Adyen publishes Q3 2020 and COVID-19 trading update

Amsterdam - October 28, 2020

The full Q3 2020 and COVID-19 Trading Update can be found here.

Q3 2020 summary*

- Processed volume of €77 billion in Q3 2020: up 26% year-on-year.
- Net revenue of €169.4 million: up 25% year-on-year.
- EBITDA of €101.2 million: up 24% year-on-year.
- EBITDA margin was 60%, as we continue to invest in Adyen for the long term.
- Free cash flow conversion ratio of 95%, with CapEx remaining <5% of net revenue.

Building Adyen for the long term

"The Trading Update in Q1 of this year may have been a little out of character for us, with our half-yearly reporting intervals lining up well with our long-term outlook. However, the COVID-19 pandemic still dominates lives and businesses across the globe. Therefore, we feel it's appropriate to also provide more color around the evolution of volumes for Q3 – with some regions now back-to-business, and others still experiencing stricter measures. Our focus continues to be on helping our merchants navigate this pandemic and its impact on society", said Ingo Uytdehaage, Adyen's CFO.

* Historical figures have been adjusted since prior publications of results, please see the full Trading Update for a more extensive accounting adjustment.

This press release contains information that qualifies, or may qualify, as inside information within the meaning of Article 7(1) of the EU Market Abuse Regulation.

About Adyen

Adyen is the payments platform of choice for many of the world's leading companies, providing a modern end-to-end infrastructure connecting directly to Visa, Mastercard, and consumers' globally preferred payment methods. Adyen delivers frictionless payments across online, mobile, and in-store channels. With offices across the world, Adyen serves customers including Facebook, Uber, Spotify, Casper, Bonobos and L'Oréal.

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