## Press release first half 2009

## CSM improves Q2 EBITA compared with last year

Diemen, the Netherlands, August 5, 2009
Our initiatives to reduce costs, improve efficiency and drive innovation together with a more favorable raw material and currency impact have led to an improvement in the second quarter EBITA. This improvement in results has been achieved despite the ongoing effects of the recession that negatively impacted volume growth.

## Key facts

- Sales for the second quarter were $€ 647.6$ million compared with $€ 629.0$ million in 2008 ; organic growth was $3 \%$ negative due to lower sales volume. Currency effects had a positive impact of $€ 37.2$ million mainly due to the stronger US dollar. For the first half year sales were $€ 1,283.7$ million compared with $€ 1,247.2$ million in 2008. Currency effects amounted to $€ 69.9$ million. Organic sales growth was $2.9 \%$ negative driven by lower sales volume.
- EBITA before exceptional items in the second quarter amounted to $€ 40.6$ million, up $€ 4.4$ million compared with the same period in 2008. EBITA before exceptional items for the first half amounted to $€ 60.7$ million ( $€ 68.8$ million in the first half-year of 2008). Currency effects positively impacted results by $€ 3.7$ million and $€ 5.9$ million for the second quarter and the first half-year respectively. Furthermore, a recovery of our margins mostly as a result of current raw material contracts, cost savings and improvements at H.C. Brill were the main drivers of the higher results.
- Working capital improved by $€ 10.2$ million (including negative currency effects of $€ 3.2$ million) compared with year-end 2008. This is the balance of an improvement of $€ 43$ million in inventories and an improvement of $€ 10.3$ million in receivables offset by lower payables of $€ 39.9$ million.
- Net debt at the end of the second quarter amounted to $€ 500$ million, a reduction of $€ 28$ million compared with year-end 2008. Our net debt/EBITDA ratio is 2.7 x , comfortably within our financing covenant of 3.5 x .


## Key figures

| Quarter 2 |  | $\mathrm{x} €$ million | Half-year |  |
| :---: | :---: | :---: | :---: | :---: |
| 2009 | 2008 |  | 2009 | 2008 |
| 647.6 | 629.0 | Net sales | 1,283.7 | 1,247.2 |
| 40.6 | 36.2 | EBITA before exceptional items | 60.7 | 68.8 |
| - | -1.5 | Exceptional items |  | -10.4 |
| 40.6 | 34.7 | EBITA * | 60.7 | 58.4 |
|  |  | Result after taxes | 36.6 | 65.2 |
|  |  | EPS (in €) | 0.55 | 1.02 |
| 6.3\% | 5.8\% | ROS before exceptional items (in \%) | 4.7\% | 5.5\% |
|  |  | ROCE before exceptional items (in \%) | 6.4\% | 7.6\% |

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## Gerard Hoetmer, CEO of CSM, on results, strategy and market:

Although market circumstances remained very difficult in the first half of this year, I am very pleased to see that our results for the second quarter showed a considerable improvement compared with the first quarter. We were able to improve second quarter EBITA versus last year. Our continuous focus on running an effective and efficient company is paying off, of which H.C. Brill is a major example. The transformation we have undergone in the past few years has made us more resilient. We have been able to improve our margins and our innovation power has increased substantially.

Our strategic investments in innovation and customer intimacy, initiated in 2007 and 2008, are showing increased momentum. Product offerings that include products which respond to health trends in bakery, our growing position in preservation, and of course the increasing interest in bio-plastics clearly strengthen our position in our markets. Despite declining volumes as a result of the economic downturn, we have successfully reinforced our bakery and PURAC market positions.

We continue to strengthen our underlying business with targeted investments in marketing and innovation with the consistent aim to become the first partner of choice, especially in this period of recession.

Being the first partner of choice where customers can rely on globally and strategically is important to build a sustainable business for both sides. This strategy is bringing us additional market share. In addition to organic growth, we aim to strengthen our position by strategic acquisitions in important product categories and geographical regions.

Despite the good performance in the second quarter of 2009, we remain cautious for the second half of 2009. Expectations are that an economic recovery will not occur in the remaining part of 2009, resulting in an unchanged market and a still very competitive environment. Amidst the current economic climate, we will continue our cost savings program without jeopardizing our long term strategy building on innovation and service. Our ongoing emphasis on working capital management and our careful capital expenditure policy will enable us to keep making the necessary investments for the future. The improved profitability in the second quarter and the fact that we strengthened specific market positions in these difficult times show that our strategy and the actions taken are paying off.

## Financial commentary

## Main developments in the first half-year

- Volumes down 3\% in bakery ( $2 \%$ in the second quarter) and $10 \%$ at PURAC (of which two thirds is related to the effect of the 2008 potassium strike)
- Pricing down slightly at bakery in line with reduction of commodity prices, up by $12 \%$ at PURAC
- Cost savings on track with approximately $50 \%$ realized of additional target of $€ 25$ million for the full year
- Working capital substantially lower in inventory and receivables, partially offset by lower payables
- Net debt at $€ 500$ million, reduced by $€ 28$ million compared with year-end 2008


## Net sales

In the first half-year net sales increased by $€ 36.5$ million to $€ 1,283.7$ million (first half 2008: $€ 1,247.2$ million). Net sales were positively impacted by exchange rate effects of $€ 69.9$ million, due to a stronger US dollar, somewhat mitigated by the weaker British Pound Sterling. Acquisitions had a minor positive net effect of $€ 2.7$ million. Organic sales growth was $€ 36.1$ million negative (2.9\%). The breakdown of the organic growth is as follows:

| Bakery Supplies North America (BSNA) | $-3.6 \%$ |
| :--- | ---: |
| Bakery Supplies Europe (BSEU) | $-3.5 \%$ |
| PURAC | $1.5 \%$ |

The lower organic growth is attributable to a decline in volumes sold in all divisions. This is a clear reflection of current market circumstances. Volume decline in our bakery activities was around 3\%; mix and pricing were slightly negative.
At PURAC the volume decline amounted to $10 \%$ of which two thirds was the result of a potassium strike in the second half of 2008. Although the negative effect thereof will continue in the foreseeable future, it is becoming less as we have seen in the second quarter compared to the first quarter. Pricing at PURAC more than compensated the volume decline. The pricing was necessary to compensate for the increased raw material costs.

## EBITA

EBITA before exceptional items in the first half-year amounted to $€ 60.7$ million, down $€ 8.1$ million versus the first half of 2008. However, EBITA before exceptional items for the second quarter amounted to $€ 40.6$ million, up $€ 4.4$ million versus the same quarter last year. At constant exchange rates EBITA for the first half of 2009 would have amounted to $€ 54.8$ million.

EBITA of BSNA increased by $€ 14.1$ million to $€ 45.9$ million, of which $€ 5.8$ million is due to the stronger US dollar. After a first quarter that was roughly in line with the previous year, the second quarter continued with a strong performance driven mainly by a general recovery of margins largely due to current raw material contracts and improvements at H.C. Brill, in particular. Thanks to a successful reorganization H.C. Brill is back in shape. Compared with the second quarter of 2008, H.C. Brill also benefited from the absence of an inventory write off.

In BSEU, after a disappointing first quarter, we were able to achieve a result much closer to last year's performance. EBITA for the first half-year was $€ 18.0$ million versus $€ 27.6$ million for the first half of 2008. $€ 6.5$ million of the total decline in EBITA of $€ 9.6$ million was booked in the first quarter. Despite a volume decline of $4 \%$, the second quarter was closer to last year's result due to the recovery of our margins following
our cost and procurement savings.

PURAC's second quarter EBITA of $€ 6.4$ million compares with $€ 7.5$ million for the same period last year. The half-year EBITA amounted to $€ 9.9$ million versus $€ 17.5$ million in 2008 . The improvements in the second quarter are the result of better margins following higher sales prices and cost savings.

EBITA after exceptional items for the first half of 2009 increased to $€ 60.7$ million versus $€ 58.4$ million in 2008. There were no exceptional expenses in 2009 whereas in 2008 we reported exceptional expenses of $€ 10.4$ million mainly related to restructuring in Germany.

Net financial income and charges amounted to $€ 16.4$ million negative. The higher expenses of $€ 11.1$ million compared with the first half of 2008 were caused by currency effects and one-off effects in 2008.

The tax charge amounted to $€ 3.9$ million or $9.6 \%$ of profit before tax. It was positively impacted by our finance center and higher profits in Thailand where we enjoy a tax holiday due to our investments in the new lactic acid plant. Last year the tax charge was positively impacted by a large release from our tax provisions amounting to $€ 38.7$ million.

## Balance Sheet

Capital employed excluding goodwill decreased by $€ 12.1$ million to $€ 818.0$ million compared with December 31, 2008 ( $€ 830.1$ million).
The main movements were ( $\mathrm{x} €$ millions):

- Capital expenditure on fixed assets
- Depreciation of fixed assets
-33.5
- Working capital -13.4
- Currency effects 12.7

Working capital improved to $€ 281.1$ million (December 31, 2008: € 291.3 million) due to decreases in inventories and receivables by $€ 43.0$ million and $€ 10.3$ million respectively, partly offset by lower payables of $€ 39.9$ million. Currency effects of $€ 3.2$ million contributed negatively to the development. Inventories were structurally reduced by the decision to lower our level of finished products by temporarily closing production lines and factories. Receivables are reduced by an increased focus on overdue accounts. The lower current liabilities are mainly a reflection of lower procurement costs.

Shareholders' equity increased in the first half-year by $€ 9.0$ million to $€ 950.6$ million. The main movements were:

- the addition of the result for the first half of 2009 amounting to $€ 35.2$ million
- a decrease of $€ 31.5$ million resulting from dividend payments
- negative currency effects of $€ 2.2$ million


## Cash Flow / Financing

Cash flow from operating activities amounted to $€ 89.1$ million, benefiting from the reduction in working capital and, as opposed to 2008, from the absence of exceptional expenses. The cash flow into investment activities consisted of the capital expenditure on fixed assets of $€ 23.6$ million.

Net debt decreased by $€ 28$ million to $€ 500$ million (end of 2008: € 528 million). The 12 -months rolling net debt to EBITDA ratio of 2.7 x is well under the maximum ratio of 3.5 x in our syndicated loans facilities.

## Prospects for the second half of 2009

Despite the good performance in the second quarter of 2009 we remain cautious for the second half of 2009. We do not expect an economic recovery in the months to come, resulting in a still very competitive environment. On the other hand, we do see the benefits of our actions taken to offset the effects of the recession; both our long term investments in innovation and marketing and our cost savings initiatives are paying off. In a still difficult second half of 2009 we expect EBITA in the third quarter to show an improvement compared with the third quarter of 2008.

Our continued focus on working capital management and our careful capital expenditure policy will enable us to keep making necessary investments for the future. We expect ordinary capital expenditure to be below depreciation, with the exception of a potential large investment in lactide capacity for PURAC. Working capital as a percentage of sales is expected to improve.

## Business developments in the divisions

- Bakery supplies

| Quarter 2 |  | $\mathbf{x} €$ million | Half-year |  |
| :---: | :---: | :---: | :---: | :---: |
| 2009 | 2008 |  | 2009 | 2008 |
| 558.3 | 547.4 | Net sales | 1,108.5 | 1,084.6 |
| 41.4 | 32.9 | EBITA before exceptional items | 63.9 | 59.3 |
| - | -2.6 | Exceptional items | - | -11.4 |
| 41.4 | 30.3 | EBITA | 63.9 | 47.9 |
| 7.4\% | 6.0\% | ROS before exceptional items (in \%) | 5.8\% | 5.5\% |
|  |  | ROCE before exceptional items including goodwill (in \%) | 8.2\% | 7.9\% |

- Bakery supplies North America

| Quarter 2 |  | $\mathbf{x}$ \$ million | Half-year |  |
| ---: | ---: | :--- | ---: | ---: |
| $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| 415.5 | 438.2 | Net sales | 807.3 | 845.8 |
| 39.9 | 28.4 | EBITA before exceptional items | 61.0 | 48.6 |
| - | -2.9 | Exceptional items | - | - |
| 39.9 | 25.3 | EBITA | 61.0 | 48.6 |
| $9.6 \%$ | $6.5 \%$ | ROS before exceptional items (in \%) | $7.6 \%$ | $5.7 \%$ |
|  |  | ROCE before exceptional items including goodwill (in \%) | $13.1 \%$ | $9.9 \%$ |


| Quarter 2 |  | $\mathbf{x} €$ million | Half-year |  |
| ---: | ---: | :--- | :--- | ---: | ---: |
| $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| 306.6 | 280.7 | Net sales | 607.6 | 553.3 |
| 29.7 | 18.3 | EBITA before exceptional items | 45.9 | 31.8 |
| - | -2.1 | Exceptional items | - | - |
| 29.7 | 16.2 | EBITA | 45.9 | 31.8 |
| $9.6 \%$ | $6.5 \%$ | ROS before exceptional items (in \%) | $7.6 \%$ | $5.7 \%$ |
|  |  | ROCE before exceptional items including goodwill (in \%) | $13.5 \%$ | $10.2 \%$ |

## Main developments in the first half-year

The overall 4.5\% (Q1 2009: -3.8\%) lower sales in the first half-year were mainly due to a volume decline of 1.4\% (Q1 2009: -2.9\%) and price and mix effects of $-3 \%$.

Lower volumes are clearly a reflection of the current economic environment. Although it is difficult to get accurate market information we are confident that we have increased our market share. New contracts especially in the out-of-home channel are clear signs of the success we have in the market. Continuous investments in our capabilities, in innovation and marketing, are supporting our market position through the launch of new or upgraded products and value added services that support our customers.

The increased EBITA of US\$ 12.4 million (US\$ 11.5 million for the second quarter) is attributable to the recovery of our margins mainly due to current raw material contracts, improvements at H.C. Brill and continuous cost savings. These positive developments more than compensated the effects of lower sales
volumes. Compared with the second quarter of 2008 H.C. Brill also benefited from the absence of an inventory write off. Very important to support the future growth of H.C. Brill is the successful implementation of a company-wide IT system (ERP) that took place in the second quarter of 2009.

Working capital in North America was US\$ 9.9 million higher than at the end of 2008, which was mainly due to a seasonal increase in receivables and a reduction in payables offsetting the decrease in inventory. Compared with half-year 2008, working capital decreased by US\$ 37.9 million, reflecting the strong decrease in inventories.

Capital expenditure amounted to US\$ 9.0 million (2008: US\$ 11.1 million) versus depreciation of US\$ 12.4 million (2008: US\$ 13.1 million). The most significant investments were made in increasing our frozen products capacity.

## - Bakery supplies Europe

| Quarter $\mathbf{2}$ |  | $\mathbf{x} €$ million | Half-year |  |  |
| :---: | ---: | :--- | :--- | ---: | ---: |
| $\mathbf{2 0 0 9}$ |  |  |  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| 251.7 | 266.7 | Net sales | 500.9 | 531.3 |  |
| 11.7 | 14.6 | EBITA before exceptional items | 18.0 | 27.5 |  |
| - | -0.5 | Exceptional items | - | -11.4 |  |
| 11.7 | 14.1 | EBITA | 18.0 | 16.1 |  |
| $4.6 \%$ | $5.5 \%$ | ROS before exceptional items (in \%) | $3.6 \%$ | $5.2 \%$ |  |
|  |  | ROCE before exceptional items including goodwill (in $\%)$ | $4.1 \%$ | $6.3 \%$ |  |

## Main developments in the first half-year

Sales in the first half of 2009 were $€ 500.9$ million, down $€ 30.4$ million or $5.7 \%$ versus last year due to a volume decline of $4 \%$ and negative currency effects of $2.7 \%$ (mainly British Pound Sterling). This was partly compensated by a positive acquisition effect of $0.5 \%$. The first and second quarter of 2009 showed a similar picture. As could be expected, the volume decline was more visible in our pastry than in our bread activities.

EBITA for the second quarter of $€ 11.7$ million was $€ 2.9$ million lower than the second quarter of 2008 . Of this decrease $€ 0.4$ million is due to currency effects. This result compares favorable with the first quarter of 2009 when the deviation from the previous year was much larger. The main reasons for our lower results are the lower sales volume and the decision to lower finished inventory. After the very difficult first two months of 2009 we have benefited from a recovery in our margins because of current raw material contracts and our cost savings initiatives. Part of the savings is offset by our continuous investments in innovation. Our R\&D cost increased by $€ 0.7$ million.

Working capital in Europe improved by $€ 4.5$ million compared with year-end 2008 and by $€ 27.2$ million compared with the first half-year of 2008. Substantial decreases in inventory and receivables are partly offset by lower payables.

Capital expenditure of $€ 6.1$ million was below depreciation of $€ 12.1$ million. The majority of these investments are related to factory optimization and IT.

- PURAC

| Quarter 2 |  | $\mathbf{x} €$ million | Half-year |  |
| ---: | ---: | :--- | ---: | ---: |
| $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| 89.3 | 81.6 | Net sales | 175.2 | 162.6 |
| 6.4 | 7.5 | EBITA before exceptional items | 9.9 | 17.5 |
| - | 1.0 | Exceptional items | - | 1.0 |
| 6.4 | 8.5 | EBITA | 9.9 | 18.5 |
| $7.2 \%$ | $9.2 \%$ | ROS before exceptional items (in \%) | $5.7 \%$ | $10.8 \%$ |
|  |  | ROCE before exceptional items including goodwill (in \%) | $6.4 \%$ | $11.7 \%$ |

## Main developments in the first half-year

Organic sales growth of $1.5 \%$ in the first half-year resulting from increased sales prices more than compensated the volume decline. Volumes were under pressure at our chemical and semiconductor customers, clearly reflecting the current market climate. However, two thirds of our volume decline is the ongoing effect of our inability in the second half of 2008 to serve customers following the strike in potassium mines. This has caused a substantial decline in our sales of potassium lactate, one of our main products to the meat industry. Although the negative effect thereof will continue in the foreseeable future, it is becoming less as we have seen in the second quarter compared to the first quarter.

EBITA of $€ 6.4$ million for the second quarter was somewhat lower than in the comparable period last year ( $€ 7.5$ million). However, compared with the first quarter of 2009, EBITA for the second quarter was $€ 3.5$ million higher. This considerable improvement over the first quarter is due to higher sales, recovering margins and cost savings. In the first quarter a substantial reduction of our inventories had a large impact on EBITA; in the second quarter we continued to push down inventories. After a reduction of $€ 15$ million in the first quarter we decreased finished inventory by another $€ 11.8$ million in the second quarter. In the first halfyear the negative EBITA impact was $€ 6$ million as fixed costs were not covered by the production volumes.

We continue to invest in our bio-plastics project, improving our proposition and partnering with many potential customers. We do notice some hesitation at our customers to make major investment decisions in the current economic climate.

Working capital decreased by $€ 7.6$ million versus year-end 2008 and by $€ 0.3$ million compared with the first half-year of 2008. Compared with year-end 2008 the substantial reduction in inventories was partly offset by a seasonal increase in receivables and lower payables as a result of lower procurement of raw materials.

Capital expenditure amounted to $€ 9.5$ million versus depreciation of $€ 11.8$ million. The most important investments were related to lactide production and improvements in the Thailand plant.

## Risks

CSM operates worldwide with operating companies in various markets and jurisdictions. Timely identification and effective management of all significant risks inherent to the execution of our strategy and realization of our objectives is of key importance. The Board of Management is responsible for the design, implementation and operation of CSM's risk management and internal control systems. Our risk management approach is aimed at embedding risk awareness and risk management at all levels of CSM to ensure consciously and properly evaluated risk decisions.

For the upcoming half-year the risks and our risk management approach as described in our last Annual Report are generally still valid. More specifically, three main risk areas can be highlighted to address the risk sensitivity for the remaining part of the year:

- Economic situation
- Raw material prices
- Currency risks (mainly US dollar)

CSM operates in two markets: the market for bakery supplies and ingredients, and - through its lactic acid products - the market for preservation, fortification and green chemicals. The worldwide economic environment impacts our bakery business as demand for our products will fluctuate in line with GDP development. Demand for lactic acid products will be impacted as certain customers operate in more cyclical markets that fluctuate with the economy. The market situation has become more volatile. This puts a strain on management's ability to deal with all changes successfully. Failure to respond adequately or timely could severely damage CSM's financial situation and its future growth perspective. Good management and systems are in place to deal adequately with the fluctuating market environment.

As we have seen over the past years, sudden increases or decreases in the price of raw materials can seriously impact the margins of our products sold. Scarceness of raw materials due to excessive demand or production interruption at suppliers can also impact our results due to sales declines and additional cost required to satisfy our raw materials needs. Our procurement departments, centralized by continent, have developed adequate procedures to secure contract positions in order to minimize or delay exposure to cost fluctuations of raw materials which could negatively impact our margins. These procedures include early warnings of possible impact to our organization and our customers.

As CSM operates in various non-euro countries we have to deal with the volatility of exchange rates of a number of currencies versus the euro. In this context, the development of the US dollar is by far the most important. This impact can be seen in the translation of the results and equity of foreign entities into euros and in the results of transactions when there is a difference between the currency of the production costs and the currency in which the sale of the product is being made. CSM has a hedging policy in place to limit the impact of volatility of foreign exchange rates. Hedging the impact of the foreign currency translation risk is partly and indirectly effectuated by keeping liabilities in the relevant foreign currencies. Of the total external debt of CSM a significant part is denominated in US dollars, which partly offsets the large translation equity exposure CSM has against the US dollar.

## Responsibility statement

The Board of Management hereby declare that, to the best of their knowledge, the interim financial statements for the first half of 2009 have been prepared in accordance with IAS 34, "Interim Financial Reporting" and give a true and fair view of the assets, liabilities, financial position and profit of CSM nv and its consolidated companies included in the consolidation as a whole. Furthermore, to the best of our knowledge this half-year report includes a fair view of the information required pursuant to section 5:25d. subsections 8 and 9 of the Dutch Financial Markets Supervision Act (Wet op het financieel toezicht).

Diemen, the Netherlands, August 4, 2009

Board of Management CSM nv
G.J. Hoetmer, Chief Executive Officer
N.J.M. Kramer,Chief Financial Officer
R.P. Plantenberg

## For more information, please contact:

Press \& Analysts: Ian Blackford, Investor Relations Manager, tel. +31 (0)20 5906349 / cell phone +44 (0)7767 227506

## Appendices: Condensed interim financial statements

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## Press conference and analyst presentation (Webcast)

A press conference will be held at the premises of CSM (Nienoord 13, Diemen, the Netherlands) from 09.00 hours (CET) on Wednesday, August 5, 2009. The presentation that is provided for analysts and investors at the same location can be followed live via www.csm.nl from 11.00 hours (CET). The slides, used during the presentation can be downloaded from our website.

## Background information

CSM is the largest supplier of bakery products worldwide and is global market leader in lactic acid and lactic acid derivatives. CSM produces and distributes an extensive range of bakery products and ingredients for artisan and industrial bakeries and for in-store and out-of-home markets. It also produces a variety of lactic acid applications for the food, chemical and pharmaceutical industries. CSM operates in business-to-business markets throughout Europe, North America, South America, and Asia, generates annual sales of $€ 2.5$ billion and has a workforce of around 8,700 employees in 23 countries. CSM is listed on Euronext Amsterdam. For more information: www.csm.nl.

## 1. Key figures

| millions of euros | Half-year |  |
| :---: | :---: | :---: |
|  | 2009 | 2008 |
| Income Statement: |  |  |
| Net sales | 1,283.7 | 1,247.2 |
| EBITA before exceptional items | 60.7 | 68.8 |
| EBITA | 60.7 | 58.4 |
| Operating result | 57.0 | 55.0 |
| Result after taxes | 36.6 | 65.2 |
| Balance sheet: |  |  |
| Fixed assets | 1,350.5 | 1,324.4 |
| Current assets | 603.5 | 655.6 |
| Non-interest-bearing current liabilities | 336.7 | 323.3 |
| Net debt position ${ }^{1}$ | 499.9 | 533.1 |
| Provisions | 166.8 | 180.3 |
| Equity | 950.6 | 943.3 |
| Key data per ordinairy share |  |  |
| Number of issued ordinary shares | 64,977,416 | 62,031,279 |
| Number of ordinary shares with dividend rights | 64,813,245 | 61,842,201 |
| Weighted average number of outstanding ordinary shares | 62,604,331 | 61,838,868 |
| Price as at 30 June | 10.52 | 22.19 |
| Highest price in half-year | 11.83 | 25.90 |
| Lowest price in half-year | 7.97 | 17.65 |
| Market capitalization as at 30 June | 682 | 1,372 |
| Earnings in euros ${ }^{2}$ | 0.55 | 1.02 |
| Diluted earnings in euros ${ }^{2}$ | 0.55 | 1.02 |
| Cash flow from operating activities per ordinairy share, in euros ${ }^{2}$ | 1.39 | -0.24 |
| Other key data |  |  |
| Cash flow from operating activities | 89.1 | -11.9 |
| Depreciation/amortization fixed assets | 33.5 | 32.7 |
| Capital expenditure on fixed assets | 24.0 | 25.9 |
| Number of employees at closing date | 8,372 | 8,583 |
| Number of issued cumulative preference shares | 2,983,794 | 2,983,794 |
| Equity per share in euros ${ }^{3}$ | 14.02 | 14.55 |
| Ratio' s |  |  |
| ROS \% ${ }^{4}$ | 4.7 | 4.7 |
| Result after taxes / net sales \% | 2.9 | 5.2 |
| ROCE excluding goodwill \% ${ }^{\text {b }}$ | 14.3 | 14.7 |
| ROCE including goodwill \% ${ }^{6}$ | 6.4 | 6.5 |
| Net debt position/EBITDA ${ }^{7}$ | 2.7 | 2.8 |
| Interest cover ${ }^{8}$ | 4.1 | 5.9 |
| Balance sheet total : equity | 1:0.5 | 1:0.5 |
| Net debt position : equity | 1:1.9 | 1:1.8 |
| Current assets : current liabilities | 1:0.5 | 1:0.5 |

1 Net debt position comprises interest-bearing debts less cash and cash equivalents.
2 Per ordinary share in euros after deduction of dividend on cumulative preference shares.
3 Equity per share is equity divided by the number of shares with dividend rights.
4 ROS \% is EBITA divided by net sales x 100 .
5 ROCE excluding goodwill \% is EBITA for halfyear x 2 divided by the average capital employed 6 ROCE including goodwill \% is EBITA for halfyear x 2 divided by the average capital employed including goodwill x 100. This takes account of all acquisitions since 1978, the year when CSM started 7 Rolling 12-months EBITDA ( 'Earnings Before Interest, Taxes, Depreciation and Amortization' before exceptional items).
8 Interest cover is EBITA before exceptional items divided by net interest income and charges.

## 2. Consolidated balance sheet

| before profit appropriation, millions of euros | As at 30-06-2009 | As at 31-12-2008 | As at 30-06-2008 |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Property, plant \& equipment <br> Intangible fixed assets <br> Financial fixed assets <br> Deferred tax assets | $\begin{array}{r} 512.8 \\ 775.5 \\ 10.6 \\ 51.6 \\ \hline \end{array}$ | $\begin{array}{r} 513.4 \\ 773.7 \\ 10.3 \\ 63.5 \end{array}$ | $\begin{array}{r} 493.1 \\ 758.4 \\ 14.0 \\ 58.9 \end{array}$ |
| Total fixed assets | 1,350.5 | 1360.9 | 1324.4 |
| Inventories <br> Receivables <br> Tax assets <br> Cash and cash equivalents <br> Assets held for sale | 271.2 325.1 7.2 107.1 | $\begin{array}{r} 311.0 \\ 332.3 \\ 17.6 \\ 83.6 \\ 1.1 \end{array}$ | $\begin{array}{r} 293.2 \\ 340.3 \\ 11.8 \\ 31.7 \\ 10.3 \end{array}$ |
| Total current assets | 710.6 | 745.6 | 687.3 |
| Total assets | 2,061.1 | 2,106.5 | 2,011.7 |
| Liabilities |  |  |  |
| Equity | 950.6 | 941.6 | 943.3 |
| Provisions <br> Deferred tax liabilities <br> Non-current liabilities | $\begin{array}{r} 114.1 \\ 52.7 \\ 600.7 \end{array}$ | $\begin{array}{r} 118.6 \\ 53.2 \\ 606.7 \end{array}$ | $\begin{array}{r} 132.5 \\ 47.8 \\ 515.4 \end{array}$ |
| Total non-current liabilities | 767.5 | 778.5 | 695.7 |
| Interest-bearing current liabilities <br> Trade payables <br> Other non-interest-bearing current liabilities Tax liabilities | $\begin{array}{r} 6.3 \\ 209.9 \\ 98.9 \\ 27.9 \\ \hline \end{array}$ | $\begin{array}{r} 5.0 \\ 236.9 \\ 117.6 \\ 26.9 \end{array}$ | $\begin{array}{r}49.4 \\ 211.3 \\ 103.4 \\ 8.6 \\ \hline\end{array}$ |
| Total current liabilities | 343.0 | 386.4 | 372.7 |
| Total liabilities | 2,061.1 | 2,106.5 | 2,011.7 |

## 3. Consolidated income statement

|  | 1st half-year |  |
| :--- | ---: | ---: |
| millions of euros | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Net sales | $1,283.7$ | $1,247.2$ |
| Costs of raw materials and consumables | -746.9 | -725.7 |
| Production costs | -178.9 | -162.4 |
| Warehousing and distribution costs | -97.7 | $\mathbf{- 1 0 3 . 2}$ |
| Gross profit | $\mathbf{2 6 0 . 2}$ | $\mathbf{2 5 5 . 9}$ |
| Selling expenses | $\mathbf{- 1 0 5 . 5}$ | $\mathbf{- 9 7 . 9}$ |
| Research \& development costs | $\mathbf{- 1 6 . 8}$ | $\mathbf{- 1 7 . 1}$ |
| General and administrative expenses | $\mathbf{- 8 0 . 9}$ | $\mathbf{- 8 3 . 9}$ |
| Other costs | $\mathbf{5 7 . 0}$ | $\mathbf{- 2 . 0}$ |
| Operating result | $\mathbf{0 . 5}$ | $\mathbf{5 5 . 0}$ |
| Financial income | $\mathbf{- 1 6 . 9}$ | $\mathbf{5 . 2}$ |
| Financial charges | $\mathbf{4 0 . 6}$ | $\mathbf{- 1 0 . 5}$ |
| Result before taxes | $\mathbf{- 4 . 0}$ | $\mathbf{4 9 . 7}$ |
| Taxes | $\mathbf{3 6 . 6}$ | 15.5 |
| Result after taxes |  | $\mathbf{6 5 . 2}$ |
|  |  |  |
| Per ordinary share in euros | 0.55 | 1.02 |
| Earnings | 0.55 | 1.02 |
| Diluted earnings |  |  |

## 4. Movements in shareholders' equity

| before profit appropriation, millions of euros | $\begin{aligned} & \text { 1st half-year } \\ & 2009 \end{aligned}$ | $\begin{gathered} \text { 1st half-year } \\ 2008 \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { 2nd half-year } \\ 2008 \end{array}$ | $\begin{aligned} & \text { Total } \\ & 2008 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Opening balance | 941.6 | 957.7 | 943.3 | 957.7 |
| Movement in hedge reserve | 5.8 | -0.5 | -17.0 | -17.5 |
| Movement in translation reserve | -2.2 | -22.3 | -10.0 | -32.3 |
| Result recognized in equity | 3.6 | -22.8 | -27.0 | -49.8 |
| Profit | 36.6 | 65.2 | 24.8 | 90.0 |
| Total result | 40.2 | 42.4 | -2.2 | 40.2 |
| Dividend | -31.5 | -57.2 |  | -57.2 |
| Repurchase / sale company shares |  |  | -0.1 | -0.1 |
| Movement in Option/Share plan reserve | 0.3 | 0.4 | 0.6 | 1.0 |
| Total transactions with shareholders | -31.2 | -56.8 | 0.5 | -56.3 |
| Ending balance | 950.6 | 943.3 | 941.6 | 941.6 |

## 5. Consolidated cash flow statement

| millions of euros | 1st half-year |  |
| :---: | :---: | :---: |
|  | 2009 | 2008 |
| Cash flow from operating activities |  |  |
| Result after taxes | 36.6 | 65.2 |
| Adjusted for: |  |  |
| - Depreciation/amortization of fixed assets | 33.5 | 32.7 |
| - Impairment of fixed assets |  | -2.3 |
| - Result from divestments of fixed assets | -0.3 |  |
| - Result from sale of group companies and activities |  | 2.0 |
| - Share-based remuneration | 0.3 | 0.4 |
| - Financial income and charges | 16.4 | 5.3 |
| - Taxes | 4.0 | -15.5 |
| Cash flow from operating activities before movements in working capital | 90.5 | 87.8 |
| Movement in provisions | -5.3 | 2.1 |
| Movements in working capital: |  |  |
| - Receivables | 11.4 | -19.6 |
| - Inventories | 43.0 | -46.3 |
| - Non-interest-bearing current liabilities | -39.7 | -32.2 |
| Cash flow from business operations | 99.9 | -8.2 |
| Net interest paid | -15.4 | -10.4 |
| Tax paid on profit | 4.6 | 6.7 |
| Cash flow from operating activities | 89.1 | -11.9 |
| Cash flow from investment activities |  |  |
| Acquisition of group companies |  | -7.6 |
| Sale of group companies |  | -2.6 |
| Capital expenditure on fixed assets | -24.4 | -25.8 |
| Divestment of fixed assets | 0.8 |  |
| Cash flow from investment activities | -23.6 | -36.0 |
| Cash flow from financing activities |  |  |
| Proceeds/Repayment interest-bearing debts | -10.2 | 100.4 |
| Paid-out dividend | -31.5 | -57.2 |
| Cash flow from financing activities | -41.7 | 43.2 |
| Net cash flow | 23.8 | -4.7 |
| Effects of exchange rate differences on cash and cash equivalents | -0.3 | -1.3 |
| Increase/decrease cash and cash equivalents | 23.5 | -6.0 |
| Cash and cash equivalents at start of financial year | 83.6 | 37.7 |
| Cash and cash equivalents at close of financial half-year | 107.1 | 31.7 |

## 6. Segment information per division

| 1st half-year millions of euros | Bakery Supplies Europe |  | Bakery Supplies North America |  | PURAC |  | Holding |  | CSM Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| P\&L information | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 |
| Net sales | 500.9 | 531.3 | 607.6 | 553.3 | 175.2 | 162.6 |  |  | 1,283.7 | 1,247.2 |
| EBITA | 18.0 | 16.1 | 45.9 | 31.8 | 9.9 | 18.5 | -13.1 | -8.0 | 60.7 | 58.4 |
| Operating result | 16.9 | 15.0 | 44.2 | 30.2 | 9.3 | 18.1 | -13.4 | -8.3 | 57.0 | 55.0 |
| Balance sheet information |  |  |  |  |  |  |  |  |  |  |
| Total assets | 882.5 | 904.8 | 570.4 | 524.6 | 369.1 | 352.3 | 239.1 | 230.0 | 2,061.1 | 2,011.7 |
| Total liabilities | 277.3 | 292.8 | 133.4 | 119.2 | 48.2 | 64.0 | 653.0 | 592.4 | 1,111.9 | 1,068.4 |
| Average capital employed excluding goodwill | 291.1 | 284.7 | 251.0 | 238.9 | 288.4 | 277.7 | 19.5 | -6.2 | 850.0 | 795.1 |
| Goodwill (average) | 590.4 | 595.0 | 430.6 | 387.6 | 21.4 | 21.4 |  |  | 1,042.4 | 1,004.0 |
| Average capital employed including goodwill | 881.5 | 879.7 | 681.6 | 626.5 | 309.8 | 299.1 | 19.5 | -6.2 | 1,892.4 | 1,799.1 |
| Capital employed excluding goodwill as at 30 June | 292.5 | 320.4 | 244.3 | 239.4 | 284.3 | 273.8 | -3.1 | 20.2 | 818.0 | 853.8 |
| Goodwill as at 30 June | 593.5 | 596.8 | 419.2 | 376.9 | 21.4 | 21.4 |  |  | 1,034.1 | 995.1 |
| Capital employed including goodwill as at 30 June | 886.0 | 917.2 | 663.5 | 616.3 | 305.7 | 295.2 | -3.1 | 20.2 | 1,852.1 | 1,848.9 |
| Depreciation of property, plant \& equipment | 11.0 | 11.0 | 7.6 | 7.0 | 11.2 | 11.2 |  | 0.1 | 29.8 | 29.3 |
| Amortization of intangible fixed assets | 1.1 | 1.1 | 1.7 | 1.6 | 0.6 | 0.4 | 0.3 | 0.3 | 3.7 | 3.4 |
| Other information |  |  |  |  |  |  |  |  |  |  |
| Capital expenditure on property, plant \& equipment | 6.1 | 6.8 | 6.7 | 7.3 | 9.6 | 11.1 |  |  | 22.4 | 25.2 |
| Capital expenditure on intangible fixed assets | 0.2 |  |  |  | 0.4 | 0.5 | 1.0 | 0.2 | 1.6 | 0.7 |
| Impairment of fixed assets |  |  |  | -2.3 |  |  |  |  |  | -2.3 |
| Average number of employees | 4,025 | 4,039 | 3,324 | 3,579 | 949 | 990 | 48 | 49 | 8,346 | 8,657 |
| Alternative performance measures |  |  |  |  |  |  |  |  |  |  |
| ROS \% | 3.6 | 3.0 | 7.6 | 5.7 | 5.7 | 11.4 |  |  | 4.7 | 4.7 |
| ROCE excluding goodwill \% | 12.4 | 11.3 | 36.6 | 26.6 | 6.9 | 13.3 |  |  | 14.3 | 14.7 |
| ROCE including goodwill \% | 4.1 | 3.7 | 13.5 | 10.2 | 6.4 | 12.4 |  |  | 6.4 | 6.5 |
| Alternative performance measures before exceptional items |  |  |  |  |  |  |  |  |  |  |
| EBITA | 18.0 | 27.5 | 45.9 | 31.8 | 9.9 | 17.5 | -13.1 | -8.0 | 60.7 | 68.8 |
| Operating result | 16.9 | 26.4 | 44.2 | 30.2 | 9.3 | 17.1 | -13.4 | -8.3 | 57.0 | 65.4 |
| ROS \% | 3.6 | 5.2 | 7.6 | 5.7 | 5.7 | 10.8 |  |  | 4.7 | 5.5 |
| ROCE excluding goodwill \% | 12.4 | 19.3 | 36.6 | 26.6 | 6.9 | 12.6 |  |  | 14.3 | 17.3 |
| ROCE including goodwill \% | 4.1 | 6.3 | 13.5 | 10.2 | 6.4 | 11.7 |  |  | 6.4 | 7.6 |

CSM generates almost all of its revenues from the sale of goods.

Information on the Use of Alternative Performance Measures
In the above table and elsewhere in the Financial Statements a number of performance measures are presented which comply with the International Financial Reporting Standards (IFRS). Management is of the opinion that these so-called alternative performance measures might be useful for the readers of these Financial Statements. CSM management uses these performance measures to make financial, operational and strategic decisions and evaluate performance of the segments. The alternative performance measures can be calculated as follows:

- EBITA is the operating result before amortization of intangible fixed assets
- Return on sales (ROS) is EBITA divided by net sales x 100
- ROCE excluding goodwill is EBITA for halfyear x 2 divided by the average capital employed excluding goodwill $\times 100$
- ROCE including goodwill is EBITA for halfyear x 2 divided by the average capital employed including goodwill x 100 .

This takes account of all acquisitions since 1978, the year when CSM started its diversification process.

- Goodwill relates to management goodwill, being the goodwill capitalized and the goodwill charged directly to equity since 1978.


## 7. Notes

Principles for the valuation of assets and liabilities and determination of the result
This condensed interim financial information for the half-year ended June 30, 2009 complies with IFRS and has been prepared in accordance with IAS 34, "Interim financial reporting." The interim condensed financial report should be read in conjunction with the annual financial statements for the year ended December 31, 2008.

In preparing these condensed consolidated half-year statements the main estimates and judgments made by the Board of Management when applying CSM's accounting policies, were similar to those applied to the annual financial statements for the year ended December 31, 2008.

The figures in this half-year report have not been audited or reviewed by an external auditor.

## Accounting policies

The accounting policies adopted are consistent with those of the annual financial statements for the year ended December 31, 2008, as described in the annual financial statements for the year ended December 31, 2008.

## Related party transactions

There were no material related party transactions in the first half of 2009.

## Events after balance sheet date

There were no events after the balance sheet date, which are relevant to the condensed interim financial statements.


[^0]:    * EBITA: operating result before amortization of intangible fixed assets.

