

Akzo Nobel awarded approval for major Shell contract

Amsterdam, the Netherlands, December 3, 2007 – Akzo Nobel has been selected to globally supply a full range of coatings products for application to Shell's worldwide retail network of service stations and business signage.

The second biggest oil company in the world, Shell is active in 130 countries and operates approximately 45,000 service stations and several thousand business sites including offices and manufacturing plants. The redesign will include all of these locations, with Akzo Nobel having been chosen as one of only two approved suppliers for the five-year project.

"Being awarded approval on this scale is a clear indication of the unrivalled quality and expertise we are able to offer our customers wherever they may be," said Akzo Nobel CEO Hans Wijers. "As the world's largest coatings company, we are always looking to offer innovative solutions to our customers and meeting Shell's extensive requirements emphasizes our wide-ranging know-how and global capability in all aspects of coating technology."

The redesign calls for exact color matching on a host of different objects and surfaces, such as signage, metal and plastic façades and sidings, roofs, steel construction, and internal and external doors and windows. These surfaces will be coated using a variety of technologies, including powder, coil and liquid coatings, which means Akzo Nobel's Car Refinishes, Industrial Finishes, Powder and Decorative Coatings businesses will all be involved. Auxiliary materials supplied by Akzo Nobel Polymer Chemicals have also been specified by Shell and their contractors.

"Being able to fulfill, and exceed, Shell's requirements gave us the edge in a highly competitive field," explained Peter Langford from the company's Car Refinishes business, who was also Team Leader for the approval campaign. "As expert, reliable partners, we can offer them multiple technologies, guaranteed color accuracy, high product quality and global supply. Basically a one-stop shop."

For the purposes of the project, Akzo Nobel color standards have been introduced within Shell and will be used to ensure the necessary color conformity. Akzo Nobel has also won an official Shell specification for decorative products for the worldwide redesign and maintenance of Shell's gas stations.

"Securing a supplier who could meet our high level specifications—guarantee top quality, bring consistency in color and reduce Total Cost of Ownership—was vital," explained Tim Hannagan, Shell's Global Brand Standards Compliance Manager. "We are certain that Akzo Nobel, with its comprehensive technological know-how and global capability, will prove to be an excellent partner in this exciting endeavor."

Akzo Nobel already has strong links with Shell. The company's Marine & Protective Coatings business supplies paint to protect Shell's offshore platforms, pipelines, tankers and refinery installations.

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Note to editors

Akzo Nobel is a Fortune Global 500 company and is listed on the Euronext Amsterdam stock exchange. It is also the Chemicals industry leader on the Dow Jones Sustainability Indexes and is included on the FTSE4Good Index. Based in the Netherlands, we are a multicultural organization serving customers throughout the world with coatings and chemicals products. We employ around 43,000 people and conduct our activities in these two segments, with operating subsidiaries in more than 80 countries. Consolidated revenues for 2006 totaled EUR 10 billion. The financial results for the fourth quarter and full year will be published on March 6, 2008 (preliminary date).

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