

SEPTEMBER 2019 TRAFFIC

Group passenger activity: number of passengers +2.2%, traffic +3.1%, load factor +0.6pt

Traffic highlights

Passenger network activity (Air France and KLM)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 2.2%	+ 2.5%	89.2%	+ 0.2
North America	+ 3.7%	+ 5.4%	90.1%	+ 1.4
Latin America	+ 4.5%	+ 4.4%	91.3%	- 0.1
Asia	+ 5.7%	+ 2.8%	89.9%	- 2.5
Africa / Middle East	- 3.0%	- 1.9%	86.4%	+ 1.0
Caribbean / Indian Ocean	- 5.7%	- 3.3%	85.8%	+ 2.1
Short and Medium-haul	+ 0.0%	+ 2.3%	85.5%	+ 1.9
Total	+ 1.8%	+ 2.4%	88.5%	+ 0.6

▶ 7.6 million passengers, +1.4%

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 7.4%	+ 7.6%	94.5%	+ 0.2

▶ 1.8 million passengers, +5.4%

Total group passenger activity (Air France, KLM and Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 2.4%	+ 3.1%	89.2%	+ 0.6

▶ 9.3 million passengers, +2.2%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 1.4%	- 3.8%	57.0%	- 3.1

Agenda

31st October: Third quarter 2019 results

12th November: October 2019 traffic

9th December: November 2019 traffic

Investor relations

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STATISTICS

Passenger network activity*

Total Passenger network*	September			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	7,573	7,466	1.4%	66,278	64,509	2.7%
Revenue pax-kilometers (m RPK)	22,316	21,783	2.4%	198,558	192,570	3.1%
Available seat-kilometers (m ASK)	25,230	24,794	1.8%	224,889	219,214	2.6%
Load factor (%)	88.5%	87.9%	0.6	88.3%	87.8%	0.4
Long-haul						
Passengers carried ('000s)	2,371	2,311	2.6%	21,288	20,684	2.9%
Revenue pax-kilometers (m RPK)	17,886	17,452	2.5%	160,536	155,838	3.0%
Available seat-kilometers (m ASK)	20,047	19,612	2.2%	180,125	175,411	2.7%
Load factor (%)	89.2%	89.0%	0.2	89.1%	88.8%	0.3
North America						
Passengers carried ('000s)	814	770	5.8%	6,686	6,312	5.9%
Revenue pax-kilometers (m RPK)	5,762	5,469	5.4%	47,494	44,997	5.5%
Available seat-kilometers (m ASK)	6,396	6,166	3.7%	53,116	50,429	5.3%
Load factor (%)	90.1%	88.7%	1.4	89.4%	89.2%	0.2
Latin America						
Passengers carried ('000s)	306	290	5.6%	2,729	2,561	6.6%
Revenue pax-kilometers (m RPK)	2,910	2,789	4.4%	25,973	24,552	5.8%
Available seat-kilometers (m ASK)	3,188	3,051	4.5%	28,975	27,035	7.2%
Load factor (%)	91.3%	91.4%	(0.1)	89.6%	90.8%	(1.2)
Asia / Pacific						
Passengers carried ('000s)	551	533	3.2%	4,969	4,806	3.4%
Revenue pax-kilometers (m RPK)	4,807	4,674	2.8%	43,399	42,098	3.1%
Available seat-kilometers (m ASK)	5,349	5,060	5.7%	47,734	46,367	2.9%
Load factor (%)	89.9%	92.4%	(2.5)	90.9%	90.8%	0.1
Africa / Middle East						
Passengers carried ('000s)	454	467	(2.7%)	4,089	4,181	(2.2%)
Revenue pax-kilometers (m RPK)	2,579	2,629	(1.9%)	23,117	23,574	(1.9%)
Available seat-kilometers (m ASK)	2,984	3,077	(3.0%)	27,360	28,194	(3.0%)
Load factor (%)	86.4%	85.4%	1.0	84.5%	83.6%	0.9
Caribbean / Indian Ocean						
Passengers carried ('000s)	246	251	(2.2%)	2,815	2,825	(0.3%)
Revenue pax-kilometers (m RPK)	1,828	1,891	(3.3%)	20,553	20,618	(0.3%)
Available seat-kilometers (m ASK)	2,130	2,258	(5.7%)	22,941	23,386	(1.9%)
Load factor (%)	85.8%	83.7%	2.1	89.6%	88.2%	1.4
Short and Medium-haul						
Passengers carried ('000s)	5,202	5,155	0.9%	44,990	43,825	2.7%
Revenue pax-kilometers (m RPK)	4,430	4,331	2.3%	38,023	36,732	3.5%
Available seat-kilometers (m ASK)	5,183	5,182	0.0%	44,764	43,803	2.2%
Load factor (%)	85.5%	83.6%	1.9	84.9%	83.9%	1.1

* Air France and KLM

Transavia activity

Transavia	September			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	1,767	1,676	5.4%	13,315	12,476	6.7%
Revenue pax-kilometers (m RPK)	3,190	2,963	7.6%	24,239	22,193	9.2%
Available seat-kilometers (m ASK)	3,375	3,142	7.4%	26,227	24,033	9.1%
Load factor (%)	94.5%	94.3%	0.2	92.4%	92.3%	0.1

Total group passenger activity**

Total group**	September			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	9,340	9,142	2.2%	79,593	76,985	3.4%
Revenue pax-kilometers (m RPK)	25,506	24,747	3.1%	222,798	214,764	3.7%
Available seat-kilometers (m ASK)	28,605	27,937	2.4%	251,116	243,247	3.2%
Load factor (%)	89.2%	88.6%	0.6	88.7%	88.3%	0.4

** Air France, KLM and Transavia

Cargo activity

Total Group	September			Year to date		
	2019	2018	Variation	2019	2018	Variation
Revenue tonne-km (m RTK)	698	725	(3.8%)	6,259	6,335	(1.2%)
Available tonne-km (m ATK)	1,225	1,208	1.4%	10,895	10,735	1.5%
Load factor (%)	57.0%	60.1%	(3.1)	57.5%	59.0%	(1.6)

Air France activity

Total Passenger network activity	September			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	4,460	4,504	(1.0%)	39,836	38,743	2.8%
Revenue pax-kilometers (m RPK)	12,852	12,717	1.1%	116,441	111,438	4.5%
Available seat-kilometers (m ASK)	14,710	14,684	0.2%	133,297	128,611	3.6%
Load factor (%)	87.4%	86.6%	0.8	87.4%	86.6%	0.7
Long-haul						
Passengers carried ('000s)	1,389	1,370	1.4%	12,723	12,174	4.5%
Revenue pax-kilometers (m RPK)	10,240	10,102	1.4%	93,664	89,454	4.7%
Available seat-kilometers (m ASK)	11,563	11,468	0.8%	105,944	101,797	4.1%
Load factor (%)	88.6%	88.1%	0.5	88.4%	87.9%	0.5
Short and Medium-haul						
Passengers carried ('000s)	3,071	3,134	(2.0%)	27,113	26,569	2.0%
Revenue pax-kilometers (m RPK)	2,612	2,615	(0.1%)	22,777	21,984	3.6%
Available seat-kilometers (m ASK)	3,147	3,216	(2.1%)	27,353	26,814	2.0%
Load factor (%)	83.0%	81.3%	1.7	83.3%	82.0%	1.3

Cargo activity	September			Year to date		
	2019	2018	Variation	2019	2018	Variation
Revenue tonne-km (m RTK)	304	331	(8.4%)	2,794	2,757	1.3%
Available tonne-km (m ATK)	608	614	(1.0%)	5,489	5,320	3.2%
Load factor (%)	49.9%	53.9%	(4.0)	50.9%	51.8%	(0.9)

KLM activity

Total Passenger network activity	September			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	3,113	2,963	5.1%	26,442	25,765	2.6%
Revenue pax-kilometers (m RPK)	9,464	9,066	4.4%	82,117	81,132	1.2%
Available seat-kilometers (m ASK)	10,519	10,110	4.0%	91,593	90,603	1.1%
Load factor (%)	90.0%	89.7%	0.3	89.7%	89.5%	0.1
Long-haul						
Passengers carried ('000s)	982	941	4.3%	8,566	8,510	0.7%
Revenue pax-kilometers (m RPK)	7,646	7,350	4.0%	66,871	66,384	0.7%
Available seat-kilometers (m ASK)	8,483	8,143	4.2%	74,182	73,614	0.8%
Load factor (%)	90.1%	90.3%	(0.1)	90.1%	90.2%	(0.0)
Short and Medium-haul						
Passengers carried ('000s)	2,131	2,021	5.4%	17,876	17,256	3.6%
Revenue pax-kilometers (m RPK)	1,818	1,716	6.0%	15,246	14,748	3.4%
Available seat-kilometers (m ASK)	2,036	1,967	3.5%	17,411	16,989	2.5%
Load factor (%)	89.3%	87.2%	2.0	87.6%	86.8%	0.8
Cargo activity						
Revenue tonne-km (m RTK)	394	394	0.1%	3,466	3,578	(3.1%)
Available tonne-km (m ATK)	616	594	3.8%	5,407	5,415	(0.1%)
Load factor (%)	64.0%	66.4%	(2.4)	64.1%	66.1%	(2.0)