

Heijmans signs contract with APM Terminals Rotterdam

On Thursday afternoon, 29 March 2012, Heijmans and APM Terminals Rotterdam representatives signed the 'APMTR Pavement Rehabilitation' contract. The contract concerns the replacement of the existing pavement/brick pavement with durable concrete pavement. The contract is valued at approximately €22 million.

APM Terminals' request for proposals included a number of key criteria:

- Keep the area open for business as usual during construction;
- Manage the risks associated with the process;
- Safety;
- A life cycle approach, including a 30-year maintenance period.

Heijmans' bid was the preferred proposal on the basis of the solution's robustness - a low maintenance concrete surface of approximately 300,000 m² - smart construction phasing and a sharp eye for safety. The construction work on the First Maasvlakte is due to start in April 2012 and is to be completed in November 2013.

The contract fits in with Heijmans' goal of playing a greater role in the industrial and logistics sector. Heijmans wants to provide added value in this regard by offering integral solutions for the entire life span based on the Total Cost of Ownership. The qualitative tender resulted from a sharp analysis of the customer's request and included an integrated approach on the part of Heijmans with contributions from a large number of Heijmans Roads disciplines.

About Heijmans

Heijmans is a listed company that combines activities related to property development, residential building, non-residential building, technical services and infrastructure. Heijmans operates in the Netherlands, Belgium and Germany. We create added value for our customers by focusing on quality improvement, integrated projects, sustainability and profitability. Heijmans realizes projects for home buyers, companies and government entities. With approximately 8,300 employees and €2.4 billion in revenues in 2011, we are building the spatial skylines of tomorrow. For more information and our annual Sustainability Report, visit www.heijmans.nl.

About APM Terminals Rotterdam

APM Terminals operates a Global Port, Terminal and Inland Services Network with over 24,000 employees in 63 countries, including interests in 61 maritime facilities and 132 Inland Services sites. The private company provides port management services and terminal operations to over 60 liner shipping and port customers, and a wide range of local inland transportation and cargo services around the world. APM Terminals Rotterdam (APMTR) started up its operations in October 2000 as Maersk Delta and assumed its current name in 2002. With more than 750 employees working in 24-hour shifts, the company each year arranges for the transport of 27 million TEUs from its terminal, via water, rail and road.

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