

APRIL 2017 TRAFFIC

- ▶ **Group passenger activity: number of passengers rose by 8.5%, traffic increased by 8.2% (measured in Revenue passenger-kilometer) and load factor improved by 2.2pt**

Traffic highlights

Passenger network activity (Air France. KLM. HOP!)	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 4.0%	+ 6.6%	88.6%	+ 2.2
North America	+ 10.6%	+ 13.2%	90.1%	+ 2.1
Latin America	- 3.2%	+ 1.9%	89.0%	+ 4.4
Asia	+ 1.1%	+ 4.2%	90.0%	+ 2.7
Africa / Middle East	+ 3.9%	+ 5.1%	83.2%	+ 1.0
Caribbean / Indian Ocean	+ 4.5%	+ 4.5%	88.8%	+ 0.0
Short and Medium-haul	+ 3.9%	+ 6.3%	83.3%	+ 1.9
Total	+ 4.0%	+ 6.5%	87.5%	+ 2.1

- ▶ 7.1 million passengers, +5.6%
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency up compared to April 2016

Transavia activity	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
Total	+ 22.5%	+ 26.2%	89.3%	+ 2.6

- ▶ 1.3 million passengers, +27.8%
- ▶ Strong increase in capacity and traffic driven by new routes
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency clearly up compared to April 2016, mainly driven by the timing of Easter

Total group passenger activity (Air France. KLM. HOP!. Transavia)	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
Total	+ 5.5%	+ 8.2%	87.7%	+ 2.2

- ▶ 8.4 million passengers, +8.5%

Cargo activity	Capacity (ATK. %ch.)	Traffic (RTK. %ch.)	Load Factor (%)	Change (pts)
Total	+ 1.2%	+ 1.4%	61.1%	+ 0.2

- ▶ Unit revenue per available ton kilometer (RATK) ex-currency down compared to April 2016

Agenda

12th May 2017: Investor Day
 16th May 2017: Annual General Meeting
 9th June: May 2017 traffic

Investor relations

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STATISTICS

Passenger network activity*

Total Passenger network*	April			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	7,086	6,713	5.6%	25,558	24,716	3.4%
Revenue pax-kilometers (m RPK)	20,718	19,453	6.5%	77,071	74,259	3.8%
Available seat-kilometers (m ASK)	23,679	22,779	4.0%	89,765	87,622	2.4%
Load factor (%)	87.5%	85.4%	2.1	85.9%	84.7%	1.1
Long-haul						
Passengers carried ('000s)	2,218	2,079	6.7%	8,384	8,116	3.3%
Revenue pax-kilometers (m RPK)	16,627	15,604	6.6%	63,014	60,776	3.7%
Available seat-kilometers (m ASK)	18,766	18,051	4.0%	72,199	70,540	2.4%
Load factor (%)	88.6%	86.4%	2.2	87.3%	86.2%	1.1
North America						
Passengers carried ('000s)	688	611	12.7%	2,241	2,154	4.0%
Revenue pax-kilometers (m RPK)	4,936	4,359	13.2%	16,028	15,369	4.3%
Available seat-kilometers (m ASK)	5,481	4,956	10.6%	18,521	17,787	4.1%
Load factor (%)	90.1%	87.9%	2.1	86.5%	86.4%	0.1
Latin America						
Passengers carried ('000s)	249	242	3.0%	1,004	1,011	(0.7%)
Revenue pax-kilometers (m RPK)	2,376	2,333	1.9%	9,568	9,659	(0.9%)
Available seat-kilometers (m ASK)	2,669	2,757	(3.2%)	10,703	10,981	(2.5%)
Load factor (%)	89.0%	84.6%	4.4	89.4%	88.0%	1.4
Asia / Pacific						
Passengers carried ('000s)	504	483	4.4%	1,996	1,906	4.7%
Revenue pax-kilometers (m RPK)	4,441	4,264	4.2%	17,473	16,508	5.8%
Available seat-kilometers (m ASK)	4,935	4,883	1.1%	19,535	19,090	2.3%
Load factor (%)	90.0%	87.3%	2.7	89.4%	86.5%	3.0
Africa / Middle East						
Passengers carried ('000s)	456	439	3.9%	1,802	1,760	2.4%
Revenue pax-kilometers (m RPK)	2,549	2,424	5.1%	10,163	9,863	3.0%
Available seat-kilometers (m ASK)	3,063	2,948	3.9%	12,473	12,086	3.2%
Load factor (%)	83.2%	82.2%	1.0	81.5%	81.6%	(0.1)
Caribbean / Indian Ocean						
Passengers carried ('000s)	320	304	5.4%	1,342	1,285	4.4%
Revenue pax-kilometers (m RPK)	2,325	2,224	4.5%	9,782	9,376	4.3%
Available seat-kilometers (m ASK)	2,620	2,507	4.5%	10,968	10,596	3.5%
Load factor (%)	88.8%	88.7%	0.0	89.2%	88.5%	0.7
Short and Medium-haul						
Passengers carried ('000s)	4,868	4,635	5.0%	17,174	16,601	3.5%
Revenue pax-kilometers (m RPK)	4,091	3,849	6.3%	14,057	13,482	4.3%
Available seat-kilometers (m ASK)	4,913	4,729	3.9%	17,566	17,081	2.8%
Load factor (%)	83.3%	81.4%	1.9	80.0%	78.9%	1.1

* Air France, KLM and HOP!

Transavia activity

Transavia	April			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	1,332	1,042	27.8%	3,783	2,936	28.8%
Revenue pax-kilometers (m RPK)	2,251	1,784	26.2%	6,396	5,047	26.7%
Available seat-kilometers (m ASK)	2,522	2,059	22.5%	7,270	5,778	25.8%
Load factor (%)	89.3%	86.6%	2.6	88.0%	87.3%	0.6

Total group passenger activity**

Total group**	April			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	8,418	7,756	8.5%	29,341	27,652	6.1%
Revenue pax-kilometers (m RPK)	22,970	21,237	8.2%	83,467	79,306	5.2%
Available seat-kilometers (m ASK)	26,201	24,839	5.5%	97,035	93,399	3.9%
Load factor (%)	87.7%	85.5%	2.2	86.0%	84.9%	1.1

** Air France, KLM, HOP! and Transavia

Cargo activity

Total Group	April			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	719	709	1.4%	2,763	2,743	0.7%
Available tonne-km (m ATK)	1,178	1,164	1.2%	4,573	4,598	(0.6%)
Load factor (%)	61.1%	60.9%	0.2	60.4%	59.7%	0.8

Air France and HOP! activity

Total Passenger network activity	April			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	4,289	4,175	2.7%	15,735	15,582	1.0%
Revenue pax-kilometers (m RPK)	11,967	11,577	3.4%	44,963	44,327	1.4%
Available seat-kilometers (m ASK)	13,899	13,729	1.2%	53,057	52,858	0.4%
Load factor (%)	86.1%	84.3%	1.8	84.7%	83.9%	0.9
Long-haul						
Passengers carried ('000s)	1,304	1,255	3.9%	4,949	4,903	0.9%
Revenue pax-kilometers (m RPK)	9,503	9,209	3.2%	36,353	35,899	1.3%
Available seat-kilometers (m ASK)	10,861	10,763	0.9%	42,007	41,903	0.2%
Load factor (%)	87.5%	85.6%	1.9	86.5%	85.7%	0.9
Short and Medium-haul						
Passengers carried ('000s)	2,985	2,920	2.2%	10,786	10,679	1.0%
Revenue pax-kilometers (m RPK)	2,464	2,368	4.0%	8,610	8,428	2.2%
Available seat-kilometers (m ASK)	3,037	2,966	2.4%	11,050	10,954	0.9%
Load factor (%)	81.1%	79.9%	1.3	77.9%	76.9%	1.0

Cargo activity	April			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	318	304	4.5%	1,198	1,146	4.5%
Available tonne-km (m ATK)	564	562	0.3%	2,190	2,192	(0.1%)
Load factor (%)	56.4%	54.1%	2.2	54.7%	52.3%	2.4

KLM activity

Total Passenger network activity	April			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	2,797	2,538	10.2%	9,823	9,134	7.5%
Revenue pax-kilometers (m RPK)	8,752	7,876	11.1%	32,108	29,932	7.3%
Available seat-kilometers (m ASK)	9,781	9,050	8.1%	36,708	34,764	5.6%
Load factor (%)	89.5%	87.0%	2.5	87.5%	86.1%	1.4
Long-haul						
Passengers carried ('000s)	914	823	11.0%	3,435	3,212	6.9%
Revenue pax-kilometers (m RPK)	7,124	6,396	11.4%	26,661	24,877	7.2%
Available seat-kilometers (m ASK)	7,905	7,288	8.5%	30,192	28,637	5.4%
Load factor (%)	90.1%	87.8%	2.4	88.3%	86.9%	1.4
Short and Medium-haul						
Passengers carried ('000s)	1,883	1,715	9.8%	6,388	5,922	7.9%
Revenue pax-kilometers (m RPK)	1,628	1,481	9.9%	5,447	5,054	7.8%
Available seat-kilometers (m ASK)	1,875	1,763	6.4%	6,516	6,127	6.4%
Load factor (%)	86.8%	84.0%	2.8	83.6%	82.5%	1.1
Cargo activity						
Revenue tonne-km (m RTK)	401	405	(0.8%)	1,565	1,597	(2.0%)
Available tonne-km (m ATK)	614	602	1.9%	2,382	2,406	(1.0%)
Load factor (%)	65.4%	67.2%	(1.8)	65.7%	66.4%	(0.6)