

## AUGUST 2019 TRAFFIC

Group passenger activity: number of passengers +2.3%, traffic +2.1%, load factor -0.3pt

### Traffic highlights

| Passenger network activity (Air France and KLM) | Capacity (ASK, %ch.) | Traffic (RPK, %ch.) | Load Factor (%) | Change (pts) |
|---|----------------------|---------------------|-----------------|--------------|
| <b>Long-haul</b>                                | <b>+ 1.7%</b>        | <b>+ 0.8%</b>       | <b>91.0%</b>    | <b>- 0.8</b> |
| North America                                   | + 3.8%               | + 3.8%              | 91.6%           | - 0.0        |
| Latin America                                   | + 4.2%               | + 2.2%              | 90.0%           | - 1.7        |
| Asia  | + 1.6%               | + 0.1%              | 91.9%           | - 1.3        |
| Africa / Middle East                            | - 0.9%               | - 2.9%              | 89.2%           | - 1.8        |
| Caribbean / Indian Ocean                        | - 3.2%               | - 2.4%              | 90.9%           | + 0.8        |
| <b>Short and Medium-haul</b>                    | <b>+ 1.2%</b>        | <b>+ 2.7%</b>       | <b>86.9%</b>    | <b>+ 1.3</b> |
| <b>Total</b>                                    | <b>+ 1.6%</b>        | <b>+ 1.2%</b>       | <b>90.2%</b>    | <b>- 0.4</b> |

- ▶ 7.9 million passengers, +1.0%
- ▶ Close-in bookings in the peak travel period are weaker than foreseen in view of softening macro-economic environment

| Transavia activity | Capacity (ASK, %ch.) | Traffic (RPK, %ch.) | Load Factor (%) | Change (pts) |
|--------------------|----------------------|---------------------|-----------------|--------------|
| <b>Total</b>       | <b>+ 8.7%</b>        | <b>+ 8.9%</b>       | <b>93.2%</b>    | <b>+ 0.2</b> |

- ▶ 1.9 million passengers, +7.8%

| Total group passenger activity (Air France, KLM and Transavia) | Capacity (ASK, %ch.) | Traffic (RPK, %ch.) | Load Factor (%) | Change (pts) |
|--|----------------------|---------------------|-----------------|--------------|
| <b>Total</b>   | <b>+ 2.4%</b>        | <b>+ 2.1%</b>       | <b>90.6%</b>    | <b>- 0.3</b> |

- ▶ 9.8 million passengers, +2.3%

| Cargo activity | Capacity (ATK, %ch.) | Traffic (RTK, %ch.) | Load Factor (%) | Change (pts) |
|----------------|----------------------|---------------------|-----------------|--------------|
| <b>Total</b>   | <b>- 0.2%</b>        | <b>- 5.7%</b>       | <b>53.7%</b>    | <b>- 3.1</b> |

### Agenda

8th October: September 2019 traffic  
 31<sup>st</sup> October: Third quarter 2019 results  
 12<sup>th</sup> November: October 2019 traffic

### Investor relations

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## STATISTICS

### Passenger network activity\*

| Total Passenger network*          | August |        |           | Year to date |         |           |
|-----------------------------------|--------|--------|-----------|--------------|---------|-----------|
|                                   | 2019   | 2018   | Variation | 2019         | 2018    | Variation |
| Passengers carried ('000s)        | 7,867  | 7,788  | 1.0%      | 58,705       | 57,042  | 2.9%      |
| Revenue pax-kilometers (m RPK)    | 24,478 | 24,190 | 1.2%      | 176,243      | 170,787 | 3.2%      |
| Available seat-kilometers (m ASK) | 27,144 | 26,720 | 1.6%      | 199,660      | 194,419 | 2.7%      |
| Load factor (%)                   | 90.2%  | 90.5%  | (0.4)     | 88.3%        | 87.8%   | 0.4       |
| <b>Long-haul</b>                  |        |        |           |              |         |           |
| Passengers carried ('000s)        | 2,650  | 2,620  | 1.2%      | 18,918       | 18,373  | 3.0%      |
| Revenue pax-kilometers (m RPK)    | 19,765 | 19,600 | 0.8%      | 142,650      | 138,386 | 3.1%      |
| Available seat-kilometers (m ASK) | 21,720 | 21,360 | 1.7%      | 160,079      | 155,799 | 2.7%      |
| Load factor (%)                   | 91.0%  | 91.8%  | (0.8)     | 89.1%        | 88.8%   | 0.3       |
| <b>North America</b>              |        |        |           |              |         |           |
| Passengers carried ('000s)        | 912    | 877    | 4.0%      | 5,872        | 5,542   | 5.9%      |
| Revenue pax-kilometers (m RPK)    | 6,447  | 6,210  | 3.8%      | 41,732       | 39,528  | 5.6%      |
| Available seat-kilometers (m ASK) | 7,037  | 6,777  | 3.8%      | 46,720       | 44,263  | 5.6%      |
| Load factor (%)                   | 91.6%  | 91.6%  | (0.0)     | 89.3%        | 89.3%   | 0.0       |
| <b>Latin America</b>              |        |        |           |              |         |           |
| Passengers carried ('000s)        | 312    | 301    | 3.8%      | 2,423        | 2,271   | 6.7%      |
| Revenue pax-kilometers (m RPK)    | 2,979  | 2,915  | 2.2%      | 23,063       | 21,763  | 6.0%      |
| Available seat-kilometers (m ASK) | 3,310  | 3,178  | 4.2%      | 25,787       | 23,985  | 7.5%      |
| Load factor (%)                   | 90.0%  | 91.7%  | (1.7)     | 89.4%        | 90.7%   | (1.3)     |
| <b>Asia / Pacific</b>             |        |        |           |              |         |           |
| Passengers carried ('000s)        | 584    | 579    | 0.9%      | 4,418        | 4,272   | 3.4%      |
| Revenue pax-kilometers (m RPK)    | 5,117  | 5,111  | 0.1%      | 38,592       | 37,423  | 3.1%      |
| Available seat-kilometers (m ASK) | 5,571  | 5,484  | 1.6%      | 42,385       | 41,306  | 2.6%      |
| Load factor (%)                   | 91.9%  | 93.2%  | (1.3)     | 91.1%        | 90.6%   | 0.5       |
| <b>Africa / Middle East</b>       |        |        |           |              |         |           |
| Passengers carried ('000s)        | 504    | 522    | (3.3%)    | 3,635        | 3,714   | (2.1%)    |
| Revenue pax-kilometers (m RPK)    | 2,817  | 2,901  | (2.9%)    | 20,538       | 20,944  | (1.9%)    |
| Available seat-kilometers (m ASK) | 3,158  | 3,187  | (0.9%)    | 24,376       | 25,118  | (3.0%)    |
| Load factor (%)                   | 89.2%  | 91.0%  | (1.8)     | 84.3%        | 83.4%   | 0.9       |
| <b>Caribbean / Indian Ocean</b>   |        |        |           |              |         |           |
| Passengers carried ('000s)        | 338    | 342    | (1.2%)    | 2,570        | 2,574   | (0.2%)    |
| Revenue pax-kilometers (m RPK)    | 2,404  | 2,463  | (2.4%)    | 18,725       | 18,728  | (0.0%)    |
| Available seat-kilometers (m ASK) | 2,645  | 2,733  | (3.2%)    | 20,811       | 21,128  | (1.5%)    |
| Load factor (%)                   | 90.9%  | 90.1%  | 0.8       | 90.0%        | 88.6%   | 1.3       |
| <b>Short and Medium-haul</b>      |        |        |           |              |         |           |
| Passengers carried ('000s)        | 5,217  | 5,169  | 0.9%      | 39,787       | 38,669  | 2.9%      |
| Revenue pax-kilometers (m RPK)    | 4,714  | 4,590  | 2.7%      | 33,593       | 32,401  | 3.7%      |
| Available seat-kilometers (m ASK) | 5,424  | 5,360  | 1.2%      | 39,581       | 38,620  | 2.5%      |
| Load factor (%)                   | 86.9%  | 85.6%  | 1.3       | 84.9%        | 83.9%   | 1.0       |

\* Air France and KLM

### Transavia activity

| Transavia                         | August |       |           | Year to date |        |           |
|-----------------------------------|--------|-------|-----------|--------------|--------|-----------|
|                                   | 2019   | 2018  | Variation | 2019         | 2018   | Variation |
| Passengers carried ('000s)        | 1,913  | 1,774 | 7.8%      | 11,548       | 10,800 | 6.9%      |
| Revenue pax-kilometers (m RPK)    | 3,541  | 3,251 | 8.9%      | 21,049       | 19,230 | 9.5%      |
| Available seat-kilometers (m ASK) | 3,800  | 3,496 | 8.7%      | 22,852       | 20,891 | 9.4%      |
| Load factor (%)                   | 93.2%  | 93.0% | 0.2       | 92.1%        | 92.1%  | 0.1       |

### Total group passenger activity\*\*

| Total group**                     | August |        |           | Year to date |         |           |
|-----------------------------------|--------|--------|-----------|--------------|---------|-----------|
|                                   | 2019   | 2018   | Variation | 2019         | 2018    | Variation |
| Passengers carried ('000s)        | 9,780  | 9,562  | 2.3%      | 70,253       | 67,843  | 3.6%      |
| Revenue pax-kilometers (m RPK)    | 28,020 | 27,440 | 2.1%      | 197,292      | 190,017 | 3.8%      |
| Available seat-kilometers (m ASK) | 30,944 | 30,216 | 2.4%      | 222,512      | 215,310 | 3.3%      |
| Load factor (%)                   | 90.6%  | 90.8%  | (0.3)     | 88.7%        | 88.3%   | 0.4       |

\*\* Air France, KLM and Transavia

### Cargo activity

| Total Group                | August |       |           | Year to date |       |           |
|----------------------------|--------|-------|-----------|--------------|-------|-----------|
|                            | 2019   | 2018  | Variation | 2019         | 2018  | Variation |
| Revenue tonne-km (m RTK)   | 699    | 741   | (5.7%)    | 5,562        | 5,610 | (0.9%)    |
| Available tonne-km (m ATK) | 1,301  | 1,304 | (0.2%)    | 9,671        | 9,527 | 1.5%      |
| Load factor (%)            | 53.7%  | 56.8% | (3.1)     | 57.5%        | 58.9% | (1.4)     |

## Air France activity

| Total Passenger network activity  | August |        |           | Year to date |         |           |
|-----------------------------------|--------|--------|-----------|--------------|---------|-----------|
|                                   | 2019   | 2018   | Variation | 2019         | 2018    | Variation |
| Passengers carried ('000s)        | 4,693  | 4,712  | (0.4%)    | 35,375       | 34,240  | 3.3%      |
| Revenue pax-kilometers (m RPK)    | 14,638 | 14,497 | 1.0%      | 103,589      | 98,721  | 4.9%      |
| Available seat-kilometers (m ASK) | 16,396 | 16,157 | 1.5%      | 118,586      | 113,927 | 4.1%      |
| Load factor (%)                   | 89.3%  | 89.7%  | (0.4)     | 87.4%        | 86.7%   | 0.7       |
| <b>Long-haul</b>                  |        |        |           |              |         |           |
| Passengers carried ('000s)        | 1,627  | 1,609  | 1.1%      | 11,333       | 10,805  | 4.9%      |
| Revenue pax-kilometers (m RPK)    | 11,833 | 11,730 | 0.9%      | 83,425       | 79,351  | 5.1%      |
| Available seat-kilometers (m ASK) | 13,107 | 12,862 | 1.9%      | 94,380       | 90,329  | 4.5%      |
| Load factor (%)                   | 90.3%  | 91.2%  | (0.9)     | 88.4%        | 87.8%   | 0.5       |
| <b>Short and Medium-haul</b>      |        |        |           |              |         |           |
| Passengers carried ('000s)        | 3,065  | 3,102  | (1.2%)    | 24,042       | 23,435  | 2.6%      |
| Revenue pax-kilometers (m RPK)    | 2,805  | 2,766  | 1.4%      | 20,165       | 19,369  | 4.1%      |
| Available seat-kilometers (m ASK) | 3,288  | 3,295  | (0.2%)    | 24,206       | 23,598  | 2.6%      |
| Load factor (%)                   | 85.3%  | 84.0%  | 1.4       | 83.3%        | 82.1%   | 1.2       |

| Cargo activity             | August |       |           | Year to date |       |           |
|----------------------------|--------|-------|-----------|--------------|-------|-----------|
|                            | 2019   | 2018  | Variation | 2019         | 2018  | Variation |
| Revenue tonne-km (m RTK)   | 306    | 324   | (5.4%)    | 2,490        | 2,426 | 2.6%      |
| Available tonne-km (m ATK) | 671    | 671   | 0.0%      | 4,880        | 4,706 | 3.7%      |
| Load factor (%)            | 45.7%  | 48.3% | (2.6)     | 51.0%        | 51.5% | (0.5)     |

## KLM activity

| Total Passenger network activity  | August |        |           | Year to date |        |           |
|-----------------------------------|--------|--------|-----------|--------------|--------|-----------|
|                                   | 2019   | 2018   | Variation | 2019         | 2018   | Variation |
| Passengers carried ('000s)        | 3,175  | 3,077  | 3.2%      | 23,330       | 22,803 | 2.3%      |
| Revenue pax-kilometers (m RPK)    | 9,840  | 9,693  | 1.5%      | 72,653       | 72,067 | 0.8%      |
| Available seat-kilometers (m ASK) | 10,748 | 10,563 | 1.8%      | 81,073       | 80,492 | 0.7%      |
| Load factor (%)                   | 91.6%  | 91.8%  | (0.2)     | 89.6%        | 89.5%  | 0.1       |
| <b>Long-haul</b>                  |        |        |           |              |        |           |
| Passengers carried ('000s)        | 1,023  | 1,010  | 1.2%      | 7,584        | 7,568  | 0.2%      |
| Revenue pax-kilometers (m RPK)    | 7,932  | 7,870  | 0.8%      | 59,226       | 59,034 | 0.3%      |
| Available seat-kilometers (m ASK) | 8,613  | 8,498  | 1.4%      | 65,699       | 65,471 | 0.3%      |
| Load factor (%)                   | 92.1%  | 92.6%  | (0.5)     | 90.1%        | 90.2%  | (0.0)     |
| <b>Short and Medium-haul</b>      |        |        |           |              |        |           |
| Passengers carried ('000s)        | 2,152  | 2,066  | 4.1%      | 15,745       | 15,234 | 3.4%      |
| Revenue pax-kilometers (m RPK)    | 1,909  | 1,823  | 4.7%      | 13,428       | 13,032 | 3.0%      |
| Available seat-kilometers (m ASK) | 2,135  | 2,065  | 3.4%      | 15,375       | 15,022 | 2.3%      |
| Load factor (%)                   | 89.4%  | 88.3%  | 1.1       | 87.3%        | 86.8%  | 0.6       |
| <b>Cargo activity</b>             |        |        |           |              |        |           |
| Revenue tonne-km (m RTK)          | 393    | 417    | (5.8%)    | 3,072        | 3,184  | (3.5%)    |
| Available tonne-km (m ATK)        | 630    | 633    | (0.5%)    | 4,791        | 4,821  | (0.6%)    |
| Load factor (%)                   | 62.3%  | 65.9%  | (3.5)     | 64.1%        | 66.0%  | (1.9)     |