



PRESS RELEASE

NEWAYS ELECTRONICS INTERNATIONAL N.V.

Number of pages: 2

Neways Q1 turnover and profit in line with expectations *Order portfolio remains solid*

SON, 19 APRIL 2012 – NEWAYS ELECTRONICS INTERNATIONAL N.V. (Neways) (Euronext: NEWAY) booked net turnover of EUR 73.3 million in the first three months of 2012, a small increase from the € 72.3 million reported in the same period of 2011. Profit developed in line with expectations. The order portfolio, at € 68.0 million, is up slightly from € 67.1 million at year-end 2011.

Neways recorded a relatively high turnover in the first quarter in historical terms. Demand from the medical sector remains strong, and while demand from the semiconductor sector is still volatile, there were signs of an uplift in the first months of the year.

The current sentiment on the financial markets and persistent uncertainties about the European economy continue to play a role and are resulting in greater fluctuations in the demand for electronic components and systems. Customers are postponing orders more quickly and more readily, but are also re-ordering again more quickly. This has led to more sudden and temporary gaps in capacity utilisation at Neways, which is having a negative impact on efficiency. This in turn places greater demands on the flexibility of the Neways organisation in general and our operating companies in particular. In addition, Neways incurred relatively higher costs in the first quarter due to preparations for new projects, which are not yet being offset by turnover.

Following the restructuring of the organisation completed early this year, the progress at our subsidiary Neways Electronics Production in Kassel, Germany, was in line with expectations in the first quarter. The new management will continue to redress the balance in the capacity utilisation. We expect the results of this operating company to have a negative impact on Neways' profitability for the time being.

Neways' financial position remains strong. The increase in orders and activity levels and the greater fluctuations in demand are causing some pressure on the company's working capital.

Outlook

In 2012, we will continue to focus on improvements in returns. Neways considers the greater fluctuations in demand as a new reality. There is still considerable room for improvement at various operating companies within the group. Neways will focus these efforts in particular on increasing capacity utilisation and creating a more flexible organisation.

Neways will publish its results for the first half of 2012 on 29 August 2012.

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Neways Electronics International N.V. (Neways) is an international company active in the EMS (Electronic Manufacturing Services) market. Neways offers its clients custom-made solutions for the complete production lifecycle (from product development to after-sales service) of both electronic components and complete (box build) electronic control systems. Neways operates in a niche of the EMS market and focuses primarily on small to medium-sized specialist series, with quality, flexibility and time-to-market playing a crucial role. Sectors in which Neways' products are used include the semi-conductor, medical, automotive, telecom and defence industries. Neways has operating companies in the Netherlands, Germany, Slovakia and China, with a total workforce of around 2,200 employees in 2011. In 2011, Neways booked net turnover of EUR 283.9 million. Neways is listed on Euronext Amsterdam (symbol: NEWAY).