

## MARCH 2019 TRAFFIC

**Group passenger activity: number of passengers +3.4%, traffic +2.8%, load factor -0.3pt**

### Traffic highlights

Passenger network activity (Air France and KLM)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Long-haul</b>	<b>+ 2.7%</b>	<b>+ 1.7%</b>	<b>87.6%</b>	<b>- 0.9</b>
North America	+ 6.3%	+ 4.7%	89.1%	- 1.3
Latin America	+ 10.4%	+ 7.3%	87.1%	- 2.5
Asia	+ 2.0%	+ 0.9%	89.5%	- 1.0
Africa / Middle East	- 3.6%	- 3.7%	80.4%	- 0.1
Caribbean / Indian Ocean	- 2.9%	- 2.3%	90.4%	+ 0.5
<b>Short and Medium-haul</b>	<b>+ 0.9%</b>	<b>+ 2.9%</b>	<b>84.3%</b>	<b>+ 1.6</b>
<b>Total</b>	<b>+ 2.4%</b>	<b>+ 1.9%</b>	<b>87.0%</b>	<b>- 0.4</b>

▶ 7.1 million passengers, +2.7%

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 11.3%</b>	<b>+ 12.0%</b>	<b>94.2%</b>	<b>+ 0.6</b>

▶ 1.2 million passengers, +8.4%

Total group passenger activity (Air France, KLM and Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 3.1%</b>	<b>+ 2.8%</b>	<b>87.6%</b>	<b>- 0.3</b>

▶ 8.3 million passengers, +3.4%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 2.2%</b>	<b>+ 1.5%</b>	<b>62.2%</b>	<b>- 0.4</b>

### Agenda

3<sup>rd</sup> May 2019: 1<sup>st</sup> Quarter 2019 results

10<sup>th</sup> May 2019: April 2019 traffic

28<sup>th</sup> May 2019: Annual General Meeting

### Investor relations

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### Press

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## STATISTICS

### Passenger network activity\*

Total Passenger network*	March			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	7,112	6,928	2.7%	19,745	19,287	2.4%
Revenue pax-kilometers (m RPK)	21,123	20,723	1.9%	60,221	59,114	1.9%
Available seat-kilometers (m ASK)	24,282	23,721	2.4%	69,759	68,169	2.3%
Load factor (%)	87.0%	87.4%	(0.4)	86.3%	86.7%	(0.4)
<b>Long-haul</b>						
Passengers carried ('000s)	2,269	2,235	1.5%	6,521	6,436	1.3%
Revenue pax-kilometers (m RPK)	17,169	16,880	1.7%	49,480	48,627	1.8%
Available seat-kilometers (m ASK)	19,590	19,071	2.7%	56,598	55,192	2.5%
Load factor (%)	87.6%	88.5%	(0.9)	87.4%	88.1%	(0.7)
<b>North America</b>						
Passengers carried ('000s)	641	608	5.4%	1,682	1,615	4.1%
Revenue pax-kilometers (m RPK)	4,555	4,351	4.7%	12,005	11,579	3.7%
Available seat-kilometers (m ASK)	5,114	4,813	6.3%	13,941	13,233	5.4%
Load factor (%)	89.1%	90.4%	(1.3)	86.1%	87.5%	(1.4)
<b>Latin America</b>						
Passengers carried ('000s)	304	281	8.1%	921	850	8.3%
Revenue pax-kilometers (m RPK)	2,889	2,693	7.3%	8,705	8,095	7.5%
Available seat-kilometers (m ASK)	3,318	3,006	10.4%	9,722	8,858	9.8%
Load factor (%)	87.1%	89.6%	(2.5)	89.5%	91.4%	(1.8)
<b>Asia / Pacific</b>						
Passengers carried ('000s)	541	535	1.1%	1,569	1,550	1.2%
Revenue pax-kilometers (m RPK)	4,698	4,655	0.9%	13,629	13,462	1.2%
Available seat-kilometers (m ASK)	5,247	5,143	2.0%	15,178	14,908	1.8%
Load factor (%)	89.5%	90.5%	(1.0)	89.8%	90.3%	(0.5)
<b>Africa / Middle East</b>						
Passengers carried ('000s)	444	463	(4.0%)	1,330	1,363	(2.5%)
Revenue pax-kilometers (m RPK)	2,532	2,629	(3.7%)	7,611	7,774	(2.1%)
Available seat-kilometers (m ASK)	3,151	3,268	(3.6%)	9,376	9,556	(1.9%)
Load factor (%)	80.4%	80.4%	(0.1)	81.2%	81.4%	(0.2)
<b>Caribbean / Indian Ocean</b>						
Passengers carried ('000s)	339	349	(2.8%)	1,020	1,056	(3.4%)
Revenue pax-kilometers (m RPK)	2,495	2,553	(2.3%)	7,530	7,717	(2.4%)
Available seat-kilometers (m ASK)	2,760	2,841	(2.9%)	8,380	8,637	(3.0%)
Load factor (%)	90.4%	89.9%	0.5	89.9%	89.4%	0.5
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	4,843	4,693	3.2%	13,224	12,851	2.9%
Revenue pax-kilometers (m RPK)	3,954	3,843	2.9%	10,741	10,487	2.4%
Available seat-kilometers (m ASK)	4,692	4,650	0.9%	13,162	12,977	1.4%
Load factor (%)	84.3%	82.6%	1.6	81.6%	80.8%	0.8

\* Air France and KLM

### Transavia activity

Transavia	March			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	1,172	1,081	8.4%	2,929	2,727	7.4%
Revenue pax-kilometers (m RPK)	2,105	1,880	12.0%	5,368	4,807	11.7%
Available seat-kilometers (m ASK)	2,234	2,007	11.3%	5,826	5,229	11.4%
Load factor (%)	94.2%	93.7%	0.6	92.1%	91.9%	0.2

### Total group passenger activity\*\*

Total group**	March			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	8,284	8,009	3.4%	22,674	22,014	3.0%
Revenue pax-kilometers (m RPK)	23,228	22,603	2.8%	65,589	63,921	2.6%
Available seat-kilometers (m ASK)	26,516	25,728	3.1%	75,586	73,398	3.0%
Load factor (%)	87.6%	87.9%	(0.3)	86.8%	87.1%	(0.3)

\*\* Air France, KLM and Transavia

### Cargo activity

Total Group	March			Year to date		
	2019	2018	Variation	2019	2018	Variation
Revenue tonne-km (m RTK)	746	736	1.5%	2,046	2,036	0.5%
Available tonne-km (m ATK)	1,201	1,174	2.2%	3,462	3,415	1.4%
Load factor (%)	62.2%	62.6%	(0.4)	59.1%	59.6%	(0.5)

## Air France activity

Total Passenger network activity	March			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	4,351	4,133	5.3%	12,006	11,579	3.7%
Revenue pax-kilometers (m RPK)	12,492	11,880	5.2%	35,350	33,984	4.0%
Available seat-kilometers (m ASK)	14,425	13,788	4.6%	41,363	39,680	4.2%
Load factor (%)	86.6%	86.2%	0.4	85.5%	85.6%	(0.2)
<b>Long-haul</b>						
Passengers carried ('000s)	1,364	1,301	4.8%	3,888	3,751	3.7%
Revenue pax-kilometers (m RPK)	10,085	9,599	5.1%	28,834	27,694	4.1%
Available seat-kilometers (m ASK)	11,527	10,957	5.2%	33,237	31,701	4.8%
Load factor (%)	87.5%	87.6%	(0.1)	86.8%	87.4%	(0.6)
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	2,987	2,832	5.5%	8,118	7,828	3.7%
Revenue pax-kilometers (m RPK)	2,406	2,281	5.5%	6,516	6,290	3.6%
Available seat-kilometers (m ASK)	2,899	2,830	2.4%	8,126	7,978	1.9%
Load factor (%)	83.0%	80.6%	2.4	80.2%	78.8%	1.3

Cargo activity	March			Year to date		
	2019	2018	Variation	2019	2018	Variation
Revenue tonne-km (m RTK)	345	320	7.9%	918	866	5.9%
Available tonne-km (m ATK)	605	569	6.3%	1,736	1,652	5.1%
Load factor (%)	57.0%	56.2%	0.9	52.9%	52.4%	0.4

## KLM activity

Total Passenger network activity	March			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	2,761	2,795	(1.2%)	7,739	7,708	0.4%
Revenue pax-kilometers (m RPK)	8,631	8,844	(2.4%)	24,871	25,130	(1.0%)
Available seat-kilometers (m ASK)	9,857	9,933	(0.8%)	28,396	28,490	(0.3%)
Load factor (%)	87.6%	89.0%	(1.5)	87.6%	88.2%	(0.6)
<b>Long-haul</b>						
Passengers carried ('000s)	905	935	(3.1%)	2,633	2,685	(1.9%)
Revenue pax-kilometers (m RPK)	7,084	7,281	(2.7%)	20,646	20,933	(1.4%)
Available seat-kilometers (m ASK)	8,063	8,114	(0.6%)	23,361	23,490	(0.6%)
Load factor (%)	87.9%	89.7%	(1.9)	88.4%	89.1%	(0.7)
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	1,856	1,860	(0.2%)	5,107	5,023	1.7%
Revenue pax-kilometers (m RPK)	1,548	1,562	(0.9%)	4,225	4,197	0.7%
Available seat-kilometers (m ASK)	1,793	1,820	(1.5%)	5,036	4,999	0.7%
Load factor (%)	86.3%	85.8%	0.5	83.9%	84.0%	(0.1)
<b>Cargo activity</b>						
Revenue tonne-km (m RTK)	401	416	(3.5%)	1,128	1,169	(3.5%)
Available tonne-km (m ATK)	595	605	(1.6%)	1,726	1,762	(2.1%)
Load factor (%)	67.4%	68.7%	(1.3)	65.3%	66.3%	(1.0)