

June 8, 2018

MAY 2018 TRAFFIC

Group passenger activity: number of passengers +1.0%, traffic +2.4% and load factor -0.2pt.

Traffic highlights

Passenger network activity	Capacity	Traffic	Load Factor	Change
(Air France, KLM, HOP!)	(ASK, %ch.)	(RPK, %ch.)	(%)	(pts)
Long-haul	+ 3.7%	+ 2.3%	85.0%	- 1.2
North America	+ 4.5%	+ 1.9%	86.2%	- 2.2
Latin America	+ 8.9%	+ 7.8%	86.9%	- 0.9
Asia	+ 5.2%	+ 2.6%	86.5%	- 2.2
Africa / Middle East	- 0.6%	- 2.0%	77.1%	- 1.1
Caribbean / Indian Ocean	- 1.9%	+ 1.1%	86.5%	+ 2.6
Short and Medium-haul	- 3.1%	- 0.8%	83.4%	+ 1.9
Total	+ 2.2%	+ 1.6%	84.7%	- 0.5

- > 7.3 million passengers, stable
- Unit revenue per available seat kilometer (RASK) ex-currency slightly down compared to last year due to the negative impact of the Air France strikes

Transavia activity	Capacity	Traffic	Load Factor	Change
	(ASK, %ch.)	(RPK, %ch.)	(%)	(pts)
Total	+ 5.6%	+ 8.6%	92.6%	+ 2.6

- ▶ 1.6 million passengers, +5.8%
- Unit revenue per available seat kilometer (RASK) ex-currency clearly up compared to last year

Total group passenger	Capacity	Traffic	Load Factor	Change
activity (Air France, KLM,	(ASK, %ch.)	(RPK, %ch.)	(%)	(pts)
HOP!, Transavia)				
Total	+ 2.6%	+ 2.4%	85.5%	- 0.2

▶ 8.9 million passengers, +1.0%

Cargo activity	Capacity	Traffic	Load Factor	Change
	(ATK, %ch.)	(RTK, %ch.)	(%)	(pts)
Total	- 2.2%	- 3.6%	58.0%	- 0.9

Unit revenue per available ton kilometer (RATK) ex-currency up compared to last year

Agenda

9th July: June 2018 traffic 1st August: First Half 2018 results 8th August: July 2018 traffic

Investor relations

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STATISTICS

Passenger network activity*

		May		Year to date		
Total Passenger network*	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	7,251	7,250	0.0%	33,397	32,798	1.8%
Revenue pax-kilometers (m RPK)	21,107	20,766	1.6%	100,240	97,789	2.5%
Available seat-kilometers (m ASK)	24,933	24,385	2.2%	115,896	114,087	1.6%
Load factor (%)	84.7%	85.2%	(0.5)	86.5%	85.7%	0.8
Long-haul		•				
Passengers carried ('000s)	2,232	2,194	1.7%	10,803	10,568	2.2%
Revenue pax-kilometers (m RPK)	16,890	16,516	2.3%	81,615	79,482	2.7%
Available seat-kilometers (m ASK)	19,875	19,166	3.7%	93,231	91,302	2.1%
Load factor (%)	85.0%	86.2%	(1.2)	87.5%	87.1%	0.5
North America	.	•				
Passengers carried ('000s)	731	716	2.2%	2,997	2,956	1.4%
Revenue pax-kilometers (m RPK)	5,225	5,129	1.9%	21,466	21,157	1.5%
Available seat-kilometers (m ASK)	6,062	5,802	4.5%	24,500	24,323	0.7%
Load factor (%)	86.2%	88.4%	(2.2)	87.6%	87.0%	0.6
Latin America	*	•				
Passengers carried ('000s)	276	254	8.6%	1,377	1,257	9.6%
Revenue pax-kilometers (m RPK)	2,647	2,456	7.8%	13,141	12,024	9.3%
Available seat-kilometers (m ASK)	3,047	2,797	8.9%	14,598	13,500	8.1%
Load factor (%)	86.9%	87.8%	(0.9)	90.0%	89.1%	1.0
Asia / Pacific	•	•			•	
Passengers carried ('000s)	524	512	2.4%	2,576	2,508	2.7%
Revenue pax-kilometers (m RPK)	4,625	4,509	2.6%	22,495	21,983	2.3%
Available seat-kilometers (m ASK)	5,347	5,085	5.2%	25,140	24,619	2.1%
Load factor (%)	86.5%	88.7%	(2.2)	89.5%	89.3%	0.2
Africa / Middle East	*	•				
Passengers carried ('000s)	428	443	(3.4%)	2,222	2,235	(0.6%)
Revenue pax-kilometers (m RPK)	2,409	2,459	(2.0%)	12,606	12,573	0.3%
Available seat-kilometers (m ASK)	3,124	3,143	(0.6%)	15,588	15,553	0.2%
Load factor (%)	77.1%	78.2%	(1.1)	80.9%	80.8%	0.0
Caribbean / Indian.Ocean	·	•			•	
Passengers carried ('000s)	272	269	1.2%	1,631	1,611	1.3%
Revenue pax-kilometers (m RPK)	1,984	1,963	1.1%	11,906	11,745	1.4%
Available seat-kilometers (m ASK)	2,295	2,340	(1.9%)	13,405	13,307	0.7%
Load factor (%)	86.5%	83.9%	2.6	88.8%	88.3%	0.6
Short and Medium-haul		·				*
Passengers carried ('000s)	5,019	5,056	(0.7%)	22,594	22,230	1.6%
Revenue pax-kilometers (m RPK)	4,216	4,250	(0.8%)	18,626	18,307	1.7%
Available seat-kilometers (m ASK)	5,058	5,219	(3.1%)	22,665	22,784	(0.5%)
Load factor (%)	83.4%	81.4%	1.9	82.2%	80.3%	1.8

^{*} Air France KLM, and HOP!

Transavia activity

	May		
Transavia	2018	2017	Variation
Passengers carried ('000s)	1,638	1,549	5.8%
Revenue pax-kilometers (m RPK)	2,857	2,630	8.6%
Available seat-kilometers (m ASK)	3,086	2,923	5.6%
Load factor (%)	92.6%	90.0%	2.6

Year to date				
2018	2017	Variation		
5,714	5,331	7.2%		
10,011	9,026	10.9%		
10,912	10,193	7.1%		
91.7%	88.6%	3.2		

Total group passenger activity**

	May		
Total group**	2018	2017	Variation
Passengers carried ('000s)	8,889	8,798	1.0%
Revenue pax-kilometers (m RPK)	23,963	23,397	2.4%
Available seat-kilometers (m ASK)	28,019	27,307	2.6%
Load factor (%)	85.5%	85.7%	(0.2)

Year to date				
2017	Variation			
38,129	2.6%			
106,815	3.2%			
124,280	2.0%			
85.9%	1.0			
	2017 38,129 106,815 124,280			

Cargo activity

	May		
Total Group	2018	2017	Variation
Revenue tonne-km (m RTK)	699	725	(3.6%)
Available tonne-km (m ATK)	1,205	1,231	(2.2%)
Load factor (%)	58.0%	58.9%	(0.9)

Year to date					
2018	2017	Variation			
3,409	3,489	(2.3%)			
5,725	5,803	(1.3%)			
59.5%	60.1%	(0.6)			

^{**} Air France KLM, HOP! and Transavia

Air France and HOP! activity

	May			,	Year to date	
Total Passenger network activity	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	4,272	4,348	(1.7%)	19,769	20,073	(1.5%)
Revenue pax-kilometers (m RPK)	11,923	11,832	0.8%	56,827	56,746	0.1%
Available seat-kilometers (m ASK)	14,446	14,158	2.0%	66,820	67,152	(0.5%)
Load factor (%)	82.5%	83.6%	(1.0)	85.0%	84.5%	0.5
Long-haul						
Passengers carried ('000s)	1,283	1,272	0.9%	6,221	6,211	0.2%
Revenue pax-kilometers (m RPK)	9,450	9,298	1.6%	45,846	45,602	0.5%
Available seat-kilometers (m ASK)	11,389	10,951	4.0%	53,101	52,895	0.4%
Load factor (%)	83.0%	84.9%	(1.9)	86.3%	86.2%	0.1
Short and Medium-haul						
Passengers carried ('000s)	2,990	3,076	(2.8%)	13,548	13,862	(2.3%)
Revenue pax-kilometers (m RPK)	2,473	2,534	(2.4%)	10,981	11,144	(1.5%)
Available seat-kilometers (m ASK)	3,057	3,207	(4.7%)	13,719	14,257	(3.8%)
Load factor (%)	80.9%	79.0%	1.9	80.0%	78.2%	1.9

		May		
Cargo activity	2018	2017	Variation	
Revenue tonne-km (m RTK)	296	314	(5.6%)	
Available tonne-km (m ATK)	588	590	(0.4%)	
Load factor (%)	50.4%	53.2%	(2.8)	

Year to date			
2018	2017	Variation	
1,437	1,512	(4.9%)	
2,751	2,780	(1.0%)	
52.2%	54.4%	(2.2)	

KLM activity

	May			Year to date		
Total Passenger network activity	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	2,979	2,902	2.7%	13,628	12,725	7.1%
Revenue pax-kilometers (m RPK)	9,184	8,935	2.8%	43,413	41,043	5.8%
Available seat-kilometers (m ASK)	10,487	10,227	2.5%	49,076	46,935	4.6%
Load factor (%)	87.6%	87.4%	0.2	88.5%	87.4%	1.0
Long-haul	•	•	,		,	
Passengers carried ('000s)	949	922	2.9%	4,582	4,357	5.2%
Revenue pax-kilometers (m RPK)	7,440	7,219	3.1%	35,768	33,879	5.6%
Available seat-kilometers (m ASK)	8,486	8,215	3.3%	40,129	38,407	4.5%
Load factor (%)	87.7%	87.9%	(0.2)	89.1%	88.2%	0.9
Short and Medium-haul	•	•				•
Passengers carried ('000s)	2,030	1,980	2.5%	9,046	8,368	8.1%
Revenue pax-kilometers (m RPK)	1,743	1,716	1.6%	7,645	7,164	6.7%
Available seat-kilometers (m ASK)	2,000	2,011	(0.5%)	8,946	8,527	4.9%
Load factor (%)	87.1%	85.3%	1.8	85.5%	84.0%	1.4

	May		
Cargo activity	2018	2017	Variation
Revenue tonne-km (m RTK)	403	411	(2.2%)
Available tonne-km (m ATK)	617	641	(3.8%)
Load factor (%)	65.2%	64.1%	1.1

Year to date				
2018	2017	Variation		
1,972	1,977	(0.2%)		
2,974	3,023	(1.6%)		
66.3%	65.4%	0.9		