

March 8, 2019

# **FEBRUARY 2019 TRAFFIC**

Group passenger activity: number of passengers +4.1%, traffic +2.8%, load factor +0.2pt

# **Traffic highlights**

Passenger network activity	Capacity	Traffic	Load Factor	Change
(Air France and KLM)	(ASK, %ch.)	(RPK, %ch.)	(%)	(pts)
Long-haul	+ 1.8%	+ 1.6%	87.5%	- 0.2
North America	+ 4.0%	+ 3.1%	84.1%	- 0.8
Latin America	+ 10.1%	+ 8.6%	90.7%	- 1.2
Asia	+ 0.9%	+ 0.3%	90.5%	- 0.5
Africa / Middle East	- 2.0%	- 0.9%	82.0%	+ 0.9
Caribbean / Indian Ocean	- 4.0%	- 3.2%	90.0%	+ 0.8
Short and Medium-haul	+ 1.9%	+ 4.0%	82.6%	+ 1.7
Total	+ 1.8%	+ 2.0%	86.6%	+ 0.1

### ▶ 6.1 million passengers, +3.4%

Transavia activity	Capacity	Traffic	Load Factor	Change
	(ASK, %ch.)	(RPK, %ch.)	(%)	(pts)
Total	+ 12.3%	+ 12.9%	92.7%	+ 0.5

### ▶ 0.9 million passengers, +9.0%

Total group passenger activity (Air France, KLM and Transavia)	Capacity	Traffic	Load Factor	Change
	(ASK, %ch.)	(RPK, %ch.)	(%)	(pts)
Total	+ 2.6%	+ 2.8%	87.1%	+ 0.2

#### > 7.0 million passengers, +4.1%

Cargo activity	Capacity	Traffic	Load Factor	Change
	(ATK, %ch.)	(RTK, %ch.)	(%)	(pts)
Total	+ 1.5%	+ 0.8%	60.1%	- 0.4

# **Agenda**

8<sup>th</sup> April 2019: March 2019 traffic 3<sup>rd</sup> May 2019: 1<sup>st</sup> Quarter 2019 results 10<sup>th</sup> May 2019: April 2019 traffic

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#### **STATISTICS**

Passenger network activity\*

		February		Year to date		
Total Passenger network*	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	6,141	5,938	3.4%	12,633	12,359	2.2%
Revenue pax-kilometers (m RPK)	18,542	18,179	2.0%	39,097	38,391	1.8%
Available seat-kilometers (m ASK)	21,415	21,031	1.8%	45,477	44,448	2.3%
Load factor (%)	86.6%	86.4%	0.1	86.0%	86.4%	(0.4)
Long-haul						
Passengers carried ('000s)	2,000	1,976	1.2%	4,252	4,200	1.2%
Revenue pax-kilometers (m RPK)	15,186	14,953	1.6%	32,311	31,747	1.8%
Available seat-kilometers (m ASK)	17,355	17,046	1.8%	37,008	36,121	2.5%
Load factor (%)	87.5%	87.7%	(0.2)	87.3%	87.9%	(0.6)
North America		•				÷
Passengers carried ('000s)	483	467	3.5%	1,041	1,007	3.3%
Revenue pax-kilometers (m RPK)	3,455	3,352	3.1%	7,450	7,228	3.1%
Available seat-kilometers (m ASK)	4,111	3,951	4.0%	8,827	8,420	4.8%
Load factor (%)	84.1%	84.8%	(8.0)	84.4%	85.8%	(1.4)
Latin America		•				•
Passengers carried ('000s)	291	265	9.8%	617	570	8.3%
Revenue pax-kilometers (m RPK)	2,738	2,521	8.6%	5,816	5,402	7.7%
Available seat-kilometers (m ASK)	3,019	2,742	10.1%	6,404	5,852	9.4%
Load factor (%)	90.7%	91.9%	(1.2)	90.8%	92.3%	(1.5)
Asia / Pacific		•				
Passengers carried ('000s)	490	488	0.4%	1,028	1,015	1.2%
Revenue pax-kilometers (m RPK)	4,242	4,228	0.3%	8,931	8,807	1.4%
Available seat-kilometers (m ASK)	4,688	4,646	0.9%	9,931	9,765	1.7%
Load factor (%)	90.5%	91.0%	(0.5)	89.9%	90.2%	(0.3)
Africa / Middle East		•				
Passengers carried ('000s)	414	419	(1.2%)	886	901	(1.7%)
Revenue pax-kilometers (m RPK)	2,379	2,401	(0.9%)	5,078	5,146	(1.3%)
Available seat-kilometers (m ASK)	2,901	2,962	(2.0%)	6,225	6,288	(1.0%)
Load factor (%)	82.0%	81.1%	0.9	81.6%	81.8%	(0.3)
Caribbean / Indian Ocean						
Passengers carried ('000s)	322	337	(4.5%)	681	708	(3.7%)
Revenue pax-kilometers (m RPK)	2,373	2,451	(3.2%)	5,036	5,164	(2.5%)
Available seat-kilometers (m ASK)	2,636	2,746	(4.0%)	5,621	5,796	(3.0%)
Load factor (%)	90.0%	89.3%	0.8	89.6%	89.1%	0.5
Short and Medium-haul						
Passengers carried ('000s)	4,141	3,962	4.5%	8,381	8,159	2.7%
Revenue pax-kilometers (m RPK)	3,356	3,226	4.0%	6,787	6,644	2.1%
Available seat-kilometers (m ASK)	4,061	3,985	1.9%	8,470	8,327	1.7%
Load factor (%)	82.6%	81.0%	1.7	80.1%	79.8%	0.3

<sup>\*</sup> Air France and KLM

Transavia activity

	February		
Transavia	2019	2018	Variation
Passengers carried ('000s)	893	819	9.0%
Revenue pax-kilometers (m RPK)	1,635	1,448	12.9%
Available seat-kilometers (m ASK)	1,763	1,570	12.3%
Load factor (%)	92.7%	92.2%	0.5

Year to date				
2019	2018	Variation		
1,756	1,646	6.7%		
3,264	2,927	11.5%		
3,592	3,222	11.5%		
90.9%	90.8%	0.0		

Total group passenger activity\*\*

	February		
Total group**	2019	2018	Variation
Passengers carried ('000s)	7,034	6,758	4.1%
Revenue pax-kilometers (m RPK)	20,178	19,627	2.8%
Available seat-kilometers (m ASK)	23,179	22,601	2.6%
Load factor (%)	87.1%	86.8%	0.2

Year to date					
2018	Variation				
14,005	2.7%				
41,318	2.5%				
47,670	2.9%				
86.7%	(0.3)				
	2018 14,005 41,318 47,670				

Cargo activity

		February			
Total Group	2019	2018	Variation		
Revenue tonne-km (m RTK)	643	638	0.8%		
Available tonne-km (m ATK)	1,070	1,055	1.5%		
Load factor (%)	60.1%	60.5%	(0.4)		

Year to date					
2019	2018	Variation			
1,299	1,300	(0.1%)			
2,262	2,240	1.0%			
57.4%	58.0%	(0.6)			

<sup>\*\*</sup> Air France, KLM and Transavia

Air France activity

		February		Y	ear to date	
Total Passenger network activity	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	3,710	3,531	5.1%	7,655	7,446	2.8%
Revenue pax-kilometers (m RPK)	10,823	10,383	4.2%	22,858	22,104	3.4%
Available seat-kilometers (m ASK)	12,650	12,184	3.8%	26,938	25,892	4.0%
Load factor (%)	85.6%	85.2%	0.3	84.9%	85.4%	(0.5)
Long-haul						
Passengers carried ('000s)	1,185	1,145	3.5%	2,525	2,450	3.0%
Revenue pax-kilometers (m RPK)	8,799	8,465	3.9%	18,749	18,096	3.6%
Available seat-kilometers (m ASK)	10,171	9,749	4.3%	21,710	20,744	4.7%
Load factor (%)	86.5%	86.8%	(0.3)	86.4%	87.2%	(0.9)
Short and Medium-haul						
Passengers carried ('000s)	2,525	2,386	5.8%	5,130	4,996	2.7%
Revenue pax-kilometers (m RPK)	2,025	1,919	5.5%	4,109	4,009	2.5%
Available seat-kilometers (m ASK)	2,480	2,435	1.8%	5,227	5,148	1.5%
Load factor (%)	81.7%	78.8%	2.9	78.6%	77.9%	0.7

		February	
Cargo activity	2019	2018	Variation
Revenue tonne-km (m RTK)	287	266	7.8%
Available tonne-km (m ATK)	534	506	5.4%
Load factor (%)	53.8%	52.6%	1.2

Year to date			
2019	2018	Variation	
573	547	4.8%	
1,131	1,083	4.5%	
50.6%	50.5%	0.1	

**KLM** activity

	February			Year to date		
Total Passenger network activity	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	2,431	2,408	1.0%	4,978	4,913	1.3%
Revenue pax-kilometers (m RPK)	7,719	7,796	(1.0%)	16,239	16,286	(0.3%)
Available seat-kilometers (m ASK)	8,765	8,846	(0.9%)	18,540	18,556	(0.1%)
Load factor (%)	88.1%	88.1%	(0.1)	87.6%	87.8%	(0.2)
Long-haul	•	•	·			•
Passengers carried ('000s)	815	831	(2.0%)	1,727	1,750	(1.3%)
Revenue pax-kilometers (m RPK)	6,387	6,488	(1.6%)	13,562	13,651	(0.7%)
Available seat-kilometers (m ASK)	7,184	7,297	(1.5%)	15,297	15,377	(0.5%)
Load factor (%)	88.9%	88.9%	(0.0)	88.7%	88.8%	(0.1)
Short and Medium-haul	•	*			•	•
Passengers carried ('000s)	1,616	1,576	2.5%	3,251	3,163	2.8%
Revenue pax-kilometers (m RPK)	1,331	1,308	1.8%	2,677	2,635	1.6%
Available seat-kilometers (m ASK)	1,581	1,549	2.1%	3,242	3,179	2.0%
Load factor (%)	84.2%	84.4%	(0.2)	82.6%	82.9%	(0.3)

		February		
Cargo activity	2019	2018	Variation	
Revenue tonne-km (m RTK)	356	371	(4.1%)	
Available tonne-km (m ATK)	537	548	(2.2%)	
Load factor (%)	66.4%	67.7%	(1.4)	

Year to date			
2019	2018	Variation	
727	754	(3.6%)	
1,131	1,157	(2.3%)	
64.3%	65.1%	(0.9)	