

Dated 7 June 2013



F. VAN LANSCHOT BANKIERS N.V.

DRAWDOWN PROSPECTUS

€5,000,000,000 DEBT ISSUANCE PROGRAMME

Series No: 110

**Issue of
a maximum of EUR 50,000,000
7 Year Optional Switch to Bond Notes due 2020**

Issue Price: 100 per cent.

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INTRODUCTION

This prospectus (the '**Prospectus**') has been prepared in connection with the issue by F. van Lanschot Bankiers N.V. (the '**Issuer**' or the '**Bank**') of a maximum of EUR 50,000,000 7 Year Optional Switch to Bond Notes due 2020 (the '**Notes**') under its €5,000,000,000 Debt Issuance Programme (the '**Programme**').

This Prospectus constitutes a prospectus for the purposes of Article 5 of Directive 2003/71/EC (the '**Prospectus Directive**' which term includes amendments thereto, including Directive 2010/73/EU (the '**2010 PD Amending Directive**') to the extent implemented in a relevant Member State of the European Economic Area) for the purpose of giving information with regard to the Issuer and the Notes which, according to the particular nature of the Issuer and the Notes, is necessary to enable investors to make an informed assessment of the assets and liabilities, financial position, profit and losses and prospects of the Issuer and of the rights attached to the Notes.

The Issuer accepts responsibility for the information contained in this Prospectus. To the best of the knowledge of the Issuer (which has taken all reasonable care to ensure that such is the case), the information contained in this Prospectus, is in accordance with the facts and does not omit anything likely to affect the import of such information.

On 12 April 2013, the Issuer published a base prospectus (the '**Original Base Prospectus**') in respect of the Programme. On 27 May 2013, the Issuer published a supplement to the Original Base Prospectus ('**Supplement**', and together with the Original Base Prospectus, the '**Base Prospectus**'). This Prospectus should be read and construed in conjunction with each of the sections headed "Risk Factors", "Important Notice", "F. van Lanschot Bankiers N.V.", "Financial Statements of Van Lanschot N.V.", "Taxation", and "Subscription and Sale" of the Base Prospectus (all of which are incorporated by reference in this Prospectus as described in the paragraph below). Copies of this Prospectus, the Base Prospectus and/or any document incorporated by reference in this Prospectus as specified in the paragraph below may be obtained free of charge from the Issuer at Hooge Steenweg 29, 5211 JN 's-Hertogenbosch, the Netherlands, telephone number +31 (0)73 548 3548, e-mail address info@vanlanschot.com and/or on the website of the Issuer (<http://www.vanlanschot.nl/vanlanschot/en/about-van-lanschot/investor-relations/debt-investors/debt-issuance-programme.html>). The parts of the Base Prospectus which are not incorporated into this Prospectus are either not relevant for prospective investors or covered elsewhere in this Prospectus.

This Prospectus has been filed with, and approved by, the Netherlands Authority for the Financial Markets (*Stichting Autoriteit Financiële Markten*, the '**AFM**') in its capacity as competent authority under the *Wet op het financieel toezicht* (Netherlands Act on Financial Supervision, '**NAFS**'). The Original Base Prospectus was filed with the AFM and approved by it on 12 April 2013. The Supplement was filed with the AFM and approved by it on 27 May 2013. The following documents, which have previously been published or are published simultaneously with the Base Prospectus and have been approved by the AFM or filed with it, shall be deemed to be incorporated in, and to form part of, this Prospectus; this Prospectus should be read and construed in conjunction with such documents:

- (i) the following parts of the Base Prospectus:
 - (a) the section headed "Risk Factors" of the Base Prospectus;
 - (b) the section headed "Important Notice" of the Base Prospectus;
 - (c) the section headed "F. van Lanschot Bankiers N.V." of the Base Prospectus;
 - (d) the section headed "Financial Statements of Van Lanschot N.V." of the Base Prospectus;
 - (e) the section headed "Taxation" of the Base Prospectus;
 - (f) the section headed "Subscription and Sale" of the Base Prospectus; and
- (ii) an English translation of the Articles of Association (*statuten*) of the Issuer and Van Lanschot N.V.;
- (iii) an English translation of the publicly available audited consolidated annual financial statements of Van Lanschot N.V. for the financial year ended on and as of 31

- December 2012 (including the auditor's report thereon) as set out in the annual report 2012 on page 71 to 198 and 200;
- (iv) an English translation of the publicly available audited consolidated annual financial statements of Van Lanschot N.V. for the financial year ended on and as of 31 December 2011 (including the auditor's report thereon) as set out in the annual report 2011 on page 65 to 196 and 199;
 - (v) the publicly available unaudited consolidated (semi-annual) financial statements of Van Lanschot N.V. as of and for the period ended 30 June 2011 as set forth in the semi-annual report for that period;
 - (vi) the publicly available unaudited consolidated (semi-annual) financial statements of Van Lanschot N.V. as of and for the period ended 30 June 2012 as set forth in the semi-annual report for that period;
 - (vii) the press release relating to the first quarter of 2013 trading update dated 26 April 2013 (the "**2013 Q1 Trading Update Press Release**");
 - (viii) the press release relating to the results of the strategic review dated 14 May 2013 (the "**Strategic Review Press Release**"); and
 - (ix) the supplement to the Original Base Prospectus dated 27 May 2013.

Terms used but not defined herein shall have the meanings given to them in the Base Prospectus. References in the Base Prospectus to "Final Terms" shall be deemed to be references to the Terms and Conditions of the Notes as set out in full in this Prospectus.

No person has been authorised to give any information or to make any representation not contained in or not consistent with this Prospectus and the relevant sections of the Base Prospectus incorporated by reference into this Prospectus as described above, and, if given or made, such information or representation must not be relied upon as having been authorised by the Issuer.

This Prospectus (i) is not intended to provide the basis of any evaluation of the financial condition, creditworthiness or affairs of the Issuer and (ii) should not be considered as a recommendation by the Issuer that any recipient of this Prospectus should purchase the Notes. Each investor contemplating purchasing the Notes should make its own independent investigation of the financial condition and affairs, and its own appraisal of the creditworthiness, of the Issuer. This Prospectus does not constitute an offer or invitation by or on behalf of the Issuer to any person to subscribe for or to purchase the Notes.

Structured securities such as the Notes involve a high degree of risk and are intended for sale only to those investors capable of understanding the risk entailed in such instruments. Prospective purchasers of the Notes should ensure that they understand the nature of the Notes and the extent of their exposure to risk, and that they understand the nature of the Notes as an investment in the light of their own circumstances and financial condition. Prospective purchasers of the Notes should conduct their own investigations and, in deciding whether or not to purchase Notes, should form their own views of the merits of an investment related to the Notes based upon such investigations and not in reliance upon any information given in this Prospectus or the Base Prospectus. If in doubt potential investors are strongly recommended to consult with their financial advisers before making any investment decision.

The delivery of this Prospectus shall not in any circumstances imply that the information contained herein concerning the Issuer or the Notes is correct at any time subsequent to the date hereof. Investors should carefully review and evaluate, *inter alia*, the most recent financial statements of the Issuer when deciding whether or not to purchase the Notes.

Other than in Belgium (the '**Public Offer Jurisdiction**'), the Issuer does not represent that this Prospectus may be lawfully distributed, or that the Notes may be lawfully offered, in compliance with any applicable registration or other requirements in any jurisdiction, or pursuant to an exemption available thereunder, or assume any responsibility for facilitating any such distribution or offering. In particular, no action has been taken by the Issuer which would permit a public offering of the Notes or distribution of this document in any jurisdiction where action for that purpose is required, other than in the Public Offer Jurisdiction. Accordingly, the Notes may not be offered or sold, directly or indirectly, and neither this

Prospectus nor any advertisement or other offering material may be distributed or published in any jurisdiction where such offer, sale, distribution and/or publication would be prohibited.

The only person authorised to use this Prospectus in connection with the offer or the Notes are Kempen & Co N.V., BNP Paribas S.A. (as the **'Dealer'**) and Crelan S.A. (the **'Distributor'**). Any offer made by any other party without the consent of the Issuer is unauthorised and the Issuer accepts no responsibility or liability for the actions of the persons making any such unauthorised offer.

The distribution of this Prospectus and the offer or sale of the Notes may be restricted by law in certain jurisdictions. Persons into whose possession this Prospectus or the Notes come must inform themselves about, and observe, any such restrictions. In particular, the restrictions set out in the "Subscription and Sale" section of the Base Prospectus (incorporated by reference into this Prospectus) on the distribution of the Base Prospectus and the offer or sale of Notes in the European Economic Area, the United States, the United Kingdom, the Netherlands and Japan also apply to this Prospectus and the Notes.

The Notes have not been and will not be registered under the United States Securities Act of 1933, as amended (the **'Securities Act'**) or with any securities regulatory authority of any state or other jurisdiction of the United States. Accordingly, the Notes may not be offered, sold, pledged or otherwise transferred within the United States or to or for the account or benefit of U.S. persons except in accordance with Regulation S under the Securities Act (**'Regulation S'**) or pursuant to an exemption from the registration requirements of the Securities Act and any applicable state securities laws.

The Notes have not been approved or disapproved by the U.S. Securities and Exchange Commission, any state securities commission in the United States or any other U.S. regulatory authority, nor have any of the foregoing authorities passed upon or endorsed the merits of the offering of the Notes or the accuracy or the adequacy of this Prospectus. Any representation to the contrary is a criminal offence in the United States.

No website or other electronic source that are cited or referred to in this Prospectus, shall be deemed to form part of, or to be incorporated by reference into, this Prospectus.

SUMMARY

Summaries are made up of disclosure requirements known as 'Elements'. The Elements are numbered in Sections A – E (A.1 – E.7).

This summary contains all the Elements required to be included in a summary for this type of securities and Issuer. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements.

Even though an Element may be required to be inserted in the summary because of the type of securities and Issuer, it is possible that no relevant information can be given regarding the Element. In this case a short description of the Element is included in the summary with the mention 'not applicable'

SECTION A – INTRODUCTION AND WARNINGS

A.1 *This summary must be read as an introduction to the Prospectus.*

Any decision to invest in the securities should be based on consideration of the prospectus as a whole by the investor.

Where a claim relating to the information contained in the prospectus is brought before a court, the plaintiff investor might, under the national legislation of the Member State of the European Economic Area where the claim is brought, be required to bear the costs of translating the prospectus before the legal proceedings are initiated.

Civil liability attaches only to those persons who have tabled the summary including any translation thereof, but only if the summary is misleading, inaccurate or inconsistent when read together with the other parts of the prospectus or it does not provide, when read together with the other parts of the prospectus, key information in order to aid investors when considering whether to invest in such securities.

A.2 *The Issuer consents to the use during the subscription period of the prospectus for subsequent resale or final placement of the securities by financial intermediaries in Belgium by Kempen & Co N.V., BNP Paribas S.A. as dealer and Crelan S.A. as distributor in Belgium.*

The subscription period for the Notes is from and including 10 June 2013 (09:00 CET) to and including 12 July 2013 (17:30 CET). The Issuer reserves the right to close the subscription earlier or to postpone the close of the subscription period, which determination in each case will be announced on www.crelan.be.

Information on the terms and conditions of the offer by any financial intermediary is to be provided at the time of the offer by the financial intermediary

SECTION B – ISSUER AND ANY GUARANTOR

B.1 Legal and commercial name : Issuer: F. van Lanschot Bankiers N.V.
Parent guarantor: Van Lanschot N.V.

B.2 Domicile and legal form of the Issuer, the legislation under which the Issuer operates and its country of incorporation : The Issuer is a public company with limited liability (*naamloze vennootschap*) incorporated under Dutch law, having its statutory seat at 's-Hertogenbosch, the Netherlands. The Issuer is registered the trade register of the Oost-Brabant Chamber of Commerce under no. 16038212.

The parent guarantor is a public company with limited liability (*naamloze vennootschap*) incorporated under Dutch law, having its statutory seat at 's-Hertogenbosch, the Netherlands. The Issuer is registered the trade register of the

Oost-Brabant Chamber of Commerce under no. 16014051.

B.4b Trends affecting the Issuer and the industries in which it operates

: On 30 January 2012, the Issuer announced that it is initiating an investment and cost reduction programme in response to the changing market conditions, increased competition and new client demands. This programme has two areas of focus. Firstly, the Issuer will invest in its services, building on its traditional focus on private banking and the client. In addition, the Issuer will increase its efficiency and permanently reduce its cost base.

The Issuer will invest an additional amount of € 30 million in the period 2012 to 2015 in the quality of the organisation, in particular in its employees and systems; this will further enhance the level of service it provides to its clients. The relationship model of the private bank will be extended and intensified. This will have consequences for the branch network. The lending business will be used more exclusively for director-owners and their businesses, which are an important feeder for the private bank. Additional efficiencies and synergies will be achieved by further intensifying the collaboration between the Issuer and its subsidiary Kempen & Co.

The Issuer's ambitions in Belgium remain unchanged. In the other international activities the Issuer is looking into opportunities to realise additional efficiencies and synergies.

At the same time the Issuer plans to accelerate its investments in systems, including a new securities system and online platform. Furthermore, new systems in its middle and back offices will deliver substantial efficiency gains and quality improvements in the coming years.

With the successful execution of the investment and cost reduction programme, the Issuer seeks to lower its cost level to about € 380 million in 2015 (operating expenses exclusive of non-strategic investments). As a result of the initiatives and measures taken in 2012, the Issuer is on course to achieve this target by 2015.

The Issuer has taken a number of key measures to maintain its solid position and to ensure the Issuer remains profitable in future. The investment and cost reduction programme has already started to deliver, and the Issuer has invested in improving services for clients. The loan portfolio underwent a thorough review, with the necessary provisions being formed, in keeping with our prudent strategy.

Given the prevailing climate, the underlying positive result in 2012 underlines the strength and earning capacity of the Issuer. However, the Issuer is not satisfied with the current profitability. The Issuer is therefore undertaking a strategic review aimed at supporting its ambition of positioning the Issuer as a strong, independent private bank. The Issuer aims to make clear choices to make full use of the potential of the Issuer in the field of private banking, asset management and merchant banking. A solid base and a clear focus on future growth are key elements for the Issuer's performance.

On 14 May 2014 the Issuer published the results of the strategic review, which may be summarised as follows: The Bank will focus on private banking, asset management and merchant banking. A new service model for private banking

that welcomes wealth management starters will be introduced and the Bank will provide more online solutions for wealth management, investment advice and savings in combination with personal service and specialist expertise. The Bank further announced a targeted reduction of corporate loan book where there is no link to private banking and a simplification of its product portfolio, organisation and IT infrastructure.

Political, financial and economic developments in Europe will continue to drive market developments in 2013. The implementation of Basel III reforms leads to an increased demand from financial institutions for capital and liquidity. Such increased demand has an adverse effect on margin. Furthermore the Issuer mainly operates in the Netherlands en Belgium, in which markets involvement of governmental organisations of the respective jurisdictions is considerable. In addition, important direct competitors of the Issuer have received or are receiving state aid. This may have a negative influence on the Issuer's competitiveness in the long term. New or increased financial services laws and/or regulations governing the Issuer's business and an adequate IT infrastructure demand considerable efforts and investments from a bank with a similar scale as the Issuer. Regulatory restrictions and limitations such as a ban on third party inducements and/or distribution fees (*provisieverbod*) may require banks such as the Issuer to reassess their sources of income and client proposition. For these reasons the Issuer expects another challenging year ahead. During the first months of this year the Issuer has seen a few signs of a cautious recovery, which have led to a higher level of investment activity among the Issuer's clients.

- B.5 The group and the Issuer's position within the group : All outstanding shares in the share capital of the Issuer are held by the holding company Van Lanschot N.V.
The Issuer holds a majority of the shares of its subsidiary Kempen & Co N.V., a Dutch merchant bank.
- B.9 Profit forecast : Not Applicable. The prospectus does not contain a profit forecast.
- B.10 Nature of any qualifications in the audit report on the historical financial information : Not Applicable. The Issuer does not publish financial information. There are no qualifications in the audit report in the historical financial information of Van Lanschot N.V.
- B.12 Selected historical key financial information : Not Applicable. The Issuer does not publish financial information.

The historical information of Van Lanschot N.V. is set out below:

<i>(x € million)</i>	31/12/2012	30/06/2012	31/12/2011	30/06/2011
Statement of income				
Income from operating activities	524.5	266.1	539.2	289.7
Operating expenses	408.7	205.7	412.3	211.6
Gross result before non-recurring charges	115.8	60.4	126.9	78.1
Non-recurring charges	44.7	11.9	-	-
Impairments	235.4	44.9	78.3	30.4

Operating result before tax	-164.3	3.6	48.6	47.7
Net result	-155.4	5.7	43.1	42.8
Underlying net profit	2.0	16.0	43.1	42.8
Efficiency ratio excluding non-recurring charges (%)	77.9	77.3	76.5	73.0

(x € million)

	31/12/2012	30/06/2012	31/12/2011	30/06/2011
Balance sheet and capital management				
Equity attributable to shareholders	1,353	1,498	1,507	1,466
Equity attributable to minority interests	53	51	59	320
Savings and deposits	11,369	11,942	13,100	13,225
Loans and advances to customers	13,464	13,994	14,270	15,059
Total assets	17,988	18,462	18,454	19,286
Funding ratio (%)	84.4	85.3	91.8	87.8
Risk-weighted assets	10,535	11,050	11,000	11,528
Core Tier I ratio (%)	11.0	11.0	10.9	10.1
Tier I ratio (%)	11.0	11.0	10.9	12.6
BIS total capital ratio (%)	11.9	12.1	11.9	14.0
Leverage ratio (%)	7.5	8.1	8.2	7.6

(x € billion)

	31/12/2012	30/06/2012	31/12/2011	30/06/2011
Client assets				
Client assets	52.3	49.4	49.8	49.3
- Assets under management	40.9	37.5	36.7	36.1
- Savings and deposits	11.4	11.9	13.1	13.2
Assets under management	40.9	37.5	36.7	36.1
- Discretionary	29.0	25.2	24.3	22.2
- Non-discretionary	11.9	12.3	12.4	13.9

Key figures

	31/12/2012	30/06/2012	31/12/2011	30/06/2011
Weighted average number of outstanding ordinary shares (x 1,000)	40,883	40,865	40,870	40,865
Earnings per share based on average number of ordinary shares (€)	-3.87	0.11	0.84	0.92
Return on average Core Tier I capital (%)	-13.4	0.7	3.0	6.5
Number of staff (FTEs)	1,862	1,908	2,009	2,010

These figures have been derived from the audited consolidated financial statements as of and for the financial years ended 31 December 2012 and 31 December 2011 of Van Lanschot and from the unaudited consolidated interim (semi-annual) financial statements of Van Lanschot as of and for the periods ended 30 June 2012 and 30 June 2011. The figures have been prepared under IFRS as adopted by the European Union and comply with Part 9 of Book 2 Netherlands Civil Code and the interim financial statements have been prepared in accordance with IAS 34.

Material adverse change in the prospects of the issuer since the date of its : There has been no significant change in the financial or trading position of the Issuer (taken as a whole) or of Van Lanschot N.V., which has occurred since 31 December 2012, being the last date for which either audited financial

	last published audited financial statements or a description of any material adverse change and a description of significant changes in the financial or trading position subsequent to the period covered by the historical information	information or (interim) financial information has been published. Neither has there been a material adverse change in the financial position or prospects of the Issuer (taken as a whole) or of Van Lanschot N.V., since 31 December 2012.
B.13	Recent events particular to the Issuer which are to a material extent relevant to the evaluation of the Issuer's solvency	: Not Applicable. There are no recent events in respect of either the Issuer or of Van Lanschot N.V., which are to a material extent relevant to an evaluation of the solvency of the Issuer or Van Lanschot N.V.
B.14	Issuer dependency upon other entities within the group	: Not Applicable. The Issuer is not dependent upon other entities within the group. Van Lanschot N.V. is the holding company of the Issuer and is therefore dependent on the performance of the Issuer and the Issuer's subsidiary companies.
B.15	Description of the Issuer's principal activities	: The Issuer offers a full range of banking and asset management services to high net-worth individuals in the Netherlands and Belgium, as well as to entrepreneurs and their businesses in the Netherlands. In addition, the Issuer's subsidiary Kempen & Co N.V. (Kempen & Co), which has been a subsidiary of the Issuer since 2007, is a Dutch merchant bank active in the areas of asset management, securities brokerage and corporate finance. Kempen & Co offers a range of specialist financial services for institutional investors, businesses, financial institutions, government agencies and semi-public institutions, foundations and high net-worth individuals. Under the "Van Lanschot Private Office" brand, the Issuer focuses on the top segment of high net-worth individuals (> € 10 million). Furthermore, the Issuer offers financial services specifically for business professionals, business executives and healthcare entrepreneurs. The Issuer's services are organised into three business segments: Private & Business Banking, Asset Management and Corporate Finance & Securities. The services to high net-worth individuals revolve around wealth creation and protection. In this context, the Issuer is able to offer a wide range of products and services. The Issuer applies the principle of open architecture when offering products to clients, which means offering third-party products when this is in the client's interest. In the corporate sector, the Issuer seeks to meet the private and professional needs of business owners and managers. Its main clients are family businesses and their directors/majority shareholders. In the institutional market, the Issuer mainly focuses on comprehensive fiduciary investment solutions. The Issuer consciously chooses a size that strikes the right balance between offering comprehensive and high-quality advisory services and ensuring a personal approach, with short communication lines. The Issuer is attentive and responsive to its clients' needs, while also offering a high

degree of professionalism and discretion. Personal relationships are paramount. The Issuer greatly values its independence, being the cornerstone of its business model, in which the Issuer puts the interests of its clients before all other interests. Therefore, the Issuer's actions are guided by its clients' interests.

The client is key, but the Issuer also serves the interests of other stakeholders. The Issuer maintains close contacts with its own employees, shareholders, other providers of capital and non-governmental organisations. These contacts form an essential aspect of the Issuer's corporate responsibly policy, with which it aims to be a trustworthy and reliable bank for all stakeholders.

In the Netherlands the Issuer has a nationwide presence with branches in most of the country's big towns and cities. This network allows the Issuer to offer all financial services throughout the country. In addition, the Issuer has seven branches in Belgium ('**Van Lanschot Belgium**'). Van Lanschot Belgium focuses exclusively on high net-worth individuals and institutional investors. Furthermore, the Issuer has two branches in Switzerland through other subsidiaries to serve its private clients elsewhere. The activities of the Issuer on Curacao and in Luxembourg are currently being wound down in accordance with the strategic decision to concentrate its international private banking activities in Switzerland for quality and efficiency reasons.

Van Lanschot is the holding company of the Issuer and does not undertake any other activities which have a material effect on its financial position.

B.16 To the extent known to the Issuer, whether the Issuer is directly or indirectly owned or controlled and by whom and description of the nature of such control

: All outstanding shares in the share capital of the Issuer are held by its holding company Van Lanschot N.V. The authorised share capital of the Issuer consists of 400,000 shares of € 100 each. All shares are nominative shares. Share certificates have not been issued. All 400,000 shares are held by Van Lanschot N.V. and have been fully paid up.

The authorised share capital of Van Lanschot N.V. consists of 135,000,000 shares of € 1 nominal value each, and is divided into preference shares C, ordinary shares A and ordinary shares B. Preference shares C have not been issued. The total outstanding share capital of Van Lanschot N.V. on the date of the Base Prospectus amounts to € 41,016,668 and is divided into 38,705,997 ordinary shares A and 2,310,671 ordinary shares B. The ordinary shares B are held by a number of large shareholders.

Under the articles of association of Van Lanschot N.V., the transfer of ordinary shares B is subject to the prior approval of the Supervisory Board and the Board of Managing Directors of Van Lanschot N.V. The ordinary shares A are held by *Stichting Administratiekantoor van gewone aandelen A Van Lanschot* (the '**Trust**'), which has issued depositary receipts for these shares. These depositary receipts are listed on the official list of Euronext Amsterdam by NYSE Euronext. The issuance of depositary receipts does not have a protective nature. In line with the Dutch Corporate Governance Code, the Trust allows holders of depositary receipts to exercise their voting rights at all times. The depositary receipts and Trust only exist so as to sufficiently protect the interests of

small holders of depositary receipts, insofar as they do not exercise their voting rights themselves. In that case, the Trust exercises the voting right in the interest of such holder of depositary receipt. A depositary receipt can be converted into the underlying ordinary share A without any restrictions. The board of the Trust consists of four members and is independent from Van Lanschot N.V. The Trust collects the dividends for the account of the holders of the depositary receipts and distributes the dividends directly to such holders of the depositary receipts. The large shareholders of ordinary shares B are set out in the table below.

Shareholder	Class B Shares	Interest %
Stichting Pensioenfonds ABP	980,291	2.39
LDDM Holding B.V.	1,330,380	3.24
	Class A Shares	
Stichting Administratiekantoor van gewone aandelen A Van Lanschot (the Trust)	38,705,997	94.37

- B.17 Credit ratings assigned to an Issuer or its debt securities at the request or with the cooperation of the Issuer in the rating process : This issue of Notes will not be rated. Van Lanschot N.V. has no credit rating assigned to it.
- B.18 Description of the nature and scope of the guarantee : The Issuer has the benefit of a written undertaking of joint and several liability of Van Lanschot N.V. for all debts arising from any legal act of the Issuer pursuant to the Section 2:403 of the Netherlands Civil Code ('**403-declaration**'). This joint and several liability of Van Lanschot N.V. is limited by section 2:403 and 2:404 of the Netherlands Civil Code. The 403-declaration may be revoked by Van Lanschot N.V. at any time. In such case Van Lanschot N.V. will remain liable for obligations of the Issuer under obligations entered into by third parties with the Issuer prior to the date of revocation.
- B.19 Section B information about the guarantor as if it were the issuer of the same type of security that is the subject of the guarantee : Information on Van Lanschot N.V. is set out in B.1 to B.17 above. The nature and scope of the guarantee is set out in B.18 above.

SECTION C – SECURITIES

- C.1 Type and the class of the securities being offered and admitted to trading, including any security identification number : The Notes will constitute direct and unsecured obligations of the Issuer and rank *pari passu* without any preference among themselves and with all other present and future unsecured and unsubordinated obligations of the Issuer and will have the benefit of a negative pledge.
- The final redemption amount in respect of the Notes will be linked to the performance of the Stoxx Global Select Dividend 100 Index (the '**Index**') unless the Issuer exercises its right in accordance with the terms and conditions of the Notes (the '**Issuer's Switch Option**') to pay a final redemption amount in

respect of the Notes equal to their Aggregate Nominal Amount and to pay an additional interest amount instead, all as described in Element C.9.

ISIN code: XS0936256337

Common code: 093625633

- C.2 Currency of the securities : The currency of the Notes is euro ('**EUR**')
- C.5 Restrictions on the free transferability of the securities : Notes which are represented by a Global Note will be transferable only in accordance with the rules and procedures for the time being of Euroclear or of Clearstream, Luxembourg.
- There are selling restrictions in relation to the European Economic Area, the United States, the United Kingdom, the Netherlands and Japan.
- C.8 Rights attached to the securities including ranking and limitations to those rights : The Issuer intends to issue the Notes in an aggregate nominal amount (the '**Aggregate Nominal Amount**') of a maximum of EUR 50,000,000 on 19 July 2013. Each Note shall be denominated in EUR in denominations of EUR 1,000 per Note.
- The Notes and the relative interest coupons (the '**Coupons**') constitute unsecured and unsubordinated obligations of the Issuer and rank pari passu without any preference among themselves and with all other present and future unsecured and unsubordinated obligations of the Issuer save for those preferred by mandatory provisions of law.
- Early redemption will be permitted (i) for taxations reasons, (ii) illegality, (iii) upon the occurrence of an event of default in respect of the issuer, or (iv) certain other events relating to the underlying Index, in which case the Notes will be redeemed at an amount equal to the nominal amount of such Notes adjusted with an amount determined by BNP Paribas Arbitrage S.N.C., in its capacity of calculation agent (the '**Calculation Agent**') in its sole and absolute discretion equal to the sum of (without duplication) all costs, expenses (including loss of funding), tax and duties incurred by the Issuer or any of its affiliates in connection with the redemption of the Notes and the related termination, settlement or re-establishment of any hedge or related trading position.
- The Notes will be issued in the form of a temporary global note exchangeable for a permanent global note which is exchangeable for Definitive Notes only in case (1) the Issuer has been notified that both Euroclear and Clearstream, Luxembourg has been closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise) or has announced an intention permanently to cease business or has in fact done so and no alternative clearing system is available or (2) the Issuer has or will become obliged to pay additional amounts to account for tax in respect of the Notes which would not be required were the Notes represented by a global note in definitive form.
- The terms and conditions of the Notes include other terms relevant to investors, including (but not limited to) adjustment(s) may be made to the terms and conditions of the Notes by the Issuer upon the occurrence of certain events, if the Calculation Agent determines that the occurrence of such event(s) necessitate(s) such adjustment(s).
- Deutsche Bank AG, London Branch in its capacity as agent in

respect of the Notes (the '**Agent**') and the Issuer may agree, without the consent of the holders of the Notes ('**Noteholders**') or the holders of the Coupons ('**Couponholders**'), to:

- (i) any modification of the agency agreement relating to the Notes (the '**Agency Agreement**') which is not materially prejudicial to the interests of the Noteholders; or
- (ii) any modification of the Notes, the Coupons or the Agency Agreement which is of a formal, minor or technical nature or is made to correct a manifest or proven error or to comply with mandatory provisions of the law of the Netherlands.

C.9 Nominal interest rate, the date from which interest becomes payable and the due date for interest, a description on which the interest rate is based and the maturity date: : Interest: The Notes bear a fixed rate of interest of 1.10 per cent. per year (indicative) on their nominal amount of EUR 1,000 per Note. The fixed coupon payable at the end of each year shall amount to EUR 11.00 (indicative) per Note. The final rate of interest and amount of interest payable will be determined by the Issuer and announced on or about 7 June 2013 on www.crelan.be and shall not be less than 1.00 per cent. per year and EUR 10.00 respectively.

Potential additional interest: Each Noteholder may become entitled to additional interest on the Notes. Upon the exercise by the Issuer of the Issuer's switch option (the '**Issuer's Switch Option**') an additional fixed rate of interest of 5.00% per year becomes payable on the Notes. The Notes shall in such case cease to be linked to the performance of the Index.

There is no certainty as to whether and when the Issuer's Switch Option will be exercised at any time during the life of the Notes.

On the first Interest Payment Date (as defined below) following the exercise by the Issuer of the Issuer's Switch Option, the Issuer shall pay additional fixed interest equal to 5.00 per cent. for each year between the Issue Date and the date on which the Issuer's Switch Option is exercised. This additional interest amounts to EUR 50.00 per Note per year and is payable on top of the interest of EUR 11.00 (indicative) per year payable on the Notes as described above.

Interest payment dates: Subject to any postponement provisions applicable to the Notes, interest on the Notes will be payable on 21 July 2014, 20 July 2015, 19 July 2016, 19 July 2017, 19 July 2018, 19 July 2019 and 20 July 2020 (each an '**Interest Payment Date**').

Date on which the Notes will be redeemed: Subject to any postponement provisions and if the Notes are not redeemed early, the Notes will be redeemed on 20 July 2020 (the '**Maturity Date**').

Calculation of the final redemption amount:

- (i) If the Issuer's Switch Option is not exercised, the Notes shall be redeemed on the Maturity Date against payment of an amount which shall be determined on the basis of the performance of the Stoxx Global Select Dividend 100 Index.

The performance of this Index is measured by comparison of the level of this Index on 19 July 2013 with the arithmetic mean of the level of the Index across

the last 25 months of the life of the Notes, expressed as a percentage.

This index performance is multiplied by 125 per cent. and the resulting percentage shall be multiplied by EUR 1,000. In case this would result in an amount which is less than EUR 1,000, each Note shall be redeemed on the Maturity Date at EUR 1,000 per Note; or

- (ii) If the Issuer's Switch Option is exercised, the Notes shall be redeemed on the Maturity Date against payment of an amount of EUR 1,000 per Note.

Indication of yield: The yield is 1.10 per cent. per annum (indicative) and is calculated as the internal rate of return at the Issue Date on the basis of the Issue Price and assuming the Notes are redeemed against payment of EUR 1,000 per Note on the Maturity Date and the Issuer's Switch Option has not been exercised. It is not an indication of future yield.

The Notes do not have the benefit of any representative for debt security holders.

- C.11 Whether the securities offered are or will be object of an application for admission to trading : The Notes to be issued will not be object of an application for admission to trading.
- C.15 Description of how the value of the investment is affected by the value of the underlying instrument(s) : The return on the Notes may be linked to the performance of the underlying Index. The level of the Index may go down as well as up throughout the life of the Notes. Fluctuations in the level of the underlying Index will affect the value of and the return on the Notes. A negative performance of the underlying Index will have a negative effect on the value of and return on the Notes.
- C.16 Maturity Date of the derivative securities : The Notes will be redeemed by the Issuer on 20 July 2020.
- C.17 Description of the settlement procedure of the derivative securities : The Notes will be delivered to subscribers for the Notes pursuant to the subscription procedures of the Distributor from time to time in place.
- C.18 Description of how the return of derivative securities takes place : Redemption of the Notes will take place against delivery of the Notes on the Maturity Date against payment by the Issuer of the redemption amount.
- C.19 Final reference price of the underlying : If the Issuer's Switch Option has not been exercised by the Issuer, the final reference price of the underlying Index shall be determined as the arithmetic mean of monthly observations of the official closing level of the Index during the last 25 months of the life of the Notes.
- C.20 Description of the type of underlying and where information on the underlying can be found : The underlying Index is an equity index comprising various equity instruments selected by Stoxx Ltd (the '**Index Sponsor**') in accordance with and pursuant to index rules published by the Index Sponsor.

Details of the past and further performance of the underlying Index and its volatility can be obtained from the Bloomberg information system (Bloomberg page: SDGP <INDEX>, or <http://www.bloomberg.com/quote/SDGP:IND>) and the website

of the index sponsor (http://www.stoxx.com/indices/index_information.html?symbol=SDGP), or any successor information source.

SECTION D – RISKS

- D.2 Key information on the key risks that are specific to the Issuer : Investors in the Notes should note that they bear the Issuer's solvency risk. The Issuer may be unable to fulfil its obligations in respect of the Notes. The Issuer may be subject to liquidity risk, market risk, operational risk, risks relating to failure of IT and other systems on which it is dependent, integrity risk, risk of fraud, outsourcing risk and credit risk. The Issuer's results can be adversely affected by general economic conditions and other business conditions. The Issuer has generated, and may continue to generate, lower income from commissions and fees due to fluctuations in the financial markets and clients experiencing weaker than expected returns on their investments. The Issuer's results of operations and financial condition may be adversely affected by a ban on third party inducements and distribution fees (*provisieverbod*). The Issuer has a certain degree of client concentration, and to the extent the Issuer is unable to retain these clients or sufficiently diversify its client base, its results of operations may suffer. The Issuer is subject to the risk, inherent in all regulated financial businesses, of having insufficient capital resources to meet the minimum regulatory capital requirements. IT and other systems on which the Issuer depends for its day-to-day operations may fail for a variety of reasons that may be outside its control. Deteriorating economic conditions or other factors could result in the further impairment of goodwill and intangible assets, which may adversely affect the Issuer's financial condition or results of operations. The Issuer's performance is subject to substantial competitive pressures that could adversely affect its results of operations. The Issuer operates in industries that are highly regulated. The Issuer is exposed to risks of damage to its reputation. Litigation or other proceedings or actions may adversely affect the business, financial condition and results of operations of the Issuer.

The key risks described above apply equally to Van Lanschot N.V.

- D.3 Key information on the key risks that are specific to the securities : The return on the Notes is linked to the performance of the Index. The level of the Index may go down as well as up throughout the life of the Notes. Fluctuations in the level of the Index will affect the value of and the return on the Notes. A negative performance of the Index may have an adverse effect on the value of and return on the Notes. Accordingly, before investing in the Notes, prospective investors should carefully consider the performance of the Index. Results of the Index achieved in the past are no guarantee of future performance.

The Notes are securities with a fixed maturity and are intended to be held until redemption. Noteholders will be dependent on a secondary market for any divestment of the Notes. A secondary market for the Notes may not develop and/or may be illiquid. In case such secondary market does not develop or is illiquid, investors may be unable to sell their Notes prior to maturity and/or the value of the Notes may be adversely affected. The value of the Notes shall be determined by various market

parameters, of which the performance of the underlying index, then current interest rates and Issuer credit risk are most notable.

The Issuer may at certain dates during the life of the Notes, in its sole discretion, exercise its option to switch the Notes from Notes with final redemption linked to the underlying Index to Notes with final redemption at par and bearing an additional fixed rate of interest for all subsequent Interest Payment Dates on the Notes. Once the Issuer has chosen to exercise such option, an additional fixed rate of interest will apply to all subsequent coupon payments for the remaining term of the Notes and the Notes will no longer be linked to the performance of the underlying Index. There is no certainty as to whether and when the Issuer's Switch Option will be exercised at any time during the life of the Notes. If the expected return on the Notes due to the positive performance of the Index nears or exceeds the expected return on the Notes based on the fixed rate of interest (inclusive of the additional fixed rate of interest), the likelihood of the Issuer exercising the Issuer's Switch Option will increase. The exercise of the Issuer's Switch Option or the expectation that such exercise may occur may have a negative effect on the value of, and return on, the Notes. The exercise of the Issuer's Switch Option or the expectation that such exercise may occur may result in a capped potential upside exposure of the Notes to the performance of the underlying Index.

Although the Notes are principal protected at maturity, under certain circumstances (which include taxation reasons, events of default of the issuer, illegality of the Notes and events affecting the underlying Index) the Issuer may redeem the Notes prior to their stated maturity against payment of an amount which is less than the principal amount of such Notes and may even be zero.

D.6 Risk warning to the effect that investors may lose the value of their entire investment or part of it, as the case may be.

The market value of the Notes may fluctuate during their term and hence, if sold in the secondary market or redeemed prior to maturity, prospective investors risk losing their entire investment as a result of an event of default of the Issuer or part of it otherwise.

SECTION E – OFFER

- E.2b Reasons for the offer and use of proceeds when different from making profit and/or hedging certain risks : The net proceeds of the issue of Notes will be applied by the Issuer for its general corporate purposes.
- E.3 Description of the terms and conditions of the offer : The subscription period for the Notes is from and including 10 June 2013 (09:00 CET) to and including 12 July 2013 (17:30 CET). The Issuer reserves the right to close the subscription earlier or to postpone the close of the subscription period, which determination in each case will be announced on www.crelan.be.

Investors may subscribe for the Notes through branches of Crelan S.A. (the '**Distributor**'). Investors may not be allocated all of the Notes for which they apply. The offering of the Notes

may, at the discretion of the Issuer, be withdrawn at any time prior to the Issue Date. Such withdrawal will be announced on the aforementioned website.

The Issuer reserves the right to increase or decrease the Aggregate Nominal Amount of the Notes to be issued. Such increase or decrease will be announced on the aforementioned website. The Aggregate Nominal Amount will be determined by the Issuer in its sole and absolute discretion, taking the number of allocations into consideration.

The minimum amount of subscription is 1 Note of EUR 1,000 denomination.

The maximum amount of subscription is 50,000 Notes of EUR 1,000 denomination.

Payment of the offer price of the Notes and the method of delivery of the Notes allocated to any one investor shall be in accordance with the procedures of the Distributor through which the investor subscribed for the Notes. Investors must carefully consider the payment and delivery process of Distributor before subscribing for the Notes

The offer price is equal to the Issue Price.

E.4 Description of any interest that is material to the offer including conflicting interests : Save for any fees payable to the Dealer and any distributor, so far as the Issuer is aware, no person involved in the issue of the Notes has an interest material to the offer.

The Calculation Agent is the agent of the Issuer and not the agent of the holders of the Notes. The Calculation Agent is not acting as a fiduciary to any Noteholder. The Calculation Agent also acts as the Issuer's hedging counterparty in respect of the Issuer's exposure to the underlying Index of the Notes. Although, the Calculation Agent is obligated to carry out its duty and function as Calculation Agent in good faith and using its reasonable judgment, in making its determinations and adjustments, the Calculation Agent will be entitled to exercise substantial discretion and may be subject to conflicts of interest in exercising this discretion given its position of both Calculation Agent and hedging counterparty of the Issuer in respect of the Notes. The interests of the Calculation Agent, acting in its capacity of hedging counterparty of the Issuer, may not necessarily be equal to the interests of Noteholders.

E.7 Estimated expenses charged to the investor by the issuer or the offeror : The fees for distribution and structuring of the Notes are reflected in the pricing of the Notes and will not be separately charged to investors. A selling fee of 2.50% of the subscribed nominal amount of the Notes may be charged by the Distributor separately.

Distribution and structuring fee: A maximum fee of 1.00% per annum of the subscribed nominal amount of the Notes (indicative, the final distribution and structuring fee shall be determined by the Issuer and announced on or about 19 July 2013 on www.crelan.be).

RISK FACTORS

Investing in the Notes involves risks. The Notes are principal protected at maturity. The market value of the Notes may fluctuate during their term and hence, if sold in the secondary market or redeemed prior to maturity, prospective investors risk losing their entire investment as a result of an Event of Default or part of it otherwise. See “Risk Factors” section of the Base Prospectus (incorporated by reference into this Prospectus) and the risk factors below for information on the risk factors to be taken into account when considering an investment in the Notes. Potential investors are strongly recommended to consult with their independent financial advisers before making any investment decision.

The Notes may not be a suitable investment for all investors

A prospective investor should conduct its own thorough analysis (including its own accounting, legal and tax analysis) prior to deciding whether to invest in the Notes. Any evaluation of the suitability for an investor of an investment in the Notes depends upon a prospective investor’s particular financial and other circumstances, as well as on the specific terms of the Notes. If a prospective investor does not have experience in financial, business and investment matters sufficient to permit it to make such a determination, the investor should consult with its financial adviser prior to deciding to make an investment as to the suitability of the Notes.

The Notes are complex financial instruments. A potential investor should not invest in the Notes unless it has the expertise (either alone or with a financial adviser) to evaluate how the Notes will perform under changing conditions, the resulting effects on the value of the Notes and the impact this investment will have on the potential investor’s overall investment portfolio. Prospective investors risk losing their entire investment as a result of an Event of Default or part of it otherwise.

Actions taken by the Calculation Agent may affect the value of Notes

The Calculation Agent for the issue of Notes is the agent of the Issuer and not the agent of the holders of the Notes. The Calculation Agent is not acting as a fiduciary to any Noteholder. The Calculation Agent also acts as the Issuer’s hedging counterparty in respect of the Issuer’s exposure to the underlying Index of the Notes. The Calculation Agent will make such determinations and adjustments as it deems appropriate, in accordance with the terms and conditions of the Notes. Although, the Calculation Agent is obligated to carry out its duty and function as Calculation Agent in good faith and using its reasonable judgment, in making its determinations and adjustments, the Calculation Agent will be entitled to exercise substantial discretion and may be subject to conflicts of interest in exercising this discretion given its position of both Calculation Agent and hedging counterparty of the Issuer in respect of the Notes. The interests of the Calculation Agent, acting in its capacity of hedging counterparty of the Issuer, may not necessarily be equal to the interests of Noteholders.

The Notes are linked to the performance of the underlying Index

If the Issuer’s Switch Option is not exercised, the return on the Notes is linked to the performance of the Index. An investment in Notes linked to an underlying Index entails significant risks not associated with an investment in a conventional debt security. The level of the Index may go down as well as up throughout the life of the Notes. Fluctuations in the level of the Index will affect the value of and the return on the Notes. A negative performance of the Index may have an adverse effect on the value of and return on the Notes. It is impossible to predict how the level of the Index will vary over time. The level of the Index may be subject to significant fluctuations that may not correlate with changes in interest rates, currencies, securities or other indices, resulting in principal payable that also may not correlate with such changes.

The Notes are securities with a fixed maturity and are intended to be held until redemption. Noteholders will be dependent on a secondary market for any divestment of the Notes. A secondary market for the Notes may not develop and/or may be illiquid. In case such secondary market does not develop or is illiquid, investors may be unable to sell their Notes prior to maturity and/or the value of the Notes may be adversely affected. The value of the Notes shall be determined by various market parameters, of which the performance of the underlying index, then current interest rates and Issuer credit risk are most notable.

Furthermore the Notes are of limited maturity and, unlike direct investments in the Index, investors are not able to hold the Notes beyond the maturity of the Notes in the expectation of a recovery in the price of the underlying Index. There are market risks associated with an actual investment in the underlying Index and though the Notes do not create an actual interest in the underlying Index, the return on the Notes generally involves the same associated risks as an actual investment in the underlying Index. Potential investors in the Notes should understand that the Issuer has not purported and does not purport to be a source of information concerning the market risks associated with the underlying Index.

Accordingly, before investing in the Notes, prospective investors should carefully consider the performance of the Index. Results of the Index achieved in the past are no guarantee of future performances. Prospective investors risk losing their entire investment as a result of an Event of Default or part of it otherwise.

Issuer's Switch Option

As of any Optional Switch Date from and including 7 July 2014, the Issuer may, in its sole discretion and upon no less than three Business Days' written notice prior to the relevant Interest Payment Date to the holders of the Notes, exercise its option to switch the Notes from Notes with final redemption linked to the underlying Index to Notes with final redemption at par and bearing an additional fixed rate of interest for all subsequent Interest Payment Dates on the Notes as further described in Condition 3(b).

Once the Issuer has chosen to exercise such option, an additional fixed rate of interest will apply to all subsequent coupon payments for the remaining term of the Notes and the Notes will no longer be linked to the performance of the underlying Index. The Issuer will not have the option to switch the Notes back from Notes with final redemption at par with an additional fixed rate of interest to Notes with final redemption linked to the underlying Index after having exercised the Issuer's Switch Option.

There is no certainty as to whether and when the Issuer's Switch Option will be exercised at any time during the life of the Notes. If the expected return on the Notes due to the positive performance of the Index nears or exceeds the expected return on the Notes based on the fixed rate of interest (inclusive of the additional fixed rate of interest), the likelihood of the Issuer exercising the Issuer's Switch Option will increase. The exercise of the Issuer's Switch Option or the expectation that such exercise may occur may have a negative effect on the value of, and return on, the Notes. The exercise of the Issuer's Switch Option or the expectation that such exercise may occur may result in a capped potential upside exposure of the Notes to the performance of the underlying Index.

A holder of the notes has no ability to exercise the Issuer's Switch Option.

Redemption prior to the stated maturity of the Notes

Although the Notes are principal protected at maturity, under certain circumstances (which include taxation reasons, events of default of the issuer, illegality of the Notes and events affecting the underlying Index) the Issuer may redeem the Notes prior to their stated maturity against payment of an amount which is less than the principal amount of such Notes and may even be zero. In such case, prospective investors risk losing their entire investment as a result of an event of default of the Issuer or part of it otherwise.

ILLUSTRATIVE PRODUCT SCENARIOS

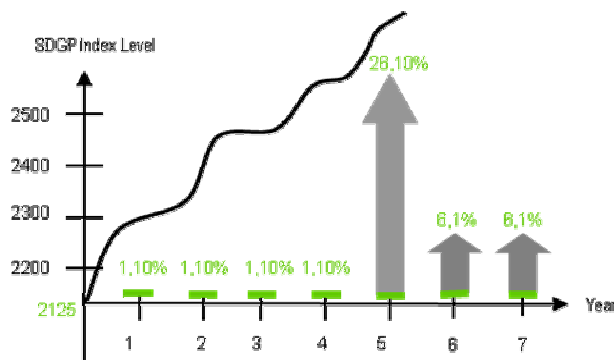
The following examples are provided as indicative information of the mechanism of the Notes only and are not a prediction of future results and/or performance of the Notes. No rights may be derived from these examples. The following examples do not include any effects of (i) possible taxation applicable to the Notes and/or holders of the Notes, (ii) any surcharges charged separately by the Distributor to investors in the Notes and (iii) any effects of a potential redemption of the Notes prior to maturity following the occurrence of an Event of Default or otherwise.

This product may be suitable for retail, private and institutional investors who believe that the level of the underlying Index will increase over the term of the Notes and who have sufficient financial expertise to understand the Terms and Conditions of the Notes, in particular the Issuer's Switch Option and its consequences.

1. Positive scenario

The Index shows a positive performance during the life of the Notes. The Issuer exercises the Issuer's Switch:

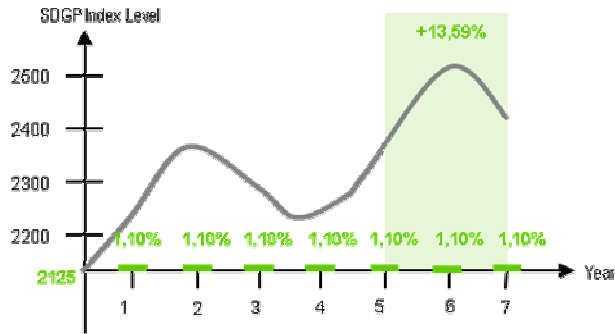
- The Issuer exercises the Issuer's Switch Option in year 5 of the life of the Notes.
- A fixed coupon of EUR 11.00 (indicative) is payable each year.
- In year 5 of the life of the Notes, an additional coupon of EUR 250 is payable (5 x EUR 50) per Note.
- Each following year an additional coupon of EUR 50 per Note is payable.
- At maturity each Note is redeemed by the Issuer against payment of EUR 1,000.



2. Neutral scenario

The Index shows a positive performance during the life of the Notes. The Issuer does not exercise the Issuer's Switch Option:

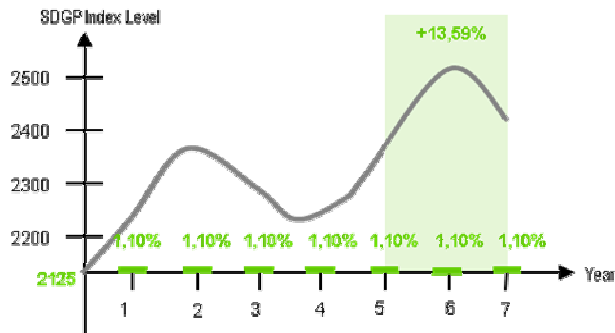
- A fixed coupon of EUR 11.00 (indicative) is payable each year.
- No additional coupon is payable.
- The official closing level of the Index is measured on 25 observation dates during the last 25 months of the life of the Notes. The arithmetic mean of these observations is compared to the official closing level of the Index on 19 July 2013.
- At maturity each Note is redeemed by the Issuer against payment of EUR 1,000 + (EUR 1,000 x 125% x positive performance of the Index).



3. Negative scenario

The Index shows a negative performance. The Issuer does not exercise the Issuer's Switch Option.

- A fixed coupon of EUR 11.00 (indicative) is payable each year.
- No additional coupon is payable.
- The official closing level of the Index is measured on 25 observation dates during the last 25 months of the life of the Notes. The arithmetic mean of these observations is compared to the official closing level of the Index on 19 July 2013.
- At maturity each Note is redeemed by the Issuer against payment of EUR 1,000.



DOCUMENTS INCORPORATED BY REFERENCE

The following documents, which have previously been published or are published simultaneously with the Base Prospectus and have been approved by the AFM or filed with it, shall be deemed to be incorporated in, and to form part of, this Prospectus; this Prospectus should be read and construed in conjunction with such documents:

- (i) the following parts of the Base Prospectus:
 - (a) the section headed “Risk Factors” of the Base Prospectus;
 - (b) the section headed “Important Notice” of the Base Prospectus;
 - (c) the section headed “F. van Lanschot Bankiers N.V.” of the Base Prospectus;
 - (d) the section headed “Financial Statements of Van Lanschot N.V.” of the Base Prospectus;
 - (e) the section headed “Taxation” of the Base Prospectus;
 - (f) the section headed “Subscription and Sale” of the Base Prospectus; and
- (ii) an English translation of the Articles of Association (*statuten*) of the Issuer and Van Lanschot N.V.;
- (iii) an English translation of the publicly available audited consolidated annual financial statements of Van Lanschot N.V. for the financial year ended on and as of 31 December 2012 (including the auditor's report thereon) as set out in the annual report 2012 on page 71 to 198 and 200;
- (iv) an English translation of the publicly available audited consolidated annual financial statements of Van Lanschot N.V. for the financial year ended on and as of 31 December 2011 (including the auditor's report thereon) as set out in the annual report 2011 on page 65 to 196 and 199;
- (v) the publicly available unaudited consolidated (semi-annual) financial statements of Van Lanschot N.V. as of and for the period ended 30 June 2011 as set forth in the semi-annual report for that period;
- (vi) the publicly available unaudited consolidated (semi-annual) financial statements of Van Lanschot N.V. as of and for the period ended 30 June 2012 as set forth in the semi-annual report for that period;
- (vii) the 2013 Q1 Trading Update Press Release;
- (viii) the Strategic Review Press Release; and
- (ix) the supplement to the Original Base Prospectus dated 27 May 2013.

Copies of this Prospectus, the Base Prospectus and/or any document incorporated by reference in this Prospectus as specified in the paragraph above may be obtained free of charge from the Issuer at Hooze Steenweg 29, 5211 JN 's-Hertogenbosch, the Netherlands, telephone number +31 (0)73 548 3548, e-mail address info@vanlanschot.com and/or on the website of the Issuer (<http://www.vanlanschot.nl/vanlanschot/en/about-van-lanschot/investor-relations/debt-investors/debt-issuance-programme.html>). The parts of the Base Prospectus which are not incorporated into this Prospectus are either not relevant for prospective investors or covered elsewhere in this Prospectus.

FORM OF THE NOTES

Each Tranche of Notes will be in bearer form and will be initially be represented by a Temporary Global Note, without receipts, interest coupons or talons which will be delivered on or prior to the original issue date of the Tranche to a common depository (the '**Common Depository**') on behalf of Euroclear or Clearstream, Luxembourg.

Whilst any Note is represented by a Temporary Global Note and subject to TEFRA D selling restrictions, payments of principal and interest (if any) due prior to the Exchange Date (as defined below) will be made (against presentation of the Temporary Global Note) only to the extent that certification (in a form to be provided) to the effect that the beneficial owners of such Note are not U.S. persons or persons who have purchased for resale to any U.S. person, as required by U.S. Treasury regulations, has been received by the relevant clearing system(s) and the relevant clearing system(s) have given a like certification (based on the certifications they have received) to the Agent. Any reference in this section to the relevant clearing system(s) shall mean Euroclear/Clearstream, Luxembourg.

On and after the date (the '**Exchange Date**') which is not less than 40 days after the date on which the Temporary Global Note is issued, interests in the Temporary Global Note will be exchangeable (free of charge), upon request as described therein, either for interests in a Permanent Global Note without interest coupons or talons or for Definitive Notes (as indicated in the "Other Information" section below) in each case (if the Notes are subject to TEFRA D selling restrictions) against certification of beneficial ownership as described above unless such certification has already been given. The holder of a Temporary Global Note will not be entitled to collect any payment of interest or principal due on or after the Exchange Date unless (if the Notes are subjected to TEFRA D selling restrictions) upon due certification, exchange of the Temporary Global Note for an interest in a Permanent Global Note or for Definitive Notes improperly withheld or refused. Pursuant to the Agency Agreement (as defined under "Terms and Conditions of the Notes" section below) the Agent will arrange that, where a Temporary Global Note representing a Tranche of Notes is issued, the Notes of such Tranche shall be assigned an ISIN and a common code by Euroclear or Clearstream, Luxembourg which are different from the ISIN and common code assigned to Notes of any other Tranche of the same Series.

Definitive Notes will be in the standard euromarket form. Definitive Notes and Global Notes will be in bearer form.

Payments of principal and interest (if any) on a Permanent Global Note will be made through the relevant clearing system(s) (against presentation or surrender (as the case may be) of the Permanent Global Note) without any requirement for certification. A Permanent Global Note will be exchangeable (free of charge), in whole (but not in part) in accordance with the terms and conditions set out in this Prospectus for security printed Definitive Notes with, where applicable, interest coupons or coupon sheets and talons attached. Such exchange may be made only upon the occurrence of any Exchange Event. An '**Exchange Event**' means (1) the Issuer has been notified that both Euroclear and Clearstream, Luxembourg has been closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise) or has announced an intention permanently to cease business or has in fact done so and no alternative clearing system is available or (2) the Issuer has or will become obliged to pay additional amounts as provided for or referred to in Condition 7 which would not be required were the Notes represented by a Global Note in definitive form. The Issuer will promptly give notice to Noteholders in accordance with Condition 12 upon the occurrence of an Exchange Event. In the event of the occurrence of any Exchange Event, Euroclear and/or Clearstream, Luxembourg, acting on the instructions of any holder of an interest in the Global Note, may give notice to the Agent requesting exchange and in the event of the occurrence of an Exchange Event as described in (2) above, the Issuer may also give notice to the Agent requesting exchange. Any such exchange shall occur no later than 15 days after the date of receipt of the relevant notice by the Agent. Global Notes and Definitive Notes will be issued pursuant to the Agency Agreement. At the date hereof, none of Euroclear or Clearstream, Luxembourg regard Notes in global form as fungible with Notes in definitive form.

Notes which are represented by a Global Note will only be transferable in accordance with the rules and procedures for the time being of Euroclear or Clearstream, Luxembourg, as the case may be.

The following legend will appear on all Global Notes, Definitive Notes and interest coupons (including talons) which are subject to TEFRA D selling restrictions:

'Any United States person who holds this obligation will be subject to limitations under the United States income tax laws, including the limitations provided in sections 1650) and 1287(a) of the Internal Revenue Code of 1986.'

The sections referred to provide that United States holders, with certain exceptions, will not be entitled to deduct any loss on Notes or interest coupons and will not be entitled to capital gains treatment of any gain on any sale, disposition, redemption or payment of principal in respect of Notes or interest coupons.

A Note may be accelerated by the holder thereof in certain circumstances described in Condition 9 of the Notes. In such circumstances, where any Note is still represented by a Global Note and a holder of such Note so represented and credited to his account with the relevant clearing system(s) gives notice that it wishes to accelerate such Note, unless within a period of 15 days from the giving of such notice payment has been made in full of the amount due in accordance with the terms of such Global Note, holders of interests in such Global Note credited to their accounts with the relevant clearing system(s) will become entitled to proceed directly against the Issuer on the basis of statements of account provided by the relevant clearing system(s) on and subject to the terms of the relevant Global Note.

TERMS AND CONDITIONS OF THE NOTES

The following are the Terms and Conditions of Notes to be issued by the Issuer which will be incorporated by reference into each Global Note and which will be endorsed on (or, if permitted by the rules of the relevant stock exchange and agreed between the Issuer and the relevant Dealer, incorporated by reference into) each Note in the standard euromarket form.

This Note is one of a Series (as defined below) of Notes issued by F. van Lanschot Bankiers N.V. (the '**Issuer**' or the '**Bank**'), pursuant to the Agency Agreement (as defined below). For the avoidance of doubt: references to the Issuer are solely to F. van Lanschot Bankiers N.V. and do not include its subsidiaries. References to subsidiaries are to subsidiaries as meant in Section 2:24a of the Netherlands Civil Code. References herein to the 'Notes' shall be references to the Notes of this Series and shall mean (i) in relation to any Notes represented by a global note (the '**Global Note**'), units of the lowest Specified Denomination (as defined below) in the Specified Currency (as defined below), (ii) definitive notes (the '**Definitive Notes**') issued in exchange for a Global Note and (iii) any Global Note. The Notes and the Coupons (as defined below) also have the benefit of an amended and restated agency agreement to be dated 12 April 2013 as amended and restated from time to time (the '**Agency Agreement**') made between the Issuer, Deutsche Bank AG, London Branch as issuing and principal paying agent and agent bank (in such capacity the '**Agent**', which expression shall include any successor agent) and the other paying agents named therein (together with the Agent, the '**Paying Agents**', which expression shall include any additional or successor paying agents).

Interest bearing Definitive Notes in the standard euromarket form have interest coupons ('**Coupons**') attached on issue. Global Notes do not have Coupons attached on issue. Any reference herein to '**Noteholders**' shall mean the holders of the Notes, and shall, in relation to any Notes represented by a Global Note, be construed as provided below. Any reference herein to '**Couponholders**' shall mean the holders of the Coupons.

References in these Terms and Conditions (the '**Conditions**') to 'Coupons' will include references to Coupon sheets where applicable.

As used herein, '**Tranche**' means Notes which are identical in all respects (including as to listing) and '**Series**' means a Tranche of Notes together with any further Tranche or Tranches of Notes which are (i) expressed to be consolidated and form a single series and (ii) identical in all respects (including as to listing) from the date on which such consolidation is expressed to take effect except for their respective Issue Dates, Interest Commencement Dates and/or Issue Prices.

Copies of the Agency Agreement are available at the specified offices of each of the Agent and the other Paying Agents. The Noteholders and the Couponholders are deemed to have notice of, and are entitled to the benefit of, all the provisions of the Agency Agreement which are binding on them. The statements in these Conditions include summaries of, and are subject to, the detailed provisions of the Agency Agreement.

Words and expressions defined in the Agency Agreement shall have the same meanings where used in these Conditions unless the context otherwise requires or unless otherwise stated, provided that in the event of inconsistency between the Agency Agreement and the Conditions, these Conditions will prevail.

In these Conditions:

General Definitions:

'**Affiliate**' means any entity controlled directly or indirectly, by the Issuer, any entity that controls, directly or indirectly, the Issuer, or any entity under common control with the Issuer. As used herein control means the ownership of a majority of the voting power of the entity and controlled by and controls shall be construed accordingly.

'Business Day' means a day on which the TARGET 2 System is open.

'Calculation Agent' means BNP Paribas Arbitrage S.N.C., acting in its capacity as calculation agent. All determinations and calculations made by the Calculation Agent shall be made by it in its sole discretion and in good faith, acting reasonably and on an arm's-length basis. All such determinations and calculations so made shall be final and binding (save in the case of manifest error) on all parties. The Calculation Agent shall have no liability or responsibility to any person in relation to the determinations or calculations provided in connection herewith, except in the case of wilful default or bad faith.

'Clearstream, Luxembourg' means Clearstream Banking, société anonyme.

'Distribution Compliance Period' means the period that ends 40-days after the completion of the distribution of each Tranche of Notes, as certified by the relevant Dealer(s) (in the case of a non syndicated issue).

'Early Redemption Amount' means an amount per Note equal to the nominal amount of such Note on the date of redemption less Early Redemption Unwind Costs.

'Early Redemption Unwind Costs' means an amount determined by the Calculation Agent in its sole and absolute discretion equal to the sum of (without duplication) all costs, expenses (including loss of funding), tax and duties incurred by the Issuer or any of its Affiliates in connection with the redemption of the Notes and the related termination, settlement or re-establishment of any hedge or related trading position, in each case such amount to be apportioned pro rata amongst each Note.

'euro', 'EUR' and '€' means the lawful currency of the member states of the European Union that have adopted the single currency in accordance with the Treaty on the functioning of the European Union, as amended from time to time, and as defined in article 2 of Council Regulation (EC) no.974/98 of 3 May 1998 on the introduction of the euro as amended from time to time.

'Euroclear' means Euroclear Bank S.A./N.V.

'Exchange Event' means (1) the Issuer has been notified that both Euroclear and Clearstream, Luxembourg has been closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise) or has announced an intention permanently to cease business or has in fact done so and no alternative clearing system is available or (2) the Issuer has or will become obliged to pay additional amounts as provided for or referred to in Condition 7 which would not be required were the Notes represented by a Global Note in definitive form.

'Fixed Coupon Amount' means EUR 11.00 per Specified Denomination (indicative, the Fixed Coupon Amount will be determined by the Issuer and announced on or about 7 June 2013 on www.crelan.be and shall not be less than EUR 10.00 per Specified Denomination).

'Fixed Interest Period' means the period from (and including) an Interest Payment Date (or the Interest Commencement Date) to (but excluding) the next (or first) Interest Payment Date.

'Holder' means the holder of any Note or Coupon.

'Interest Commencement Date' means the Issue Date.

'Interest Payment Date(s)' means 21 July 2014, 20 July 2015, 19 July 2016, 19 July 2017, 19 July 2018, 19 July 2019 and the Maturity Date, subject to postponement pursuant to Condition 4(c) and in the case of the Maturity Date where the Issuer's Switch Option has not been exercised, Condition 6(b). Each Interest Payment Date may be referred to as Interest Payment Date(t), where "t" means the number 1 to 7 (e.g. if t=1, Interest Payment Date(1) means 21 July 2014).

'Issue Date' means the date of issue of the Notes, being 19 July 2013.

'Issue Price' means the issue price of the Notes, being 100 per cent.

'Maturity Date' means the date of maturity of the Notes, being 20 July 2020.

'Noteholder' means the several persons who are for the time being holders of outstanding Notes being the bearers thereof save that, in respect of the Notes of any Series, for so long as the Notes or any part of them are represented by a Global Note held on behalf of Euroclear or Clearstream, Luxembourg each person (other than Euroclear or Clearstream, Luxembourg) who is for the time being shown in the records of Euroclear or Clearstream,

Luxembourg as the holder of a particular nominal amount of the Notes of the Series (in which regard any certificate or other document issued by Euroclear or Clearstream, Luxembourg as to the nominal amount of the Notes standing to the account of any person shall be conclusive and binding for all purposes save in the case of manifest error) shall be deemed to be the holder of that nominal amount of Notes (and the holder of the relevant Global Note shall be deemed not to be the holder) for all purposes other than with respect to the payment of principal or interest on the Notes, for which purpose the holder of the relevant Global Note shall be treated by the Issuer and any Paying Agent as the holder of the Notes in accordance with and subject to the terms of the relevant Global Note.

'Payment Day' means any day (subject to Condition 8) which is both (i) a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in, in the case of Notes in definitive form only, the relevant place of presentation; and (ii) a day on which the TARGET 2 System is open.

'Rate of Interest' means 1.10 per cent (indicative, the Rate of Interest will be determined by the Issuer and announced on or about 7 June 2013 on www.crelan.be and shall not be less than 1.00 per cent).

'Relevant Date' means in respect of any Note or Coupon, the date on which payment in respect of it first becomes due or (if any amount of the money payable is improperly withheld or refused) the date on which payment in full of the amount outstanding is made or (if earlier) the date on which notice is duly given to the Noteholders that, upon further presentation of the Note or Coupon being made in accordance with the Conditions, such payment will be made, provided that payment is in fact made upon such presentation.

'Securities Act' means the United States Securities Act of 1933, as amended.

'Specified Currency' means Euro.

'Specified Denomination' means EUR 1,000 per Note.

'sub-unit' means one eurocent.

'TARGET 2 System' means the Trans-European Automated Real-Time Gross Settlement Express Transfer payment system, launched on 19 November 2007, which utilises a single shared platform.

'Treaty' means the Treaty establishing the European Community, as amended.

1. FORM, DENOMINATION AND TITLE

The Notes are in bearer form and, in the case of Definitive Notes, serially numbered, in the Specified Currency, the Specified Denomination(s) and in the form as described in paragraph 2 of the 'Other Information' section below.

Notes in definitive form are issued with Coupons attached.

The Notes will be denominated the Specified Currency and will be issued in denominations equal to the Specified Denomination. The Issuer intends to issue the Notes on the Issue Date. The aggregate nominal amount of Notes to be issued is a maximum of EUR 50,000,000 (the **'Aggregate Nominal Amount'**). The Aggregate Nominal Amount shall be determined by the Issuer on or about 19 July 2013 and shall be announced on www.crelan.be.

Subject as set out below, title to the Notes and the Coupons will pass by delivery. Except as ordered by a court of competent jurisdiction or as required by law or applicable regulations, the Issuer, the Agent and any Paying Agent may deem and treat the bearer of any Note or Coupon as the absolute owner thereof (whether or not overdue and notwithstanding any notice of ownership or writing thereon or notice of any previous loss or theft thereof) for all purposes but, in the case of any Global Note, without prejudice to the provisions set out in the next succeeding paragraph.

For as long as any of the Notes is represented by a Global Note held on behalf of Euroclear Bank S.A./N.V., as operator of Euroclear and/or Clearstream, Luxembourg, each person (other than Euroclear or Clearstream, Luxembourg) who is for the time being shown in the records of Euroclear or Clearstream, Luxembourg as the holder of a particular nominal amount of such Notes (in which regard any certificate or other document issued by Euroclear or Clearstream, Luxembourg as to the nominal amount of Notes standing to the account of any person shall be conclusive and binding for all purposes save in the case of manifest error) shall be treated by the Issuer and any Paying Agent as the holder of such nominal amount of such Notes for all purposes other than with respect to the payment of principal or interest on the Notes, for which purpose the bearer of the relevant Global Note shall be treated by the Issuer and any Paying Agent as the holder of such Notes in accordance with and subject to the terms of the relevant Global Note. Notes which are represented by a Global Note will be transferable only in accordance with the rules and procedures for the time being of Euroclear or of Clearstream, Luxembourg.

2. STATUS OF THE SENIOR NOTES AND NEGATIVE PLEDGE

The Notes and the relative Coupons constitute unsecured and unsubordinated obligations of the Issuer (such Notes, '**Senior Notes**') and rank pari passu without any preference among themselves and with all other present and future unsecured and unsubordinated obligations of the Issuer save for those preferred by mandatory provisions of law.

As long as the Senior Notes or any relative or Coupons remain outstanding, the Issuer will not secure by lien, pledge or other charge upon the whole or part of its assets or revenues any present or future Relevant Indebtedness (as defined below) without at the same time securing the Senior Notes, as the case may be, equally and rateably with such Relevant Indebtedness or providing such other security as the Noteholders may approve by an Extraordinary Resolution (as defined in the Agency Agreement).

'**Relevant Indebtedness**' means:

- (I) any lien, debt, guarantee or other obligation of the Issuer or any of its subsidiaries (each an '**Obligation**' and together the '**Obligations**') which is represented by notes, bonds, debentures, debenture stock, loan stock or other securities offered, issued or distributed, whether by way of public offer, private placement, acquisition consideration or otherwise, whether issued for cash or in whole or in part for a consideration other than cash and whether listed (or capable of being listed) on any stock exchange or over-the-counter or other similar securities market or not (each such note, bond, debenture, debenture stock, loan stock or other security, a '**Security**' and together the '**Securities**'), but
- (II) excluding Obligations represented by Securities, which are (i) issued on the basis of and in accordance with the legal and regulatory requirements applicable to such Securities and which (ii) by virtue of law give the holders of such Securities a mandatory right of preference on the revenues of a mortgage portfolio of the Issuer or such subsidiary of the Issuer which Obligations shall not exceed 15 per cent.

3. INTEREST

(a) *Fixed Coupon Amount*

Each Note bears interest on its outstanding nominal amount from (and including) the Interest Commencement Date at the rate(s) per annum equal to the Rate of Interest. Interest will be payable in arrear on the Interest Payment Date(s) in each year.

The amount of interest payable on each Interest Payment Date in respect of the Fixed Interest Period ending on (but excluding) such date will amount to the Fixed Coupon Amount.

(b) *Issuer's Switch Option and Additional Fixed Coupon Amount*

Following the exercise by the Issuer of the Issuer's Switch Option on any Optional Switch Date(t), the Issuer may, having given:

- (i) not less than three Business Days' notice to the Noteholders in accordance with Condition 12 prior to the relevant Interest Payment Date(t); and
- (ii) not less than three Business Days before the giving of the notice referred to in (i), notice to the Agent,

(both of which notices shall be irrevocable) exercise its right to alter the final redemption amount payable in respect of the Notes from being linked to the Index ('**Issuer's Switch Option**') so that, upon such exercise, the final redemption amount in respect of the Notes shall cease to be linked to the Index and the Notes shall bear, in addition to the Fixed Coupon Amount described in Condition 3(a) above, an additional fixed coupon amount (the '**Additional Fixed Coupon Amount**') on their nominal amount, which shall be calculated in accordance with following formula, as determined by the Calculation Agent:

- (i) Payable on the relevant Interest Payment Date(t), immediately following the exercise of the Issuer's Switch Option:
Specified Denomination \times 5.00% \times t; and
- (ii) Payable on each subsequent Interest Payment Date(t):
Specified Denomination \times 5.00%.

Where:

'**Optional Switch Date(t)**' means, 7 July 2014, 6 July 2015, 5 July 2016, 5 July 2017, 5 July 2018 and 5 July 2019 where "t" means the number 1 to 6 (e.g. if t=1, Optional Switch Date(1) means 7 July 2014).

't' means, for the purposes of this Condition 3(b) only, the number 1 to 6 corresponding to the relevant Optional Switch Date(t).

(c) *Accrual of Interest*

Each Note (or in the case of the redemption of part only of a Note, that part only of such Note) will cease to bear interest (if any) from the date for its redemption unless, upon due presentation thereof, payment of principal is improperly withheld or refused. In such event, interest will continue to accrue until whichever is the earlier of:

- (1) the date on which all amounts due in respect of such Note have been paid; and
- (2) five days after the date on which the full amount of the moneys payable has been received by the Agent and notice to that effect has been given to the Noteholders in accordance with Condition 12 or individually.

4. **PAYMENTS**

(a) *Method of Payment*

Payments in the Specified Currency will be made by credit or transfer to a Euro account (or to any other account to which Euro may be credited or transferred) specified by the payee. Payments will be subject in all cases to any fiscal or other laws and regulations applicable thereto in the place of payment, but without prejudice to the provisions of Condition 7.

(b) *Presentation of Notes*

Payments of principal in respect of Definitive Notes will (subject as provided below) be made in the manner provided in Condition 4(a) above only against presentation and surrender (or, in the case of part payment of any sum due, endorsement) of Definitive Notes, and payments of interest in respect of Definitive Notes will (subject as provided below) be made as aforesaid only against presentation and surrender

(or, in the case of part payment of any sum due, endorsement) of Coupons, in each case at the specified office of any Paying Agent outside the United States (which expression, as used herein, means the United States of America (including the States and the District of Columbia, its territories, its possessions and other areas subject to its jurisdiction)).

Upon the date on which any Note in definitive form becomes due and repayable, unmatured Coupons relating thereto (whether or not attached) shall become void and no payment or, as the case may be, exchange for further Coupons shall be made in respect thereof.

If the due date for redemption of any Definitive Note is not an Interest Payment Date, interest (if any) accrued in respect of such Note from (and including) the preceding Interest Payment Date or, as the case may be, the Interest Commencement Date shall be payable only against surrender of the relevant Definitive Note.

Payments of principal and interest (if any) in respect of Notes represented by any Global Note will (subject as provided below) be made in the manner specified above in relation to Definitive Notes and otherwise in the manner specified in the relevant Global Note against presentation or surrender, as the case may be, of such Global Note at the specified office of any Paying Agent outside the United States. A record of each payment made against presentation or surrender of such Global Note, distinguishing between any payment of principal and any payment of interest, will be made on such Global Note by such Paying Agent and such record shall be prima facie evidence that the payment in question has been made.

The holder of a Global Note shall be the only person entitled to receive payments in respect of Notes represented by such Global Note and the Issuer will be discharged by payment to, or to the order of, the holder of such Global Note in respect of each amount so paid. Each of the persons shown in the records of Euroclear or Clearstream, Luxembourg as the beneficial holder of a particular nominal amount of Notes represented by such Global Note must look solely to Euroclear or Clearstream, Luxembourg, as the case may be, for his share of each payment so made by the Issuer to, or to the order of, the holder of such Global Note. No person other than the holder of such Global Note shall have any claim against the Issuer in respect of any payments due on that Global Note.

(c) *Payment Day*

If the date for payment of any amount in respect of any Note or Coupon is not a Payment Day, the holder thereof shall not be entitled to payment until the next following Payment Day in the relevant place and shall not be entitled to further interest or other payment in respect of such delay.

(d) *Interpretation of Principal and Interest*

Any reference in these Conditions to principal in respect of the Notes shall be deemed to include, as applicable:

- (i) any additional amounts which may be payable with respect to principal under Condition 7;
- (ii) the Final Redemption Amount of the Notes;
- (iii) the Early Redemption Amount of the Notes; and
- (iv) any premium and any other amounts (other than interest) which may be payable by the Issuer under or in respect of the Notes.

Any reference in these Conditions to interest in respect of the Notes shall be deemed to include, as applicable, any additional amounts which may be payable with respect to interest under Condition 7.

5. REDEMPTION AND PURCHASE

(a) *At Maturity*

Unless previously redeemed as set out in this Condition 5 or in Condition 6 or purchased and cancelled as specified below, each Note will be redeemed by the Issuer at its final redemption amount ('**Final Redemption Amount**') in the Specified Currency on the Maturity Date (subject to postponement as set out in Condition 4(c) and, in the case of the Maturity Date where the Issuer's Switch Option has not been exercised, Condition 6(b)), which shall be an amount per Note determined by the Calculation Agent in its sole and absolute discretion, and calculated in accordance with the following formula:

- (i) if the Issuer's Switch Option has not been exercised on any Optional Switch Date(t):

$$\text{Specified Denomination} \times 100\% + \text{Specified Denomination} \times 125\% \times \text{MAX} \left(0, \frac{\text{Final Index Level}}{\text{Initial Index Level}} - 1 \right); \text{ or}$$

- (ii) if the Issuer's Switch Option has been exercised on any Optional Switch Date(t):

$$\text{Specified Denomination} \times 100\%$$

Where:

'**MAX**' means the greater of the relevant values separated by the comma.

(b) *Redemption for Tax Reasons*

The Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time, on giving not less than 30 nor more than 60 days' notice to the Noteholders in accordance with Condition 12 (which notice shall be irrevocable) if;

- (i) on the occasion of the next payment due under the Notes, the Issuer has or will become obliged to pay additional amounts as provided or referred to in Condition 7 as a result of any change in, or amendment to, the laws or regulations of the Netherlands or any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations, which change or amendment becomes effective on or after the Issue Date of the first Tranche of the Notes; and
- (ii) such obligation cannot be avoided by the Issuer taking reasonable measures available to it, provided that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Issuer would be obliged to pay such additional amounts were a payment in respect of the Notes then due.

Prior to the publication of any notice of redemption pursuant to this Condition, the Issuer shall deliver to the Agent a certificate signed a duly authorised representative of the Issuer stating that the Issuer is entitled to effect such redemption and setting forth a statement of facts showing that the conditions precedent to the right of the Issuer so to redeem have occurred, and an opinion of independent legal advisers of recognised standing to the effect that the Issuer has or will become obliged to pay such additional amounts as a result of such change or amendment.

Notes redeemed pursuant to this Condition 5(b) will be redeemed at their Early Redemption Amount referred to in Condition 5(d) below together (if appropriate) with interest accrued to (but excluding) the date of redemption.

(c) *Redemption for illegality*

In the event that the Agent determines in good faith that the performance of the Issuer's obligations under the Notes or that any arrangements made to hedge the Issuer's obligations under the Notes has or will become unlawful, illegal or otherwise

prohibited in whole or in part as a result of compliance with any applicable present or future law, rule, regulation, judgment, order or directive of any governmental, administrative, legislative or judicial authority or power, or in the interpretation thereof, the Issuer having given not less than ten (10) nor more than 30 days' notice to Noteholders in accordance with Condition 12 (which notice shall be irrevocable), may, on expiry of such notice redeem all, but not some only, of the Notes, each Note being redeemed at the Early Redemption Amount together (if appropriate) with interest accrued to (but excluding) the date of redemption.

(d) *Early Redemption Amounts*

For the purpose of Condition 5(b) above, Condition 6 and Condition 7 the Notes will be redeemed at the Early Redemption Amount.

(e) *Purchases*

The Issuer and any of its subsidiaries may at any time purchase Notes (provided that, in the case of Definitive Notes, all unmatured Coupons relating thereto are purchased therewith) at any price in the open market or otherwise. If purchases are made by tender, tenders must be available to all Noteholders alike. Such Notes may be held, reissued, resold or, at the option of the Issuer, surrendered to any Paying Agent for cancellation.

(f) *Cancellation*

All Notes which are redeemed will forthwith be cancelled (together with, in the case of Definitive Notes, all unmatured Coupons attached thereto or surrendered therewith at the time of redemption). All Notes so cancelled and Notes purchased and cancelled pursuant to Condition 5(e) above (together with, in the case of Definitive Notes, all unmatured Coupons cancelled therewith) shall be forwarded to the Agent and cannot be reissued or resold.

6. INDEX LINKED CONDITIONS

(a) *Index Linked Definitions*

For the purposes of the terms and conditions of the Notes, the following terms shall have the meanings set out below:

'Additional Disruption Event' means a Change in Law and/or a Hedging Disruption.

'Affiliate' means, in relation to any person, any entity controlled, directly or indirectly, by the person, any entity that controls, directly or indirectly, the person or any entity directly or indirectly under common control with the person. For this purpose, "control" of any entity or person means ownership of a majority of the voting power of the entity or person.

'Averaging Dates' means 13 July 2018, 13 August 2018, 13 September 2018, 15 October 2018, 20 November 2018, 13 December 2018, 14 January 2019, 13 February 2019, 13 March 2019, 15 April 2019, 13 May 2019, 13 June 2019, 15 July 2019, 13 August 2019, 13 September 2019, 14 October 2019, 13 November 2019, 13 December 2019, 13 January 2020, 13 February 2020, 13 March 2020, 14 April 2020, 13 May 2020, 15 June 2020 and the Expiration Date, or if any such date is not a Scheduled Trading Day, the next following Scheduled Trading Day, in each case subject to Condition 6(c).

'Change in Law' means that, on or after the Issue Date (A) due to the adoption of or any change in any applicable law, regulation, rule, order, ruling or procedure (including, without limitation, any tax law and any regulation, rule, order, ruling or procedure of any applicable regulatory authority, tax authority and/or any exchange) or (B) due to the promulgation of or any change in the interpretation by any court,

tribunal or regulatory authority with competent jurisdiction (including, without limitation, any relevant exchange or trading facility) of any applicable law or regulation (including any action taken by a taxing authority), the Calculation Agent determines that: (X) it has (or it expects that it will) become illegal for the Issuer or any of its Affiliates, to (i) hold, acquire or dispose of any Component of the Index or to enter into transactions on or relating to any Component of the Index or (ii) perform its obligations under the Notes; or (Y) the Issuer or any of its Affiliates would (or would expect to) incur a materially increased cost in (i) holding, acquiring or disposing of any Component of the Index, (ii) maintaining, entering into or unwinding any Hedging Arrangement, and/or (iii) performing its obligations under the Notes (including, without limitation, due to any increase in tax liability, decrease in tax benefit or other adverse effect on its tax position).

'Component' means in respect of an Index, any shares, equity options or other component comprised in such Index. If the Index itself comprises or includes one or more other Indices, **'Component'** shall be read and construed as the relevant underlying shares, equity options or other components.

'Disrupted Day' means any Scheduled Trading Day on which (i) the Index Sponsor fails to publish the level of the Index, or (ii) any Related Exchange fails to open for trading during its regular trading session or (iii) on which a Market Disruption Event has occurred.

'Early Closure' means the closure on any Exchange Business Day of the relevant Exchange(s) or Related Exchange(s), if any, prior to its/their Scheduled Closing Time unless such earlier closing time is announced by the relevant Exchange(s) or Related Exchange(s) at least one hour prior to the earlier of (i) the actual closing time for the regular trading session on such Exchange(s) or such Related Exchange(s) on such Exchange Business Day and (ii) the submission deadline for orders to be entered into the relevant Exchange(s) or such Related Exchange(s) system(s) for execution at the Valuation Time on such Exchange Business Day.

'Exchange(s)' means, in respect of any securities comprised in the Index, the stock exchanges (from time to time) on which in the determination of the Calculation Agent such securities are listed for the purposes of such Index or any successor to any such exchange or quotation system or any substitute exchange or quotation system to which trading in the securities comprised in the Index has temporarily been relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to the securities underlying such Index on such successor or substitute exchange or quotation system as on the original Exchange).

'Exchange Business Day' means any Scheduled Trading Day on which the relevant Exchange and each Related Exchange are open for trading during their respective regular trading sessions, notwithstanding such relevant Exchange or any such relevant Related Exchange closing prior to its Scheduled Closing Time.

'Exchange Disruption' means any event (other than an Early Closure) that disrupts or impairs (as determined by the Calculation Agent) the ability of market participants in general (i) to effect transactions in, or obtain market values for any security comprised in the Index on any relevant Exchange or (ii) to effect transactions in, or obtain market values for, futures or options contracts relating to the Index on any relevant Related Exchange.

'Expiration Date' means 13 July 2020, or if such date is not a Scheduled Trading Day, the next following Scheduled Trading Day, in each case subject to Condition 6(c).

'Final Index Level' means arithmetic mean of the Index Levels determined in respect of each of the Averaging Dates.

'Hedging Arrangement' means any hedging arrangements entered into by the Issuer and/or its Affiliates at any time with respect to the Notes, including without limitation the entry into of any transaction(s) and/or purchase and/or sale of any Component of the Index or any other asset(s) to hedge the equity price risk of

entering into and performing the obligations of the Issuer under the Notes and any associated foreign exchange transactions.

'Hedging Disruption' means that the Issuer and/or its Affiliates is unable, after using commercially reasonable efforts, to (A) hold, acquire, re-establish, substitute, maintain, unwind or dispose of any Component of the Index and/or any Hedging Arrangement, and/or (B) realise, recover or remit the proceeds of any Component and/or any Hedging Arrangement.

'Index' means Stoxx Global Select Dividend 100 Index (Bloomberg code SDGP <INDEX>), or any Successor Index.

'Index Cancellation' means the Index Sponsor cancels the Index and no Successor Index exists.

'Index Disruption' means the Index Sponsor fails to calculate and announce the Index Level.

'Index Level' means, on any relevant Scheduled Trading Day, as calculated and published by the Index Sponsor, the official closing level of the Index on such Scheduled Trading Day.

'Index Modification' means the Index Sponsor announces that it will make (in the opinion of the Issuer) a material change in the formula for or the method of calculating the Index or in any other way materially modifies the Index (other than a modification prescribed in that formula or method to maintain the Index in the event of changes in constituent securities and capitalisation and other routine events).

'Index Sponsor' means the corporation or entity as determined by the Calculation Agent that (a) is responsible for setting and reviewing the rules and procedures and the methods of calculation and adjustments, if any, related to the Index and (b) announces (directly or through an agent) the level of the Index on a regular basis during each Scheduled Trading Day, failing whom such person acceptable to the Calculation Agent who calculates and announces the Index or any agent or person acting on behalf of such person.

'Initial Index Level' means the Strike Price.

'Market Disruption Event' means the occurrence or existence on any Scheduled Trading Day of (i) a Trading Disruption or (ii) an Exchange Disruption, which in either case the Calculation Agent determines in its sole discretion is material at any time during the one hour period that ends at the relevant Valuation Time or (iii) an Early Closure, provided that, the securities comprised in the Index in respect of which an Early Closure, an Exchange Disruption and/or a Trading Disruption occurs or exists amount, in the determination of the Calculation Agent, in aggregate to 20 per cent. or more of the level of the Index. For the purpose of determining whether a Market Disruption Event exists at any time in respect of a security included in the Index at any time, then the relevant percentage contribution of that security to the level of the Index shall be based on a comparison of (x) the portion of the level of the Index attributable to that security and (y) the overall level of the Index, in each case immediately before the occurrence of such Market Disruption Event, as determined by the Calculation Agent.

'Related Exchange' means each exchange or quotation system as the Calculation Agent determines on which trading has a material effect (as determined by the Calculation Agent) on the overall market for futures or options contracts relating to the Index, or such other options or futures exchange(s) as the Issuer may select, any transferee or successor to any such exchange or quotation system or any substitute exchange or quotation system to which trading in futures or options contracts relating to the Index has temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to the futures or options contracts relating to the Index on such temporary substitute exchange or quotation system as on the original Related Exchange).

'Scheduled Closing Time' means in respect of the relevant Exchange(s) or a Related Exchange and a Scheduled Trading Day, the scheduled weekday closing time of the relevant Exchange(s) or such Related Exchange on such Scheduled Trading Day, without regard to after hours or any other trading outside of the regular trading session hours.

'Scheduled Trading Day' means any day on which the Index Sponsor is scheduled to publish the level of the Index and each Related Exchange is scheduled to be open for trading for its regular trading session.

'Strike Date' means 19 July 2013, or if such date is not a Scheduled Trading Day, the next following Scheduled Trading Day, in each case subject to Condition 6(c).

'Strike Price' means the level of the Index at the Valuation Time on the Strike Date, as calculated and published by the Index Sponsor.

'Successor Index' means where the Index is (i) not calculated and announced by the Index Sponsor but is calculated and announced by a successor sponsor acceptable to the Calculation Agent or (ii) replaced by a successor index using, in the determination of the Calculation Agent, the same or a substantially similar formula for and method of calculation as used in the calculation of the Index, such successor index or index calculated and announced by the successor sponsor.

'Trading Disruption' means any suspension of or limitation imposed on trading by an Exchange or a Related Exchange or otherwise and whether by reason of movements in price exceeding limits permitted by the relevant Exchange or the relevant Related Exchange or otherwise (i) on any relevant Exchange(s) relating to any security comprised in the Index, or (ii) in futures or options contracts relating to the Index on a Related Exchange.

'Valuation Time' means the Scheduled Closing Time on the relevant date. If the relevant Exchange closes prior to its Scheduled Closing Time, and the specified Valuation Time is after the actual closing time for its regular trading session, then (subject to Condition 6(c)) the Valuation Time shall be such actual closing time.

(b) *Disrupted Days*

If the Calculation Agent determines that the Strike Date, the Expiration Date or any Averaging Date, as the case may be, in respect of the Index is a Disrupted Day, then the Strike Date, the Expiration Date or such Averaging Date, as the case may be, shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day, unless each of the eight Scheduled Trading Days immediately following the original date that, but for the determination by the Calculation Agent of the occurrence of a Disrupted Day, would have been the Strike Date, the Expiration Date or such Averaging Date, as the case may be, is a Disrupted Day. In that case:

- (a) that eighth Scheduled Trading Day shall be deemed to be the Strike Date, the Expiration Date or such Averaging Date, as the case may be, in respect of the Index, notwithstanding the fact that such day is a Disrupted Day; and
- (b) the Calculation Agent shall determine the level of the Index on that eighth Scheduled Trading Day in accordance with the formula for and method of calculating the Index last in effect prior to the occurrence of the first Disrupted Day using the Exchange-traded or quoted price as of the Valuation Time on that eighth Scheduled Trading Day of each security comprised in the Index (or, if the Calculation Agent determines that an event giving rise to a Disrupted Day has occurred in respect of a relevant security on that eighth Scheduled Trading Day, its good faith estimate of the value for the relevant security as of the Valuation Time on that eighth Scheduled Trading Day); and/or
- (c) the Calculation Agent may make any adjustment or adjustments to the Final Redemption Amount, any Index Level, the Strike Price and/or any other relevant term of the Notes (including the amount of interest payable, if any) as it deems necessary.

Notwithstanding the provisions of any other Condition, if the Calculation Agent determines that a Disrupted Day has occurred on the Expiration Date, payment of the Final Redemption Amount shall be postponed to the later of (i) the Maturity Date and (ii) the date that is three Business Days following the postponed Expiration Date.

For the avoidance of doubt, no additional amounts shall be payable in respect of the postponement of any payment of the Final Redemption Amount in accordance with this Condition 6(c).

The Issuer shall give notice to the holders of the Notes, in accordance with Condition 12, of the occurrence of a Disrupted Day if it results in the postponement of any payment in respect of the Notes and/or any adjustment to any term of the Notes pursuant to this Condition 6(c).

(c) *Adjustments, Consequences of Certain Events and Currency*

(I) Adjustments and Early Redemption

If the Calculation Agent determines that an Additional Disruption Event, Index Modification, Index Cancellation or Index Disruption has occurred or any other event or events occur which the Calculation Agent determines necessitate(s) an adjustment or adjustments to the Final Redemption Amount, the Strike Price, any Index Level and/or any other relevant term of the Notes (including the amount of interest payable, if any) (each such other event, a '**Relevant Event**'), the Issuer, at its discretion, may:

- (a) make any adjustment or adjustments to the Final Redemption Amount, the Strike Price, any Index Level and/or any other relevant term of the Notes (including the amount of interest payable, if any) as it deems necessary; and/or
- (b) redeem each Note at the Early Redemption Amount (as determined by the Calculation Agent) as at the date of redemption taking into account the occurrence of such Additional Disruption Event, Index Modification, Index Cancellation, Index Disruption or Relevant Event, as applicable.

Notice of any determination pursuant to this Condition 6(c)(I), any such adjustment and/or any redemption of the Notes hereunder shall be given to Noteholders in accordance with Condition 12.

(II) Change of Exchange

If the or an Exchange is changed, the Issuer may make such consequential modifications to any of the Strike Price, Final Redemption Amount, Valuation Time and such other terms and conditions of the Notes (including the amount of interest payable, if any) as it may deem necessary.

(III) Price Correction

In the event that any price or level published on the relevant Exchange(s) or by the Index Sponsor and which is utilised for any calculation or determination made under the Notes is subsequently corrected and the correction is published by the relevant Exchange(s) or Index Sponsor(s) within three Business Days after the original publication, the Calculation Agent will determine the amount (if any) that is payable following that correction, and, to the extent necessary, the Issuer will adjust the terms and conditions of the Notes to account for such correction.

(IV) Currency

If the Calculation Agent determines that any event occurs affecting the Specified Currency (whether relating to its convertibility into other currencies or otherwise) which the Calculation Agent determines necessitates an adjustment or adjustments to the Final Redemption Amount, Strike Price

and/or any other relevant term of the Notes (including the date on which any amount is payable by the Issuer and the amount of interest payable, if any), the Issuer may make such adjustment or adjustments to the Final Redemption Amount, Strike Price and/or any other relevant term of the Notes (including the amount of interest payable, if any) as it deems necessary.

The Issuer shall give notice to the holders of the Notes of any such adjustment in accordance with Condition 12.

(d) *Index Disclaimer*

The Notes are not sponsored, endorsed, sold or promoted by the Index or the Index Sponsor and the Index Sponsor has made no representation whatsoever, whether express or implied, either as to the results to be obtained from the use of the Index and/or the levels at which the Index stands at any particular time on any particular date or otherwise. The Index Sponsor shall not be liable (whether in negligence or otherwise) to any person for any error in the Index and the Index Sponsor is under no obligation to advise any person of any error therein. The Index Sponsor has made no representation whatsoever, whether express or implied, as to the advisability of purchasing or assuming any risk in connection with the Notes. Neither the Issuer nor the Calculation Agent shall have any liability to any person for any act or failure to act by the Index Sponsor in connection with the calculation, adjustment or maintenance of the Index. Neither the Issuer nor the Calculation Agent has any affiliation with or control over the Index or the Index Sponsor or any control over the computation, composition or dissemination of the Index. Although the Issuer and the Calculation Agent will obtain information concerning the Index from publicly available sources they believe to be reliable, they will not independently verify this information.

7. TAXATION

All payments of principal and interest in respect of the Notes and Coupons by the Issuer will be made without withholding or deduction for or on account of any present or future taxes or duties, assessments or governmental charges of whatever nature imposed or levied by or on behalf of the Netherlands or any political subdivision or any authority thereof or therein having power to tax, unless such withholding or deduction is required by law. In such event, the Issuer will pay such additional amounts as shall be necessary in order that the net amounts received by the holders of the Notes or Coupons after such withholding or deduction shall equal the respective amounts of principal and interest which would otherwise have been receivable in respect of the Notes or Coupons, as the case may be, in the absence of such withholding or deduction; except that no such additional amounts shall be payable with respect to any Note or Coupon:

- (i) presented for payment by or on behalf of a Noteholder or Couponholder who is liable for such taxes or duties in respect of such Note or Coupon by reason of his having some connection with the Netherlands other than the mere holding of such Note or Coupon or the receipt of principal or interest in respect thereof; or
- (ii) presented for payment by or on behalf of a Noteholder or Couponholder who would not be liable or subject to the withholding or deduction by making a declaration of nonresidence or other similar claim for exemption to the relevant tax authority; or
- (iii) presented for payment more than 30 days after the Relevant Date (as defined below) except to the extent that the holder thereof would have been entitled to an additional amount on presenting the same for payment on such thirtieth day (assuming that day to have been a Payment Day as defined in the Conditions); or
- (iv) where such withholding or deduction is imposed on a payment to an individual and is required to be made pursuant to any European Union Directive on the taxation of savings implementing the conclusions of the ECOFIN Council meeting of 26th-27th November, 2000 or any law implementing or complying with, or introduced in order to conform to, such Directive; or
- (v) presented for payment by or on behalf of a holder who would be able to avoid such withholding or deduction by presenting the relevant Note or Coupon to another Paying Agent in a Member State of the European Union.

As used herein, the '**Relevant Date**' means the date on which such payment first becomes due, except that, if the full amount of the moneys payable has not been duly received by the Agent on or prior to such due date, it means the date on which, the full amount of such moneys having been so received, notice to that effect is duly given to the Noteholders in accordance with Condition 12.

8. PRESCRIPTION

The Notes and Coupons will become void unless presented for payment within a period of five years after the date on which such payment first becomes due.

9. EVENTS OF DEFAULT

If in the case of the Notes one or more of the following events (each an '**Event of Default**') shall have occurred and be continuing:

- (i) default is made for more than 14 days in the payment of interest or principal in respect of the Notes; or
- (ii) the Issuer fails to perform or observe any of its other obligations under the Notes and such failure has continued for the period of 30 days next following the service on the Issuer of notice requiring the same to be remedied; or
- (iii) the Issuer fails in the due repayment of borrowed money in excess of € 15,000,000 and such failure continues for a period of 14 days after notice of such failure has been received by the Issuer, provided that no event of default shall be deemed to have occurred if the Issuer shall contest its liability in good faith or shall have been ordered not to make such a payment by a competent court; or
- (iv) an order is made or an effective resolution is passed for the winding up or liquidation of the Issuer unless this is done in connection with a merger, consolidation or other form of combination with another company and such company assumes all obligations contracted by the Issuer in connection with the Notes; or
- (v) the Issuer is declared bankrupt or a declaration is made in respect of the Issuer under Article 3:163(1)(b) of the NAFS in respect of the Issuer; or
- (vi) emergency measures in respect of the Issuer as referred to under Article 3:160 of the NAFS are declared,

then any Noteholder may, by written notice to the Issuer at the specified office of the Agent, effective upon the date of receipt thereof by the Agent, declare the Note held by the holder to be forthwith due and payable whereupon the same shall become forthwith due and payable at its Early Redemption Amount, together with accrued interest (if any) to the date of repayment, without presentment, demand, protest or other notice of any kind.

10. REPLACEMENT OF NOTES AND COUPONS

Should any Note or Coupon be lost, stolen, mutilated, defaced or destroyed, it may be replaced at the specified office of the Agent upon payment by the claimant of such costs and expenses as may be incurred in connection therewith and on such terms as to evidence and indemnity as the Issuer may reasonably require. Mutilated or defaced Notes or Coupons must be surrendered before replacements will be issued.

11. AGENT AND PAYING AGENTS

The names of the initial Agent and the other initial Paying Agents and their initial specified offices are set out at the end of this Prospectus.

The Issuer is entitled to vary or terminate the appointment of any Paying Agent and/or appoint additional or other Paying Agents and/or approve any change in the specified office through which any Paying Agent acts, provided that:

- (i) so long as the Notes are listed on any stock exchange, there will at all times be a Paying Agent with a specified office in such place as may be required by the rules and regulations of the relevant stock exchange (or any other relevant authority);
- (ii) there will at all times be a Paying Agent with a specified office in a city in continental Europe;
- (iii) there will at all times be an Agent;
- (iv) there will at all times be a Paying Agent in a Member State of the European Union that will not be obliged to withhold or deduct tax pursuant to European Council Directive 2003/48/EC or any law implementing or complying with, or introduced in order to conform to, such directive; and
- (v) a notice will be published in the case of any change in Paying Agents.

Any variation, termination, appointment or change shall only take effect (other than in the case of insolvency, when it shall be of immediate effect) after not less than 30 nor more than 45 days' prior notice thereof shall have been given to the Noteholders in accordance with Condition 12.

In acting under the Agency Agreement, the Paying Agents act solely as agents of the Issuer and do not assume any obligation to, or relationship of agency or trust with, any Noteholders or Couponholders. The Agency Agreement contains provisions permitting any entity into which any Paying Agent is merged or converted or with which it is consolidated or to which it transfers all or substantially all of its assets to become the successor paying agent.

12. NOTICES

All notices regarding the Notes shall be published (i) by way of press release, (ii) on the website www.crelan.be (or any successor thereof).

Until such time as any Definitive Notes are issued, there may (provided that, in the case of any publication required by the rules of such stock exchange, the rules of the stock exchange so permit), so long as the Global Note(s) is or are held in its or their entirety on behalf of Euroclear or Clearstream, Luxembourg, be substituted for publication in the manner referred to above, the delivery of the relevant notice to Euroclear or Clearstream, Luxembourg for communication by them to the holders of the Notes. Any such notice shall be deemed to have been given to the holders of the Notes on the first day after the day on which the said notice was given to Euroclear or Clearstream, Luxembourg.

Where the identity of all the holders of the Notes is known to the Issuer, the Issuer may (after consultation with the relevant stock exchange (where relevant)) give notice individually to such holders in lieu of publication as provided above.

Notices to be given by any holder of the Notes shall be in writing and given by lodging the same, together with the relative Note or Notes, with the Agent. Whilst any of the Notes are represented by a Global Note, such notice may be given by any holder of a Note to the Agent via Euroclear or Clearstream, Luxembourg, as the case may be, in such manner as the Agent and Euroclear or Clearstream, Luxembourg, as the case may be, may approve for this purpose.

13. MEETINGS OF NOTEHOLDERS, MODIFICATION AND WAIVER

The Agency Agreement contains provisions for convening meetings of the Noteholders of the Series to consider any matter affecting their interests, including the sanctioning by Extraordinary Resolution of a modification of the Notes, the Coupons or certain provisions of the Agency Agreement. Such a meeting may be convened by the Issuer or Noteholders of the Series holding not less than five per cent. in nominal amount of the Notes for the time being remaining outstanding. The quorum at any such meeting for passing an Extraordinary Resolution is one or more persons holding or representing not less than 50 per cent. in nominal amount of the Notes of the Series for the time being outstanding, or at any adjourned

meeting one or more persons being or representing Noteholders of the Series whatever the nominal amount of such Notes so held or represented, except that at any meeting the business of which includes the modification of certain provisions of such Notes and the Coupons (including modifying the date of maturity of such Notes or any date for payment of interest thereon, reducing or cancelling the amount of principal or the rate of interest payable in respect of such Notes or altering the currency of payment of such Notes), the necessary quorum for passing an Extraordinary Resolution will be one or more persons holding or representing not less than two-thirds, or at any adjourned such meeting not less than one-third, in nominal amount of such Notes for the time being outstanding. An Extraordinary Resolution passed at any meeting of the Noteholders of the Series shall be binding on all the Noteholders of such class of Notes, whether or not they are present at the meeting, and on all Couponholders.

The Issuer may not vote on any Notes held by it, whether directly or indirectly, and such Notes shall not be taken into account in establishing the total amount outstanding.

The Agent and the Issuer may agree, without the consent of the Noteholders or Couponholders, to:

- (i) any modification (except as mentioned above) of the Agency Agreement which is not materially prejudicial to the interests of the Noteholders; or
- (ii) any modification of the Notes, the Coupons or the Agency Agreement which is of a formal, minor or technical nature or is made to correct a manifest or proven error or to comply with mandatory provisions of the law of the Netherlands.

Any such modification shall be binding on the Noteholders and the Couponholders and any such modification shall be notified to the Noteholders in accordance with Condition 12 as soon as practicable thereafter.

14. FURTHER ISSUES

The Issuer shall be at liberty from time to time without the consent of the Noteholders or Couponholders to create and issue further notes having terms and conditions the same as the Notes or the same in all respects save for the amount and date of the first payment of interest thereon and so that the same shall be consolidated and form a single Series with the outstanding Notes.

15. SUBSTITUTION OF THE ISSUER

- (a) The Issuer may, with the consent of the Noteholders or Couponholders which will be deemed to have been given in respect of each issue of Notes on which no payment of principal or interest is in default, be replaced and substituted by any directly or indirectly wholly owned subsidiary of the Issuer (the '**Substituted Debtor**') as principal debtor in respect of the Notes and the relative Coupons provided that:
 - (i) such documents shall be executed by the Substituted Debtor and the Issuer as may be necessary to give full effect to the substitution (the '**Documents**') and (without limiting the generality of the foregoing) pursuant to which the Substituted Debtor shall undertake in favour of each Noteholder and Couponholder to be bound by the Conditions of the Notes and the provisions of the Agency Agreement as fully as if the Substituted Debtor had been named in the Notes, and the relative Coupons and the Agency Agreement as the principal debtor in respect of the Notes and the relative Coupons in place of the Issuer and pursuant to which the Issuer shall guarantee, in favour of each Noteholder and each holder of the relative Coupons the payment of all sums (including any additional amounts payable pursuant to Condition 7) payable in respect of the Notes and the relative Coupons;
 - (ii) without prejudice to Condition 15(a)(i) hereof, where the Substituted Debtor is incorporated, domiciled or resident for taxation purposes in a territory other than the Netherlands, the Documents shall contain a covenant and/or such other provisions as may be necessary to ensure that each Noteholder has the

benefit of a covenant in terms corresponding to the provisions of Condition 7 with the substitution for the references to the Netherlands of references to the territory in which the Substituted Debtor is incorporated, domiciled and/or resident for taxation purposes. The Documents shall also contain a covenant by the Substituted Debtor and the Issuer to indemnify and held harmless each Noteholder and Couponholder against all liabilities, costs, charges and expenses, provided that insofar as the liabilities, costs, charges and expenses are taxes or duties, the same arise by reason of a law or regulation having legal effect or being in reasonable contemplation thereof on the date such substitution becomes effective, which may be incurred by or levied against such holder as a result of any substitution pursuant to this Condition and which would not have been so incurred or levied had such substitution not been made (and, without limiting the foregoing, such liabilities, costs, charges and expenses shall include any and all taxes or duties which are imposed on any such Noteholder or Couponholder by any political sub-division or taxing authority of any country in which such Noteholder or Couponholder resides or is subject to any such tax or duty and which would not have been so imposed had such substitution not been made);

- (iii) the Documents shall contain a warranty and representation by the Substituted Debtor and the Issuer (a) that each of the Substituted Debtor and the Issuer has obtained all necessary governmental and regulatory approvals and consents for such substitution and the performance of its obligations under the Documents, and that all such approvals and consents are in full force and effect and (b) that the obligations assumed by each of the Substituted Debtor and the Issuer under the Documents are valid and binding in accordance with the respective terms and enforceable by each Noteholder or Couponholder;
 - (iv) each stock exchange which has Notes listed thereon shall have confirmed that following the proposed substitution of the Substituted Debtor such Notes will continue to be listed on such stock exchange;
 - (v) the Substituted Debtor shall have delivered to the Agent or procured the delivery to the Agent of a legal opinion from a leading firm of local lawyers acting for the Substituted Debtor to the effect that the Documents constitute legal, valid and binding obligations of the Substituted Debtor, such opinion to be dated not more than three days prior to the date of substitution of the Substituted Debtor for the Issue and to be available for inspection by Noteholders and Couponholders at the specified office of the Agent;
 - (vi) the Issuer shall have delivered to the Agent or produced the delivery to the Agent of a legal opinion from a leading firm of Dutch lawyers acting for the Issuer to the effect that the Documents (including the new guarantee) constitute legal, valid and binding obligations of the Issuer, such opinion to be dated not more than three days prior to the date of substitution of the Substituted Debtor for the Issuer and to be available for inspection by Noteholders and Couponholders at the specified office of the Agent; and
 - (vii) the Issuer shall have delivered to the Agent or procured the delivery to the Agent of a legal opinion from a leading firm of Dutch lawyers (which may be the same lawyers referred to in (vi) above) to the effect that the Documents constitute legal, valid and binding obligations of the Substituted Debtor under Dutch law, such opinion to be dated not more than three days prior to the date of substitution of the Substituted Debtor for the Issue and to be available for inspection by Noteholders and Couponholders at the specified office of the Agent.
- (b) In connection with any substitution effected pursuant to this Condition, neither the Issuer, nor the Substituted Debtor need have any regard to the consequences of any such substitution for individual Noteholders or Couponholders resulting from their being for any purpose domiciled or resident in, or otherwise connected with, or subject to the jurisdiction of, any particular territory and no Noteholder or Couponholder, except as provided in Condition 15(a)(ii), shall be entitled to claim from the Issuer, or any Substituted Debtor, under the Notes and the relative

Coupons, any indemnification or payment in respect of any tax or other consequences arising from such substitution.

- (c) Upon the execution of the Documents as referred to in Condition 15(a) above, and subject to the notice referred to in Condition 15(e) below having been given, the Substituted Debtor shall be deemed to be named in the Notes and the relative Coupons as the principal debtor in place of the Issuer and the Notes and the relative Coupons shall thereupon be deemed to be amended to give effect to the substitution. The execution of the Documents shall operate to release the Issuer as issuer from all of its obligations as principal debtor in respect of the Notes and relative Coupons prior to release and shall inure for the benefit of Noteholders and Couponholders.
- (d) The Documents shall be deposited with and held by the Agent for so long as any Notes or Coupons remain outstanding and for so long as any claim made against the Substituted Debtor by any Noteholder or Couponholder in relation to the Notes or the relative Coupons or the Documents shall not have been finally adjudicated, settled or discharged. The Substituted Debtor and the Issuer shall acknowledge in the Documents the right of every Noteholder and Couponholder to the production of the Documents for the enforcement of any provision of the Notes or the relative Coupons or the Documents.
- (e) Not later than 15 business days after the execution of the Documents, the Substituted Debtor shall give notice thereof to the Noteholders in accordance with Condition 12.

16. GOVERNING LAW AND SUBMISSION TO JURISDICTION

The Agency Agreement, the Notes and the Coupons and any non-contractual obligations arising out of or in connection therewith, are governed by, and shall be construed in accordance with, the laws of the Netherlands.

The Issuer submits for the exclusive benefit of the Noteholders and the Couponholders to the jurisdiction of the courts of Amsterdam, the Netherlands, judging in first instance, and their appellate courts. Without prejudice to the foregoing, the Issuer further irrevocably agrees that any suit, action or proceedings arising out of or in connection with the Agency Agreement, the Notes and the Coupons and any non-contractual obligations arising out of or in connection therewith, may be brought in any other court of competent jurisdiction.

This Prospectus comprises the prospectus required for the issue and public offer in the Public Offer Jurisdiction of the Notes described herein pursuant to the €5,000,000,000 Debt Issuance Programme of F. van Lanschot Bankiers N.V.

Signed on behalf of the Issuer:

By:
Duly authorised

By:
Duly authorised

OTHER INFORMATION

1. OFFER PERIOD AND APPLICATION PROCESS

The Issuer consents to the use during the subscription period of the prospectus for subsequent resale or final placement of the securities by financial intermediaries in Belgium by:

- Kempen & Co N.V. (Beethovenstraat 300, 1077 WZ Amsterdam, the Netherlands);
- BNP Paribas S.A. as dealer (10 Harewood Avenue, London NW1 6AA, United Kingdom); and
- Crelan S.A. (Sylvain Dupuislaan 251, 1070 Brussel, Belgium) as distributor in Belgium.

The Issuer accepts responsibility for the content of this Prospectus during such subsequent resale or final placement in the subscription period by such above mentioned financial intermediaries. The Issuer does not accept liability for any acts and/or omissions of such financial intermediaries.

Information on the terms and conditions of the offer by any financial intermediary is to be provided at the time of the offer by the financial intermediary.

New information with respect to financial intermediaries unknown at the time of the approval of this Prospectus will be published on the website of the relevant financial intermediary or, if such new information is provided by the Issuer, www.kempenvaluations.com.

The subscription period for the Notes is from and including 10 June 2013 (09:00 CET) to and including 12 July 2013 (17:30 CET). The Issuer reserves the right to close the subscription earlier or to postpone the close of the subscription period, which determination in each case will be announced on www.crelan.be.

Investors may subscribe for the Notes through branches of Crelan S.A. Investors may not be allocated all of the Notes for which they apply. The offering of the Notes may, at the discretion of the Issuer, be withdrawn at any time prior to the Issue Date. Such withdrawal will be announced by the Issuer on the aforementioned website.

The Issuer reserves the right to increase or decrease the Aggregate Nominal Amount of the Notes to be issued. Such increase or decrease will be announced by the Issuer on the aforementioned website. The Aggregate Nominal Amount will be determined by the Issuer in its sole and absolute discretion, taking the number of allocations into consideration.

The minimum amount of subscription is 1 Note of EUR 1,000 denomination.
The maximum amount of subscription is 50,000 Notes of EUR 1,000 denomination.

Payment of the offer price of the Notes and the method of delivery of the Notes allocated to any one investor shall be in accordance with the procedures of the Distributor through which the investor subscribed for the Notes. Investors must carefully consider the payment and delivery process and method of the Distributor before subscribing for the Notes through such Distributor.

The offer price is equal to the Issue Price.

The Notes will be delivered by the Issuer to Kempen & Co N.V. who will deliver the Notes to the Dealer on the Issue Date (against payment of the Issue Price) for onward distribution by Crelan S.A. to the investors who subscribed for the Notes. The Issuer expects the Notes to be delivered in the securities account of investors on the second Business Day following the Issue Date, subject to the procedures of the Distributor.

On or about 19 July 2013 the Issuer shall publish the results of the offer, which shall contain a determination of (i) the Aggregate Nominal Amount, (ii) the Fixed Coupon Amount and the Rate of Interest, and (iii) the distribution and structuring fees, and such determinations shall be announced on www.crelan.be. On 7 June 2013, the Issuer shall determine the Fixed Coupon Amount and the Rate of Interest and such determinations shall be announced on the aforementioned website.

2. FORM OF NOTES

New Global Note: No

Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes only upon an Exchange Event.

3. METHOD OF DISTRIBUTION

- | | |
|--|---|
| (i) If syndicated, names and addresses of Managers and underwriting commitments: | Not Applicable |
| (ii) If non-syndicated, name and address of relevant Dealer: | BNP Paribas S.A
10 Harewood Avenue
London NW1 6AA
United Kingdom |
| (iii) Total commission and concession: | The fees for distribution and structuring of the Notes is reflected in the pricing of the Notes and will not be separately charged to investors. A selling fee of 2.50% of the subscribed nominal amount of the Notes may be charged by the Distributor separately.

Distribution and structuring fee: a maximum fee of 1.00% of the subscribed nominal amount of the Notes (indicative, the final distribution and structuring fee shall be determined by the Issuer and announced on or about 19 July 2013 on www.crelan.be). |
| (iv) Whether TEFRA D or TEFRA C rules applicable or TEFRA rules not applicable: | TEFRA D rules are applicable
Reg. S Compliance category |
| (v) Additional selling restrictions: | Not Applicable |
| (vi) Additional United States Tax Considerations: | Not Applicable |
| (vii) Simultaneous offer: | Not Applicable |
| (viii) Process for notification to applicants of amount allotted and indication whether dealing may begin before notification is made: | Investors will be notified of the amount of Notes allotted to them, if any, through their financial intermediaries. No dealing in the Notes may begin before such notification is made. |

4. LISTING

- | | |
|---|----------------|
| (i) Listing: | None |
| (ii) Admission to trading: | Not Applicable |
| (iii) Estimate of total expenses related to admission to trading: | Not Applicable |

5. RATINGS

Ratings: This issue of Notes will not be rated.

6. NOTIFICATION

The Netherlands Authority for Financial Markets has provided the Financial Services and Markets Authority (FSMA – Belgium) with a certificate of approval attesting that the Prospectus has been drawn up in accordance with the Prospectus Directive.

7. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE OFFER

Save for any fees payable to the Dealer and/or any distributor, so far as the Issuer is aware, no person involved in the issue of the Notes has an interest material to the offer.

The Calculation Agent is the agent of the Issuer and not the agent of the holders of the Notes. The Calculation Agent is not acting as a fiduciary to any Noteholder. The Calculation Agent also acts as the Issuer's hedging counterparty in respect of the Issuer's exposure to the underlying Index of the Notes. Although the Calculation Agent is obligated to carry out its duty and function as Calculation Agent in good faith and using its reasonable judgment, in making its determinations and adjustments, the Calculation Agent will be entitled to exercise substantial discretion and may be subject to conflicts of interest in exercising this discretion given its position of both Calculation Agent and hedging counterparty of the Issuer in respect of the Notes. The interests of the Calculation Agent, acting in its capacity of hedging counterparty of the Issuer, may not necessarily be equal to the interests of Noteholders.

8. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

- | | |
|---|--|
| (i) Reasons for the offer: | The net proceeds from the issue of Notes will be applied by the Issuer for its general corporate purposes. |
| (ii) Estimated total expenses of the offer: | EUR 10,000 |
| (iii) Estimated net amount of the proceeds: | Dependent on the amount of subscriptions for the Notes. |

9. YIELD

The yield is 1.10 per cent. per annum (indicative) and is calculated as the internal rate of return at the Issue Date on the basis of the Issue Price and assuming the Notes are redeemed at par on the Maturity Date and the Issuer's Switch Option has not been exercised. It is not an indication of future yield.

10. DETAILS OF UNDERLYING INDEX

Details of the past and further performance of the Index and its volatility can be obtained from the Bloomberg information system (Bloomberg page: SDGP <INDEX>, or <http://www.bloomberg.com/quote/SDGP:IND>) and the website of the Index Sponsor (http://www.stoxx.com/indices/index_information.html?symbol=SDGP), or any successor information source.

11. POST-ISSUANCE INFORMATION

The Issuer intends to provide post issuance information in relation to the Notes which will be published by the Issuer on www.crelan.be. There is no assurance that the Issuer will continue to provide such information for the life of the Notes.

12. RESULTS OF THE OFFER

Results of the offer will be published on www.crelan.be on or about 19 July 2013, although the Issuer reserves the right to close the subscription earlier.

13. OPERATIONAL INFORMATION

(i) Intended to be held in a manner which would allow Eurosystem eligibility:	No
(ii) ISIN CODE:	XS0936256337
(iii) Common Code:	093625633
(iv) WKN Code:	Not Applicable
(v) Other relevant code:	Not Applicable
(vi) Clearing system(s):	Euroclear/Clearstream, Luxembourg
(vii) Delivery:	Delivery against payment
(viii) Names and addresses of additional Paying Agent(s) (if any):	Not Applicable
(ix) Name and address of Calculation Agent (if other than the Issuer):	BNP Paribas Arbitrage S.N.C. 160-162 Boulevard Macdonald 75019 Paris France

14. ISSUE PRICE

The issue price of the Notes is 100 per cent.

GENERAL INFORMATION

RESPONSIBILITY

The Issuer accepts responsibility for the information contained in this Prospectus. To the best of the knowledge of the Issuer (which has taken all reasonable care to ensure that such is the case), the information contained in this Prospectus, is in accordance with the facts and does not omit anything likely to affect the import of such information.

AUTHORISATION

The establishment of the Programme has been duly authorised by a resolution of the Board of Managing Directors of the Issuer dated 8 April, 2003 and the update of the Programme has been duly authorised by a resolution of the Boards of Managing Directors of the Issuer dated 26 February 2013. All consents, approvals, authorisations or other orders of all regulatory authorities required by the Issuer under the laws of the Netherlands have been given for the issue of Notes and for the Issuer to undertake and perform its obligations under the Programme Agreement, the Agency Agreement and the Notes. The issue of Notes was duly authorized by a resolution of the Board of Managing Directors of the Issuer on 26 February 2013.

LISTING OF THE NOTES

The Notes will not be object of an application to be admitted to trading.

DOCUMENTS AVAILABLE

For so long as the Notes are outstanding, copies of the following documents will, when published, be available free of charge from the registered offices of the Issuer:

- (i) an English translation of the Deed of Incorporation and the most recent Articles of Association (*statuten*) of the Issuer and Van Lanschot N.V.;
- (ii) (a) an English translation of the publicly available audited consolidated annual financial statements of Van Lanschot N.V. for the financial year ended on and as of 31 December 2012 (including the auditor's report thereon) as set out in the annual report 2012 on page 71 to 198 and 200; and
(b) an English translation of the publicly available audited consolidated annual financial statements of Van Lanschot N.V. for the financial year ended on and as of 31 December 2011 (including the auditor's report thereon) as set out in the annual report 2011 on page 65 to 196 and 199;
The Issuer does not publish financial statements;
- (iii) the publicly available unaudited consolidated interim (semi-annual) financial statements of Van Lanschot N.V. for the first half of 2011 and 2012 respectively;
- (iv) the Agency Agreement (which contains the forms of the Temporary and Permanent Global Notes, the Definitive Notes, the Coupons and the Talons);
- (v) a copy of the Base Prospectus;
- (vi) any future supplements to the Base Prospectus and any documents incorporated herein or therein by reference;
- (vii) the 403-Declaration;
- (viii) the 2013 Q1 Trading Update Press Release; and
- (ix) the Strategic Review Press Release.

CLEARING AND SETTLEMENT SYSTEMS

The Notes have been accepted for clearance through Euroclear, Clearstream, Luxembourg. The appropriate common code and ISIN for each Tranche allocated by Euroclear, Clearstream, Luxembourg is specified in the section “Other Information” above.

The addresses of the clearing systems are: Euroclear, 1 Boulevard de Roi Albert II, 1210 Brussels, Belgium and Clearstream Luxembourg, 42 Avenue J.F. Kenney, L-1855 Luxembourg, Luxembourg.

SIGNIFICANT CHANGE

There has been no significant change in the financial or trading position of the Issuer (taken as a whole) or of Van Lanschot N.V., which has occurred since the end of the financial year on 31 December 2012 for which either audited financial information or (interim) financial information has been published. Neither has there been a material adverse change in the financial position or prospects of the Issuer (taken as a whole) or of Van Lanschot N.V., since 31 December 2012.

LITIGATION

There are no governmental, legal or arbitration proceedings (including any such proceedings which are pending or, as far as the Issuer is aware, threatened) which may have or have had in the 12 months preceding the date of this document a significant effect on the financial position or profitability of the Issuer and/or Van Lanschot N.V. or on the group of companies to which the Issuer and Van Lanschot N.V. belong taken as a whole.

AUDITORS

Ernst & Young Accountants LLP has audited, and rendered unqualified audit reports on the accounts of Van Lanschot N.V. for the two years ended 31 December 2011 and 2012 respectively. Ernst & Young Accountants LLP has given and has not withdrawn its written consent to the issue of the Base Prospectus with its report included therein in the form and context in which it appears (of which certain sections have been incorporated by reference in this Prospectus as set out in the ‘Introduction’ section hereof). Ernst & Young Accountants LLP is located in Amsterdam at Cross Towers, Antonio Vivaldistraat 150 (1083 HP), the Netherlands. The auditors of Ernst & Young Accountants LLP are members of the NBA, (*Nederlandse Beroepsorganisatie van Accountants*), the Dutch professional organisation for accountants.

REGISTERED OFFICE OF THE ISSUER

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