

## Unilever N.V.

(guaranteed on a joint and several basis by Unilever PLC and Unilever United States, Inc.)

and

## Unilever PLC

(guaranteed on a joint and several basis by Unilever N.V. and Unilever United States, Inc.)

and

## Unilever Japan Holdings K.K.

(guaranteed on a joint and several basis by Unilever N.V. and Unilever PLC)



## U.S.\$15,000,000,000 Debt Issuance Programme

*This Information Memorandum replaces and supersedes the Information Memorandum dated 22 April 2016*

This Information Memorandum has been approved by the United Kingdom Financial Conduct Authority (the “UK Listing Authority”), which is the United Kingdom competent authority for the purposes of Directive 2003/71/EC, as amended (the “Prospectus Directive”) and relevant implementing measures in the United Kingdom, as a base prospectus issued in compliance with the Prospectus Directive and relevant implementing measures in the United Kingdom for the purpose of giving information with regard to the issue of medium term notes (“Notes”) under the debt issuance programme described herein (the “Programme”) during the period of 12 months after the date hereof. Application has been made to the UK Listing Authority for such Notes (other than Exempt Notes (as defined below)) to be admitted to the Official List of the UK Listing Authority (the “Official List”).

The requirement to publish a prospectus under the Prospectus Directive only applies to Notes which are to be admitted to trading on a regulated market in the European Economic Area (the “EEA”) and/or offered to the public in the EEA in circumstances where no exemption is available under Article 3.2 of the Prospectus Directive. References herein to “Exempt Notes” are to Notes for which no prospectus is required to be published under the Prospectus Directive. Information contained in this Information Memorandum regarding Exempt Notes shall not be deemed to form part of this Information Memorandum and the UK Listing Authority has neither approved nor reviewed information contained in this Information Memorandum in connection with Exempt Notes.

Application has also been made to the London Stock Exchange plc (the “London Stock Exchange”) for Notes (other than Exempt Notes) issued under the Programme during the period of 12 months from the date of this document to be admitted to trading on the London Stock Exchange’s Regulated Market which is a regulated market for the purposes of Directive 2004/39/EC. The UK Listing Authority has been requested to provide a certificate of approval and a copy of this document to the relevant competent authority in The Netherlands. The Programme also permits Notes to be admitted to listing and trading on Euronext in Amsterdam (“Euronext Amsterdam”, a regulated market of Euronext Amsterdam N.V.), the SIX Swiss Exchange, the Stock Exchange of Hong Kong and/or the Singapore Exchange.

See “Risk Factors” on page 15 for a discussion of certain factors to be considered in connection with an investment in the Notes.

**PROHIBITION OF SALES TO EEA RETAIL INVESTORS** – The Notes are not intended, from 1 January 2018, to be offered, sold or otherwise made available to and, with effect from such date, should not be offered, sold or otherwise made available to any retail investor in the EEA. For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (“MiFID II”); (ii) a customer within the meaning of Directive 2002/92/EC, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Prospectus Directive. Consequently no key information document required by Regulation (EU) No 1286/2014 (the “PRIIPs Regulation”) for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

**The Arranger**

UBS Investment Bank

**The Dealers**

BNP PARIBAS  
Deutsche Bank  
J.P. Morgan  
NatWest Markets

BofA Merrill Lynch  
Goldman Sachs International  
Mizuho Securities  
Santander Global Corporate Banking  
UBS Investment Bank

Citigroup  
HSBC  
Morgan Stanley  
Standard Chartered Bank

**The Principal Paying Agent**

Deutsche Bank AG, London Branch

Each of Unilever N.V. (“N.V.”), Unilever PLC (“PLC”) and Unilever Japan Holdings K.K. (“UJH”) in their capacities as issuers of Notes (together, the “Issuers” and each, an “Issuer”) and N.V, PLC and Unilever United States, Inc. (“UNUS”) in their capacities as guarantors (together, the “Guarantors” and each, a “Guarantor”) accepts responsibility for the information contained in this Information Memorandum and the Final Terms or Pricing Supplement, as the case may be, for each Tranche of Notes or Exempt Notes issued under the Programme. Each of N.V., PLC, UJH and UNUS declares that it has taken all reasonable care to ensure that, to the best of its knowledge, the information contained in this Information Memorandum is in accordance with the facts and does not omit anything likely to affect the import of such information.

A reference in this Base Prospectus to “Moody’s” shall be a reference to Moody’s Investors Services Limited, and “S&P” means Standard & Poor’s Credit Market Services Europe Limited (under its trading name Standard and Poor’s Ratings Services). Each of Moody’s and S&P is established in the European Union and registered under Regulation (EC) No. 1060/2009, as amended.

Any Notes issued under the Programme by the completion of the Final Terms or, in the case of Exempt Notes, the Pricing Supplement on or after the date of this Information Memorandum are issued subject to the provisions hereof. “Final Terms” means the terms set out in a Final Terms document substantially in the form set out in this Information Memorandum and “Pricing Supplement” means the terms set out in a Pricing Supplement document substantially in the form set out in this Information Memorandum. In the case of Exempt Notes, each reference in this Information Memorandum to the relevant Final Terms shall be read and construed as a reference to the relevant Pricing Supplement unless the context requires otherwise.

This document should be read and construed with any amendment or supplement hereto, with any Final Terms document and with any of the documents incorporated herein by reference (see “*Documents Incorporated by Reference*” below). Each of the documents incorporated by reference forms part of this Information Memorandum. An investor intending to acquire or acquiring any securities from an offeror will do so, and offers and sales of the securities to an investor by an offeror will be made, in accordance with any terms and other arrangements in place between such offeror and such investor including as to price, allocations and settlement arrangements. The Issuers will not be a party to any such arrangements with investors in connection with the offer or sale of the securities and, accordingly, this Information Memorandum and any Final Terms will not contain such information and an investor must obtain such information from the offeror.

N.V. and PLC and their group companies are together referred to in this Information Memorandum as “Unilever”, the “Unilever Group” or the “Group”. For such purposes “group companies” means, in relation to N.V. and PLC, those companies required to be consolidated in accordance with The Netherlands and United Kingdom legislative requirements relating to consolidated accounts. N.V. and PLC and their group companies together constitute a single group for the purpose of meeting those requirements.

Neither the Issuers nor the Guarantors have authorised the making or provision of any representation or information regarding the Issuers, the Guarantors, the Unilever Group or the Notes other than as contained in this Information Memorandum or any Final Terms. Any such representation or information may not be relied upon as having been authorised by the Issuers, the Guarantors, the dealers and managers referred to under “Subscription and Sale” below (the “Dealers”) or any of them.

No representation or warranty is made or implied by the Dealers or any of their respective affiliates in their capacity as such, and neither the Dealers nor any of their respective affiliates makes any representation or warranty or accepts any responsibility as to the accuracy or completeness of the information contained herein. Neither the delivery of this Information Memorandum or any Final Terms nor the offering, sale or delivery of any Note shall in any circumstances constitute a representation or create any implication that there has been no change in the financial situation or the affairs of the Issuers or the Guarantors or the Group since the date hereof or, as the case may be, the date on which this document has been most recently amended or supplemented or

the balance sheet date of the most recent financial statements which are deemed to be incorporated into this document by reference.

The distribution of this Information Memorandum and any Final Terms and the offering, sale and delivery of the Notes in certain jurisdictions may be restricted by law. Persons into whose possession this Information Memorandum comes or who deal in the Notes are required by the Issuers, the Guarantors and the Dealers to inform themselves about and to observe any such restrictions. For a description of certain restrictions on offers, sales and deliveries of Notes and on distribution of this Information Memorandum or any Final Terms and other offering material relating to the Notes, see “*Subscription and Sale*” below.

In particular, the Notes have not been and will not be registered under the United States Securities Act of 1933, as amended (the “Securities Act”), or any relevant securities laws of any state of the United States of America and are subject to U.S. tax law requirements. Subject to certain exceptions, the Notes may not be offered, sold or delivered in the United States or to or for the account or benefit of U.S. persons, as such terms are defined in Regulation S under the Securities Act, see “*Subscription and Sale*” below.

Further, the Notes have not been and will not be registered under the Financial Instruments and Exchange Law of Japan (Act No. 25 of 1948, as amended) (the “Financial Instruments and Exchange Law”) and the Notes issued by (a) UJH or (b) N.V. or PLC, in circumstances where any interest on the Notes is attributable to a business in Japan conducted by such Issuer of the Notes in the manner provided for in the Special Taxation Measures Law of Japan (Law No. 26 of 1957, as amended) (the “Special Taxation Measures Law of Japan”), will be subject to tax laws and regulations of Japan including the Special Taxation Measures Law of Japan. Interest payments on the Notes issued (a) by UJH or (b) by N.V. or PLC, in circumstances where any interest on the Notes is attributable to a business in Japan conducted by such Issuer of the Notes in the manner provided for in the Special Taxation Measures Law of Japan, will be subject to Japanese withholding tax except for such interest paid to or to the account of a holder that is an individual non-resident of Japan or a non-Japanese corporation that in each case is a person not having a special relationship with the Issuer as described in Article 3-2-2, paragraphs 5 through 7 of the Cabinet Order relating to the Special Taxation Measures Law of Japan (Cabinet Order No. 43 of 1957, as amended) (the “Cabinet Order”) (a “specially-related person of the Issuer”) or is a Japanese designated financial institution as described in Article 3-2-2, paragraph 28 of the Cabinet Order that will hold Notes for its own proprietary account (a “Designated Financial Institution”). BY SUBSCRIBING FOR NOTES ISSUED BY (A) UJH OR (B) N.V. OR PLC, IN CIRCUMSTANCES WHERE ANY INTEREST ON THE NOTES IS ATTRIBUTABLE TO A BUSINESS IN JAPAN CONDUCTED BY SUCH ISSUER OF THE NOTES IN THE MANNER PROVIDED FOR IN THE SPECIAL TAXATION MEASURES LAW OF JAPAN, AN INVESTOR WILL BE DEEMED TO HAVE REPRESENTED IT IS A GROSS RECIPIENT. A “Gross Recipient” for this purpose is (i) a beneficial owner that is, for Japanese tax purposes, neither (x) an individual resident of Japan or a Japanese corporation for Japanese tax purposes, nor (y) an individual non-resident of Japan or a non-Japanese corporation that is a specially-related person of the Issuer, (ii) a Designated Financial Institution or (iii) an individual resident of Japan or a Japanese corporation whose receipt of interest on the Notes will be made through a payment handling agent in Japan as defined in Article 3-3, paragraph 1 of the Special Taxation Measures Law of Japan and Article 2-2, paragraph 2 of the Cabinet Order. See “*Subscription and Sale*” below.

Neither this Information Memorandum nor any Final Terms may be used for the purpose of an offer or solicitation by anyone in any jurisdiction in which such offer or solicitation is not authorised or to any person to whom it is unlawful to make such an offer or solicitation.

Neither this Information Memorandum nor any Final Terms constitutes an offer or an invitation to subscribe for or purchase any Notes and should not be considered as a recommendation by the Issuers, the Guarantors or the Dealers that any recipient of this Information Memorandum should subscribe for or purchase any Notes. Each

recipient shall be taken to have made its own investigation and appraisal of the condition (financial or otherwise) of the Issuers and the Guarantors.

In this Information Memorandum, references to a “Member State” are references to a Member State of the European Economic Area, references to “U.S.\$”, “U.S. Dollars” and “United States Dollars” are to the lawful currency of the United States of America, references to “£” and “sterling” are to the lawful currency of the United Kingdom, references to “€” and “euro” are to the currency introduced at the start of the third stage of European economic and monetary union pursuant to the Treaty establishing the European Community, as amended (the “Treaty”), and references to “Japanese Yen” and “¥” are to the lawful currency of Japan.

Each potential investor in any Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- (i) have sufficient knowledge and experience to make a meaningful evaluation of the relevant Notes, the merits and risks of investing in the relevant Notes and the information contained or incorporated by reference in this Information Memorandum or any applicable supplement;
- (ii) have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the relevant Notes and the impact such investment will have on its overall investment portfolio;
- (iii) have sufficient financial resources and liquidity to bear all of the risks of an investment in the relevant Notes, including where principal or interest is payable in one or more currencies, or where the currency for principal or interest payments is different from the potential investor’s currency;
- (iv) understand thoroughly the terms of the relevant Notes and be familiar with the behaviour of any relevant indices and financial markets; and
- (v) be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

Some Notes are complex financial instruments and such instruments may be purchased as a way to reduce risk or enhance yield with an understood, measured, appropriate addition of risk to their overall portfolios. A potential investor should not invest in Notes which are complex financial instruments unless it has the expertise (either alone or with the help of a financial adviser) to evaluate how the Notes will perform under changing conditions, the resulting effects on the value of such Notes and the impact this investment will have on the potential investor’s overall investment portfolio.

The investment activities of certain investors are subject to legal investment laws and regulations, or review or regulation by certain authorities. Each potential investor should consult its legal advisers to determine whether and to what extent (1) Notes are legal investments for it, (2) Notes can be used as collateral for various types of borrowing and (3) other restrictions apply to its purchase or pledge of any Notes. Financial institutions should consult their legal advisers or the appropriate regulators to determine the appropriate treatment of Notes under any applicable risk-based capital or similar rules.

#### **Forward-looking statements**

This document may contain forward-looking statements. Words such as ‘expects’, ‘anticipates’, ‘intends’, ‘believes’ or the negative of these terms and other similar expressions of future performance or results and their negatives are intended to identify such forward-looking statements. These forward-looking statements are based upon current expectations and assumptions regarding anticipated developments and other factors affecting the Group. They are not historical facts, nor are they guarantees of future performance. Because these forward-looking statements involve risks and uncertainties, there are important factors that could cause actual results to differ materially from those expressed or implied by these forward-looking statements.

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**IN CONNECTION WITH THE ISSUE OF ANY TRANCHE OF NOTES UNDER THE PROGRAMME, ONE OR MORE RELEVANT DEALERS (THE “STABILISING DEALER/MANAGER(S)”) (OR PERSONS ACTING FOR THE STABILISING DEALER/MANAGER(S)) MAY OVER-ALLOT NOTES OR EFFECT TRANSACTIONS WITH A VIEW TO SUPPORTING THE MARKET PRICE OF THE NOTES AT A LEVEL HIGHER THAN THAT WHICH MIGHT OTHERWISE PREVAIL. HOWEVER, THERE IS NO ASSURANCE THAT THE STABILISING DEALER/MANAGER(S) (OR PERSONS ACTING FOR THE STABILISING DEALER/MANAGER(S)) WILL UNDERTAKE STABILISATION ACTION. ANY STABILISATION ACTION MAY BEGIN ON OR AFTER THE DATE ON WHICH THE ADEQUATE PUBLIC DISCLOSURE OF THE FINAL TERMS OF THE OFFER OF THE RELEVANT TRANCHE OF NOTES IS MADE AND, IF BEGUN, MAY BE ENDED AT ANY TIME, BUT IT MUST END NO LATER THAN THE EARLIER OF 30 DAYS AFTER THE ISSUE DATE OF THE RELEVANT TRANCHE OF NOTES AND 60 DAYS AFTER THE DATE OF THE ALLOTMENT OF THE RELEVANT TRANCHE OF NOTES. ANY STABILISATION ACTION OR OVER-ALLOTMENT SHALL BE CONDUCTED IN ACCORDANCE WITH ALL APPLICABLE LAWS AND RULES.**

## OVERVIEW

*This overview must be read as an introduction to this Information Memorandum and any decision to invest in the Notes should be based on a consideration of this Information Memorandum as a whole, including the documents incorporated by reference. No civil liability attaches to the Issuers or the Guarantors in any Member State which has implemented the Prospectus Directive solely on the basis of this overview, including any translation thereof, unless it is misleading, inaccurate or inconsistent when read together with the other parts of this Information Memorandum. Where a claim relating to the information contained in this Information Memorandum is brought before a court in a Member State, the claimant may, under the national legislation of the Member State where the claim is brought, be required to bear the costs of translating the Information Memorandum before the legal proceedings are initiated.*

*Words and expressions defined in the “Terms and Conditions of the Notes” below or elsewhere in this Information Memorandum have the same meanings in this overview.*

<b>Issuers</b>	Unilever N.V. (“N.V.”), Unilever PLC (“PLC”) and Unilever Japan Holdings K.K. (“UJH”).
<b>Guarantors</b>	N.V. (in respect of Notes issued by PLC and UJH), PLC (in respect of Notes issued by N.V. and UJH) and Unilever United States, Inc. (“UNUS”) (in respect of Notes issued by N.V. and PLC).
<b>Description of Issuers and Guarantors</b>	<p>N.V. and PLC are the two parent companies of the Unilever Group of companies, suppliers of fast moving consumer goods including foods, refreshment, home and personal care products. N.V. was incorporated in The Netherlands in 1927 and PLC was incorporated in England in 1894. The Unilever Group was formed in 1930 and since then N.V. and PLC together with their group companies have operated as nearly as practicable as a single economic entity. N.V. and PLC have the same directors, adopt the same accounting principles and are linked by a series of agreements which among other things regulate the mutual rights of the two sets of shareholders.</p> <p>UJH is an indirect wholly owned subsidiary of N.V., UNUS is indirectly wholly owned by N.V. and PLC. UJH was incorporated in Japan in 1995 and UNUS was incorporated in the State of Delaware, United States of America in 1977. N.V., PLC, UJH and UNUS are all holding companies within the Unilever Group. Detailed descriptions of the Issuers and Guarantors are set out below in “Description of the Issuers and the Guarantors”.</p>
<b>Arranger</b>	UBS Limited
<b>Dealers</b>	Banco Santander, S.A. BNP Paribas Citigroup Global Markets Limited Deutsche Bank AG, London Branch Goldman Sachs International HSBC Bank plc J.P. Morgan Securities plc

Merrill Lynch International  
Mizuho International plc  
Morgan Stanley & Co. International plc  
Standard Chartered Bank  
The Royal Bank of Scotland plc (trading as NatWest Markets)  
UBS AG  
UBS Limited

and any other dealer appointed from time to time by N.V. and PLC either generally for the Programme or in relation to a particular issue of Notes (including as a manager in relation to a particular underwritten issue of Notes).

**Principal Paying Agent**

Deutsche Bank AG, London Branch

**Trustee**

The Law Debenture Trust Corporation p.l.c.

**Initial Programme Amount**

The aggregate principal amount outstanding under the Programme at any time shall not exceed U.S.\$15,000,000,000 (or its approximate equivalent in other currencies at the issue date of the relevant Series) subject to any duly authorised increase or decrease.

**Form of Notes**

Notes will be in bearer form and may be in new global note form (a “NGN” or “New Global Note”), if so specified in the applicable Final Terms. A global Note not in NGN form is in “CGN” or “Classic Global Note” form. The relevant Issuer will deliver a temporary global Note which, in the case of a temporary global Note which is a CGN, will be deposited on or before the relevant issue date with a common depositary for Euroclear Bank S.A./N.V. (“Euroclear”) and/or Clearstream Banking S.A. (“Clearstream, Luxembourg”) and/or any other relevant clearing system and, in the case of a temporary global Note which is a NGN, will be deposited on or before the relevant issue date with a common safekeeper for Euroclear and Clearstream, Luxembourg. Such temporary global Note will be exchangeable for a permanent global Note or for serially numbered Notes in definitive bearer form, in accordance with its terms and conditions. A permanent global Note will only be exchangeable for Notes in definitive bearer form if so specified in the relevant Final Terms, and then only in certain circumstances and in accordance with its terms and conditions and the rules and procedures for the time being of Euroclear, Clearstream, Luxembourg and/or any other relevant clearing system. Notes in definitive bearer form will, if interest-bearing have interest coupons attached. In the case of Notes denominated in Swiss Francs (“Swiss Notes”) only, such Notes will be represented exclusively by a Swiss Permanent Global Note which shall be deposited with SIX SIS AG in Olten, Switzerland (“SIX SIS AG”) or, as the case may be, with any other intermediary in Switzerland recognised for such purposes by the SIX Swiss



Exchange (SIX SIS AG or any such other intermediary, the “Intermediary”). As a matter of Swiss law, once the permanent global note representing the Swiss Notes (*Globalurkunde*) (the “Swiss Permanent Global Note”) is deposited with the Intermediary, and entered into the accounts of one or more participants of the Intermediary, the Swiss Notes will constitute intermediated securities (*Bucheffekten*) in accordance with the provisions of the Swiss Federal Intermediated Securities Act (*Bucheffektengesetz*). Neither the Issuer nor the holders of Swiss Notes shall at any time have the right to effect or demand the conversion of the Swiss Permanent Global Note into, or the delivery of, Notes in uncertificated or definitive form. No physical delivery of the Swiss Notes shall be made unless and until definitive notes representing the Swiss Notes (*Wertpapiere*) (the “Swiss Definitive Notes”) are printed. Swiss Definitive Notes may only be printed, in whole, but not in part, if the Principal Swiss Paying Agent determines, after consultation with the Issuer, that the printing of the Swiss Definitive Notes is necessary or useful, or if the presentation of the Swiss Definitive Notes is required by Swiss or other applicable laws and regulations in connection with the enforcement of rights of holders of Swiss Notes.

**Currencies**

Notes may be denominated in any currency, subject to compliance with all applicable legal or regulatory requirements.

**Redenomination**

If stated in the relevant Final Terms, for Notes denominated in the currency of a member state of the European Union that has not adopted the euro, if that member state at a later stage adopts the euro, Notes may be redenominated in euro and/or exchanged for other Series of Notes denominated in euro. The relevant provisions applicable to any such redenomination are contained in Conditions 8C and 8D of the “Terms and Conditions of the Notes”.

**Issuance in Series**

Notes will be issued in series (each a “Series”) comprising one or more tranches (each a “Tranche”) of Notes of that Series issued on the same date. The Notes of each Series will be subject to identical terms (other than in respect of the issue date, the issue price, the first payment of interest and the denomination (all as indicated in the relevant Final Terms)), whether as to currency, interest or maturity or otherwise.

**Maturity of Notes**

Notes may have any maturity and may have no fixed maturity, subject to compliance with all applicable legal or regulatory requirements. Any Notes having a maturity of less than one year and in respect of which the issue proceeds are to be accepted by the relevant Issuer in the United Kingdom will: (a) have a minimum redemption value of £100,000 (or its equivalent in other currencies) and be issued only to persons whose ordinary activities involve them in acquiring, holding, managing or

disposing of investments (as principal or agent) for the purposes of their businesses, or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses; or (b) be otherwise issued without contravention of Section 19 of the Financial Services and Markets Act 2000, as amended (“FSMA”).

**Terms and Conditions**

The Notes of each Series are subject to the terms and conditions agreed between the relevant Issuer and the relevant Dealer or other purchaser at or prior to the time of issuance of such Series, and will be specified in the relevant Final Terms. The terms and conditions applicable to the Notes of each Series will therefore be those set out on the face of the Notes and in the “Terms and Conditions of the Notes” below.

**Early Redemption**

Early redemption will be permitted for taxation reasons (as set out in Condition 7(c) of the “Terms and Conditions of the Notes” below). If stated as being applicable in the relevant Final Terms, early redemption will also be permitted at the option of the Issuer (in accordance with Condition 7(d)) and/or at the option of the Holders of the Notes (in accordance with Condition 7(g)). The Issuer may also purchase Notes in accordance with Condition 7(h).

**Redemption**

Notes may be redeemable at par or at such other redemption amount as may be specified in the relevant Final Terms.

**Interest Rates**

Notes may be interest-bearing or non-interest-bearing. Interest (if any) may be at a fixed or floating rate.

**Issue**

The price and amount of Notes to be issued under the Programme will be determined by the Issuer and the relevant Dealer at the time of issue in accordance with prevailing market conditions.

**Issue Price**

Notes may be issued at par or at a discount or premium to par.

**Denominations**

Notes may not be issued under the Programme which have a minimum denomination of less than €100,000 (or its equivalent in another currency). Subject thereto, Notes will be issued in denominations as may be agreed between the relevant Issuer and the relevant Dealer or other purchaser subject to compliance with all applicable legal or regulatory requirements.

**Status of Notes**

The Notes will constitute direct, unconditional and unsecured obligations of the relevant Issuer and rank and will rank *pari passu* without any preference among themselves with all other present and future unsecured and unsubordinated obligations of such Issuer (other than obligations preferred by law) except as provided in the “Terms and Conditions of the Notes” below.

**Guarantee**

Under the terms of a trust deed dated 22 July 1994, as amended (the “Trust Deed”), the Guarantors have undertaken to guarantee the obligations of the Issuers under the Notes as follows: (i) the obligations of N.V. will be guaranteed jointly and severally by

PLC and UNUS; (ii) the obligations of PLC will be guaranteed jointly and severally by N.V. and UNUS; and (iii) the obligations of UJH will be guaranteed jointly and severally by N.V. and PLC. The obligations of each Guarantor under the Trust Deed will constitute an unsecured obligation of such Guarantor and rank and will rank (subject to any obligations preferred by law) *pari passu* with all other present and future unsecured and unsubordinated obligations of such Guarantor except as provided in the “Terms and Conditions of the Notes” below.

**Taxation**

Payments in respect of Notes will be made free and clear of any present or future taxes or duties imposed by or in The Netherlands, in the case of N.V., by or in the United Kingdom, in the case of PLC, by or in Japan, in the case of UJH and by or in the United States, in the case of UNUS or, if such taxes are required to be withheld, will be increased to the extent necessary in order that the net amount received by the relevant holder of the Notes, after such withholding, equals the amount of the payment that would have been received in the absence of such withholding, subject to certain exceptions set out in the “Terms and Conditions of the Notes” below.

**Listing and trading**

Each Series may be admitted to the Official List and admitted to trading on the London Stock Exchange’s Regulated Market and/or admitted to listing and trading on Euronext Amsterdam and/or the SIX Swiss Exchange and/or the Stock Exchange of Hong Kong and/or the Singapore Exchange (as specified in the relevant Final Terms).

**Governing Law**

The Notes and all related contractual documentation, and any non-contractual obligations arising out of or in connection with them, will be governed by, and construed in accordance with, English law.

**Negative Pledge**

The “Terms and Conditions of the Notes” below include a negative pledge by N.V. and PLC as set forth therein.

**Events of Default**

The events of default under the Notes are as specified in the “Terms and Conditions of the Notes” below which include a cross default clause in relation to N.V. and PLC.

**Selling Restrictions**

Sale of the Notes will be subject to restrictions on sale with respect to the United States of America, the European Economic Area, the United Kingdom, Japan, The Netherlands, the Republic of France, Switzerland, Singapore and Hong Kong, all as set out under “Subscription and Sale” below.

**Enforcement of Notes in Global Form**

In the case of Notes in global form held in a clearing system, investors will have certain direct rights of enforcement (which are set out in the Trust Deed) against the relevant Issuer in the event of a default in payment on the Notes.

**Clearing Systems**

Euroclear, Clearstream, Luxembourg and/or, in relation to any Notes, any other clearing system as may be specified in the relevant Final Terms.

**Risk Factors**

Investing in the Notes involves certain risks, some of which are set out in more detail below in “Risk Factors” and include general business risk factors which may affect the ability of the Issuers and the Guarantors to fulfil their respective obligations under the Notes or under the guarantee of the Notes. These general business risk factors include: (i) Unilever’s global brands not meeting consumer preferences; (ii) Unilever’s ability to innovate and remain competitive; (iii) Unilever’s investment choices in its portfolio management; (iv) inability to find sustainable solutions to support long-term growth; (v) customer relationships; (vi) the recruitment and retention of talented employees; (vii) disruptions in our supply chain; (viii) the cost of raw materials and commodities; (ix) the production of safe and high quality products; (x) secure and reliable IT infrastructure; (xi) successful execution of acquisitions, divestitures and business transformation projects; (xii) economic and political risks and natural disasters; (xiii) the effect of climate change on Unilever’s business; (xiv) financial risks; (xv) failure to meet high and ethical standards; and (xvi) managing regulatory, tax and legal matters. Other risk factors specific to the Notes include: (i) that the right of a holder to receive payments under the Notes (including after the insolvency of the relevant issuer or guarantor) will be structurally subordinated to the other liabilities of the subsidiaries of the relevant Issuer or Guarantor due to the fact that each of the Issuers and the Guarantors is a holding company; and (ii) that there can be no assurance (X) that an active trading market will develop for any series of Notes issued or (Y) of the ability of the holders of Notes to sell their Notes or the price at which such holders may be able to sell their Notes.

## **RISK FACTORS**

*The Issuers and the Guarantors believe that the following factors may affect their ability to fulfil their respective obligations under the Notes issued under the Programme or under the guarantee of the Notes. Most of these factors are contingencies which may or may not occur and the Issuers and Guarantors are not in a position to express a view on the likelihood of any such contingency occurring. In addition, risk factors which are specific to the Notes are also described below.*

*The Issuers and Guarantors believe that the factors described below represent all the material or principal risks inherent in investing in the Notes issued under the Programme, but the inability of the Issuers and Guarantors to pay interest, principal or other amounts on or in connection with any Notes may occur for other reasons and the Issuers and Guarantors do not represent that the statements below regarding the risks of holding any Notes are exhaustive. Prospective investors should also read the detailed information set out elsewhere in this Information Memorandum and reach their own views prior to making any investment decision.*

*Words and expressions defined in the “Terms and Conditions of the Notes” below or elsewhere in this Information Memorandum have the same meanings in this section. In this Information Memorandum, references to “we” or “our” refer to the Unilever Group.*

*Prospective investors should consider, among other things, the following:*

### **Overview**

Among other risks and uncertainties, the material or principal factors which could cause actual results to differ materially are: Unilever’s global brands not meeting consumer preferences; Unilever’s ability to innovate and remain competitive; Unilever’s investment choices in its portfolio management; inability to find sustainable solutions to support long-term growth; customer relationships; the recruitment and retention of talented employees; disruptions in our supply chain; the cost of raw materials and commodities; the production of safe and high quality products; secure and reliable IT infrastructure; successful execution of acquisitions, divestitures and business transformation projects; economic and political risks and natural disasters; the effect of climate change on Unilever’s business; financial risks; failure to meet high and ethical standards; and managing regulatory, tax and legal matters. These forward-looking statements speak only as of the date of this document.

For further information with respect to each of the items set out as material or principal risk factors in the paragraph above, please see the corresponding item in the Risk Factors section below.

### **Risk factors relating to the Issuers and the Guarantors and their businesses**

Unless otherwise specified by reference to UNUS or UJH, the following risk factors apply in the Group context and are also applicable on a national basis to each of UNUS and UJH.

#### **Brand Preference**

*As a branded goods business, Unilever’s success depends on the value and relevance of our brands and products to consumers around the world and on our ability to innovate and remain competitive.*

Consumer tastes, preferences and behaviours are constantly changing and Unilever’s ability to anticipate and respond to these changes and to continue to differentiate our brands and products is vital to our business.

We are dependent on creating innovative products that continue to meet the needs of our consumers. If we are unable to innovate effectively, Unilever’s sales or margins could be materially adversely affected.

## **Portfolio Management**

*Unilever's strategic investment choices will affect the long-term growth and profits of our business.*

Unilever's growth and profitability are determined by our portfolio of categories, geographies and channels and how these evolve over time. If Unilever does not make optimal strategic investment decisions then opportunities for growth and improved margin could be missed.

## **Sustainability**

*The success of our business depends on finding sustainable solutions to support long-term growth.*

Unilever's vision to accelerate growth in the business, while reducing our environmental footprint and increasing our positive social impact will require more sustainable ways of doing business. In a world where resources are scarce and demand for them continues to increase it is critical that we succeed in reducing our resource consumption and converting to sustainably sourced supplies. In doing this we are dependent on the efforts of partners and various certification bodies. We are also committed to improving health and well-being and enhancing livelihoods around the world so Unilever and our communities grow successfully together. There can be no assurance that sustainable business solutions will be developed and failure to do so could limit Unilever's growth and profit potential and damage our corporate reputation.

## **Climate Change**

*Climate changes and governmental actions to reduce such changes may disrupt our operations and/or reduce consumer demand for our products.*

Climate changes are occurring around the globe which may impact our business in various ways.

They could lead to water shortages which would reduce demand for those of our products that require a significant amount of water during consumer use. They could also lead to an increase in raw material prices or reduced availability.

Governments may take action to reduce climate change such as the introduction of a carbon tax which could impact our business through higher costs or reduced flexibility of operations.

Climate change could result therefore in making products less affordable or less available for our consumers resulting in reduced growth and profitability.

## **Customer relationships**

*Successful customer relationships are vital to our business and continued growth.*

Maintaining strong relationships with our existing customers and building relationships with new customers who serve changing shopper habits are necessary to ensure our brands are well presented to our consumers and available for purchase at all times.

The strength of our customer relationships also affects our ability to obtain pricing and competitive trade terms. Failure to maintain strong relationships with customers could negatively impact our terms of business with affected customers and reduce the availability of our products to consumers.

## **Talent and Organisation**

*A skilled workforce and agile organisation are essential for the continued success of our business.*

Our ability to attract, develop, organise and retain the right number of appropriately qualified people is critical if we are to compete and grow effectively.

This is especially true in our key emerging markets where there can be a high level of competition for a limited talent pool. The loss of management or other key personnel or the inability to identify, attract and retain qualified personnel could make it difficult to manage the business and could adversely affect operations and financial results.

### **Supply chain**

***Our business depends on purchasing materials, efficient manufacturing and the timely distribution of products to our customers.***

Our supply chain network is exposed to potentially adverse events such as physical disruptions, environmental and industrial accidents or bankruptcy of a key supplier which could impact our ability to deliver orders to our customers.

The cost of our products can be significantly affected by the cost of the underlying commodities and materials from which they are made. Fluctuations in these costs cannot always be passed on to the consumer through pricing.

### **Safe and high quality products**

***The quality and safety of our products are of paramount importance for our brands and our reputation.***

The risk that raw materials are accidentally or maliciously contaminated throughout the supply chain or that other product defects occur due to human error, equipment failure or other factors cannot be excluded.

### **Systems and information**

***Unilever's operations are increasingly dependent on IT systems and the management of information.***

Increasing digital interactions with customers, suppliers and consumers place ever greater emphasis on the need for secure and reliable IT systems and infrastructure and careful management of the information that is in our possession.

Disruption of our IT systems could inhibit our business operations in a number of ways, including disruption to sales, production and cash flows, ultimately impacting our results.

There is also a threat from unauthorised access and misuse of sensitive information. Unilever's information systems could be subject to unauthorised access or the mistaken disclosure of information which disrupts Unilever's business and/or leads to loss of assets.

### **Business transformation**

***Successful execution of business transformation projects, including the projects associated with Unilever's strategic review, is key to delivering their intended business benefits and avoiding disruption to other business activities.***

Unilever is continually engaged in major change projects, including acquisitions, disposals and organisational transformations, to drive continuous improvement in our business and to strengthen our portfolio and capabilities.

In particular, in February 2017, Unilever commenced a strategic review (the "Strategic Review"), the results of which were announced on 6 April 2017. In the Strategic Review, Unilever identified certain strategic, operational, financial and other objectives, and expects to engage in a number of transactions and change projects in connection with these.

Failure to execute such transactions or change projects, including but not limited to those associated with the Strategic Review, successfully could result in under-delivery of the expected benefits. Furthermore, disruption may be caused in other parts of the business.

### **Economic and political instability**

*Unilever operates around the globe and is exposed to economic and political instability that may reduce consumer demand for our products, disrupt sales operations and/or impact the profitability of our operations.*

Adverse economic conditions may affect one or more countries within a region, or may extend globally.

Government actions such as foreign exchange or price controls can impact on the growth and profitability of our local operations.

In 2016, more than half of Unilever's turnover came from emerging markets which can offer greater growth opportunities but also expose Unilever to related economic, political and social volatility.

### **Treasury and Pensions**

*Unilever is exposed to a variety of external financial and related risks in relation to Treasury and Pensions.*

The relative value of currencies can fluctuate widely and could have a significant impact on business results. Further, because Unilever consolidates its financial statements in euros it is subject to exchange risks associated with the translation of the underlying net assets and earnings of its foreign subsidiaries.

We are also subject to the imposition of exchange controls by individual countries which could limit our ability to import materials paid in foreign currency or to remit dividends to the parent company.

Unilever may face liquidity risk, i.e. difficulty in meeting its obligations, associated with its financial liabilities. A material and sustained shortfall in our cash flow, or other factors, could undermine Unilever's credit rating, impair investor confidence and also restrict Unilever's ability to raise funds. More generally, credit ratings in respect of the Unilever Group issued by credit rating agencies may be subject to suspension, reduction or withdrawal at any time. As noted, credit ratings impact the cost at which we can borrow money and thus changes to our credit rating could have an impact on cash flow and profitability.

We are exposed to market interest rate fluctuations on our floating rate debt. Increases in benchmark interest rates could increase the interest cost of our floating rate debt and increase the cost of future borrowings.

In times of financial market volatility, we are also potentially exposed to counter-party risks with banks, suppliers and customers.

Certain businesses have defined benefit pension plans, most now closed to new employees, which are exposed to movements in interest rates, fluctuating values of underlying investments and increased life expectancy. Changes in any or all of these inputs could potentially increase the cost to Unilever of funding the schemes and therefore have an adverse impact on profitability and cash flow.

### **Ethical**

*Acting in an ethical manner, consistent with the expectations of customers, consumers and other stakeholders, is essential for the protection of the reputation of Unilever and its brands.*

Unilever's brands and reputation are valuable assets and the way in which we operate, contribute to society and engage with the world around us is always under scrutiny both internally and externally. Despite the commitment of Unilever to ethical business and the steps we take to adhere to this commitment, there remains



a risk that activities or events cause us to fall short of our desired standard, resulting in damage to Unilever's corporate reputation and business results.

## **Legal and regulatory**

### ***Compliance with laws and regulations is an essential part of Unilever's business operations.***

Unilever is subject to national and regional laws and regulations in such diverse areas as product safety, product claims, trademarks, copyright, patents, competition, employee health and safety, the environment, corporate governance, listing and disclosure, employment and taxes.

Failure to comply with laws and regulations could expose Unilever to civil and/or criminal actions leading to damages, fines and criminal sanctions against us and/or our employees with possible consequences for our corporate reputation.

Changes to laws and regulations could have a material impact on the cost of doing business. Tax, in particular, is a complex area where laws and their interpretation are changing regularly, leading to the risk of unexpected tax exposures. International tax reform remains a key focus of attention with the OECD's Base Erosion and Profit Shifting project and further potential tax reform in the European Union and the United States.

Notwithstanding anything stated in this risk factor, this risk factor should not be taken as implying that the relevant Issuer will be unable to comply with its obligations as a company with securities admitted to the Official List.

### **Risks relating to Unilever's Japanese business**

In Japan, the "hair" category is an important part of UJH's business, representing a majority of the product portfolio with a number of large brands. Accordingly, the hair category is important to UJH's success in the marketplace.

Product life-cycles in Japan are relatively short, requiring more frequent innovation than in other markets. A failure to innovate at the necessary speed or a failure for consumers to accept innovations when they are brought to the market can therefore significantly affect the performance of the business.

## **Risk Factors which are material for the purpose of assessing the market risks associated with Notes issued under the Programme**

### **Risks relating to the structure of a particular issue of Notes**

Each of the Issuers and the Guarantors is a holding company and currently conducts substantially all of its operations through its subsidiaries. As a result, the right of a holder of a Note to receive payments on a Note issued by an Issuer or guaranteed by a Guarantor is structurally subordinated to the other liabilities of the subsidiaries of the relevant Issuer or Guarantor. Consequently, in the event of insolvency of an Issuer or a Guarantor, the claims of holders of Notes would be structurally subordinated to the prior claims of the creditors of those subsidiaries and affiliated companies.

Each of the Issuers may issue Notes in different series with different terms in amounts that are to be determined. Although any such Notes may be listed on a recognised stock exchange, there can be no assurance that an active trading market will develop for any series of Notes. There can also be no assurance regarding the ability of holders of Notes to sell their Notes or the price at which such holders may be able to sell their Notes. If a trading market were to develop, the Notes could trade at prices that may be higher or lower than the initial offering price and this may result in a return that is greater or less than the interest rate on the Notes, depending on many factors, including, among other things, prevailing interest rates, Unilever's financial results, any change in Unilever's creditworthiness and the market for similar securities.

### **Notes subject to optional redemption by an Issuer**

An optional redemption feature is likely to limit the market value of Notes. During any period when an Issuer may elect to redeem Notes, the market value of those Notes generally will not rise substantially above the price at which they can be redeemed. This also may be true prior to any redemption period.

An Issuer may be expected to redeem Notes when its cost of borrowing is lower than the interest rate on the Notes. At those times, an investor generally would not be able to reinvest the redemption proceeds at an effective interest rate as high as the interest rate on the Notes being redeemed and may only be able to do so at a significantly lower rate. Potential investors should consider reinvestment risk in light of other investments available at that time.

### **Notes issued at a substantial discount or premium**

The market values of securities, such as the Notes, which are issued at a substantial discount or premium to their nominal amount tend to fluctuate more in relation to general changes in interest rates than do prices for conventional interest-bearing securities. Generally, the longer the remaining term of the securities, the greater the price volatility as compared to conventional interest-bearing securities with comparable maturities.

### **Risks relating to Notes generally**

#### **Modification, waivers and substitution**

The conditions of the Notes contain provisions for calling meetings of Noteholders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Noteholders including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority.

The conditions of the Notes also provide that the Trustee may in certain circumstances, without the consent of Noteholders, agree to (i) any modification of, or to the waiver or authorisation of any breach or proposed breach of, any of the provisions of Notes or (ii) determine without the consent of the Noteholders that any Event of Default or potential Event of Default shall not be treated as such or (iii) the substitution of another company as principal debtor under any Notes in place of the Issuer, in the circumstances described in Condition 15.

The effect of the above provisions is that a Noteholder may be unable to prevent certain modifications, waivers and substitutions that might be disadvantageous to that Noteholder from being made in respect of the Notes in accordance with the conditions of the Notes.

#### **Change of law**

The conditions of the Notes are based on English law in effect as at the date of issue of the relevant Notes. No assurance can be given as to the impact of any possible judicial decision or change to English law or administrative practice after the date of issue of the relevant Notes.

#### **Bearer Notes where denominations involve integral multiples**

In relation to any issue of Notes in bearer form which have denominations consisting of a minimum Specified Denomination plus one or more higher integral multiples of another smaller amount, it is possible that the Notes may be traded in amounts that are not integral multiples of such minimum Specified Denominations (as defined in the Conditions). In such a case a Noteholder who, as a result of trading such amounts, holds a principal amount of less than the minimum Specified Denomination in his account with the relevant clearing system at the relevant time will not receive a definitive Note in respect of such holding (should definitive Notes be printed) and would need to purchase a principal amount of Notes such that it holds an amount equal to one or more Specified Denominations.

If definitive Notes are issued, holders should be aware that definitive Notes which have a denomination that is not an integral multiple of the minimum Specified Denomination may be illiquid and difficult to trade.

### **Other parties**

Each of the Issuers and Guarantors may be a party to contracts with a number of other third parties that have agreed to perform services in relation to the Notes. For example, a paying agent has agreed to provide payment and calculation services in connection with the Notes and, in respect of global Notes in NGN form that an Issuer may request be made eligible for settlement with Euroclear and Clearstream, Luxembourg, such parties have agreed, *inter alia*, to maintain records of their respective portion of the issue outstanding amount and, upon an Issuer's request, to produce a statement for such Issuer's use showing the total nominal amount of its customer holding for such Notes as of a specified date. Noteholders will be required to rely on the services provided by such third parties with which the Issuers and Guarantors have contracted.

### **Notes in New Global Note form**

The New Global Note form has been introduced to allow for the possibility of debt instruments being issued and held in a manner which will permit them to be recognised as eligible collateral for monetary policy of the central banking system for the euro (the "Eurosystem") and intra-day credit operations by the Eurosystem either upon issue or at any or all times during their life. However in any particular case such recognition will depend upon satisfaction of the Eurosystem eligibility criteria at the relevant time. Investors should make their own assessment as to whether the Notes meet such Eurosystem eligibility criteria.

### **Dependencies**

The ability of each of the Issuers and the Guarantors to meet its financial obligations is dependent upon the availability of cash flows from its subsidiaries and affiliated companies through dividends, intercompany advances and other payments. In addition, as part of a global organisation, the Issuers and the Guarantors are dependent upon each other and other Unilever Group companies for various services, rights and other functions. For example, UNUS is dependent upon its parents acting as guarantors of certain of its financial obligations and is also dependent upon certain intellectual property rights held by other group companies.

### **Risks related to the market generally**

#### **The secondary market generally**

Notes may have no established trading market when issued, and one may never develop. If a market does develop, it may not be liquid. Therefore, investors may not be able to sell their Notes easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market. This is particularly the case for Notes that are especially sensitive to interest rate, currency or market risks, are designed for specific investment objectives or strategies or have been structured to meet the investment requirements of limited categories of investors. These types of Notes generally would have a more limited secondary market and more price volatility than conventional debt securities. Illiquidity may have a severely adverse effect on the market value of Notes.

#### **Exchange rate risks and exchange controls**

The Issuer will pay principal and interest on the Notes in the Specified Currency. This presents certain risks relating to currency conversions if an investor's financial activities are denominated principally in a currency or currency unit (the "Investor's Currency") other than the Specified Currency. These include the risk that exchange rates may significantly change (including changes due to devaluation of the Specified Currency or revaluation of the Investor's Currency) and the risk that authorities with jurisdiction over the Investor's Currency may impose or modify exchange controls. An appreciation in the value of the Investor's Currency relative to the Specified Currency would decrease (1) the Investor's Currency-equivalent yield on the Notes,

(2) the Investor's Currency equivalent value of the principal payable on the Notes and (3) the Investor's Currency equivalent market value of the Notes.

Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate. As a result, investors may receive less interest or principal than expected, or no interest or principal.

**Interest rate risks**

Investment in Fixed Rate Notes involves the risk that subsequent changes in market interest rates may adversely affect the value of Fixed Rate Notes.

**Credit ratings may not reflect all risks**

One or more independent credit rating agencies may assign credit ratings to an issue of Notes. The ratings may not reflect the potential impact of all risks related to structure, market, additional factors discussed above, and other factors that may affect the value of the Notes. A credit rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by the rating agency at any time.

## DOCUMENTS INCORPORATED BY REFERENCE

The following documents shall be deemed to be incorporated in, and to form part of, this document:

- (1) Accurate English translations of the Articles of Association of N.V. and the Articles of Incorporation of UJH, the Articles of Association of PLC and the Certificate of Incorporation and bylaws of UNUS (for the avoidance of doubt, the Dutch version of the Articles of Association of N.V. and the Japanese version of the Articles of Incorporation of UJH shall prevail in the event of any inconsistency between them and their English translation);
- (2) The audited annual financial statements (on both a consolidated and an entity basis) of N.V. and PLC (the consolidated audited annual financial statements of N.V. and PLC being the audited annual financial statements of the Unilever Group) for the financial years ended 31 December 2015 and 31 December 2016 (including the auditors' reports thereon and notes thereto) contained in Unilever's 2015 Annual Report and Accounts (the "Unilever Annual Report and Accounts 2015") and Unilever's 2016 Annual Report and Accounts (the "Unilever Annual Report and Accounts 2016") respectively;
- (3) UNUS' audited financial statements for the financial years ended 31 December 2015 and 31 December 2016 (the "UNUS Financial Statements");
- (4) Accurate English translations of UJH's audited financial statements for the financial years ended 31 December 2015 and 31 December 2016 (the "UJH Financial Statements") (for the avoidance of doubt, the Japanese versions of the UJH Financial Statements shall prevail in the event of any inconsistency between them and their English translation);
- (5) The announcement entitled "Unilever Review Outcome" released by Unilever on 6 April 2017 (the "Announcement") (with the exception of (i) the first sentence of the final paragraph of the Chief Executive Officer's statement on page 2 of the Announcement; (ii) the wording starting with 'whilst remaining' and ending 'rating' in the third paragraph of the section entitled "Balance sheet and use of cash"; and (iii) the first paragraph of the section entitled "2017 outlook and dividend" on page 3 of the Announcement); and
- (6) The unaudited published Quarter One Trading Statement of N.V. and PLC for the three months ended 31 March 2017 contained in Unilever's Trading Statement First Quarter 2017 (the "Unilever Trading Statement First Quarter 2017") (with the exception of (i) the text box after the words "Unilever Trading Statement First Quarter 2017"; and (ii) the first two sentences of the final paragraph of the Chief Executive Officer's statement, each on the first page of the Unilever Trading Statement First Quarter 2017),

save that any statement contained herein or in any of the documents incorporated by reference in, and forming part of, this Information Memorandum shall be deemed to be modified or superseded for the purpose of this Information Memorandum to the extent that a statement contained in any document subsequently incorporated by reference modifies or supersedes such statement provided that such modifying or superseding statement is made by way of supplement to the Information Memorandum pursuant to section 87G of the FSMA.

Each Issuer and Guarantor will, in the event of any significant new factor, material mistake or inaccuracy relating to information included in the Information Memorandum, prepare a further supplement to this Information Memorandum or publish a new Information Memorandum for use in connection with any subsequent issue of Notes in compliance with section 87G of the FSMA.

The Unilever Annual Report and Accounts 2015, the Unilever Annual Report and Accounts 2016, the UNUS Financial Statements, the UJH Financial Statements, the Announcement and the Unilever Trading Statement First Quarter 2017 refer to certain supplementary information being available on Unilever's website and the

website of the United States Securities and Exchange Commission. Unless otherwise contained in this document or the documents referred to above, such supplementary information is not incorporated by reference in, and does not form part of, this document.

For the avoidance of doubt, any documents themselves incorporated by reference in the documents listed at paragraphs (1) to (6) inclusive above (including links to websites) shall not form part of this Information Memorandum. Any information contained in the documents listed at paragraphs (1) to (6) inclusive above which is not incorporated by reference in this Information Memorandum is either not relevant to investors or is covered elsewhere in this Information Memorandum.

## TERMS AND CONDITIONS OF THE NOTES

*The following is the text of the Terms and Conditions of the Notes which (subject to completion) will be applicable to each Tranche of Notes.*

The Notes are constituted by a trust deed dated 22 July 1994 (the “Trust Deed”, which expression shall include any amendments or supplements thereto or any restatement thereof) made between Unilever N.V. (“N.V.”), Unilever PLC (“PLC”) and Unilever Japan Holdings K.K. (“UJH”) as issuers (the “Issuers” and each an “Issuer”, which expression shall include any Group Company (as defined below) which becomes an Issuer as contemplated by Condition 15), N.V., PLC and Unilever United States, Inc. (“UNUS”) as guarantors of the Notes as hereinafter described (the “Guarantors” and each a “Guarantor”) and The Law Debenture Trust Corporation p.l.c. (the “Trustee”, which expression shall include any successor to The Law Debenture Trust Corporation p.l.c. in its capacity as such) as trustee for the holders of each Series of the Notes (the “Noteholders”). Pursuant to the Trust Deed, the Notes issued by (i) N.V. are guaranteed unconditionally and irrevocably on a joint and several basis by PLC and UNUS, (ii) PLC are guaranteed unconditionally and irrevocably on a joint and several basis by N.V. and UNUS and (iii) UJH are guaranteed unconditionally and irrevocably on a joint and several basis by N.V. and PLC.

Certain statements herein are summaries of, and are subject to, the detailed provisions of the Trust Deed, which includes the form of the Notes and of the interest coupons, if any, appertaining to the Notes (the “Coupons”) and the receipts, if any, in respect of instalments of principal (the “Receipts”). The Notes, the Coupons and the Receipts also have the benefit of a paying agency agreement dated 22 July 1994 (the “Paying Agency Agreement”, which expression shall include any amendments or supplements thereto or any restatement thereof) made between N.V., PLC, UJH and UNUS in their capacities as Issuers and Guarantors (as applicable), Deutsche Bank AG, London Branch as principal paying agent (the “Principal Paying Agent”, which expression shall include any successor to Deutsche Bank AG, London Branch in its capacity as such and any substitute or additional principal paying agent appointed in accordance with the Paying Agency Agreement), the paying agents named therein (the “Paying Agents”, which expression shall, unless the context otherwise requires, include the Principal Paying Agent and any substitute or additional paying agents appointed in accordance with the Paying Agency Agreement) and the Trustee. Noteholders and the holders of the Coupons (the “Couponholders”) and the holders of Receipts (the “Receiptholders”) are entitled to the benefit of, are bound by, and are deemed to have notice of, all the provisions of the Trust Deed and the Paying Agency Agreement. Copies of the Trust Deed and the Paying Agency Agreement are available for inspection during normal business hours at the registered office for the time being of the Trustee (being at the date of this Information Memorandum at Fifth Floor, 100 Wood Street, London EC2V 7EX) and at the specified office of each of the Paying Agents.

For the purposes of Notes denominated in Swiss Francs (“Swiss Notes”) only, the relevant Issuer will, together with the Principal Paying Agent and the Swiss paying agent specified in the Final Terms relating to the relevant issue of Swiss Notes as principal Swiss paying agent (the “Principal Swiss Paying Agent”), enter into a supplemental paying agency agreement and all references to the Paying Agency Agreement shall include such agreement as so supplemented from time to time. In addition, all references in the Terms and Conditions of the Notes to the “Principal Paying Agent” and the “Paying Agents” shall, so far as the context permits, be construed as references only to the relevant Swiss paying agents, as set out in the relevant Final Terms relating to the Swiss Notes. References in the Terms and Conditions of the Notes to “Euroclear” and/or “Clearstream, Luxembourg” shall, so far as the context permits, be construed as including references to SIX SIS AG in Olten, Switzerland (“SIX SIS AG”), or to any other Intermediary (as defined below) clearing system through which the Swiss Notes are to be cleared, which shall be considered an additional or alternative clearing system for the purposes of the Swiss Notes.

The Notes are issued in series (each a “Series”), and each Series may comprise one or more tranches (“Tranches” and each a “Tranche”) of Notes. Each Tranche will be the subject of final terms or a pricing supplement (“Final Terms”) prepared by, or on behalf of, the Issuer, a copy of which will, in the case of a Tranche of Notes which is to be listed on the Official List (the “Official List”) of the United Kingdom Financial Conduct Authority acting under Part VI of the Financial Services and Markets Act 2000, as amended (the “UK Listing Authority”) and/or NYSE Euronext in Amsterdam (“Euronext Amsterdam”) and/or the SIX Swiss Exchange and/or the Stock Exchange of Hong Kong and/or the Singapore Exchange, be lodged with the UK Listing Authority and the London Stock Exchange plc and/or Euronext Amsterdam and/or the SIX Swiss Exchange and/or the Stock Exchange of Hong Kong and/or the Singapore Exchange and be available for inspection at the specified office of each of the Paying Agents appointed in respect of such Notes.

In these Terms and Conditions, unless otherwise expressly stated, references to Notes are to Notes of the relevant Series (and, where the context permits, shall be deemed to include Receipts appertaining to such Notes), references to Receipts are references to Receipts appertaining to Notes of the relevant Series, references to Coupons are to Coupons appertaining to Notes of the relevant Series, references to the Issuer are to the Issuer of such Notes, references to the Guarantors are references to the Guarantors of such Issuer’s obligations under such Notes and references to the Paying Agents are references to the Paying Agents appointed in respect of such Notes. Subject thereto, capitalised terms shall, unless defined herein, have the meanings ascribed thereto in the Trust Deed.

## **1 Form and Denomination**

- (a) Notes are issued in bearer form. Each Note is a Fixed Rate Note, a Floating Rate Note or a Zero Coupon Note or a combination of any of the foregoing. All payments in respect of each Note shall be made in the currency shown on its face.

### **Form of Notes**

- (b) Each Tranche of Notes will be represented upon issue by a temporary global note (a “Temporary Global Note”) in substantially the form (subject to amendment and completion) scheduled to the Trust Deed and, if so specified in the Final Terms, such Temporary Global Note shall be a New Global Note. On or after the date (the “Exchange Date”) which is 40 days after the completion of distribution of the Notes of the relevant Tranche and provided certification as to the beneficial ownership thereof as required by U.S. Treasury regulations (in the form set out in the Temporary Global Note or such other form as may replace it) has been received, interests in the Temporary Global Note may be exchanged for:
  - (i) interests in a permanent global note (a “Permanent Global Note”) representing the Notes of that Tranche and in substantially the form (subject to amendment and completion) scheduled to the Trust Deed; or
  - (ii) definitive Notes in bearer form (“Definitive Notes”) which will be serially numbered and in substantially the form (subject to amendment and completion) scheduled to the Trust Deed.

If interests in the Temporary Global Note are exchanged for interests in a Permanent Global Note pursuant to clause (i) above, interests in such Permanent Global Note may thereafter be exchanged for Definitive Notes described in clause (ii) above.

Each exchange of an interest in a Temporary Global Note for an interest in a Permanent Global Note or for a Definitive Note, and each exchange of an interest in a Permanent Global Note for a Definitive Note, shall be made outside the United States.



- (c) If any date on which a payment of interest is due on the Notes of a Tranche occurs while any of the Notes of that Tranche are represented by the Temporary Global Note, the related interest payment will be made on the Temporary Global Note only to the extent that certification as to the beneficial ownership thereof as required by U.S. Treasury regulations (in the form set out in the Temporary Global Note or such other form as may replace it) has been received by Euroclear Bank S.A./N.V. (“Euroclear”), Clearstream Banking, *société anonyme* (“Clearstream, Luxembourg”) or any other relevant clearing system. Payments of principal or interest (if any) on a Permanent Global Note will be made through Euroclear or Clearstream, Luxembourg without any requirement for certification.
- (d) If so specified in the relevant Final Terms, interests in a Permanent Global Note will be exchangeable in whole (but not in part only), at the option of the Holder of such Permanent Global Note and in accordance with the rules and procedures for the time being of Euroclear, Clearstream, Luxembourg and/or any other relevant clearing system and, unless otherwise specified in the relevant Final Terms, at the Issuer’s cost, for Definitive Notes. In order to exercise such option, the Holder must, not less than 45 days before the date on which delivery of Definitive Notes in global or definitive form is required, deposit the relevant Permanent Global Note with the Principal Paying Agent with the form of exchange notice endorsed thereon duly completed. Interests in a Permanent Global Note will, in any event, be exchangeable in whole (but not in part only) at the cost of the Issuer, for Definitive Notes (i) if any Note of the relevant Series becomes due and repayable following a Default (as defined in Condition 10A), or (ii) if either Euroclear or Clearstream, Luxembourg or any other relevant clearing system should cease to operate as a clearing system (other than by reason of public holiday) or should announce an intention permanently to cease business and it shall not be practicable to transfer the relevant Notes to another clearing system within 90 days.

*In relation to any issue of Notes which are represented by a Temporary Global Note which is expressed to be exchangeable for Definitive Notes or an issue of Notes which are represented by a Permanent Global Note exchangeable for Definitive Notes at the option of the Holder, such Notes shall be tradeable only in principal amounts of at least the Specified Denomination (or if more than one Specified Denomination, the lowest Specified Denomination) and multiples thereof. The exchange upon notice option should not be expressed to apply in the applicable Final Terms if the Specified Denomination of the Notes includes language substantially to the following effect: “[€100,000] and integral multiples of [€1,000] in excess thereof up to and including [€199,000].” Furthermore, such Specified Denomination construction is not permitted in relation to any issue of Notes which is to be represented on issue by a Temporary Global Note exchangeable for Definitive Notes.*

*If the Notes are stated in the applicable Final Terms to be issued in NGN form, the relevant clearing systems will be notified whether or not such Notes are intended to be held in a manner which would allow Eurosystem eligibility. Depositing the Global Notes with the Common Safekeeper does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem either upon issue, or at any or all times during their life. Such recognition will depend upon satisfaction of the Eurosystem eligibility criteria. Swiss Notes will be in bearer form and shall be represented exclusively by permanent global notes (the “Swiss Permanent Global Note”) which shall be deposited with SIX SIS AG, or, as the case may be, with any other intermediary recognised for such purposes by the SIX Swiss Exchange (SIX SIS AG or any such other intermediary, the “Intermediary”). As a matter of Swiss law, once the Swiss Permanent Global Note is deposited with the Intermediary, and entered into the accounts of one or more participants of the Intermediary, the Notes will constitute intermediated securities (Bucheffekten) (“Intermediated Securities”) in accordance with the provisions of the Swiss Federal Intermediated Securities Act (Bucheffektengesetz).*

*For so long as Swiss Notes constitute Intermediated Securities as a matter of Swiss law (i) the records of the Intermediary will determine the number of Swiss Notes held through each participant in that Intermediary and (ii) the holders of the Swiss Notes (the “Holders”) will be the persons holding the Swiss Notes in a securities account in their own name and for their own account or, in the case of intermediaries (Verwahrungsstellen) the intermediaries holding such Swiss Notes for their own account in a securities account (Effektenkonto) that is in their name (and the expression “Holder”, “holder of Notes” and related expressions used herein shall be construed accordingly).*

*As a matter of Swiss law, each Holder shall have a quotal co-ownership interest (Miteigentumsanteil) in the Swiss Permanent Global Note to the extent of his claim against the Issuer, provided that for so long as the Swiss Permanent Global Note remains deposited with the Intermediary (i.e. for so long as the Notes represented thereby constitute Intermediated Securities), the co-ownership interest shall be suspended and the Swiss Notes may only be transferred or otherwise disposed of in accordance with the provisions of the Swiss Federal Intermediated Securities Act (Bucheffektengesetz), i.e., by the entry of the transferred Swiss Notes in a securities account of the transferee.*

*Neither the Issuer nor the Holders shall at any time have the right to effect or demand the conversion of the Swiss Permanent Global Note into, or the delivery of Notes in uncertificated or definitive form. No physical delivery of the Swiss Notes shall be made unless and until definitive notes representing the Swiss Notes (Wertpapiere) (the “Swiss Definitive Notes”) are printed. Swiss Definitive Notes may only be printed, in whole, but not in part, if the Principal Swiss Paying Agent determines, after consultation with the Issuer, that the printing of the Swiss Definitive Notes is necessary or useful, or if the presentation of the Swiss Definitive Notes is required by Swiss or other applicable laws and regulations in connection with the enforcement of rights of holders of Swiss Notes. Should the Principal Swiss Paying Agent so determine, it shall provide for the printing of Swiss Definitive Notes without cost to the Holders. Upon delivery of the Swiss Definitive Notes, the Swiss Permanent Global Note will be cancelled and the Swiss Definitive Notes (shall be delivered to the Holders against cancellation of the Swiss Notes in the Holders’ securities accounts.*

- (e) Interest-bearing Definitive Notes will have attached thereto at the time of their initial delivery Coupons presentation of which will be a prerequisite to the payment of interest in certain circumstances specified below. Interest-bearing Definitive Notes will also, if applicable, have attached thereto, at the time of their initial delivery, a talon (a “Talon”) for further coupons and the expression “Coupons” shall, where the context so permits, include Talons. Definitive Notes, the principal amount of which is repayable by instalments (“Instalment Notes”), will have endorsed thereon a grid for recording the repayments of principal or have attached thereto at the time of their initial delivery Receipts presentation of which will be a prerequisite to the repayment of the relevant instalment in certain circumstances specified below.
- (f) The following legend will appear on all Notes with maturities of more than 365 days and (in the case of Definitive Notes) on Receipts, Coupons and Talons appertaining thereto:

“Any United States person who holds this obligation will be subject to the limitations under the United States income tax laws, including the limitations provided in Sections 165(j) and 1287(a) of the Internal Revenue Code”.

The Internal Revenue Code sections referred to above provide that United States Holders, with certain exceptions, will not be entitled to deduct any loss on Notes, Receipts or Coupons and will not be entitled to capital gains treatment in respect of any gain recognised on any sale, disposition, redemption or payment of principal in respect of Notes, Receipts or Coupons.

## **Denomination of Notes**

- (g) Subject to any then applicable legal and regulatory requirements, (i) Notes will be in the denomination or denominations (each of which denominations must be integrally divisible by either the smallest denomination or by the smallest increment between denominations, whichever is smaller) specified in the relevant Final Terms and (ii) Notes may not be issued under the Programme which have a minimum denomination of less than €100,000 (or its equivalent in another currency). Notes of one denomination will not be exchangeable, after their initial delivery, for Notes of any other denomination.

## **Currency of Notes**

- (h) Notes may be denominated in any currency (including, without limitation, euro (as defined in Condition 8C(3)) subject to compliance with all applicable legal or regulatory requirements.

## **References to “Notes”**

- (i) For the purposes of these Terms and Conditions, references to “Notes” shall, as the context may require, be deemed to be to Temporary Global Notes, Permanent Global Notes or Definitive Notes.

## **2 Status of the Notes**

Subject to Condition 4, the Notes constitute direct, unconditional and unsecured obligations of the Issuer and (subject as aforesaid) rank and will rank *pari passu* without any preference among themselves with all other present and future unsecured and unsubordinated obligations of the Issuer (other than obligations preferred by law).

## **3 Status of the Guarantee**

Subject to Condition 4, the obligations of each Guarantor under the guarantee constitute unsecured obligations of such Guarantor and (subject as aforesaid) rank and will rank (subject to any obligations preferred by law) *pari passu* with all other present and future unsecured and unsubordinated obligations of such Guarantor.

## **4 Negative Pledge**

So long as any Notes remain outstanding (as defined in the Trust Deed), neither N.V. nor PLC will create or have outstanding any mortgage, charge, lien, pledge or other security interest upon the whole or any substantial part of its undertaking or assets (including any uncalled capital), present or future, to secure any Indebtedness of any person (or any guarantee or indemnity given in respect thereof) unless the Notes and the Coupons shall be secured by such mortgage, charge, lien, pledge or other security interest equally and rateably therewith in the same manner or in a manner satisfactory to the Trustee or such other security for the Notes and Coupons shall be provided as the Trustee shall, in its absolute discretion, deem not less beneficial to the Noteholders or as shall be approved by an Extraordinary Resolution (as defined in the Trust Deed) of Noteholders provided that the restriction contained in this Condition shall not apply to:

- (i) any mortgage, charge, lien, pledge or other security interest arising solely by mandatory operation of law; and
- (ii) any security over assets of N.V. or, as the case may be, PLC arising pursuant to the *Algemene Voorwaarden* (general terms and conditions) of the *Nederlandse Vereniging van Banken* (Dutch Bankers' Association) and/or similar terms applied by financial institutions, if and insofar as applicable.

For the purposes of this Condition:

“Indebtedness” means any loan or other indebtedness in the form of, or represented by, bonds, notes, debentures or other securities which at the time of issue thereof either is, or is intended to be, quoted, listed or ordinarily dealt in on any stock exchange, over-the-counter or other recognised securities market and which by its terms has an initial stated maturity of more than one year; and

“substantial” means, in relation to each of N.V. and PLC, an aggregate amount equal to or greater than 25 per cent. of the aggregate value of the fixed assets and current assets of N.V., PLC and their group companies (being those companies required to be consolidated in accordance with Netherlands and United Kingdom legislative requirements relating to consolidated accounts) (the “Unilever Group”, and any company within the Unilever Group being referred to herein as a “Group Company”), such value and such assets being determined by reference to the then most recently published audited consolidated balance sheet of the Unilever Group. A report by the Auditors (as defined in the Trust Deed) that, in their opinion, (1) the amounts shown in a certificate provided by N.V. and PLC (showing the fixed assets and current assets of the relevant part and those fixed assets and current assets expressed as a percentage of the fixed assets and current assets of the Unilever Group) have been accurately extracted from the accounting records of the Unilever Group, and (2) the percentage of the fixed assets and current assets of that part to the fixed assets and the current assets of the Unilever Group has been correctly calculated, shall, in the absence of manifest error, be conclusive evidence of the matters to which it relates.

## **5 Title**

- (a) Title to Notes and Coupons will pass by delivery. References herein to the “Holders” of Notes, Receipts or Coupons signify the bearers of such Notes, Receipts or such Coupons.
- (b) The Issuer, the Guarantors, the Trustee and the Paying Agents may deem and treat the Holder of any Note, Receipt or Coupon as the absolute owner thereof (whether or not such Note, Receipt or Coupon shall be overdue and notwithstanding any notice of any previous loss or theft thereof or any express or constructive notice of any claim by any other person of any interest therein) for the purpose of making payments and for all other purposes.

## **6 Interest**

Notes may be interest-bearing or non-interest-bearing, as specified in the relevant Final Terms. The Final Terms in relation to each Tranche of interest-bearing Notes shall specify which one (and one only) of Conditions 6A, 6B or 6C shall be applicable and Condition 6D will be applicable to each Tranche of interest-bearing Notes as specified therein. Condition 6G shall be applicable to Zero Coupon Notes.

### **(A) Interest – Fixed Rate**

Notes, in relation to which this Condition 6A is specified in the relevant Final Terms as being applicable, shall bear interest from their date of issue (the “Issue Date”) (as specified in the relevant Final Terms) or from such other date as may be specified in the relevant Final Terms at the rate or rates per annum (or otherwise) (the “Fixed Rate of Interest”) specified in the relevant Final Terms. Such interest will be payable in arrear on such dates (the “Fixed Interest Payment Dates”) as are specified in the relevant Final Terms and on the date of final maturity thereof (the “Maturity Date”). The amount of interest payable in respect of any Note in relation to which this Condition 6A is specified in the relevant Final Terms as being applicable shall be calculated by multiplying the product of the Fixed Rate of Interest and:

- (i) in the case of any such Note in global form, the principal amount of such Note; or

(ii) in the case of any such Note in definitive form, the Calculation Amount,

in each case, by the applicable Day Count Fraction (as defined in Condition 6E(6)) as specified in the relevant Final Terms and rounding the resultant figure to the nearest sub-unit of the relevant Specified Currency, half of any such sub-unit being rounded upwards or otherwise in accordance with applicable market convention. Where the Denomination of a Note in relation to which this Condition 6A is specified in the relevant Final Terms as being applicable and which is in definitive form comprises more than one Calculation Amount, the amount of interest payable in respect of such Note shall be the aggregate of the amounts (determined in the manner provided above) for each Calculation Amount comprising the Denomination without any further rounding. If no Day Count Fraction is specified in the relevant Final Terms then, in the case of Notes denominated in any currency other than U.S. dollars, the applicable Day Count Fraction shall be Actual/Actual (ICMA) (as defined in Condition 6E(6)(ii)) and, in the case of Notes denominated in U.S. dollars, the applicable Day Count Fraction shall be 30/360 (as defined in Condition 6E(6)(v)).

**(B) Interest – Floating Rate (Screen Rate Determination)**

- (1) Notes, in relation to which this Condition 6B is specified in the relevant Final Terms as being applicable, shall bear interest at the rates per annum (or otherwise) determined in accordance with this Condition 6B.
- (2) Such Notes shall bear interest from their Issue Date (as specified in the relevant Final Terms) or from such other date as may be specified in the relevant Final Terms. Such interest will be payable on each Interest Payment Date (as defined in Condition 6E(1)) and on the date of the final maturity thereof (the “Maturity Date”) (if any).
- (3) The relevant Final Terms, in relation to Notes in relation to which this Condition 6B is specified as being applicable, shall specify which page (the “Relevant Screen Page”), on the Reuters Screen or any other information vending service, shall be applicable. For these purposes, “Reuters Screen” means the Reuters Money Market Rates Service (or such other service as may be nominated as the information vendor for the purpose of displaying comparable rates in succession thereto). The reference rate for such Notes shall be the London interbank offered rate (“LIBOR”) or the Euro interbank offered rate (“EURIBOR”), in each case for the relevant period, as specified in the relevant Final Terms (the “Reference Rate”).
- (4) The rate of interest (the “Rate of Interest”) for each Interest Period (as defined in Condition 6E(1)) in relation to Notes in relation to which this Condition 6B is specified as being applicable shall be determined by the Determination Agent (being the Principal Paying Agent or any other party named in the applicable Final Terms) on the following basis:
  - (i) the Determination Agent will determine the rate for deposits (or, as the case may require, the arithmetic mean of the rates for deposits rounded (if necessary) to the fourth decimal place, with 0.00005 being rounded upwards) in the relevant currency for a period of the duration of the relevant Interest Period according to the rate (or rates) appearing for the Reference Rate on the Relevant Screen Page as at the Relevant Time on the Interest Determination Date (as defined in Condition 6B(6)). If five or more rates for deposits appear for the Reference Rate on the Relevant Screen Page as at the Relevant Time on the Interest Determination Date, the highest (or, if there is more than one such highest quotation, one only of such quotations) and the lowest (or, if there is more than one such lowest quotation, one only of such quotations) shall be disregarded by the Determination Agent for the purpose of determining the arithmetic mean (rounded as provided above) of such rates for deposits;

- (ii) if, on any Interest Determination Date, no such rate for deposits so appears (or, as the case may require, if fewer than three such rates for deposits so appear) or if the Relevant Screen Page (or any replacement therefor) is unavailable or if the Reference Rate is unavailable on the Relevant Screen Page, the Determination Agent will request appropriate quotations and will determine the arithmetic mean of the rates at which deposits in the relevant currency are offered by four major banks in, in the case of Notes denominated in any currency other than euro, the London interbank market or, in the case of Notes denominated in euro, the Euro-zone interbank market, selected by the Determination Agent, at the Relevant Time on the Interest Determination Date to prime banks in, in the case of Notes denominated in any currency other than euro, the London interbank market or, in the case of Notes denominated in euro, the Euro-zone interbank market for a period of the duration of the relevant Interest Period and in an amount that is representative for a single transaction in the relevant market at the relevant time. If two or more of such banks provide the Determination Agent with such quotations, the Rate of Interest for such Interest Period shall be the arithmetic mean (rounded (if necessary) to the fourth decimal place, with 0.00005 being rounded upwards) of such quotations. "Euro-zone" means the zone comprising the member states of the European Union that from time to time have the euro as their currency;
- (iii) if, on any Interest Determination Date, only three such rates for deposits are so quoted by such banks, the Determination Agent will determine the arithmetic mean (rounded as aforesaid) of the rates so quoted; or
- (iv) if fewer than three or no rates are so quoted by such banks, the Determination Agent will determine the arithmetic mean of the rates quoted by four major banks in the Relevant Financial Centre (as defined in Condition 8B(1)) (or, in the case of Notes denominated in euro, in such financial centre or centres as the Determination Agent may select), selected by the Determination Agent, at approximately 11.00 a.m. (Relevant Financial Centre time (or local time at such other financial centre or centres as aforesaid)) on the Interest Determination Date for loans in the relevant currency to leading European banks for a period of the duration of the relevant Interest Period and in an amount that is representative for a single transaction in the relevant market at the relevant time,

and the Rate of Interest applicable to such Notes during each Interest Period will be the sum of the relevant margin (the "Relevant Margin") specified in the relevant Final Terms and the rate (or, as the case may be, the arithmetic mean) so determined; provided that, if the Determination Agent is unable to determine a rate (or, as the case may be, an arithmetic mean) in accordance with the above provisions in relation to any Interest Period, the Rate of Interest applicable to such Notes during such Interest Period will be the sum of the Relevant Margin and the rate (or, as the case may be, the arithmetic mean) last determined in relation to such Notes in respect of the preceding Interest Period; and provided always that, if there is specified in the relevant Final Terms a minimum interest rate or a maximum interest rate, then the Rate of Interest shall in no event be less than or, as the case may be, exceed such minimum or maximum interest rate.

- (5) The Determination Agent will, as soon as practicable after determining the Rate of Interest in relation to each Interest Period, calculate the amount of interest (the "Interest Amount") payable in respect of the principal amount of each denomination of such Notes specified in the relevant Final Terms for the relevant Interest Period. The Interest Amount will be calculated by multiplying the product of the Rate of Interest for such Interest Period and:
  - (i) in the case of such Notes in global form, the principal amount of such Notes; or

(ii) in the case of such Notes in definitive form, the Calculation Amount,

in each case, by the applicable Day Count Fraction specified in the relevant Final Terms and rounding the resultant figure to the nearest sub-unit of the relevant Specified Currency, half of any such sub-unit being rounded upwards or otherwise in accordance with applicable market convention. Where the Denomination of a Note to which this Condition 6B is specified in the relevant Final Terms as being applicable and which is in definitive form comprises more than one Calculation Amount, the Interest Amount payable in respect of such Note shall be the aggregate of the amounts (determined in the manner provided above) for each Calculation Amount comprising the Denomination without any further rounding. If no Day Count Fraction is specified in the relevant Final Terms then, in the case of Notes denominated in any currency other than sterling, the applicable Day Count Fraction shall be Actual/360 (as defined in Condition 6E(6)) and, in the case of Notes denominated in sterling, the applicable Day Count Fraction shall be Actual/Actual (ISDA) (as defined in Condition 6E(6)).

(6) For the purposes of these Terms and Conditions:

- (i) “Interest Determination Date” means, in respect of any Interest Period, the date falling such number (if any) of London Banking Days or, as the case may be, TARGET Days as may be specified in the relevant Final Terms prior to the first day of such Interest Period or, if none is specified:
  - (a) in the case of Notes denominated in sterling, the first day of such Interest Period;  
or
  - (b) in the case of Notes denominated in euro, the date falling two TARGET Days prior to the first day of such Interest Period; or
  - (c) in any other case, the date falling two London Banking Days prior to the first day of such Interest Period;
- (ii) “London Banking Day” means a day on which commercial banks are open for business (including dealings in foreign exchange and foreign currency deposits) in London;
- (iii) “Relevant Time” means the time as of which any rate is to be determined as may be specified in the relevant Final Terms or, if none is specified:
  - (a) in the case of Notes denominated in euro, approximately 11.00 a.m. (Brussels time); or
  - (b) in any other case, approximately 11.00 a.m. (London time);
- (iv) “TARGET Day” means a day on which the TARGET System (as defined in Condition 8B(1)(iii)) is open; and
- (v) “sub-unit” means, with respect to any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, with respect to euro, means one cent.

**(C) Interest – Floating Rate (ISDA Determination)**

- (1) Notes, in relation to which this Condition 6C is specified in the relevant Final Terms as being applicable, shall bear interest at the rates per annum (or otherwise) determined in accordance with this Condition 6C.

- (2) The Rate of Interest for such Notes for each Interest Period shall be determined by the Calculation Agent as a rate equal to the relevant ISDA Rate. For the purposes of this sub-paragraph, “ISDA Rate” for an Interest Period means a rate equal to the Floating Rate that would be determined by the Calculation Agent under a Swap Transaction under the terms of an agreement incorporating the ISDA Definitions and under which:
- (x) the Floating Rate Option is as specified in the relevant Final Terms
  - (y) the Designated Maturity is a period specified in the relevant Final Terms and
  - (z) the relevant Reset Date is the first day of that Interest Period unless otherwise specified in the relevant Final Terms.
- (3) For the purposes of this sub-paragraph, “Floating Rate”, “Calculation Agent”, “Floating Rate Option”, “Designated Maturity”, “Reset Date” and “Swap Transaction” have the meanings given to those terms in the ISDA Definitions.

**(D) Interest – Supplemental Provision**

Conditions 6E(1), 6E(2), 6E(3) and 6E(5) shall be applicable to all Notes which are interest-bearing in the manner specified therein and, as appropriate, in the relevant Final Terms.

**(E) Interest Payment Date Conventions**

- (1) The Final Terms in relation to each Tranche of Notes to which Condition 6B is applicable shall specify which of the following conventions shall be applicable, namely:
- (i) the “FRN Convention”, in which case interest shall be payable in arrear on each date (each, an “Interest Payment Date”) which numerically corresponds to their Issue Date or such other date as may be specified in the relevant Final Terms or, as the case may be, the preceding Interest Payment Date in the calendar month which is the number of months specified in the relevant Final Terms after the calendar month in which such Issue Date or such other date as aforesaid or, as the case may be, the preceding Interest Payment Date occurred provided that:
    - (a) if there is no such numerically corresponding day in the calendar month in which an Interest Payment Date should occur, then the relevant Interest Payment Date will be the last day which is a Business Day in that calendar month;
    - (b) if an Interest Payment Date would otherwise fall on a day which is not a Business Day, then the relevant Interest Payment Date will be the first following day which is a Business Day unless that day falls in the next calendar month, in which case it will be the first preceding day which is a Business Day; and
    - (c) if such Issue Date or such other date as aforesaid or the preceding Interest Payment Date occurred on the last day in a calendar month which was a Business Day, then all subsequent Interest Payment Dates will be the last day which is a Business Day in the calendar month which is the specified number of months after the calendar month in which such Issue Date or such other date as aforesaid or, as the case may be, the preceding Interest Payment Date occurred; or
  - (ii) the “Modified Following Business Day Convention”, in which case interest shall be payable in arrear on such dates (each, an “Interest Payment Date”) as are specified in the relevant Final Terms; provided that, if any Interest Payment Date would otherwise fall on



a date which is not a Business Day, the relevant Interest Payment Date will be the first following day which is a Business Day unless that day falls in the next calendar month, in which case the relevant Interest Payment Date will be the first preceding day which is a Business Day.

Each period beginning on (and including) such Issue Date or such other date as aforesaid and ending on (but excluding) the first Interest Payment Date and each period beginning on (and including) an Interest Payment Date and ending on (but excluding) the next Interest Payment Date is herein called an "Interest Period".

#### **Notification of Rates of Interest, Interest Amounts and Interest Payment Dates**

- (2) The Determination Agent will cause each Rate of Interest, floating rate, Interest Payment Date, final day of an interest calculation period, Interest Amount, floating amount or other item, as the case may be, determined or calculated by it to be notified to the Issuer, the Guarantors, the Trustee and the Principal Paying Agent (from whose respective specified offices such information will be available) and, in the case of Notes listed on the Official List and/or Euronext Amsterdam and/or the SIX Swiss Exchange and/or the Stock Exchange of Hong Kong and/or the Singapore Exchange (as specified in the relevant Final Terms), cause each such Rate of Interest, floating rate, Interest Payment Date, final day of an interest calculation period, Interest Amount, floating amount or other item, as the case may be, to be notified to the UK Listing Authority and/or Euronext Amsterdam and/or the SIX Swiss Exchange and/or the Stock Exchange of Hong Kong and/or the Singapore Exchange (as specified in the relevant Final Terms) as soon as practicable after such determination but in any event not later than the fourth London Banking Day thereafter. The Determination Agent will be entitled (with the prior written consent of the Trustee) to amend any Interest Amount, floating amount, Interest Payment Date or final day of an interest calculation period (or to make appropriate alternative arrangements by way of adjustment) without prior notice in the event of the extension or abbreviation of the relevant Interest Period or an interest calculation period and such amendment or adjustment will be notified in accordance with the first sentence of this Condition 6E(2).
- (3) The determination or calculation by the Determination Agent (or, failing such determination or calculation by the Determination Agent, the Trustee, pursuant to Condition 6E(4)) of all rates of interest and amounts of interest and other items falling to be determined or calculated by it for the purposes of this Condition 6 shall, in the absence of manifest error, be final and binding on all parties.

#### **Determination or Calculation by Trustee**

- (4) If the Determination Agent does not at any time for any reason determine the Rate of Interest or calculate any Interest Amount for an Interest Period, the Trustee shall do so and such determination or calculation shall be deemed to have been made by the Determination Agent. In doing so, the Trustee shall determine or calculate the relevant matter in such manner as, in its absolute discretion, it shall deem fair and reasonable in the circumstances (having such regard as it shall think fit to the procedures described above), but subject always to any maximum or minimum interest rate which may be specified in the relevant Final Terms, or, subject as aforesaid, apply the foregoing provisions of this Condition, with any necessary consequential amendments, to the extent that, in its sole opinion, it can do so and in all other respects it shall do so in such manner as it shall, in its absolute discretion, deem fair and reasonable in the circumstances.

## Accrual of Interest

- (5) Interest shall accrue on the principal amount of each Note or, in the case of an Instalment Note, on each instalment of principal or, in the case of a partly paid Note, on the paid-up principal amount of such Note or otherwise as indicated in the relevant Final Terms. Interest will cease to accrue as from the due date for redemption therefor (or, in the case of an Instalment Note, in respect of each instalment of principal, on the due date for payment thereof) unless (except in the case of any payment where presentation and/or surrender of the relevant Note is not required as a precondition of payment), upon due presentation or surrender thereof, payment in full of the principal amount or the relevant instalment or, as the case may be, redemption amount is improperly withheld or refused, in which case interest shall continue to accrue thereon as provided in the Trust Deed.
- (6) The applicable “Day Count Fraction” means, in respect of the calculation of an amount for any period of time (from and including the first day of such period to but excluding the last day of such period) whether or not constituting an Interest Period (a “Calculation Period”), such Day Count Fraction as may be specified in the relevant Final Terms or, if no Day Count Fraction is specified in the relevant Final Terms, such Day Count Fraction as is specified in Condition 6A or Condition 6B(5), as the case may be, and:
- (i) if “Actual/Actual (ISDA)” or “Actual/Actual” is so specified, means the actual number of days in such Calculation Period divided by 365 (or, if any portion of such Calculation Period falls in a leap year, the sum of (a) the actual number of days in such portion of such Calculation Period falling in a leap year divided by 366 and (b) the actual number of days in such portion of such Calculation Period falling in a non-leap year divided by 365);
  - (ii) if “Actual/Actual (ICMA)” is so specified:
    - (a) if such Calculation Period falls within a single Determination Period, means the actual number of days in such Calculation Period divided by the product of the number of days in the Determination Period in which it falls and the number of Determination Periods in any year; and
    - (b) if such Calculation Period does not fall within a single Determination Period, means the sum of (x) the actual number of days in such Calculation Period falling in the Determination Period in which it begins divided by the product of the actual number of days in that Determination Period and the number of Determination Periods in any year and (y) the actual number of days in such Calculation Period falling in the subsequent Determination Period divided by the product of the actual number of days in the subsequent Determination Period and the number of Determination Periods in any year;

“Determination Period” means, in the case of Notes in relation to which Condition 6A is specified in the relevant Final Terms, the period from, and including, a Fixed Interest Payment Date in any year to, and excluding, the next Fixed Interest Payment Date;
  - (iii) if “Actual/365 (Fixed)” is so specified, means the actual number of days in such Calculation Period divided by 365;
  - (iv) if “Actual/360” is so specified, means the actual number of days in such Calculation Period divided by 360;

- (v) if “30/360”, “360/360” or “Bond Basis” is so specified, means the number of days in such Calculation Period divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360x(Y_2 - Y_1)] + [30x(M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

“Y1” is the year, expressed as a number, in which the first day of such Calculation Period falls;

“Y2” is the year, expressed as a number, in which the day immediately following the last day of such Calculation Period falls;

“M1” is the calendar month, expressed as a number, in which the first day of such Calculation Period falls;

“M2” is the calendar month, expressed as a number, in which the day immediately following the last day of such Calculation Period falls;

“D1” is the first calendar day, expressed as a number, of such Calculation Period, unless such number is 31, in which case D1 will be 30; and

“D2” is the calendar day, expressed as a number, immediately following the last day included in such Calculation Period, unless such number would be 31 and D1 is greater than 29, in which case D2 will be 30;

- (vi) if “30E/360” or “Eurobond Basis” is so specified, means the number of days in such Calculation Period divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360x(Y_2 - Y_1)] + [30x(M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

“Y1” is the year, expressed as a number, in which the first day of such Calculation Period falls;

“Y2” is the year, expressed as a number, in which the day immediately following the last day of such Calculation Period falls;

“M1” is the calendar month, expressed as a number, in which the first day of such Calculation Period falls;

“M2” is the calendar month, expressed as a number, in which the day immediately following the last day of such Calculation Period falls;

“D1” is the first calendar day, expressed as a number, of such Calculation Period, unless such number would be 31, in which case D1 will be 30; and

“D2” is the calendar day, expressed as a number, immediately following the last day included in such Calculation Period, unless such number would be 31, in which case D2 will be 30; and

- (vii) if “30E/360 (ISDA)” is so specified, means the number of days in such Calculation Period divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360x(Y_2 - Y_1)] + [30x(M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

“Y1” is the year, expressed as a number, in which the first day of such Calculation Period falls;

“Y2” is the year, expressed as a number, in which the day immediately following the last day of such Calculation Period falls;

“M1” is the calendar month, expressed as a number, in which the first day of such Calculation Period falls;

“M2” is the calendar month, expressed as a number, in which the day immediately following the last day of such Calculation Period falls;

“D1” is the first calendar day, expressed as a number, of such Calculation Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case D1 will be 30; and

“D2” is the calendar day, expressed as a number, immediately following the last day included in such Calculation Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31 and in which case D2 will be 30.

**(F) Interest – Floating Rate – Linear Interpolation**

Where Linear Interpolation is specified in the relevant final terms as applicable in respect of an Interest Period, the Rate of Interest for such Interest Period shall be calculated by the Determination Agent by straight line linear interpolation by reference to two rates based on the relevant Reference Rate (where Condition 6B (Screen Rate Determination) is specified hereon as applicable) or the relevant Floating Rate Option (where Condition 6C (ISDA Determination) is specified hereon as applicable), one of which shall be determined as if the Applicable Maturity were the period of time for which rates are available next shorter than the length of the relevant Interest Period and the other of which shall be determined as if the Applicable Maturity were the period of time for which rates are available next longer than the length of the relevant Interest Period provided however that if there is no rate available for the period of time next shorter or, as the case may be, next longer, then the Determination Agent shall determine such rate at such time and by reference to such sources as it determines appropriate.

“Applicable Maturity” means: (a) in relation to Screen Rate Determination, the period of time designated in the Reference Rate, and (b) in relation to ISDA Determination, the Designated Maturity.

**(G) Zero Coupon Notes**

Where a Note the interest basis of which is specified in the relevant final terms to be Zero Coupon is repayable prior to the Maturity Date and is not paid when due, the amount due and payable prior to the Maturity Date shall be the early redemption amount of such Note. As from the Maturity Date, the Rate of Interest for any overdue principal of such a Note shall be a rate per annum (expressed as a percentage) equal to the Amortisation Yield (as described in Condition 7(j)).

## 7 Redemption and Purchase

### (a) Final Redemption

Unless previously redeemed, or purchased and cancelled, Notes shall be redeemed at their principal amount (or at such other redemption amount as may be specified in the relevant Final Terms) (or, in the case of Instalment Notes, in such amounts as may be specified in the relevant Final Terms) on the date or dates (or, in the case of Notes which bear interest at a floating rate, on the date or dates upon which interest is payable) specified in the relevant Final Terms. Notes may be redeemed before such date or dates in accordance with Condition 7(c). If stated as being applicable in the relevant Final Terms, Notes may also be redeemed before such date or dates in accordance with Condition 7(d) and/or Condition 7(g). The Issuer may also purchase Notes in accordance with Condition 7(h).

### (b) No Fixed Maturity

This Condition 7(b) is applicable to Notes with no specified maturity date (“Undated Notes”). There is no fixed date for redemption of Undated Notes and the Issuer shall (without prejudice to the provisions of Condition 10 and the Issuer’s right to purchase Notes in accordance with Condition 7(h)) only redeem Undated Notes in accordance with Condition 7(c) and/or, if stated as being applicable in the relevant Final Terms, in accordance with Condition 7(d) and/or Condition 7(g).

### (c) Redemption for taxation reasons

The Issuer may, at its option, redeem the Notes in whole, but not in part, upon not more than 60 days’ nor less than 30 days’ notice (specifying, in the case of Notes which bear interest at a floating rate, a date for such redemption which is an Interest Payment Date) to the Holders of such Notes at their principal amount (or such other redemption amount as may be specified in these Terms and Conditions) less, in the case of any Instalment Note, the aggregate amount of all instalments which shall have become due and payable prior to the date specified for such redemption in respect of such Note under any other Condition and which remain unpaid at such date, together with interest accrued (if any) thereon (calculated as provided in these Terms and Conditions and the Trust Deed) and, in the case of Undated Notes, arrears of interest (if any) in respect thereof to but excluding the date fixed for redemption, and, in any case, any additional amounts payable under Condition 9 or under any additional or substitute undertaking given pursuant to the Trust Deed (each a “Tax Early Redemption Amount”) provided that the Issuer or a Guarantor shall provide to the Trustee an opinion in writing of a reputable firm of lawyers of good standing (such opinion to be in a form, and such firm to be a firm, to which the Trustee shall have no reasonable objection) to the effect that there is a substantial likelihood that the Issuer or such Guarantor would be required to pay Additional Amounts in accordance with Condition 9 or under any additional or substitute undertaking given pursuant to the Trust Deed upon the next due date for a payment in respect of the Notes by reason of:

- (i) any actual or proposed change in or amendment to the laws, regulations or rulings of The Netherlands, the United Kingdom, Japan or the United States or any political subdivision or taxing authority thereof or therein; or
- (ii) any actual or proposed change in the official application or interpretation of such laws, regulations or rulings; or
- (iii) any action which shall have been taken by any taxing authority or any court of competent jurisdiction of The Netherlands, the United Kingdom, Japan or the United States or any political subdivision or taxing authority thereof or therein, whether or not such action was taken or brought with respect to the relevant Issuer or Guarantor; or

- (iv) any actual or proposed change in the official application or interpretation of, or any actual or proposed execution of, or amendment to, any treaty or treaties affecting taxation to which The Netherlands, the United Kingdom, Japan or the United States is or is to be a party,

which change, amendment or execution becomes effective, taking of action occurs, or proposal is made, on or after the Issue Date of such Notes.

(d) **Optional Early Redemption (Call)**

If this Condition 7(d) is specified in the relevant Final Terms as being applicable, then the Issuer may, upon the expiry of the appropriate notice (as specified in Condition 7(e)) redeem all (but not, unless and to the extent that the relevant Final Terms specifies otherwise, some only) of the Notes at their call early redemption amount (which shall be their principal amount or such other call early redemption amount as may be specified in the relevant Final Terms) less, in the case of any Instalment Note, the aggregate amount of all instalments which shall have become due and payable prior to the date specified for such redemption in respect of such Note under any other Condition and which remain unpaid at such date, together with accrued interest (if any) thereon (calculated as provided in these Terms and Conditions and the Trust Deed) and, in the case of Undated Notes, arrears of interest (if any) in respect thereof to but excluding the date fixed for redemption (each, a “Call Early Redemption Amount”).

(e) **The Appropriate Notice**

The appropriate notice referred to in Condition 7(d) is a notice given by the Issuer to the Trustee and the Principal Paying Agent which notice shall be signed by an authorised signatory of the Issuer and shall specify:

- the Notes subject to redemption;
- (if the relevant Final Terms specifies that some only of the Notes may be redeemed) whether Notes are to be redeemed in whole or in part only and, if in part only, the aggregate principal amount of the Notes which are to be redeemed;
- the due date for such redemption, which shall be a Business Day (as defined in Condition 8B(1)) which shall be not less than 30 days after the date on which such notice is validly given, which shall be, in the case of Notes which bear interest at a floating rate, an Interest Payment Date; and
- the Call Early Redemption Amount at which such Notes are to be redeemed.

Any such notice shall be given not more than 60 days and not less than 30 days prior to the date fixed for redemption, shall also be given to the Holders of the Notes in accordance with Condition 14, shall be irrevocable (unless the Trustee otherwise agrees), and the delivery thereof shall oblige the Issuer to make the redemption therein specified.

(f) **Partial Redemption**

If the Notes are to be redeemed in part only on any date in accordance with Condition 7(d) the Notes to be redeemed shall be drawn by lot in such European city as the Issuer and the Trustee may agree, or identified in such other manner or in such other place as the Trustee may, in its absolute discretion, approve and deem appropriate and fair, subject always to compliance with all applicable laws and the requirements and procedures of any stock exchange on which the relevant Notes may be listed and of any clearing system in which the Notes are held and, in the case of such clearing system being Euroclear and Clearstream, Luxembourg, such redemption to be reflected in the records of Euroclear and Clearstream, Luxembourg as either a pool factor or a reduction in nominal amount, at their discretion.

(g) **Optional Early Redemption (Put)**

If this Condition 7(g) is specified in the relevant Final Terms as being applicable, then the Issuer shall, upon the exercise of the relevant option by the Holder of any Note, redeem such Note on the date or the next of the dates specified in the relevant Final Terms at its principal amount (or such other redemption amount as may be specified in the relevant Final Terms) less, in the case of any Instalment Note, the aggregate amount of all instalments which shall have become due and payable prior to the date specified for such redemption in respect of such Note under any other Condition and which remain unpaid at such date, together with accrued interest (if any) thereon (calculated as provided in these Terms and Conditions and the Trust Deed) and, in the case of Undated Notes, arrears of interest (if any) in respect thereof to, but excluding, the date fixed for redemption (each, a “Put Early Redemption Amount”). In order to exercise such option, the Holder must, not less than 45 days before the date so specified, deposit the relevant Note (together, in the case of an interest-bearing Definitive Note, with any unmatured Coupons appertaining thereto) with any Paying Agent together with a duly completed redemption notice in the form which is available from the specified office of any of the Paying Agents.

(h) **Purchase of Notes**

The Issuer, each Guarantor and any Group Company may at any time purchase Notes at any price in the open market or otherwise. If purchases are made by tender, tenders must be made available to all Noteholders alike.

(i) **Cancellation**

All Notes (together, in the case of interest-bearing Definitive Notes, with unmatured Coupons attached thereto or surrendered therewith and, in the case of Instalment Notes, with all unmatured Receipts attached thereto or surrendered therewith) redeemed in accordance with this Condition 7 shall be cancelled forthwith and may not be reissued or resold, and Notes (together, in the case of interest-bearing Definitive Notes, with unmatured Coupons attached thereto or surrendered therewith and, in the case of Instalment Notes, with all unmatured Receipts attached thereto or surrendered therewith) purchased in accordance with this Condition 7 may, at the option of the purchaser, be cancelled, held or resold.

(j) **Zero Coupon Notes**

- (i) The early redemption amount payable in respect of any Zero Coupon Note, upon redemption of such Note pursuant to Condition 7(c), Condition 7(d) or Condition 7(g) or upon it becoming due and payable as provided in Condition 10 shall be the Amortised Face Amount (calculated as provided below) of such Note unless otherwise specified in the relevant final terms.
- (ii) Subject to the provisions of sub-paragraph (iii) below, the Amortised Face Amount of any such Note shall be the scheduled Final Redemption Amount of such Note on the Maturity Date discounted at a rate per annum (expressed as a percentage) equal to the Amortisation Yield (which, if none is shown hereon, shall be such rate as would produce an Amortised Face Amount equal to the issue price of the Notes if they were discounted back to their issue price on the Issue Date) compounded annually.
- (iii) If the early redemption amount payable in respect of any such Note upon its redemption pursuant to Condition 7(c), Condition 7(d) or Condition 7(g) or upon it becoming due and payable as provided in Condition 10 is not paid when due, the early redemption amount due and payable in respect of such Note shall be the Amortised Face Amount of such Note as defined in sub-paragraph (B) above, except that such sub-paragraph shall have effect as though the date on which the Note becomes due and payable were the Relevant Date. The calculation of the Amortised Face Amount in accordance with this sub-paragraph shall continue to be made (both before and

after judgment) until the Relevant Date, unless the Relevant Date falls on or after the Maturity Date, in which case the amount due and payable shall be the scheduled Final Redemption Amount of such Note on the Maturity Date together with any interest that may accrue in accordance with Condition 6(G).

Where such calculation is to be made for a period of less than one year, it shall be made on the basis of the Day Count Fraction shown in the final terms.

## **8 Payments**

### **(A) Payments**

- (1) Payment of amounts (whether principal, redemption amount or otherwise and including accrued interest other than interest due against surrender of matured Coupons) due in respect of a Note will be made against presentation and (in the case of payments of instalments of principal other than on the due date for redemption) surrender of the relevant Receipts (provided that the Receipt is presented for payment together with its relative Note) or, in any other case, of the relevant Note at the specified office of any of the Paying Agents outside (unless Condition 8A(3) applies) the United States provided that such payment is not made into the United States or into an account maintained in the United States.
- (2) Payment of amounts due in respect of interest on Notes will be made:
  - (i) in the case of a Temporary Global Note or Permanent Global Note, against presentation of the relevant Temporary Global Note or Permanent Global Note at the specified office of any of the Paying Agents outside (unless Condition 8A(3) applies) the United States and, in the case of a Temporary Global Note, upon due certification as required therein;
  - (ii) in the case of Definitive Notes without Coupons attached thereto at the time of their initial delivery, against presentation of the relevant Definitive Notes at the specified office of any of the Paying Agents outside (unless Condition 8A(3) applies) the United States; and
  - (iii) in the case of Definitive Notes initially delivered with Coupons attached thereto, against surrender of the relevant Coupons at the specified office of any of the Paying Agents outside (unless Condition 8A(3) applies) the United States.
- (3) Payments of amounts due in respect of interest on Notes and exchanges of Talons for Coupon sheets in accordance with Condition 8A(6) will not be made at the specified office of any Paying Agent in the United States (as defined in the United States Internal Revenue Code of 1986, as amended, and U.S. Treasury regulations thereunder) unless:
  - (i) payment in full of amounts due or, as the case may be, the exchange of Talons in respect of interest on such Notes when due at all the specified offices of the Paying Agents outside the United States is illegal or effectively precluded by exchange controls or other similar restrictions;
  - (ii) such payment or, as the case may be, exchange is permitted by applicable United States law; and
  - (iii) the Notes are denominated in and payable in United States Dollars.

If paragraphs (i) to (iii) above apply, the Issuer and the Guarantors shall forthwith appoint a further Paying Agent with a specified office in New York City.



- (4) If the due date for payment of any amount due in respect of any Note is not both a Relevant Financial Centre Day and a local banking day, then the Holder thereof will not be entitled to payment thereof until the next day which is such a day and, thereafter, will be entitled to receive payment by cheque on any local banking day, and will be entitled to payment by transfer to a designated account, on any day which is a local banking day, a Relevant Financial Centre Day and a day on which commercial banks and foreign exchange markets settle payments in the relevant currency in the place where the relevant designated account is located. No further payment on account of interest or otherwise shall be due in respect of such postponed payment unless there is subsequent failure to pay in accordance with these Terms and Conditions in which event interest shall continue to accrue as provided in Condition 6E(5). For the purpose of this Condition 8A(4), “Relevant Financial Centre Day” means, in the case of a currency other than euro, a day on which commercial banks and foreign exchange markets settle payments in the Relevant Financial Centre and any other place specified in the relevant Final Terms and, in the case of payment in euro, a TARGET Day and a “local banking day” means a day (other than a Saturday or Sunday) on which commercial banks are open for business in the place of presentation of the relevant Note or, as the case may be, Coupon.
- (5) Each Definitive Note initially delivered with Coupons attached thereto shall be presented and, save in the case of partial redemption of such Note (including, in the case of an Instalment Note, payment of any instalment other than the final instalment), surrendered for final redemption together with all unmatured Coupons appertaining thereto, failing which:
- (i) in the case of Definitive Notes which bear interest at a fixed rate or rates, the amount of any missing unmatured Coupons (or, in the case of a payment not being made in full, that portion of the amount of such missing unmatured Coupon which that redemption amount paid bears to the total redemption amount due) (excluding for this purpose Talons) will be deducted from the amount otherwise payable on such final redemption, the principal amount so deducted being payable against surrender of the relevant Coupon at the specified office of any of the Paying Agents at any time within 10 years of the Relevant Date applicable to payment of such final redemption amount; and
  - (ii) in the case of Definitive Notes which bear interest at, or at a margin above or below, a floating rate, all unmatured Coupons relating to such Notes (whether or not surrendered therewith) shall become void and no payment shall be made thereafter in respect of them.

The provisions of paragraph (i) of this Condition 8A(5) notwithstanding, if any Definitive Notes which bear interest at a fixed rate or rates should be issued with a maturity date and a fixed rate or fixed rates such that, on the presentation for payment of any such Definitive Note without any unmatured Coupons attached thereto or surrendered therewith, the amount required by paragraph (i) to be deducted would be greater than the amount otherwise due for payment, then, upon the due date for redemption of any such Definitive Note, such unmatured Coupons (whether or not attached) being Coupons representing an amount in excess of the relevant redemption amount shall become void (and no payment shall be made in respect thereof) as shall be required so that, upon application of the provisions of paragraph (i) in respect of such Coupons as have not so become void, the amount required by paragraph (i) to be deducted would not be greater than the amount otherwise due for payment. Where the application of the foregoing sentence requires some but not all of the unmatured Coupons relating to a Definitive Note to become void, the relevant Paying Agent shall determine which unmatured Coupons are to become void, and shall select for such purpose Coupons maturing on later dates in preference to Coupons maturing on earlier dates.

- (6) In relation to Definitive Notes initially delivered with Talons attached thereto, on or after the due date for the payment of interest on which the final Coupon comprised in any Coupon sheet matures, the Talon comprised in the Coupon sheet may be surrendered at the specified office of any Paying Agent outside (unless Condition 8A(3) applies) the United States in exchange for a further Coupon sheet (including any appropriate further Talon), subject to the provisions of Condition 12 below. Each Talon shall, for the purpose of these Terms and Conditions, be deemed to mature on the due date for the payment of interest on which the final Coupon comprised in the relative Coupon sheet matures.
- (7) Payments of amounts due (whether principal, redemption amount, interest or otherwise) in respect of Notes will be made by (a) transfer to an account in the relevant currency specified by the payee or (b) cheque in the relevant currency drawn on a bank in the Relevant Financial Centre provided, however, that in the case of (a), payment shall not be made to an account within the United States unless permitted by applicable U.S. tax law requirements.
- (8) The receipt by the Principal Swiss Paying Agent of the due and punctual payment of funds in Swiss francs in Switzerland shall release the Issuer from its obligations under the Swiss Notes (and any Coupons appertaining to them) for the payment of principal and interest to the extent of such payment. Payment of principal and/or interest under Swiss Notes (and any Coupons appertaining to them) shall be payable in freely transferable Swiss francs without collection costs in Switzerland (at, in the case of definitive Swiss Notes, the specified offices located in Switzerland of the Principal Swiss Paying Agent upon their surrender) without any restrictions and whatever the circumstances may be, irrespective of nationality, domicile or residence of the holders of the Swiss Notes (and any Coupons) and without requiring any certification, affidavit or the fulfilment of any other formality.

**(B) Payments – General Provisions**

- (1) Save as otherwise specified herein, for the purposes of these Terms and Conditions:
  - (i) “Business Day” means:
    - in relation to Notes payable in euro, a TARGET Day;
    - in relation to Notes payable in any other currency, a day on which commercial banks are open for business and foreign exchange markets settle payments in the Relevant Financial Centre in respect of the relevant currency; and
    - a day on which commercial banks are open for business and foreign exchange markets settle payments in any place specified in the relevant Final Terms;
  - (ii) “Relevant Financial Centre” means, in relation to the Notes denominated in a currency other than euro, such financial centre or centres as may be specified in relation to the relevant currency for the purposes of the definition of “Business Day” in the ISDA Definitions and, in relation to Notes denominated in euro, the principal financial centre of any of the member states in the Euro-zone; and
  - (iii) “TARGET System” means the Trans-European Automated Real-Time Gross Settlement Express Transfer (known as TARGET2) System which was launched on 19 November 2007, or any successor thereto.
- (2) Payments will, without prejudice to the provisions of Condition 9, be subject in all cases to:
  - (i) any applicable fiscal or other laws and regulations; and
  - (ii) any withholding or deduction

required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986, as amended (the “Code”) or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, any regulations or agreements thereunder, any official interpretations thereof or any law implementing an intergovernmental approach with respect thereto (“FATCA”).

**(C) Redenomination**

- (1) Unless disapplied in the relevant Final Terms, the Issuer may, without the consent of the Noteholders, the Receiptholders and the Couponholders, on giving prior notice to the Trustee, the Principal Paying Agent, Euroclear and Clearstream, Luxembourg and at least 30 days’ prior notice to the Noteholders in accordance with Condition 14, elect that, in the case of Notes denominated in the currency of a member state of the European Union that has not adopted the single currency in accordance with the Treaty, with effect from the Redenomination Date specified in the notice, Notes denominated in the currency of such member state of the European Union that adopts the single currency in accordance with the Treaty shall be redenominated in euro.
- (2) The election will have effect as follows:
  - (i) each Specified Denomination and, in the case of Fixed Rate Notes, each amount of interest specified in the Coupons will be deemed to be such amount of euro as is equivalent to its denomination or the amount of interest so specified in the Specified Currency at the Established Rate, rounded down to the nearest €0.01 (any fraction arising therefrom shall be paid on the Redenomination Date to the Noteholder in addition to the payment of interest otherwise payable on such Redenomination Date);
  - (ii) if definitive notes are required to be issued after the Redenomination Date they shall be issued at the expense of the Issuer in denominations of at least €100,000, or such higher denominations as the Agent shall determine and notify to the Noteholders;
  - (iii) after the Redenomination Date, all payments in respect of the Notes, the Receipts and the Coupons, other than payments of interest in respect of periods commencing before the Redenomination Date, will be made solely in euro as though references in the Notes to the Specified Currency were to euro. Payments will be made in euro by credit or transfer to a euro account (or any other account to which euro may be credited or transferred) specified by the payee or, at the option of the payee, by a euro cheque;
  - (iv) if the Notes are Fixed Rate Notes and interest for any period ending on or after the Redenomination Date is required to be calculated for a period ending other than on an Interest Payment Date it will be calculated:
    - (A) in the case of the Notes in global form, by applying the Rate of Interest to the principal amount of such Notes; and
    - (B) in the case of Notes in definitive form, by applying the Rate of Interest to the Calculation Amount,

and, in each case, multiplying such sum by the applicable Day Count Fraction, which, in this case, shall be Actual/Actual (ICMA) and rounding the resultant figure to the nearest sub-unit of the relevant Specified Currency, half of any such sub-unit being rounded upwards or otherwise in accordance with the applicable market convention. Where the Denomination of a Fixed Rate Note in definitive form comprises more than one Calculation Amount, the amount of interest payable in respect of such Fixed Rate Note

shall be the aggregate of the amounts (determined in the manner provided above) for each Calculation Amount comprising the Denomination without any further rounding;

- (v) if the Notes are Floating Rate Notes the relevant Final Terms will specify any relevant changes to the provisions relating to interest; and
- (vi) such other changes shall be made to these Terms and Conditions as the Issuer may decide, after consultation with the Principal Paying Agent, and as may be specified in the notice, to conform them to conventions then applicable to instruments denominated in euro to the satisfaction of the Trustee.

(3) For the purposes of these Terms and Conditions:

- (i) “Established Rate” means the rate for the conversion of the Specified Currency (including compliance with rules relating to roundings in accordance with applicable European Community regulations) into euro established by the Council of the European Union pursuant to Article 123 of the Treaty;
- (ii) “euro” means the currency introduced at the start of the third stage of European economic and monetary union pursuant to the Treaty;
- (iii) “Redenomination Date” means (in the case of interest-bearing Notes) any date for payment of interest under the Notes or (in the case of Zero Coupon Notes) any date, in each case specified by the Issuer in the notice given to the Noteholders pursuant to paragraph 8C(1) above and which falls on or after the date on which the relevant member state of the European Union that has not adopted the single currency in accordance with the Treaty, adopts the single currency in accordance with the Treaty;
- (iv) “Specified Currency” means the currency specified in the relevant Final Terms;
- (v) “Specified Denomination” means the denomination (of the relevant Notes in the Specified Currency) specified in the relevant Final Terms; and
- (vi) “Treaty” means the Treaty establishing the European Community as amended.

**(D) Exchange**

The Issuer may, without the consent of the Noteholders, the Receiptholders and the Couponholders, on giving prior notice to the Trustee, the Principal Paying Agent, Euroclear and Clearstream, Luxembourg and not less than 30 days’ prior notice to the Noteholders in accordance with Condition 14, elect that, with effect from the Redenomination Date specified in the notice, the Notes shall be exchangeable for Notes expressed to be denominated in euro in accordance with such arrangements as the Issuer may decide, after consultation with the Principal Paying Agent, and as may be specified in the notice, including arrangements under which Receipts and Coupons unmatured at the date so specified become void.

**(E) The Paying Agents**

- (1) The Issuer and the Guarantors together reserve the right, in accordance with the provisions of the Paying Agency Agreement, to vary or terminate the appointment of any Paying Agent (including the Principal Paying Agent) and to appoint additional or other Paying Agents provided that they will at all times maintain (i) a Principal Paying Agent, (ii) so long as any Notes are listed on any stock exchange, a Paying Agent in such place as may be required by such relevant stock exchange, (iii) in the circumstances described in Condition 8A(3), a Paying Agent with a specified office in

New York City and (iv) so long as any Notes are listed on the SIX Swiss Exchange (as specified in the relevant Final Terms), a Paying Agent in Switzerland, which agent shall have an office in Switzerland and be a duly licensed Swiss bank or securities dealer or otherwise be subject to supervision by the Swiss Financial Market Supervisory Authority FINMA, to perform the functions of a Swiss paying agent. The Paying Agents reserve the right at any time to change their respective offices to some other specified office in the same city. Notice of all changes in the identities or specified offices of the Paying Agents will be notified promptly by the Issuer to the Holders of the Notes in accordance with Condition 14.

- (2) The Paying Agents act solely as agents of the Issuer and the Guarantors or, following the occurrence of a Default (as defined in Condition 10), the Trustee and, save as provided in the Paying Agency Agreement, do not assume any obligations towards or relationship of agency or trust for any Holder of any Note, Receipt or Coupon and each of them shall only be responsible for the performance of the duties and obligations expressly imposed upon them in the Paying Agency Agreement or incidental thereto.
- (3) The initial Paying Agents and their respective initial specified offices are specified below.

## 9 Taxation

All payments of principal of, and interest on, Notes by the Issuer or, as the case may be, a Guarantor will be made without withholding or deduction for or on account of any present or future taxes or duties of whatever nature imposed or levied by or on behalf of The Netherlands (in the case of payment by N.V.), the United Kingdom (in the case of payment by PLC), Japan (in the case of payment by UJH) or the United States (in the case of payment by UNUS) or (in any such case) any political subdivision or taxing authority thereof or therein, unless such withholding or deduction is required by law. In such event, except to the extent that the withholding or deduction is made in respect of FATCA, the Issuer or, as the case may be, such Guarantor, will pay such additional amounts (“Additional Amounts”) as shall be necessary in order that the net amounts received by the holder of any Note, Receipt or, as the case may be, Coupon, after such withholding or deduction, shall equal the respective amounts of principal and interest which would have been receivable in respect of the Notes, Receipts or, as the case may be, Coupons in the absence of such withholding or deduction, provided however that no such Additional Amounts shall be payable:

- (A) by N.V. or PLC with respect to:
  - (i) any Note, Receipt or Coupon presented for payment by, or on behalf of, a Holder who is liable to such taxes or duties in respect of such Note, Receipt or Coupon by reason of his having some connection with The Netherlands or, as the case may be, the United Kingdom other than the mere holding of such Note, Receipt or Coupon; or
  - (ii) any payment in respect of a Note, Receipt or Coupon where the Holder thereof would be able to avoid such withholding or deduction by making a declaration of non-residence or other similar claim for exemption to the relevant tax authority; or
  - (iii) if presentment is required, any Note, Receipt or Coupon presented for payment more than 30 days after the Relevant Date except to the extent that the holder thereof would have been entitled to such Additional Amounts on presenting the same for payment on such thirtieth day; or
  - (iv) any tax, assessment or other governmental charge required to be withheld or deducted by any Paying Agent from any payment by N.V. or, as the case may be, PLC if such payment can be made without such withholding or deduction by any other Paying Agent; or

- (v) any estate, inheritance, gift, sales, transfer, excise, personal property or any similar tax, assessment or other governmental charge; or
  - (vi) any tax, assessment or other governmental charge which is payable otherwise than by withholding from payment of principal, premium, if any, or interest, if any, with respect to such Note, Receipt or Coupon; or
  - (vii) any payment in respect of a Note, Receipt or Coupon to any Holder who is not the sole beneficial owner of such Note, Receipt or Coupon to the extent that a beneficial owner thereof would not have been entitled to payment thereof had such beneficial owner been the Holder of such Note, Receipt or Coupon; or
  - (viii) any such taxes, duties, assessments or other governmental charges imposed on a payment in respect of a Note required to be made pursuant to laws enacted by Switzerland providing for the taxation of payments according to principles similar to those laid down in the draft legislation of the Swiss Federal Council of 17 December 2014, or otherwise changing the Swiss federal withholding tax system from an issuer-based system to a paying-agent-based system pursuant to which a person other than the issuer is required to withhold tax on any interest payments; or
  - (ix) any combination of (i) to (viii);
- (B) by UJH with respect to:
- (i) any Note, Receipt or Coupon presented for payment by, or on behalf of, a Holder who is liable to such taxes or duties in respect of such Note, Receipt or Coupon by reason of its being connected with Japan otherwise than merely by holding or ownership of the Note, Receipt or Coupon or by the receipt of principal or interest in respect of such Note, Receipt or Coupon; or
  - (ii) any payment in respect of a Note, Receipt or Coupon where the Holder thereof would otherwise be exempted from any such withholding or deduction but who fails to comply with any applicable requirement to provide Exemption Information (as defined below) or to submit a Claim for Exemption (as defined below) to the Paying Agent to whom the relevant Note, Receipt or Coupon is presented, or whose Exemption Information is not duly communicated through the Participant (as defined below) and the relevant international clearing organisation to such Paying Agent; or
  - (iii) any payment in respect of a Note, Receipt or Coupon where the Holder thereof is for Japanese tax purposes treated as a resident of Japan, a Japanese corporation or a person having a special relationship with the Issuer as described in the Law (as defined below) (except for (A) as a Designated Financial Institution (as defined below) who complies with the requirement to provide Exemption Information or to submit a Claim for Exemption to the Paying Agent to whom the relevant Note, Receipt or Coupon is presented or (B) a resident of Japan or a Japanese corporation who duly notifies (directly or through the Participant (as defined below) or otherwise) the relevant Paying Agent of its status as exempt from Japanese national or local taxes to be withheld or deducted by the Issuer by reason of such resident of Japan or Japanese corporation, as the case may be, receiving interest on the relevant Note, Receipt or Coupon through a paying handling agent in Japan appointed by it).

Where a Note, Receipt or Coupon is held through a participant of an international clearing organisation or a financial intermediary (each a “Participant”), in order to receive payments free of withholding or deduction by the Issuer for, or on account of, Japanese taxes, if the relevant Holder is (A) a non-resident of Japan or a non-Japanese corporation or (B) a Japanese financial institution falling under certain categories prescribed by the Special Taxation Measures Law (Law No. 26 of 1957) and the cabinet order (Cabinet Order No. 43 of 1957) thereunder as amended (together with the ministerial ordinance and

other regulation thereunder, the “Law”) (a “Designated Financial Institution”), all in accordance with the Law, such Holder shall, at the time of entrusting a Participant with the custody of the relevant Note, Receipt or Coupon, provide certain information prescribed by the Law to enable the Participant to establish that such Holder is exempted from the requirement for Japanese taxes to be withheld or deducted (*Rishi Juryosha Joho*) (the “Exemption Information”) and advise the Participant if the Holder ceases to be so exempted.

Where a Note, Receipt or Coupon is not held through a Participant, in order to receive payments free of withholding or deduction by the Issuer for, or on account of, Japanese taxes, if the relevant Holder is (A) a non-resident of Japan or a non-Japanese corporation or (B) a Designated Financial Institution, all in accordance with the Law, such Holder shall, on or prior to each time on which it receives interest, submit to the relevant Paying Agent a claim for exemption from withholding tax (*Hikazei Tekiyo Shinkokusho*) (a “Claim for Exemption”) stating, *inter alia*, the name, address and any other required information of the Holder, the title of the Notes, the relevant Interest Payment Date, the amount of interest and the fact that the Holder is qualified to submit the Claim for Exemption, together with documentary evidence regarding its identity and residence; or

(C) by UNUS with respect to:

- (i) any Note, Receipt or Coupon presented for payment by, or on behalf of, a Holder who is liable for such taxes or duties in respect of such Note, Receipt or Coupon by reason of his having some connection with the United States other than the mere holding of such Note, Receipt or Coupon; or
- (ii) any payment in respect of a Note, Receipt or Coupon where the Holder thereof would be able to avoid such withholding or deduction by making a declaration of non-residence or other similar claim for exemption to the relevant tax authority; or
- (iii) if presentment is required, any Note, Receipt or Coupon presented for payment more than 30 days after the Relevant Date except to the extent that the holder thereof would have been entitled to such Additional Amounts on presenting the same for payment on such thirtieth day; or
- (iv) any tax, assessment or other governmental charge required to be withheld or deducted by any Paying Agent from any payment by UNUS in its capacity as Guarantor if such payment can be made without such withholding or deduction by any other Paying Agent; or
- (v) any estate, inheritance, gift, sales, transfer, excise, personal property or any similar tax, assessment or other governmental charge; or
- (vi) any tax, assessment or other governmental charge which is payable otherwise than by withholding from payment of principal, premium, if any, or interest, if any, with respect to such Note, Receipt or Coupon; or
- (vii) any payment in respect of a Note, Receipt or Coupon to any Holder who is not the sole beneficial owner of such Note, Receipt or Coupon to the extent that a beneficial owner thereof would not have been entitled to payment thereof had such beneficial owner been the Holder of such Note, Receipt or Coupon; or
- (viii) any combination of (i) to (vii).

As used herein, “Relevant Date” means whichever is the later of (i) the date on which such payment first becomes due and (ii) if the full amount of the moneys payable has not been made available to the Principal Paying Agent on or prior to such date, the date on which, the full amount of such moneys

having been made available, notice to that effect shall have been given to the Noteholders in accordance with Condition 14.

References herein to principal of, or interest on, the Notes shall be deemed also to refer to any Additional Amounts which may be payable with respect thereto under this Condition or any undertakings given in addition thereto or in substitution therefor pursuant to the Trust Deed.

The provisions of this Condition shall be without prejudice to the rights of substitution conferred by Condition 15.

## **10 Repayment Upon Event of Default**

- (A) The following events or circumstances (each, a “Default”) shall be acceleration events in relation to the Notes of a Series:
- (a) there is a default in the payment of any principal of, or for more than 15 days in the payment of any interest due on, any of the Notes; or
  - (b) there is a default in the performance or observance by the Issuer, N.V. or PLC of any other obligation under the Trust Deed or the Notes and such default continues for 30 days after written notice thereof shall have been given to the Issuer and the Guarantors by the Trustee requiring the same to be remedied; or
  - (c) (i) any other indebtedness in respect of borrowed money (amounting in aggregate principal amount to not less than U.S.\$100,000,000 or the equivalent thereof in any other currency or currencies) of either N.V. or PLC becomes prematurely repayable as a result of a default under the terms thereof, or (ii) either N.V. or PLC defaults in the repayment of any indebtedness in respect of borrowed money (amounting in aggregate principal amount to not less than U.S.\$100,000,000 or the equivalent thereof in any other currency or currencies) at the maturity thereof (taking into account any applicable grace period therefor), or (iii) any guarantee or indemnity given by either N.V. or PLC in respect of any indebtedness in respect of borrowed money (amounting in aggregate principal amount to not less than U.S.\$100,000,000 or the equivalent thereof in any other currency or currencies) shall not be honoured when due and called upon (taking into account any applicable grace period therefor) save where the Trustee is satisfied that liability under such guarantee or indemnity is being contested in good faith; or
  - (d) an order is made or a decree or an effective resolution is passed for the winding-up, liquidation or dissolution of the Issuer or N.V. or PLC or an administration order is made or an administrator is appointed in relation to PLC (except for the purpose of a merger, reconstruction or amalgamation, under the terms of Condition 15 or the terms of which have previously been approved in writing by the Trustee or, where UJH is the Issuer, for the purpose of a merger, reconstruction or amalgamation, under the terms of Condition 15 or a merger, reconstruction or amalgamation not involving bankruptcy or insolvency) and (except where such order, decree or resolution is initiated or consented to by the relevant company or its shareholders) such order, decree or resolution is not discharged or stayed within a period of 60 days; or
  - (e) the Issuer or N.V. or PLC (except in the case of N.V. or PLC for the purpose of a merger, reconstruction or amalgamation, under the terms of Condition 15 or the terms of which have previously been approved in writing by the Trustee or, where UJH is the Issuer, for the purpose of a merger, reconstruction or amalgamation under the terms of Condition 15 or a merger, reconstruction or amalgamation not involving bankruptcy or insolvency) ceases or threatens to cease to carry on the whole or substantially the whole of its business; or



- (f) an administrative receiver or other receiver, trustee, assignee or like officer is appointed of (where the Issuer is UJH) the whole or a substantial part of the undertaking or assets of UJH or (in any case) the whole or a substantial part of the undertaking or assets of PLC or (in any case) an administrator (*bewindvoerder*) is provisionally or definitively appointed by the District Court in the event of a moratorium (*surséance van betaling*) over the whole or a substantial part of the undertaking or assets of N.V. and (except where any such appointment is made by or at the instigation or motion of the relevant company or its shareholders) such appointment is not discharged within 30 days; or
- (g) a trustee in bankruptcy (*curator*) is appointed by the District Court in the event of bankruptcy (*faillissement*) affecting the whole or a substantial part of the undertaking or assets of N.V. and such appointment is not discharged within 30 days; or
- (h) a distress or execution is levied or enforced upon or sued out against a substantial part of the assets of either N.V. or PLC (being, in the case of N.V., either an executory attachment (*executoriaal beslag*) or a conservatory attachment (*conservatoir beslag*)) and is not removed, discharged, cancelled or paid out within 30 days after the making thereof or any encumbrancer takes possession of (where the Issuer is UJH) the whole or a substantial part of the undertaking or assets of UJH or (in any case) the whole or a substantial part of the undertaking or assets of N.V. or PLC and is not discharged within 30 days; or
- (i) for any reason the guarantee of either N.V. or PLC in respect of the Notes ceases to be in full force and effect.

For the purposes of paragraphs (f), (g) and (h) the expression “a substantial part” means a part whose value is equal to or greater than 25 per cent. of the aggregate value of the fixed assets and current assets of the Unilever Group, such value and such assets being determined by reference to the then most recently published audited consolidated balance sheet of the Unilever Group. A report by the auditors of the relevant company that, in their opinion, (i) the amounts shown in a certificate provided by N.V. and PLC (showing the fixed assets and current assets of the relevant part and those fixed assets and current assets expressed as a percentage of the fixed assets and current assets of the Unilever Group) have been correctly extracted from the accounting records of the Unilever Group and (ii) the percentage of the fixed assets and current assets of that part to the fixed assets and the current assets of the Unilever Group has been correctly calculated, shall, in the absence of manifest error, be conclusive evidence of the matters to which it relates.

- (B) If any Default shall occur in relation to the Notes of a Series, the Trustee in its discretion may, and (subject to its rights under the Trust Deed to be indemnified and/or secured and/or prefunded to its satisfaction), if so directed by an Extraordinary Resolution of the Holders of the Notes of the relevant Series or if so requested in writing by the Holders of not less than 25 per cent. in principal amount of the Notes of the relevant Series, shall, but, in the case of the happening of any of the events referred to in paragraphs (b), (c), (e), (f), (g) or (h) of Condition 10A, only if the Trustee shall have certified to the Issuer and the Guarantors that such event is, in its opinion, materially prejudicial to the interests of the Holders of the Notes of the relevant Series, by written notice to the Issuer and the Guarantors declare that such Notes are immediately repayable whereupon the same shall become immediately repayable at their default early redemption amount (which shall be their principal amount or such other default early redemption amount as may be specified in the relevant Final Terms) less, in the case of any Instalment Note, the aggregate amount of all instalments which shall have become due and payable in respect of such Note prior to the date fixed for redemption under any other Condition and which remains unpaid at such date together with all interest (if any) accrued thereon (calculated as provided in these Terms and

Conditions and in the Trust Deed) and, in the case of Undated Notes, arrears of interest (if any) in respect thereof.

## **11 Enforcement**

At any time after the Notes of a Series shall have become repayable, the Trustee may, at its discretion and without further notice, institute such proceedings against the Issuer and the Guarantors as it may think fit to enforce repayment of such Notes together with accrued interest and to enforce the provisions of the Trust Deed, but it shall not be bound to take any such proceedings unless (i) it shall have been so directed by an Extraordinary Resolution or so requested in writing by the holders of at least 25 per cent. in principal amount of the Notes of the relevant Series then outstanding and (ii) it shall have been indemnified and/or received security to its satisfaction. Only the Trustee may enforce the provisions of the Notes or the Trust Deed and no Holder, Receiptholder or Couponholder shall be entitled to proceed directly against the Issuer or the Guarantors unless the Trustee, having become bound so to proceed, fails to do so within a reasonable time and such failure is continuing.

## **12 Prescription**

- (a) Claims against the Issuer and/or any Guarantors in respect of Notes, Receipts and Coupons will become void unless presented for payment within a period of 10 years, in the case of Notes and Receipts and five years, in the case of Coupons, from the Relevant Date (as defined in Condition 9) relating thereto.
- (b) In relation to Definitive Notes initially delivered with Talons attached thereto, there shall not be included in any Coupon sheet issued upon exchange of a Talon pursuant to Condition 8A(6) any Coupon which would be void upon issue or the due date for payment of which would fall after the due date for the redemption of the relevant Note or which would be void pursuant to this Condition 12.

## **13 Replacement of Notes, Receipts and Coupons**

If any Note, Receipt or Coupon is lost, stolen, mutilated, defaced or destroyed, it may be replaced at the specified office of the Principal Paying Agent upon payment by the claimant of all expenses incurred in connection with such replacement and upon such terms as to evidence, security, indemnity and otherwise as the Issuer or the Principal Paying Agent may require. Mutilated or defaced Notes, Receipts and Coupons must be surrendered before replacements will be delivered.

## **14 Notices**

Notices to Holders of Notes will be deemed to be validly given if published in one leading English language daily newspaper with circulation in London (which is expected to be the *Financial Times*) or, if this is not possible, in one other leading English language daily newspaper with circulation in Europe or, in the case of a Temporary Global Note or Permanent Global Note, if delivered to Euroclear and/or Clearstream, Luxembourg and/or any other applicable clearing system for communication by them to the persons shown in their respective records as having interests therein provided that the requirements of the relevant stock exchange(s) have been complied with. All notices in respect of a Note listed on Euronext Amsterdam shall be published in the Euronext Amsterdam Daily Official List ("*Officiële Prijscourant*"). Any such notice shall be deemed to have been given on the date of such publication or, if so published more than once, on the date of first publication or, as the case may be, on the fourth day after the date of such delivery to Euroclear and/or Clearstream, Luxembourg and/or such other clearing system. If publication is not practicable in any such newspaper, notice will be validly given if made in such other manner, and shall be deemed to have been given on such date, as the Trustee may in each case approve in writing.

Holders of Coupons and Receipts will be deemed for all purposes to have notice of the contents of any notice given to Holders of Notes in accordance with this Condition.

In the case of Notes listed on the SIX Swiss Exchange, notices will be published in electronic form on the website of the SIX Swiss Exchange ([www.six-swiss-exchange.com](http://www.six-swiss-exchange.com), where notices are currently published under the address [www.six-swiss-exchange.com/news/official\\_notices/search\\_en.html](http://www.six-swiss-exchange.com/news/official_notices/search_en.html)) or otherwise in compliance with the regulations of the SIX Swiss Exchange.

## **15 Meetings of Noteholders; Modification; Waiver; Substitution**

The Trust Deed contains provisions for convening meetings of Holders of any Series of Notes to consider any matter affecting their interests, including the modification by Extraordinary Resolution of these Terms and Conditions or the provisions of the Trust Deed. The quorum at any such meeting for passing an Extraordinary Resolution will be two or more persons holding or representing a clear majority in principal amount of the Notes of that Series for the time being outstanding or, at any adjourned meeting, two or more persons being or representing Noteholders whatever the principal amount of the Notes of that Series so held or represented, except that, at any meeting the business of which includes the modification of certain of these Terms and Conditions or provisions of the Trust Deed, the necessary quorum for passing an Extraordinary Resolution will be two or more persons holding or representing not less than 66 per cent., or at any adjourned such meeting not less than 33 per cent., of the principal amount of the Notes of that Series for the time being outstanding. An Extraordinary Resolution passed at any meeting of Noteholders of any Series of Notes will be binding on all Noteholders of that Series, whether or not they are present at the meeting, and on all Couponholders of that Series.

The Trust Deed contains provisions for the convening of a single meeting of Holders of Notes of more than one Series where the Trustee so decides.

The Trustee may agree, without the consent of the Noteholders or Couponholders of any Series, to any modification (subject to certain exceptions) of, or to the waiver or authorisation of any breach or proposed breach of, any of these Terms and Conditions or any of the provisions of the Trust Deed which, in the opinion of the Trustee, is not materially prejudicial to the interests of the Holders of such Notes or to any modification which is of a formal, minor or technical nature or is made to correct a manifest error. The Trustee may also determine that any event which would or might otherwise constitute a Default under Condition 10 shall not do so, provided that, in the opinion of the Trustee, such event is not materially prejudicial to the interests of the Holders of the Notes of the relevant Series. Any such modification, waiver, authorisation or determination shall be binding on the Holders of the Notes of such Series and of the Receipts and of the Coupons (if any) relating thereto and (unless the Trustee agrees otherwise) any such modification shall be notified to the Noteholders as soon as practicable thereafter in accordance with Condition 14.

The Trustee may also agree, subject to certain conditions set out in the Trust Deed, but without the consent of the Holders of the Notes of such Series and of the Receipts and of the Coupons (if any) relating thereto, (i) to the substitution of any Group Company in place of the Issuer as principal debtor in respect of the Notes of any Series or (ii) to the substitution in place of the Issuer as principal debtor, or of any Guarantor, of any successor in business (as defined in the Trust Deed) of the Issuer or, as the case may be, that Guarantor. It is a condition of any such substitution that such Notes, Receipts and Coupons (if any) relating thereto thereupon become or remain, as the case may be, unconditionally and irrevocably guaranteed on a joint and several basis by N.V. (except where N.V. is the new principal debtor), PLC (except where PLC is the new principal debtor) and UNUS (except where UJH is the new principal debtor).

So long as any Notes remain outstanding (as defined in the Trust Deed), neither UJH nor N.V. nor PLC will merge with, or transfer all or substantially all of its assets or undertaking to, another company (except where

UJH, N.V. or PLC, as the case may be, is the continuing company) unless that other company agrees, in form and manner reasonably satisfactory to the Trustee, to be bound by the terms of the Notes, Receipts and the Coupons (if any) appertaining thereto and the Trust Deed in place of UJH or, as the case may be, N.V. or PLC and the Trustee is satisfied that the conditions set out in the Trust Deed are complied with.

In considering the interests of the Noteholders for the purposes of any substitution, merger or transfer as aforesaid the Trustee shall not have regard to the consequences for individual Noteholders resulting from their being for any purpose domiciled or resident in, or otherwise connected with, or subject to the jurisdiction of, any particular territory or any political subdivision thereof.

## **16 Indemnification of the Trustee**

The Trust Deed contains provisions for the indemnification of the Trustee and for its relief from responsibility, including provisions relieving it from taking proceedings to enforce repayment unless indemnified to its satisfaction. The Trustee is entitled to enter into business transactions with N.V., PLC, UJH, UNUS and/or any Group Company without accounting to any Noteholders, Receiptholders or Couponholders for any profit resulting therefrom.

## **17 Further Issues and Additional Issuers**

- (A) The Issuer may, from time to time, without the consent of the Holders of any Notes, Receipts or Coupons of any Series, create and issue further notes, bonds or debentures having the same terms and conditions as the Notes of an existing Series in all respects (or, in all respects except for the first payment of interest, if any, on them and/or the denomination thereof) so as to form a single series with the Notes of the existing Series.
- (B) Subject as provided in the Trust Deed, N.V. and PLC may designate any Group Company to become an Issuer of Notes under the Trust Deed. As provided in the Trust Deed, any such Group Company which is to become an Issuer of any Series of Notes shall become such under the terms of a supplemental deed in or substantially in the form scheduled to the Trust Deed (or in such other form as may be approved by the Trustee in writing) (which shall take effect in accordance with its terms) whereby such Group Company agrees to be bound as an Issuer under the Trust Deed and the Paying Agency Agreement, all as more fully provided in the Trust Deed.

## **18 Governing Law**

The Trust Deed, the Paying Agency Agreement, the Notes, the Receipts and the Coupons, and any non-contractual obligations arising out of or in connection with them, are governed by, and will be construed in accordance with, English law.

## **19 Jurisdiction**

The Issuer and the Guarantors (other than PLC) have, in the Trust Deed, submitted to the jurisdiction of the English courts, save that where the Notes, Receipts or Coupons are denominated in the lawful currency of Switzerland and in respect of which it is specified in the relevant Final Terms that such Notes, Receipts or Coupons are to be listed on the SIX Swiss Exchange the Issuers and the Guarantors have, in the Trust Deed, submitted to the non-exclusive jurisdiction of the ordinary courts of the Canton of Zurich, place of jurisdiction being Zurich 1, Switzerland, for all purposes in connection with the Trust Deed, the Notes, the Receipts and the Coupons.

## **20 Rights of Third Parties**

No person shall have any right to enforce any term or condition of the Notes under the Contracts (Rights of Third Parties) Act 1999.

## **USE OF PROCEEDS**

The net proceeds of the issue of each Series of Notes will be used by the relevant Issuer for the general purposes of the Unilever Group. If, in respect of any particular issue, there is a particular identified use of proceeds, this will be stated in the applicable Final Terms.

## DESCRIPTION OF THE ISSUERS AND THE GUARANTORS

### Unilever N.V. and Unilever PLC

#### History and Structure of Unilever

Unilever N.V. (“N.V.”) and Unilever PLC (“PLC”) are the two parent companies of the Unilever Group of companies. N.V. was incorporated under the name Naamlouze Vennootschap Margarine Unie in The Netherlands in 1927. PLC was incorporated under the name Lever Brothers Limited in England and Wales in 1894.

Together with their group companies, N.V. and PLC operate as nearly as practicable as a single economic entity. This is achieved by special provisions in the Articles of Association of N.V. and PLC, together with a series of agreements between N.V. and PLC (The Equalisation Agreement, The Deed of Mutual Covenants and The Agreement for Mutual Guarantees of Borrowing), known as the Foundation Agreements.

Each N.V. ordinary share represents the same underlying economic interest in the Unilever Group as each PLC ordinary share. However, N.V. and PLC remain separate legal entities with different shareholder constituencies and separate stock exchange listings. Shareholders cannot convert or exchange the shares of one for the shares of the other.

N.V. and PLC have the same Directors, adopt the same accounting principles and pay dividends to their respective shareholders on an equalised basis. N.V. and PLC and their group companies constitute a single reporting entity for the purposes of presenting consolidated accounts. Accordingly, the accounts of the Unilever Group are presented by both N.V. and PLC as their respective consolidated accounts.

N.V. is listed in Amsterdam and New York. PLC is listed in London and New York.

#### Appointment of Directors

In seeking to ensure that N.V. and PLC have the same Directors, the Articles of Association of N.V. and PLC contain provisions which are designed to ensure that both N.V. and PLC shareholders are presented with the same candidates for election as Directors. Anyone being elected as a Director of N.V. must also be elected as a Director of PLC and vice versa. Therefore, if an individual fails to be elected to both companies then he or she will be unable to take his or her place on either board of directors (each a “Board”).

The provisions in the Articles of Association for appointing Directors cannot be changed without the permission, in the case of N.V., of the holders of the special ordinary shares and, in the case of PLC, of the holders of PLC’s deferred stock. The N.V. special ordinary shares may only be transferred to one or more other holders of such shares. All existing Executive and Non-Executive Directors, unless they are retiring, submit themselves for evaluation by the Nominating and Corporate Governance Committee (“NCGC”) every year. Based on the evaluation of the N.V. and PLC Boards, its Committees and the continued good performance of individual Directors, the NCGC recommends to each of the N.V. and PLC Boards a list of candidates for nomination/re-election at the AGMs of both N.V. and PLC. In addition, shareholders are able to nominate Directors. To do so they must put a resolution to both the N.V. and PLC AGMs in line with local requirements. Directors are appointed by shareholders by a simple majority vote at each AGM.

#### Share Capital

The allotted, called up and fully paid share capital of N.V. consists of €274,356,432 Ordinary Shares of €0.16 each, €1,028,568 N.V. special ordinary shares of €28.57 numbered 1-2400, €12,428,530 of 7 per cent. Cumulative Preference Shares of €28.57 each and €69,025,484.20 of 6 per cent. Cumulative Preference Shares of €28.57 each.

The allotted, called up and fully paid share capital of PLC consists of £100,000 of Deferred Stock of £1.00 each and £40,760,420.12 of Ordinary Shares of 3 1/9 pence each.

## Directors

The following are the Directors of N.V. and PLC:

Name	Function
P G J-M Polman	Chief Executive Officer
G Pitkethly	Chief Financial Officer
Dr M Dekkers	Non-Executive Chairman N.V. and PLC
A M Fudge	Non-Executive Vice Chairman N.V. and PLC
L M Cha	Non-Executive Director
M Ma	Non-Executive Director
J Rishton	Non-Executive Director
F Sijbesma	Non-Executive Director
Dr J Hartmann	Non-Executive Director
N S Andersen	Non-Executive Director
V Colao	Non-Executive Director
S Masiyiwa	Non-Executive Director
Prof. Y Moon	Non-Executive Director

The Chief Executive Officer of N.V. and PLC is the principal executive officer of Unilever. He is entrusted with all the Board's powers, authorities and discretions in relation to the operational running of Unilever. He has appointed and heads a leadership executive with twelve other members: G Pitkethly – Chief Financial Officer, L Nair – Chief HR Officer, D Blanchard – Chief R&D Officer, K Havelock – Refreshment, A Jope – Personal Care, K Kruythoff – North America, N. Paranjpe – Home Care, A Sourry – Foods, M Engel – Chief Supply Chain Officer, R Sotamaa – Chief Legal Officer, K Weed – Chief Marketing and Communication Officer and J Zijderveld – Europe.

P.G.J.M. Polman, G Pitkethly, D Baillie, D Blanchard, K Havelock, N. Paranjpe, A Sourry, P L Sigismondi, R Sotamaa, K Weed, L Nair, M Engel and all the Non-Executive Directors have business addresses at 100 Victoria Embankment, London EC4Y 0DY, United Kingdom. J Zijderveld has a business address at Unilever House, Weena 455, 3013 AL Rotterdam, The Netherlands. A Jope has a business address at 6-22 Mapletree Business City, 20 Pasir Panjang Road, Singapore 117439. K Kruythoff has a business address at 700 Sylvan Avenue, Englewood Cliffs, New Jersey, 07632 USA.

None of the Directors performs activities outside the Unilever Group which are significant with respect to the Unilever Group.

No potential conflicts of interest exist between the duties of the Directors to the Issuer and the Guarantor and their private interests and/or other duties.

## Corporate Governance

Unilever is subject to corporate governance requirements (legislation, codes and/or standards) in the Netherlands, the United Kingdom and the United States and details of Unilever's compliance with the relevant corporate governance regulations and best practice codes are set out below. More information on Unilever's



corporate governance arrangements is set out in the Governance of Unilever which can be found at [www.unilever.com/investor-relations/agm-and-corporate-governance/corporate-governance](http://www.unilever.com/investor-relations/agm-and-corporate-governance/corporate-governance).

## **Requirements – The Netherlands**

### **General**

N.V. complies with almost all of the principles and best practice provisions (“bpp”) of the Dutch Corporate Governance Code (the “Dutch Code”). Statements which are required by the Dutch Code and explanations of the N.V. compliance position are set out below.

### **Non-Financial Performance Indicator**

Unilever places a great deal of importance on corporate responsibility and sustainability and is keen to ensure focus on key financial performance measures which Unilever believes to be the drivers of shareholder value creation and relative total shareholder return. Unilever therefore believes that the interests of the business and shareholders are best served by linking the long-term share plans to such measures, as described above, and which are further set out in the Directors’ Remuneration Report in the Unilever Annual Report and Accounts 2016 and has therefore not included a non-financial performance indicator (Principle II.2 and bpp II.2.3).

### **Retention period of shares**

The Dutch Code recommends that shares granted to Executive Directors without financial consideration shall be retained for a period of at least five years or until at least the end of such Executive Director’s employment, if this period is shorter (bpp II.2.5). Unilever’s remuneration policy requires Executive Directors to build and retain a personal shareholding in Unilever. In addition, Executive Directors are required to hold 100 per cent. of the shares needed to maintain their minimum shareholding requirement until 12 months after they leave Unilever and 50 per cent. of these shares for 24 months after they leave Unilever.

### **Severance pay**

It is Unilever’s policy to set the level of severance payments for Directors at no more than one year’s salary, unless the N.V. and PLC Boards, on the recommendation of the Compensation Committee, find this manifestly unreasonable given circumstances or unless otherwise dictated by applicable law (bpp II.2.8).

### **Financing preference shares**

The voting rights of the 6 per cent. and 7 per cent. cumulative preference shares issued by N.V. are based on their nominal value, as prescribed by Dutch law. N.V. agrees with the principle in the Dutch Code that the voting rights of any newly issued preference shares should be based on their economic value rather than on their nominal value (bpp IV.1.2) but cannot unilaterally reduce voting rights of its outstanding preference shares.

## **Requirements – The United Kingdom**

PLC complies with all 2014 UK Corporate Governance Code (the “UK Code”) provisions.

## **Requirements – The United States**

Both N.V. and PLC are listed on the New York Stock Exchange (“NYSE”). As such, both companies must comply with the requirements of U.S. legislation, such as the Sarbanes-Oxley Act of 2002, regulations enacted under U.S. securities laws and the Listing Standards of the NYSE as are applicable to foreign private issuers.

Unilever is substantially compliant with the Listing Standards of the NYSE applicable to foreign private issuers, except as set out below.

Unilever is required to disclose any significant ways in which its corporate governance practices differ from those typically followed by U.S. companies listed on the NYSE. Our corporate governance practices are primarily based on the requirements of the UK Listing Rules, the UK Code and the Dutch Code but substantially conform to those required of U.S. companies listed on the NYSE.

The only significant way in which Unilever's corporate governance practices differ from those followed by domestic companies under Section 303A Corporate Governance Standards of the NYSE is that the NYSE rules require that shareholders must be given the opportunity to vote on all equity-compensation plans and material revisions thereto, with certain limited exemptions. The UK Listing Rules require shareholder approval of equity-compensation plans only if new or treasury shares are issued for the purpose of satisfying obligations under the plan or if the plan is a long-term incentive plan in which a director may participate. Amendments to plans approved by shareholders generally only require approval if they are to the advantage of the plan participants. Furthermore, Dutch law and N.V.'s Articles of Association require shareholder approval of equity-compensation plans only if executive directors are able to participate in such plans. Under Dutch law, shareholder approval is not required for material revisions to equity-compensation plans unless executive directors participate in a plan and the plan does not contain its own procedure for revisions.

All senior executives and senior financial officers have declared their understanding of and compliance with Unilever's Code of Business Principles and the related Code Policies. No waiver from any provision of the Code of Business Principles or Code Policies was granted in 2016 to any of the persons falling within the scope of the SEC requirements. Unilever's Code of Business Principles is available on Unilever's website at [www.unilever.com/investor-relations/agm-and-corporate-governance/corporate-governance](http://www.unilever.com/investor-relations/agm-and-corporate-governance/corporate-governance).

### **Audit Committee**

The Audit Committee of N.V. and PLC is comprised only of independent Non-Executive Directors with a minimum requirement of three such members. It is chaired by John Rishton. The other members are Mary Ma, Judith Hartmann and Nils Andersen. For the purposes of the U.S. Sarbanes-Oxley Act of 2002, John Rishton is the Audit Committee's financial expert. The Boards have satisfied themselves that the current members of the Audit Committee are competent in financial matters and have recent and relevant experience. Other attendees at Committee meetings are the Chief Financial Officer, Chief Auditor, Group Controller, Chief Legal Officer, Group Secretary and the external auditor.

The role and responsibilities of the Audit Committee are set out in written terms of reference which are reviewed annually by the Committee taking into account relevant legislation and recommended good practice. The Audit Committee's responsibilities include, but are not limited to, the following matters with a view to bringing any relevant issues to the attention of the Boards: oversight of the integrity of Unilever's financial statements; review of Unilever's quarterly and annual financial statements (including clarity and completeness of disclosure), and approval of the quarterly trading statements for quarter 1 and quarter 3; oversight of risk management and internal control arrangements; oversight of compliance with legal and regulatory requirements; oversight of the external auditors' performance, objectivity, qualifications and independence, the approval process of non-audit services, recommendation to the N.V. and PLC Boards of their nomination for shareholder approval, and approval of their fees; the performance of the internal audit function; and approval of the Unilever Leadership Executive Expense Policy and review of Executive Director expenses.

## Credit ratings

As at the date of this Information Memorandum, N.V. and PLC's credit ratings issued by S&P are as follows:

Entity	Subject of Rating	Rating
PLC	Corporate Credit Rating	A+/Stable/A-1
PLC	Commercial Paper	A-1
PLC	Senior Unsecured	A+
PLC	Short-Term Debt	A-1
N.V.	Corporate Credit Rating	A+/Stable/A-1
N.V.	Commercial Paper	A-1
N.V.	Senior Unsecured	A+
N.V.	Short-Term Debt	A-1

As at the date of this Information Memorandum, N.V. and PLC's credit ratings issued by Moody's are as follows:

Entity	Subject of Rating	Rating
PLC	Outlook	Stable
PLC	Issuer Rating	A1
PLC	Senior Unsecured	A1
PLC	Commercial Paper	P-1
N.V.	Outlook	Stable
N.V.	Issuer Rating	A1
N.V.	Senior Unsecured	A1
N.V.	Commercial Paper	P-1

## Unilever Japan Holdings K.K.

### History and Structure

Unilever Japan Holdings K.K. ("UJH") was incorporated in Tokyo, Japan, on 29 May 1995 for the object and purpose of importing and selling fragrances with the name Calvin Klein Cosmetics K.K. The company was active in importing and selling fragrances for several years and then it remained dormant until 1 April 2004 when it changed its name to "Unilever (Holdings) Japan K.K.". From 24 June 2004 onwards, UJH has acted as the holding company of the Unilever Group businesses in Japan. On 24 April 2009, the company changed its name to "Unilever Japan Holdings K.K."

UJH is a wholly owned subsidiary of Mavibel B.V., which is also a wholly owned member of the Unilever Group. UJH is the holding company of all the Unilever Group businesses in Japan, having four operating subsidiaries. UJH's operating subsidiaries consist of Unilever Japan K.K. ("UJ"), which changed its name from Nippon Lever K.K. in 2005, Unilever Japan Customer Marketing K.K. ("UJCM"), Unilever Japan Service K.K. ("UJS") and Unilever Japan Beverage K.K. ("UJB"). All these subsidiaries are based in Tokyo.

UJ is engaged in manufacturing and importing Unilever products. UJ's products include: *Lux, Dove, Clear, mod's and Timotei* in hair care; *Dove, Lux, Pond's, Axe, Vaseline* and *Rexena* in skin care, personal wash and deodorant; *Domestos* and *Jif* in household care; *Lipton* leaf tea in beverages; and *Ben & Jerry's* in ice cream, mainly for sale to retail consumers. UJCM is engaged in selling the majority of Unilever products for distribution in the Japanese market. UJS is engaged in providing services and support for procurement and supply planning and product research and development to Unilever Asia Private Limited ("UAPL"), Unilever's major regional operating company in Singapore, and Unilever N.V. UJB sub-licenses Morinaga to produce and distribute chilled ready-to-drink tea under the Lipton brand in Japan. UJH also acts as an internal services provider to the Unilever Group businesses in Japan, providing human resources, finance, IT and legal services. Certain supply chain and other business functions are managed by UAPL on a consolidated basis for multiple countries mainly in Asia including Japan.

UJH's registered office and principal place of business is at 1-1, Kamimeguro 2-chome, Meguro-ku, Tokyo 153-8578, Japan.

### **Purpose**

The purposes of UJH (found in Article 2 of UJH's Articles of Incorporation) include making investments, and holding of shares in companies which engage in business relating to any of the following products:

- (i) soaps, shampoos, skin creams, deodorants, hair colour and other personal care products;
- (ii) detergents, cleansers, bleach and other home care products;
- (iii) tea, soft drinks and other foods and beverages;

and conducting market, technical, financial and other management research and providing consulting and training services to the companies which engage in the business relating to the products described above.

### **Share Capital**

The issued share capital of UJH is 10,000,000 Japanese Yen divided into 200 ordinary shares.

### **Directors**

The Directors of UJH are:

<b>Name</b>	<b>Function</b>
Kazuhide Yamazaki	Representative Director
Takayuki Kitajima	Representative Director
Yuka Shimada	Director

The business address of all the Directors is 1-1, Kamimeguro 2-chome, Meguro-ku, Tokyo 153-8578, Japan. The Directors are all full-time employees within the Unilever Group.

None of the Directors performs activities outside the Unilever Group which are significant with respect to the Unilever Group.

No potential conflicts of interest exist between the Directors' duties to the Issuers and Guarantors and their private interests and/or other duties.

### **Corporate Governance**

UJH is in compliance with the laws and regulations of Japan with respect to corporate governance.

## Corporate Auditor

UJH has one Corporate Auditor. No Corporate Auditor may concurrently be a director of UJH or its subsidiaries. The name of the current Corporate Auditor is as follows:

Corporate Auditor: Ying Zhang

A Corporate Auditor conducts an audit of the directors' execution of the business operations and accounts of UJH in accordance with the Japanese Companies Act. The annual audit report is prepared by the Corporate Auditor and is submitted to UJH.

## Credit ratings

As at the date of this Information Memorandum, UJH's credit rating issued by Moody's is:

Entity	Subject of Rating	Rating
UJH	Outlook	Stable
UJH	Senior Unsecured MTN	(P)A1
UJH	Other Short Term	(P)P-1

## Unilever United States, Inc.

### History and Structure

Unilever United States, Inc. ("UNUS") was incorporated with limited liability and unlimited duration under the laws of the State of Delaware, United States of America, on 31 August 1977. UNUS has its registered office at 1209 Orange Street, Wilmington, Delaware 19801, United States of America. The principal place of business of UNUS is at 700 Sylvan Avenue, Englewood Cliffs, New Jersey 07632, United States of America (telephone number +1 201 894 2829).

UNUS' principal operating subsidiary, Conopco, Inc., a New York corporation, has three principal product categories – personal care products, food products and refreshment products.

Personal care products include antiperspirants and deodorants, hair and skin care products, as well as soap. Major brands include *AXE*, *Dove*, *Suave*, *Lever 2000*, *Caress*, *Degree*, *Pond's*, *Vaseline*, *TIGI (Bed Head, Cat Walk and S-Factor)*, *TRESEmmé*, *Nexxus*, *Dermalogica*, *St. Ives*, *Simple*, *Noxzema*, *Dollar Shave Club* and *Q-tips* cotton swabs.

Refreshment products include *Lipton* teas, *Ben & Jerry's*, *Breyers*, *Good-Humor*, *Klondike*, *Magnum*, *Popsicle* and *Talenti* ice creams and frozen novelties.

Food products include *Lipton* soups, recipe products and side dishes; *Knorr* bouillons, gravies, sauces, recipe classics and side dishes; and *Hellmann's* (and *Best Foods*) mayonnaise and dressings.

In 2016, Seventh Generation, Inc., a North American home and personal care eco-friendly naturals business was acquired.

As a result of an internal reorganisation during 2015, which created a separate business unit within the Unilever Group, for the management of Unilever's baking, cooking and spreads products, *Shedd's Spread*, *Country Crock*, *Promise* and *I Can't Believe It's Not Butter* spreads are no longer part of the UNUS business and are sold by another wholly owned subsidiary of the Unilever Group.

Certain supply chain and other business functions are managed by Unilever ASCC AG on a consolidated basis for multiple countries in North and South America, including the US.

## **Object and Purpose**

The object and purpose of UNUS (found at clause 3 of the Certificate of Incorporation of UNUS) is to engage in any lawful act or activity for which corporations may be organised under the General Corporation Law of the State of Delaware.

## **Share Capital**

The issued share capital of UNUS consists of 3,156 shares of Common Stock, par value U.S.\$0.33-1/3. All the outstanding Common Stock of UNUS is owned by UNUS Holding B.V., a Netherlands corporation.

## **Directors**

The Directors of UNUS are Kees Kruythoff and Ivar Blanken and the business address of the Directors is 700 Sylvan Avenue, Englewood Cliffs, NJ 07632, United States of America. Kees Kruythoff is a Dutch national and Ivar Blanken is a Dutch national.

None of the Directors performs activities outside the Unilever Group which are significant with respect to the Unilever Group.

No potential conflicts of interest exist between the Directors' duties to the Issuers and Guarantors and their private interests and/or their other duties.

## **Corporate Governance**

As a U.S. corporation, UNUS is subject to the corporate governance related laws of the state of its incorporation, Delaware. As an indirect wholly owned subsidiary of N.V. and PLC, UNUS is derivatively subject to the corporate governance related laws that apply to N.V. and PLC and the remit of N.V.'s and PLC's Audit Committee (as described on page 59) extends globally including to UNUS. UNUS is not separately subject to U.S. federal corporate governance related laws, such as the U.S. Sarbanes-Oxley Act of 2002. UNUS is in compliance with the corporate governance related laws of the state of Delaware.

## **Financial Information relating to UNUS**

Financial information relating to UNUS can be found in (i) Item 18 – Financial Statements of the Annual Report on Form 20-F 2016 of N.V. and PLC, which are incorporated by reference in, and form part of, this Information Memorandum and (ii) the UNUS Financial Statements.

## **Business of the Unilever Group**

### **Description of business**

Unilever is one of the world's leading suppliers of fast-moving consumer goods across foods, refreshment and home and personal care categories.

### **Business model**

Unilever believes that sustainable and equitable growth is the only long-term business model. The Unilever Sustainable Living Plan ("USLP") is therefore placed at the heart of our business model.

Our sustainable business model drives growth that is consistent by reducing risks, is more competitive by inspiring innovations that help Unilever grow, is more profitable by reducing costs and is more responsible leading to enhanced trust in Unilever's business.

The three big goals of the USLP – to help more than one billion people improve their health and well-being by 2020; to halve the environmental impact of our products across the value chain by 2030; and to enhance the livelihoods of millions as we grow our business by 2020 – are integrated into our business model. From

sustainable sourcing of our agricultural raw materials to eco-production in manufacturing to marketing brands with purpose, the USLP is our blueprint for achieving our vision.

We invest in innovation and brands, which creates profitable volume growth. Our scale spreads fixed overheads, improving profitability further, and this profitable growth allows us to reinvest, generating more free cash flow which can be further invested in brands and innovation which in turn drive more profitable volume growth. Our geographical reach also helps spread the risks of local environmental disruptions in our markets caused by climate change.

## **Brands**

Unilever manages its brands in four categories.

Unilever Personal Care (“PC”) operates in five key categories: deodorants, skin cleansing, hair care, oral care and skin care. *Dove, Rexona, Lux, Axe* and *Signal* are some of the world’s leading PC brands. Other prominent brands include *Pond’s, Vaseline, Suave, Clear, Lifebuoy* and *TRESemmé*. Unilever’s prestige skin-care brands include *Dermalogica, Murad, Kate Somerville* and *REN*.

Unilever Refreshment includes ice cream and beverages. Ice cream is sold under the international *Heart* brand (*Wall’s*), including *Cornetto, Magnum, Max/Paddlepop, Carte d’Or, Solero, Kibon, Algida* and *Ola*. Unilever’s portfolio also includes *Ben & Jerry’s, Breyers, Klondike, Good Humor, Popsicle* and *Talenti*. Unilever’s principal beverage brands are in tea: *Lipton, Brooke Bond* and *PG Tips*.

Unilever’s Home Care ranges include laundry products, such as tablets, traditional powders and liquids for washing of clothing by hand or machine. Unilever’s brands include *OMO* (*‘Dirt is Good’* platform), *Comfort, Surf, Radiant* and *Skip*. Unilever’s household care products include surface cleaners and bleach, sold under the *Cif, Domestos* and *Sun/Sunlight* brands.

The Foods category consists of savoury products, dressings and spreads, and includes bouillons, seasonings, mealmakers, soups, sauces and a range of other savoury products and stretches from mayonnaise, salad dressings, ketchup and mustard to margarines, spreads and liquid margarines. Unilever’s key brands here are *Knorr, Hellmann’s, Kissan, Bango, Becel/Flora (Heart Health), Rama/Blue Band (Family Goodness), Calvé, Maizena, Amora* and *Maille*. Within this category, Unilever also includes sales of *Unilever FoodSolutions*, which is a global food service business providing solutions for professional chefs and caterers.

## **Markets**

Unilever operates eight geographical market clusters: Europe (including Central and Eastern Europe), North Asia (Greater China and North East Asia), South East Asia and Australasia, South Asia, Africa (Central Africa and South Africa), North America, Latin America (including Mexico) and (as one market cluster) North Africa, Middle East, Turkey, Russia, Ukraine and Belarus.

## **Acquisitions and disposals**

On 1 June 2016, Unilever announced that it had signed an agreement with Coca Cola FEMSA and The Coca Cola Company to sell the AdeS soy business in Latin America for an aggregate amount of U.S.\$ 575 million.

On 10 August 2016, Unilever acquired Dollar Shave Club, a subscription based direct to consumer male grooming business, for an undisclosed amount.

On 20 October 2016, Unilever acquired Seventh Generation, Inc, a North American home and personal care eco-friendly naturals business, for an undisclosed amount.

On 1 December 2016, Unilever acquired Blueair, a supplier of innovative mobile indoor air purification technologies and solutions, for an undisclosed amount.

On 1 February 2017, Unilever acquired Living Proof Inc, an innovative premium hair care business, for an undisclosed amount.

### Condensed consolidated financial statements and selected financial information relating to the Unilever Group

The following tables show the condensed consolidated financial statements and turnover and operating profit by product area and by geographical area for the Unilever Group in euros for the two years 2015 and 2016, the details of which have been extracted without material adjustment from the audited financial information contained in the document entitled “Unilever Annual Report and Accounts 2016”, prepared in accordance with International Financial Reporting Standards as adopted by the European Union and as issued by the International Accounting Standards Board (“IFRS”).

#### Consolidated Income Statement

	2016	2015
	<i>€ million</i>	
<b>Turnover</b> .....	52,713	53,272
Operating profit.....	7,801	7,515
After (charging)/crediting non-core items.....	(245)	(350)
Net finance costs.....	(563)	(493)
Finance income.....	115	144
Finance costs.....	(584)	(516)
Pensions and similar obligations.....	(94)	(121)
Share of net profit/(loss) of joint ventures and associates.....	127	107
Other income from non-current investments and associates.....	104	91
<b>Profit before taxation</b> .....	7,469	7,220
Taxation.....	(1,922)	(1,961)
<b>Net profit</b> .....	5,547	5,259
<b>Attributable to:</b>		
Non-controlling interests.....	363	350
Shareholders' equity.....	5,184	4,909
<b>Combined earnings per share</b>		
Basic earnings per share (€).....	1.83	1.73
Diluted earnings per share (€).....	1.82	1.72

#### Consolidated Statement of Comprehensive Income

	2016	2015
	<i>€ million</i>	
<b>Net profit</b> .....	5,547	5,259



	2016	2015
	<i>€ million</i>	
<b>Other comprehensive income</b>		
Items that will not be reclassified to profit or loss:		
Remeasurements of defined benefit pension plans net of tax.....	(980)	884
Items that may be reclassified subsequently to profit or loss:		
Currency retranslation gains/(losses) net of tax.....	217	(481)
Fair value gains/(losses) on financial instruments net of tax.....	(15)	100
<b>Total comprehensive income</b> .....	<b>4,769</b>	<b>5,762</b>
<b>Attributable to:</b>		
Non-controlling interests.....	374	357
Shareholders' equity.....	4,395	5,405

### Statement of Changes in Equity

	Called up share capital	Share premium account	Other reserves	Retained profit	Total	Non- controlling interest	Total equity
	<i>€ million</i>						
<b>31 December 2014</b> .....	484	145	(7,538)	20,560	13,651	612	14,263
Profit or loss for the year.....	—	—	—	4,909	4,909	350	5,259
Other comprehensive income net of tax:							
Fair value gains/(losses) on financial instruments.....	—	—	100	—	100	—	100
Remeasurements of defined benefit pension plans net of tax.....	—	—	—	882	882	2	884
Currency retranslation gains/(losses).....	—	—	(377)	(109)	(486)	5	(481)
<b>Total comprehensive income</b>	<b>—</b>	<b>—</b>	<b>(277)</b>	<b>5,682</b>	<b>5,405</b>	<b>357</b>	<b>5,762</b>
Dividends on ordinary capital ..	—	—	-	(3,404)	(3,404)	—	(3,404)
Movements in treasury stock ..	—	—	6	(282)	(276)	—	(276)
Share-based payment credit ....	—	—	—	150	150	—	150
Dividends paid to non-controlling interests.....	—	—	—	—	-	(326)	(326)
Currency retranslation gains/(losses) net of tax.....	—	7	—	—	7	—	7
Other movements in equity.....	—	—	(7)	(87)	(94)	—	(94)
<b>31 December 2015</b> .....	<b>484</b>	<b>152</b>	<b>(7,816)</b>	<b>22,619</b>	<b>15,439</b>	<b>643</b>	<b>16,082</b>
Profit or loss for the year.....	—	—	—	5,184	5,184	363	5,547

	Called up share capital	Share premium account	Other reserves	Retained profit	Total	Non- controlling interest	Total equity
				€ million			
Other comprehensive income net of tax:							
Fair value gains/(losses) on financial instruments	—	—	(15)	—	(15)	—	(15)
Remeasurements of defined benefit pension plans net of tax	—	—	—	(980)	(980)	—	(980)
Currency retranslation gains/(losses)	—	—	189	17	206	11	217
<b>Total comprehensive income</b>	—	—	174	4,221	4,395	374	4,769
Dividends on ordinary capital	—	—	—	(3,600)	(3,600)	—	(3,600)
Movements in treasury stock	—	—	(45)	(213)	(258)	—	(258)
Share-based payment credit	—	—	—	198	198	—	198
Dividends paid to non- controlling interests	—	—	—	—	—	(364)	(364)
Currency retranslation gains/(losses) net of tax	—	(18)	—	—	(18)	—	(18)
Other movements in equity	—	—	244	(46)	198	(27)	171
<b>31 December 2016</b>	<b>484</b>	<b>134</b>	<b>(7,443)</b>	<b>23,179</b>	<b>16,354</b>	<b>626</b>	<b>16,980</b>

## Consolidated Balance Sheet

	As at 31 December	
	2016	2015
	€ million	
<b>Non-current assets</b>		
Goodwill and intangible assets.....	27,433	25,059
Property, plant and equipment.....	11,673	11,058
Pension asset for funded schemes in surplus.....	694	934

	<b>As at 31 December</b>	
	<b>2016</b>	<b>2015</b>
	<i>€ million</i>	
Deferred tax assets .....	1,354	1,185
Financial assets.....	673	605
Other non-current assets.....	718	771
	<u>42,545</u>	<u>39,612</u>
<b>Current assets</b>		
Inventories.....	4,278	4,335
Trade and other current receivables.....	5,102	4,804
Current tax assets .....	317	230
Cash and cash equivalents.....	3,382	2,302
Other financial assets.....	599	836
Non-current assets held for sale .....	206	179
	<u>13,884</u>	<u>12,686</u>
<b>Total assets</b> .....	<u>56,429</u>	<u>52,298</u>
<b>Current liabilities</b>		
Financial liabilities .....	5,450	4,789
Trade payables and other current liabilities.....	13,871	13,788
Current tax liabilities .....	844	1,127
Provisions.....	390	309
Liabilities associated with assets held for sale .....	1	6
	<u>20,556</u>	<u>20,019</u>
<b>Non-current liabilities</b>		
Financial liabilities .....	11,145	9,854
Non-current tax liabilities.....	120	121
Pensions and post-retirement healthcare liabilities:		
Funded schemes in deficit.....	2,163	1,569
Unfunded schemes .....	1,704	1,685
Provisions.....	1,033	831
Deferred tax liabilities .....	2,061	1,744
Other non-current liabilities .....	667	393
	<u>18,893</u>	<u>16,197</u>
<b>Total liabilities</b> .....	<u>39,449</u>	<u>36,216</u>
<b>Equity</b>		
Shareholders' equity .....	16,354	15,439

	<b>As at 31 December</b>	
	<b>2016</b>	<b>2015</b>
	<i>€ million</i>	
Non-controlling interests .....	626	643
<b>Total equity</b> .....	<b>16,980</b>	<b>16,082</b>
<b>Total liabilities and equity</b> .....	<b>56,429</b>	<b>52,298</b>

### Consolidated Cash Flow Statement

	<b>2016</b>	<b>2015</b>
	<i>€ million</i>	
Cash flow from operating activities .....	9,298	9,351
Income tax paid .....	(2,251)	(2,021)
<b>Net cash flow from operating activities</b> .....	<b>7,047</b>	<b>7,330</b>
Interest received .....	105	119
Net capital expenditure .....	(1,878)	(2,074)
Acquisition and disposal .....	(1,701)	(1,698)
Other investing activities .....	286	114
<b>Net cash flow (used in)/from investing activities</b> .....	<b>(3,188)</b>	<b>(3,539)</b>
Dividends paid on ordinary share capital .....	(3,609)	(3,331)
Interest and preference dividends paid .....	(472)	(579)
Change in financial liabilities .....	1,771	1,527
Other movement on treasury stock .....	(257)	(276)
Other financing activities .....	(506)	(373)
<b>Net cash flow (used in)/from financing activities</b> .....	<b>(3,073)</b>	<b>(3,032)</b>
<b>Net increase/(decrease) in cash and cash equivalents</b> .....	<b>786</b>	<b>759</b>
Cash and cash equivalents at the beginning of the year .....	2,128	1,910
Effect of foreign exchange rate changes .....	284	(541)
<b>Cash and cash equivalents at the end of the year</b> .....	<b>3,198</b>	<b>2,128</b>

### Product Area Analysis

	<b>Personal Care</b>	<b>Foods</b>	<b>Home Care</b>	<b>Refreshment</b>	<b>Total</b>
	<i>€ million</i>				
<b>Turnover</b>					
2016 .....	20,172	12,524	10,009	10,008	52,713

	Personal Care	Foods	Home Care	Refreshment	Total
	<i>€ million</i>				
2015 .....	20,074	12,919	10,159	10,120	53,272
<b>Operating profit</b>					
2016 .....	3,704	2,180	949	968	7,801
2015 .....	3,637	2,298	740	840	7,515

### Geographical Analysis

	Asia/AMET/ RUB	The Americas	Europe	Total
	<i>€ million</i>			
<b>Turnover</b>				
2016 .....	22,445	17,105	13,163	52,713
2015 .....	22,425	17,294	13,553	53,272
<b>Operating profit</b>				
2016 .....	3,275	2,504	2,022	7,801
2015 .....	3,019	2,273	2,223	7,515

### Selected information from the Unilever Trading Statement First Quarter 2017

#### Total Split by Category (Unaudited)

First Quarter	Personal Care	Home Care	Food	Refreshment	Total
	<i>€ million</i>				
<b>Turnover</b>					
2016 .....	4,795	2,449	3,096	2,208	12,548
2017 .....	5,141	2,710	3,149	2,319	13,319
Change .....	7.2%	10.7%	1.7%	5.0%	6.1%
<b>Impact of:</b>					
Exchange rates .....	3.1%	3.8%	2.1%	(0.3)%	2.4%
Acquisitions .....	1.1%	2.8%	-	-	1.0%
Disposals .....	(0.2)%	(0.3)%	(0.3)%	(0.1)%	(0.2)%
Underlying sales growth .....	3.1%	4.1%	-	5.4%	2.9%
Price .....	2.8%	2.6%	2.2%	5.0%	3.0%
Volume .....	0.3%	1.4%	(2.1)%	0.4%	(0.1)%

## Total Split By Geography (Unaudited)

First Quarter	Asia/AMET/ RUB	The Americas	Europe	Total
		<i>€ million</i>		
<b>Turnover</b>				
2016.....	5,464	3,976	3,108	12,548
2017.....	5,921	4,370	3,028	13,319
Change.....	8.4%	9.9%	(2.6)%	6.1%
<b>Impact of:</b>				
Exchange rates.....	1.6%	7.0%	(2.2)%	2.4%
Acquisitions.....	-	1.8%	1.6%	1.0%
Disposals .....	(0.3)%	(0.2)%	-	(0.2)%
Underlying sales growth .....	6.9%	1.2%	(2.0)%	2.9%
Price.....	4.6%	3.4%	(0.5)%	3.0%
Volume .....	2.2%	(2.1)%	(1.5)%	(0.1)%

## TAXATION

### Dutch Taxation

The following is intended as general information only and it does not purport to present any comprehensive or complete description of all aspects of Dutch tax law which could be of relevance to a holder of Notes (a “Noteholder”). For Dutch tax purposes, a Noteholder may include an individual who or entity that does not have the legal title to any Notes, but to whom nevertheless Notes are attributed based either on such individual or entity owning a beneficial interest in Notes or based on specific statutory provisions, including statutory provisions pursuant to which Notes are attributed to an individual who is, or who has directly or indirectly inherited from a person who was, the settlor, grantor or similar originator of a trust, foundation or similar entity that holds such Notes.

Prospective Noteholders should consult their tax adviser regarding the tax consequences of any purchase, ownership or disposal of Notes.

The following summary is based on Dutch tax law as applied and interpreted by Dutch tax courts and as published and in effect on the date hereof, without prejudice to any amendments introduced at a later date and implemented with or without retroactive effect.

For the purpose of this paragraph, “Dutch Taxes” shall mean taxes of whatever nature levied by or on behalf of The Netherlands or any of its subdivisions or taxing authorities. The Netherlands means the part of the Kingdom of the Netherlands located in Europe.

### Withholding Tax

All payments made by N.V. under the Notes it issued may be made free of withholding or deduction for any taxes of whatsoever nature imposed, levied, withheld or assessed by the Netherlands or any political subdivision or taxing authority thereof or therein, provided that the Notes do not in fact function as equity of the Issuer within the meaning of art. 10, paragraph 1, letter d, the Netherlands Corporate Income Tax Act 1969 (*Wet op de vennootschapsbelasting 1969*).

All payments made by PLC and UJH under the Notes they issued may be made free of withholding or deduction for any taxes of whatsoever nature imposed, levied, withheld or assessed by the Netherlands or any political subdivision or taxing authority thereof or therein.

### Taxes on income and capital gains

A Noteholder will not be subject to any Dutch Taxes on any payment made to the Noteholder under the Notes or on any capital gain realised by the Noteholder from the disposal, or deemed disposal, or redemption of, the Notes, except if:

- (i) the Noteholder is an individual and receives or has received any benefits from the Notes as employment income, deemed employment income or otherwise as compensation;
- (ii) the Noteholder is, or is deemed to be, resident in The Netherlands for Dutch (corporate) income tax purposes;
- (iii) the Noteholder derives profits from an enterprise, whether as entrepreneur (*ondernemer*) or pursuant to a co-entitlement to the net worth of the enterprise other than as an entrepreneur or a shareholder, which enterprise is, in whole or in part, carried on through a permanent establishment (*vaste inrichting*) or a permanent representative (*vaste vertegenwoordiger*) in The Netherlands or, subject to other conditions, Bonaire, Saint Eustatius or Saba, to which the Notes are attributable;

- (iv) the Noteholder is an individual and has a substantial interest (*aanmerkelijk belang*), or a fictitious substantial interest (*fictief aanmerkelijk belang*), in the Issuer that issued the Notes held by the Noteholder or derives benefits from miscellaneous activities (*overige werkzaamheden*) carried out in The Netherlands in respect of the Notes, including (without limitation) activities which are beyond the scope of active portfolio investment activities;
- (v) the Noteholder is not an individual and has a substantial interest, or a fictitious substantial interest, in the Issuer that issued the Notes held by the Noteholder, and (one of) the main purposes of the chosen ownership structure is the evasion of Dutch income tax or dividend withholding tax, and there is an arrangement or a series of arrangements that are not genuine;
- (vi) the Noteholder is not an individual and is entitled to a share in the profits of an enterprise or a co-entitlement to the net worth of an enterprise, other than by way of the holding of securities, which is effectively managed in the Netherlands and to which enterprise the Notes are attributable; or
- (vii) the Noteholder is an individual and is entitled to a share in the profits of an enterprise, other than by way of securities, which is effectively managed in the Netherlands and to which enterprise the Notes are attributable.

Generally, a Noteholder has a substantial interest if such Noteholder, alone or together with his partner, directly or indirectly:

- (i) owns, or holds certain rights on, shares representing five percent or more of the total issued and outstanding capital of the Issuer, or of the issued and outstanding capital of any class of shares of the Issuer;
- (ii) holds rights to, directly or indirectly, acquire shares, whether or not already issued, representing five percent or more of the total issued and outstanding capital of the Issuer, or of the issued and outstanding capital of any class of shares of the Issuer; or
- (iii) owns, or holds certain rights on, profit participating certificates that relate to five percent or more of the annual profit of the Issuer or to five percent or more of the liquidation proceeds of the Issuer.

A Noteholder who has the ownership of shares of the Issuer, will also have a substantial interest if his partner or one of certain relatives of the Noteholder or of his partner has a (fictitious) substantial interest.

For Dutch tax purposes, the ownership of shares of the Issuer is attributed to a Noteholder based either on that Noteholder owning a beneficial interest in shares of the Issuer or based on specific statutory provisions, including statutory provisions pursuant to which shares are attributed to an individual who is, or who has directly or indirectly inherited from a person who was, the settlor, grantor or similar originator of a trust, foundation or similar entity that holds the shares of the Issuer, although the Noteholder does not have the legal title of such shares.

Generally, a Noteholder has a fictitious substantial interest if, without having an actual substantial interest in the Issuer:

- (i) an enterprise has been contributed to the Issuer in exchange for shares on an elective non-recognition basis;
- (ii) the shares have been obtained under gift law, inheritance law or matrimonial law, on a non-recognition basis, while the disposing shareholder had a substantial interest in the Issuer;



- (iii) the shares have been acquired pursuant to a share merger, legal merger or legal demerger, on an elective non-recognition basis, while the Noteholder prior to this transaction had a substantial interest in a party to that transaction; or
- (iv) the shares held by the Noteholder, prior to dilution, qualified as a substantial interest and, by election, no gain was recognised upon disqualification of these shares.

#### ***Gift tax or inheritance tax***

No Dutch gift tax or inheritance tax is due in respect of any gift of the Notes by, or inheritance of the Notes on the death of, a Noteholder, except if:

- (i) at the time of the gift or death of the Noteholder, the Noteholder is a resident, or is deemed to be resident, in The Netherlands;
- (ii) the Noteholder passes away within 180 days after the date of the gift of the Notes and is not, or not deemed to be, at the time of the gift, but is, or deemed to be, at the time of his death, resident in The Netherlands; or
- (iii) the gift of the Notes is made under a condition precedent and the Noteholder is resident, or deemed to be resident, in The Netherlands at the time the condition is fulfilled.

For purposes of Dutch gift or inheritance tax, an individual who is of Dutch nationality will be deemed to be resident in The Netherlands if he has been a resident in The Netherlands at any time during the ten years preceding the date of the gift or his death. For purposes of Dutch gift tax, any individual, irrespective of his nationality, will be deemed to be resident in The Netherlands if he has been a resident in The Netherlands at any time during the 12 months preceding the date of the gift.

#### ***Other taxes***

No other Dutch Taxes, including turnover tax and taxes of a documentary nature, such as capital tax, stamp or registration tax or duty are payable by or on behalf of a Noteholder or the Issuer by reason only of the issue, acquisition or transfer of the Notes.

#### ***Residency***

Subject to the exceptions above, a Noteholder will not become resident, or a deemed resident, in The Netherlands for tax purposes, or become subject to Dutch Taxes, by reason only of the Issuer's performance, or the Noteholder's acquisition (by way of issue or transfer to it), holding and/or disposal of the Notes.

#### **United Kingdom Taxation**

The following is a summary of the United Kingdom withholding tax treatment at the date hereof in relation to payments in respect of the Notes issued by PLC ("UK Notes"). The comments do not deal with other United Kingdom tax aspects of acquiring, holding or disposing of the UK Notes. The following summary does not deal with situations where the interest on any UK Note is deemed to be the income of a person other than the holder of the UK Note for United Kingdom tax purposes and relates only to the position of persons who are the absolute beneficial owners of the UK Notes. The summary assumes that there will be no substitution or addition of any Issuer or Guarantor pursuant to the Conditions or otherwise and does not consider the tax consequences of such substitution or addition. The following is a general guide and should be treated with appropriate caution. It is not intended as tax advice and it does not purport to describe all of the tax considerations that may be relevant to a prospective purchaser. Persons who are unsure of their tax position or who may be subject to tax in a jurisdiction other than the United Kingdom in respect of their acquisition, holding or disposal of the UK Notes are strongly advised to consult their own professional advisers since the following comments relate only to certain United Kingdom taxation aspects of payments in respect of the UK Notes. In particular, holders of UK

Notes should be aware that they may be liable to taxation under the laws of other jurisdictions in relation to payments in respect of the UK Notes even if such payments may be made without withholding or deduction for or on account of taxation under the laws of the United Kingdom. Prospective holders of UK Notes should be aware that the particular terms of issue of any series of UK Notes as specified in the relevant Final Terms may affect the tax treatment of that and other series of UK Notes. Mention is also made in paragraphs 4 and 5 below of the United Kingdom withholding tax treatment at the date hereof in relation to payments made by PLC in its capacity as Guarantor of the Notes issued by N.V. and UJH and in relation to payments made by N.V. and UNUS in their capacities as Guarantors of PLC's obligations under the UK Notes.

The comments in this part are based on current United Kingdom tax law as applied in England and Wales and HM Revenue & Customs practice (which may not be binding on HM Revenue & Customs), in each case at the date hereof.

### ***Withholding of tax – UK Notes***

- (1) Listed interest-bearing UK Notes will constitute “quoted Eurobonds” within the meaning of Section 987 of the Income Tax Act 2007 (“ITA”) provided they are and continue to be listed on a recognised stock exchange within the meaning of Section 1005 of ITA. Securities are treated as “listed on a recognised stock exchange” for this purpose if (and only if) they are admitted to trading on an exchange designated as a recognised stock exchange by an order made by the Commissioners for HM Revenue and Customs and either they are included in the United Kingdom Official List (within the meaning of Part 6 of the Financial Services and Markets Act 2000, as amended (“FSMA”)) or they are officially listed, in accordance with provisions corresponding to those generally applicable in European Economic Area states, in a country outside the United Kingdom in which there is a recognised stock exchange. While the UK Notes are and continue to be quoted Eurobonds, payments of interest by the Issuer on the UK Notes may be made without withholding or deduction for or on account of United Kingdom income tax.

The London Stock Exchange is a recognised stock exchange for these purposes. UK Notes will be treated as listed on the London Stock Exchange if they are and continue to be included in the United Kingdom Official List by the United Kingdom Listing Authority (within the meaning of Part 6 of the FSMA) and admitted to trading on the Main Market of the London Stock Exchange.

The Euronext Amsterdam is a recognised stock exchange for these purposes. UK Notes will be treated as listed on the Euronext Amsterdam if they are both admitted to trading on the Euronext Amsterdam Cash Market or the Euronext Amsterdam Derivatives Market on that Exchange and are officially listed in the Netherlands in accordance with provisions corresponding to those generally applicable in countries in the European Economic Area.

The SIX Swiss Exchange is a recognised stock exchange for these purposes. The UK Notes will be treated as listed on the SIX Swiss Exchange if they are listed and maintained on that Exchange in accordance with the Main Standard or Domestic Standard but not if they are listed and maintained on that Exchange in accordance with any other listing rules.

The Hong Kong Stock Exchange is a recognised stock exchange for these purposes. UK Notes will be treated as listed on the Hong Kong Stock Exchange if they are both admitted to trading on the Main Board on that Exchange and are officially listed in Hong Kong in accordance with provisions corresponding to those generally applicable in countries in the European Economic Area.

The Singapore Exchange Limited is a recognised stock exchange for these purposes. UK Notes will be treated as listed on the Singapore Exchange Limited if they are both admitted to trading on the Main Board or Bond Market of Singapore Exchange Securities Trading Limited on that Exchange and are

officially listed in Singapore in accordance with provisions corresponding to those generally applicable in countries in the European Economic Area.

Payments of interest on UK Notes with a maturity of less than one year and which are not issued with the intention or under arrangements the effect of which is that such UK Notes form part of a borrowing with a total term of a year or more may be made without withholding or deduction for or on account of United Kingdom income tax.

In all other cases, subject to any available relief under an applicable double taxation treaty or to any other exemption which may apply, interest on UK Notes will generally fall to be paid under deduction on account of United Kingdom income tax at the basic rate (currently 20 per cent.).

- (2) Where the UK Notes are issued at an issue price of less than 100 per cent. of their principal amount any payments in respect of the accrued discount will not generally be made subject to any withholding or deduction on account of United Kingdom income tax as long as they do not constitute payments in respect of interest.
- (3) Where the UK Notes are to be, or may fall to be, redeemed at a premium, as opposed to being issued at a discount, then any such element of premium may constitute a payment of interest and, if so, any such payment of interest may (subject to paragraph 1 above) be subject to United Kingdom withholding tax at the basic rate of income tax.
- (4) If N.V. or UNUS, in its capacity as Guarantor of PLC's obligations under the UK Notes, makes any payments in respect of interest on the UK Notes (or other amounts due under the UK Notes other than payments in respect of principal), such payments may be subject to United Kingdom withholding tax which will be at the basic rate (currently 20 per cent.) subject to any available relief under an applicable double taxation treaty or to any other exemption which may apply. Such payments by N.V. or UNUS (as the case may be) may not be eligible for the exemptions described in paragraph 1 above.

#### ***Withholding of tax – Guarantor Payments by PLC***

- (5) If PLC, in its capacity as Guarantor of N.V.'s or UJH's obligations under the Notes issued by N.V. or UJH, as the case may be (the "N.V. Notes" and the "UJH Notes" respectively), makes any payments in respect of interest on the N.V. Notes or the UJH Notes (or other amounts due under such Notes other than payments in respect of principal) such payments may be subject to United Kingdom withholding tax at the basic rate (currently 20 per cent.) subject to any available relief under an applicable double taxation treaty or to any other exemption which may apply. Such payments by PLC may not be eligible for the exemptions described in paragraph 1 above.

#### ***Other matters***

- (6) Where interest has been paid under deduction of United Kingdom income tax, holders of Notes who are not resident in the United Kingdom may be able to recover all or part of the tax deducted if there is an appropriate provision in any applicable double taxation treaty.
- (7) The references to "interest" in this UK taxation section mean "interest" as understood in United Kingdom tax law. The statements do not take any account of any different definitions of "interest" or "principal" which may prevail under any other law or which may be created by the terms and conditions of the Notes or any related documentation. Holders of Notes should seek their own professional advice as regards the withholding tax treatment of any payment on the Notes which does not constitute "interest" or "principal" as these terms are understood in United Kingdom tax law.

## Japan Taxation

*The following description of Japanese taxation is included for general information only in relation to the Notes and may not be applicable depending upon a holder's particular situation. Holders are recommended to consult their own tax advisors with respect to the particular consequences to them of holding and disposing of Notes or Coupons in light of their own particular foreign and other tax laws and possible effects of changes in Japanese tax laws.*

The payment of principal of and interest on the Notes issued by N.V. or PLC to a non-resident of Japan or a non-Japanese corporation are, under Japanese tax laws currently in effect, not subject to any Japanese income tax or corporate tax, unless the receipt of the relevant payment is the income of such non-resident of Japan or non-Japanese corporation from sources in Japan.

Where the Issuer is UJH, payment of interest on the Notes to an individual resident of Japan or a Japanese corporation (except for (i) a financial institution designated by the Cabinet Order relating to the Special Taxation Measures Law of Japan (Cabinet Order No. 43 of 1957) (as amended) (the "Cabinet Order") which has complied with the requirements under Article 6 of the Special Taxation Measures Law of Japan (Law No. 26 of 1957, as amended) (the "Special Taxation Measures Law of Japan") and (ii) a public corporation, a financial institution or a financial instruments firm as provided in Article 3-3, paragraph 6 of the Special Taxation Measures Law which receives the interest payments through its payment handling agent in Japan and complies with the requirement for tax exemption under that paragraph), an individual non-resident of Japan or a non-Japanese corporation for Japanese tax purposes (a "Non-Resident Holder") who or which is a person having a special relationship (as described in Article 3-2-2, paragraphs 5 through 7 of the Cabinet Order) with the Issuer (a "Specially-Related Person of the Issuer") will be subject to Japanese income tax at a rate of 15.315 per cent. during the period ending 31 December 2037 (from 1 January 2038, at a rate of 15 per cent.) of the amount of such interest.

If any recipient of interest on the Notes who is an individual resident of Japan or a Japanese corporation (other than a financial institution designated in Article 3-2-2, paragraph 28 of the Cabinet Order or a Japanese public corporation designated by the relevant law who comply with the requirement of reporting provided under the Special Taxation Measures Law of Japan) receives payments of interest through a Japanese payment handling agent located in Japan, income tax will be withheld by the Japanese payment handling agent rather than the Issuer.

Generally, payment of interest on the Notes issued by UJH outside Japan by UJH or any Paying Agent to a beneficial owner that is a Non-Resident Holder will not be subject to Japanese withholding tax, so long as the beneficial owner has no permanent establishment in Japan and complies with procedures for establishing its status as a Non-Resident Holder in accordance with the requirements of Japanese law.

However, such payment of interest will be subject to Japanese withholding tax if:

- (i) an amount of interest on the Notes is calculated or determined on the basis of or by reference to certain indicators including the amount of profit, revenue, assets and distribution of surplus, distribution of profit and other similar distributions of the Issuer or of any of the Specially-Related Persons of the Issuer;
- (ii) the recipient of interest on the Notes is a Specially-Related Person of the Issuer; or
- (iii) the recipient of interest on the Notes has a permanent establishment in Japan and such interest is attributable to a business in Japan conducted by such recipient; provided, however, that if the recipient of interest on the Notes (A) has provided certain information prescribed by the Special Taxation Measures Law of Japan, the ministerial ordinance and other regulations thereunder to enable a participant of an international clearing organisation or a financial intermediary (each a "Participant") to establish that such recipient is exempted from the requirement for Japanese taxes to be withheld or

deducted (Rishi Juryosha Joho) (the “Exemption Information”) and advise the Participant if the recipient ceases to be so exempted or (B) has submitted a claim for exemption from Japanese withholding tax (Hikazei Tekiyo Shinkokusho) (a “Claim for Exemption”) provided under the Special Taxation Measures Law of Japan and such recipient is not a Specially-Related Person of the Issuer, such interest will not be subject to Japanese withholding tax but may be subject to Japanese income tax otherwise than by withholding.

If the recipient of interest on the Notes is an individual resident in or a corporation of a country with which Japan has an income tax treaty, the Japanese withholding tax rate may be modified by the applicable provisions of such income tax treaty.

Under current Japanese practice, UJH and the Paying Agent may determine their withholding obligations in respect of the Notes issued by UJH held through a qualified clearing organisation in reliance on certifications received from such an organisation, and need not obtain certifications from any ultimate beneficial owner of such Notes. As part of the procedures under which such certifications are given, a beneficial owner is required to provide the Exemption Information to the person or entity through which it holds the Notes issued by UJH. A Non-Resident Holder that holds the Notes issued by UJH otherwise than through a qualified clearing organisation is required to submit a Claim for Exemption, and to provide documentation concerning its identity, residence and any other required information, to the Paying Agent in order to receive interest from the Paying Agent free of Japanese withholding tax. UJH and the Paying Agent may adopt modified or supplemental certification procedures to the extent necessary to comply with changes in, or as otherwise permitted under, Japanese law or administrative practice.

Gains derived from the sale outside Japan of Notes by a Non-Resident Holder are in general not subject to Japanese income or corporation taxes. Gains derived from the sale in Japan of the Notes by a Non-Resident Holder not having a permanent establishment in Japan are in general not subject to Japanese income or corporation taxes. Japanese inheritance and gift taxes at progressive rates may be payable by an individual, wherever resident, who has acquired Notes issued by UJH as legatee, heir or donee.

No stamp, issue, registration or similar taxes or duties will, under present Japanese law, be payable by Noteholders in connection with the issue of the Notes assuming that none of the certificates representing or evidencing the Notes will be delivered in Japan and the contracts are executed and delivered outside Japan.

### **United States Taxation – Withholding of Tax on Guarantor Payments**

**The following is a summary of United States federal withholding tax treatment at the date hereof in relation to payments in respect of the Notes guaranteed by UNUS. The following pertains solely to United States federal withholding tax and does not address tax consequences arising out of the laws of any other jurisdiction.**

Based upon the U.S. Internal Revenue Code of 1986, as amended (the “Code”), and applicable U.S. Treasury regulations, payments made by UNUS, in its capacity as Guarantor, generally will not be subject to U.S. federal withholding tax. The U.S. federal withholding tax rules are subject to change, possibly on a retroactive basis, and any such change could affect the validity of the above statement. This summary pertains solely to U.S. federal withholding tax and does not describe any tax consequence arising out of the laws of any state, local or foreign jurisdiction or any other U.S. federal tax consequences.

### **Foreign Account Tax Compliance Act**

Pursuant to certain provisions of the U.S. Internal Revenue Code of 1986, as amended (the “Code”), commonly known as FATCA, a foreign financial institution may be required to withhold certain payments it makes (“foreign passthru payments”) to persons that fail to meet certain certification, reporting, or related requirements. A number of jurisdictions (including the UK the Netherlands and Japan) have entered into, or

have agreed in substance to, intergovernmental agreements with the United States to implement FATCA (“IGAs”), which modify the way in which FATCA applies in their jurisdictions. Certain aspects of the application of the FATCA provisions and IGAs to instruments such as the Notes, including whether withholding would ever be required pursuant to FATCA or an IGA with respect to payments on instruments such as the Notes, are uncertain and may be subject to change. Even if withholding would be required pursuant to FATCA or an IGA with respect to payments on instruments such as the Notes, such withholding would not apply to foreign passthru payments prior to 1 January 2019 and Notes issued on or prior to the date that is six months after the date on which final regulations defining “foreign passthru payments” are filed with the U.S. Federal Register generally would be “grandfathered” for purposes of FATCA withholding unless materially modified after such date (including by reason of a substitution of an Issuer). However, if additional notes (as described under “Terms and Conditions of the Notes—Further Issues and Additional Issuers”) that are not distinguishable from previously issued Notes are issued after the expiration of the grandfathering period and are subject to withholding under FATCA, then withholding agents may treat all Notes, including the Notes offered prior to the expiration of the grandfathering period, as subject to withholding under FATCA. Holders should consult their own tax advisors regarding how these rules may apply to their investment in the Notes. In the event any withholding or deduction would be required pursuant to FATCA or an IGA with respect to payments on the Notes, none of the Issuers, the Guarantors, any paying agent or any other person would, pursuant to the Terms and Conditions of the Notes, be required to pay additional amounts as a result of the withholding or deduction.

## SUBSCRIPTION AND SALE

Subject to all legal and regulatory requirements, Notes may be sold from time to time by an Issuer to any one or more of Banco Santander, S.A., BNP Paribas, Citigroup Global Markets Limited, Deutsche Bank AG, London Branch, Goldman Sachs International, HSBC Bank plc, J.P. Morgan Securities plc, Merrill Lynch International, Mizuho International plc, Morgan Stanley & Co. International plc, Standard Chartered Bank, The Royal Bank of Scotland plc (trading as NatWest Markets), UBS AG and UBS Limited (for the purposes of this section “Subscription and Sale”, the “Dealers”) or to any other person. The arrangements under which Notes may from time to time be agreed to be sold by the Issuer to, and purchased by, Dealers and any other person are set out in a dealer agreement dated 22 July 1994, as most recently supplemented on 9 May 2017 (the “Dealer Agreement”) and made between the Issuers, the Guarantors, the Arranger (named therein) and the Dealers as such agreement may be amended or supplemented from time to time. Any such agreement will, *inter alia*, make provision for the form and commercial terms and conditions of the relevant Notes, the price at which such Notes will be purchased by the Dealers and the commissions or other agreed deductibles (if any) payable or allowable by the Issuer in respect of such purchase. Such agreement may also be on a fully underwritten basis. The Dealer Agreement makes provision for the resignation or removal of existing Dealers and the appointment of additional or other Dealers from time to time by N.V. and PLC either generally for the Programme or in relation to a particular issue of Notes (including as a manager in relation to a particular underwritten issue of Notes). Such dealers may include institutions in jurisdictions in which a local Dealer is required for compliance with applicable legal or regulatory requirements for Notes denominated or payable in, or linked to, the currency of that jurisdiction. The Dealers have represented and agreed as set out below. Each further dealer under the Programme and each manager in relation to Notes issued on an underwritten basis will be required to represent and agree in similar terms, save as otherwise agreed with the relevant Issuer in relation to the particular issue of Notes.

### The United States of America

The Notes have not been and will not be registered under the Securities Act and may not be offered or sold in the United States or to, or for the account or benefit of, U.S. persons except in certain transactions exempt from, or not subject to, the registration requirements of the Securities Act and all applicable state securities laws. Each Dealer has represented and agreed that it has not offered, sold or delivered Notes and will not offer, sell or deliver Notes: (i) as part of the distribution of Notes at any time, or (ii) otherwise until 40 days after the completion of the distribution of all Notes of the Tranche of which such Notes are a part, as determined and certified by the relevant Dealer(s), in the United States or to, or for the account or benefit of, U.S. persons, except in accordance with Rule 903 of Regulation S under the Securities Act, or pursuant to an available exemption from the registration requirements of the Securities Act. Accordingly, each Dealer has also represented and agreed that it, its affiliates and any persons acting on its or any of its affiliates’ behalf have not engaged and will not engage in any directed selling efforts with respect to the Notes, and it, its affiliates and any persons acting on its or any of its affiliates’ behalf have complied and will comply with the offering restrictions requirements of Regulation S. Each Dealer has agreed that, at or prior to confirmation of sale of the Notes, it will have sent to each distributor, dealer or person receiving a selling concession, fee or other remuneration in respect of the Notes offered or sold, that purchases Notes from such Dealer prior to the expiration of the 40 day distribution compliance period a confirmation or notice to substantially the following effect:

“The Notes covered hereby have not been registered under the U.S. Securities Act of 1933, as amended (the “Securities Act”), and may not be offered or sold in the United States or to, or for the account or benefit of, U.S. persons (i) as part of the distribution of Notes at any time, or (ii) otherwise until 40 days after the completion of the distribution of all Notes of the Tranche of which such Notes are a part, as

determined and certified by the relevant Dealer(s), except in either case in accordance with Regulation S under the Securities Act. Terms used above have the meaning given to them by Regulation S.”

In addition, until 40 days after the completion of the distribution of all Notes of the Tranche of which such Notes are a part, an offer or sale of Notes in the United States by a dealer that is not participating in the offering may violate the registration requirements of the Securities Act if such offer or sale is made otherwise than in accordance with an exemption under the Securities Act.

Terms in the preceding three paragraphs have the meanings given to them by Regulation S.

The Notes have not been and will not be registered with, recommended by or approved by the U.S. Securities and Exchange Commission (the “SEC”) or any other federal or state securities commission or regulatory authority, nor has the SEC or any such state securities commission or authority passed upon the accuracy or the adequacy of this Information Memorandum. Any representation to the contrary is a criminal offense.

The Notes are subject to U.S. tax law requirements and may not be offered, sold or delivered in the United States or its possessions or to U.S. persons, except in certain transactions permitted by U.S. Treasury regulations. Accordingly, each Dealer has represented and agreed that:

- (1) except to the extent permitted under U.S. Treas. Reg. Section 1.163-5(c)(2)(i)(D) (or any successor rules in substantially the same form that are applicable for purposes of Section 4701 of the Code (“TEFRA D”), (a) it has not offered or sold, and during the restricted period will not offer or sell, Notes to a person who is in the United States or its possessions or to a United States person, and (b) it has not delivered and will not deliver in the United States or its possessions definitive Notes that are sold during the restricted period;
- (2) it has and throughout the restricted period will have in effect procedures reasonably designed to ensure that its employees or agents who are directly engaged in selling Notes are aware that such Notes may not be offered or sold during the restricted period to a person who is in the United States or its possessions or to a United States person, except as permitted by TEFRA D;
- (3) if it is a United States person, it is acquiring Notes for purposes of resale in connection with their original issuance and if it retains the Notes for its own account, it will only do so in accordance with the requirements of U.S. Treas. Reg. Section 1.163-5(c)(2)(i)(D)(6) (or any successor rules in substantially the same form that are applicable for purposes of Section 4701 of the Code); and
- (4) with respect to each affiliate that acquires from it Notes for the purpose of offering or selling such Notes during the restricted period, the Dealer repeats and confirms the representations and agreements contained in clauses (1), (2) and (3) on each such affiliate’s behalf.

Terms used in this paragraph have the meanings given to them by the Code and U.S. Treasury regulations promulgated thereunder, including TEFRA D.

### **European Economic Area**

Prior to January 2018, in relation to each Member State of the European Economic Area which has implemented the Prospectus Directive (each, a “Relevant Member State”), each Dealer has represented and agreed, and each further Dealer appointed under the Dealer Agreement will be required to represent and agree, that with effect from and including the date on which the Prospectus Directive is implemented in that Relevant Member State (the “Relevant Implementation Date”) it has not made and will not make an offer of Notes which are the subject of the offering contemplated by this Information Memorandum as completed by the Final Terms in relation thereto to the public in that Relevant Member State except that it may, with effect from and including the Relevant Implementation Date, make an offer of such Notes to the public in that Relevant Member State:



- (a) at any time to any legal entity which is a qualified investor as defined in the Prospectus Directive;
- (b) at any time to fewer than 150 natural or legal persons (other than qualified investors as defined in the Prospectus Directive) subject to obtaining the prior consent of the relevant Dealer or Dealers nominated by the Issuer for any such offer; or
- (c) at any time in any other circumstances falling within Article 3(2) of the Prospectus Directive,

provided that no such offer of Notes referred to in (a) to (c) above shall require the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive.

For the purposes of this provision, the expression an “offer of Notes to the public” in relation to any Notes in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe the Notes, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State and the expression “Prospectus Directive” means Directive 2003/71/EC (as amended, including by Directive 2010/73/EU), and includes any relevant implementing measure in the Relevant Member State.

### **Prohibition of Sales to EEA Retail Investors**

From 1 January 2018, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Notes which are the subject of the offering contemplated by this Information Memorandum as completed by the Final Terms in relation thereto to any retail investor in the EEA. For the purposes of this provision:

- (a) the expression “retail investor” means a person who is one (or more) of the following:
  - (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, “MiFID II”); or
  - (ii) a customer within the meaning of Directive 2002/92/EC (as amended, the “Insurance Mediation Directive”), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or
  - (iii) not a qualified investor as defined in the Prospectus Directive; and
- (b) the expression “offer” includes the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe the Notes.

### **The United Kingdom**

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that:

- (a) in relation to any Notes having a maturity of less than one year, (i) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of its business and (ii) it has not offered or sold and will not offer or sell any Notes other than to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their

businesses where the issue of the Notes would otherwise constitute a contravention of Section 19 of the FSMA by the relevant Issuer or relevant Guarantor;

- (b) it has only communicated or caused to be communicated and will only communicate or cause to be communicated any invitation or inducement to engage in investment activity (within the meaning of Section 21 of the FSMA) received by it in connection with the issue or sale of any Notes in circumstances in which Section 21(1) of the FSMA does not apply to the relevant Issuer or relevant Guarantor; and
- (c) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to the Notes in, from or otherwise involving the United Kingdom.

## Japan

The Notes have not been and will not be registered under the Financial Instruments and Exchange Law of Japan (Law No. 25 of 1948, as amended) (the “Financial Instruments and Exchange Law”) and the Notes issued by (a) UJH or (b) N.V. or PLC, in circumstances where any interest on the Notes is attributable to a business in Japan conducted by such Issuer of the Notes in the manner provided for in the Special Taxation Measures Law of Japan (as defined in the section “Japan Taxation” above), are subject to the provisions of “foreign-issued company bonds” (*minkan kokugaisai*) under the Special Taxation Measures Law of Japan.

Accordingly, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that:

- (i) it has not, directly or indirectly, offered or sold and will not, directly or indirectly, offer or sell Notes in Japan or to any Japanese Resident (which means any person resident in Japan and any corporation or other entity organised under the laws of Japan), except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the Financial Instruments and Exchange Law; and
- (ii) it has not, directly or indirectly, offered or sold any Notes (if issued by N.V. or PLC, only in circumstances where any interest on the Notes is attributable to a business in Japan conducted by such Issuer in the manner provided for in the Special Taxation Measures Law of Japan) to, or for the benefit of, any person other than a Gross Recipient (as defined below), and it will not, directly or indirectly, offer or sell any Notes (if issued by N.V. or PLC, only in circumstances where any interest on the Notes is attributable to a business in Japan conducted by such Issuer in the manner provided for in the Special Taxation Measures Law of Japan):
  - (a) as part of its initial distribution at any time, to, or for the benefit of, any person other than a Gross Recipient; and
  - (b) otherwise until 40 days after the closing date, to, or for the benefit of, any individual resident of Japan or Japanese corporation for Japanese tax purposes (except for a Japanese financial institution, designated by Article 3-2-2, paragraph 28 of the Cabinet Order (as defined in the section “Japan Taxation” above) that will hold such Notes for its own proprietary account (a “Designated Financial Institution”) and an individual resident of Japan or a Japanese corporation whose receipt of interest on such Notes will be made through a payment handling agent in Japan as defined in Article 3-3, paragraph 1 of the Special Taxation Measures Law of Japan and Article 2-2, paragraph 2 of the Cabinet Order (an “Article 3-3 Japanese Resident”)).

A “Gross Recipient” for this purpose is (i) a beneficial owner that is, for Japanese tax purposes, neither (x) an individual resident of Japan or a Japanese corporation for Japanese tax purposes, nor (y) an individual non-resident of Japan or a non-Japanese corporation having a special relationship (as described in Article 3-2-2, paragraphs 5 through 7 of the Cabinet Order) with the Issuer, (ii) a Designated Financial Institution, or (iii) an Article 3-3 Japanese Resident.

## **The Netherlands**

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has complied and will comply with the requirements under the Dutch Savings Certificates Act (*Wet inzake spaarbewijzen*) that Zero Coupon Notes and other Notes that qualify as savings certificates as defined in the Dutch Savings Certificates Act may only be transferred or accepted through the intermediary of the relevant Issuer or a member of Euronext Amsterdam N.V. and with due observance of the Dutch Savings Certificates Act (including registration requirements). However, no such intermediary services are required in respect of (i) the initial issue of those Notes to the first holders thereof, (ii) any transfer and acceptance by individuals who do not act in the conduct of a profession or trade, and (iii) the transfer or acceptance of those Notes, if they are physically issued outside The Netherlands and are not distributed in The Netherlands in the course of primary trading or immediately thereafter.

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it will not make an offer of Notes which are outside the scope of the approval of this Information Memorandum, as completed by the Final Terms relating thereto, to the public in the Netherlands in reliance on Article 3(2) of the Prospectus Directive (as defined under “European Economic Area” above) unless (i) such offer is made exclusively to persons or entities which are qualified investors as defined in the Prospectus Directive or (ii) standard exemption wording and logo are disclosed as required by Section 5:20(5) of the Dutch Financial Supervision Act (*Wet op het financieel toezicht*), provided that no such offer of Notes shall require the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement to a prospectus pursuant to Article 16 of the Prospectus Directive.

## **Republic of France**

Each Issuer and each Dealer has represented and agreed, and each further Dealer under the Programme will be required to represent and agree, that it has not offered or sold, and will not offer or sell, directly or indirectly, any Notes in France and has not distributed and will not distribute or cause to be distributed in France the Information Memorandum or any other offering material relating to the Notes, except to: (a) persons providing investment services relating to portfolio management for the account of third parties (*personnes fournissant le service d'investissement de gestion de portefeuille pour compte de tiers*), and/or (b) qualified investors (*investisseurs qualifiés*), and/or (c) a limited circle of investors (*cercle restreint*) acting for their own account, all as defined in, and in accordance with, Articles L. 411-1, L. 411-2 D. 411-1 and D. 411-43 of the French *Code Monétaire et Financier*. This Information Memorandum has not been submitted to the Autorité des Marchés Financiers for approval and does not constitute an offer for sale or subscription of financial instruments.

## **Switzerland**

Except as described in the paragraphs immediately below, the Notes may not be publicly offered, sold or advertised, directly or indirectly, in or from Switzerland. Neither this Information Memorandum nor any other offering or marketing material relating to the Notes constitutes a prospectus as such term is understood pursuant to article 652a or article 1156 of the Swiss Federal Code of Obligations (the “CO”), a simplified prospectus as such term is understood pursuant to article 5 of the Swiss Federal Act on Collective Investment Schemes (the “CISA”) or a listing prospectus within the meaning of the listing rules of the SIX Swiss Exchange Ltd (the “SIX Swiss Exchange”), and neither this Information Memorandum nor any other offering or marketing material relating to the Notes may be publicly distributed or otherwise made publicly available in Switzerland.

In respect of Notes that will be publicly offered in or from Switzerland, the Dealers will, and each Dealer subsequently appointed under the Programme will, (1) agree to offer and sell such Notes in accordance with the CO, and (2) in the case of Notes to be listed on the SIX Swiss Exchange, agree to comply with the listing rules and the other applicable listing procedures of the SIX Swiss Exchange.

In respect of Notes that will be publicly offered in or from Switzerland, the Issuer will (1) prepare and distribute a prospectus in accordance with article 1156 CO and (2) in the case of Notes to be listed on the SIX Swiss Exchange, prepare and distribute a prospectus in accordance with, and comply with, the other applicable listing procedures of, the listing rules and other applicable listing procedures of the SIX Swiss Exchange.

Neither this Information Memorandum nor any other offering or marketing material relating to the offering, nor the Issuers nor the Notes have been or will be filed with or approved by any Swiss regulatory authority. The Notes are not subject to the supervision by any Swiss regulatory authority, e.g. the Swiss Financial Markets Supervisory Authority FINMA, and investors in the Notes will not benefit from protection or supervision by such authority.

## **Singapore**

Each Dealer has acknowledged, and each further Dealer under the Programme will be required to acknowledge, that this Information Memorandum has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, each Dealer has represented and agreed, and each further Dealer under the Programme will be required to represent and agree that it has not offered or sold any Notes or caused such Notes to be made the subject of an invitation for subscription or purchase and will not offer or sell such Notes or cause such Notes to be made the subject of an invitation for subscription or purchase, and has not circulated or distributed, nor will it circulate or distribute, this Information Memorandum or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of such Notes, whether directly or indirectly, to persons in Singapore other than (i) to an institutional investor under Section 274 of the Securities and Futures Act, Chapter 289 of Singapore (the “SFA”), (ii) to a relevant person pursuant to Section 275(1), or any person pursuant to Section 275(1A), and in accordance with the conditions specified in Section 275, of the SFA, or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

This Information Memorandum has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, this Information Memorandum and any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of any Notes may not be circulated or distributed, nor may any Notes be offered or sold, or be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to persons in Singapore other than (i) to an institutional investor under Section 274 of the SFA, (ii) to a relevant person pursuant to Section 275(1), or any person pursuant to Section 275(1A), and in accordance with the conditions specified in Section 275, of the SFA, or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where Notes are subscribed or purchased under Section 275 of the SFA by a relevant person which is:

- (a) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,

securities (as defined in Section 239(1) of the SFA) of that corporation or the beneficiaries’ rights and interest (howsoever described) in that trust shall not be transferred within six months after that corporation or that trust has acquired the Notes pursuant to an offer made under Section 275 of the SFA except:

- (i) to an institutional investor or to a relevant person defined in Section 275(2) of the SFA, or to any person arising from an offer referred to in Section 275(1A) or Section 276(4)(i)(B) of the SFA;
- (ii) where no consideration is or will be given for the transfer;
- (iii) where the transfer is by operation of law;

- (iv) as specified in Section 276(7) of the SFA; or
- (v) as specified in Regulation 32 of the Securities and Futures (Offers of Investments) (Shares and Debentures) Regulations 2005 of Singapore.

### **Hong Kong**

Each Dealer has represented and agreed, and each further Dealer under the Programme will be required to represent and agree, that:

- (a) it has not offered or sold and will not offer or sell in Hong Kong, by means of any document, any Notes other than (a) to “professional investors” as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong and any rules made under that Ordinance; or (b) in other circumstances which do not result in the document being a “prospectus” as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong or which do not constitute an offer to the public within the meaning of that Ordinance; and
- (b) it has not issued or had in its possession for the purposes of issue, and will not issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Notes, which is directed at, or the contents of which are likely to be accessed or read by, the public of Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to “professional investors” as defined in the Securities and Futures Ordinance and any rules made under that Ordinance.

### **General**

Save for having obtained the approval by the UK Listing Authority of this Information Memorandum as a base prospectus issued in compliance with the Prospectus Directive and relevant implementing measures in the United Kingdom and the notification to be provided to the competent authority in The Netherlands in accordance with Article 18 of the Prospectus Directive, no action has been or will be taken in any jurisdiction by the Issuers, the Guarantors or the Dealers that would permit a public offering of Notes, or possession or distribution of any offering material in relation thereto, in any country or jurisdiction where action for that purpose is required. Persons into whose hands this Information Memorandum comes are required by the Issuers, the Guarantors and the Dealers to comply with all applicable laws and regulations in each country or jurisdiction in which they purchase, offer, sell or deliver Notes or have in their possession or distribute such offering material and to obtain any consent, approval or permission required by them for the purchase, offer, sale or delivery by them of any Notes under the law and regulations in force in any jurisdiction to which they are subject or in which they make such purchases, offers, sales or deliveries, in all cases at their own expense, and neither the Issuers, the Guarantors nor any Dealer shall have responsibility therefor. In accordance with the above, any Notes purchased by any person which it wishes to offer for sale or resale may not be offered in any jurisdiction in circumstances which would result in any of the Issuers or the Guarantors being obliged to register any further prospectus or corresponding document relating to the Notes in such jurisdiction.

## GENERAL INFORMATION

1. N.V. (originally incorporated on 9 November 1927) is incorporated with limited liability under the laws of The Netherlands and has its corporate seat at Weena 455, 3013 AL, Rotterdam, The Netherlands (telephone number +31 10 217 4000). N.V. is registered with the trade register of the Chamber of Commerce and Industry in Rotterdam, The Netherlands, under registered number 24051830.
2. PLC (originally incorporated on 21 June 1894) is incorporated with limited liability in England and Wales with registered number 41424 and operates under the Companies Act 2006. The registered office of PLC is at Port Sunlight, Wirral, Merseyside CH62 4ZD. Its principal place of business is at Unilever House, 100 Victoria Embankment, London EC4Y 0DY, United Kingdom (telephone number +44 207 822 5252).
3. UJH is incorporated with limited liability under the laws of Japan and has its registered office at 1-1, Kamimeguro 2-chome, Meguro-ku, Tokyo 153-8578, Japan. The principal place of business for UJH is at 1-1, Kamimeguro 2-chome, Meguro-ku, Tokyo 153-8578 (telephone number +81 3 5723 6787).
4. UNUS is incorporated with limited liability under the laws of the State of Delaware with Federal Identification Number 13-2915928 and has its registered office at 1209 Orange Street, Wilmington, Delaware 19801, United States of America. The principal place of business for UNUS is at 700 Sylvan Avenue, Englewood Cliffs, New Jersey 07632, United States of America (telephone number +1 201 894 2829).
5. The establishment of the Programme was authorised by resolutions of the Board of Directors of N.V. passed on 19 July 1994 and by resolutions of the Special Committee of the Board of Directors of PLC passed on 19 July 1994. The increase in the Programme amount from U.S.\$2,000,000,000 to U.S.\$3,000,000,000 was authorised by a resolution of the Board of Directors of N.V. passed on 28 June 1996 and by a resolution of the Special Committee of the Board of Directors of PLC passed on 1 July 1996. The increase in the Programme amount from U.S.\$3,000,000,000 to U.S.\$5,000,000,000 was authorised by a resolution of the Board of Directors of N.V. passed on 9 November 1998 and by a resolution of the Executive Committee of the Board of Directors of PLC passed on 10 November 1998. The increase in the Programme amount from U.S.\$5,000,000,000 to U.S.\$15,000,000,000 was authorised by a resolution of the Board of Directors of N.V. passed on 28 June 2000 and by a resolution of the Executive Committee of the Board of Directors of PLC passed on 23 June 2000.

### 6. Legal Proceedings

During 2004, and in common with many other businesses operating in Brazil, one of the Group's Brazilian subsidiaries received a notice of infringement from the Federal Revenue Service in respect of indirect taxes. The notice alleges that a 2001 reorganisation of our local corporate structure was undertaken without valid business purpose. The 2001 reorganisation was comparable with restructurings done by many companies in Brazil. The original dispute was resolved in the courts in the Group's favour. However, in 2013 a new assessment was raised in respect of a similar matter. Additionally, during the course of 2014 another notice of infringement was issued based on the same grounds argued in the previous assessments. The judicial process in Brazil is likely to take a number of years to conclude.

The Group believes that the likelihood that the tax authorities will ultimately prevail is low, however there can be no guarantee of success in court.

Save for the disclosures above in this paragraph 6, there are no governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the Issuers or Guarantors are aware) in the 12 months preceding the date of this document which may have, or have

had in the recent past, a significant effect on the financial position or profitability of any Issuer or any Guarantor or the Unilever Group.

7.
  - (A) Since 31 March 2017, there has been no significant change in the financial or trading position of N.V. or PLC and their respective subsidiaries, taken as a whole, and the Unilever Group.
  - (B) Since 31 December 2016, there has been no material adverse change in the prospects of N.V. or PLC and their respective subsidiaries, each taken as a whole and the Unilever Group.
  - (C) Since 31 December 2016, there has been no significant change in the financial or trading position of UNUS or UJH or their respective groups and there has been no material adverse change in the prospects of UNUS or UJH.
8. KPMG Accountants N.V, Amstelveen, Chartered Accountants (and a member of the Netherlands Institute of Chartered Accountants), and Registered Accountants and independent auditors to N.V. (and jointly to the Unilever Group, reporting in such joint role to the shareholders of N.V.), audited the accounts of N.V. for the financial years ended 31 December 2015 and 31 December 2016 and reported thereon without qualification. KPMG LLP, London, Chartered Accountants (Regulated by the Institute of Chartered Accountants of England and Wales), and Registered Auditors and independent auditors to PLC (and jointly to the Unilever Group, reporting in such joint role to the shareholders of PLC), audited the accounts of PLC for the financial years ended 31 December 2015 and 31 December 2016 and reported thereon without qualification. KPMG LLP, New York, independent certified public accountants, and independent auditors to UNUS, audited the accounts of UNUS for the financial years ended 31 December 2015 and 31 December 2016 and reported thereon without qualification. KPMG AZSA LLC, Independent Public Accountants and a member of The Japanese Institute of Certified Public Accountants, and independent auditors to UJH, audited the accounts of UJH for the financial years ended 31 December 2015 and 31 December 2016 and reported thereon without qualification.
9. The audited consolidated accounts of the Unilever Group for the two years ended 31 December 2015 and 31 December 2016 have been prepared in accordance with IFRS and comply in all material respects with applicable Netherlands and English law. The audited consolidated accounts of the Unilever Group for the two years ended 31 December 2015 and 31 December 2016 contained in the Unilever Annual Report and Accounts 2015 and the Unilever Annual Report and Accounts 2016 and the Unilever Trading Statement First Quarter 2017 have been prepared in accordance with IFRS. The audited accounts of UNUS for the years ended 31 December 2015 and 31 December 2016 contained in the UNUS Financial Statements have been prepared in accordance with IFRS (as issued by the International Accounting Standards Board). The audited accounts of UJH for the years ended 31 December 2015 and 31 December 2016 contained in the UJH Financial Statements have been prepared in accordance with generally accepted accounting principles in Japan.
10. For the period of 12 months after the date of this Information Memorandum, copies and, where appropriate, English translations of the following documents may be inspected during normal business hours at the principal offices of N.V., PLC, UJH and at Deutsche Bank AG, London Branch (the Principal Paying Agent) in London and ABN AMRO Bank N.V. in Amsterdam (the Amsterdam Listing Agent):
  - (a) Accurate English translations of the Articles of Association of N.V. and of the Articles of Incorporation of UJH, the Articles of Association of PLC and the Certificate of Incorporation and By-Laws of UNUS (for the avoidance of doubt, the Dutch version of the Articles of Association of N.V. and the Japanese version of the Articles of Incorporation of UJH shall prevail in the event of any inconsistency between them and their English translation);

- (b) the Trust Deed;
- (c) the Paying Agency Agreement;
- (d) each ICSD Direct Agreement (as defined below);
- (e) the Unilever Annual Report and Accounts 2015, the Unilever Annual Report and Accounts 2016, the UNUS Financial Statements, the UJH Financial Statements and the Unilever Trading Statement First Quarter 2017;
- (f) this Information Memorandum, any future information memoranda, offering circulars, prospectuses and supplements to this Information Memorandum and any other documents incorporated herein or therein by reference; and
- (g) the Final Terms for each Tranche of Notes.

Additionally, documents incorporated by reference into this document can be viewed electronically free of charge at <http://www.unilever.com/investorrelations/> and/or <http://www.morningstar.co.uk/uk/NSM>.

11. The Notes have been accepted for clearance through Euroclear and Clearstream, Luxembourg. The appropriate common code and the International Securities Identification Number in relation to the Notes of each Series will be identified in the Final Terms relating thereto. The relevant Final Terms shall specify any other clearing system as may from time to time accept the relevant Notes for clearance.
12. In respect of Notes represented by a global Note issued in NGN form, the nominal amount of such Notes shall be the aggregate amount from time to time entered in the records of both Euroclear and Clearstream, Luxembourg. The records of Euroclear and Clearstream, Luxembourg shall be conclusive evidence of the nominal amount of such Notes and a statement issued by Euroclear and/or Clearstream, Luxembourg shall be conclusive evidence of the records of such parties at that time.
13. Each of the Issuers has entered or will enter into an agreement with Euroclear and Clearstream, Luxembourg (the "ICSDs") in respect of any Notes issued in NGN form that the Issuer may request be made eligible for settlement with the ICSDs (each, an "ICSD Direct Agreement"). The ICSD Direct Agreement sets out that the ICSDs will, in respect of any such Notes, *inter alia*, maintain records of their respective portion of the issue outstanding amount and will, upon an Issuer's request, produce a statement for such Issuer's use showing the total nominal amount of its customer holding for such Notes as of a specified date.
14. The admission of the Programme to the Official List and to trading on the London Stock Exchange's Regulated Market is expected to take effect on or around 12 May 2017. The listing of the Notes on the Official List will be expressed as a percentage of their nominal amount (excluding accrued interest). It is expected that each Series of Notes which is to be listed on the Official List and admitted to trading on the London Stock Exchange's Regulated Market will be so admitted to listing on the Official List and admitted to trading on the London Stock Exchange in accordance with the relevant Final Terms and any other information required by the UK Listing Authority and the London Stock Exchange, subject in each case to the issue of a Temporary Global Note initially representing the Notes of such Series. Prior to admission to the Official List and admission to trading on the London Stock Exchange, dealings will be permitted by the London Stock Exchange in accordance with its rules. Transactions will normally be effected for delivery on the third working day in London after the day of the transaction. However, Notes may be issued pursuant to the Programme which will be admitted to listing and trading on Euronext Amsterdam and/or the SIX Swiss Exchange and/or the Stock Exchange of Hong Kong and/or the Singapore Exchange.



15. Copies of recent press releases and details of recent developments are published on the Issuers' website at [www.unilever.com](http://www.unilever.com). Information contained on the Issuers' website does not form part of this Information Memorandum and may not be relied upon in connection with any decision to invest in the Notes.
16. None of the Issuers or Guarantors intends to provide any post-issuance information in respect of any issue of Notes.
17. BY SUBSCRIBING FOR NOTES ISSUED BY (A) UJH OR (B) N.V. OR PLC, IN CIRCUMSTANCES WHERE ANY INTEREST ON THE NOTES IS ATTRIBUTABLE TO A BUSINESS IN JAPAN CONDUCTED BY SUCH ISSUER OF THE NOTES PROVIDED FOR IN THE SPECIAL TAXATION MEASURES LAW OF JAPAN, AN INVESTOR WILL BE DEEMED TO HAVE REPRESENTED IT IS A "GROSS RECIPIENT" (AS DEFINED IN "SUBSCRIPTION AND SALE").
18. Certain of the Dealers and their affiliates have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform services for the Issuers and their affiliates in the ordinary course of business. Certain of the Dealers and their affiliates may have positions, deal or make markets in the Notes issued under the Programme, related derivatives and reference obligations, including (but not limited to) entering into hedging strategies on behalf of the Issuers and their affiliates, investor clients, or as principal in order to manage their exposure, their general market risk, or other trading activities.

In addition, in the ordinary course of their business activities, the Dealers and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of the Issuer or the Issuer's affiliates. Certain of the Dealers or their affiliates that have a lending relationship with the Issuers routinely hedge their credit exposure to the Issuers consistent with their customary risk management policies. Typically, such Dealers and their affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in securities, including potentially the Notes issued under the Programme. Any such positions could adversely affect future trading prices of Notes issued under the Programme. The Dealers and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.

## FORM OF FINAL TERMS

[UNILEVER N.V.][UNILEVER PLC][UNILEVER JAPAN HOLDINGS K.K.]

Issue of [Aggregate principal amount of Tranche][Title of Notes]

Guaranteed by [UNILEVER PLC][UNILEVER N.V.][UNILEVER UNITED STATES, INC.]

under the U.S.\$15,000,000,000 Debt Issuance Programme

**PROHIBITION OF SALES TO EEA RETAIL INVESTORS** – The Notes are not intended, from 1 January 2018, to be offered, sold or otherwise made available to and, with effect from such date, should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (“EEA”). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (“MiFID II”); (ii) a customer within the meaning of Directive 2002/92/EC, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Prospectus Directive (as defined below). Consequently, no key information document required by Regulation (EU) No 1286/2014 (the “PRIIPs Regulation”) for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

### Part A – Contractual Terms

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Information Memorandum dated 9 May 2017 [and the supplement(s) to it dated [●]] which [together] constitute[s] a base prospectus (the “Information Memorandum”) for the purposes of Directive 2003/71/EC, as amended (the “Prospectus Directive”). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5(4) of the Prospectus Directive and must be read in conjunction with the Information Memorandum.

Full information on the Issuer, the Guarantors and the Notes described herein is only available on the basis of a combination of these Final Terms and the Information Memorandum. The Information Memorandum has been published for the purposes of Article 14(2) of the Prospectus Directive on the website of the Regulatory News Service operated by the London Stock Exchange at <http://www.londonstockexchange.com/news/market-news/rns/rns.htm> and copies may be obtained from [address]

**Series No.:** [●]

**Tranche No.:** [●]

**[Date on which Notes become fungible]** The Notes shall be consolidated, form a single series and be interchangeable for trading purposes with [●] on [●]/the Issue Date/Exchange of the Temporary Global Note for interests in the Permanent Global Note [which is expected to occur on or about [●]]

**Issuer:** [Unilever N.V., having its corporate seat in Rotterdam, The Netherlands/Unilever PLC/Unilever Japan Holdings K.K.]

**Guarantors:** [Unilever N.V., having its corporate seat in Rotterdam, The Netherlands/Unilever PLC/Unilever United States, Inc.]

**Title of Notes:** [●]

**Specified Currency or Currencies:** [●]

**Aggregate principal amount of Tranche/Series:** [●]

**Issue Date:** [●]

**Interest Commencement Date:** [●]/Issue Date/Not applicable]

**Issue Price:** [[●] per cent. of aggregate principal amount [plus accrued interest from [insert date]]. [Not applicable]

**Type of Note:** [Fixed Rate Note/Floating Rate Note/Zero Coupon Note]  
[The Notes are Instalment Notes as defined in Condition 1(e).]

**Denomination(s):** [●] [and [●] in excess thereof up to and including [●]] [subject to an initial minimum denomination of €100,000 or its equivalent in any other currency].  
[No Notes in definitive form will be issued with a denomination above [●].]

**Calculation Amount:** [●]

**Maturity Date:** [●]

**Interest Basis:** [Non-interest-bearing.]  
[Interest-bearing.  
Condition [6A (Fixed Rate)] [6B (Floating Rate – Screen Rate Determination)] [6C (Floating Rate – ISDA Determination)] applies.  
Condition 6D (Supplemental Provision) [applies] [does not apply].  
[Accrual of interest: Condition 6E(5) applies/[●].]

**Change of Interest Basis:** [●]

**[Board approval for issuance of Notes [and Guarantee] obtained:** [●] and [●], respectively.]

**PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE**

**[Fixed interest provisions:** ]

**[(i) Fixed Rate(s) of Interest:** [●] per cent. per annum payable in arrear on each Interest Payment Date]

**[(ii) Fixed Interest Payment Date(s):** [●] in each year]

**[(iii) Fixed Coupon Amount(s):** [●] per Calculation Amount]

**[(iv) Broken Amount(s):** [●] per Calculation Amount payable on the Interest Payment Date falling [in/on] [●]]

**(v) Day Count Fraction:** [Actual/Actual] [Actual/Actual(ISDA)] [Actual/Actual (ICMA)] [Actual/365 (Fixed)] [Actual/360] [30/360] [360/360] [Bond Basis] [30E/360] [Eurobond Basis] [30E/360 (ISDA)].]

**[Floating interest provisions:**

- [(i) Interest Period(s):** [●] [, subject to adjustment in accordance with the Convention set out in (iv) below/, not subject to any adjustment, as the Convention in (iv) below is specified to be Not applicable]]
- [(ii) Specified Interest Payment Dates:** [●] in each year[, subject to adjustment in accordance with the Convention set out in (iv) below/, not subject to any adjustment[, as the Convention in (iv) below is specified to be Not applicable]]
- [(iii) First Interest Payment Date:** [●]
- [(iv) Convention:** [FRN Convention] [Modified Following Business Day Convention]]
- [(v) Business Day(s):** [●]]
- [(vi) Manner in which the Rate(s) of Interest is/are to be determined:** [6B (Floating Rate – Screen Rate Determination)]  
[6C (Floating Rate – ISDA Determination) applies.]
- [(vii) Party responsible for calculating the Rate(s) of Interest and/or Interest Amount(s) (if not the [Agent]):** [●]]
- [(viii) Screen Rate Determination:**
- **Reference Rate:** [●] month [LIBOR][EURIBOR].]
  - **Interest Determination Date(s):** [●]
  - **Relevant Screen Page:** [●]
  - **Relevant Time:** [●]]
- [(viii) ISDA Determination:**
- **Floating Rate Option:** [●]
  - **Designated Maturity:** [●]
  - **Reset Date:** [●]
  - **ISDA Definitions:** [2000/2006]]
- [(ix) Linear Interpolation:** [Not Applicable/Applicable – the Rate of Interest for the [long/short] [first/last] Interest Period shall be calculated using Linear Interpolation]
- [(x) Relevant Margin(s):** [+/-] [●] per cent. per annum]
- [(xi) Minimum Rate of Interest:** [●] per cent. per annum]
- [(xii) Maximum Rate of Interest:** [●] per cent. per annum]
- [(xiii) Day Count Fraction:** [Actual/Actual] [Actual/Actual(ISDA)] [Actual/Actual (ICMA)] [Actual/365 (Fixed)] [Actual/360] [30/360] [360/360] [Bond Basis] [30E/360] [Eurobond Basis] [30E/360 (ISDA)].]
- [Zero Coupon Note provisions:**
- [(i) Amortisation Yield:** [●] per cent. per annum]

**[(ii) Day Count Fraction in relation to Early Redemption Amounts:** [Actual/Actual] [Actual/Actual(ISDA)] [Actual/Actual (ICMA)] [Actual/365 (Fixed)] [Actual/360] [30/360] [360/360] [Bond Basis] [30E/360] [Eurobond Basis] [30E/360 (ISDA)].]

**[Instalment Notes instalment provisions:** The amounts and dates of the instalments are: [●].]

#### **PROVISIONS RELATING TO REDEMPTION**

**[Undated Notes redemption provisions:** Undated Notes may be redeemed in accordance with Condition 7(c) [and Condition 7(d)] [and Condition 7(g)].]

**Tax Early Redemption Amount:** [●] per Calculation Amount.  
[Applicable after [●].]

**[Optional Early Redemption (Call):** Condition 7(d) applies.  
[[●] per Calculation Amount.]  
[The Optional Early Redemption (Call) may apply in respect of some or all of the Notes.]]  
[Business Day(s): [●].]

**[Optional Early Redemption (Put):** Condition 7(g) applies.  
[[●] per Calculation Amount.]  
[The Optional Early Redemption (Put) applies to the following dates: [●].]]

**[Default Early Redemption Amount:** [●] per Calculation Amount]

**[Final Redemption Amount:** [●] per Calculation Amount]

#### **GENERAL PROVISIONS APPLICABLE TO THE NOTES**

**Form of Notes:** [Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes [at the option of the Holder/in the limited circumstances specified in the Permanent Global Note]  
[Temporary Global Note exchangeable for Definitive Notes ]

**New Global Note:** [Yes] [No]

**Relevant Financial Centre(s):** [●] [Not applicable]

**Redenomination:** [Applicable] [Not applicable]

**[Talons for future Coupons to be attached to Definitive Notes (and dates on which such Talons mature):** [No/Yes. As the Notes have more than 27 coupon payments, talons may be required if, on exchange into definitive form, more than 27 coupon payments are still to be made.]

Signed on behalf of the Issuer:

By:.....  
*Authorised signatory*

Date: .....

Signed on behalf of the Guarantors:

By:.....  
*Authorised signatory*

Date: .....

By:.....  
*Authorised signatory*

Date: .....

## Part B – Other Information

### 1 Admission to trading

[Application has been made for the Notes to be admitted to trading on [the London Stock Exchange] [Euronext Amsterdam] with effect from [●].] [Original securities are already admitted to trading on [the London Stock Exchange] [Euronext Amsterdam].]

Estimated total expenses related to admission to trading: [●]

### 2 Rating

[The Notes to be issued are unrated.]

[The Notes to be issued have been rated:

[Standard & Poor’s Credit Market Services Europe [●]  
Limited (under its trading name Standard and Poor’s  
Ratings Services):

[Moody’s Investors Services Limited: [●]]

### 3 Interests of natural and legal persons involved in Issue

[Save as discussed in “Subscription and Sale” section of the Information Memorandum, so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.] [●]

### 4 Notification

The UK Listing Authority [has been requested to provide] [has provided] the competent authority in The Netherlands with a certificate of approval attesting that the Information Memorandum has been drawn up in accordance with the Prospectus Directive.]

### 5 [Reasons for the offer

[●].]

### 6 [Yield

Indication of yield: [●] The yield is calculated at the Issue Date on the basis of the Issue price. It is not an indication of future yield.]

### 7 Operational Information

The relevant ISIN: [●]

The relevant Euroclear and [●]  
Clearstream, Luxembourg Common Code:

Any Clearing System other than Euroclear and [●]  
Clearstream, Luxembourg to be used:

Principal Paying Agent: [●]

Paying Agents: [●]

Intended to be held in a manner which would [Yes] [No]  
allow Eurosystem eligibility:

U.S. selling restrictions: Reg. S Compliance Category 2; TEFRA D

## FORM OF PRICING SUPPLEMENT

[UNILEVER N.V.][UNILEVER PLC][UNILEVER JAPAN HOLDINGS K.K.]

Issue of [Aggregate principal amount of Tranche][Title of Notes]

Guaranteed by [UNILEVER PLC][UNILEVER N.V.][UNILEVER UNITED STATES, INC.]

under the U.S.\$15,000,000,000 Debt Issuance Programme

*Set out below is the form of Pricing Supplement which will be completed for each Tranche of Exempt Notes issued under the Programme.*

**NO PROSPECTUS IS REQUIRED IN ACCORDANCE WITH DIRECTIVE 2003/71/EC, AS AMENDED (THE “PROSPECTUS DIRECTIVE”), FOR THE ISSUE OF THE NOTES DESCRIBED BELOW AND THE UNITED KINGDOM LISTING AUTHORITY HAS NEITHER APPROVED NOR REVIEWED INFORMATION CONTAINED HEREIN.**

**PROHIBITION OF SALES TO EEA RETAIL INVESTORS –** The Notes are not intended, from 1 January 2018, to be offered, sold or otherwise made available to and, with effect from such date, should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (“EEA”). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (“MiFID II”); (ii) a customer within the meaning of Directive 2002/92/EC, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Prospectus Directive. Consequently, no key information document required by Regulation (EU) No 1286/2014 (the “PRIIPs Regulation”) for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

### Part A – Contractual Terms

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Information Memorandum dated 9 May 2017 [and the supplement(s) to it dated [●]]. This document constitutes the Pricing Supplement of the Notes described herein and must be read in conjunction with the Information Memorandum [and the supplemental Information Memorandum].

Full information on the Issuer, the Guarantors and the Notes described herein is only available on the basis of a combination of this Pricing Supplement and the Information Memorandum [and the supplemental Information Memorandum]. The Information Memorandum [and the supplemental Information Memorandum] [has] [have] been published on [website] and copies may be obtained from [address].

**Series No.:** [●]

**Tranche No.:** [●]

**[Date on which Notes become fungible]** The Notes shall be consolidated, form a single series and be interchangeable for trading purposes with [●] on [●]/the Issue Date/Exchange of the Temporary Global Note for interests in the Permanent Global Note [which is expected to occur on or about [●]]

**Issuer:** [Unilever N.V., having its corporate seat in Rotterdam, The Netherlands/Unilever PLC/Unilever Japan Holdings K.K.]



**Guarantors:** [Unilever N.V., having its corporate seat in Rotterdam, The Netherlands/Unilever PLC/Unilever United States, Inc.]

**Title of Notes:** [●]

**Specified Currency or Currencies:** [●]

**Aggregate principal amount of Tranche/Series:** [●]

**Issue Date:** [●]

**Interest Commencement Date:** [●]/Issue Date/Not applicable]

**Issue Price:** [[●] per cent. of aggregate principal amount [plus accrued interest from [insert date]]. [Not applicable]

**Type of Note:** [Fixed Rate Note/Floating Rate Note/Zero Coupon Note]  
[The Notes are Instalment Notes as defined in Condition 1(e).]

**Denomination(s):** [●] [and [●]] in excess thereof up to and including [●] [subject to an initial minimum denomination of €100,000 or its equivalent in any other currency].  
[No Notes in definitive form will be issued with a denomination above [●].]

**Calculation Amount:** [●]

**Maturity Date:** [●]

**Interest Basis:** [Non-interest-bearing.]  
[Interest-bearing.  
Condition [6A (Fixed Rate)] [6B (Floating Rate – Screen Rate Determination)] [6C (Floating Rate – ISDA Determination)] applies.  
Condition 6D (Supplemental Provision) [applies] [does not apply].  
[Accrual of interest: Condition 6E(5) applies/[●].]

**Change of Interest Basis:** [●]

**[Board approval for issuance of Notes [and Guarantee] obtained:** [●] and [●] respectively.]

**PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE**

**[Fixed interest provisions:** ]

**[(i) Fixed Rate(s)] of Interest:** [●] per cent. per annum payable in arrear on each Interest Payment Date]

**[(ii) Fixed Interest Payment Date(s):** [●] in each year]

**[(iii) Fixed Coupon Amount(s):** [●] per Calculation Amount]

**[(iv) Broken Amount(s):** [●] per Calculation Amount payable on the Interest Payment Date falling [in/on] [●]]

<b>(v) Day Count Fraction:</b>	[Actual/Actual] [Actual/Actual(ISDA)] [Actual/Actual (ICMA)] [Actual/365 (Fixed)] [Actual/360] [30/360] [360/360] [Bond Basis] [30E/360] [Eurobond Basis] [30E/360 (ISDA)].]
<b>[Floating interest provisions:</b>	
<b>[(i) Interest Period(s):</b>	[●] [, subject to adjustment in accordance with the Convention set out in (iv) below/, not subject to any adjustment, as the Convention in (iv) below is specified to be Not applicable]]
<b>[(ii) Specified Interest Payment Dates:</b>	[●] in each year[, subject to adjustment in accordance with the Convention set out in (iv) below/, not subject to any adjustment[, as the Convention in (iv) below is specified to be Not applicable]]
<b>[(iii) First Interest Payment Date:</b>	[●]
<b>[(iv) Convention:</b>	[FRN Convention] [Modified Following Business Day Convention]]
<b>[(v) Business Day:</b>	[●]
<b>[(vi) Manner in which the Rate(s) of Interest is/are to be determined:</b>	[6B (Floating Rate – Screen Rate Determination)] [6C (Floating Rate – ISDA Determination) applies.]
<b>[(vii) Party responsible for calculating the Rate(s) of Interest and/or Interest Amount(s) (if not the [Agent]):</b>	[●]
<b>[(viii) Screen Rate Determination:</b>	
– Reference Rate:	[●] month [LIBOR][EURIBOR].]
– Interest Determination Date(s):	[●]
– Relevant Screen Page:	[●]
– Relevant Time:	[●]
<b>[(viii) ISDA Determination:</b>	
- Floating Rate Option:	[●]
- Designated Maturity:	[●]
- Reset Date:	[●]
- ISDA Definitions:	[2000/2006]]
<b>[(ix) Linear Interpolation:</b>	[Not Applicable/Applicable – the Rate of Interest for the [long/short] [first/last] Interest Period shall be calculated using Linear Interpolation]
<b>[(x) Relevant Margin(s):</b>	[+/-] [●] per cent. per annum]
<b>[(xi) Minimum Rate of Interest:</b>	[●] per cent. per annum]
<b>[(xii) Maximum Rate of Interest:</b>	[●] per cent. per annum]
<b>[(xiii) Day Count Fraction:</b>	[Actual/Actual] [Actual/Actual(ISDA)] [Actual/Actual (ICMA)] [Actual/365 (Fixed)] [Actual/360] [30/360] [360/360] [Bond Basis] [30E/360] [Eurobond Basis] [30E/360 (ISDA)].]

<b>[Zero Coupon Note provisions:</b>	
<b>[(i) Amortisation Yield:</b>	[●] per cent. per annum]
<b>[(ii) Day Count Fraction in relation to Early Redemption Amounts:</b>	[Actual/Actual] [Actual/Actual(ISDA)] [Actual/Actual (ICMA)] [Actual/365 (Fixed)] [Actual/360] [30/360] [360/360] [Bond Basis] [30E/360] [Eurobond Basis] [30E/360 (ISDA)].]
<b>[Instalment Notes instalment provisions:</b>	The amounts and dates of the instalments are: [●].]

#### **PROVISIONS RELATING TO REDEMPTION**

<b>[Undated Notes redemption provisions:</b>	Undated Notes may be redeemed in accordance with Condition 7(c) [and Condition 7(d)] [and Condition 7(g)].]
<b>Tax Early Redemption Amount:</b>	[●] per Calculation Amount. [Applicable after [●].]
<b>[Optional Early Redemption (Call):</b>	Condition 7(d) applies. [[●] per Calculation Amount.] [The Optional Early Redemption (Call) may apply in respect of some or all of the Notes.]] [Business Day(s): [●].]
<b>[Optional Early Redemption (Put):</b>	Condition 7(g) applies. [[●] per Calculation Amount.] [The Optional Early Redemption (Put) applies to the following dates: [●].]]
<b>[Default Early Redemption Amount:</b>	[●] per Calculation Amount]
<b>[Final Redemption Amount:</b>	[●] per Calculation Amount]

#### **GENERAL PROVISIONS APPLICABLE TO THE NOTES**

<b>Form of Notes:</b>	[Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes [at the option of the Holder/in the limited circumstances specified in the Permanent Global Note] [Temporary Global Note exchangeable for Definitive Notes]
<b>New Global Note</b>	[Yes] [No]
<b>Relevant Financial Centre(s):</b>	[●] [Not applicable]
<b>Redenomination:</b>	[Applicable] [Not applicable]
<b>[Talons for future Coupons to be attached to Definitive Notes (and dates on which such Talons mature):</b>	[No/Yes. As the Notes have more than 27 coupon payments, talons may be required if, on exchange into definitive form, more than 27 coupon payments are still to be made.]

Signed on behalf of the Issuer:

By:.....  
*Authorised signatory*

Date: .....

Signed on behalf of the Guarantors:

By:.....  
*Authorised signatory*

Date: .....

By:.....  
*Authorised signatory*

Date: .....

## Part B – Other Information

### 1 Admission to trading

[Application has been made for the Notes to be admitted to trading on [the SIX Swiss Exchange][the Stock Exchange of Hong Kong][the Singapore Exchange] with effect from [●].] [Original securities are already admitted to trading on [the SIX Swiss Exchange] [the Stock Exchange of Hong Kong] [the Singapore Exchange].]

Estimated total expenses related to admission to trading: [●]

### 2 Rating

[The Notes to be issued are unrated.]

[The Notes to be issued have been rated:

[Standard & Poor’s Credit Market Services Europe [●]  
Limited (under its trading name Standard and Poor’s  
Ratings Services):

[Moody’s Investors Services Limited: [●]]

### 3 Interests of natural and legal persons involved in Issue

[Save as discussed in “Subscription and Sale” section of the Information Memorandum, so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.] [●]

### 4 [Reasons for the offer

[●].]

### 5 [Yield

Indication of yield: [●] The yield is calculated at the Issue Date on the basis of the Issue price. It is not an indication of future yield.]

### 6 Operational Information

The relevant ISIN: [●]

The relevant Euroclear and Clearstream, [●]  
Luxembourg Common Code:

Any Clearing System other than [●]  
Euroclear and Clearstream, Luxembourg  
to be used:

Principal Paying Agent: [●]

Paying Agents: [●]

Intended to be held in a manner which [Yes] [No]  
would allow Eurosystem eligibility:

#### PRINCIPAL OFFICES OF THE ISSUERS

**Unilever N.V.**  
Weena 455  
3013 AL  
Rotterdam  
The Netherlands

**Unilever Japan Holdings K.K.**  
1-1, Kamimeguro 2-chome  
Meguro-ku  
Tokyo 153-8578  
Japan

**Unilever PLC**  
Unilever House  
100 Victoria Embankment  
London EC4Y 0DY  
United Kingdom

#### PRINCIPAL OFFICES OF THE GUARANTORS

**Unilever N.V.**  
Weena 455  
3013 AL  
Rotterdam  
The Netherlands

**Unilever United States, Inc.**  
700 Sylvan Avenue  
Englewood Cliffs  
New Jersey, 07632  
United States of America

**Unilever PLC**  
Unilever House  
100 Victoria Embankment  
London EC4Y 0DY  
United Kingdom

#### THE ARRANGER

**UBS Limited**  
5 Broadgate  
London EC2M 2QS  
United Kingdom

#### AMSTERDAM LISTING AGENT

**ABN AMRO Bank N.V.**  
Gustav Mahlerlaan 10  
1000 EA Amsterdam  
The Netherlands

#### THE DEALERS

**Banco Santander, S.A.**  
Santander Global Banking & Markets  
Ciudad Grupo Santander  
Avenida de Cantabria  
28660 Madrid  
Spain

**BNP Paribas**  
10 Harewood Avenue  
London NW1 6AA  
United Kingdom

**Citigroup Global Markets Limited**  
Citigroup Centre  
Canada Square  
Canary Wharf  
London E14 5LB  
United Kingdom

**Deutsche Bank AG, London Branch**  
Winchester House  
1 Great Winchester Street  
London EC2N 2DB  
United Kingdom

**Goldman Sachs International**  
Peterborough Court  
133 Fleet Street  
London EC4A 2BB  
United Kingdom

**HSBC Bank plc**  
8 Canada Square  
London E14 5HQ  
United Kingdom

**J.P. Morgan Securities plc**  
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