

# **Annual Report 2009**





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# IFCO means green







# Key Figures

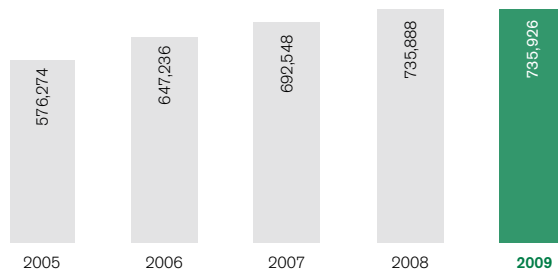
US \$ in thousands (except per share data)	2005	2006	2007	2008 *	2009	% Change
Revenues	576,274	647,236	692,548	735,888	735,926	0.0%
Gross profit	116,209	108,966	122,606	128,026	151,140	18.1%
Gross profit margin	20.2%	16.8%	17.7%	17.4%	20.5%	
EBITDA	98,407	96,274	107,090	109,569	129,010	17.7%
EBITDA margin	17.1%	14.9%	15.5%	14.9%	17.5%	
EBIT	70,495	62,289	66,535	66,320	88,146	32.9%
EBIT margin	12.2%	9.6%	9.6%	9.0%	12.0%	
Profit from continuing operations before taxes	46,562	44,437	38,263	371	30,451	
Net profit (loss)	40,905	37,287	27,107	(11,584)	19,954	
Profit (loss) per share from continuing operations - basic	0.98	0.71	0.52	(0.24)	0.41	
Operating cash flows from continuing operations **	95,344	92,560	117,766	57,142	124,558	118.0%
Capital expenditures from continuing operations, including cash paid for acquisitions	83,947	101,300	77,499	88,953	58,075	(34.7%)
Return						
Return on capital employed (ROCE) ***	27.2%	18.4%	17.2%	14.4%	19.0%	
Shareholders' equity	201,469	233,858	254,626	222,756	222,999	0.1%
Total assets	630,481	698,341	806,237	887,709	996,465	12.3%
Headcount of continuing operations (as of the respective financial position dates)	4,074	4,054	4,141	4,255	3,877	(8.9%)

\* Certain numbers shown here do not correspond to the 2008 financial statements and reflect reclassifications made as detailed in Note 1 and changes according to IAS 8 made as detailed in Note 2 of the accompanied Financial Statements.

\*\* Operating cash flows presented above as calculated under IFRS are prior to interest and income tax payments. The Company reclassified the Cash Flow Statement of 2006 relating to income taxes paid of US \$0.9 million and interest received of US \$0.6 million. Income taxes paid was reclassified from cash generated from continuing operations before income tax payments to cash generated from continuing operating activities. Interest received was reclassified from operating cash flow to financing cash flow.

\*\*\* See Financial Reporting – Group Financial Highlights for explanation of this item.

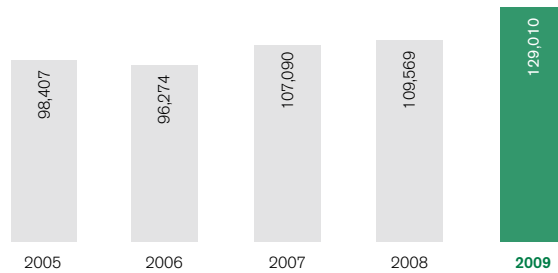
Revenues US \$ in thousands



Operating Cash Flows US \$ in thousands



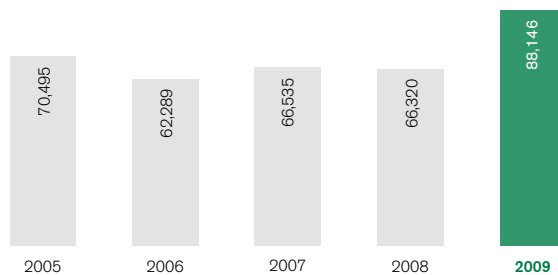
EBITDA US \$ in thousands



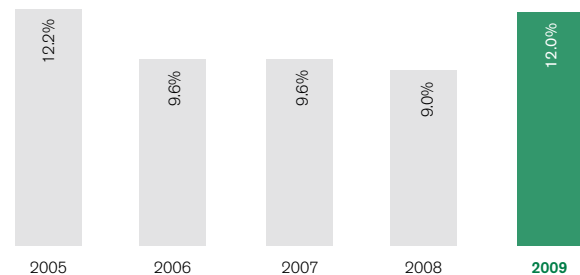
EBITDA margin



EBIT US \$ in thousands



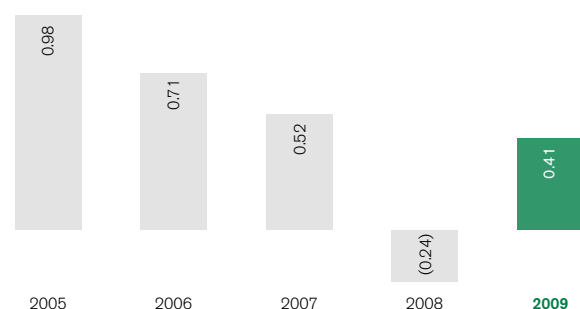
EBIT margin



ROCE



EPS – continuing operations US \$



# Key Facts

A light gray world map serves as the background for the key facts section. The map is centered on the Atlantic Ocean, showing the continents of North America, South America, Europe, and Africa. The numbers and text are overlaid on the map, with some numbers positioned over specific continents.

# 43

IFCO operates in  
43 countries worldwide

# 4,000,000

More than 4 million tons of fruit and vegetables  
were packed and transported in IFCO's RPCs  
annually

# 10

IFCO RPCs have a lifetime of 10 years

# 90

More than 90 retailers trust IFCO's unique RPC  
Management Services

# 476,000,000

IFCO processed 476 million RPC trips in 2009  
and almost 4 billion since IFCO's foundation in  
1992

A light gray world map serves as the background for the infographic, showing the outlines of continents and major landmasses.

# 100%

IFCO RPCs are  
100% recyclable

## 157

IFCO maintains 157 service centers to support  
its Pallet Management Services

## 37,000

Fruit and vegetables are displayed in IFCO RPCs  
in more than 37,000 sales outlets worldwide

## 4,400,000

IFCO's US Pallet Management Services diverted  
more than 2 million tons of wood from landfills  
and saved more than 4 million trees last year

## 210

IFCO operates more than 210 locations  
worldwide

A faint, light gray world map serves as the background for the entire page. The map is centered on the Atlantic Ocean, showing the continents of North America, South America, Europe, and Africa. The numbers and text are overlaid on this map.

# 21

IFCO offers 21 different types of RPCs worldwide

# 200,000,000

IFCO handled almost 200 million wooden pallets in the US last year

# 57

IFCO operates 57 RPC service centers worldwide

# 23%

Total cost savings of 23% compared with cardboard (Fraunhofer study)

# 102,000,000

IFCO operates a global pool of over 102 million RPCs



A light gray world map serves as the background for the infographic, showing the outlines of continents and major landmasses.

# 3,900

IFCO employs approximately 3,900 people worldwide

# 100

IFCO RPCs can be used up to 100 trips

# 44,000,000

Approximately 44 million tons of products were moved on IFCO pallets last year

# 5,500

More than 5,500 producers trust IFCO's unique RPC Management Services

# 420

IFCO coordinates more than 420 truck loads of RPCs in 43 countries daily

# Letter to Shareholders

2009 was a successful year for IFCO. In spite of the worst economic downturn in decades, IFCO's performance was robust. IFCO's profitability gains, driven by its worldwide Reusable Packaging business showed significant growth over prior year levels, while IFCO's operating and free cash flow levels reached all-time highs in 2009. This operational and cash flow track record enabled IFCO to refinance its debt structure during 2009, providing additional liquidity and an extended debt maturity profile. This refinancing was an important step to support the Company's many growth opportunities.

In our Reusable Packaging business, each of our key regions, Europe, North America and South America, delivered strong revenue growth. These favorable top-line trends are the result of our business development efforts, but are also due to increasing demand for IFCO's environmentally friendly and cost efficient reusable packaging solutions, as compared to one-way packaging. Each region's profitability levels also grew over-proportionally to its revenue growth.

IFCO today is the most complete worldwide provider of reusable packaging solutions with a global pool of more than 102 million reusable containers and a worldwide infrastructure of 210 depots and sanitation centers. These physical assets, together with our employees' intangible pool management expertise, effectively serve the increasing demand for reusable packaging solutions.

In Europe, the acquisition of STECO in 2008 has been finalized and STECO's operations have been successfully integrated into the IFCO network. This acquisition has strengthened our core European market position and has enabled the acceleration of our growth plans in the fast growing markets of South and Central Eastern Europe.

Our North American RPC Management Services business realized significant top-line and bottom-line gains in 2009. We grew our already dominant market share and are the driving force in helping our retail and grower customers realize the benefits of transitioning from one-way to reusable packaging solutions. We believe this market is increasingly open to our service offerings and we will aggressively address the tremendous potential for reusable packaging solutions in North America.

In South America, we grew our market share and performed in line with our expectations. The completion of our nationwide infrastructure rollout in Brazil now allows us to serve the whole country, which will enable us to penetrate the market further and demonstrate our market leadership.

Our development of new markets, services, and product lines clearly positions IFCO as a key global provider for all reusable packaging needs, an important strategic positioning objective. The combination of international reach and local presence enables us to meet the needs of our customers and retail partners. In particular, many of our retail partners are increasingly seeking cost effective, environmentally sustainable packaging solutions that are customer and product friendly and contribute to their own supply chain optimization and outsourcing strategies.

Pallet Management Services' revenues and profitability decreased as a result of very difficult economic conditions in 2009. The gross domestic product in the US declined by approximately 2.4% during 2009, which led to overall lower market demand and created an increasingly challenging pricing environment over the course of 2009. One of the Company's key strategies during this recession has been to increase its market presence by strongly pursuing key market opportunities and outperform our competitors. This strategy was successful, with this segment selling more pallet units in 2009 as compared to 2008. As

a result, our market share grew and our market positioning as the only nationwide provider of Pallet Management Services remained as strong as ever. With a recovering economy in 2010, we are very well prepared to capture improving market demand and expect to grow above the overall market development. We also remain confident that the key competitive advantages of our Pallet Management Services business – the breadth of our service offerings, our national network and our value proposition at a national and local level – will continue to allow our Pallet Management Services segment to outpace the general market development going forward.



Finally we are proud to report that IFCO has extended its vision statement to reflect its responsibilities towards the environment, our business partners as well as our employees and the communities we are working in as follows:

**IFCO's vision is to achieve and maintain global market leadership and profitability in all of our businesses without sacrificing or compromising our moral responsibility toward all the people with whom we deal and to the ecological system from which we draw our resources**

As a result IFCO has started an initiative under the headline WORLDWIDE RESPONSIBILITY as a platform to communicate its activities and projects targeting to make our world a better place to live. For more information please have a look under [www.worldwide-responsibility.com](http://www.worldwide-responsibility.com)

Our social engagement will be focused on supporting the various global Food Bank organizations, in their honorable effort to provide food to the needy. IFCO will support them with reusable containers and our logistical know-how and by co-financing delivery vehicles. We are proud that Daimler AG has joined our WORLDWIDE RESPONSIBILITY project to support our initiative. We sincerely hope that more partners will join our efforts to expand the scope of the project.

We would like to express our special thanks to our great employees, whose continuing commitment to IFCO was the basis for our success again in 2009. Our thanks also go out to our customers, suppliers and other business partners, who continued to place their trust in us. Finally, we would like to thank our shareholders, who maintained their faith in our Company's capabilities and opportunities, and supported us and our strategic decisions to further increase IFCO's value.

Although we believe the global economic environment will remain challenging in 2010, we are very excited about our business opportunities and look forward to another year of growth in 2010.

A handwritten signature in green ink that reads "Karl Pohler". The signature is fluid and cursive, with the first and last names being more prominent.

Karl Pohler  
Chief Executive Officer

# Vision and Mission

## Mission

Our RPC and pallet solutions are state-of-the-art and are designed to provide optimal environmental protection. IFCO's mission is to take into account social and environmental considerations in the process of constantly improving our solutions so that they provide the most cost-efficient and environmentally friendly ways to support our clients.

[www.ifco.com](http://www.ifco.com)

## Vision

IFCO's vision is to achieve and maintain global market leadership and profitability in all of our businesses without sacrificing or compromising our moral responsibility toward all the people with whom we deal and to the ecological system from which we draw our resources.

[www.worldwide-responsibility.com](http://www.worldwide-responsibility.com)



# Our Business





# Introduction

IFCO is engaged in two main business segments. We operate a worldwide RPC Management Services business and a Pallet Management Services business in North America.

Increasing market dynamics and globalization in commerce are placing increasing demands and complexity on logistics providers. Today, products have to be transported intelligently, efficiently, safely and above all, rapidly. At the same time, the protection of our global environment is becoming more and more important. While these requirements place high demands on logistics management and reusable transport containers, we believe they also create significant growth opportunities for well-positioned logistics service providers.

We have market leading positions in multi-billion US Dollar markets which we believe offer significant future growth potential in our proven RPC Management Services business and our Pallet Management Services business. Our broad range of solutions and continued improvements to our products and services allow us to meet our customers' requirements in an individual and client focused manner.

Barriers to entry in both businesses are very high in light of the large financial investments necessary for a comparable RPC pool and the development of a geographic network infrastructure which would be required to compete with both of our key businesses. In addition, we possess extensive market knowledge and unique pool management expertise, and are proud to employ quality and talented management, who possess a great deal of in-depth industry experience.

We believe our innovative system solutions optimize the flow of goods through our clients' supply chains, providing them with sustained cost reductions and enhancing their competitive strength. Our products support IFCO's ecological responsibility and contribute to climate protection.

**IFCO**

your global partner for reuse



sustainable packaging solutions

IFCO



# WORLD WIDE RESPON SIBILITY

# WORLDWIDE RESPONSIBILITY

With the WORLDWIDE RESPONSIBILITY initiative, IFCO will not only continue to assume its social and environmental responsibility but, working with strong partners, will expand its sphere of responsible activities.

IFCO has set itself the basic operating principal of acting responsibly in all matters. All of us are duty-bound to assume our share of responsibility in assuring that the world be a better place to live. For IFCO, as a global market-leader, WORLDWIDE RESPONSIBILITY goes beyond business goals: it means being morally and ecologically responsible in all its global actions as well as initiating projects which, in keeping with IFCO's own high standards, help those in need and contribute to protect the environment.

The first social-engagement project of the WORLDWIDE RESPONSIBILITY initiative is to support the Food Banks - e.g. Die Tafeln in Germany, Feeding America in the United States, and Bancos de Alimentos in Spain - in their honorable effort to transport food to the needy. IFCO will support them with reusable containers and by co-financing delivery vehicles.

The first step of the initiative was the conclusion of a cooperation agreement with the Bundesverband Deutsche Tafel e.V. in December 2009. IFCO is most pleased that IFCO was able to win the support of Daimler AG. The cooperation with Daimler AG and the Bundesverband Deutsche Tafel e.V. is stipulated for five years.

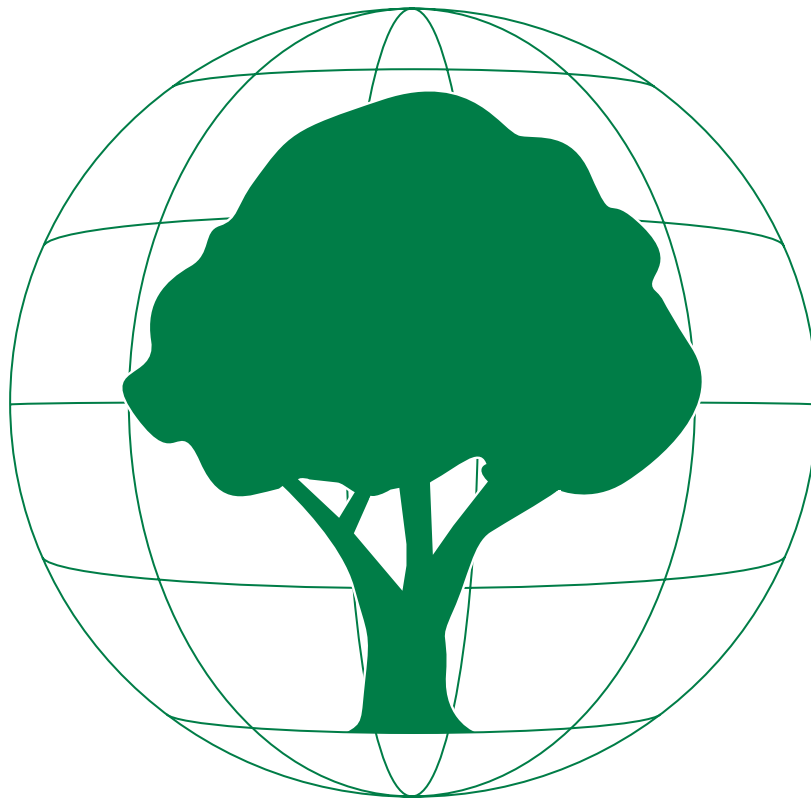
Through the provision of its containers, IFCO integrates the Food Banks in the effective and ecologically friendly reusable packaging cycle. IFCO's engagement affords the Food Banks not only savings in the high costs of storing and discarding non-returnable packaging, but also helps them to optimize their food hygiene as well as to protect the environment.

To provide information about the advantages of reusable packaging solutions, including their positive ecological effect, and to gain support for the Food Banks project, IFCO launched a new web portal in December 2009. The site bundles the engagement of IFCO and its partners and provides all those interested the opportunity to participate in charitable efforts: [www.worldwide-responsibility.com](http://www.worldwide-responsibility.com)



# Environment

## WORLDWIDE RESPONSIBILITY



## Is »reusable« the same as »recyclable«?

IFCO's Reusable Plastic Containers (RPCs) are ecologically superior compared to traditional one way packaging: 49% lower greenhouse emissions potential; 33% lower ozone depletion potential; 46% lower summer smog potential; 69% lower acidification potential (contribution to acid rain); 78% lower eutrophication (contribution to over-fertilization).

[www.worldwide-responsibility.com](http://www.worldwide-responsibility.com)







## WORLDWIDE RESPONSIBILITY means, among other things, preserving nature. How many trees does IFCO's Pallet Management Services save annually?

The IFCO business area Pallet Management Services in the USA recycled 2.1 million tons of wood from waste deposits last year and saved thereby 4.4 millions of trees.

[www.worldwide-responsibility.com](http://www.worldwide-responsibility.com)







## What environmental advantages result in using IFCO Reusable Plastic Containers (RPCs) in comparison to conventional disposable packaging?

The key findings of a recent study, entitled “Life Cycle Inventory of Reusable Plastic Containers and Display-Ready Corrugated Containers Used for Fresh Produce Applications” are: RPCs reduce solid waste by 95% and require 39% less total energy.

[www.worldwide-responsibility.com](http://www.worldwide-responsibility.com)





Automated washing center

# IFCO's Environmental Responsibility

Economic development and environmental protection have always been a sound pairing. Sensible environmental management of our own and our stakeholder's supply chains is regarded as a core component of IFCO's business model to promote our Company's products and services, while improving our corporate standing. We see no contradiction between environmental protection, economic recovery and development, and healthy business growth. However, ongoing reductions in the environmental impact of our operations are vital in the move to a more resource efficient economy.

A key component of IFCO's mission is to provide for the health and safety of all our planet's inhabitants through a cleaner environment. We will continue to partner with individuals, organizations, governments and businesses to prevent pollution and restore our natural resources. IFCO's initiative WORLDWIDE RESPONSIBILITY is a first remarkable step in that direction.

IFCO will strive to combine environmental responsibility with increased profitability by:

- Using resources such as energy, water and raw materials, more efficiently
- Developing environmentally friendly product, service and technology offerings to meet the growing consumer demand for greener products and services

Businesses can and should play a major role in protecting the environment. The move to a sustainable and resource efficient future also offers economic growth opportunities. IFCO's aim is to protect and improve the environment while integrating environmental goals into our organizational policies. Actions to protect the environment include improved energy efficiency and reduced water usage at our depots, the use of wood grinding units at our pallet plants to reduce landfill additions, social progress through action to combat energy overuse, and economic growth through more efficient use of resources.

Our RPCs make prudent and sparing use of natural resources and represent an efficient contribution to the protection of the environment. In opting for IFCO's products and services, our customers are also making a valuable contribution to environmental protection by using efficient and environmentally responsible distribution methods and at the same time eliminating disposal costs. IFCO helps its customers to achieve a higher level of environmental sustainability through our corporation's sense of responsibility.

The use of IFCO's RPCs reduces environmental impact:

- It is a reusable packaging system
- Our RPCs are 100% recyclable
- The system reduces waste and associated disposal costs

The recent study, "The sustainability of packaging systems for fruit and vegetable transport in Europe based on life-cycle-analysis Update 2009", published in February 2009 by Stiftung Initiative Mehrweg, highlighted various environmental advantages in using RPCs in comparison to cardboard:

- 49% lower greenhouse emissions potential
- 33% lower ozone depletion potential
- 46% lower summer smog potential
- 69% lower acidification potential (contribution to acid rain)
- 78% lower eutrophication (contribution to over-fertilization)

Another recent study entitled "Life Cycle Inventory of Reusable Plastic Containers and Display-Ready Corrugated Containers Used for Fresh Produce Applications", was conducted by Franklin Associates, a recognized global leader in the development of LCI (life cycle inventory) data.

Key Findings:

- Reduce solid waste by 95%
- Require 39% less total energy

IFCO is addressing environmental responsibility on a number of fronts:

## Water Recycling in Service Centers

As part of our ongoing sustainability initiatives, IFCO's US RPC Management Services division is investigating ways to reduce water usage at our service centers. IFCO partnered with Clean Water Technology, Inc. to create a customized water filtration system that would treat and purify water to IFCO's exacting food safety and quality standards and store the water to be reused by washing machines that clean our RPCs. A pilot system was installed in IFCO's Atlanta, GA service center in 2009. We continue to test the system to ensure complete compliance with our stringent standards, although initial test results have been very promising. When fully implemented, it is expected that these systems will reduce water usage at the service centers by up to 75%, while at the same time reducing IFCO's water costs. We look forward to expanding this system into other service centers in 2010.

## Fuel Reductions

This year, IFCO's Pallet Management Services division implemented several impactful changes to our tractor fleet in order to reduce environmental impact. Following a complete evaluation of the fleet's performance, we were able to identify several opportunities to reduce fuel consumption and emissions. Among these were the conversion from tandem to single axle tractors, implementation of speed and idle-time governance controls on tractor units, and a fuel-efficiency best practices training program for Company drivers.







By replacing most of our tandem-axle tractors with single-axle versions, we expect to increase tractor fuel efficiency by up to 20%. We have already converted the majority of our fleet and expect the remainder to be converted in the next two years. We also modified the engine settings of our tractors, limiting maximum operating speeds to 65 miles per hour and reducing idle time prior to engine shutdown to five minutes. The driver training program is still in development and will include training in progressive shifting techniques. The combined effect of these additional modifications could further improve tractor fuel efficiency by up to an additional 17%, which could reduce our relative diesel fuel costs by up to 37%.

During 2009, IFCO became a proud member of the EPA SmartWay<sup>SM</sup> Transport Partnership. The SmartWay<sup>SM</sup> initiative is an innovative collaboration between the US Environmental Protection Agency (EPA) and the transportation industry designed to increase energy efficiency while significantly reducing greenhouse gases and air pollution. The partnership's goals are to reduce emissions of 33 to 66 million metric tons of carbon dioxide and up to 200,000 tons of nitrogen oxide per year by 2012.

## Office Programs

Various IFCO offices around the globe implemented and expanded their recycling and reuse programs this year. Programs are now in place in many locations to recycle materials such as paper, aluminum cans, plastics, and printer toner cartridges.

In addition, all of IFCO's brochures, holiday cards, and other printed items are now printed on recycled and Forest Stewardship Council certified paper with soy-based ink.

## Associations

IFCO is actively involved in trade associations dedicated to environmental sustainability, including:

- Walmart Sustainable Value Network (Member since 2005)
- Sustainable Packaging Coalition (Member since 2007)
- Reusable Packaging Association (Member since 1999)
- National Environmental Education Foundation (Member since 2009)



# Solutions

## WORLDWIDE RESPONSIBILITY



## Why are Reusable Plastic Containers (RPCs) from IFCO environmentally sustainable and user-friendly?

IFCO RPCs have practical ergonomics for manual handling (handles on all four sides, stability), optimum stacking properties for segregated and mixed pallet loads and ensure fast, space-saving removal through simple folding.

[www.worldwide-responsibility.com](http://www.worldwide-responsibility.com)





## A major advantage of IFCO's RPCs is that they assure freshness and prevent spoilage during storage and transport. Why is that the case?

The IFCO RPCs have an open side and base structure to reduce energy for cooling and to guarantee freshness. The optimum protection of products is assured by the stable structure and rounded inner edges.

[www.worldwide-responsibility.com](http://www.worldwide-responsibility.com)







**If all of the 102 million RPCs, which IFCO shipped last year were to be filled with apples, how many of this delicious fruit would be needed?**

The IFCO RPC 6418 with a length of 60 cm (23.62 inches), a width of 40 cm (15.75 inches) and height of 18 cm (7.09 inches) can be filled with two layers of apples. With an estimated number of 56 apples per RPC, you would need 5.7 billion apples to fill the used RPCs from IFCO.

[www.worldwide-responsibility.com](http://www.worldwide-responsibility.com)









# RPC Management Services

## RPC Management Services Overview

- IFCO is a leading logistical services provider of Reusable Packaging Solutions.
- We operate a global pool of over 102 million RPCs.
- More than 4 million tons of fruit and vegetables were packed and transported in our RPCs annually.
- More than 90 retailers and 5,500 producers in 43 countries trust our unique RPC Management Services.
- We processed more than 476 million RPC trips in 2009 and almost 4 billion since our foundation in 1992.
- We operate 57 service centers in our worldwide RPC business.
- We coordinate more than 420 truck loads of RPCs in 43 countries daily.
- Fruit and vegetables are displayed in our RPCs in more than 37,000 sales outlets worldwide.
- Total cost savings of 23% compared with cardboard (Fraunhofer study).

Our RPC Management Services business segment offers high quality reusable packaging, transport and service solutions across a number of industries, providing our customers with efficient tailor-made solutions for all their packaging needs. With our worldwide network in 43 countries, high quality products and significant pool management expertise, we effectively manage millions of shipments of our customer's products with the highest standards of reliability and security.

By using reusable packaging instead of disposable packaging, our customers achieve significant cost and handling efficiencies throughout the entire supply chain while at the same time minimizing their ecological footprint.

We believe we are the leading independent provider of collapsible RPCs in Europe, in particular with respect to reusable packaging solutions for fruit and vegetables. IFCO is broadening its product range to meet its customer's growing requirements for innovative reusable packaging solutions for other fresh products such as meat and eggs and also other solutions such as beverage RPCs, bulk containers and plastic pallets. IFCO is constantly developing innovative products offering an integrated, one-stop reusable packaging solution.

Our logistics and pool management competence in the food industry represents an excellent foundation to expand into other industries.

Our service offerings support the growing outsourcing trend in industry and allow companies to focus on their core competencies while benefiting from the expertise of a specialized service provider for reusable packaging solutions. The service portfolio of IFCO covers all aspects of pool management and supports the full supply chain. Simultaneously, all participants in IFCO's RPC cycle contribute to environmental protection by using reusable packaging instead of one-way packaging. We advise our customers on the selection of the optimal reusable packaging product and then ensure that the products are always provided at the right place and time.



## Line of Goods

### Reusable Plastic Containers (RPC) for Fruit and Vegetables

Supporting the produce market has been, historically, the primary focus of IFCO's RPC Management Services segment. Since its foundation in 1992, IFCO has managed the delivery of almost 4 billion containers worldwide and made RPCs the most efficient and ecological packaging method for fruit and vegetables.

In our core markets, Europe, South America and the United States, some 390 million tons of fruit and vegetables are produced annually. These products must make their way quickly and without damage from producers to consumers – and often across country borders. In many instances, the period between harvest and consumption is no more than a few days.

Consequently, retailers and producers are calling for flexible, effective, cost efficient, environmentally friendly and state-of-the-art product distribution solutions. This puts stringent demands on transport containers and their utilization from producers through retailers to consumers. IFCO's 21 different RPC models are well equipped to meet these demands.

We believe our core competence is the efficient management of a worldwide rental pool of over 102 million RPCs used to transport fruit and vegetables.

#### The Cycle

In order to prepare the RPCs for shipment to the producers, IFCO, often in cooperation with its retailer partners, transports the empty, folded containers from the retailers' central warehouses to the IFCO service centers following their last use. A quality inspection is then performed and each container is carefully sanitized and cleaned according to stringent food hygiene requirements, such as the HACCP Standard (Hazard Analysis and Critical Control Points) in Europe and the AIB (American Institute of Baking) in the United States. The RPCs are now ready for shipment to the producer.

The cycle then continues with the producers of fruit and vegetables, who order the required number and model type of RPCs from IFCO to be shipped to specific locations. Our services require that we providing the producers with RPCs for their products at the right time and place and in the right type and quantity. To fulfill these requirements, IFCO has developed a logistics network encompassing 57 service centers worldwide at strategic locations in our key markets.

The delivery of RPCs from the IFCO service centers to our customers, which are coordinated by our personnel and systems, is performed by third party transport companies. Once the producers have filled the RPCs with their goods, the containers are transported to retailers' central warehouses. The products then enter the retail distribution chain and are shipped from the retailers' central warehouses to the respective retail stores where the goods are sold to consumers.

One complete pass for a RPC through this cycle is referred to as a trip. In order to ensure the prompt return of the empty RPCs and to safeguard our assets, we have introduced a deposit system in Europe and a clearing system in the United States with our producer base. Every day, IFCO coordinates

the outbound and inbound movement of approximately 420 third party truckloads of RPCs. IFCO transported goods with a total weight of more than 4 million tons in its RPC Management Services business segment during 2009.



### IFCO's RPCs – High Quality Combined with Low Costs

In close cooperation with the manufacturers of our RPCs, as well as our customers, we are continuously optimizing the technical characteristics, stability and design of our RPCs. This ensures constant quality enhancements and advances the development of new applications. Examples are the latest RPC generation launched in Europe, the "IFCO Green Plus" line, as well as the state-of-the-art generation of RPCs in use in the US market, whose design further improves the perishability and damage rates of produce and markedly reduces the container damage rate. The lower folded height of our RPCs increases their volume per pallet significantly, further reducing our transport costs and providing labor savings for our business partners.

Our logistics management expertise and RPC design guarantee that the high quality of our customer's goods is retained, while reducing costs throughout the entire supply chain. We provide support for the efficient organization of goods and product cycles, thereby creating further cost advantages for our customers.

The practical value to everyone lies in the benefits of the global supply chain and the satisfaction of the customer.

Our RPCs make prudent and sparing use of natural resources and represent an efficient contribution to the protection of the environment. In opting for our products, customers are also making a valuable contribution to environmental protection and use efficient and environmentally responsible ways to distribute their products, while at the same time eliminating disposal costs. IFCO helps its customers to achieve a higher level of environmental sustainability through our corporation's sense of responsibility.

Below are some of the advantages which make our Reusable Plastic Containers superior to traditional packaging:

**Advantages to the Producer:**

**Economic Advantages**

- One-off rental fee per use
- Just-in-time delivery
- Low provision of stock, short-term ordering as required
- Significant reduction of damage to goods in storage and transportation

**Application Advantages**

- Standard packaging of Europe's leading retailers
- 21 different RPC types (10 in Europe, 11 in the US), covering the entire range of fruit and vegetables
- Efficient storage (105 to 512 crates per pallet, depending on the type of RPC)
- Simple manual or mechanical set-up
- Easy and safe stacking
- Branding with advertising inlays or inserts possible

**Advantages for Goods**

- Open side and base structure means reduced energy for cooling and guarantees freshness in storage and transportation
- Optimum protection of products in transportation by means of stable structure and rounded inner edges
- Hygienic packaging through our sanitation process following each trip

## **Advantages for Retail:**

### **Advantages in Goods Procurement**

- Optimum transport packaging that guarantees maximum freshness and quality of the goods across all stages of the supply chain
- Significant reduction of damage to goods in transportation and storage
- Availability throughout Europe/US
- 21 different RPC types (10 in Europe, 11 in the US), covering the entire range of fruit and vegetables

### **Advantages in Goods Logistics**

- Standard packaging with the basic dimensions 60 x 40 cm and 40 x 30 cm
- Compatible with all primary pallet types (Europallets and ISO pallets in Europe, GMA pallets in the US)
- All RPC types are mutually compatible
- Optimum stacking properties for segregated and mixed dispatch units
- Highly suited to the use of jaw loaders, as well as the use of materials handling technology and automatic storage systems
- High level of transportation safety in loader and truck transportation
- Practical ergonomics for manual handling (handles on all four sides, stability)

### **Advantages in Sales**

- Enhances sales through outstanding display properties
- Increased merchandising attractiveness through standardized containers
- Usable for chilled and humidified display counters
- Effect exchange of empty RPCs in produce departments takes less time and reduces labor costs
- Branding with advertising inlays or inserts possible

### **Advantages in Removal**

- Fast, space-saving removal through simple folding of the empty RPCs, no waste disposal required
- Protection of the environment and natural resources through multiple reuse

### **Economic Advantages**

- Significant reduction of damage to goods in storage and transportation
- Reduction of labor costs through improved handling
- Reduced costs for warehousing
- No costs for waste disposal
- Total cost savings of 23% compared with cardboard (Fraunhofer study)

## **Product Development**

Based on our strategy to broaden our product line, we have developed new reusable packaging products, which are designed to address our customers' needs and carry all advantages and benefits of our fruit and vegetable RPCs.

# For your goods only the best







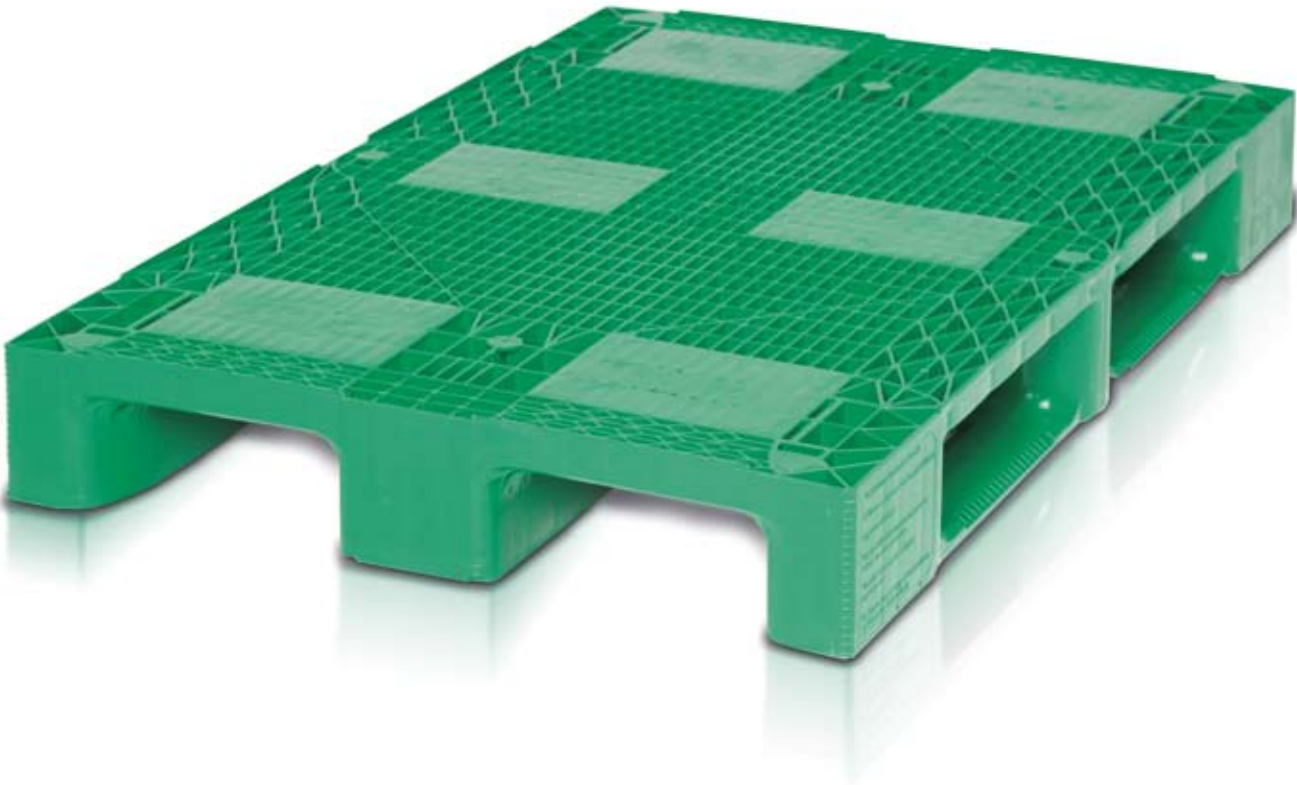


## IFCO Magnum Box

The IFCO Magnum Box was designed to ensure safe packaging, transport and product display for large and heavy fruit and vegetables not suitable for regular RPCs due to their size and weight, such as melons, pumpkins, and sacks of onions and potatoes. Despite its larger measurements, we believe the IFCO Magnum Box works well with our existing IFCO Green Plus crates and offers an efficient, alternative solution to one-way containers.

### Advantages of the IFCO Magnum Box:

- Excellent hygiene
- Optimized perforation/ventilation
- Alternative solution to one-way containers
- Non-sequential folding for easy handling
- Unique four-way entry pallet designed for all types of handling equipment
- Easy replacement of all container components
- Easy to clean due to smooth surfaces
- Very low folded height
- Equipped with two-dimensional barcode and RFID chip
- 100% recyclable



## **IFCO Plastic Pallet**

At the request of our customers, IFCO has brought the IFCO Plastic Pallet to market. The IFCO Plastic Pallet measures 1200 x 800 millimeter and is manufactured of durable plastic. The green colored and attractively designed pallet meets industry's construction, design, durability and fabrication requirements and is suited for both transportation and display.

The IFCO Plastic Pallet provides additional value through tracking and tracing capabilities via an integrated RFID chip and 2D barcode that delivers 100% readability at speeds up to 20 kilometers per hour. We believe that its multiple reuse capabilities make this plastic pallet the most cost-efficient load carrier on the market today.

### **Durable, Hygiene-Friendly Construction**

Produced from high quality plastic using a seamless, single mould injection process, the pallet will not rust or rot and inhibits mould development. The pallet is robustly constructed for heavy loading and has a very long durability.

### **Safety-Conscious Design**

Impervious to water, fire resistant, antislip panels on the load platform, nail-free.

### **Operational Effectiveness**

Innovative 3 skid base design offers improved self-storage capabilities, while rounded edges facilitate easy handling by forklift trucks and power jacks.

### **Operational Stability**

Wide temperature range, with acceptable storage temperatures from -20°C to +60°C, and with acceptable washing temperatures of up to +80°C.

### **Multiple Uses**

The green colored pallet is equally suited to POS display and transport.





## Beverage Trays

Changing demographics and consumer behavior have impacted the beverage industry in recent years. The continuing trend in single person households and smaller families has led to rising demand for smaller packaging units with greater variety. As an example, the beverage industry has adjusted its product offerings with more small-sized beverage packages such as six-packs, multipacks and single bottles, instead of larger, heavier beverage crates.

Previously six-packs, multipacks and single bottles were transported either on disposable display pallets or with special multipack crates. They were then either sold directly from these pallets / out of the crates or repacked onto the retailers' shelves. Neither of these methods is ideal, as they either require significant labor, waste valuable storage space or are not appealing to the consumer. In case of the disposable display pallets there is in addition no possibility to return empties, typically empty beverage crates have to be shipped together with the display pallet.

IFCO has developed, in close collaboration with Delbrouck, an innovative system for the distribution, merchandising and return of small-sized beverage packaging. We believe this system offers economic and supply chain advantages for the beverage industry, retailers and beverage wholesalers, as compared to the distribution of small-sized beverage packages in traditional plastic crates or cardboard displays. The "IFCO-Dual-Tray-System" offers double the benefit as a result of its two-sided utilization, with one side offering space for single bottles, and the other side accommodating diverse multipacks. The products remain on the dual tray throughout the whole supply chain and can be merchandised directly at the point of sale (POS). After the product has been sold, the empty tray is available for the collection of empty containers, saving retailers valuable stock space as no crates for empties have to be stored.

This open pool system can support virtually all existing beverage distribution channels. IFCO's extensive network of service partners also offers a complete and customized range of cost efficient services to both industry and retail distribution cycles. As the IFCO beverage trays are provided as a pooling system, industry benefits from no investment risk and just-in-time deliveries.

The Fraunhofer Institute confirmed the above findings that IFCO's beverage trays reduce costs. Their 2008 beer distribution study compared the cost-effectiveness of various packaging solutions and found that IFCO's beverage tray pool offers the following benefits:

- 30% savings vs. one-way displays
- 12.5% more bottles transported per comparable loading unit than in conventional distribution
- 80% reduction in handling costs at the retail store as compared to traditional shelf display

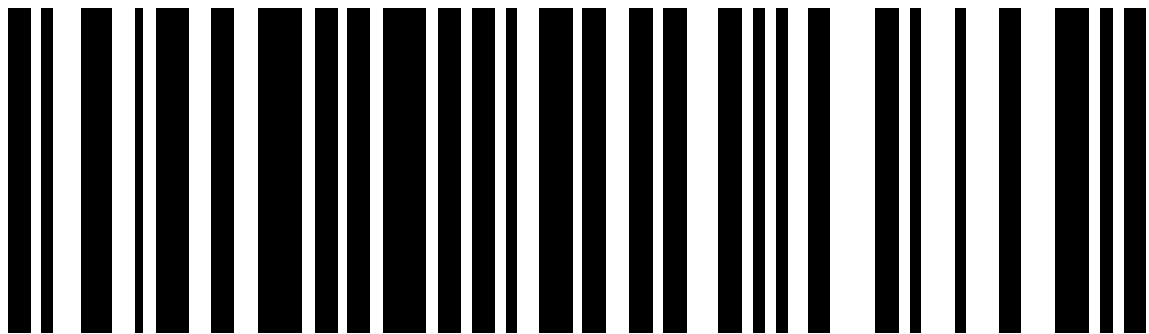
In 2008, IFCO won the Logistics Service Award 2008 from the Bundesvereinigung Logistik (BVL – German Logistics Association) as recognition for outstanding and innovative logistics services, for the design and implementation of the IFCO Dual Tray Beverage Pool.



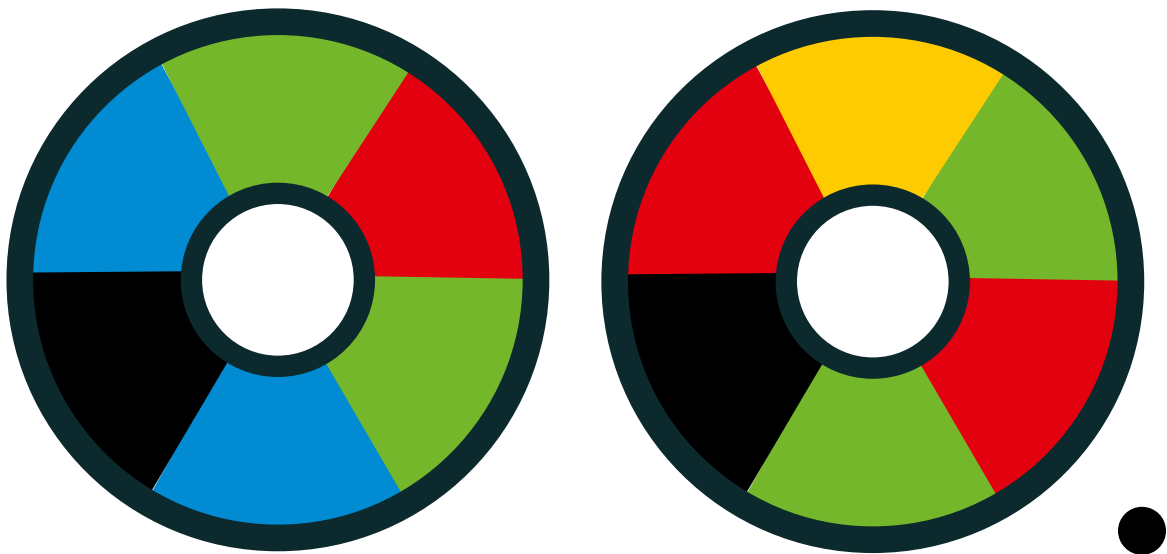


## RPCs for the Automotive Industry – Industry Solutions

Within the automotive industry, IFCO's pool management services have devised VDA (Verband der Automobilindustrie - Association for the German automotive industry) standard containers in the area of small and heavy load carriers. In the automotive supplier industry, we operate an RPC pool for heavy load carriers, which are used in internal transportation and by external suppliers for plant deliveries. We are already active in supply chain areas such as downstream goods distribution logistics and spare parts distribution.



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## Tracking and Tracing

Tracking and Tracing technologies are becoming more and more important to our customers. Especially in the food sector, the ability to trace goods movements has gained increasing significance due to heightened legislative requirements. Additionally, Tracking and Tracing technologies also play a key role in the automation and optimization of logistics processes throughout the entire supply chain.

Based on these requirements, IFCO has developed a high performance Tracking and Tracing solution. The core of this system is based on a web-based Tracking and Tracing software application that is capable of processing data from a wide range of different identification technologies, including one- and two-dimensional barcode, color code (optical image recognition) or transponders (RFID). The identification devices can be attached to individual transport containers and enable the complete Tracking and Tracing of products within the supply chain. The choice of identification technology depends on individual company requirements and applications.

Our Plastic Pallet as well as all our large containers (Magnum Boxes, Industrial FLCs) provide Tracking and Tracing capabilities via an integrated RFID chip and 2D barcode.

We anticipate that RFID (Radio Frequency Identification) technology will become the leading auto identification technology in the future. Although the costs of RFID technology continues to decline, the costs for RFID are still high or the technology is not yet suitable for implementation in certain applications. In these situations, the IFCO solution is open for the deployment of various technologies and at the same time supports the parallel utilization of different auto identification devices or a conversion at a later date. This open system solution provides the ability to implement a solution today that may be based on one- and two-dimensional barcode or color code and transition to RFID at some time in the future.

Via several joint pilot projects with customers as well as internal projects IFCO has gathered a lot of technical and operational Tracking and Tracing know-how: We are therefore very well prepared to implement such technologies as soon as the market demands them.



# Pallet Management Services

## Pallet Management Services Overview

- IFCO is North America's leading Pallet Management Services company and we believe IFCO offers the only true single-source, national solution to pallets needs.
- IFCO is uniquely positioned with the only nationwide network competing in a highly fragmented market.
- We handled almost 200 million wooden pallets in the US last year.
- Our US Pallet Management Service business diverted more than 2 million tons of wood from landfills through the teardown and reuse of used wooden pallets and related components and saved more than 4 million trees last year through its pallet repair operations.
- Approximately 44 million tons of products were moved on our pallets last year.
- IFCO's Pallet Management Services business segment is supported by almost 3,100 employees at 157 service centers. These locations include 56 which are our primary pallet recycling centers and 101 other operating and satellite locations - many of which are located at or near our customers' retail distribution centers.
- Retailers such as Walmart, Kmart, Home Depot and Target; food producers such as Kellogg's, PepsiCo, Purina Mills, Del Monte, Tyson Foods and Pilgrim's Pride; manufacturers such as Black & Decker, Cardinal Health, Georgia Pacific and Newell Rubbermaid; and technology leaders such as LG Electronics and Dell are all utilizing one or more of IFCO's services.

IFCO is North America's leading Pallet Management Services company, specializing in environmentally sustainable pallet programs throughout the supply chain. We believe IFCO offers the only true single-source and national solution to pallet needs. IFCO programs include the procurement, reconditioning and distribution of wood pallets to and from the manufacturing, distribution and retail sectors. Pallets are used in virtually all industries to transport products.

In 2009, we believe the US pallet market size was approximately US \$6.8 billion. While the overall pallet market size declined during 2009 as a result of lower volumes and pricing pressure resulting from the recent economic recession, we believe this market size should continue to grow over the long-term as overall industrial activity develops.





## Dominant Leader in the United States

The US pallet market consists of the sale of new pallets, the leasing or “pooling” of pallets, and the reconditioning or “recycling” of used pallets. IFCO focuses on pallet recycling and the surrounding supply chain logistics services – including pallet retrieval, procurement, handling, repair, transportation and tracking solutions – to provide comprehensive, 360-degree Pallet Management Services. Today, more than 40% of all US pallet sales are of reconditioned pallets – creating a market of close to US \$3.0 billion.

IFCO's Pallet Management Services business segment generated US \$337.5 million revenues in 2009 and remains the market leader for recycled pallets. We believe the total recycled pallet market size, measured in USD, declined somewhat in 2009, as overall market volumes declined with the recent economic recession, and as market prices declined due to this lower demand. However, IFCO's volume of pallet sales increased during 2009 as compared with 2008, which we believe increased our national market share to approximately 13%. We believe these market share gains position IFCO well for growth as the global economy improves in 2010 and beyond. By comparison, IFCO believes the second largest provider accounts for less than 1% of the national market. Although we believe the 2009 recession also reduced the total number of competitors, the US pallet market remains heavily fragmented with approximately 2,600 predominantly local providers. IFCO is supported by 157 total locations, including 56 which are our primary pallet recycling centers and 101 other operating and satellite locations - many of which are located at or near our customers' retail distribution centers. IFCO also has 132 affiliate companies that help complete our geographical coverage.

Long-term growth opportunities in the US pallet market are equally as compelling as those in the RPC sector. IFCO remains uniquely positioned with the only nationwide network competing in a highly fragmented market. This gives IFCO decisive competitive advantages and enables us to provide single-source pallet management solutions to large manufacturers and retailers across a diverse range of industries and geography. Retailers such as Walmart, Kmart, Home Depot and Target; food producers such as Kellogg's, PepsiCo, Purina Mills, Del Monte, Tyson Foods and Pilgrim's Pride; manufacturers such as Black & Decker, Cardinal Health, Georgia Pacific and Newell Rubbermaid; and technology leaders such as LG Electronics and Dell are all utilizing one or several of IFCO's Pallet Management Services offerings. IFCO customers can optimize their logistics processes, achieve supply chain efficiencies and cost savings. We believe that our unique position and value added service offerings in the Pallet Management Services market will allow us to continue to profitably expand our leading market position.

## IFCO Pallets

As in our RPC Management Services business, our Pallet Management Services operations combine high-value products with innovative and individual solutions for our customers. Our core business consists of acquiring used pallets, reconditioning the pallets and returning them to the supply chain. Pallets that cannot be repaired to our standards are dismantled into individual parts for use in the repair of other pallets or converted into useable byproducts like landscape mulch and bio-fuel, providing a very environmentally responsible product cycle.

IFCO offers a broad selection of pallets in different sizes – at a far lower price than new pallets. Our comprehensive evaluation process allows IFCO to offer customized and cost-efficient solutions to meet our customers' individual needs. With a transportation fleet of over 5,000 units and a nationwide service center network, we are also able to guarantee the on-time availability of the required pallets. IFCO sorted, repaired and reissued almost 200 million pallets in its Pallet Management Services business segment in the USA during 2009.

## Pallet Management Services Solutions

To support the core business of pallet procurement and distribution, IFCO's scalable Pallet Management Services model enables us to offer a variety of value-added solutions to companies in a wide range of industries. Our solutions offer advantages for retailers, food producers and industrial companies alike. By outsourcing pallet management to IFCO, customers can concentrate on their core business instead of pallet-related issues.



In more detail, IFCO offers the following portfolio of logistics and management services:

- **Pallet Sort and Repair:** This individualized service entails sorting customer pallets, repairing damaged units and returning them to the customer's pallet distribution cycle. We make this service available at customer locations or at one of our IFCO service centers.
- **Warehouse Management and Logistics Services:** With Warehouse Management and Logistics Services, we provide comprehensive and individual Pallet Management Services solutions that include all aspects of pallet handling, sorting and tracking, as well as the handling of other returnables and disposal of waste items like corrugate and shrink-wrap.
- **Pallet Retrieval:** Pallet retrieval services allow our customers to recover value from used pallets. Pallets can be retrieved from the customer's distribution centers or their stores – whichever best fits their business. Our customers may earn credit towards future IFCO pallet purchases or choose to receive cash back for pallets retrieved.
- **Buy-Sell Programs:** This service is ideal for customers who have received pallets from third-parties that do not meet their specifications. IFCO will purchase these pallets, providing credit to the customer towards the purchase of IFCO pallets of the correct specification.

Additionally, our InXchange™ program allows IFCO's customers to deposit surplus pallets in one location and withdraw ready-to-use pallets in another – anywhere in our nationwide network. Customers can track all of their activity on our web-based PalTrax™ System – 24 hours a day.

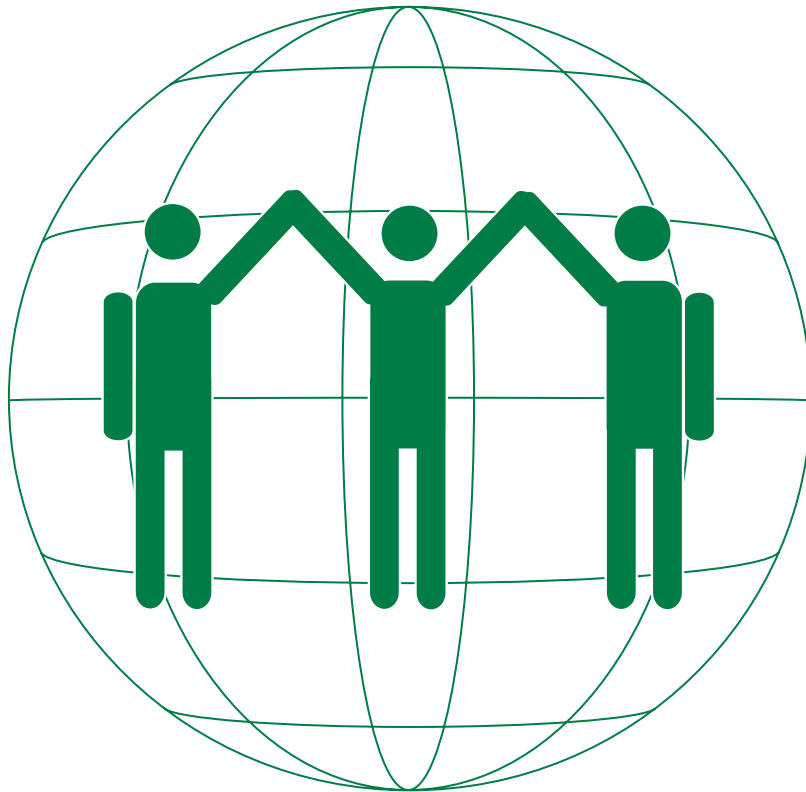
As a packaging specialist, IFCO also offers custom wood crates and other packaging material to customers in the lawn and garden, heating and cooling and the personal recreation vehicle industries, to name a few. These cost-effective packaging solutions help reduce product damage as well as improve logistics and handling.

Due to our stringent quality standards, robust service network and sophisticated logistics management systems, IFCO customers in North America can rely on having the right number of highest grade pallets available and on time.



# People

## WORLDWIDE RESPONSIBILITY



## What does responsibility mean to IFCO?

Responsibility means to IFCO taking into account social and environmental considerations in the process of constantly improving the business solutions. Profitability comes from responsibility.

[www.worldwide-responsibility.com](http://www.worldwide-responsibility.com)







## Why is IFCO planning to support the Food Banks, like Feeding America in USA or Fare Share in GB?

IFCO's know-how matches exactly the logistical needs of the Food Banks, like Feeding America in USA or Fare Share in GB: the efficient, safe and environmentally friendly transport of foodstuff to the needy members of our communities.

[www.worldwide-responsibility.com](http://www.worldwide-responsibility.com)







## What are the most important characteristics of a company?

IFCO's vision is to achieve and maintain global market leadership and profitability in all of its businesses without sacrificing or compromising its moral responsibility toward all the people with whom IFCO deals and to the ecological system from which IFCO draws its resources.

[www.worldwide-responsibility.com](http://www.worldwide-responsibility.com)







## Corporate Culture

Our corporate culture is the basis for the continuous success of IFCO. We are convinced that the corporate culture and a positive work environment contribute significantly to employee motivation and the long-term success of our company.

IFCO's corporate culture is characterized by flat organization structures, ensuring open and solution oriented communication across all levels. Our management style is target and results oriented, while providing a degree of entrepreneurial freedom to every employee. Our open door and open information policy directly involve our people in IFCO's activities.

As a global corporation, it is necessary to think and communicate across language and geographical barriers, and to orient our strategies accordingly. However, as we endeavor to succeed in each of our markets, we aim to be flexible enough to adapt our global strategy to the local market conditions.

Our business model calls for close relationships with our customers and a focus on local market conditions. To reflect this, we think global and act local. Therefore, our operational staff is usually recruited from the individual countries and regions in which we operate. Due to their close contacts with our customers, they are highly familiar with individual client needs and concerns, and are conversant with the different cultures characterizing the various individual markets. This close interaction with our customers and the environment in which they operate is vital for our long term success.

As a service provider, the motivation, entrepreneurial attitude and qualifications of our staff is the foundation for the present and future success of our corporation. As our managers participate in our successes via performance based cash and performance based incentive programs, we are creating an incentive for our staff to take initiative and assume responsibility.

Constantly striving to maintain and improve our group performance is an essential part of our corporate culture. Ongoing staff training forms the core of our human resources policy, with individual training requirements determined and implemented through regular evaluation and development reviews.

IFCO's established procedures and standards go above and beyond current regulations and mandates. IFCO's employees are central to its success. The Company's businesses have thrived by offering a workplace environment free of discrimination and providing a competitive level of compensation and benefits for our employees.



## Corporate Social Responsibility

IFCO is a sustainable enterprise from a commercial, social and environmental perspective. We firmly believe that corporate activity and social responsibility are not mutually exclusive, but rather depend on one another. For IFCO, social responsibility is a very important component of its corporate identity. Our values, quality, transparency, respect and trust, drive the way we interact with our employees, stakeholders, the environment and society.

We are aware of the importance of maintaining the trust and confidence of our employees, our customers, our shareholders and other stakeholders of IFCO. We achieve this by acting honestly, fairly and reasonably among each other and among all of these groups. This is the basis for the success of our business and the protection of our reputation.

Our experience has taught us that our success is contingent upon our ability to have the flexibility to respond to our customer's changing needs and expectations. Our ability to do so is due to our respect for and response to the wants of our employees, the men and women who make IFCO what it is. We recognize that the same respect is due to all those with whom IFCO deals; from the laborer in a warehouse to our client's CEOs. We can only be treated fairly ourselves if we treat others the same; thus we have a responsibility to be fair and open to all with whom we do business.

We stay committed to continually improving our Corporate Social Responsibility performance.



## CERTIFICATION

Pullach, the 9<sup>th</sup> of December 2009

IFCO created the WORLDWIDE RESPONSIBILITY initiative in recognition of its moral responsibility to the people with whom it deals and to the ecological system from which it draws its resources.

The initiative supports those organizations and movements which dedicate themselves to the support of those members of society who are in need and to those whose efforts are directed toward ensuring that nature's resources are protected and used in a sustainable manner.

In accordance, on this day, December 9, 2009, the representatives of IFCO SYSTEMS GmbH and of the Bundesverband Deutsche Tafel e.V. agree on a cooperation regarding Reusable Plastic Containers and co-financed delivery vehicles.

Through the provision of its containers, IFCO integrates the *Tafeln* in Germany in the cost effective and ecologically-friendly reusable packaging cycle, thereby also reducing the disposal cost for non-reusable packaging. By providing co-financed delivery vehicles, IFCO helps the *Tafeln* in Germany to improve and extend its worthy delivery of food to those in need.

Karl Ponler  
Geschäftsführer / CEO  
IFCO SYSTEMS GmbH

Gerd Häuser  
Vorsitzender des Vorstands  
Bundesverband Deutsche Tafel e.V.

Dr. Michael Nimtsch  
Geschäftsführer / CFO  
IFCO SYSTEMS GmbH

Jochen Brühl  
Stellvertretender Vorsitzender des Vorstands  
Bundesverband Deutsche Tafel e.V.



**DIE TAFELN**  
Essen, wo es hingehört

## Food Bank Goes Green

WORLDWIDE RESPONSIBILITY involves looking beyond economic objectives and assuming moral and environmental accountability on a global scale. For IFCO, it also means actively initiating projects that meet our high standards and sustainably improve our business world in the interests of humankind and the environment.

With the WORLDWIDE RESPONSIBILITY initiative, IFCO does not only assume environmental and social responsibility as it has done in the past. We are taking our social responsibility a step further by launching new projects that set an example.

For many years, our standard has been to maintain close proximity to our customers and thus, to transported goods. Food Banks play an important role when it comes to food logistics for the needy. We became aware of how cost-intensive and problematic it is for these non-profit organizations to dispose of used, non-returnable packaging.

Our vision is to supply food banks worldwide with reusable containers and integrate these organizations into the efficient and environment-friendly cycle of reusable packaging.

This will be done by co-financing delivery vehicles and providing reusable packaging solutions.

As a first implementation of the Food Bank project, IFCO has agreed on a cooperation with the Bundesverband Deutsche Tafel e.V.. There are more than 850 Food Banks (Die Tafeln) in Germany. Over 40,000 volunteers at more than 2,000 locations spread across the country distribute donated food to over a million needy people. The food, largely donated by retailers, must be gathered, sorted and packed properly for safe transport before it is dispatched, ready for the recipients at the distribution centers. IFCO supports this complicated logistical process through the provision of our environmentally friendly reusable containers and by co-financing Daimler AG delivery vans.

The cooperation with the Bundesverband Deutsche Tafel e.V. is stipulated for five years. Through our long-term engagement with the Die Tafeln in Germany, we want to help them solve the problem of capacity and disposal. Our green crates replace the one-way containers, which Die Tafeln had to use to gather and store their fresh produce. By equipping Die Tafeln with IFCO's Reusable Plastic Containers, they not only save warehousing space, Die Tafeln are also provided with a solution for the problem of disposing empty cardboard cartons.

"For your goods only the best" – this statement perfectly describes our highest priority and perfectly matches IFCO's WORLDWIDE RESPONSIBILITY initiative and our support of the Food Banks.



David S. Russell  
President, IFCO SYSTEMS  
North America

Wolfgang Orgeldinger  
Chief Operating Officer

Karl Pohler  
Chief Executive Officer

Dr. Michael W. Nimtsch  
Chief Financial Officer

## Management

IFCO's Board of Managing Directors and the Executive Management are dedicated to promoting our worldwide market leadership and enhancing the Company's value. Our management style is target and result oriented and provides scope for entrepreneurial action to every employee. We are all ultimately responsible for our own actions, but all of us are reliant upon guidelines which help us direct our daily activities. The main charge of IFCO's management is to set those guidelines. At the very core of IFCO's corporate guidelines lies the word responsibility: the duty to answer, the need to be responsible.

## Ethics

We are aware of the importance of maintaining the trust and confidence of our employees, our customers, our shareholders and other stakeholders of IFCO. We achieve this by acting honestly, fairly and reasonably with each other and among all of these groups. This is the basis for the success of our businesses and the protection of our reputation.

# Strengths and Strategies

## Our Strengths

We believe the following key strengths have been primary drivers in our past success and will continue to contribute to our growth in the future:

### Global Market Leader

We are the largest independent provider of reusable packaging solutions in the world and also the leading provider of Pallet Management Services in the United States.

We have leading market positions in our European, United States and South American RPC business, as measured by total number of RPC trips per annum with an estimated 39% market share in the European, an estimated 60% market share in the United States and an estimated 45% market share in the fast growing South American market.

In recent years, we have consolidated our market positions in our RPC business segment through a combination of targeting organic growth and taking advantage of strategic opportunities, as evidenced by our acquisitions of STECO in April 2008 and CHEP's US RPC activities in March 2006. We continue to see attractive growth potential across all our geographic markets, in particular, in the United States and South America, where market penetration of RPC usage still significantly lags Europe.

The combination of international reach and local presence enables us to meet the needs of our customers and retail partners, and to benefit from scale and scope relative to smaller operators. In particular, many of our retail partners are increasingly seeking cost effective, environmentally sustainable packaging solutions that are both customer and product friendly, and contribute to their own supply chain improvement and outsourcing strategy. Against this industry backdrop, the practical benefits of our RPC solutions and the reach of our global network provide us with an advantage relative to our competitors who primarily comprise smaller RPC packaging service providers and cardboard packaging manufacturers.

In Pallet Management Services, we are the largest nationwide single source solutions provider in the United States with a share of 12.6% of the recycled pallet market. The United States PMS market was estimated at US \$6.84 billion in 2009, not having grown during the last two years due to the worldwide recession. The market we operate in is characterized by a high degree of fragmentation with a large majority of the providers being small, local operators without the scale and capabilities required to compete for regional and national customers who are increasingly seeking solutions on a regional or nationwide scale.



## Strong Industry Fundamentals

The global RPC industry has shown positive trends and offers attractive opportunities to grow. As the market leader, we believe we are well positioned to take advantage of these opportunities. At the end of 2009, based on RPC usage potential by retailers already using RPCs, the market potential in fruit and vegetables in our core markets was estimated to be approximately 10.5 billion trips per annum, with Europe accounting for 6.9 billion trips, the United States accounting for 2.6 billion trips and South America accounting for 0.95 billion trips, respectively. Of this market potential, only approximately 26% in Europe and 13% in the United States is currently being addressed by third-party pooled providers of RPC Management Services, underlining the significant degree of underpenetration of RPC usage. Furthermore, retailers who do not currently use RPC packaging for fruit and vegetables are estimated to represent additional market potential of 3.4 billion trips per annum, further emphasizing the structural growth potential of the RPC management industry. The RPC market represents a global opportunity as several markets structurally move away from traditional packaging solutions.

In addition to market underpenetration, there are several other fundamental drivers for the RPC market in fruit and vegetables: (i) food retail and consumption growth which historically has shown limited cyclicity and volatility; (ii) increased outsourcing of packaging solutions by retailers and producers in order to focus on their core competencies; (iii) increasing degree of supply chain improvement which minimizes cost and complexity for the retailers and maximizes efficiency of the “field-to-shop” product cycle; (iv) awareness of the ecological impact brought about by the modern economy, with the focus on increasing reusability and recyclability; (v) ever more stringent food safety and environmental regulations; and (vi) growing awareness of diet and desire for healthier living amongst the general population. Over and above the fruit and vegetable RPC market, we see opportunities in other applications for reusable packaging in products such as meat and eggs, where we have started addressing.

At the end of 2009, the United States pallet market was valued at US \$6.84 billion, with US \$2.66 billion, or approximately 40% of the market, represented by recycled pallets. Historically, long term growth rates in the overall pallet market have been in line with general economic growth, whilst the recycled pallet market segment has grown faster due to the increased share of the recycled segment relative to the entire market over time. Several of the above-mentioned structural growth drivers for the RPC market also apply to the recycled pallet market, the most prominent of which are increased outsourcing and improvements to supply chain management, and the ability to reduce ecological footprint. We continue to see growth opportunities to grow both organically and through acquisitions in this market.

## Well-Invested Platform

In both RPC and PMS, our scale platform is the key to maintaining our competitive advantage and sustaining the high barriers that make it difficult for current and future competitors to replicate our successful business model.

- **Well-Invested Infrastructure:** As of December 31, 2009, we operated a worldwide pool of over 102 million RPCs from 210 locations across 43 countries, including 57 sanitation and service centers. In our PMS activities, with 157 locations and over 5,000 transport units, we have established ourselves as the only true single-source and nationwide provider of pallet services across the United States. As a result, PMS has built strong partnerships with most of the top retailers in the US.
- **In-Depth Market Knowledge and Service Solutions:** During the course of 2009, we served worldwide more than 90 retailers and over 5,500 producers, offering a range of 21 different RPC solutions. Similarly in PMS, we served more than 2,800 customers. As a result, our market knowledge and capabilities are significant.
- **Pool Management Expertise:** By efficiently utilizing our global RPC pool, we managed more than 475 million RPC trips in 2009. Co-ordinating the movement of around 420 third-party truckloads of RPCs every day, our RPCs transported goods with a total weight of more than 4 million tons.
- **Operational Excellence:** In order to improve the RPC turn efficiency and achieve the high standards we have set, each component in our operations has been designed and tuned to a high quality. By way of example, each commercial decision is taken based on rigorous internal analysis of key indicators; cost of sales per trip is measured in three decimals; and an asset control function is dedicated to safeguard our assets and enhance the control efficiency.

Our nationwide PMS network in the United States provides for a synergistic combination with our RPC business, with the key benefits being: (i) cross-selling opportunities from PMS into RPC given the significant overlap of PMS customers and retailers particularly targeted by RPC; (ii) ability to leverage PMS' exceptional network capabilities in handling the transport of RPCs; (iii) shared back-office, administration and other overhead functions between PMS and RPC; and (iv) financial advantages of utilizing cash generation by PMS to help drive our RPC market penetration in the United States.

## Attractive Business Model

We believe our business model positions us to take advantage of industry growth trends while building in a demonstrable measure of resiliency, with our success in operational execution ensuring the conversion of the business model to profitable growth.

- **Supply Chain Cost and Handling Efficiency:** By adopting RPC, both producers and retailers benefit from material operational and economic advantages such as, the usage of RPC substantially removes the need for any additional handling between the produce leaving the grower and arriving on display at the retailers, thereby reducing the cost associated with logistics and preserving the quality and freshness of the produce facing the consumer. For retail, the total cost savings from using RPC to replace cardboard is estimated to be 23% (Source: Fraunhofer study, 2006). In becoming a customer of PMS, retailers enjoy a similar set of supply chain enhancement benefits. For a major retailer, it would typically enjoy cost savings using our Pallet Management Services compared to the traditional pallet rental model.
- **Environmental Benefits:** Both RPC and PMS businesses provide inherent environmental benefits. Being 100% reusable and recyclable, our RPC solutions are ecologically superior to traditional one-way packaging solutions as they are characterized by lower ozone depletion potential of up to 33%, lower summer smog potential of up to 46% and lower greenhouse effect potential of up to 49%. In addition, given our expertise in reconditioned pallets, our PMS business diverted 2.1 million tons of wood from landfills and saved 4.4 million trees in 2009 (Source: Company information).
- **Extensive Geographic Coverage:** With RPC operations in 43 countries and a PMS network across the entire United States, our diverse geographic business mix provides us with the ability to achieve economies of scale while at the same time protecting us against economic fluctuations in specific regions, within each of our two business segments. With our global presence we believe we are well positioned to take advantage of opportunities in fast growing countries, for example, by growing with our customers and retail partners who are seeking to reduce complexity and costs on a global basis by reducing the number of companies with whom they conduct business.
- **Comprehensive Product and Service Offering:** Across our global RPC pool, we offer 21 different types of RPC solutions, which is more than our competitors. We believe our comprehensive offering of RPC solutions, speed and flexibility of delivery allow us to capitalize on growth opportunities in attractive customer groups. Our RPC product line, which continues to evolve, also enables us to deepen the established relationships with our retail partners and increase the organizational and financial hurdles to their switching to alternative RPC service suppliers. Equally, for our PMS activities we provide a comprehensive solution to our clients ranging from The Home Depot to Tyson Foods.

- **Diverse End-Market Exposure:** Serving over 90 of the world's largest retailers and 5,500 of growers and producers across 43 countries, our RPC business' customer base is highly diversified. Similarly, the end-market diversity in the PMS segment is driven by a combination of its blue chip customer base and the industry sectors it serves which range from agriculture to food to paper.
- **Discipline in Commercial Decision Making:** The key terms of each contract in RPC is subject to internal analysis of key indicators, including a break-even analysis. Moreover, all RPC contracts that are due to expire within 12 months receive special sales focus, with the result that a majority of our contracts are renewed in advance of their expiry.
- **Cost and Asset Control:** With over 475 million RPC trips per annum, we measure our cost of sales per trip in three decimals and closely monitor this development. We have a dedicated asset control function operating across RPC and PMS, facilitated by RFID based tracking and tracing technologies built into each of our asset. This enables us to not only safeguard our assets but also achieve further efficiencies in our pool management.

## Positioned for Strong Growth

Leveraging the strengths of our global network and the value-add services we bring to our customers, we believe we are well-positioned to capture the opportunities our market offers and drive our growth to become the most trusted global provider of RPC and PMS services.

- **Increase Penetration of Current Markets:** Increasing the rate of penetration with existing customers and in currently active markets is a key element for RPC to drive future growth. As evidenced above, there is to date significant underpenetration across all of RPC's markets, particularly in the segment of hard discounters in Europe and regional and national retailers in the United States. For PMS, further penetration will be achieved by increasingly targeting national accounts.
- **New Market Expansion:** Outside Europe and the United States, we continuously monitor opportunities to enter into new markets that we believe are ready for adopting RPC solutions at a scale that makes business and financial sense to us. Eastern Europe represents an apt example of such a market given its total population of 340 million inhabitants, which we believe could translate into a net RPC market potential of almost 1.2 billion trips per annum. Brazil represents another example in which we replaced the former RPC provider for one of the country's leading food retailers and we are already in advanced discussions to provide our services to several other leading retailers in Brazil.
- **Product and Service Innovation:** We have continuously been developing our products and services in close co-operation with our customers and retail partners. By way of example, RPC Europe has been working closely with its retail partners in developing a beverage tray solution to better suit the consumer trend towards increasing multipacks. Market potential in Germany alone is estimated to be approximately 200 million trips per annum (30% of annual volume of beer, water and non-alcoholic drinks sold to retail stores). In PMS, the scope for innovation is primarily in expanding existing services and providing additional value-add services, such as for example reverse logistics which has been comprehensively adopted by one of our largest customers. Over and above increasing the market potential of our businesses, we believe that continuous product and service innovation is key to deepening our customer and partner relationships and further enhancing our competitive position.
- **Leveraging Existing Platform:** Through our extensive depot network we enhance efficiency for us and our customers and retail partners and we increase the utilization of our RPC pool. We are constantly reviewing and adjusting our logistic structure in order to optimize our depot network.
- **Continued Industry Consolidation:** Further consolidation of the industries we are in, will support our growth. We will leverage our previous experience in successfully integrating businesses.







## Track Record of Profitable Growth

Since our restructuring in 2002 we have a track record of profitable and robust growth. Revenues increased organically by making use of growth potential in our existing customer base, new customer wins, new products and service offerings, through geographic expansion and through acquisitions. We have increased margins through economies of scale effects and by implementing various cost control measures aimed at improving the efficiency of our operations in both our RPC and pallet businesses. Because of the capital intensity of our RPC business segment, one of our key goals in the RPC business has been to improve the efficiency of our pool utilization to increase our returns on invested capital. Our Pallet Management Services business requires low levels of capital expenditures and is therefore highly cash generative. Our capital requirements for our organic growth are funded by our own cash generation.

## Highly Experienced Management Team

We have developed an entrepreneurial and highly motivated management culture throughout our organization. The profitability- and returns-driven management orientation is based in our corporate culture and reflected in our compensation system, which holds local management accountable and incentivizes them to achieve individually established Key Performance Indicators (KPIs). Rather than focusing solely on volume or sales, our incentive compensation system takes into account a broad range of KPIs including revenue, profitability, returns on invested capital, customer wins compared to prior year and working capital management.

Our Management Board consists of experienced senior managers who combine almost 40 years of experience in IFCO. Karl Pohler, our Chief Executive Officer, joined IFCO in 2001; Dr. Michael W. Nimtsch, our Chief Financial Officer, joined in 2000 and has over 25 years of experience in finance and audit positions. Wolfgang Orgeldinger, our Chief Operating Officer, also joined IFCO in 2000; and David Russell, our President for North America, joined IFCO in 2000 and has close to 30 years of experience in the North American equipment rental industry. Together, these individuals lead a management team that is highly experienced in the industry, characterized by strong commitments to profitable growth and safety, with strong track records and project management skills.

## Our Strategies

Our main objective is to be the preferred RPC and PMS provider for our customers globally and to lead the industry in growth, profitability and returns. To achieve this objective we have adopted a strategy that we seek to implement through a combination of global and regional initiatives focused on:

### Increase Market Share of our European RPC Business

**Developing Businesses with Existing Customers:** We believe that the relatively low level of RPC penetration in the fruit and vegetable packaging industry in Europe offers significant potential for continued growth. We intend to increase our penetration into our existing retailer base by expanding the products for which these retailers use our RPCs and gain new national and regional retailers in other countries and regions. Based on our experience, we believe that regional users are attractive as well as their narrow geographic distribution often means that RPCs travel shorter distances and make more frequent trips.

**New Geographic Focus:** We have over the past two years focused on increasing our presence in the Eastern European RPC market, a process that was accelerated by the acquisition of STECO in 2008, and intend to continue to do so.

**New Applications:** We also plan to continue to broaden our product line by developing new reusable packaging products, which are designed to address our customers' needs in a variety of situations. We believe our extensive market knowledge, know-how in RPC pool management and long-standing relationships with retailers make us well positioned to benefit from the increasing penetration of RPCs in Europe.

## Expand RPC Business in the United States, South America and the Rest of the World

**Growing Infrastructure:** We intend to continue to expand our growing RPC business in the United States making use of the investments that have been made to our RPC pool, including as a result of the acquisition of CHEP USA's RPCs and related washing infrastructure in 2006. We plan to continue making significant investments in our RPC infrastructure to meet growth potential in the US RPC market and to continue developing our relationship with existing retailers such as Kroger, Walmart and Stater Bros., as well as targeting new retailers.

**Product and Customer Relationship Development:** We will seek to draw upon our European RPC expertise and client contacts to further penetrate our existing client base and win new customers. In addition, we have developed and plan to launch, new products in the United States including an RPC for storage and transportation of eggs.

**Regional Expansion:** We also plan to continue expanding our presence in South America by focusing on large rural regions, which offer comparatively high turns of our RPC pool and generate above average profitability. We believe that the Brazilian market in particular offers significant potential for growth.

**Expansion in the Rest of the World:** We are also preparing our market entry in India and China by continuously screening market entry opportunities with local presences already established.

## Drive Broader Industry Trends in Expanding the RPC Application to Segments such as Meat and Beverages

We intend to drive the introduction of customized RPCs for related products to further gain market share within the packaging demand of existing and new customers. These products could gain in importance for our overall solution offering based on the inherent advantages of our RPC solutions. Although the introduction of new products requires a lead-time of several years, the additional costs borne by us remain fairly moderate. We are preparing the necessary adoption processes by our customers by continuously marketing the advantages of our innovative solutions.





## Increase Margins through Strong Volume Growth and Ongoing Cost Reductions

**Operational Efficiency:** A key target of our management is to improve the efficiency of our RPC pool utilization in order to increase returns on our invested capital. We constantly review the pipeline of RPCs at growers' and retailers' depots in order to improve the length of a cycle.

**Cost Control:** We believe we have a flexible cost structure with a substantial portion of our cost base consisting of variable costs, which gives flexibility in expanding or contracting our cost base. We believe there is potential for additional cost reductions from economies of scale and efficiency gains, and intend to continue implementing programs to improve RPC pool utilization.

**Higher Quality Asset Base:** In 2006, we completed a significant upgrading of our RPC pool which we believe has improved RPC loss rates, reduced RPC breakage rate and reduced the average RPC fleet age.

## Further Increase Leading Market Share of our US Pallet Management Services Division

**Increase Geographic Coverage:** The US pallet services market is highly fragmented, estimated to have approximately 2,600 local providers. We intend to use our position as the only nationwide provider of Pallet Management Services, with a total of 157 service centers and a transportation fleet of over 5,000 units, to further expand our geographical coverage by adding new locations to our network through our national network development program.

**National Sales Program:** In order to serve our customers that require nationwide pallet services, we intend to enhance our national sales program. We believe that most of our competitors in pallet services are small, privately held companies that operate in only one location. By developing a national sales program and expanding our national sales accounts, we will seek to be a leading national player in this growing US market and increase our market share.



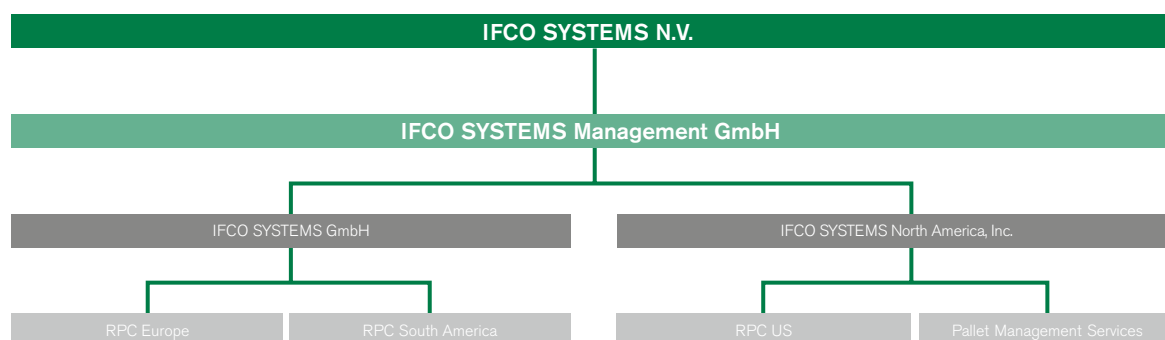


# Corporate

# Corporate and operating structure

## Corporate information

Our registered name is IFCO SYSTEMS N.V.. We were incorporated under the laws of the Netherlands on March 31, 1999. Our registered seat is in Amsterdam, the Netherlands, at our principal executive offices located at Evert van de Beekstraat 310, 1118 CX Schiphol Centrum, the Netherlands. We also maintain operations headquarters in Pullach, Germany, and in Houston, Texas in the United States.



IFCO SYSTEMS N.V. is a holding company with a number of operating subsidiaries, which are shown above. This chart does not reflect the exact and entire legal structure of IFCO. Our significant subsidiaries are described in the following table along with our principal indirect subsidiaries:

Subsidiary	Jurisdiction of Organization	Percentage Ownership	Direct or Indirect Ownership by IFCO SYSTEMS N.V.
IFCO SYSTEMS Management GmbH <sup>(1)</sup>	Germany	100.0%	Indirect
IFCO SYSTEMS GmbH <sup>(2)</sup>	Germany	100.0%	Indirect
IFCO SYSTEMS North America, Inc. <sup>(3)</sup>	Delaware (US)	100.0%	Indirect
Reusable Container Company LLC <sup>(4)</sup>	Delaware (US)	100.0%	Indirect

<sup>(1)</sup> This subsidiary is also a holding company and owns all of the capital stock of IFCO SYSTEMS GmbH (indirect), IFCO SYSTEMS North America, Inc. (indirect) and Reusable Container Company LLC (indirect). The business address of IFCO SYSTEMS Management GmbH is Zugspitzstrasse 7, 82049 Pullach, Germany. Its registered seat is Munich.

<sup>(2)</sup> IFCO SYSTEMS GmbH has operating subsidiaries in Germany and in other countries mainly in Europe but also in South America. Its percentage ownership – in some cases together with IFCO SYSTEMS Holding GmbH – in the European and South American subsidiaries is always greater than 99%. IFCO SYSTEMS GmbH also has a 99.0% interest in a Hong Kong subsidiary and a 33.3% interest in a Japanese joint venture. The business address of IFCO SYSTEMS GmbH is Zugspitzstrasse 7, 82049 Pullach, Germany. Its registered seat is Munich.

<sup>(3)</sup> We conduct our Pallet Management Services operations through indirect wholly owned subsidiaries of IFCO SYSTEMS North America, Inc. The registered address for IFCO SYSTEMS North America, Inc. is 13100 Northwest Freeway, Suite 625, Houston, Texas 77040, US.

<sup>(4)</sup> The shareholder of Reusable Container Company LLC is IFCO SYSTEMS North America, Inc. The registered address of Reusable Container Company LLC, the legal entity in which we conduct our RPC related operations in the United States, is 4343 Anchor Plaza Parkway, Suite 230, Tampa, Florida 33634, US.

# Report of the Supervisory Board

The Board of Managing Directors has authorized the consolidated financial statements for 2009 and submitted to the Audit Committee for review. Based on the recommendation of the Audit Committee, the Supervisory Board approved the consolidated financial statements 2009. Ernst & Young Accountants LLP have audited the consolidated financial statements and approved them without qualification.

## Board Structure

### Supervisory Board

According to the articles of association:

The Company has a Supervisory Board, consisting of at least three (3) natural persons, the precise number of whom is determined by the General Meeting of Shareholders. Presently the Supervisory Board consists of six (6) natural persons.

The Supervisory Board members are appointed by the General Meeting of Shareholders for a maximum term of four (4) years, provided that, unless a Supervisory Board member retires earlier, his appointment term expires on the day of the next General Meeting of Shareholders to be held in the fourth year after the year of his appointment. At expiration of this term a Supervisory Board member can be reappointed with due observance of the provisions in the previous sentence, provided always that a Supervisory Board member may not serve more than three (3) consecutive four-year terms. A Supervisory Board member may at any time be suspended and dismissed by the General Meeting of Shareholders.

The duty of the Supervisory Board is to supervise the policies of the Board of Managing Directors and the general course of affairs of the Company and its affiliated business. It shall give advice to the Board of Managing Directors. The Supervisory Board can give instructions to the Board of Managing Directors outlining the Company's general financial, social, economic, investment, staffing and environmental policy.

The Supervisory Board has established an Audit Committee, a Remuneration Committee and a Selection and Appointment Committee whose duties, responsibilities and processes are set out in separate charters (see below).

The Supervisory Board shall meet as often as a Supervisory Board member or the Board of Managing Directors may deem necessary. In the meeting of the Supervisory Board each Supervisory member has a right to cast one (1) vote. All resolutions by the Supervisory Board shall be adopted by an absolute majority of the votes cast.

## Members of the Supervisory Board

Name	Age	Position	Nationality
Dr. Bernd Malmström	68	Chairman	German
Michael Phillips	48	Vice Chairman I	Canadian
Christoph Schoeller	52	Vice Chairman II	Swiss
Hervé Defforey	59		French
Ralf Gruss	37		German
Korbinian Knoblach (from March 27, 2009)	32		German
Dr. Philipp Gusinde (until March 27, 2009)	39		German

On March 27, 2009 the General Meeting of Shareholders accepted the resignation of Dr. Philipp Gusinde as of March 27, 2009. In the same shareholder meeting Mr. Korbinian Knoblach was appointed as member of the Supervisory Board.

The General Meeting of Shareholders also reappointed all other Supervisory Board members for a further period of four (4) years as of March 27, 2009. Dr. Bernd Malmström was reappointed as chairman of the Supervisory Board.

The Supervisory Board aims for an appropriate combination of knowledge and experience amongst its members:

**Dr. Bernd Malmström** became member of the Supervisory Board of the Company in December 2005. He was elected as Chairman of the Supervisory Board of IFCO on September 26, 2006. Mr. Malmström studied law at the universities of Kiel and Freiburg (Germany) and holds a PhD in law. Mr. Malmström works as a lawyer. Prior to that, he has held various management positions at Deutsche Bahn AG, Stinnes AG, Schenker-Rhenus-Group and VEBA AG. Mr. Malmström also serves as a member of the Board of the following companies: BLG Logistics Group AG & Co. KG (Advisory Board), Deutsche Afrika-Linien GmbH & Co. KG (Advisory Board), time:matters GmbH (Chairman of the Advisory Board), Fraport AG (Advisory Board until December 31, 2009), HHLA Intermodal GmbH (Supervisory Board), K+S AG (Supervisory Board), VTG AG (Supervisory Board), Lehnkering GmbH (Chairman of the Supervisory Board), Stinnes Corporation, New York (Chairman of the Supervisory Board until December 31, 2009) and Schweizer Bundesbahn SBB AG (Board of Administration). Mr. Malmström was initially appointed for a period of four (4) years and was reappointed for another period of four (4) years on March 27, 2009.

**Michael Phillips** was Director C in the Board of Directors of the Company since December 2003. He resigned as member of the Board of Directors in August 2005, and became member and first vice chairman of the Supervisory Board of IFCO in August 2005. He is a graduate in engineering chemistry from Queen's University in Kingston, Canada, and also holds an MBA from INSEAD, where he graduated with distinction. Upon graduating from University, Mr. Phillips worked at Ciba Geigy Canada Ltd. as a manager in the plastics additives division. He then spent three years at OTTO Waste Management Ltd. in Cologne. Mr. Phillips currently works for and is a director of Apax Partners Beteiligungsberatung GmbH. He is also a Director of Xerium Technologies Inc, Tommy Hilfiger Holding Sarl, Mueller Brot GmbH, and Anker Brot AG. Mr. Phillips was initially appointed for a period of four (4) years and was reappointed for another period of four (4) years on March 27, 2009.

**Christoph Schoeller** was Chairman of the Board of Directors of the Company since December 2002, and a Director B as of March 2000. He resigned as member of the Board of Directors in August 2005, and became member and second vice chairman of the Supervisory Board of the Company in August 2005. He graduated in mechanical engineering from the Swiss University ETH Zurich in 1982. In 1992, he co-founded IFCO SYSTEMS GmbH and MTS with his brother, Martin Schoeller. Mr. Schoeller was responsible for advancing both IFCO SYSTEMS Europe's and MTS's market and product development and logistics network. In 1982, Mr. Schoeller joined the Schoeller group of companies and presently serves as one of its Managing Directors. Mr. Schoeller was a member of the Supervisory Board of Trans-o-flex Schnell-Lieferdienst AG, a logistics company, and was formerly a member of the Supervisory Board of Danzas Holding AG, a logistics company, until its merger with Deutsche Post AG. Mr. Schoeller is also a member of the Supervisory Board of Syntek Capital AG. On January 18, 2008, Mr. Schoeller became a Supervisory Board member of Schoeller Arca Systems N.V. Mr. Schoeller was initially appointed for a period of four (4) years and was reappointed for another period of four (4) years on March 27, 2009.

**Hervé Defforey** became member of the Supervisory Board of the Company in August 2005. Mr. Defforey holds a degree in Business Administration/Economics from the University of St. Gallen Switzerland. Mr. Defforey is an operating partner of GRP Ventures, USA. Prior to joining GRP Ventures, USA he held various management positions at Carrefour S.A., Azucarrera EBRO S.A., BMW AG, Chase Manhattan Bank N.A. and Nestlé. He also serves on the Boards of Kyriba Sas, Ulta, Inc. and X5 Retail Group (chairman of the Supervisory Board). Mr. Defforey was initially appointed for a period of four (4) years and was reappointed for another period of four (4) years on March 27, 2009.

**Ralf Gruss** was a Director C of the Board of Directors of the Company since December 2003. He resigned as member of the Board of Directors, and became member of the Supervisory Board of the Company in August 2005. He holds a degree with distinction in financial economics and industrial engineering from the University of Karlsruhe and studied financial economics as well as business administration at the London School of Economics and the University of Massachusetts (Boston). Upon graduating, Mr. Gruss worked as a project manager for Arthur D. Little International Inc.. Mr. Gruss is currently employed by and is a director of Apax Partners Hong Kong Ltd.. He also serves on the Supervisory Board of LR Global Holding GmbH. Mr. Gruss was initially appointed for a period of four (4) years and was reappointed for another period of four (4) years on March 27, 2009.

**Korbinian Knoblach** became member of the Supervisory Board of the Company in March 2009. He attended the University of Regensburg (Germany), Tulane University in New Orleans (USA) and holds a degree with distinction in business administration from Leipzig Graduate School of Management (HHL). Mr. Knoblach is currently employed by Apax Partners Beteiligungsberatung GmbH, he joined Apax Partners in 2002 focusing on leveraged transactions in the financial services and business services space. Mr. Knoblach was appointed for a period of four (4) years.

**Dr. Philipp Gusinde** was a Director C in the Board of Directors of the Company since December 2003. He resigned as member of the Board of Directors in August 2005, and became member and Chairman of the Supervisory Board of the Company in August 2005. He resigned as Chairman on September 26, 2006. Dr. Gusinde studied economics at the University of St. Gallen (Switzerland) and Indiana University (USA), graduating with a first class degree in accounting and controlling, after having successfully completed a trainee program at Deutsche Bank. He joined Apax Partners in 2000 as



a member of the Leveraged Transactions team focusing on opportunities in the Business Services sector. Dr. Gusinde resigned from the Company's Supervisory Board in March 2009.

Mr. Knoblach has been employed by Apax Partners Beteiligungsberatung GmbH ("Apax Partners") since 2002, and was employed by Apax Partners L.P. ("Apax Partners US") from 2007 to 2009. Mr. Gruss has been employed by Apax Partners since 2000. In 2009, he transferred and is currently being employed by Apax Partners Hong Kong Limited ("Apax Partners Hong Kong"). Mr. Phillips has been employed by Apax Partners since 1992.

Mr. Gruss has been a director of Apax Partners between 2006 and 2009, and currently serves as a director of Apax Partners Hong Kong and Apax Investment (Shanghai) Company Ltd ("Apax Partners Shanghai").

Mr. Phillips is a director of Apax Partners, Apax Partners Holdings Ltd. ("Apax Partners Holdings"), Apax Partners Worldwide Holdings Ltd ("Apax Partners Worldwide Holdings"), Apax Partners US Holdings Ltd ("Apax Partners US Holdings"), and Apax Partners Hong Kong, and he is a partner and member of the executive committee of Apax Partners LLP ("Apax LLP").

Apax Partners, Apax Partners US, Apax Partners Hong Kong, Apax Partners Shanghai, and Apax Partners Holdings have entered into a sub-investment advisory agreement with Apax LLP. Apax Partners Worldwide Holdings, Apax Partners US Holdings, Apax Partners US, Apax Partners Hong Kong, and Apax Partners Shanghai are members of the Apax LLP group of companies. Apax LLP is investment advisor to Apax Partners Europe Managers Ltd ("Apax Europe"). Apax Europe is the discretionary investment manager and custodian of the limited partnerships which collectively constitute the Apax Europe V Fund, which is the beneficial owner of Cortese N.V.. Neither Mr. Knoblach, Mr. Gruss, Mr. Phillips nor Dr. Gusinde are employed by, or are directors of, Apax Europe, the Apax Europe V Fund or Cortese N.V..

## Conflict of interest of members of the Supervisory Board

On January 18, 2008, Mr. Schoeller became a supervisory board member of Schoeller Arca Systems N.V., the supplier of RPCs to the Company. Mr. Schoeller does not take part in any discussion and/or decision of the Supervisory Board regarding the relationship of the Company with Schoeller Arca Systems N.V.. In the opinion of the Board of Managing Directors and the Supervisory Board the individual agreements entered into with Schoeller Arca Systems N.V. during 2008 are not of such a material nature that they require approval by the Supervisory Board. In the opinion of the Supervisory Board, only Mr. Schoeller has a conflict of interest (and only as described above), and the Company has complied with BPP III.6 of the Dutch Corporate Governance Code dealing with that subject.

## Independence of the members of the Supervisory Board

Mr. Schoeller indirectly owns 18.2% in capital stock of the Company. Mr. Schoeller and some of his family members directly hold 2.2% in capital stock of the Company. Mr. Schoeller can therefore not be regarded as independent in application of the criteria listed in BPP III. 2.2. of the Corporate Governance Code.

The other members of the Supervisory Board are independent. The Supervisory Board members who have been members of the Board of Managing Directors in the past, were non-executives and not responsible for the management of the Company. Accordingly, in the opinion of the Supervisory Board the Company complied with the BPP III.2.1 of the Corporate Governance Code (Independency of Supervisory Board members).

## Board of Managing Directors

According to the articles of association:

The Board of Managing Directors is in charge of managing the Company. It shall consist out of one or more Managing Directors.

The Managing Directors are appointed by the General Meeting of Shareholders. They are appointed for a maximum period of four (4) years, provided that, unless a Managing Director resigns at an earlier date, his appointment term ends on the day of the next General Meeting of Shareholders to be held in the fourth year after the year of his appointment. A Managing Director can be reappointed for consecutive periods of not more than four (4) years and with due observance of the provisions in the preceding sentence. The Managing Directors may at any time be suspended or dismissed by the General Meeting of Shareholders. The Supervisory Board can draw up a rotation schedule for the Managing Directors.

The Board of Managing Directors meets frequently and as often as a Managing Director requests a meeting. In the meeting of the Board of Managing Directors each Managing Director has a right to cast one (1) vote. All resolutions by the Board of Managing Directors shall be adopted by an absolute majority of the votes cast. The Board of Managing Directors visits the subsidiaries of the Company on a regular basis. Periodically, the Board of Managing Directors receives detailed management reports of the subsidiaries of the Company.

The Board of Managing Directors shall timely provide the Supervisory Board with any such information as may be necessary for the Supervisory Board to perform its duties.

## Members of the Board of Managing Directors

Name	Age	Position
Karl Pohler	56	Managing Director (Chief Executive Officer)
Dr. Michael W. Nimtsch	52	Managing Director (Chief Financial Officer)
Wolfgang Orgeldinger	52	Managing Director (Chief Operating Officer)
David S. Russell	50	Managing Director (President IFCO SYSTEMS North America)
Robert J. Verdonk (since March 2009)	61	Managing Director
Helmut Hoerz (until June 2009)	49	Managing Director (Chief Sales Officer)
Douwe Terpstra (until March 2009)	51	Managing Director

**Karl Pohler** was Director A of the Company since December 2000. On August 29, 2005 he became Chief Executive Officer of the Board of Managing Directors. Prior to joining IFCO, Mr. Pohler was the chairman of the Board of Management of Computer 2000 AG, Munich and, at the same time, European president of Computer 2000/Tech Data Corp.. From 1997 to 1999, he served as CEO of Sony Deutschland GmbH, Cologne. From 1993 to 1996, Mr. Pohler chaired the Board of Management of Computer 2000 Deutschland GmbH, Munich. From 1980 to 1992, he was active in executive management functions for Digital Equipment GmbH, Munich.

**Dr. Michael W. Nimtsch** became Chief Financial Officer of the Company in October 2000 and member of the Board of Managing Directors effective April 1, 2008. Dr. Nimtsch also became a Managing Director of IFCO SYSTEMS GmbH and IFCO SYSTEMS Management GmbH in September 2000. He is also serving as Managing Director and Supervisory Board member in subsidiaries of the Company. Before joining the Company, Dr. Nimtsch served as Chief Financial Officer of Hagemeyer Deutschland GmbH, an electrical infrastructure materials supplier, and was responsible for finance, purchasing, foreign subsidiaries, retail and human resources. Prior to Hagemeyer Deutschland GmbH, Dr. Nimtsch served as a Tax Advisor and Public Chartered Accountant for Deloitte & Touche and PricewaterhouseCoopers. He holds a degree in business economics from the University of Munich.

**Wolfgang Orgeldinger** became Chief Operating Officer of the company in January 2002 and member of the Board of Managing Directors effective April 1, 2008 and previously served as Chief Information Officer of IFCO with responsibility for e-logistics and IT since December 2000. Mr. Orgeldinger also became a Managing Director of IFCO SYSTEMS GmbH and IFCO SYSTEMS Management GmbH in February 2001 and is serving as Managing Director and Supervisory Board member in subsidiaries of the Company. Before joining IFCO Mr. Orgeldinger was a member of the Executive Board of Computer 2000 AG, Europe's leading IT distributor, where he was responsible for the company's European logistics, IT, technical services, and configuration and assembly operations. From 1997 to 1999, Mr. Orgeldinger served as Managing Director of the Computer 2000 Deutschland GmbH, prior to that he worked there for 3 years as Director IT & Logistics. Before joining Computer 2000, Mr. Orgeldinger worked for nine years for Digital Equipment in various management positions in the area of marketing, sales, consulting, IT and operations.

**David S. Russell** became President of IFCO SYSTEMS North America Inc. (Pallet Management Services and RPC US) in January 2002 and member of the Board of Managing Directors effective April 1, 2008. He joined IFCO SYSTEMS North America in May 2000 as Senior Vice President with responsibility for sales and marketing and as General Manager for the US RPC business. Prior to joining IFCO, he served, beginning in March 1999, as a Director and President and Chief Executive

Officer of General Rental, Inc., a privately held equipment rental company in Pompano Beach, Florida. From October 1996 to August 1998, Mr. Russell was Vice President/General Manager of Ryder TRS, Inc., a privately held company with publicly traded bond debt in Denver, Colorado. Beginning in 1982, Mr. Russell also served in various management positions, including as an Officer, at Ryder System, Inc., a publicly traded company, until the sale of its Consumer Truck Rental Division in October 1996.

**Robert J. Verdonk** became member of the Board of Managing Directors on March 27, 2009 and was appointed for a period of four (4) years. He graduated in business economics at the Free Reformed University of Amsterdam and obtained a doctoral degree in tax economics at the University of Amsterdam. He joined Arthur Andersen & Co as tax consultant in 1973 and was admitted as International tax partner in 1984. In 1994, he became Head of Tax with NV Koninklijke Bijenkorf Beheer KBB, where he worked until 2001. Presently, Mr. Verdonk holds a number of Director functions in the Netherlands and Luxembourg.

**Helmut Hoerz** became Chief Sales Officer and member of the Board of Managing Directors of the Company in April 2008. Prior to joining IFCO, he was COO of EDEKA AG from June 2003 to December 2005, where he was responsible for global sourcing and marketing across the entire group. Prior to joining EDEKA, Mr. Hoerz held business positions with the METRO Group. From 1998 to 2002 he was CEO in charge of the extra consumer markets, and prior to that he spent several years on the Executive Board of METRO subsidiary Real-GmbH. From 1979 to 1991 he was active in several management functions within the food retail industry. Mr. Hoerz was dismissed as Managing Director in June 2009.

**Douwe HJ Terpstra** became Managing Director on August 29, 2005 and was appointed for a period of four (4) years. Mr. Terpstra has a well established experience in international corporate structuring and management. Mr. Terpstra is an employee of Fortis Intertrust since 1993. Fortis Intertrust is a world leader in trust and corporate services for private and corporate clients and is the result of the merger in 2002 of MeesPierson Trust and Intertrust Group. Mr. Terpstra resigned in March 2009.

## Executive Management Committee

The Board of Managing Directors together with the Selection and Appointment Committee has appointed Executive Managers (Executive Management Committee) to execute managerial responsibilities of the Company's business. The Executive Managers promote the interest of the Company and enhance the Company's value. They are also responsible for achieving the Company's aims, strategy, policy and results. The Executive Management Committee directs the preparation of the Company's quarterly and annual financial statements. The Executive Management Committee also informs the Board of Managing Directors and the Supervisory Board regularly, promptly and comprehensively regarding all issues related to Company's strategy implementation, business operational and financial budgeting and development, the structure and operation of the internal risk management and control systems, compliance with legislation and regulations and emerging risks inherent in the Company's business activities. Major decisions of the Executive Management Committee require the prior approval of the Board of Managing Directors or the Supervisory Board respectively.

The current members of the Executive Management Committee, bound to IFCO by an employment agreement, are:

Name	Age	Position
Karl Pohler	56	Chief Executive Officer
Dr. Michael W. Nimtsch	52	Chief Financial Officer
Wolfgang Orgeldinger	52	Chief Operating Officer
David S. Russell	50	President, IFCO SYSTEMS North America
Helmut Hoerz (until June 2009)	49	Chief Sales Officer Europe

## Activities of the Supervisory Board

The Supervisory Board held six (6) meetings in 2009; all were held together with the Board of Managing Directors.

The items discussed included a number of recurring subjects, such as Company's strategy, acquisitions, the financial and operational performance of the Company in 2009, business plan 2010, stock option issues, share buy back program and corporate governance issues.

On March 2, 2010, the Supervisory Board conducted a meeting with the external accountants of the Company and discussed the consolidated and separate financial statements for the year 2009. Following that discussion the Supervisory Board approved the consolidated and separate financial statements for the year 2009.

The Supervisory Board is acting in accordance with the Company's Supervisory Board Charter, which was amended on February 25, 2009.

The Supervisory Board, the Board of Managing Directors and Executive Management Committee are acting in accordance with the Company's Code of Ethics.

The Supervisory Board discussed on its own, without the Board of Managing Directors or the Executive Management Committee being present, both their functioning and that of their individual members as well as the competence and the composition of the Supervisory Board. The functioning of the individual members of the Board of Managing Directors and the Executive Management Committee is assessed through a review of the responsibilities and the compliance with strategic, financial and operational targets, of the Company. The competence and the composition of the Supervisory Board is an important factor for the Company's corporate governance. Each of the members of the Supervisory Board has specific competencies, which ensure adequate and timely supervision of and advise to the Board of Management and the Executive Management Committee. The Supervisory Board reviews its composition in light of these targets.

The Supervisory Board discussed the corporate strategy, the financial and operational performance and the business plan of the Company as well as the risks of the business. The discussion with the Board of Managing Directors and the Executive Management Committee regarding the structure and operation of internal risk management and internal control systems was delegated to the Audit Committee.

# Supervisory Board Committees

In order to fulfill the requirements of the Dutch Corporate Governance Code and the rules of the Frankfurt Stock Exchange, the Supervisory Board has established committees whose duties, responsibilities and processes are set out in separate charters.

## Audit Committee

Effective September 6, 2005 the Supervisory Board adopted a charter of the Audit Committee. This charter was amended on November 20, 2006.

Pursuant to its charter, the Audit Committee is to be composed of at least three Supervisory Board members. All members of the Audit Committee are required to be financially literate and at least one member shall be a financial expert as defined in BPP III.3.2. of the Dutch Corporate Governance Code.

The Audit Committee is currently composed of Ralf Gruss (Chairman), Hervé Defforey and Korbinian Knoblach (since March 2009). Dr. Philipp Gusinde resigned in March 2009. All of them are financially literate and Mr. Defforey is qualified as the financial expert.

According to the charter, the Audit Committee shall meet as often as it determines necessary, but not less frequently than quarterly.

The Audit Committee met four (4) times in 2009. The main items discussed in these meetings were: annual and interim financial statements, earnings releases, audit findings, audit fees, external audit planning, internal audit planning and results, internal control, risk management system, tax planning, tax structure and acquisition accounting.

According to the charter the responsibilities of the Audit Committee are the following:

## Purpose

The Committee shall provide assistance to the Supervisory Board in fulfilling its oversight responsibility to the Company and its stakeholders as appropriate under Dutch corporate law, relating to the integrity of the Company's financial statements; the financial reporting process; the systems of internal accounting and financial controls; the performance of the Company's independent auditors; the independent auditor's qualifications and independence; the operation of the internal risk management and control systems; the system of internal auditing; the supply of financial information by the Company; compliance with recommendations by external auditors; the Company's tax planning policy; the financing of the Company; information and communication technology systems; and the Company's compliance with ethics policies, codes of conduct and legal and regulatory requirements.



## Duties and Responsibilities

- The primary responsibility of the Committee is to oversee the Company's financial reporting process on behalf of the Supervisory Board and report the results of their activities to the Supervisory Board.
- The Committee should take appropriate actions to set the overall corporate "tone" for quality financial reporting, sound business risk practices, and ethical behavior.
- Amongst others, the following shall be the principal duties and responsibilities of the Committee:

- **Independent auditors**

The Committee shall be directly responsible for the recommendation(s) regarding the appointment, termination, and replacement (subject to shareholder appointment and/or ratification), the compensation, and the oversight of the work of the independent auditors, including resolution of disagreements between management and the auditor regarding financial reporting. The Committee shall pre-approve all audit and non-audit services provided by the independent auditors.

- **Plan of audit**

The committee shall discuss with the internal auditors and the independent auditors the overall scope and plans for their respective audits, including the adequacy of staffing and compensation.

- **Internal controls**

The Committee shall discuss with management and the independent auditors the adequacy and effectiveness of the accounting and financial controls, including the Company's policies and procedures to assess, monitor, and manage business risk and legal and ethical compliance programs. The Committee shall meet separately periodically with management and the independent auditors to discuss issues and concerns warranting Committee attention. The Committee shall provide sufficient opportunity for the independent auditors to meet privately with the members of the Committee. The Committee shall review with the independent auditor any audit problems or difficulties and management's response.

The Committee shall review management's assertion on its assessment of the effectiveness of internal controls as of the end of the most recent fiscal year and the independent auditors' report on management's assertion.

The Committee shall meet with internal audit or invite internal audit in the Audit Committee Meeting to discuss the adequacy and effectiveness of the internal accounting and financial controls and the management of business risks.

- **Review of quarterly and annual reports**

The Committee shall review the interim financial statements and disclosures with management and the independent auditors and approve them prior to the filing of each of the Company's quarterly reports.

The Committee shall review (but not approve) the financial statements and disclosures to be included in the Company's annual financial statements and any annual report together with management and the independent auditors, and make a recommendation to the Supervisory Board of the Company, including a judgment about the quality, not just the acceptability, of accounting principles, the reasonableness of significant judgments, and the clarity of the disclosures in the financial statements.

- **Earnings releases**

The Committee shall review and discuss quarterly and annual earnings press releases.

- **Regulatory and accounting initiatives**

The Committee shall discuss with management and the independent auditors the effect on the Company of regulatory and accounting initiatives, as well as off-balance sheet (statement of financial position) structures, if any, reflected in the Company's financial statements or affecting its financial condition or results of operations.

- **Risk Assessment and Management**

The Committee shall discuss with management the Company's major financial risk exposures and the steps management has taken to monitor and control such exposures, including the Company's risk assessment and risk management policies.

- **Reports**

The Committee shall review with management and the independent auditors any disclosure by the Company with respect to the Committee's policies and procedures and/or the fees paid by the Company for audit and non-audit services to the independent auditors.

## Remuneration Committee

Effective September 6, 2005 the Supervisory Board adopted a charter of the Remuneration Committee. This charter was amended on November 20, 2006 and further amended on February 25, 2009.

The Remuneration Committee is composed of Michael Phillips (Chairman), Ralf Gruss, Korbinian Knoblach (since March 2009) and Dr. Bernd Malmström. Dr. Philipp Gusinde resigned in March 2009.

The Remuneration Committee shall advise the Supervisory Board and counsel and provide guidance to the Supervisory Board in the Supervisory Board's responsibility with respect to remuneration policy for the Company, including remuneration of the Company's Executive Management Committee, and shall participate in other actions related to remuneration as directed by the Supervisory Board, including the annual performance evaluation of the Executive Management Committee.

The Remuneration Committee met once in 2009. The Committee discussed as main items the new German Act on the Appropriateness of Executive Remuneration and BoMD Bonus 2009 issues.

The responsibilities of the Remuneration Committee shall include the following:

### Remuneration Policy

- The Remuneration Committee shall review the objectives, structure, cost and administration of all remuneration policies and programs regarding the Company's remuneration policy and with respect to the Company's Executive Management Committee.

## Stock Option Plans

- The Remuneration Committee shall review and make recommendations to the Supervisory Board with respect to the Company's policy and plans with respect to the grant of stock options or other stock awards.
- The Remuneration Committee shall review any proposals from the Board of Managing Directors for the grant of stock awards.
- Grant of stock options by the Board of Managing Directors should require the prior approval of the Remuneration Committee, though the Remuneration Committee should have the discretion to pre-approve certain types and quantities of option issuances.

## Board of Managing Directors

- The Remuneration Committee shall be responsible for negotiating and approving any employment agreements, amendments to employments, or other agreements for remuneration to be entered into between the Company and any member of the Company's Executive Management.
- The Remuneration Committee shall monitor the appropriateness of the remuneration of the Executive Management Committee, including base salaries, incentive compensation, stock options, stock awards and other forms of compensation, including direct and indirect incentives and benefits.

## Performance Evaluations

- The Remuneration Committee shall evaluate the performance of the Executive Management Committee and communicate such evaluation to the respective members of the Executive Management Committee.

## Selection and Appointment Committee

Effective September 6, 2005 the Supervisory Board adopted a charter of the Selection and Appointment Committee. This charter was amended on November 20, 2006 and further amended on February 25, 2009.

The Selection and Appointment Committee is composed of Michael Phillips (Chairman), Hervé Defforey, Ralf Gruss, Korbinian Knoblach (since March 2009), Dr. Bernd Malmström and Christoph Schoeller. Dr. Philipp Gusinde resigned in March 2009.

The Selection and Appointment Committee did not meet in 2009.

The Selection and Appointment Committee shall provide assistance to and oversight of the Supervisory Board in connection with the Supervisory Board fulfilling its responsibility to the shareholders, other stakeholders and the investment community with respect to selection and appointment of Managing Directors, other members of the Executive Management Committee and members of the Supervisory Board for the Company.

The responsibilities of the Selection and Appointment Committee shall include management succession planning and review of management development.

# Remuneration

## Summary Remuneration Policy

The amount and structure of the remuneration which the members of the Board of Managing Directors and the Executive Management receive from the Company for their work is such that the Company can retain its highly qualified and expert managers. The remuneration of the Company's management consists of a fixed and a variable part. The variable part is linked to previously-determined, measurable and influenceable targets, which must be achieved partly in the short term and partly in the long term. The variable part of the remuneration is designed to strengthen management's commitment to the Company and its objectives. The remuneration structure is composed in a way that it promotes the interests of the Company in the medium and long term, does not encourage management members to act in their own interests and neglect the interests of the Company and does not 'reward' failing management members upon termination of their employment. The level and structure of remuneration is determined in the light of, among other things, the results, the share price performance and other developments relevant to the Company.

In deviation from best practice provision II.2.12 of the Dutch Corporate Governance Code, the Company does not draw up a separate remuneration report as the relevant information regarding the remuneration of the individual management board members and other key components have been reflected in the annual accounts of the Company.

## Remuneration of members of the Board of Managing Directors

The Board of Managing Directors received in 2009 a total compensation of Euro 3.0 million or US \$4.1 million.

No loans from the Company or pension schemes are provided to members of the Board of Managing Directors.

It is expected that the remuneration policy will remain unchanged during 2010.

## Employment agreements with the Members of the Board of Managing Directors / Executive Management Committee

The members of the Board of Managing Directors / Executive Management Committee are bound by the terms of an employment agreement. The employment agreements provides for a comprehensive remuneration plan that includes base salary and executive bonus.

Mr. Verdonk is compensated in accordance with a service agreement dated March 27, 2009.

## Remuneration of the members of the Supervisory Board

The General Meeting of Shareholders approved on August 18, 2005 an amendment to the remuneration of the Directors of the Supervisory Board.

Effective as of the date of that meeting, no remuneration shall (and has) be(en) paid to any then appointed member of the Supervisory Board. Each member shall however be reimbursed for travel expenses reasonably incurred in connection with meetings of the Supervisory Board, meetings of any committee of the Supervisory Board, or otherwise in connection with actual Supervisory Board service.

On a General Meeting of Shareholders held on December 15, 2005, Mr. Bernd Malmström was appointed as a member of the Supervisory Board. Mr. Malmström is entitled to an annual remuneration of Euro 80,000 or USD 111,480. Since his appointment as chairman to the Supervisory Board he is entitled to an annual remuneration of Euro 160,000 or USD 222,960. The remuneration policy for all other members of the Supervisory Board as approved by the General Meeting of Shareholders on August 18, 2005 continues to apply.

For 2009, the Supervisory Board received the following compensation:

Name	Remuneration in USD	Out of pocket expenses in USD
Dr. Bernd Malmström	222,960	10,659
Michael Phillips	–	1,715
Christoph Schoeller	–	1,665
Hervé Defforey	–	–
Ralf Gruss	–	7,180
Korbinian Knoblach (from March 27, 2009)	–	–
Dr. Philipp Gusinde (until March 27, 2009)	–	38,104
<b>Total</b>	<b>222,960</b>	<b>59,323</b>

No stock options or loans from the Company or pension schemes are provided to the members of the Supervisory Board.

It is expected that the remuneration policy will remain unchanged during 2010.

## Appreciation

The Supervisory Board would like to express its thanks to the Board of Managing Directors and all the employees of the Company for their continued contribution and commitment in 2009.

Amsterdam, March 2, 2010

The Supervisory Board

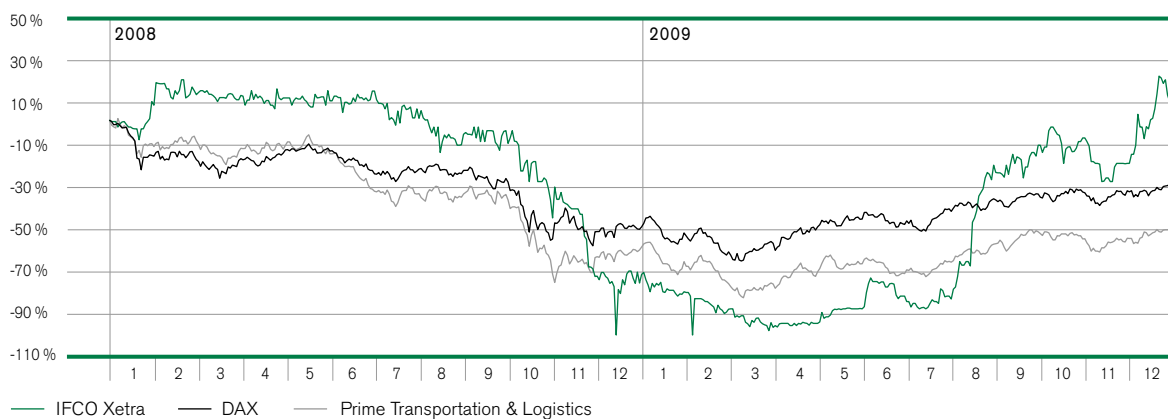
# The IFCO Share

## Share price development

The shares of IFCO are listed on the Prime Standard Germany as well as the industry subindex "Transportation & Logistics". Our share price (ticker symbol: IFE1) increased 174.7% during 2009. On December 30, 2009, the IFCO share closed at €8.24 on Xetra. On February 26, 2010, our shares closed at €8.23 per share (final Xetra quotations).

The following tables list the historic sales prices (in €) for our ordinary shares on Xetra for the periods indicated.

IFCO Share Xetra	High	Low	Close
First Quarter 2008	8.40	6.50	7.75
Second Quarter 2008	8.05	7.40	7.85
Third Quarter 2008	7.99	6.10	6.90
Fourth Quarter 2008	6.71	2.45	3.00
First Quarter 2009	2.85	1.28	1.50
Second Quarter 2009	2.85	1.45	2.20
Third Quarter 2009	6.90	1.87	6.90
Fourth Quarter 2009	8.48	5.50	8.24



During 2009 the German Stock Index (DAX) increased by 23.8% and the "Transportation & Logistics" index increased by 9.2%.



## Authorized share capital

The authorized share capital of the Company amounts to €1,400,000 and is divided into 140,000,000 shares consisting of 70,000,000 ordinary shares and 70,000,000 preference shares, each with a nominal value of €0.01 per share. The issued share capital of the Company amounts to €542,222.14 and is divided into 54,222,214 ordinary bearer shares. No preference shares have been issued.

The General Meeting of Shareholders has the power to issue shares.

## Ordinary shares

As of December 31, 2009 and December 31, 2008, we had 54,222,214 ordinary bearer shares outstanding (see Consolidated Statements of Shareholders' Equity). We had approximately 54.0 million ordinary bearer shares outstanding on our German share register and approximately 0.2 million registered ordinary shares outstanding on our New York share register. The Securities Identification Number of our shares is 157 670.

Our ordinary share confers the right to cast one vote in the general meeting. Save where the Articles of Association or the law prescribe a greater majority, all resolutions are passed by an absolute majority of the votes cast. Resolutions of the general meeting to amend the Articles of Association may only be taken at the proposal of the Supervisory Board. The General Meeting of Shareholders may resolve to amend the Articles of Association, provided that such a resolution will be taken with a majority of more than 80% of the votes validly cast at a meeting at which at least 80% of the issued capital is present or represented. If said quorum is not met, a second meeting shall be called, at which second meeting no such quorum shall be required and a simple majority shall suffice.

## Share buyback

The Company may acquire fully paid up shares in its own capital subject to and in accordance with the limits prescribed by Dutch law. An acquisition of own shares for value can only be effected if the General Meeting of Shareholders has so authorized the Board of Managing Directors, which authorization shall remain valid for a maximum period of eighteen months and must specify the number of shares which may be acquired, the manner in which they may be acquired and the limits within which the price must be set.

Based on the authorization of the Extraordinary Shareholders' Meeting, held on October 24, 2006, to repurchase up to 1,606,336 shares of the Company, which expired April 24, 2008, the Company had repurchased 826,927 shares.

The Board of Managing Directors resolved on April 25, 2008 to make use of the authorization of the Annual General Shareholders' Meeting, held on March 19, 2008, to repurchase further 2,000,000 shares of the Company either through the Stock Exchange or from one or more individual shareholders through private transactions. The acquisition price should not be lower than EUR 0.01 and should not exceed the average stock exchange price at the Frankfurt Stock Exchange during five stock exchange days prior to the day of the acquisition by more than 10%.

The share buyback started on April 25, 2008 subsequent to the expiry of the old share buyback program on April 24, 2008. The authorization for the repurchase was given until September 18, 2009. The Company had repurchased 810,228 shares.

The Board of Managing Directors resolved on August 10, 2009 to make use of the authorization of the Annual General Shareholders' Meeting, held on March 27, 2009, to repurchase up to 2,000,000 shares of the Company either through the Stock Exchange or from one or more individual shareholders through private transactions. The share buy-back program started on August 12, 2009. The acquisition prices should not be lower than EUR 0.01 and should not exceed the average stock exchange price at the Frankfurt Stock Exchange during five stock exchange days prior to the day of the acquisition by more than 10%. The authorization for the repurchase was given until September 26, 2010. The Company repurchased 1,964,309 shares.

The Board of Managing Directors resolved on November 30, 2009 to make use of the authorization of the General Meeting of Shareholders, held on November 30, 2009, to repurchase up to 2,000,000 shares of the Company either through the Stock Exchange or from one or more individual shareholders through private transactions. The share buyback program started on December 1, 2009. The acquisition prices shall not be lower than EUR 0.01 and shall not exceed the average stock exchange price at the Frankfurt Stock Exchange during five stock exchange days prior to the day of the acquisition by more than 10%. The authorization for the repurchase is given until May 29, 2011.

Bayerische Hypo- und Vereinsbank AG, Munich has been authorized to carry out the purchases from the stock market and will independently and without any influence by IFCO SYSTEMS N.V. decide upon the amount of shares to be purchased as well as the price and time of purchase.

As of February 26, 2010 IFCO records a total of 2,982,533 shares as treasury shares.

# Shareholding

General Meetings of Shareholders took place on March 27, 2009 and November 30, 2009. The minutes of the General Meeting of Shareholders were sent to the shareholders who attended the meeting before adoption thereof.

There were no major changes to the Company's shareholder structure in 2009.

As of February 26, 2010, 88.9% of IFCO ordinary shares continue to be held by Island International Investment Limited Partnership (Island LP) with Cortese N.V. (a Netherlands Antilles company) as the Managing General Partner of Island LP. A majority of Island LP is beneficially owned by the limited partnerships which collectively make up the Apax Europe V Fund. The ultimate controlling party of these limited partnerships is considered to be Apax Europe V GP Co. Limited, the General Partner of Apax Europe V GP L.P., the General Partner of the limited partnerships. Apax Europe V GP Co. Limited is a company registered in Guernsey.

Executive Management of IFCO continues indirectly to own 8.4% of the share capital of IFCO.



# Financial Reporting

# Management's discussion and analysis

## Basis of presentation

To help the stakeholders of IFCO SYSTEMS N.V. (IFCO or the Company) to understand and follow the progress of our group and to comply with all International Financial Reporting Standards (IFRS) as adopted by the European Union, we present our financial results both on a group level and in business segments which match our operational structure. Our primary business segments, whose financial results are described in greater detail below, are:

- RPC Management Services – our reusable plastic container (RPC) services business in Europe and North and South America.
- Pallet Management Services – our pallet management, repair and recycling services business in North America.
- Corporate – provides various financial, tax, internal audit and organizational services to the operating segments.

The Management's Discussion and Analysis that follows sets the context for fiscal 2009 with a summary of highlights for the year and in comparison to 2008. We also discuss important operational topics including cash flows, liquidity and capital resources and risk management. The discussion concludes with our outlook for 2010.

In addition to measuring key group and segment level cash flow metrics, we measure the profitability of our segments through the use of operating EBITDA and EBIT measures. Our management uses EBITDA and EBIT as key operating measures because they measure operating profits before certain non-operating items, such as ICE related expenses, net financing costs, foreign currency gains and losses, discontinued operations, stock-based compensation expense and income taxes. We believe that the exclusion of these items from segment measurement is appropriate because (1) these items are managed centrally, not by segment members (see analysis of corporate items below), (2) these items are not necessarily indicative of the operating results of our businesses and (3) operating results excluding these items allow investors to see our businesses as they are measured by management. Other companies may use different measures or calculate these measures differently, and their figures may not be comparable to ours. See "Financial reconciliations" herein for further details on our calculation of EBITDA and EBIT.

The functional currency of the North American operations is the US Dollar, functional currency of the South American operations is the individual local currency and the primary functional currency of IFCO SYSTEMS N.V. and for most of the European operations is the Euro, the currency of their primary economic environment in which they operate. Those functional currencies reflect the respective regional currency influence on sales prices for goods and services, influences on labor, material and other costs and the currency in which funds from financing activities are generated.

The Company's presentation currency is the US Dollar, because the main portion of the revenues and associated expenses do occur in US Dollar. Therefore, our assets, liabilities, revenues and expenses are subject to exchange rate fluctuations between the US Dollar, which is our group level presentation / reporting currency, and the Euro. Exchange rate fluctuations also occur, as a result of certain European and South American subsidiaries operating in other countries and using other functional currencies.



Exchange rate volatility has existed from 2008 to 2009 between the Euro and the US Dollar. Accordingly, we have described certain comparative information below as currency adjusted information, whereby 2008 income statement and financial position figures have been translated to US Dollars using applicable 2009 currency exchange rates. Unless otherwise noted, no 2008 figures in tabular form are currency adjusted.

IFCO SYSTEMS GmbH, an indirect subsidiary of IFCO SYSTEMS N.V., acquired all of the shares of STECO Holding GmbH and its subsidiaries during 2008. We refer to this acquired group as STECO herein (see Notes for further information of this acquisition). STECO was consolidated for the first time commencing April 16, 2008. Accordingly, 2008 results only include the post acquisition period of STECO activities. For further information see RPC Management Services business development.

Beginning in 2008, the Company made a classification change of its income statement by reclassifying the costs relating to the ICE investigation (see Notes – Litigation) from general and administrative expenses to a separate line below operating result, due to the magnitude and the non recurring character of these expenses. The Company also made reclassifications within the cash flow statement by separating the cash flows related to the ICE investigation from other operating activities.

On June 12, 2009, IFCO successfully refinanced its debt structure by placing a new senior secured bond with institutional investors at an aggregate principal amount of EUR 200 million at 10.00% p.a. at a price of 95.75% with a maturity on June 30, 2016 and by extending its Revolving Credit Facility ("RCF") at an amount of EUR 65 million for another three years until May 29, 2012 (see Notes to the Company's financial statements for more information). The successful refinancing of IFCO's debt has significantly extended our debt maturity profile and has also significantly increased the Company's liquidity position. For further information we refer to the Offering Memorandum for the EUR 200 million senior secured notes available on our web page.

The Company has made changes according to IAS 8 leading to restated 2008 Financial Statements. For further details see Note 2 of the accompanied Financial Statements. The following explanations and discussions will highlight references to changed prior year numbers.

# Group financial highlights – fiscal 2009 compared to fiscal 2008

## Operations data

US \$ in thousands, except per share amounts	2009	2008 <sup>(1)</sup>	% Change
Revenues	735,926	735,888	0.0%
Gross profit	151,140	128,026	18.1%
Gross profit margin	20.5%	17.4%	
Selling, general and administrative expenses <sup>(2)</sup>	77,832	73,757	5.5%
Selling, general and administrative expenses as a percentage of revenues	10.6%	10.0%	
EBITDA	129,010	109,569	17.7%
EBITDA margin	17.5%	14.9%	
EBIT	88,146	66,320	32.9%
EBIT margin	12.0%	9.0%	
Profit from continuing operations before taxes	30,451	371	
Net profit (loss)	19,954	(11,584)	
Profit (loss) per share from continuing operations – basic	0.41	(0.24)	
Profit (loss) per share from continuing operations – diluted	0.41	(0.24)	
Net profit (loss) per share – basic	0.38	(0.22)	
Net profit (loss) per share – diluted	0.38	(0.22)	
Operating cash flows from continuing operations <sup>(3)</sup>	124,558	57,142	118.0%
Capital expenditures from continuing operations <sup>(4)</sup>	58,075	88,953	(34.7%)
Return on capital employed (ROCE)	19.0%	14.4%	
<b>Currency Adjusted:</b>			
Revenues	735,926	724,637	1.6%
Gross profit	151,140	126,123	19.8%
EBITDA	129,010	107,943	19.5%
EBIT	88,146	66,303	32.9%

<sup>(1)</sup> Certain 2008 numbers shown here reflect changes according to IAS 8 made as detailed in Note 2 of the accompanied Financial Statements.

The changes did negatively affect 2008 gross profit with US \$4.2 million, EBITDA and EBIT with US \$1.5 million and Net profit with US \$5.5 million.

<sup>(2)</sup> The Company reclassified the Income Statement of 2008 regarding amortization of other assets US \$1.2 million and stock based compensation expenses US \$0.4 million, which are no longer presented in a separate income statement line and are reclassified to SG&A (see Note 1 of the accompanied Financial Statements).

<sup>(3)</sup> Operating cash flows presented above are prior to interest and income tax payments.

<sup>(4)</sup> 2008 includes cash paid for the acquisition of STECO, net of cash acquired (US \$30.8 million).

## Financial position data

US \$ in thousands	December 31, 2009	December 31, 2008	% Change
Cash and cash equivalents	73,042	31,506	131.8%
Property, plant and equipment	467,484	435,691	7.3%
Total debt <sup>(1)</sup>	338,615	291,494	16.2%
Net debt <sup>(2)</sup>	265,573	259,988	2.1%
Net debt currency adjusted	265,573	268,786	(1.2%)
Liquidity	138,206	53,548	158.1%
Shareholders equity	222,999	222,756	0.1%
Headcount of continuing operations (as of the respective financial position dates)	3,877	4,255	(8.9%)

<sup>(1)</sup> Total debt includes all interest bearing debt and current and non-current finance lease obligations.

<sup>(2)</sup> Net debt includes cash and cash equivalents, all interest bearing debt and current and non-current finance lease obligations.

## Cash flows

US \$ in thousands	2009	2008
Cash and cash equivalents, beginning of period	31,506	35,511
Operating cash flows:		
Cash generated from continuing operations, excluding the cash flow effect of changes in working capital and income tax payments and excluding ICE	121,260	101,590
Cash flow effect of changes in working capital	14,082	(36,241)
Operating cash flows of continuing operations, prior to income tax payments and excluding ICE	135,342	65,349
Cash used for ICE	(10,784)	(8,207)
Operating cash flows of continuing operations, prior to income tax payments and including ICE	124,558	57,142
Income taxes paid	(6,122)	(5,782)
Operating cash flows of continuing operations	118,436	51,360
Operating cash flows of discontinued operations	75	(1,200)
	118,511	50,160
Investing cash flows: <sup>(1)</sup>	(57,788)	(88,776)
Financing cash flows:	(21,150)	34,865
Effect of exchange rate changes on cash and cash equivalents	1,963	(254)
Cash and cash equivalents, end of period	73,042	31,506

<sup>(1)</sup> 2008 includes cash paid for the acquisition of STECO, net of cash acquired (US \$30.8 million).

## Operations

IFCO's currency adjusted group revenues grew slightly in 2009, while operational profitability grew significantly in the same period. RPC Management Services showed robust and sustainable growth and has continued to withstand the economic downturn and delivered gains in both revenues and EBITDA. IFCO was able to increase the penetration with its existing retailer base, extended the geographical coverage of its business especially in Central Eastern Europe (CEE) and increased the volume in non green RPC product categories. As a result of the effects of the US economic recession, the successful development of the RPC business segment was offset by a decline in revenues and EBITDA in our Pallet Management Services business segment.

▪ Revenues developed as follows:

US \$ in thousands	2009	2008	% Change
RPC Management Services	398,471	358,282	11.2%
Pallet Management Services	337,455	377,606	(10.6%)
Total	735,926	735,888	0.0%

Currency adjusted revenues developed as follows:

US \$ in thousands	2009	2008	% Change
RPC Management Services	398,471	347,031	14.8%
Pallet Management Services	337,455	377,606	(10.6%)
Total	735,926	724,637	1.6%

Increased revenues in RPC Management Services were the result of organic volume growth in our European RPC business, the YTD effects of the Q2 2008 STECO acquisition, strong growth in our RPC US business and increased volume in RPC South America.

Revenues in Pallet Management Services declined compared to 2008. Although key product volumes increased slightly compared to 2008, pricing pressure resulting from weakened market demand and structural and planned downsizing of our Custom Crating division drove revenues lower in this segment.

Group revenues by country, based on the location of the customer, are as follows:

US \$ in thousands	Year ended December 31, 2009	Year ended December 31, 2008
Spain	95,426	86,090
Italy	53,194	47,202
Germany	42,490	40,929
Switzerland	40,050	39,409
Other	64,904	67,254
Europe	296,064	280,884
South America	12,709	5,962
United States	427,153	449,042
Total	735,926	735,888

- Gross profit margin on a group level increased in 2009 by 3.1 percentage points to 20.5%. RPC Management Services' gross profit margin significantly grew from 20.8% in 2008 to 26.4% in 2009. Lower per unit washing and transportation costs and sustainable economies of scales effects supported the gross margin improvements in Europe and the US. Additionally, RPC Management Services benefited in Europe from synergies resulting from the successful integration of the former STECO organization. Gross profit margin in the Pallet Management Services business fell to 13.7% from 14.2% 2008, with the effects of lower customer prices and lower leverage of fixed operating costs partially offset by lower raw materials costs and fuel prices.

The major components of Cost of Sales are as follows:

US \$ in thousands	Year ended December 31, 2009	Year ended December 31, 2008
Direct material	133,415	156,652
Transportation	126,621	134,877
Personnel expenses	115,514	117,030
Washing	69,022	60,945
Depreciation	37,354	39,908
Occupancy	14,449	15,300
Other	88,411	83,150
<b>Total</b>	<b>584,786</b>	<b>607,862</b>

- Selling, general and administrative expenses (SG&A) increased by US \$4.1 million, or 5.5%, to US \$77.8 million. SG&A as a percentage of revenues increased from 10.0% in 2008 to 10.6% in 2009. The increase is solely caused by one time corporate expenses whereas SG&A's on operating business levels remain flat compared to prior year levels.

The major components of SG&A are as follows:

US \$ in thousands	Year ended December 31, 2009	Year ended December 31, 2008
Personnel expenses	47,188	43,348
Legal & professional fees	7,481	6,667
IT & communication	4,599	4,756
Occupancy	3,044	3,122
Depreciation	2,263	2,145
Other	13,257	13,719
<b>Total</b>	<b>77,832</b>	<b>73,757</b>

- Group EBITDA and EBITDA margin developed as follows:

US \$ in thousands	2009	2008	% Change
Group EBITDA	129,010	109,569	17.7%
Group EBITDA currency adjusted	129,010	107,943	19.5%
Group EBITDA margin	12.0%	9.0%	

RPC Management Services' EBITDA and EBITDA margin developed as follows:

US \$ in thousands	2009	2008	% Change
EBITDA	116,943	86,791	34.7%
EBITDA currency adjusted	116,943	84,801	37.9%
EBITDA margin	29.3%	24.2%	

Pallet Management Services' EBITDA and EBITDA margin developed as follows:

US \$ in thousands	2009	2008	% Change
EBITDA	22,988	30,409	(24.4%)
EBITDA margin	6.8%	8.1%	

Corporate EBITDA and EBITDA margin developed as follows:

US \$ in thousands	2009	2008	% Change
EBITDA	(10,921)	(7,631)	43.1%
EBITDA currency adjusted	(10,921)	(7,267)	50.3%
EBITDA margin	(1.5%)	(1.0%)	

- Currency adjusted EBIT increased by US \$21.8 million, or 32.9%, to US \$88.1 million.
- Net loss of US \$11.6 million in 2008 increased to a net profit of US \$20.0 million in 2009. The Company's 2009 income statement was affected by the one-time costs recognized in connection with IFCO's comprehensive refinancing, which were included in net finance costs. The Company's 2008 and 2009 income statement was affected by the legal defense and settlement expenses of the ICE investigation. Excluding both the 2009 refinancing expenses and ICE expenses from both periods, net profit for 2009 would have been US \$37.1 million, as compared to US \$14.2 million in 2008.
- Excluding the effect of discontinued operations, basic profit per ordinary share increased from a loss of US \$0.24 in 2008 to a profit of US \$0.41 in 2009.

## Liquidity and Cash Flows

- IFCO's cash flow from continuing operations, excluding the cash flow effect of income tax payments and ICE related payments, increased significantly to US \$135.3 million in 2009 from US \$65.3 million in 2008. The lower 2008 result was primarily due to reduced refundable deposit levels and other related effects on working capital following the termination of the EDEKA contract in Europe during early 2008. Including the ICE effects, IFCO generated cash from continuing operations of US \$124.6 million in 2009 as compared to US \$57.1 million in 2008.



- IFCO managed its working capital very successfully compared to prior year level and generated US \$14.1 million working capital. The Cash to Cash cycle was reduced from 10.3 days as of December 31, 2008 to 5.2 days as of December 31, 2009.
- Our capital expenditure levels (excluding the cash paid for the STECO acquisition in 2008) were nearly flat during 2009. The realization of the planned growth in Europe and the US led to continued investments in these RPC pools in 2009. However, we were able to more effectively manage these capital expenditures in 2009 as a result of our significantly improved turns, or higher utilization, of our RPC pool. Additionally, significantly lower costs of raw materials for all of our RPC pools reduced the average per unit acquisition cost of a new RPC during 2009.
- Cash funds more than doubled to US \$73.0 million at December 31, 2009 compared to December 31, 2008. The cash position includes US \$8.2 million in escrowed funds, representing the present value of the payment of the STECO sellers' note due in June 2010 resulting from the acquisition of STECO in 2008.
- As a result of the above mentioned activities, net debt increased by US \$5.6 million to US \$265.6 million as of December 31, 2009 compared to December 31, 2008. Net debt on a currency adjusted basis fell by US \$3.2 million.
- Our sources of liquidity currently include cash from operations, cash and cash equivalents on hand, amounts available under our RCF and certain factoring agreements. As of December 31, 2009, our liquidity more than doubled to US \$138.2 million compared to US \$53.5 million as of December 31, 2008. We believe that these sources are sufficient to finance our future capital and operational requirements in accordance with our business plans.
- As of December 31, 2009, IFCO's shareholders' equity amounted to US \$223.0 million, or 22.4% of total assets, as compared to US \$222.8 million, or 25.1% of total assets, as of December 31, 2008.

## Return on Capital Employed

- We measure the return on invested capital of our business segments based on Return on Capital Employed (ROCE). We calculate ROCE by dividing the last twelve months' reported EBIT by the total average book value of the capital employed which would be required to fund the measured business unit during this measurement period. We only consider our continuing operations' EBIT and average book value to calculate ROCE.
- ROCE from continuing operations increased to a level of 19.0% in 2009 after 14.4% in 2008. While our Capital Employed was relatively stable our operational performance and profitability in 2009 increased significantly compared to 2008 with increasing ROCE in our European and RPC US operations. The high focus of the Company to increase the return of its invested capital did show measurable results. IFCO will continue to emphasize asset management and asset control with the target to further increase the respective returns.

# Segment information

## RPC Management Services

US \$ in thousands, except RPC data	2009	2008	% Change
Revenues	398,471	358,282	11.2%
Gross profit	105,006	74,349	41.2%
Gross profit margin	26.4%	20.8%	
EBITDA	116,943	86,791	34.7%
EBITDA margin	29.3%	24.2%	
EBIT	82,856	49,738	66.6%
EBIT margin	20.8%	13.9%	
Operating cash flows	116,722	50,092	133.0%
Capital expenditures			
- RPCs	50,123	51,777	(3.2%)
- Other	4,915	2,936	67.4%
- Cash paid for acquisition, net of cash acquired	—	30,808	(100.0%)
	55,038	85,521	(35.6%)
Property, plant and equipment, net			
- RPCs	421,411	386,456	9.0%
- Other	24,003	27,019	(11.2%)
	445,414	413,475	7.7%
Total RPC trips (in millions)	476.6	398.2	19.7%
RPC pool size (end of period, in millions)	102.3	96.5	6.0%
Average RPC annualized turns	4.80	4.39	9.3%
# of sanitation and service centers	57	59	(3.4%)
Headcount, end of year	750	855	(12.3%)
Currency Adjusted:			
Revenues	398,471	347,031	14.8%
Gross profit	105,006	72,446	44.9%
EBITDA	116,943	84,801	37.9%
EBIT	82,856	49,357	67.9%

## Revenues

RPC Management Services' currency adjusted revenues in 2009 grew by US \$51.4 million, or 14.8% to US \$398.5 million compared to 2008. This increase is primarily due to organic and geographical growth in RPC Europe, the acquisition of STECO in Q2 2008, strong growth in RPC US and growing volumes in RPC South America.

RPC Management Services' revenues by country, based on the location of the customer, are as follows:

US \$ in thousands	Year ended December 31, 2009	Year ended December 31, 2008
Spain	95,426	86,090
Italy	53,194	47,202
Germany	42,490	40,929
Switzerland	40,050	39,409
Other	64,904	67,254
Europe	296,064	280,884
South America	12,709	5,962
United States	89,698	71,436
Total	398,471	358,282

- Total trips increased by 78.3 million, or 19.7%, to 476.6 million in 2009, as a result of:
  - In Europe, trip volumes increased compared to prior year. Our traditionally strong markets in Spain, Switzerland and Germany continued to perform in line with expectations. Also recent set up markets as Hungary, Slovakia and Austria contributed with nice growth.
  - Trip development in the United States increased by 29.1% during 2009, resulting in further gains of our RPC US services market leadership position.
  - The Company's South American trip volume increased by 103.5% as a result of new business in Brazil started in Q4 2008.
- Our worldwide average per trip pricing levels declined slightly during 2009, with stable pricing levels in our main green RPC pool, however increased volume of local businesses with lower price and lower average prices in South America due to a different business model.
- The annualized turns of our global RPC pool increased to 4.80 turns during 2009 compared to 4.39 in 2008, as a result of better overall pool utilization in Europe and the US, as well as the significantly faster turns realized in our South American business. The continuing gains in the annualized turn rate of IFCO's RPC pool is the result of the Company's intense worldwide focus on RPC asset management and control, with the goal of comparatively lower capex spending and higher free cash flow generation.
- The reported 2009 pool size is 102.3 million units. The growth in the RPC pool during 2009 is 6.0% and was primarily focused in the US and is consistent with the continued growth of this business.

## Operational expenses and profitability

- RPC Management Services' currency adjusted gross profit significantly increased by 44.9% to US \$105.0 million in 2009. Gross profit margin grew significantly by 5.6 percentage points to 26.4% in 2009. Gross profit margin in our core European business benefited from lower per unit cost of goods sold over all cost categories and realized synergies following the successful integration of the former STECO organization. Gross profit in the RPC US business increased as a result of the favorable fixed cost leverage effects of higher volumes and significantly lower transportation and washing costs. All divisions experienced lower depreciation levels following an increase in the estimated useful life of our RPC pool from 8 to 10 years in Q3 2008.

The major components of RPC Management Services' Cost of Sales are as follows:

US \$ in thousands	Year ended December 31, 2009	Year ended December 31, 2008
Transportation	87,889	89,976
Washing	69,022	60,945
Depreciation	31,557	34,394
Personnel expenses	26,737	26,479
Occupancy	6,948	7,817
Other	71,312	64,322
<b>Total</b>	<b>293,465</b>	<b>283,933</b>

- SG&A costs decreased in our RPC Europe business as a consequence of the successful integration of STECOS's selling and administration organization and increased under proportionally compared to volume growth in our RPC US business. SG&A expenses on IFCO's worldwide RPC business was flat compared to prior year.

The major components of RPC Management Services' SG&A are as follows:

US \$ in thousands	Year ended December 31, 2009	Year ended December 31, 2008
Personnel expenses	17,493	19,219
Legal & professional fees	4,298	3,509
Occupancy	2,489	2,662
IT & communication	2,279	2,422
Depreciation	1,100	1,405
Other	6,654	5,098
<b>Total</b>	<b>34,313</b>	<b>34,315</b>

- As a result of the items discussed above, our currency adjusted RPC Management Services EBITDA grew significantly by US \$32.1 million or 37.9% to US \$116.9 million in 2009.
- Our currency adjusted RPC Management Services EBIT increased accordingly by US \$33.5 million, or 67.9%, to US \$82.9 million in 2009.

## Liquidity and Cash Flows

- Our RPC Management Services segment operating cash flows, excluding income tax payments, increased significantly by US \$66.6 million to US \$116.7 million, as a result of both increased operational earnings and more efficient working capital in both RPC Europe and RPC US.
- Our capital expenditure levels (excluding the cash paid for the STECO acquisition in Q2 2008) decreased by 0.6% to US \$55.0 million during 2009. The realization of the planned growth in the US has led to continued investments in these RPC pools in 2009. However, we were able to more effectively manage these RPC related capital expenditures in 2009 as a result of significantly improved turns, or higher utilization, of our RPC pool. Additionally, significantly lower costs of raw materials for all of our RPC pools reduced the average per unit acquisition cost of a new RPC during 2009.
- We believe that our future RPC Management Services operating cash flows will be adequate to fund the capital expenditures required to support this segments' growth plans. The Company has a number of initiatives to more closely correlate its RPC capital expenditures with current and planned trip volume development in order to generate higher returns on its invested capital.

## Pallet Management Services

US \$ in thousands	2009	2008	% Change
Revenues	337,455	377,606	(10.6%)
Gross profit	46,134	53,677	(14.1%)
Gross profit margin	13.7%	14.2%	
EBITDA	22,988	30,409	(24.4%)
EBITDA margin	6.8%	8.1%	
EBIT	16,211	24,213	(33.0%)
EBIT margin	4.8%	6.4%	
Operating cash flows excluding ICE	29,063	30,311	(4.1%)
Operating cash flows including ICE	18,279	22,104	(17.3%)
Capital expenditures	1,989	1,902	4.6%
Property, plant and equipment	18,400	18,673	(1.5%)
# of service centers	157	155	1.3%
Headcount, end of year	3,118	3,392	(8.1%)

## Revenues

Our Pallet Management Services segment revenues decreased by 10.6% compared to 2008, with 2009 revenues of US \$337.5 million. The economic recession in the US has resulted in overall lower market demand, which created an increasingly challenging pricing environment over the course of 2009. One of the Company's key strategies during this recession has been to utilize the raw materials it derives from its retail relationships to increase its market share. This strategy was successful, with volume gains in the sales of our key products in 2009 as compared to 2008, even as preliminary gross domestic product in the US declined by 2.4%. However, this strategy, together with weak market conditions, has resulted in sequentially lower pricing and reduced revenues. Additionally, we have made several decisions to reduce the scope of our smaller Custom Crating division, which also contributed to the overall revenue decline.

The Company believes that the key business drivers which have resulted in our Pallet Management Services segment outpacing the general market development in recent years have not changed during 2009. These key growth drivers are listed as follows:

- Growth of our National Sales accounts, which provide us with both pallet core supply and new sales opportunities. Our extensive geographic network and industry expertise uniquely allow IFCO to provide value-added offerings to certain of our customers and business partners.
- Development of our national network to provide growth opportunities in new markets. We opened a number of new service locations during 2009, bringing our total number of customer service locations to 157, as we also have added new reverse logistics operations at or near certain of our retail partners' distribution centers.

- Increase the breadth of our service offerings. We believe our deep industry knowledge and geographic network positions us to take advantage of new customer and market requirements in a timely and thorough manner. The rapid development of our Warehouse Logistics and Management services division is a testament to our ability to provide value-added solutions for our customers.

## Operational expenses and profitability

- Gross profit margin in our Pallet Management Services division decreased by 0.5 percentage points to 13.7% in 2009. The gross profit margin decrease is due to effects of the pricing pressure described above, higher distances in transporting finished goods to balance inventories across the organization, lower leverage on fixed operating costs resulting from lower revenue levels, and an increase in depreciation as a result of continued investments in the Company's trailer fleet. These negative effects have been partially offset by lower raw materials costs, whose average cost has also continued to decline during 2009, and lower fuel costs.

The major components of Pallet Management Services' Cost of Sales are as follows:

US \$ in thousands	Year ended December 31, 2009	Year ended December 31, 2008
Direct material	133,415	156,652
Personnel expenses	88,777	90,551
Transportation	38,732	44,901
Occupancy	7,501	7,483
Depreciation	5,797	5,514
Other	17,099	18,828
<b>Total</b>	<b>291,321</b>	<b>323,929</b>

- Total SG&A expenses slightly decreased during 2009 by US \$0.1 million, or 0.3%, as a result of efforts to reduce or defer discretionary expenditures during the economic recession.

The major components of Pallet Management Services' SG&A are as follows:

US \$ in thousands	Year ended December 31, 2009	Year ended December 31, 2008
Personnel expenses	20,656	19,722
IT & communication	2,293	2,298
Legal & professional fees	1,339	1,319
Occupancy	555	460
Depreciation	242	243
Other	4,282	5,400
<b>Total</b>	<b>29,367</b>	<b>29,442</b>

- As a result of the items discussed above, our Pallet Management Services EBITDA decreased significantly by 24.4% to US \$23.0 million in 2009.
- EBIT significantly fell by 33.0% to US \$16.2 million in 2009.



## Liquidity and Cash Flows

- Pallet Management Services segment operating cash flows excluding ICE effects decreased by US \$1.2 million, or 4.1%, to US \$29.1 million in 2009. Although operating results were lower in 2009, cash flows attributable to changes in working capital, excluding ICE effects, generated US \$6.1 million during 2009 compared to US \$0.8 million in 2008, due primarily to lower inventory levels. One of the Company's key 2009 initiatives was to reduce its inventory levels to generate cash flow, simplify operational processes, and mitigate any risk of inventory obsolescence or deterioration.
- Pallet Management Services segment operating cash flows including ICE effects decreased by US \$3.8 million, or 17.3%, to US \$18.3 million in 2009. The ICE investigation led to total expenses of US \$8.7 million in 2009 (2008, US \$25.8 million), a decrease in working capital changes by US \$2.1 million (2008, increase by US \$17.6 million) in other current and non-current liabilities (US \$16.7 million settlement payments) as well as provisions (legal expenses). As a result, cash outflows from the ICE investigation totaled US \$10.8 million in 2009, compared to US \$8.2 million in 2008.
- The Pallet Management Services segment has continued to acquire certain operating equipment which had previously been leased, some through a finance leasing program, continued during 2009. We believe these investments provide better long-term economic return relative to operating leases.
- As in prior years, we believe this business segment will continue to be able to operate effectively in the future with relatively modest capital expenditure requirements.

## Corporate

US \$ in thousands	2009	2008	% Change
EBITDA	(10,921)	(7,631)	43.1%
EBIT	(10,921)	(7,631)	43.1%
Net finance costs	44,031	27,921	57.7%
Foreign currency gain (loss), net	2,292	(3,585)	
Income tax provision	8,798	13,107	(32.9%)
(Loss) income from discontinued operations	(1,699)	1,152	

## EBIT

Our corporate EBIT decreased by US \$3.3 million in 2009, mainly because of increased variable remuneration for our Managing Directors and other one time expenses.

## Net finance costs

Our net finance costs consist of recurring costs and interest items affected by the refinancing as follows:

US \$ in thousands	2009	2008	% Change
Recurring interest items	35,612	27,921	27.5%
Interest items affected by refinancing	8,419	–	N/A
Net finance costs	44,031	27,921	57.7%

The increase in the recurring interest items is primarily due to our increased debt levels following the issuance of a EUR 200 million bond in June 2009.

Reported interest relating to the refinancing includes the redemption premium for the EUR 110 million bond (US \$4.0 million) and the amortization of the capitalized debt issuance costs of the EUR 110 million bond and the prior revolving credit facility agreement, both of which were retired in 2009 (US \$4.4 million).

## Foreign currency gain (loss), net

Our foreign currency gains and losses are the result of exchange rate fluctuations between the Euro and other local European currencies, the Euro and the US Dollar and between the Euro and the Brazil Real.

## Income taxes

During 2009 and 2008, our recorded consolidated income tax provision differs from the amount which would be calculated by applying statutory rates to our profit before income taxes. This is principally a result of our legal entities in the local tax jurisdictions in which we operate being allowed to recognize certain deductions for tax purposes, principally depreciation of our RPCs at a faster rate, and amortization of goodwill than we recognize these items in our IFRS consolidated financial statements. We believe that these accelerated income tax deductions, together with other items, will result in reporting taxable losses in 2009 in many of our principal tax jurisdictions, and in minimal taxable income in other jurisdictions. Additionally, as of December 31, 2009, our European and United States operations had substantial net operating loss carryforwards. The deferred tax expenses in 2009 are mainly caused by the use of available deferred tax assets in the United States. See Notes to consolidated financial statements for further description and analysis of income taxes.

## Discontinued operations

In February 2002, we completed the sale of a majority of the assets of our industrial container services operations to Industrial Container Services, Inc. (ICS).

During Q3 2003, two lawsuits were filed, naming as defendants the Company and certain of its subsidiaries as well as a number of the customers, ICS and certain affiliates of ICS, based upon alleged discharges of contaminants, toxic substances and chemicals from one of our drum facilities in Chicago on or before mid-2001. In the beginning of Q2 2007, the class action allegations were dismissed from one of the cases and a group of unnamed class members filed a separate lawsuit patterned after the other two against certain subsidiaries of the Company. IFCO SYSTEMS N.V. itself was not named a party in this separate lawsuit. At this stage, the Company cannot accurately assess the potential merit or consequences of these claims. The Company intends to defend these claims vigorously. However, if these claims have a negative outcome to the Company or to parties to whom the Company owes indemnities, such claims could have a material adverse effect on the Company's business, liquidity, results of operation and financial condition. The actual and estimated legal costs and other costs incurred in defending these lawsuits were US \$2.6 million in 2009 (2008: US \$1.1 million). In 2009, these costs were offset by the recognition of US \$0.9 million (2008: US \$2.1 million) in estimated amounts due to the Company under insurance policies which require reimbursement of eligible legal defense costs.

## Financial reconciliations

In addition to measuring key group and segment level cash flow metrics, we measure the profitability of our segments through the use of operating EBITDA and EBIT measures (see reconciliation of our IFRS net profit (loss) to our EBITDA and EBIT below). Our management uses EBITDA and EBIT as key operating measures because they measure operating profits before certain non-operating items, such as ICE related expenses, net financing costs, foreign currency gains and losses, discontinued operations, stock-based compensation (income) expense and income taxes. We believe that the exclusion of these items from segment measurement is appropriate because (1) these items are managed centrally, not by segment members (see analysis of corporate items above), (2) these items are not necessarily indicative of the operating results of our businesses and (3) operating results excluding these items allow investors to see our businesses as they are measured by management. Other companies may use different measures or calculate these measures differently, and their figures may not be comparable to ours.

### Reconciliation of Net profit (loss) to EBITDA:

US \$ in thousands	2009	2008
Net profit (loss)	19,954	(11,584)
Net finance costs	44,031	27,921
Income tax provision	8,798	13,107
Depreciation expense	39,617	42,053
Amortization of other assets	1,247	1,196
Stock-based compensation (income) expense	(31)	431
Foreign currency (gain) loss	(2,292)	3,585
Nonrecurring items <sup>(1)</sup>	15,987	34,012
Loss (income) from discontinued operations	1,699	(1,152)
<b>EBITDA</b>	<b>129,010</b>	<b>109,569</b>

### Reconciliation of EBITDA to EBIT:

US \$ in thousands	2009	2008
EBITDA	129,010	109,569
Depreciation expense	(39,617)	(42,053)
Amortization of other assets	(1,247)	(1,196)
<b>EBIT</b>	<b>88,146</b>	<b>66,320</b>

<sup>(1)</sup> 2008 nonrecurring items consist primarily of the settlement and legal costs associated with the ICE investigation (US \$25.8 million), the first time effect of the STECO RPC recollection accrual, start-up costs for IFCO SYSTEMS do Brasil Serviços de Embalagem Ltda, severance payments and the operating result of ILD Logistik + Transport GmbH, which was a part of the STECO acquisition, however will be liquidated. 2009 nonrecurring items consist primarily of "ICE related expenses", the operating result of ILD Logistik + Transport GmbH and severance accruals. ICE related expenses consist of legal expenses, salaries for employees on leave and the interest accrued on the present value of the ICE settlement obligation.

## Summary information by continuing business segment

US \$ in thousands	2009	2008	% Change
<b>Revenues:</b>			
RPC Management Services	398,471	358,282	11.2%
Pallet Management Services	337,455	377,606	(10.6%)
	<b>735,926</b>	<b>735,888</b>	<b>0.0%</b>
<b>Gross profit:</b>			
RPC Management Services	105,006	74,349	41.2%
Pallet Management Services	46,134	53,677	(14.1%)
	<b>151,140</b>	<b>128,026</b>	<b>18.1%</b>
<b>EBITDA:</b>			
RPC Management Services	116,943	86,791	34.7%
Pallet Management Services	22,988	30,409	(24.4%)
Operations subtotal	<b>139,931</b>	<b>117,200</b>	<b>19.4%</b>
Corporate	(10,921)	(7,631)	43.1%
	<b>129,010</b>	<b>109,569</b>	<b>17.7%</b>
<b>EBIT:</b>			
RPC Management Services	82,856	49,738	66.6%
Pallet Management Services	16,211	24,213	(33.0%)
Operations subtotal	<b>99,067</b>	<b>73,951</b>	<b>34.0%</b>
Corporate	(10,921)	(7,631)	43.1%
	<b>88,146</b>	<b>66,320</b>	<b>32.9%</b>
<b>Operating cash flows:</b>			
RPC Management Services	116,722	50,092	133.0%
Pallet Management Services	18,279	22,104	(17.3%)
Operations subtotal	<b>135,001</b>	<b>72,196</b>	<b>87.0%</b>
Corporate	(10,443)	(15,054)	(30.6%)
	<b>124,558</b>	<b>57,142</b>	<b>118.0%</b>
<b>Capital expenditures:</b>			
RPC Management Services	55,038	85,521	(35.6%)
Pallet Management Services	1,989	1,902	4.6%
Operations subtotal	<b>57,027</b>	<b>87,423</b>	<b>(34.8%)</b>
Corporate	1,048	1,530	(31.5%)
	<b>58,075</b>	<b>88,953</b>	<b>(34.7%)</b>
	December 31, 2009	December 31, 2008	
<b>Personnel:</b>			
RPC Management Services	750	855	
Pallet Management Services	3,118	3,392	
Operations subtotal	<b>3,868</b>	<b>4,247</b>	
Corporate	9	8	
	<b>3,877</b>	<b>4,255</b>	

## 2005 – 2009 Financial summary

US \$ in thousands	2005	2006	2007	2008	2009
<b>Statement of income data:</b>					
Revenue	576,274	647,236	692,548	735,888	735,926
Cost of sales	460,065	538,270	569,942	607,862	584,786
<b>Gross profit</b>	<b>116,209</b>	<b>108,966</b>	<b>122,606</b>	<b>128,026</b>	<b>151,140</b>
Selling, general and administrative expenses	50,662	49,921	59,950	73,757	77,832
Other operating income, net	(681)	(73)	(2,407)	(3,383)	(7,792)
<b>Income from operations</b>	<b>66,228</b>	<b>59,118</b>	<b>65,063</b>	<b>57,652</b>	<b>81,100</b>
Net gain of RPC pool adjustment	–	11,396	–	–	–
ICE related expenses	–	(7,079)	(5,944)	(25,826)	(8,723)
Foreign currency (loss) gain	(2,488)	(2)	899	(3,585)	2,292
Income (loss) from equity entities, net	977	265	446	(220)	(220)
Other (expense) income, net	(274)	(140)	(342)	271	33
Net interest cost	(17,561)	(18,682)	(21,239)	(26,867)	(43,413)
Factoring charges	(320)	(439)	(620)	(1,054)	(618)
<b>Net income from continuing operations before taxes</b>	<b>46,562</b>	<b>44,437</b>	<b>38,263</b>	<b>371</b>	<b>30,451</b>
Income tax provision	(2,006)	(6,485)	(10,229)	(13,107)	(8,798)
<b>Net income (loss) from continuing operations</b>	<b>44,556</b>	<b>37,952</b>	<b>28,034</b>	<b>(12,736)</b>	<b>21,653</b>
Net (loss) income from discontinued operations	(3,651)	(665)	(927)	1,152	(1,699)
<b>Net income (loss)</b>	<b>40,905</b>	<b>37,287</b>	<b>27,107</b>	<b>(11,584)</b>	<b>19,954</b>
<b>Other financial data:</b>					
Capital expenditures from continuing operations, including cash paid for acquisitions	83,947	101,300	77,499	88,953	58,075
Total debt, including finance lease obligations	153,881	177,499	199,317	291,494	338,615
Net debt	92,913	150,162	163,806	259,988	265,573
Total assets	630,481	698,341	806,237	887,709	996,465
Shareholders' equity	201,469	233,858	254,626	222,756	222,999

## Liquidity and capital resources

The following table summarizes our commitments under interest-bearing debt agreements as of December 31, 2009, as well as our cash and cash equivalents and net debt as of that date.

US \$ in thousands	Payments due within				Total
	1 year	2-3 years	4-5 years	5+ years	
Senior Secured Notes, net of deferred financing costs	–	–	–	263,136	263,136
Present value of finance lease obligations	23,845	29,892	11,275	–	65,012
Revolving credit facility, net of deferred financing costs	(2,368)	–	–	–	(2,368)
Sellers' note	8,223	–	–	–	8,223
Other, net of deferred financing costs	3,367	1,245	–	–	4,612
<b>Total</b>					<b>338,615</b>
Cash and cash equivalents					73,042
<b>Net debt</b>					<b>265,573</b>

See Notes to the consolidated financial statements for further discussion of our debt agreements and sources of liquidity.

## Other contractual obligations and commercial commitments

The following table summarizes our commitments for future expenditures related to operating leases as of December 31, 2009.

US \$ in thousands	Payments due within				Total
	1 year	2-3 years	4-5 years	5+ years	
Operating lease commitments	20,824	26,343	9,709	2,248	59,124

See Notes to the consolidated financial statements for further discussion of this item.

## Liquidity prospects

Our sources of liquidity currently include cash from operations, cash and cash equivalents on hand and amounts available under the working capital facility and certain factoring agreements. As of December 31, 2009, our liquidity was US \$138.2 million. We believe that our sources are sufficient to finance our future capital and operational requirements in accordance with our business plans.



## Risk management

Our internal risk management policies are integral parts of how we plan and execute our business strategies. We use a comprehensive set of internal risk management and control systems to anticipate, measure, monitor and manage our exposure to risk. The most important of these are our enterprise-wide processes for strategic planning, management reporting and internal audit. The Board of Managing Directors can assess, that as regard to financial reporting risks, the internal risk management and control systems provide a reasonable assurance that the financial reporting does not contain any errors of material importance and that the risk management and control systems worked properly in the year 2009. The coordination of these processes and procedures are intended to ensure that our Board of Managing Directors, Executive Management Committee and Supervisory Board are informed about material risks on a timely basis.

The Company has adequate control systems in place which address internal and external business risks. The Company is constantly working on improving these systems. In order to address these potential risks, the Company is emphasizing the internal audit function which covers both its European and USA business activities. Additionally, a compliance officer function is installed to oversee the Company's corporate compliance programs.

Our focus is to be in compliance with applicable external regulations and with our internal charters, guidelines and understanding of business ethics. We are strongly geared to manage our organization and processes to mitigate significant business risks.

Below we describe the major categories of risks that could materially affect our business, our strategies, our financial condition and our results of operations. The risks we describe here are not necessarily the only ones we face. Additional risks not known to us, or that we now consider less significant, could also adversely affect our business.

### Competition

We face competition in all industry sectors in which we operate. We expect aggressive competition from other reusable container providers and from the traditional packaging companies, in particular producers of cardboard boxes. In addition, there are relatively few barriers that prevent entry on a local or regional level into the traditional packaging and pallet industries. The effect of this competition could limit our ability to grow, increase pricing pressure on our products and otherwise affect our financial results.

The market for pallet recycling services is highly fragmented and competitive, resulting in intense pricing competition. Other pallet systems may include pallets fabricated from non-wooden components like plastic as cost-effective, durable alternatives to wooden pallets. Increased competition from pallet pooling companies or providers of other alternatives to wooden pallets could make it more difficult for us to attract and retain customers and may force us to reduce prices, which may decrease our profitability.

## Retail relationships

Our RPC Management Services business segment is dependent on our relationships with a relatively small number of large retailers. Our inability to maintain these relationships or cultivate new relationships on similar terms will impair our ability to remain competitive in the markets in which we operate.

Our Pallet Management Services business segment sources the majority of our pallets for reconstruction from businesses that use pallets, including large and small retailers.

The loss of one or more of these retail relationships would have a material negative impact on our revenues, profitability and cash flows.

## RPC Management Services' pool risks

Despite our experience with container pooling and transport, and the relative durability and reliability of RPCs, our pool of RPCs is subject to shrinkage due to unforeseen loss and damage during transport in the product distribution cycle. Increased loss of or damage to RPCs may increase our costs in maintaining our current RPC Management Services' pool, thus requiring additional capital investments, which could limit our profitability. We have implemented operational, logistic and analytical tools in order to reduce and minimize those risks. Additionally our depreciation policy considers these risks.

## Supplier risk

We procure our green RPCs used in our RPC Management Services' business exclusively from two suppliers under separate contracts for our European and US businesses. Our RPC Management Services' operations depend upon obtaining deliveries of RPCs on a timely basis and on commercially reasonable terms. We have maintained long-term relationships with these suppliers. If these suppliers ever become unwilling or unable to supply us with RPCs at all or on conditions acceptable to us, we may be unable to find alternative suppliers on a timely or cost-effective basis. This would limit our ability to supply our customers with RPCs on a timely basis and, thus, adversely affect our results of operations. However, if these contracts were terminated, IFCO has the right to use the RPC production moulds and has access to the mould's design drawings.

## Credit risk

We provide certain of our customers customary financing for our sales to them. We face a number of general risks in providing this financing, including delayed payments from customers or difficulties in the collection of receivables. We manage these credit risks using defined processes for assessing customer creditworthiness and through our group emphasis on collecting receivables fully and timely.

## Environmental risk

Our operations are subject to various environmental laws and regulations, including those dealing with the handling and disposal of waste products, fuel storage and air quality. Failure to comply with such laws and regulations can have serious consequences, including civil and criminal fines and penalties, and orders to limit or shut down operations. We manage these risks with strict internal procedures and through our internal management reporting tools.

See Notes to the consolidated financial statements for further discussion of existing environmental matters.

## Foreign currency risk

Foreign currency risk is the risk that we will incur economic losses due to adverse changes in foreign currency exchange rates.

### Non cash foreign currency risk

As currency exchange rates change, translation of the financial statements of our international businesses into US Dollars and Euros affects year-to-year comparability of our results of operations. Appreciation of the US Dollar, our presentation currency, against the Euro decreases our revenues and costs as reported in our financial statements for those operations that have a functional currency other than the US Dollar. Conversely, depreciation of the US Dollar against the Euro increases our revenues and costs. The appreciation or depreciation of the US Dollar against the Euro, therefore, impacts our reported results.

Aside from the US Dollar, our reporting currency, the Euro is our other primary functional currency. The following table summarizes the value of the Euro relative to the US Dollar.

	As of December 31		Average for Fiscal Year	
	2009	2008	2009	2008
US Dollar relative to 1 Euro	1.4406	1.3919	1.3935	1.4731

### Cash foreign currency risk

Our operating subsidiaries in countries other than those countries participating in the European Monetary Union and adopting the Euro as their national currency use their local currency as their functional currency. Transactions between those European countries which do not use the Euro as their national currency and countries which do use the Euro as their national currency might result in a cash foreign currency risk.

We incur currency transaction risk whenever one of our operating subsidiaries enters into either a purchase or sales transaction using a currency other than its functional currency. Our currency risk arises from foreign currency receivables as well as from firm commitments to purchase services and supplies in the future in currencies other than the subsidiary's functional currency. Additionally, the intercompany financing between IFCO SYSTEMS N.V. and IFCO SYSTEMS North America Inc. is subject to currency transaction risk.

## Interest rate risk

The Company's exposure to the risk of changes in market interest rates is limited and relates only to the working capital facility. The majority of the Company's interest bearing debt (Senior Secured Notes) has fixed interest rates.

The sensitivity of the financial results with regard to interest rate risk, foreign currency risk and credit risk are further explained in the notes on financial risk management objectives and policies.

## Commodity price risk

We are subject to market risk with respect to certain commodities. Plastic granulate is a significant component of cost of goods sold for our RPCs, used pallets are the principal raw material cost in our Pallet Management Services business segment, and energy, particularly diesel fuel, represents a significant cost in each of our key business segments. To the extent that we purchase new RPCs made from new, virgin material instead of recycled RPCs, any increase in the cost of new granulate will increase cost of goods sold resulting in decreased profitability unless there is a corresponding increase in the prices we charge our customers. Similarly, increases in energy costs or in the cost of used pallets could create pressure on our gross margin if we do not increase customer prices. We may be limited in the scope and timing of cost increases, if any, that we are able to pass along to customers. In addition, price increases could reduce revenues if lower volumes result.

We do not enter into futures contracts on commodity markets to hedge our exposure to the commodities described above.

## Internal control over financial reporting

Our internal controls over financial reporting are designed to provide reasonable, but no absolute, assurance regarding the reliability of management and financial reporting in accordance with IFRS. Our procedures include the maintenance of an accounting manual that is designed to enable it to conform to IFRS and controls that ensure that:

- Commitments and expenditures are appropriately authorized by management;
- Records are maintained which accurately and fairly reflect transactions;
- Any unauthorized acquisition, use or disposal of the Company's assets that could have a material effect on the Financial Statements should be detected on a timely basis;
- Transactions are recorded as required to permit the preparation of financial statements;

During the year we monitored the proper functioning of the above mentioned controls. Due to inherent limitations however internal controls over financial reporting may not prevent or detect misstatements. Risk management and control systems provide therefore reasonable assurance that the financial reporting does not contain any material inaccuracies. No material weaknesses were identified during the year.

Based on this we are of opinion that the internal risk management and control systems provide a reasonable assurance that the financial reporting does not contain any errors of material importance and that the risk management and control systems worked properly in the year under review.

## Acquisitions and dispositions

IFCO SYSTEMS GmbH, an indirect subsidiary of IFCO SYSTEMS N.V., acquired all of the shares of STECO Holding GmbH and its subsidiaries, one of Europe's notable RPC service providers, during 2008. We refer to this acquired group as STECO herein (See Notes for further information of this acquisition). STECO was consolidated for the first time commencing April 16, 2008.

## Research and development

We are engaged in ongoing product improvement efforts with our RPC Management Services' suppliers and customers to make our RPCs more durable and handling-efficient with a lower cost per trip and to develop new products. These research and development efforts are conducted by the supplier pursuant to the terms of the applicable supply agreements and do not involve separate research and development expenditures.

We are developing tracking and tracing applications to use technology to track the location and the content of our RPCs, pallets and other conveyances. We believe that such a tracking technology can improve supply chain planning and asset utilization, automate warehousing and logistics processes and provide more current information on new pricing strategies and implementation. With respect to any technology selected for testing and possible implementation, we will consider various factors, including field effectiveness, ease of use and cost.

As of December 31, 2009 we have capitalized US \$5.6 million in hardware and associated research and development. We started to implement this technology in the RPC US business in October 2005.

Given the nature of the Pallet Management Services operations, we do not have any material product research and development expenditures.

## Legal proceedings

See Notes to the consolidated financial statements for discussion of these items.

## Corporate governance

Sound corporate governance is a high priority to IFCO. The confidence of our stakeholders is essential if their cooperation in and with the Company shall be effective. The guidelines on which our corporate governance rests are good entrepreneurship, enterprise continuity, operational and corporate control maintenance and enhancement, and decision making integrity and transparency of our Executive Management and supervision thereof. The Executive Management, the Board of Managing Directors and the Supervisory Board have overall responsibility for weighing up the interests, generally with a view to ensuring the continuity of the enterprise. In doing so, the Company endeavors to create long-term shareholder value.

The Company has implemented a code of ethics to act in accordance with the highest standards of honesty, integrity and fairness and expect the same in their relationships with others while maintaining a work and business climate fostering such standards. The code of ethics is specifically intended to provide for a number of implementing requirements in the area of avoidance of conflicts of interest by the Supervisory Board, the Board of Managing Directors, the Executive Management Committee and employees of the Company. The Company has also established arrangements in regard of a whistleblower function.

As a Dutch public limited company, we apply principles and best practice statements of the amended Dutch Corporate Governance Code which came into effect as from January 1, 2009 (Code Frijns). The Dutch Corporate Governance Code is also reflected in the Company's Articles of Association.

The Board of Managing Directors and the Supervisory Board are responsible for the corporate governance structure of the Company and the compliance with the Corporate Governance Code. They are accountable for this to the General Meeting of Shareholders.

The Company does not have any existing or potential anti-takeover measures in place.

## Outlook

As the financial crisis that unfolded in 2008 spread to the worldwide economy in 2009, we experienced challenging economic climates in many of our markets. While the economies in both Europe and the United States, our two key markets, remained in weakened states during 2009, it is expected that these economies will begin to recover in the second half of 2010.

We believe that our RPC Management Services business will not suffer materially from the worldwide economic downturn, as the grocery food retail industry, which is our main customer base, has not been as strongly affected as other industries.

Accordingly, the European RPC Management Services business will continue to leverage our leadership position and market experience to meet or exceed overall market development. We plan to increase our sales initiatives and to continue to expand our geographic presence in Western Europe, Central Eastern Europe (CEE) and South America. In the United States, we have seen increases in the overall RPC penetration among grocery food retailers and plan to grow in excess of this market development. Based on our solid RPC business model, we expect that the RPC Management Services businesses will continue to grow in 2010. Our investments to support this growth will be carefully aligned with our business development and are targeted to continually increase the return on our invested capital.

Our Pallet Management Services business has significantly been negatively affected by the overall economic decline in the United States in 2009, primarily as a result of pressure on prices from lower market demand. Nevertheless, we remain confident that the key competitive advantages of the Pallet Management Services business – the breadth of service offerings, the national network and the value proposition at a national and local level – have not changed and should allow our Pallet Management Services segment to stabilize revenues and increase profitability in 2010.

We believe that on our current assessment of the markets and our business the trends described above should result in overall gains in both revenues and operational profitability in 2010 as compared to 2009.

Financially, we expect to be able to fund our capital, operational and debt service requirements through our own operating cash flows.



## Subsequent events

No subsequent events occurred between December 31, 2009 and the authorization date of our 2009 annual report which the Company believes would have a material effect on the consolidated financial statements or footnotes herein.

## Responsibility statement

To the best of our knowledge, and in accordance with all International Financial Reporting Standards (IFRS) as adopted by the European Union, the consolidated financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company, and the Company's management report includes a fair review of the development and performance of the business and the position of the Company, together with a description of the principal opportunities and risks associated with the expected development of the Company.



To: The Supervisory Board and Shareholders of IFCO SYSTEMS N.V.

# Auditors' report

## Report on the consolidated financial statements

We have audited the accompanying consolidated financial statements 2009 which are part of the financial statements of IFCO SYSTEMS N.V., Amsterdam, which comprise the consolidated statements of financial position as at December 31, 2009, the consolidated income statements, consolidated statements of changes in equity and consolidated cash flow statements for the year then ended and a summary of significant accounting policies and other explanatory notes.

### Management's responsibility

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and with Part 9 of Book 2 of the Netherlands Civil Code, and for the preparation of the management's discussion and analysis in accordance with Part 9 of Book 2 of the Netherlands Civil Code. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### Auditor's responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audit. We conducted our audit in accordance with Dutch law, which includes an equivalent of International Standards on Auditing. These standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements give a true and fair view of the financial position of IFCO SYSTEMS N.V. as at December 31, 2009, and of its result and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union and with Part 9 of Book 2 of the Netherlands Civil Code.

## Report on other legal and regulatory requirements

Pursuant to the legal requirement under 2:393 sub 5 part f of the Netherlands Civil Code, we report, to the extent of our competence, that the management's discussion and analysis is consistent with the consolidated financial statements as required by 2:391 sub 4 of the Netherlands Civil Code.

Eindhoven, March 2, 2010

Ernst & Young Accountants LLP

signed by P.J.A. Gabriëls

## IFCO SYSTEMS N.V. and subsidiaries consolidated statements of financial position

US \$ in thousands	Notes	December 31, 2009	December 31, 2008 Restated <sup>(1)</sup>	As at January 1, 2008 Restated <sup>(1)</sup>
<b>Assets</b>				
<b>Non-current assets:</b>				
Goodwill	(4, 7)	210,367	205,317	159,458
Intangible assets	(7)	2,417	3,488	714
Property, plant and equipment, net	(6)	467,484	435,691	392,179
Investment in an associate	(5)	2,318	2,460	2,899
Deferred tax asset	(12)	2,587	6,857	12,988
Other assets		654	453	406
<b>Total non-current assets</b>		<b>685,827</b>	<b>654,266</b>	<b>568,644</b>
<b>Current assets:</b>				
Receivables, net	(7)	203,831	158,823	166,387
Inventories	(7)	12,899	17,535	11,710
Other current assets	(7)	20,866	25,579	25,380
Cash and cash equivalents		73,042	31,506	35,511
<b>Total current assets</b>		<b>310,638</b>	<b>233,443</b>	<b>238,988</b>
<b>Total assets</b>		<b>996,465</b>	<b>887,709</b>	<b>807,632</b>
<b>Equity and liabilities</b>				
<b>Equity attributable to equity holders of the parent:</b>				
Ordinary share capital, €0.01 par value, 100,000,000 shares authorized; 54,222,214 issued and outstanding as of 2009 and 2008, respectively		583	583	583
Treasury shares		(23,433)	(8,150)	(3,205)
Paid in capital	(7)	518,927	521,966	522,545
Other reserves	(7)	(6,833)	(4,109)	(4,859)
Retained earnings		(266,245)	(287,534)	(275,950)
<b>Total equity</b>		<b>222,999</b>	<b>222,756</b>	<b>239,114</b>
<b>Non-current liabilities:</b>				
Interest bearing loans and borrowings, net of current maturities	(11)	264,381	169,743	156,822
Finance lease obligations, net of current maturities	(11)	41,167	34,677	21,615
Deferred tax liability	(12)	8,124	9,317	11,209
Other liabilities	(7)	10,555	15,309	–
<b>Total non-current liabilities</b>		<b>324,227</b>	<b>229,046</b>	<b>189,646</b>
<b>Current liabilities:</b>				
Current maturities of interest bearing loans and borrowings	(11)	9,222	65,830	3,424
Current maturities of finance lease obligations	(11)	23,845	21,244	17,456
Provisions	(7, 14)	40,931	36,061	28,601
Refundable deposits	(7)	170,765	133,046	140,183
Trade and other payables	(7)	137,312	128,576	142,170
Income tax payable		1,862	3,255	3,401
Other liabilities	(7)	65,302	47,895	43,637
<b>Total current liabilities</b>		<b>449,239</b>	<b>435,907</b>	<b>378,872</b>
<b>Total liabilities</b>		<b>773,466</b>	<b>664,953</b>	<b>568,518</b>
<b>Total equity and liabilities</b>		<b>996,465</b>	<b>887,709</b>	<b>807,632</b>

<sup>(1)</sup> Certain numbers shown here do not correspond to the 2008 financial statements and reflect adjustments made as detailed in Note 2.

## IFCO SYSTEMS N.V. and subsidiaries consolidated income statements

US \$ in thousands, except share and per share amounts	Notes	Year ended December 31, 2009	Year ended December 31, 2008 Restated <sup>(1)</sup>
<b>Revenues:</b>			
RPC Management Services		398,471	358,282
Pallet Management Services		337,455	377,606
Total revenues		735,926	735,888
<b>Cost of sales:</b>	(8)		
RPC Management Services		293,465	283,933
Pallet Management Services		291,321	323,929
Total cost of sales		584,786	607,862
<b>Gross profit:</b>			
RPC Management Services		105,006	74,349
Pallet Management Services		46,134	53,677
Total gross profit		151,140	128,026
Selling expenses	(8)	20,520	20,665
General and administrative expenses	(8)	57,312	53,092
Other operating income		(8,137)	(4,129)
Other operating expense		345	746
Profit from operating activities		81,100	57,652
ICE related expenses		(8,723)	(25,826)
Foreign currency gain		2,555	3,194
Foreign currency loss		(263)	(6,779)
Loss from equity entity	(5)	(220)	(220)
Other income		245	644
Other loss		(212)	(373)
		(6,618)	(29,360)
Interest expense	(8)	(44,484)	(27,350)
Interest income	(8)	1,071	483
Factoring charges	(11)	(618)	(1,054)
Result of finance activities		(44,031)	(27,921)
Profit from continuing operations before taxes		30,451	371
Current income tax provision	(12)	(4,172)	(5,233)
Deferred income tax provision	(12)	(4,626)	(7,874)
Income tax provision	(12)	(8,798)	(13,107)
Profit (loss) before discontinued operations		21,653	(12,736)
(Loss) income from discontinued operations	(9)	(1,699)	1,152
<b>Net profit (loss)</b>		<b>19,954</b>	<b>(11,584)</b>
Profit (loss) per share from continuing operations – basic		0.41	(0.24)
Profit (loss) per share from continuing operations – diluted		0.41	(0.24)
(Loss) profit per share from discontinuing operations – basic		(0.03)	0.02
(Loss) profit per share from discontinuing operations – diluted		(0.03)	0.02
Net profit (loss) per share – basic		0.38	(0.22)
Net profit (loss) per share – diluted		0.38	(0.22)
Shares on which net profit is calculated:	(10)		
Basic <sup>(2)</sup>		52,719,166	53,718,928
Effect of dilutive stock options		154,561	–
<b>Diluted</b>		<b>52,873,727</b>	<b>53,718,928</b>

<sup>(1)</sup> Certain numbers shown here do not correspond to the 2008 financial statements and reflect adjustments and reclassifications made as detailed in Note 1 and Note 2.

<sup>(2)</sup> Average outstanding shares during the period.

## IFCO SYSTEMS N.V. and subsidiaries consolidated statements of comprehensive income

US \$ in thousands	2009	2008 Restated <sup>(1)</sup>
Net profit (loss)	19,954	(11,584)
Currency translation differences	(2,724)	750
Other comprehensive income for the period	(2,724)	750
Total comprehensive income for the period	17,230	(10,834)

## IFCO SYSTEMS N.V. and subsidiaries consolidated statements of changes in equity

US \$ in thousands, except share amounts	Ordinary Shares	Treasury Shares	Ordinary Shares	Treasury Shares	Paid in Capital	Retained Earnings	Other Reserves	Total Equity
	Shares	Shares	Amount	Amount				
Balance at January 1, 2008	54,222,214	269,946	583	(3,205)	522,545	(260,476)	(4,821)	254,626
Restatement <sup>(1)</sup>	–	–	–	–	–	(15,474)	(38)	(15,512)
Balance at January 1, 2008 – Restated <sup>(1)</sup>	54,222,214	269,946	583	(3,205)	522,545	(275,950)	(4,859)	239,114
Stock-based compensation expense	–	–	–	–	431	–	–	431
Buyback of treasury shares	–	548,426	–	(5,964)	–	–	–	(5,964)
Exercise of stock options funded by treasury shares	–	(69,333)	–	1,019	(778)	–	–	241
Current and future tax deduction from stock option exercise	–	–	–	–	(232)	–	–	(232)
Net loss	–	–	–	–	–	(11,584)	–	(11,584)
Other comprehensive income	–	–	–	–	–	–	750	750
Total comprehensive income	–	–	–	–	–	(11,584)	750	(10,834)
Balance at December 31, 2008 – Restated <sup>(1)</sup>	54,222,214	749,039	583	(8,150)	521,966	(287,534)	(4,109)	222,756
Stock-based compensation income	–	–	–	–	(207)	–	–	(207)
Buyback of treasury shares	–	2,389,348	–	(19,028)	–	–	–	(19,028)
Exercise of stock options funded by treasury shares	–	(169,668)	–	3,745	(3,046)	–	–	699
Current and future tax deduction from stock option exercise	–	–	–	–	214	–	–	214
Tax effect on restatement	–	–	–	–	–	1,335	–	1,335
Net profit	–	–	–	–	–	19,954	–	19,954
Other comprehensive income	–	–	–	–	–	–	(2,724)	(2,724)
Total comprehensive income	–	–	–	–	–	19,954	(2,724)	17,230
Balance at December 31, 2009	54,222,214	2,968,719	583	(23,433)	518,927	(266,245)	(6,833)	222,999

<sup>(1)</sup> Certain numbers shown here do not correspond to the 2008 financial statements and reflect adjustments made as detailed in Note 2.



# IFCO SYSTEMS N.V. and subsidiaries consolidated cash flow statements

US \$ in thousands	Notes	Year ended December 31,	
		2009	2008 Restated <sup>(1)</sup>
<b>Cash flows from continuing operating activities:</b>			
Net profit (loss)		19,954	(11,584)
ICE related expenses		8,723	25,826
Adjustments for:			
Depreciation and amortization expense of property, plant and equipment		39,617	42,053
Amortization of other assets	(8)	1,247	1,196
Stock-based compensation (income) expense	(8, 15)	(31)	431
Foreign currency loss (gain), net	(8)	(2,292)	3,588
Current income tax provision	(12)	4,172	5,233
Deferred income tax provision	(12)	4,626	7,874
Loss from equity entity	(5)	220	220
Income on sale of property, plant and equipment		(139)	(13)
Interest expense	(8)	44,484	27,350
Interest income	(8)	(1,071)	(483)
Factoring charges	(11)	618	1,054
Other income		(567)	–
Loss (income) from discontinued operations	(9)	1,699	(1,152)
Cash generated from continuing operations, excluding the cash flow effect of changes in working capital and excluding ICE		121,260	101,590
<b>Changes in working capital of continuing operations:</b>			
Receivables		(39,733)	17,415
Inventories		4,638	(5,773)
Trade and other payables		5,444	(24,027)
Refundable deposits		31,983	(604)
Other assets and liabilities		11,750	(23,252)
Cash flow effect of changes in operating assets and liabilities of continuing operations		14,082	(36,241)
Cash generated from continuing operations before income tax payments and excluding ICE		135,342	65,349
Cash used for ICE		(10,784)	(8,207)
Cash generated from continuing operations before income tax payments and including ICE		124,558	57,142
Income taxes paid		(6,122)	(5,782)
Cash generated from continuing operating activities		118,436	51,360
Cash generated from (used in) discontinued operations		75	(1,200)
Net cash generated from operating activities		118,511	50,160
<b>Cash flows from investing activities:</b>			
Purchase of RPCs		(50,123)	(51,777)
Purchase of property, plant and equipment		(7,952)	(6,368)
Acquisition of STECO Holding GmbH and its subsidiaries, net of cash acquired	(3)	–	(30,808)
Total capital expenditures		(58,075)	(88,953)
Proceeds from sale of property, plant and equipment		287	177
Net cash used in investing activities		(57,788)	(88,776)
<b>Cash flows from financing activities:</b>			
Principal proceeds (payments) of long-term debt		125,081	(45)
Partial payback of sellers' note		(12,253)	–
Interest paid		(56,684)	(24,861)
Interest received		1,024	517
Proceeds from exercise of stock options		699	241
Principal payments of finance lease obligations		(22,719)	(22,931)
Proceeds from sale-leaseback transactions		25,945	25,537
Net (payments for payback) proceeds from use of revolving credit facility	(11)	(63,215)	62,371
Payments for treasury share buyback		(19,028)	(5,964)
Net cash (used in) generated from financing activities		(21,150)	34,865
Effect of exchange rate changes on cash and cash equivalents		1,963	(254)
Net increase (decrease) in cash and cash equivalents		41,536	(4,005)
Cash and cash equivalents, beginning of period		31,506	35,511
Cash and cash equivalents, end of period		73,042	31,506

<sup>(1)</sup> Certain numbers shown here do not correspond to the 2008 financial statements and reflect adjustments made as detailed in Note 2.

# Notes to consolidated financial statements

(US \$ in thousands, except per share amounts or unless otherwise stated)

## 1. Business, organization and basis of presentation

The consolidated financial statements of IFCO SYSTEMS N.V. (IFCO or the Company) for the year ended December 31, 2009 were authorized by the Board of Managing Directors on February 26, 2010.

IFCO SYSTEMS N.V. is a Netherlands holding company for the following operating companies: IFCO SYSTEMS GmbH and its subsidiaries in Europe and South America, IFCO SYSTEMS North America, Inc. and its subsidiaries. The Company's headquarter is located in Amsterdam, Evert van de Beekstraat 310, 1118 CX Schiphol Centrum, the Netherlands. Its European operations headquarters are in Pullach, Germany, and its North American operations headquarters are in Houston, Texas.

In Europe, North America and South America, IFCO is involved in the organization and administration of the rental, distribution and purchase of reusable plastic containers (RPC) and offers a comprehensive RPC Management Services system. After the Company has collected, sanitized and cleaned the RPCs, they are rented primarily to producers of fresh fruit and vegetables in exchange for a one-time usage fee. The producers' goods are transported in the RPCs to various intermediaries and ultimately to retailers for sale to consumers. IFCO delivers the empty RPCs to customers' bulk warehouses and collects the empty RPCs from regional service points again.

Aside from the RPC Management Services business in the United States, IFCO SYSTEMS North America principally offers Pallet Management Services. The wide range of Pallet Management Services offerings range from consultancy services and comprehensive pallet services programs including, on or off site sort/repair of pallets, reverse logistics services to web-based tracking/data management services.

The functional currency of the North American operations is the US Dollar, functional currency of the South American operations is the individual local currency and the primary functional currency of IFCO SYSTEMS N.V. and for most of the European operations is the Euro, the currency of their primary economic environment in which they operate. Those functional currencies reflect the respective regional currency influence on sales prices for goods and services, influences on labor, material and other costs and the currency in which funds from financing activities are generated.

The Company's presentation currency is the US Dollar, because the main portion of the revenues and associated expenses do occur in US Dollar. Therefore, the Company's assets, liabilities, revenues and expenses are subject to exchange rate fluctuations between the US Dollar, which is the Company's group level presentation currency, and the Euro. Exchange rate fluctuations occur, to a lesser extent, as a result of certain subsidiaries operating in other countries and using other functional currencies.

In the income statement, the Company used a subtotal “Profit from operating activities” that is a non-GAAP measure and not as such defined by IFRS. The subtotal excludes all costs relating to the ICE investigation (see Notes – Litigation), which therefore were reclassified from general and administrative expenses to a separate line outside the operating result due to the magnitude and the non recurring character of these expenses. ICE related expenses consist of legal expenses, salaries for employees on leave and the interest accrued on the present value of the ICE settlement obligation. In 2009, the Company made changes in the presentation of the income statement. These changes reflect only certain reclassifications. Amortization of other assets (2008: US \$1.2 million) and stock-based compensation expense (2008: US \$0.4 million) are no longer presented separately in the income statement and are reclassified to general and administrative expenses. The comparative 2008 figures for the income statement are reclassified accordingly.

## 2. Summary of significant accounting policies

### Statement of compliance

The consolidated financial statements of the Company and all its subsidiaries have been prepared in accordance with all International Financial Reporting Standards (IFRS) as adopted by the European Union and with Part 9 of Book 2 of the Netherlands Civil Code.

### Changes in accounting policies

The accounting policies adopted are consistent with those of the previous financial year except as follows:

The Company has adopted the following new and revised IFRS and IFRIC interpretations as of January 1, 2009.

- IAS 1 – Presentation of Financial Statements – Revised
- IAS 23 – Borrowing Costs – Revised
- IAS 32 Financial Instruments – Presentation and IAS 1 Presentation of Financial Statements – Puttable Financial Instruments and Obligations Arising on Liquidation
- IFRS 2 Share based Payment (Revised)
- IFRS 3 Business Combinations (Revised) and IAS 27 Consolidated and Separate Financial Statements (Revised) / (Early adopted)
- IFRS 7 Financial Instruments: Disclosures
- IFRS 8 Operating Segments
- IFRIC 9 Reassessment of Embedded Derivatives and IAS 39 Financial Instruments: Recognition and Measurement

- IFRIC 13 Customer Loyalty Programmes
- IFRIC 15 Agreement for the Construction of Real Estate
- IFRIC 16 Hedges of a Net Investment in a Foreign Operation
- IFRIC 18 Transfers of Assets from Customers
- Improvements to IFRSs (May 2008)

When the adoption of the standard or interpretation is deemed to have an impact on the financial statements of performance of the Company, its impact is described below:

▪ **IAS 1 – Presentation of Financial Statements – Revised**

The standard separates owner and non-owner changes in equity. The statement of changes in equity includes only details of transactions with owners, with non-owner changes in equity presented as a single line. In addition, the standard introduces the statement of comprehensive income: it presents all items of recognized income and expense, either in one single, or in two linked statements. The Company has elected to present two statements.

▪ **IAS 23 – Borrowing Costs – Revised**

The standard has been revised to require capitalization of borrowing costs when such costs relate to a qualifying asset. A qualifying asset is an asset that necessarily takes a substantial period of time to get ready for its intended use or sale. In accordance with the transitional requirement in the Standard, the Company has adopted this prospective change. Accordingly, borrowing costs are capitalized on qualifying assets with a commencement date after January 1, 2009. No changes have been made for borrowing costs incurred prior to this date that have been expensed. This revised standard did not have any impact on the Company's financial position or performance.

▪ **IAS 32 Financial Instruments – Presentation and IAS 1 Presentation of Financial Statements – Puttable Financial Instruments and Obligations Arising on Liquidation**

The revisions provide a limited scope exception for puttable instruments to be classified as equity if they fulfill a number of specified features. The amendments to the standards did not have any impact on the financial position or performance of the Company, as the Company has not issued such instruments.

▪ **IFRS 2 Share based Payment (Revised)**

The revised standard clarifies the definition of a vesting condition and describes the treatment for an award that is effectively cancelled. This revised standard did not have any impact on the Company's financial position or performance.

▪ **IFRS 3 Business Combinations (Revised) and IAS 27 Consolidated and Separate Financial Statements (Revised) / (Early adopted)**

IFRS 3R introduces a number of changes in the accounting for business combinations occurring after this date that will impact the amount of goodwill recognized, the reported results in the period that an acquisition occurs, and future reported results. IAS 27R requires that a change in the ownership interest of a subsidiary (without loss of control) is accounted for as an equity transaction. Therefore, such transactions will no longer give rise to goodwill, nor will it give rise to a gain or loss. Furthermore, the amended standard changes the accounting for losses incurred by the subsidiary as well as the loss of control of a subsidiary. Other consequential amendments were made to IAS 7 Statement of

Cash Flows, IAS 12 Income Taxes, IAS 21 The Effects of Changes in Foreign Exchange Rates, IAS 28 Investment in Associates and IAS 31 Interests in Joint Ventures. The changes by IFRS 3R and IAS 27R affect future acquisitions or loss of control and transactions with minority interests.

▪ **IFRS 7 Financial Instruments: Disclosures**

The amended standard requires additional disclosure about fair value measurement and liquidity risk. Fair value measurements are to be disclosed by source of inputs using a three level hierarchy for each class of financial instrument. In addition, a reconciliation between the beginning and ending balance for Level 3 fair value measurements is now required, as well significant transfers between Level 1 and Level 2 fair value measurements. The amendments also clarify the requirements for liquidity risk disclosures. The fair value measurement disclosures and the liquidity risk disclosures did not have any impact on the Company's financial statements.

▪ **IFRS 8 Operating Segments**

This standard requires disclosure information about the Company's operating segments and replaced the requirement to determine primary (business) and secondary (geographical) reporting segments of the Company. The standard did not have any impact on the segment presentation. However, there are additional disclosure requirements shown within these Notes.

▪ **IFRIC 9 Reassessment of Embedded Derivatives and IAS 39 Financial Instruments: Recognition and Measurement**

These amendments to IFRIC 9 require an entity to assess whether an embedded derivative must be separated from a host contract when the entity reclassifies a hybrid financial asset out of the fair value through profit or loss category. This assessment is to be made based on circumstances that existed on the later of the date the entity first became a party to the contract and the date of any contract amendments that significantly change the cash flows of the contract. IAS 39 now states that if an embedded derivative cannot be reliably measured, the entire hybrid instrument must remain classified as at fair value through profit or loss. This interpretation did not have any impact on the Company's financial statements as no embedded derivatives currently exist.

▪ **IFRIC 13 Customer Loyalty Programmes**

This Interpretation requires customer loyalty award credits to be accounted for as a separate component of the sales transaction in which they are granted and therefore part of the fair value of the consideration received is allocated to the award credits and deferred over the period that the award credits are fulfilled. This interpretation did not have any impact on the Company's financial statements as no such schemes currently exist.

▪ **IFRIC 15 Agreement for the Construction of Real Estate**

The interpretation clarifies when and how revenue and related expenses from the sale of a real estate unit should be recognized if an agreement between a developer and a buyer is reached before the construction of the real estate is completed. Furthermore, the interpretation provides guidance on how to determine whether an agreement is within the scope of IAS 11 or IAS 18. IFRIC 15 did not have any impact on the consolidated financial statement because the Company does not conduct such activity.

- **IFRIC 16 Hedges of a Net Investment in a Foreign Operation**

IFRIC 16 provides guidance on the accounting for a hedge of a net investment. As such it provides guidance on identifying the foreign currency risks that qualify for hedge accounting in the hedge of a net investment, where within the group the hedging instruments can be held in the hedge of a net investment and how an entity should determine the amount of foreign currency gain or loss, relating to both the net investment and the hedging instrument, to be recycled on disposal of the net investment. IFRIC 16 did not have any impact on the financial position or performance of the Company, as the Company has not entered into hedges.

- **IFRIC 18 Transfers of Assets from Customers**

IFRIC 18 became effective for transfers of assets from customers received on or after July 1, 2009. The IFRIC clarifies the requirements of IFRSs for agreements in which an entity receive from a customer an item of property, plant and equipment that the entity must then use either to connect the customer or provide the customer with ongoing access to a supply of goods or services (such as supply of electricity, gas or water). In some cases, the entity receives cash from a customer which must be used only to acquire or construct the item of property, plant and equipment in order to connect the customer to a network or provide the customer with ongoing access to a supply of goods or services (or to do both). This IFRIC did not have any impact on the financial position or performance of the Company.

## **Improvements to IFRSs**

In May 2008 the Board issued its first omnibus of amendments to its standards, primarily with a view to removing inconsistencies and clarifying wording. There are separate transitional provisions for each standard. The adoption of the following amendments resulted in changes to accounting policies but did not have any impact on the financial position or performance of the Company.

- **IAS 1 Presentation of Financial Statements**

Assets and liabilities classified as held for trading in accordance with IAS 39 Financial Instruments Recognition and Measurement are not automatically classified as current in the balance sheet.

- **IAS 8 Accounting Policies, Change in Accounting Estimates and Errors**

Clarification that only implementation guidance that is an integral part of an IFRS is mandatory when selecting accounting policies.

- **IAS 10 Events after the Reporting Period**

Clarification that dividends declared after the end of the reporting period are not obligations.

- **IAS 16 Property, Plant and Equipment**

Replace the term 'net selling price' with 'fair value less costs to sell'. Items of property, plant and equipment held for rental that are routinely sold in the ordinary course of business after rental, are transferred to inventory when rental ceases and they are held for sale.

- **IAS 18 Revenues**

Replacement of the term 'direct costs' with 'transaction costs' as defined in IAS 39.

- **IAS 19 Employee Benefits**

Revised the definition of 'past service costs', 'return on plan assets' and 'short term' and 'other long-term' employee benefits. Amendments to plans that result in a reduction in benefits related to future services are accounted for as curtailment. Deleted the reference to the recognition of contingent liabilities to ensure consistency with IAS 37.

- **IAS 20 Accounting for Government Grants and Disclosures of Government Assistance**

Loans granted in the future with no or low interest rates will not be exempt from the requirement to impute interest. The difference between the amount received and the discounted amount is accounted for as government grant. Also, revised various terms used to be consistent with other IFRS.

- **IAS 23 Borrowing Costs**

The definition of borrowing costs is revised to consolidate the two types of items that are considered components of 'borrowing costs' in to one - the interest expense calculated using the effective interest rate method calculated in accordance with IAS 39.

- **IAS 27 Consolidated and Separate Financial Statements**

When a parent entity accounts for a subsidiary at fair value in accordance with IAS 39 in its separate financial statements, this treatment continues when the subsidiary is subsequently classified as held for sale.

- **IAS 28 Investment in Associates**

If an associate is accounted for at fair value in accordance with IAS 39, only the requirement of IAS 28 to disclose the nature and extent of any significant restrictions on the ability of the associate to transfer funds to the entity in the form of cash or repayment of loans applies.

An investment in an associate is a single asset for the purpose of conducting the impairment test. Therefore, any impairment test is not separately allocated to the goodwill included in the investment balance.

- **IAS 29 Financial Reporting in Hyperinflationary economies**

Revised the reference to the exception to measure assets and liabilities at historical cost, such that it notes property, plant and equipment as being an example, rather than implying that it is a definitive list. Also, revised various terms used to be consistent with other IFRS.

- **IAS 31 Interest in Joint Ventures**

If a joint venture is accounted for at fair value, in accordance with IAS 39, only the requirements of IAS 31 to disclose the commitments of the venturer and the joint venture, as well as summary financial information about the assets, liabilities, income and expense will apply.

- **IAS 34 Interim Financial Reporting**

Earnings per share are disclosed in interim financial reports if an entity is within the scope of IAS 33.

- **IAS 36 Impairment of Assets**

When discounted cash flows are used to estimate 'fair value less cost to sell' additional disclosure is required about the discount rate, consistent with disclosures required when the discounted cash flows are used to estimate 'value in use'.



- **IAS 38 Intangible Assets**

Expenditure on advertising and promotional activities is recognized as an expense when the Company either has the right to access the goods or has received the service.

The reference to there being rarely, if ever, persuasive evidence to support an amortization method of intangible assets other than a straight-line method has been removed.

- **IAS 39 Financial Instruments: Recognition and Measurement**

Changes in circumstances relating to derivatives are not reclassifications and therefore may be either removed from, or included in, the 'fair value through profit or loss' classification after initial recognition. Removed the reference in IAS 39 to a 'segment' when determining whether an instrument qualifies as a hedge. Require the use of the revised effective interest rate when remeasuring a debt instrument on the cessation of fair value hedge accounting.

- **IAS 40 Investment Property**

Revision of the scope such that property under construction or development for future use as an investment property is classified as investment property. If fair value cannot be reliably determined, the investment under construction will be measured at cost until such time as fair value can be determined or construction is complete. Also, revised of the conditions for a voluntary change in accounting policy to be consistent with IAS 8 and clarified that the carrying amount of investment property held under lease is the valuation obtained increased by any recognized liability.

- **IAS 41 Agriculture**

Removed the reference to the use of a pre-tax discount rate to determine fair value. Removed the prohibition to take into account cash flows resulting from any additional transformations when estimating fair value. Also, replaced of the term 'point-of-sale costs' with 'costs to sell'.

- **IFRS 5 Non-current Assets Held for Sale and Discontinued Operations**

Paragraphs 8A and 36A were added.

- **IFRS 7 Financial Instrument: Disclosures**

Removal of the reference to 'total interest income' as a component of finance costs.

### Future changes in accounting policies

- **IAS 24 Related Party Disclosures – Revised definition of related parties**

The revised IAS 24 was issued in November 2009 and becomes effective for financial years beginning on or after January 1, 2011, with earlier application permitted. The revised version of IAS 24 "Related Party Disclosures" simplifies the disclosure requirements for government-related entities and clarifies the definition of a related party. The revised standard will probably not have any impact on the consolidated financial statements and the disclosures made on related parties.

- **IAS 32 Financial Instruments: Presentation – Amendments relating to Classification of Rights Issues**

These amendments to IAS 32 were issued in October 2009 and become effective for financial years beginning on or after February 1, 2010. For rights issues offered for a fixed amount of foreign currency current practice appears to require such issues to be accounted for as derivative liabilities. The amendment states that if such rights are issued pro rata to an entity's all existing shareholders in

the same class for a fixed amount of currency, they should be classified as equity regardless of the currency in which the exercise price is denominated. The Company expects that this amendment will have no impact on the financial position or performance of the Company.

▪ **IAS 39 Financial Instruments – Recognition and Measurement – Eligible Hedged Items**

These amendments to IAS 39 were issued in August 2008 and become effective for financial years beginning on or after July 1, 2009. The amendment addresses the designation of a one-sided risk in a hedged item, and the designation of inflation as a hedged risk or portion in particular situations. It clarifies that an entity is permitted to designate a portion of the fair value changes or cash flow variability of a financial instrument as hedged item. The Company has concluded that the amendment will have no impact on the financial position or performance of the Company, as the Company has not entered into any such hedges.

▪ **IFRS 2 Share-based Payment – Amendments relating to group cash-settled share-based payment transactions (not yet endorsed by EU)**

The amendments were issued in June 2009 and become effective for annual periods beginning on or after January 1, 2010. The amendments clarify the scope of IFRS 2. An entity that receives goods or services in a share-based payment arrangement must account for those goods or services no matter which entity in the group settles the transaction, and no matter whether the transaction is settled in shares or cash. The amendments clarify the interaction of IFRS 2 and other standards. The Board clarified that in IFRS 2 a 'group' has the same meaning as in IAS 27 Consolidated and Separate Financial Statements, that is, it includes only a parent and its subsidiaries. The Company expects that this amendment will have no impact on the financial position or performance of the Company.

▪ **IFRS 9 Financial Instruments – Classification and Measurement (not yet endorsed by EU)**

The new standard was issued in November 2009 and becomes effective for annual periods beginning on or after January 1, 2013. IFRS 9 uses a single approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the many different rules in IAS 39. The approach in IFRS 9 is based on how an entity manages its financial instruments (its business model) and the contractual cash flow characteristics of the financial assets. The new standard also requires a single impairment method to be used, replacing the many different impairment methods in IAS 39. Thus IFRS 9 improves comparability and makes financial statements easier to understand for investors and other users. This new standard will have no impact on the financial position or performance of the Company.

▪ **Amendment to IFRIC 14 IAS 19 – Prepayments of a Minimum Funding Requirement**

The amendment to the IFRIC Interpretation was issued in November 2009 and becomes effective for financial years beginning on or after January 1, 2011. The amendment applies in the limited circumstances when an entity is subject to minimum funding requirements and makes an early payment of contributions to cover those requirements. The amendment permits such an entity to treat the benefit of such an early payment as an asset. The Company has currently no defined benefit schemes and, therefore, this interpretation will have no impact on the financial position or performance of the Company.

- **IFRIC 17 Distributions of Non-cash Assets to Owners**

IFRIC 17 was issued in November 2008 and becomes effective for financial years beginning on or after July 1, 2009. The interpretation is to be applied prospectively. The interpretation clarifies that a dividend payable should be recognized when the dividend is appropriately authorized and is no longer at the discretion of the entity. Furthermore it clarifies that an entity should measure the dividend payable at the fair value of the net assets to be distributed, and that an entity should recognize the difference between the dividend paid and the carrying amount of the net assets distributed in profit or loss. The interpretation also requires an entity to provide additional disclosures if the net assets being held for distribution to owners meet the definition of a discontinued operation. IFRIC 17 applies to pro rata distributions of non-cash assets except for common control transactions. IFRIC 17 will have no impact on the financial position or performance of the Company, as the Company does not pay pro rata distributions of non-cash assets to owners.

- **IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments (not yet endorsed by EU)**

IFRIC 19 was issued in November 2009 and becomes effective for annual periods beginning on or after July 1, 2010. IFRIC 19 clarifies the requirements of IFRSs when an entity renegotiates the terms of a financial liability with its creditor and the creditor agrees to accept the entity's shares or other equity instruments to settle the financial liability fully or partially. IFRIC 19 clarifies that the entity's equity instruments issued to a creditor are part of the consideration paid to extinguish the financial liability. IFRIC 19 clarifies that the equity instruments issued are measured at their fair value. If their fair value cannot be reliably measured, the equity instruments should be measured to reflect the fair value of the financial liability extinguished. IFRIC 19 clarifies that the difference between the carrying amount of the financial liability extinguished and the initial measurement amount of the equity instruments issued is included in the entity's profit or loss for the period. The Company expects that this IFRIC will have no impact on the financial position or performance of the Company.

### **Improvements to IFRSs (not yet endorsed by EU)**

In April 2009 the IASB issued a collection of amendments to twelve IFRSs. The amendments are effective for annual periods beginning on or after January 1, 2010. The Company has not yet adopted the following amendments and anticipates that these changes will have no material effect on the financial statements.

- **IFRS 2 Share-based Payment**

Scope of IFRS 2 and revised IFRS 3 Clarifies that the contribution of a business on formation of a joint venture and combinations under common control are not within the scope of IFRS 2. Effective for periods beginning on or after July 1, 2009.

- **IFRS 5 Non-current Assets Held for Sale and Discontinued Operations Disclosures**

Clarifies that the disclosures required in respect of non-current assets, disposal groups classified as held for sale, or discontinued operations are only those set out in IFRS 5.

- **IFRS 8 Operating Segments**

Disclosure of information about segment assets

Segment assets and liabilities need only be reported when those assets and liabilities are included in measures used by the chief operating decision maker.

- **IAS 1 Presentation of Financial Statements**

Current/non-current classification of convertible instruments

The terms of a liability that could at anytime result in its settlement by the issuance of equity instruments at the option of the counterparty do not affect its classification.

- **IAS 7 Statement of Cash Flows**

Classification of expenditures on unrecognised assets

Only expenditure that results in a recognized asset can be classified as a cash flow from investing activities.

- **IAS 17 Leases**

Classification of land and buildings

The specific guidance on classifying land as a lease has been removed so that only the general guidance remains.

- **IAS 18 Revenue**

Determining whether an entity is acting as principal or agent

The Board has added guidance to determine whether an entity is acting as a principal or as an agent. There is no effective date in respect of this amendment; hence, it is effective from the date the amendments were issued.

- **IAS 36 Impairment of Assets**

Unit of accounting for goodwill impairment testing

The largest unit permitted for allocating goodwill acquired in a business combination is the operating segment defined in IFRS 8 before aggregation for reporting purposes.

- **IAS 38 Intangible Assets**

Consequential amendments arising from revised IFRS 3

If an intangible acquired in a business combination is identifiable only with another intangible asset, the acquirer may recognize the group of intangibles as a single asset provided the individual assets have similar useful lives. This amendment is effective for periods commencing July 1, 2009.

Measuring fair value

The valuation techniques presented for determining the fair value of intangible assets acquired in a business combination are only examples and are not restrictive on the methods that can be used. This amendment is effective for periods commencing July 1, 2009.

- **IAS 39 Financial Instruments: Recognition and Measurement**

Assessment of loan prepayment penalties as embedded derivatives

A prepayment option is considered closely related to the host contract when the exercise price reimburses the lender up to the approximate present value of lost interest for the remaining term of the host contract.

Scope exemption for business combination contracts

The scope exemption for contracts between an acquirer and a vendor in a business combination to buy or sell an acquiree at a future date applies only to binding forward contracts, not derivative contracts where further actions are still to be taken.

#### Cash flow hedge accounting

Gains or losses on cash flow hedges of a forecast transaction that subsequently results in the recognition of a financial instrument or on cash flow hedges or recognized financial instruments should be reclassified in the period that the hedged forecast cash flows affect profit or loss.

- **IFRIC 9 Reassessment of Embedded Derivatives**

Scope of IFRIC 9 and revised IFRS 3

IFRIC 9 does not apply to possible reassessment at the date of acquisition to embedded derivatives in contracts acquired in a combination between entities of businesses under common control of the formation or a joint venture. This amendment is effective for periods commencing July 1, 2009.

- **IFRIC 16 Hedges of a Net Investment in a Foreign Operation**

Amendment of the restriction on the entity that can hold hedging instruments

Qualifying hedging instruments may be held by any entity within the group, provided the designation, documentation and effectiveness requirements of IAS 39 are met. This amendment is effective for periods commencing July 1, 2009.

The Company will not apply any of the above listed standards or interpretations before their effective dates.

## Basis of preparation

The consolidated financial statements have been prepared on a historical cost basis.

## Basis of consolidation

### Basis of consolidation from January 1, 2009

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Company obtains control, and continue to be consolidated until the date that such control ceases. The financial statements of subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies. All intercompany balances, income and expenses, unrealized gains and losses and dividends resulting from intercompany transactions are eliminated in full.

A change in the ownership interest of a subsidiary, without change of control is accounted for as an entity transaction.

Losses are attributed to the non-controlling interest even if that results in a deficit balance.

If the Company loses control over a subsidiary, it:

- Derecognizes the asset (including goodwill) and liabilities of the subsidiary
- Derecognizes the carrying amount of any non-controlling interest
- Derecognizes the cumulative translation differences, recorded in equity
- Recognizes the fair value of the consideration received
- Recognizes the fair value of any investment retained
- Recognizes any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognized in other comprehensive income to profit or loss.

## Basis of consolidation prior to January 1, 2009

In comparison to the above mentioned requirements which are applied on a prospective basis, the following differences applied:

- Non-controlling interest presented in the portion of profit or loss and net assets that were not held by the Company were presented separately in the consolidated income statement and within equity in the consolidated statement of financial position, separately from parent' shareholders' equity. Acquisitions of non-controlling interests were accounted for using the parent entity extension method whereby, the difference between the consideration and the book value of the share of net assets acquired were recognized in goodwill.
- Losses incurred in the Company were attributed to the non-controlling interest until the balance was reduced to nil. Any further excess losses were attributable to the parent, unless the non-controlling interest has a binding obligation to cover these.
- Upon loss of control, the Company accounted for the investment retained at its proportionate share net asset value at the date control was lost.

## Accounting principles

### Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value as at the acquisition date through profit and loss.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed

to be an asset or liability, will be recognized in accordance with IAS 39 either in profit or loss or as change to other comprehensive income. If the contingent consideration is classified as equity, it shall not be remeasured until it is finally settled within equity.

Goodwill is initially measured at cost being the excess of the consideration transferred over the Company's net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognized in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Company's cash generating units that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

## Investment in an associate

The Company's investment in its associate is accounted for using the equity method. An associate is an entity in which the Company has significant influence.

Under the equity method, the investment in the associate is carried in the statement of financial position at cost plus post acquisition changes in the Company's share of net assets of the associate. Goodwill relating to the associate is included in the carrying amount of the investment and is neither amortized nor individually tested for impairment.

The income statement reflects the share of the results of operations of the associate. Where there has been a change recognized directly in the equity of the associate, the Company recognizes its share of any changes and discloses this, when applicable, in the statement of changes in equity. Unrealized gains and losses resulting from transactions between the Company and the associate are eliminated to the extent of the interest in the associate.

The share of profit of associates is shown on the face of the income statement. This is the profit attributable to equity holders of the associate and therefore is profit after tax and non-controlling interests in the subsidiaries of the associates.

The financial statements of the associate are prepared for the same reporting period as the parent company. Where necessary, adjustments are made to bring the accounting policies in line with those of the Company.

After application of the equity method, the Company determines whether it is necessary to recognize an additional impairment loss on the Company's investment in its associates. The Company determines



at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case the Company calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognizes the amount in the income statement.

Upon loss of significant influence over the associate, the Company measures and recognizes any retaining investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retaining investment and proceeds from disposal are recognized in profit or loss.

## Non-current assets held for sale and discontinued operations

Non-current assets and disposal groups classified as held for sale are measured at the lower of carrying amount and fair value less costs to sell. Non-current assets and disposal groups are classified as held for sale if their carrying amounts will be recovered through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset or disposal group is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

In the consolidated income statement of the reporting period, and of the comparable period of the previous year, income and expenses from discontinued operations are reported separate from income and expenses from continuing activities, down to the level of profit after taxes, even when the Company retains a non-controlling interest in the subsidiary after the sale. The resulting profit or loss (after taxes) is reported separately in the income statement.

Property, plant and equipment and intangible assets once classified as held for sale are not depreciated or amortized.

## Foreign currency translation

The consolidated financial statements are presented in USD, which is the Company's presentation currency. Each entity in the group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. The Company has elected to recycle the gain or loss that arises from the direct method of consolidation, which is the method the Company uses to complete its consolidation.

### Transactions and balances

Transactions in foreign currencies are initially recorded by the Company entities at their respective functional currency rate prevailing at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency spot rate of exchange ruling at the reporting date.

All differences are taken to the income statement with the exception of all monetary items that provide an effective hedge for a net investment in a foreign operation. These are recognized in other

comprehensive income until the disposal of the net investment, at which time they are recognized in the income statement. Tax charges and credits attributable to exchange differences on those monetary items are also recorded in equity.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

### Company subsidiaries

The functional currency for most of the European subsidiaries is the EUR. The functional currency of the South American subsidiaries is the individual local currency. The assets and liabilities of foreign operations are translated into the presentation currency of the Company at the rate of exchange prevailing at the reporting date and their income statements are translated at the weighted average exchange rates for the year. The exchange differences arising on the translation are recognized in other comprehensive income. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognized in the income statement.

	As of December 31		Average for Fiscal Year	
	2009	2008	2009	2008
Euro relative to 1 CHF	1.4836	1.4850	1.5100	1.5874
Euro relative to 1 GBP	0.8881	0.9525	0.8909	0.7963
BRL relative to 1 US Dollar	1.7412	2.3130	1.9948	1.8322
US Dollar relative to 1 Euro	1.4406	1.3919	1.3935	1.4731

## Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates, and sales taxes or duty. The Company assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Company has concluded that it is acting as a principal in all of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

### Rental income / Rendering of services

Revenues resulting from RPC related service fees are recognized once they can be measured reliably, the economic benefits associated with the transaction will flow to the Company, the stage of completion of the transaction at the reporting date can be measured reliably and the services related to prepare the RPC for a trip are complete and the RPC has been delivered to the producer.

Revenues resulting from RPC asset rental fees are recognized on a straight line basis over the average rental term of 30 calendar days per RPC. The contractual agreement is providing a one time use of the RPCs by the customer.

## **Sale of goods**

Revenue from the sale of goods and recycled pallets is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer, usually on delivery of the goods.

## **Interest income**

For all financial instruments measured at amortized cost and interest bearing financial assets classified as available-for-sale, interest income or expense is recorded using the effective interest rate, which is the rate that exactly discounts the estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or liability. Interest income is included in finance income in the income statement.

## **Taxes**

### **Current income tax**

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, by the reporting date, in the countries where the Company operates and generates taxable income.

Current income tax relating to items recognized directly in equity is recognized in equity and not in the income statement. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

### **Deferred tax**

Deferred tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- in respect of taxable temporary differences associated with investments in subsidiaries and associates, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilized except:

- where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- in respect of deductible temporary differences associated with investments in subsidiaries and associates, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

### **Sales tax**

Revenues, expenses and assets are recognized net of the amount of sales tax except:

- where the sales tax incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the sales tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable
- receivables and payables that are stated with the amount of sales tax included.

The net amount of sales tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position.

### **Share-based payments transactions**

Employees of the Company receive remuneration in the form of share-based payment transactions, whereby employees render services as consideration for equity instruments ("equity-settled transactions"). Employees are granted performance units to receive either cash in Euro or shares currently existing or created by the Company ("cash settled transactions").

In situations where equity instruments are issued and some or all of the goods or services received by the entity as consideration cannot be specifically identified, the unidentified goods or services received (or to be received) are measured as the difference between the fair value of the share-based payment transaction and the fair value of any identifiable goods or services received at the grant date. This is then capitalized or expensed as appropriate.

### **Equity-settled transactions**

The cost of equity-settled transactions with employees for awards granted after November 7, 2002, is measured by reference to the fair value at the date on which they are granted. The fair value is determined by using an appropriate pricing model.

The cost of equity-settled transactions is recognized, together with a corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled. The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Company's best estimate of the number of equity instruments that will ultimately vest. The income statement expense or credit for a period represents the movement in cumulative expense recognized as at the beginning and end of that period.

No expense is recognized for awards that do not ultimately vest, except for equity-settled transactions where vesting is conditional upon a market or non-vesting condition, which are treated as vesting irrespective of whether or not the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

Where the terms of an equity settled award are modified, the minimum expense recognized is the expense as if the terms had not been modified, if the original terms of the award are met. An additional expense is recognized for any modification that increases the total fair value of the share-based payment transaction, or is otherwise beneficial to the employee as measured at the date of modification.

Where an equity-settled award is cancelled, it is treated as if it vested on the date of cancellation, and any expense not yet recognized for the award is recognized immediately. This includes any award where non-vesting conditions within the control of either the entity or the employee are not met. However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph. All cancellations of equity-settled transactions are treated equally.

The dilutive effect of outstanding options is reflected as additional share dilution in the computation of diluted earnings per share.

### **Cash-settled transactions**

The cost of cash-settled transactions is measured initially at fair value at the grant date using an appropriate pricing model. This fair value is expensed over the period until the vesting date with recognition of a corresponding liability. The liability is remeasured to fair value at each reporting date up to and including the settlement date, with changes in fair value recognized in employee benefits expense.

## Financial assets

### Initial recognition and measurement

Financial assets within the scope of IAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale financial assets, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Company determines the classification of its financial assets at initial recognition.

All financial assets are recognized initially at fair value plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs.

Purchase or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the marketplace (regular way trades) are recognized on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

The Company's financial assets include cash and short-term deposits, trade and other receivables and loan and other receivables.

### Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

- **Financial assets at fair value through profit or loss**

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term. This category includes derivative financial instruments entered into by the Company that are not designated as hedging instruments in hedge relationships as defined by IAS 39. Derivatives, including separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets at fair value through profit and loss are carried in the statement of financial position at fair value with changes in fair value recognized in finance income or finance cost in the income statement.

The Company has not designated any financial assets upon initial recognition as at fair value through profit or loss.

Derivatives embedded in host contracts are accounted for as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not held for trading or designated at fair value through profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognized in the income statement. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

- **Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortized cost using the effective interest rate method (EIR), less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fee or costs that are an integral part of the EIR. The EIR amortization is included in finance income in the income statement. The losses arising from impairment are recognized in the income statement in finance costs.

- **Held-to-maturity investments**

Non-derivative financial assets with fixed or determinable payments and fixed maturities are classified as held-to-maturity when the Company has the positive intention and ability to hold it to maturity. After initial measurement held-to-maturity investments are measured at amortized cost using the effective interest method, less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fee or costs that are an integral part of the EIR. The EIR amortization is included in finance income in the income statement. The losses arising from impairment are recognized in the income statement in finance costs. The Company did not have any held-to-maturity investments during the years ended December 31, 2009 and December 31, 2008.

- **Available-for-sale financial assets**

Available-for-sale financial investments include equity and debt securities. Equity investments classified as available-for-sale are those, which are neither classified as held for trading nor designated at fair value through profit or loss. Debt securities in this category are those which are intended to be held for an indefinite period of time and which may be sold in response to needs for liquidity or in response to changes in the market conditions.

After initial measurement, available-for-sale financial investments are subsequently measured at fair value with unrealized gains or losses recognized as other comprehensive income in the available-for-sale reserve until the investment is derecognized, at which time the cumulative gain or loss is recognized in other operating income, or determined to be impaired, at which time the cumulative loss is recognized in the income statement in finance costs and removed from the available-for-sale reserve.

For a financial asset reclassified out of the available-for-sale category, any previous gain or loss on that asset that has been recognized in equity is amortized to profit or loss over the remaining life of the investment using the EIR. Any difference between the new amortized cost and the expected cash flows is also amortized over the remaining life of the asset using the EIR. If the asset is subsequently determined to be impaired then the amount recorded in equity is reclassified to the income statement.



## Derecognition

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired
- the Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset.

In that case, the Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset, is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

## Impairment of financial assets

The Company assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

### Financial assets carried at amortized cost

For financial assets carried at amortized cost the Company first assesses individually whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and

collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the assets' carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate.

The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the income statement. Interest income continues to be accrued on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income in the income statement. Loans together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realized or has been transferred to the Company. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance account. If a future write-off is later recovered, the recovery is recognized in the income statement.

### **Available-for-sale financial investments**

For available-for-sale financial investments, the Company assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired.

In the case of equity investments classified as available-for-sale, objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. 'Significant' is to be evaluated against the original cost of the investment and 'prolonged' against the period in which the fair value has been below its original cost. Where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognized in the income statement – is removed from other comprehensive income and recognized in the income statement. Impairment losses on equity investments are not reversed through the income statement; increases in their fair value after impairment are recognized directly in other comprehensive income.

In the case of debt instruments classified as available-for-sale, impairment is assessed based on the same criteria as financial assets carried at amortized cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortized cost and the current fair value, less any impairment loss on that investment previously recognized in the income statement.

Future interest income continues to be accrued based on the reduced carrying amount of the asset and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in the income statement, the impairment loss is reversed through the income statement.

## Financial liabilities

### Initial recognition and measurement

Financial liabilities within the scope of IAS 39 are classified as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Company determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognized initially at fair value and in the case of loans and borrowings, plus directly attributable transaction costs.

The Company's financial liabilities include trade and other payables, bank overdraft, loans and borrowings.

### Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

- **Financial liabilities at fair value through profit or loss**

Financial liabilities at fair value through profit or loss includes financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are acquired for the purpose of selling in the near term. This category includes derivative financial instruments entered into by the Company that are not designated as hedging instruments in hedge relationships as defined by IAS 39. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognized in the income statement.

The Company has not designated any financial liabilities upon initial recognition as at fair value through profit or loss.

- **Loans and borrowings**

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortized cost using the effective interest rate method. Gains and losses are recognized in the income statement when the liabilities are derecognized as well as through the effective interest rate method (EIR) amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fee or costs that are an integral part of the EIR. The EIR amortization is included in finance cost in the income statement.

- **Financial guarantee contracts**

Financial guarantee contracts issued by the Company are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Financial guarantee contracts are recognized initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequently, the liability is measured at the higher of the best estimate of the expenditure required to settle the present obligation at the reporting date and the amount recognized less cumulative amortization.

### **Derecognition**

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the income statement.

### **Offsetting of financial instruments**

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

### **Fair value of financial instruments**

The fair value of financial instruments that are traded in active markets at each reporting date is determined by reference to quoted market prices or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs.

For financial instruments not traded in an active market, the fair value is determined using appropriate valuation techniques. Such techniques may include using recent arm's length market transactions; reference to the current fair value of another instrument that is substantially the same; discounted cash flow analysis or other valuation models.

## **Treasury shares**

Own equity instruments which are reacquired (treasury shares) are recognized at cost and deducted from equity. No gain or loss is recognized in the income statement on the purchase, sale, issue or cancellation of the Company's own equity instruments. Any difference between the carrying amount and the consideration is recognized in other capital reserves.

## Property, plant and equipment

Property, plant and equipment is stated at cost, net of accumulated depreciation and/or accumulated impairment losses, if any. Such cost includes the cost of replacing part of the plant and equipment when that cost is incurred, if the recognition criteria are met. Likewise, when a major inspection is performed, its cost is recognized in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in the income statement as incurred. The present value of the expected cost for the decommissioning of the asset after its use is included in the cost of the respective asset if the recognition criteria for a provision are met.

Depreciation is calculated on a straight line basis over the estimated useful life of the asset.

An item of property, plant and equipment and any significant part initially recognized is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the income statement when the asset is derecognized.

The asset's residual values, useful lives and methods of depreciation are reviewed at each financial year end, and adjusted prospectively, if appropriate.

Included in property, plant and equipment is the Company's Reusable Plastic Container (RPC) pools. The Company takes historical information into consideration in determining an appropriate useful life for depreciating the RPC rental pools such as technical useful life, shrinkage, commercial useful life and market acceptance of crates. The limited factor for the determination is the commercial useful life and market acceptance of crates. Therefore, the Company depreciates its own RPCs of the pool for fruit and vegetables to their residual value using the straight-line method over 10 years, however other RPC pools and the acquired CHEP RPC assets over periods ranging from 2 to 10 years.

The Company reviews its RPC pool residual value estimates at each year end based on the development of the value of granulated RPCs.

Expenditures for maintenance and repairs are charged to expense as incurred. Additions and replacements or betterments that increase capacity or extend useful lives are added to the cost of the asset. Upon sale or retirement, the cost and related accumulated depreciation are eliminated from the respective accounts and the resulting gain or loss is included in other (expense) income, net, in the accompanying consolidated income statements.

## Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date: whether fulfillment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset.

For arrangements entered into prior to January 1, 2005, the date of inception is deemed to be January 1, 2005 in accordance with the transitional requirements of IFRIC 4.

## Group as a lessee

Finance leases, which transfer to the Company substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the commencement of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognized in the income statement.

Leased assets are depreciated over the useful life of the asset. However, if there is no reasonable certainty that the Company will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term.

Operating lease payments are recognized as an expense in the income statement on a straight line basis over the lease term.

## Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is its fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses. Internally generated intangible assets, excluding capitalized development costs, are not capitalized and expenditure is reflected in the income statement in the year in which the expenditure is incurred.

The useful lives of intangible assets are assessed to be either finite or indefinite.

Intangible assets with finite lives are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the income statement in the expense category consistent with the function of the intangible asset.

Intangible assets with indefinite useful lives are not amortized, but tested for impairment annually, either individually or at the cash generating unit level. The assessment of indefinite life is reviewed annually to determine whether indefinite life continues to be supportable. If not, the change in the useful life from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the income statement when the asset is derecognized.

## Inventories

Inventories are valued at the lower of cost or net realizable value.

Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

## Impairment of non-financial assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used.

Impairment losses of continuing operations are recognized in the income statement in those expense categories consistent with the function of the impaired asset.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Company estimates the asset's or cash-generating unit's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the income statement.

Goodwill is tested for impairment annually (as at October 1) and when circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of each cash-generating unit (or group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit is less than their carrying amount an impairment loss is recognized. Impairment losses relating to goodwill cannot be reversed in the future periods.

## Intangible assets

Intangible assets with indefinite useful lives are tested for impairment annually as at December 31 either individually or at the cash generating unit level, as appropriate and when circumstances indicate that the carrying value may be impaired.



## Cash and cash-equivalents

Cash and cash equivalents in the statement of financial position comprise cash at banks and on hand and short-term deposits with an original maturity of three months or less.

For the purpose of the consolidated statement of cash flows, cash and cash equivalents consist of cash and short term deposits as defined above, net of outstanding bank overdrafts.

## Deferred financing costs

According to IAS 39 'Financial Instruments: Recognition and Measurement', the Company nets deferred financing costs related to the issuance of the Company's debt obligations against those obligations on the Company's consolidated statement of financial position.

## Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Company expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the income statement net of any reimbursement. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

## Refundable deposits

The Company receives deposits from certain non United States and South America customers upon RPC delivery that are classified as refundable deposits in the accompanying consolidated statement of financial position. These deposits are refunded by the Company when the RPCs are returned.

## Changes according to IAS 8

In 2009, the Deutsche Prüfstelle für Rechnungslegung (DPR) selected IFCO on a random basis and reviewed the Company's consolidated 2007 financial statements. As a result of this review, the DPR suggested that the Company correct the following errors:

- The Company's contractual obligations with its retail partners can be interpreted in a way that the Company should accrue the expenses associated with the ultimate collection of its RPCs currently in circulation with the Company's business partners as of each financial position date. Previously, these costs were recognized as they were incurred.
- Due to the relationship between Mr. Christoph Schoeller, one of the Company's Supervisory Board members, and Schoeller Arca Systems (SAS), the main supplier of the Company's RPCs, the Company will now consider SAS to be a related party in the Company's financial statements. Previously, SAS was not considered to be a related party.

Additionally, the Company has corrected its accounting policies and changed its method of calculating required reserves related to the self-insurance provisions of its North American workers compensation programs, which will now be based upon periodic actuarial reviews. Previously, this accounting determination was made based solely upon the periodic loss runs provided by the Company's workers compensation insurance carriers.

As required by IAS 8 and in order to ensure the comparability of its financial statements, the Company has restated its opening balances January 1, 2008 and 2008 financial statements for these changes. The following table describes the effects of these changes on certain line items of the opening balances January 1, 2008 and 2008 financial statements:

US \$ in thousands	2008	As at January 1, 2008
Statements of financial position - as reported at the respective financial reporting date		
Deferred tax asset	6,857	11,593
CTA	(4,562)	(4,821)
Retained earnings	(266,514)	(260,476)
Provision	15,494	11,694
RPC recollection accrual		
CTA - restatement of opening balance/current year	491	(38)
CTA - restatement of prior year	(38)	
Retained earnings - restatement of opening balance/current year	(3,357)	(12,619)
Retained earnings - restatement of prior year	(12,619)	
Provision - restatement of opening balance/current year	2,866	12,657
Provision - restatement of prior year	12,657	
Workers compensation		
Deferred tax asset - restatement of opening balance/current year	(1,395)	1,395
Deferred tax asset - restatement of prior year	1,395	
Retained earnings - restatement of opening balance/current year	(2,189)	(2,855)
Retained earnings - restatement of prior year	(2,855)	
Provision - restatement of opening balance/current year	794	4,250
Provision - restatement of prior year	4,250	
Statements of financial position - as restated for the respective financial reporting date		
Deferred tax asset	6,857	12,988
CTA	(4,109)	(4,859)
Retained earnings	(287,534)	(275,950)
Provision	36,061	28,601
Income Statement - as reported at the respective financial reporting date		
COS	(603,711)	
deferred income tax provision	(6,479)	
RPC recollection accrual		
COS - restatement of current year	(3,357)	
Workers compensation		
COS - restatement of current year	(794)	
deferred income tax provision - restatement of current year	(1,395)	
Income Statement - as restated for the respective financial reporting date		
COS	(607,862)	
deferred income tax provision	(7,874)	

## Significant accounting judgments, estimates and assumptions

The preparation of the Company's consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

### Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

### Impairment of Non-financial Assets

The Company's impairment test for goodwill is based on value in use calculations that use a discounted cash flow model. The cash flows are derived from the budget for the next five years and do not include restructuring activities that the Company is not yet committed to or significant future investments that will enhance the asset base of the cash generating unit being tested. The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash-inflows and the growth rate used for extrapolation purposes. The key assumptions used to determine the recoverable amount for the different cash generating units are further explained in Note 4.

### Deferred Tax Assets

Deferred tax assets are recognized for all unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and the level of future taxable profits together with future tax planning strategies.

Further details on deferred taxes are disclosed in Note 12.

### RPC / Refundable deposits / Residual value

Significant estimates made by management include useful lives and impairment rates for RPCs, the service obligation period of the RPC revenue cycle and the amount of deposit to be refunded (see accounting policies to property plant and equipment). The refundable deposit for RPCs is calculated under the assumption that all RPCs in circulation have to be refunded or credited.

### Accounts Receivables

The Company estimates the fair value of its accounts receivables considering the historical experience, the economic environment, the specific industry development, information provided by credit agencies and individual cognition of IFCO's credit and collection procedures.

### 3. Business combinations

IFCO SYSTEMS GmbH, an indirect subsidiary of IFCO SYSTEMS N.V., acquired all of the shares of STECO Holding GmbH and its subsidiaries (STECO) on April 16, 2008.

The fair value of the identifiable assets and liabilities of STECO as at the date of acquisition and the corresponding carrying amounts immediately before the acquisition were:

US \$ in thousands	Previous carrying amount	Fair Value recognized on acquisition (Adjusted)
Intangible assets	2,196	1,260
Property, plant and equipment	42,219	38,471
RPCs	32,977	33,951
Other non-current assets	315	315
<b>Total non-current assets</b>	<b>44,730</b>	<b>40,046</b>
Inventories	71	71
Receivables, net	23,573	23,573
Cash	1,165	1,165
Other current assets	303	303
Deferred tax assets	–	1,266
<b>Total current assets</b>	<b>25,112</b>	<b>26,378</b>
<b>Total assets</b>	<b>69,842</b>	<b>66,424</b>
Non-current maturities of borrowings	3,384	3,384
Finance-Lease-Obligation	13,752	13,752
<b>Total non-current liabilities</b>	<b>17,136</b>	<b>17,136</b>
Current maturities of borrowings	3,687	3,687
Provisions	9,550	10,728
Trade and other payables	24,445	24,445
Other liabilities	12,759	12,759
<b>Total current liabilities</b>	<b>50,441</b>	<b>51,619</b>
<b>Total liabilities</b>	<b>67,577</b>	<b>68,755</b>
<b>Net assets</b>		<b>(2,331)</b>
Goodwill		55,672
<b>Total consideration</b>		<b>53,341</b>
Cost		
Amount paid / to be paid		50,594
Costs associated with the acquisition		2,747
<b>Total</b>		<b>53,341</b>
Cash outflow on acquisition:		
Net cash acquired with the subsidiary		1,165
Cash paid		(31,973)
<b>Net cash outflow</b>		<b>(30,808)</b>

In the financial statements as of December 31, 2008, the final purchase price allocation of goodwill and assets acquired in the STECO purchase had not been finalized through an external independent

valuation. Accordingly, the fair values to be assigned to the acquiree's identifiable assets, liabilities or contingent liabilities, and the cost of the acquisition, were determined based on the Company's best estimate.

The external independent valuation was completed in March 2009, and the cost of the combination was determined by the judgment of an arbitration court in August 2009.

The valuation of the property, plant and equipment showed that the fair value at the date of acquisition was US \$38.5 million, a decrease of US \$1.7 million compared to the provisional value. Additionally, the value of the deferred tax assets increased by US \$0.5 million and the costs associated with the acquisition increased by US \$0.2 million.

According to the STECO Share Purchase Agreement and in line with the regulations in regard of a purchase price adjustment and following the judgment of an arbitration court in August 2009 concerning the total and final purchase price of the STECO acquisition, the seller's note was finally reduced to US \$19.4 million.

There was also a corresponding increase in goodwill of US \$2.6 million. The goodwill of US \$55.7 million comprises the fair value of expected synergies arising from the acquisition.

The total cost of the STECO acquisition consists of a cash payment of US \$31.2 million, paid during Q2 2008, a sellers' note of US \$19.4 million, and costs directly attributable to the combination (US \$2.7 million).

## 4. Impairment testing of goodwill

Goodwill acquired has been allocated to three cash-generating units:

- RPC Management Services Europe
- RPC Management Services United States
- Pallet Management Services

### Carrying amount of goodwill allocated to each of the cash-generating-units

US \$ in thousands	RPC Management Services				Pallet Management Services		Total	
	Europe		United States					
	2009	2008	2009	2008	2009	2008	2009	2008
Carrying amount of goodwill as of December 31	81,756	76,706	9,785	9,785	118,826	118,826	210,367	205,317

Goodwill acquired through business combination in the amount of US \$51.4 million in connection with the acquisition of STECO has been allocated to RPC Management Services Europe.

## RPC Management Services Europe

The recoverable amount of this cash-generating unit has been determined based on the value in use calculation using cash flow projections from financial budgets approved by Executive Management covering a five-year period. The pre-tax discount rate applied to cash flow projections is 11.2% (2008: 12.1%) and cash flows beyond the five-year period are extrapolated using a 1.0% (2008: 1.0%) growth rate.

## RPC Management Services United States

The recoverable amount of this cash-generating unit has been determined based on the value in use calculation using cash flow projections from financial budgets approved by Executive Management covering a five-year period. The pre-tax discount rate applied to cash flow projections is 13.4% (2008: 12.5%) and cash flows beyond the five-year period are extrapolated using a 1.0% (2008: 1.0%) growth rate.

## Pallet Management Services

The recoverable amount of this cash-generating unit has been determined based on the value in use calculation using cash flow projections from financial budgets approved by Executive Management covering a five-year period. The pre-tax discount rate applied to cash flow projections is 10.3% (2008: 10.2%) and cash flows beyond the five-year period are extrapolated using a 1.0% (2008: 1.0%) growth rate.

## Key assumptions used in value in use calculation for October 1, 2009 and 2008

The Company projected the cash flows for the five-year period based on detailed assumptions for every cash-generating unit and its specific markets. The model used is the same the Company used in prior years providing a profit and loss account, financial position and cash flow statement as well as assumptions for key performance indicators.

The calculation of value in use is sensitive to the assumptions for

- Market share – as well as using industry data for growth rates, management assesses how the position of the three cash generating units, relative to its competitors, might change over the budget period.
- Gross margins – key elements for all three cash generating units are logistic costs (e.g. transportation, washing, labor) and material price development for Pallet Management Services. Based on average values achieved in prior periods, these costs are projected by including anticipated efficiency improvements and cost developments related to portfolio changes.
- Future investment needs in the RPC pool to replace broken and lost crates (shrinkage).



Management has assessed these factors and their possible future impacts very carefully to develop the projection.

The Company used rates on European sovereign bonds and BB-rated Euro industrial bonds as the risk free interest rate baseline. In order to cover the additional risks, appropriate public market equity risk premiums and estimated risk premiums in relationship with the actual rating of the companies shares were used. The beta factor and the capital structure are based on a peer group analysis.

The Company's fourth quarter 2009 and 2008 annual testing indicated that there was no impairment of recorded goodwill.

## 5. Investment in an associate

The Company owns 33.3% of a Japanese RPC systems operation (IFCO Japan). The business processes of this operation is generally similar to the Company's other RPC Management Services businesses. The following tables list the total combined financial data of IFCO Japan of the RPC Management Services segment. During 2009 and 2008, the Company recognized approximately US \$0.2 million and US \$0.2 million of loss in the Company's consolidated income statements, related to its contractually defined portion of the respective net result of this entity. IFCO Japan's fiscal year ended on December 31, 2009.

US \$ in thousands	As of December 31, 2009	As of December 31, 2008
Total assets	50,203	46,172
Total liabilities	43,120	38,537
Total equity	7,083	7,635

US \$ in thousands	Year ended December 31, 2009	Year ended December 31, 2008
Revenue	30,512	24,481
Gross profit	11,348	2,936
Income (loss) from operations	458	(1,466)
Net loss	(626)	(982)

## 6. Property, plant and equipment

Property, plant and equipment consist of the following:

US \$ in thousands	Estimated Useful Lives in Years	2009	As of December 31, 2008
Land		832	832
Buildings and improvements	15 - 40	10,021	10,000
RPCs	2 - 10	636,727	570,162
Machinery and equipment	4 - 10	83,453	62,374
Furniture and fixtures	4 - 10	7,164	8,129
Tractors and trailers	5 - 6	29,395	25,542
		<b>767,592</b>	<b>677,039</b>
Less: Accumulated depreciation, amortization and impairment		(300,108)	(241,348)
		<b>467,484</b>	<b>435,691</b>

The movement in the Company's property, plant and equipment during 2009 is as follows:

US \$ in thousands	Land	Buildings	RPCs	Machinery and Equipment	Furniture and Fixtures	Tractors and Trailers	Total
Net book value, January 1, 2009	832	3,362	386,456	31,639	2,079	11,323	435,691
Currency translation gain (loss)	–	1	10,554	454	(16)	–	10,993
Additions	–	423	53,671	3,859	1,354	4,718	64,025
Retirements	–	(33)	–	(56)	(3)	(57)	(149)
Depreciation and shrinkage	–	(741)	(29,270)	(7,222)	(1,201)	(4,642)	(43,076)
Net book value, December 31, 2009	832	3,012	421,411	28,674	2,213	11,342	467,484
Historical cost	832	10,021	636,727	83,453	7,164	29,395	767,592
Accumulated depreciation, amortization and impairment	–	(7,009)	(215,316)	(54,779)	(4,951)	(18,053)	(300,108)
Net book value, December 31, 2009	832	3,012	421,411	28,674	2,213	11,342	467,484

The movement in the Company's property, plant and equipment during 2008 is as follows:

US \$ in thousands	Land	Buildings	RPCs	Machinery and Equipment	Furniture and Fixtures	Tractors and Trailers	Total
Net book value, January 1, 2008	832	2,753	348,035	26,598	1,644	12,317	392,179
Currency translation loss	–	(21)	(14,848)	(713)	(36)	–	(15,618)
Additions	–	1,636	58,733	7,429	1,015	3,299	72,112
Additions business combination STECO	–	347	32,029	5,054	1,107	–	38,537
Retirements	–	(39)	(12)	(57)	(18)	(38)	(164)
Depreciation and shrinkage	–	(1,314)	(37,481)	(6,672)	(1,633)	(4,255)	(51,355)
Net book value, December 31, 2008	832	3,362	386,456	31,639	2,079	11,323	435,691
Historical cost	832	10,000	570,162	62,374	8,129	25,542	677,039
Accumulated depreciation, amortization and impairment	–	(6,638)	(183,706)	(30,735)	(6,050)	(14,219)	(241,348)
Net book value, December 31, 2008	832	3,362	386,456	31,639	2,079	11,323	435,691

Of the RPCs above, cost of US \$92.4 million and US \$64.3 million and accumulated amortization of US \$20.7 million and US \$13.1 million are held under finance leases as of December 31, 2009 and 2008, respectively.

Of the tractors and trailers above, cost of US \$23.2 million and US \$19.1 million and accumulated amortization of US \$13.0 million and US \$8.9 million are held under finance leases as of December 31, 2009 and 2008, respectively.

Of the machinery and equipment above, cost of US \$1.1 million and US \$1.0 million and accumulated amortization of US \$0.3 million and US \$0.1 million are held under finance leases as of December 31, 2009 and 2008, respectively.

## 7. Detail of certain statement of financial position accounts

### Goodwill

The changes in the carrying amount of goodwill are as follows for 2009 and 2008:

US \$ in thousands	2009	2008
Beginning balance	205,317	159,458
Increase (decrease) due to foreign exchange translation	2,761	(4,204)
Additions from business combinations	2,289	50,063
Ending balance	210,367	205,317

### Intangible assets

US \$ in thousands	2009	2008
Net book value, January 1	3,488	714
Increase (decrease) due to foreign exchange translation	17	(41)
Additions	1,106	4,834
Depreciation	(2,194)	(2,019)
Net book value, December 31	2,417	3,488
Historical cost	14,209	10,823
Accumulated amortization and impairment	(11,792)	(7,335)
Net book value, December 31	2,417	3,488

In 2008, additional intangible assets in the amount of US \$1.2 million relate to the STECO acquisition.

The useful lives of the remaining intangible assets are between two and three years.

## Receivables

The major components of receivables are as follows:

US \$ in thousands	As of December 31, 2009	As of December 31, 2008
Trade receivables	208,261	163,749
Less: Allowance for doubtful accounts	(4,430)	(4,926)
	<b>203,831</b>	<b>158,823</b>

Trade receivables are non-interest bearing and are generally on 30 to 90 day terms.

The Company's allowance for doubtful accounts, which the Company reserves for and updates based on its best estimates of potentially uncollectible accounts, consists of the following:

US \$ in thousands	As of December 31, 2009	As of December 31, 2008
Beginning balance	4,926	4,733
Write-offs	(2,138)	(1,980)
Additional provisions	1,497	2,364
Increase (decrease) due to foreign exchange translation	145	(191)
Ending balance	<b>4,430</b>	<b>4,926</b>

As of December 31, 2009 and December 31, 2008 the aging of past due trade receivables is as follows:

US \$ in thousands	Total	Neither past due nor impaired	< 30 days	30-60 days	Past due but not impaired	
					60-90days	> 90 days
2009	<b>203,831</b>	113,860	65,771	15,759	3,856	4,585
2008	<b>158,823</b>	94,946	43,050	12,268	3,844	4,715

As of December 31, 2009 and December 31, 2008, there were trade receivables from related parties in the amount of US \$2.1 million (2008: US \$2.0 million). For terms and conditions relating to related parties, please see Note 13.

## Inventories

The major components of Pallet Management Services inventories are as follows:

US \$ in thousands	As of December 31, 2009	As of December 31, 2008
Finished goods (at cost)	10,422	14,373
Raw materials (at cost)	2,477	3,162
Total inventories	<b>12,899</b>	<b>17,535</b>

## Other current assets

The major component of other current assets is European value-added tax receivables, which have a balance of US \$5.2 million (2008: US \$13.7 million). Due to the short maturity of these assets, their book value approximates their fair value.

## Cash and cash equivalents

Cash at banks earn interest at floating rates based on daily bank deposit rates. Short-term deposits are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Company, and earn interest at the respective short-term deposit rates.

The cash position as of December 31, 2009 includes US \$8.2 million in escrowed funds, representing the present value of the sellers' note due in June 2010.

## Paid in Capital

Paid in capital mainly includes capital surplus from the issuance of stock. There are no restrictions on the use of the paid in capital.

### Dividend proposed

Proposed for approval at the annual general meeting of shareholders (not recognized as a liability as at December 31, 2009) is a final dividend for 2009 of €0.12 per share (excluding treasury shares), i.e. a total of US \$8.9 million.

## Other reserves

Other reserves as outlined in the statement of changes in equity relate to currency related differences.

## Other non-current liabilities

The Company recorded a non-current liability of US \$10.6 million for the payments due in 2011 and 2012 resulting from the ICE settlement (2008: US \$15.3 million) (see Notes – Litigation).

## Provisions

US \$ in thousands	Employee bonus	Self-insurance reserves	Discontinued operations	Restructuring	Professional fees	RPC recollection	Total
At January 1, 2008 restated	2,805	9,663	778	–	2,698	12,657	28,601
Arising during the year	3,231	11,384	(1,152)	7,325	10,080	16,428	47,296
Utilized	(3,294)	(10,396)	892	(1,146)	(10,148)	(12,768)	(36,860)
Unused amounts reversed	(131)	–	–	(1,833)	–	–	(1,964)
Exchange adjustments	(16)	–	–	(202)	–	(794)	(1,012)
At December 31, 2008 restated	2,595	10,651	518	4,144	2,630	15,523	36,061
Arising during the year	8,738	15,784	2,615	369	7,782	16,891	52,179
Utilized	(3,165)	(15,214)	(1,678)	(3,274)	(8,774)	(15,559)	(47,664)
Unused amounts reversed	(37)	–	–	(289)	–	–	(326)
Exchange adjustments	61	–	–	34	–	586	681
At December 31, 2009	8,192	11,221	1,455	984	1,638	17,441	40,931

The employee bonus for 2009 will be paid during March and April 2010.

A provision of US \$0.8 million is recognized for restructuring in the acquired STECO group and US \$0.2 million for Pallet Management Services plant closures.

See Notes to commitments and contingencies for a brief description of provisions for insurance and discontinued operations.

See Note 2 "Changes according to IAS 8" for a description of self insurance and RPC recollection.

## Refundable deposit

For the majority of European RPCs in circulation the Company accrues Euro 1.50. The carrying amount of the refundable deposit is US \$170.8 million as of December 31, 2009 (US \$133.0 million as of December 31, 2008) and is based on the assumption that all RPCs in circulation will be recollected.

## Trade and other payables

Trade and other payables are US \$137.3 million at December 31, 2009 (2008: US \$128.6million). Trade payables are non-interest bearing and are normally settled on 30 to 60 day terms.

As of December 31, 2009 and December 31, 2008, there were trade and other payables from related parties in the amount of US \$19.0 million (2008: US \$6.7 million). For terms and conditions relating to related parties, please see Note 13.

## Other current liabilities

The major components of other current liabilities are as follows:

US \$ in thousands	As of December 31, 2009	As of December 31, 2008
Interest payable	15,844	8,029
Logistic remuneration	13,176	5,514
ICE settlement payment	6,132	2,565
Other	30,150	31,787
	<b>65,302</b>	<b>47,895</b>

Due to their short term maturity, the book value of the other current liabilities and trade and other payables approximates fair value.

Interest on the majority of the Company's debt is normally funded semi-annually. Other payables are non-interest bearing and have an average term of six months.

## 8. Detail of certain income statement accounts

The following table contains a breakdown of certain income statement accounts:

US \$ in thousands	Year ended December 31, 2009	Year ended December 31, 2008
<b>Included in cost of sales:</b>		
Depreciation	37,354	39,908
Employee benefits expense	115,514	117,030
Costs of inventories recognized as an expense	133,415	156,652
<b>Included in selling expenses:</b>		
Employee benefits expense	13,394	14,534
<b>Included in general and administrative expenses:</b>		
Depreciation	2,263	2,145
Employee benefits expense	33,794	28,814



The major components of interest expense (on a historical cost basis) are as follows:

US \$ in thousands	Year ended December 31, 2009	Year ended December 31, 2008
10% Senior Secured Notes	15,945	–
10 3/8% Senior Secured Notes	8,168	16,821
Amortization of capitalized debt issuance costs (pre-refinancing)	4,434	2,068
Redemption premium on 10 3/8% Senior Secured Notes	3,985	–
Finance leases	3,130	2,967
Interest on sellers' note	3,129	957
Revolving Credit Facility	2,561	4,110
Amortization of capitalized debt issuance costs (post-refinancing)	2,494	–
Fees for bank guarantees	156	163
Interest on tax payments	33	2
Other interest	449	262
	<b>44,484</b>	<b>27,350</b>

The major components of interest income (on a historical cost basis) are as follows:

US \$ in thousands	Year ended December 31, 2009	Year ended December 31, 2008
Interest on tax payments	816	119
Interest on bank accounts	224	343
Income on sale of securities	–	15
Other interest	31	6
	<b>1,071</b>	<b>483</b>

## 9. Discontinued operations

In February 2002, the Company completed the sale of a majority of the assets of the industrial container services operations to Industrial Container Services, LLC (the Buyer).

During 2008 and 2009, the Company accrued net charges of US \$1.1 million and US \$2.6 million, respectively, primarily based on actual and estimated legal costs and other costs which may be required in defending certain claims relating to the Acme barrel facility in Chicago, Illinois (see Notes – Litigation). In 2008 and 2009, these costs were offset by the recognition of US \$2.1 million and US \$0.9 million in estimated amounts due to the Company under insurance policies which require reimbursement of eligible legal defense costs. As of December 31, 2009, the Company has a remaining discontinued operations liability of approximately US \$1.2 million, primarily relating to anticipated legal defense costs of these claims, which is included in provisions in the accompanying consolidated statement of financial position. As of December 31, 2009, the Company has a discontinued operations receivable of US \$1.3 million, due to the above mentioned insurance reimbursement of eligible legal defense costs, which is included in other current assets in the accompanying consolidated statement of financial position.

## 10. Earnings per share

Basic earnings per share amounts are calculated by dividing net profit (loss) for the year attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding adjusted by the number of shares bought back during the year.

Diluted earnings per share amounts are calculated by dividing the net profit (loss) attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding adjusted by the number of shares bought back during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

The following reflects the income and share data used in the basic and diluted earnings per share computations:

US \$ in thousands	As of December 31, 2009	As of December 31, 2008
Net profit (loss) attributable to ordinary equity holders of the parent from continuing operations	21,653	(12,736)
Loss (profit) attributable to ordinary equity holders of the parent from discontinued operations	(1,699)	1,152
<b>Net profit (loss) attributable to ordinary equity holders of the parent</b>	<b>19,954</b>	<b>(11,584)</b>

US \$ in thousands	As of December 31, 2009	As of December 31, 2008
Weighted average number of ordinary shares for basic earnings per share	52,719,166	53,718,928
Effect of dilution:		
Stock options	154,561	—
<b>Weighted average number of ordinary shares adjusted for the effect of dilution</b>	<b>52,873,727</b>	<b>53,718,928</b>

In 2008, the Company had 488,036 stock options that could potentially dilute basic earnings per share in the future, but were not included in the calculation of diluted earnings per share because these stock options are antidilutive for the period.

There have been no other transactions involving ordinary shares or potential ordinary shares between the reporting date and the authorization date of the Company's consolidated financial statements.

# 11. Debt

## Senior Secured Notes

### 10 3/8% Guaranteed Senior Secured Notes

On October 10, 2003, the Company issued 10 3/8% Guaranteed Senior Secured Notes in the principal amount of €110.0 million in a private placement with a maturity on October 15, 2010. The Senior Secured Notes became redeemable on October 15, 2006 with a redemption price equal to the principal amount thereof plus accrued and unpaid interest and a redemption premium (initially 110.4%) and certain additional amounts. The redemption price declined to 102.6% on October 15, 2008. The Company redeemed the Senior Secured Notes effective July 13, 2009.

### 10% Guaranteed Senior Secured Notes

On June 12, 2009, the Company issued 10% Guaranteed Senior Secured Notes (the "Senior Secured Notes") in the principal amount of €200.0 million in a private placement. The Senior Secured Notes mature on June 30, 2016, and are senior secured obligations of the Company ranking equally with other existing or future senior secured indebtedness in right of payment. Interest on the Senior Secured Notes accrues at the rate of 10% per annum and is payable semi annually in arrears on each June 30 and December 31.

The Senior Secured Notes are guaranteed by certain subsidiaries of the Company, including the Company's U.S. operating subsidiaries and IFCO SYSTEMS GmbH, the Company's principal German operating subsidiary. The Senior Secured Notes are secured by a first priority lien on substantially all of the assets of the Company and the guarantors, except for the assets of IFCO SYSTEMS GmbH and its subsidiaries and subject to certain exclusions for real property located in the United States. The Senior Secured Notes are also secured by a second priority lien on the capital stock of certain subsidiaries of IFCO SYSTEMS GmbH. The carrying amount of assets pledged is US \$194.9 million.

On and after June 30, 2013, the Senior Secured Notes may be redeemed at the option of the Company at a redemption price equal to the principal amount thereof plus accrued and unpaid interest and a redemption premium that is initially 105.0% of the principal amount of and certain additional amounts. The redemption price will decline to 102.5% if the redemption occurs on or after June 30, 2014 but before June 30, 2015 and to 100.0% if the redemption occurs on June 30, 2015 or thereafter until maturity.

The indenture governing the Senior Secured Notes contains a number of restrictive covenants that, among other things, limit the Company and its subsidiaries' ability to incur additional debt, make dividends and certain other restricted payments, create certain liens, dispose of assets and capital stock of its subsidiaries, merge or consolidate with another entity, issue guarantees, and otherwise restrict certain corporate activities. The Senior Secured Notes also contain customary events of default, including non-payment of principal, interest or fees when due, breach of covenants contained in the indenture, cross-default to certain other debt, certain events of bankruptcy and insolvency, material judgments and a change of control in certain circumstances.

Upon a “change of control” under the indenture (which includes, among other things, if a person or group acquires over 50% of the voting stock in the Company), each holder of the Senior Secured Notes may require the Company to purchase its Senior Secured Notes at a purchase price in cash equal to 101.0% of the principal amount of the Senior Secured Notes plus accrued and unpaid interest and additional amounts, if any, to the date of purchase.

The Senior Secured Notes are listed on the Euro MTF market of the Luxembourg Stock Exchange. The fair value of the Senior Secured Notes is based on a price quotation of 112.0% of the nominal value at the reporting date.

## Revolving Credit Facility

Since Q1 2004, one of the Company's indirect European subsidiaries has been a party to a €44.0 million credit facility (the Facility). The purpose of the Facility was to provide a mechanism to secure certain letters of credit which the Company had issued and to provide for liquidity as necessary for capital or working capital requirements.

On July 27, 2007, the Facility was renewed and the maturity date was extended until July 2010.

On January 28, 2008 the Facility was amended so that the cash line was increased from €24.0 million to €33.0 million and the letters of credit line was reduced from €20.0 million to €11.0 million.

On June 23, 2008, the Facility was increased to €65.0 million, with a cash line of €54.0 million and up to €11.0 million in issued letters of credit.

On November 10, 2008 the Facility was amended so that the cash line was reduced from €54.0 million to €52.5 million, and the letters of credit line was increased from €11.0 million to €12.5 million.

On February 17, 2009 the Facility was amended in regard of covenants in order to provide higher headroom to the Company in an uncertain economic environment.

On May 29, 2009, the Company extended its Facility (€65 million) with the existing banking consortium for another three years until May 29, 2012. The Facility was amended so that the cash line was reduced from €52.5 million to €45.0 million, and the letters of credit line was increased from €12.5 million to €20.0 million.

Outstanding cash borrowings, which are limited to €45.0 million (US \$64.8 million based on exchange rates as of December 31, 2009), accrue interest at a variable rate of interest based on the Euro Inter Bank Offered Rate (EURIBOR), with interest payable quarterly. Due to the variability of this interest rate basis, the Company is exposed to interest rate fluctuations in that respect.

The carrying amount of assets of the Company's European operations pledged under the Facility is US \$117.4 million. The latest repayment date for the secured Facility is May 2012.

If a change of control of greater than 50.0% of the Company's voting stock occurs, the lender is entitled to decide on the continuance of the Facility.

The revolving credit facility agreement contains financial covenants as EBITDA leverage, interest coverage, CAPEX limitations and magnitude of EBITDA and refundable deposit levels.

As of December 31, 2009, there were no outstanding cash borrowings and approximately US \$17.8 million in outstanding letters of credit under the Facility.

## Maturities of debt

Long-term debt consists of the following:

US \$ in thousands	As of December 31, 2009	As of December 31, 2008
Senior secured notes	288,118	153,408
Sellers' note	—	16,935
Other	1,245	1,903
	<b>289,363</b>	<b>172,246</b>
Less: deferred financing costs	(24,982)	(2,503)
	<b>264,381</b>	<b>169,743</b>

The maturities of long-term debt are as follows as of December 31, 2009 and December 31, 2008:

US \$ in thousands	Amount 2009	Amount 2008
2010	—	171,042
2011	772	746
2012	473	458
2013	—	—
2014	—	—
Thereafter	288,118	—
	<b>289,363</b>	<b>172,246</b>

The Company has assumed that an accelerated maturity of the long term debt caused by a change of control will not occur.

## Receivable factoring

Subsidiaries of IFCO Europe entered into non-recourse factoring agreements under which these European subsidiaries may offer all of their trade receivables to third-party factoring companies. Under the factoring agreements, the sales price is the nominal value of the receivable less a factoring fee. The third-party factoring companies have the right to collect the receivables and bear the collection risk. Under these agreements, there is a factoring fee ranging from 0.10% to 0.50% of the nominal value of the factored receivables and the interest rate on cash advances relating to factored receivables at rates ranging from 1.70% to 3.20% as of December 31, 2009. The Company's European subsidiaries incurred factoring charges and factoring-related interest charges of US \$0.6 million and US \$1.0 million during 2009 and 2008, respectively, which are shown as factoring charges in the accompanying consolidated statements of income.

## Finance lease obligations

The Company has entered into leases with unaffiliated third parties principally for RPCs in Europe that are accounted for as finance leases. The RPC finance leases are part of sale-leaseback transactions in which the Company has sold the RPCs to third parties, which then leases them back to the Company. The RPC finance leases cover approximately 17.6 million RPCs as of December 31, 2009. Upon termination of certain of these leases, the Company has the option to repurchase the RPCs. All of these lease agreements require the Company to repurchase the leased RPCs on the lessor's demand.

The Company has also entered in finance leases covering certain operating equipment. These contracts have bargain purchase options at the end of the lease period, which the Company intends to exercise.

The present value of minimum lease payments was as follows as of December 31, 2009:

US \$ in thousands	1 year	2-3 years	4-5 years	5+ years	Total
Total future minimum lease payments	27,155	32,895	11,800	–	71,850
Less amounts representing interest at 4.43%-8.90%	(3,310)	(3,003)	(525)	–	(6,838)
	23,845	29,892	11,275	–	65,012

The present value of minimum lease payments was as follows as of December 31, 2008:

US \$ in thousands	1 year	2-3 years	4-5 years	5+ years	Total
Total future minimum lease payments	23,750	29,281	7,926	1,170	62,127
Less amounts representing interest at 2.52%-10.70%	(2,506)	(3,118)	(555)	(27)	(6,206)
	21,244	26,163	7,371	1,143	55,921

## Financial risk management objectives and policies

The Company's principal liabilities, other than derivatives, comprise senior secured notes, a revolving credit facility and finance leases. The main purpose of these financial liabilities is to fund the Company's operations. The Company has various other financial assets and liabilities such as trade receivables, cash and short term deposits, refundable deposit and trade payables, which arise directly from its operations.

The main risk arising from the Company's financial instruments are as follows. There are no significant concentrations of credit risk within the Company.

### Interest rate risk

The Company's exposure to the risk of changes in market interest rates is limited and relates only to the revolving credit facility. The majority of the Company's interest bearing debt (Senior Secured Notes) has fixed interest rates. Due to the "interest fix" debt structure, the Company is not engaged in any interest risk hedging agreements. The Company does monitor the interest rate development of the capital markets and does assess its options under the existing debt structure.

### Interest rate risk table

The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the Company's profit before tax. There is no impact on the Company's equity.

US \$ in thousands	Increase /decrease in basis points	Effect on profit before tax
<b>2009</b>		
EURIBOR	+20	68
EURIBOR	-20	(68)
<b>2008</b>		
EONIA	+20	95
EONIA	-20	(95)

### Foreign currency risk

Foreign currency risk is the risk that the Company will incur economic losses due to adverse changes in foreign currency exchange rates.

Aside from the US Dollar, the Company's reporting currency, the Euro is the Company's other primary functional currency. The following table summarizes the value of the Euro relative to the US Dollar.

	As of December 31		Average for Fiscal Year	
	2009	2008	2009	2008
US Dollar relative to 1 Euro	1.4406	1.3919	1.3935	1.4731

### Non monetary foreign currency risk

As currency exchange rates change, translation of the financial statements of the Company's international businesses into US Dollars and Euros affects year-to-year comparability of the Company's results of operations. Appreciation of the US Dollar, the Company's presentation currency, against the Euro decreases the Company's revenues and costs as reported in the Company's financial statements for those operations that have a functional currency other than the US Dollar. Conversely, depreciation of the US Dollar against the Euro increases the Company's revenues and costs. The appreciation or depreciation of the US Dollar against the Euro, therefore, impacts the Company's reported results.

### Monetary foreign currency risk

The Company incurs currency transaction risk whenever one of the Company's operating subsidiaries enters into either a purchase or sales transaction using a currency other than its functional currency. The Company's currency risk arises from foreign currency receivables as well as from firm commitments to purchase services and supplies in the future in currencies other than the subsidiary's functional currency. Additionally, the intercompany financing between IFCO SYSTEMS N.V. and IFCO SYSTEMS North America is subject to currency transaction risk. The Company's operating subsidiaries in countries other than those countries participating in the European Monetary Union and adopting the Euro as their national currency use their local currency as their functional currency.

**Credit risk**

The Company trades only with recognized, creditworthy third parties. It is the Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Company's exposure to bad debts is not significant. The maximum exposure is the carrying amount as disclosed in Note 7. For transactions that do not occur in the country of the relevant operating unit, the Company does not offer credit terms without the approval of the Head of Credit Control. Where applicable the Company uses third party credit insurance to limit its exposure to credit risk. There are no significant concentrations of credit risk within the Company. With respect to credit risk arising from the other financial assets of the Company, which comprise cash and cash equivalents, the Company's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

**Liquidity risk**

The Company monitors its risk to a shortage of funds using a 12 month forward looking weekly recurring liquidity planning tool. This tool considers the maturity of both its financial investments (capital expenditure), financial liabilities (refundable deposit, trade payables, other financial liabilities) and financial assets (e.g. accounts receivables, other financial assets) and projected cash flows from operations.

The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of the revolving credit facility and finance leases. The Company's policy is to provide sufficient financial headroom in order to run its operations and to fund its capital expenditure in a safe financial environment. The Company monitors the maturity of its financial debt and secures prolongation or substitution in due time.

The table below summarizes the aging of the Company's financial liabilities at December 31, 2009 and December 31, 2008 based on contractual undiscounted payments.



US \$ in thousands	Less than 1 year	2 to 3 years	4 to 5 years	5+ years	Total
<b>Year ended December 31, 2009</b>					
Interest bearing loans and borrowings:					
Senior Secured Notes	28,812	57,624	57,624	331,338	475,398
Sellers' note	9,796	–	–	–	9,796
Others	3,367	1,245	–	–	4,612
Finance lease obligations	27,155	32,895	11,800	–	71,850
Other non-current liability	6,000	6,000	–	–	12,000
Refundable deposit	170,765	–	–	–	170,765
Trade and other payables	137,312	–	–	–	137,312
Other current liabilities	65,302	–	–	–	65,302
<b>Year ended December 31, 2008</b>					
Interest bearing loans and borrowings:					
Senior Secured Notes	15,918	166,001	–	–	181,919
Revolving credit facility	62,123	–	–	–	62,123
Sellers' note	–	30,622	–	–	30,622
Others	3,707	1,378	458	–	5,543
Finance lease obligations	23,750	29,281	7,926	1,170	62,127
Other non-current liability	6,132	12,000	–	–	18,132
Refundable deposit	133,046	–	–	–	133,046
Trade and other payables	128,576	–	–	–	128,576
Other current liabilities	47,895	–	–	–	47,895

## Capital Management

The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. No changes were made in the objectives, policies or processing during the years 2009 and 2008.

The Company has introduced a Value Based Management tool in order to assess the return of its planned investments.

The Company monitors capital using Return on Capital Employed (ROCE). The Company's target is to reach a ROCE level of 20% at least. The Company calculates ROCE by dividing the last twelve months' reported EBIT by the total average book value of the capital employed which would be required to fund the measured business unit during this measurement period. The Company only considers its continuing operations' EBIT and average book value to calculate ROCE.

The Company measures the profitability of its segments through the use of operating EBITDA and EBIT measures. The Company uses EBITDA and EBIT as key operating measures because it measures operating profits before certain non-operating items, such as net financing costs, foreign currency gains and losses, discontinued operations, stock-based compensation expense and income taxes.

US \$ in thousands	2009	2008
Average book value of the capital employed	463,583	459,835
EBIT	88,146	66,320
ROCE	19.0%	14.4%

## Financial Instruments

Set out below is a comparison by class of carrying amounts and fair values of all of the Company's financial instruments that are carried in the financial statements:

US \$ in thousands	Carrying amount 2009	Carrying amount 2008	Fair Value 2009	Fair Value 2008
<b>Financial assets</b>				
Cash	73,042	31,506	73,042	31,506
Receivables, net	203,831	158,823	203,831	158,823
<b>Financial liabilities</b>				
Interest bearing loans and borrowings:				
Senior Secured Notes	263,136	150,972	297,712	128,771
Revolving credit facility	(2,368)	62,123	(2,368)	62,123
Sellers' note	8,223	16,935	8,223	16,935
Others	4,612	5,543	4,612	5,543
Finance lease obligations	65,012	55,921	65,012	55,921
Other non-current liability	10,555	15,309	10,555	15,309
Refundable deposits	170,765	133,046	170,765	133,046
Trade and other payables	137,312	128,576	137,312	128,576
Other current liabilities	65,302	47,895	65,302	47,895

See Notes – Debt Senior Secured Notes for more information on the determination of the fair value of these financial instruments.

## 12. Income taxes

The major components of the Company's income tax provision for the years ended December 31, 2009 and 2008 are:

US \$ in thousands	Year ended December 31, 2009	Year ended December 31, 2008
Current income tax provision:		
Germany:		
Current income tax charge	2,159	1,742
Adjustments in respect of current income tax of previous years	(917)	29
	<b>1,242</b>	<b>1,771</b>
Foreign:		
Current income tax charge	3,117	3,457
Adjustments in respect of current income tax of previous years	(187)	5
	<b>2,930</b>	<b>3,462</b>
Net current income tax provision	<b>4,172</b>	<b>5,233</b>
Net deferred income tax provision	<b>4,626</b>	<b>7,874</b>
Income tax provision reported in the consolidated income statement	<b>8,798</b>	<b>13,107</b>

The differences in income taxes provided and the amounts determined by applying the appropriate group tax rates to income from continuing operations before income taxes result from the following:

US \$ in thousands	Year ended December 31, 2009	Year ended December 31, 2008
Net profit before tax from continuing operations	30,451	371
Tax provision at group rate (28% for 2009 and 29% for 2008)	8,526	108
Increase (decrease) resulting from:		
Use of unrecognized tax losses in prior years	(2,027)	–
First time recognition of tax losses	(7,277)	–
Unrecognized tax losses	6,581	18,708
Tax rate changes for deferred tax calculation	321	–
Differences between group tax rates and local statutory tax rates	(3,378)	(3,994)
Non-income based taxes	789	–
Restatement workers compensation	–	1,625
Non-deductible expenses / tax-exempt income	3,715	(1,067)
Tax adjustments from prior years	(3,210)	184
Taxes from discontinued operations	(654)	432
Other	5,412	(2,889)
Income tax provision reported in the consolidated income statement	<b>8,798</b>	<b>13,107</b>

The decrease of the tax rate in Germany from approximately 29% in 2008 to approximately 28% in 2009 has affected the deferred taxes for 2009 and the tax rate reconciliation. The decrease was based on a reduced effective trade tax rate in Germany after the closing of a location.

The loss from discontinued operations amounts to US \$1.7 million in 2009 (gain of US \$1.2 million in 2008). The corresponding income taxes amount to US \$0.7 million in 2009 (US \$(0.4) million in 2008).

Components of the Company's net deferred tax assets and liabilities are as follows:

US \$ in thousands	2009	2008	As at January 1, 2008
<b>Deferred income tax assets:</b>			
Carryforward losses	92,093	75,221	68,393
Capitalized RPC cost	15,188	12,821	8,928
Interest limitation	–	4,318	6,119
Stock option deductions	223	87	493
Loss from discontinued operations	487	194	292
Allowance for doubtful accounts	382	294	247
Inventory basis differences	310	696	372
Other accruals and reserves	8,915	7,438	5,432
Other	2,063	2,809	1,240
Subtotal deferred income tax assets	119,661	103,878	91,516
Netted with deferred income tax liabilities	(117,074)	(97,021)	(78,528)
<b>Total deferred income tax assets</b>	<b>2,587</b>	<b>6,857</b>	<b>12,988</b>
<b>Deferred income tax liabilities:</b>			
Accelerated depreciation	121,327	99,637	84,956
Loan costs	–	596	1,206
Goodwill	167	–	–
Other	3,704	6,105	3,575
Subtotal deferred income tax liabilities	125,198	106,338	89,737
Netted with deferred income tax assets	(117,074)	(97,021)	(78,528)
<b>Total deferred income tax liabilities</b>	<b>8,124</b>	<b>9,317</b>	<b>11,209</b>
<b>Deferred income tax asset, net</b>	<b>(5,537)</b>	<b>(2,460)</b>	<b>1,779</b>

The amount of US \$1.4 million of deferred taxes relates to items recognized outside of profit or loss such as stock options and the change in tax loss carry forwards due to the restatement related to DPR accrual. An amount of US \$1.3 million deferred tax asset on NOL related to the restatement 2007 was recognized in equity in FY 2009. The additional recognition of DTA is based on forecasted taxable profit. The stock option deductions (US \$0.2 million) and the relating effects to net operating losses (US \$0.1 million) had been recorded to equity (US \$0.1 million) as well as the foreign currency adjustments. All other changes are recorded in income.

A deferred tax benefit from previously unrecognized tax loss carry forwards of IFCO SYSTEMS Austria GmbH (acquired in a business combination) in the amount of US \$6.5 million was under the adoption of IFRS 3 newly recorded in the profit and loss statement 2009 of IFCO group. This is supported by future reversal of deferred tax liabilities and the projection of sufficient taxable profit over the next three years.

At December 31, 2009, the Company has net corporate operating loss carryforwards available as follows:

US \$ in thousands	Amount
Germany	234,376
United States	164,651
Other European countries	205,398
<b>Total</b>	<b>604,425</b>

The corporate loss carryforwards attributable to German operations, together with additional trade tax carryforwards (approximately US \$171.2 million available as of December 31, 2009) and interest carryforwards (approximately US \$20.9 million available as of December 31, 2009), do not expire. The loss carryforwards attributable to United States operations expire between 2022 and 2029. In the United States loss carryforwards expire generally after 20 years. The loss carryforwards attributable to other European countries' operations expire as follows; approximately US \$40.7 million expire between 2012 and 2014, approximately US \$83.7 million expire between 2015 and 2018 and the remainder does not expire. All loss carryforwards are available to offset future taxable income in their respective tax jurisdiction; however, loss carryforwards attributable to the United States are subject to a limitation of use under Internal Revenue Code Section 382, loss carryforwards attributable to Germany are subject to a limitation under German Income Tax Code Section 10d and loss carryforwards attributable to Austria are subject to a limitation under Austrian Corporate Tax Code Section 8 and Austrian Income Tax Code Section 2. The Company has developed certain tax planning strategies to reduce the effects of loss carryforward limitations in future years. All loss carryforwards still require final validation from the respective local taxing authorities and may be adjusted upon further review.

During 2008 and 2009, the Company capitalized certain deferred tax assets in the United States, Germany and Austria, as the Company's operating results have increased the likelihood that these deferred tax assets will be utilized over the next three (2008: three) years. The Company has a capitalized deferred tax asset based on the projected use of loss carry forwards over the next three years in amount of US \$7 million in Germany, US \$5 million in Austria and US \$43 million in the United States. A positive taxable income over the next three years is probable due to positive operating results already achieved in 2009 in the United States and Germany and due to the tax planning strategy in regard of the depreciation volume for RPCs in Germany. No deferred tax assets are capitalized for loss carry forwards in the total amount of US \$283 million, thereof approximately US \$98 million in Germany, approximately US \$19 million in the United States, and approximately US \$166 million in the European countries.

## 13. Related parties

Due to the relationship between Mr. Schoeller, one of the Company's Supervisory Board members, and Schoeller Arca Systems (SAS), the main supplier of the Company's RPCs, the Company considers SAS to be a related party. Previously, SAS was not considered to be a related party (see Note 2 – Changes according to IAS 8 for more information).

The following table provides the total amount of transactions that have been entered into with related parties for the relevant financial year (see Note 7 for information regarding outstanding balances at December 31, 2009 and December 31, 2008):

US \$ in thousands	Sales to related parties	Purchases from related parties	Amounts owed by related parties *	Amounts owed to related parties *
Entity with significant influence over the Company				
<b>2009</b>	<b>867</b>	<b>53,185</b>	<b>2,081</b>	<b>18,953</b>
<b>2008</b>	5,126	28,899	1,990	6,735

\* Amounts are classified as receivables, net / trade and other payables respectively.

### Terms and conditions of transactions with related parties

The sales to and purchases from related parties are made at terms equivalent to those that prevail in arm's length transactions. Outstanding balances at the year-end are unsecured, interest free and settlement occurs in cash. There have been no guarantees provided or received for any related party receivables or payables. For the year ended December 31, 2009 and 2008, the Company has not recorded any impairment of receivables relating to amounts owed by related parties. This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

### Shareholders

As of February 26, 2010, 88.9% of IFCO ordinary shares continue to be held by Island International Investment Limited Partnership (Island LP) with Cortese N.V. (a Netherlands Antilles company) as the Managing General Partner of Island LP. A majority of Island LP is beneficially owned by the limited partnerships which collectively make up the Apax Europe V Fund. The ultimate controlling party of these limited partnerships is considered to be Apax Europe V GP Co. Limited, the General Partner of Apax Europe V GP L.P., the General Partner of the limited partnerships. Apax Europe V GP Co. Limited is a company registered in Guernsey. Executive Management of IFCO continues indirectly to own 8.4% of the share capital of IFCO.

## Supervisory Board

Name	Position
Dr. Bernd Malmström	Chairman
Michael Phillips	Vice Chairman I
Christoph Schoeller	Vice Chairman II
Hervé Defforey	
Ralf Gruss	
Korbinian Knoblach (from March 27, 2009)	
Dr. Philipp Gusinde (until March 27, 2009)	

Mr. Malmström became member of the Supervisory Board of the Company in December 2005. Mr. Malmström is entitled to an annual remuneration of Euro 80,000 or US \$111,480. He was elected as chairman of the Supervisory Board on September 26, 2006. Since his appointment as chairman to the Supervisory Board he is entitled to an annual remuneration of Euro 160,000 or US \$222,960 (2008: US \$235,696).

Except transactions related to service agreements and compensation of out of pocket expenses, there were no transactions between the Company and the Supervisory Board / Board of Managing Directors during the financial year.

## Board of Managing Directors / Executive Management Committee

Name	Position
Karl Pohler	Managing Director (Chief Executive Officer)
Dr. Michael W. Nimtsch	Managing Director (Chief Financial Officer)
Wolfgang Orgeldinger	Managing Director (Chief Operating Officer)
David S. Russell	Managing Director (President IFCO SYSTEMS North America)
Robert J. Verdonk (since March 2009)	Managing Director
Helmut Hoerz (until June 2009)	Managing Director (Chief Sales Officer)
Douwe Terpstra (until March 2009)	Managing Director

2009 total expensed compensation for the Company's Board of Managing Directors was approximately US \$8.0 million (US \$4.4 million in 2008), consisting of US \$4.1 million (US \$4.2 million in 2008) in base salaries and US \$3.9 million in accrued cash incentives for 2009 (US \$0.2 million in 2008). During 2008, IFCO recorded total stock based compensation expense of US \$0.3 million for the stock options of Mr. Hoerz. Mr. Hoerz was dismissed as Managing Director in June 2009. During 2009, the Company additionally expensed US \$1.1 million for future base salary commitments until expiration of his contract of employment. Total expensed compensation for the Company's Board of Managing Directors was approximately US \$9.1 million (US \$4.7 million in 2008).

## Employment agreements

The Company has entered into employment agreements with the members of the Board of Managing Directors. Effective January 1, 2008, the members of the Board of Managing Directors entered into new employment agreements that extend for 4 additional years, up to December 31, 2011. The base salary commitment for the Board of Managing Directors under the terms of these agreements is payable as follows:

US \$ in thousands	Amount
2010	3,723
2011	3,723
Total	7,446

## Relationships between parent and subsidiaries

All of the following investments are 100% interests unless otherwise stated and all entities are incorporated in their respective countries:

- IFCO SYSTEMS Netherlands B.V. (Netherlands)
- IFCO SYSTEMS Luxembourg S.à.r.l. (Luxembourg)
  - IFCO SYSTEMS Hungary Kft. (Hungary)
    - IFCO PS Management Holding, Inc. (USA)
  - IFCO SYSTEMS Management GmbH (Germany)
- IFCO SYSTEMS Holding GmbH (Germany)
  - IFCO SYSTEMS GmbH (Germany)
    - IFCO SYSTEMS Skandinavien A/S (Denmark)
    - IFCO SYSTEMS UK Ltd. (Great Britain)
    - IFCO SYSTEMS France S.A.S. (France)
    - IFCO SYSTEMS (Schweiz) GmbH (Switzerland)
    - IFCO SYSTEMS Italia S.r.l. (Italy)
    - IFCO SYSTEMS Espana Srl. (Spain)
    - IFCO SYSTEMS Hellas Ltd (Greece)
    - IFCO SYSTEMS Poland Sp. z o.o. (Poland)
    - IFCO Lojistik Sistemleri Tic.Ltd.Sti (Turkey)
    - IFCO SYSTEMS Austria GmbH (Austria)
      - IFCO SYSTEMS Portugal Lda (Portugal)
      - IFCO SYSTEMS Slovakia s.r.o. (Slovakia)
      - STECO France S.à.r.l. (France)
      - IFCO SYSTEMS Packaging Services Kft. (Hungary)
      - STECO Uluslararası Plastik Ambalaj Lojistik LTD STI (Turkey)
    - ILD Logistik + Transport GmbH (Germany)
  - IFCO SYSTEMS Asia Ltd. (Hong Kong)
  - IFCO Japan Inc. (33.3%) (Japan)
  - IFCO SYSTEMS Argentina S.A. (Argentina)
    - IFCO Chile S.A. (Chile)
    - IFCO Uruguay S.A. (Uruguay)
    - IFCO SYSTEMS do Brasil Servicos de Embalagem LTDA (Brasil)
  - IFCO do Brasil Embalagens LTDA (Brasil)



- IFCO SYSTEMS North America Holding GmbH (Germany)
  - IFCO SYSTEMS North America, Inc. (USA)
    - IFCO N.A. Finance Co. (USA)
    - Reusable Container Company, LLC (USA)
    - Pallet Companies, Inc. (USA)
      - Pallet Subs, Inc. (USA)
      - Texas Pallet de Mexico S.A. de C.V. (USA)
    - Drum Holding Company, Inc. (USA)
      - Drum Subs, Inc. (USA)
      - Illinois Drum, Inc. (USA)
      - Zellwood Drum, Inc. (USA)
      - Chicago Drum, Inc. (USA)
      - DSF Realty I, Inc. (USA)
      - DSF Realty II, Inc. (USA)
- IFCO SYSTEMS Canada, Inc. (Canada)

## 14. Commitments and contingencies

### Litigation

#### ACME

In February 2002, we completed the sale of a majority of the assets of our industrial container services operations to Industrial Container Services, Inc. (ICS).

During Q3 2003, two lawsuits were filed, naming as defendants the Company and certain of its subsidiaries as well as a number of the customers, ICS and certain affiliates of ICS, based upon alleged discharges of contaminants, toxic substances and chemicals from one of our drum facilities in Chicago on or before mid-2001. In the beginning of Q2 2007, the class action allegations were dismissed from one of the cases and a group of unnamed class members filed a separate lawsuit patterned after the other two against certain subsidiaries of the Company. IFCO SYSTEMS N.V. itself was not named a party in this separate lawsuit. At this stage, the Company cannot accurately assess the potential merit or consequences of these claims. The Company intends to defend these claims vigorously. However, if these claims have a negative outcome to the Company or to parties to whom the Company owes indemnities, such claims could have a material adverse effect on the Company's business, liquidity, results of operation and financial condition. As of December 31, 2009 a provision of US \$1.2 million (2008: US \$0.4 million) was recorded for estimated future legal defense costs. During July 2006, one of the Company's subsidiaries was notified of a lawsuit filed by the city of Chicago against one of the Company's subsidiaries requesting that it demolish or otherwise repair the Chicago drum property to a condition suitable to the city of Chicago. The Company also accrued the estimated demolition costs of the Chicago drum facility as had been requested by the city of Chicago. During 2007, the facility demolition was completed, the costs were funded, and the city of Chicago dismissed its complaint against the Company.

## ING

ING Barings Limited has claimed the reimbursement of approximately US \$1.6 million in expenses incurred during the Company's financial restructuring in 2001 and 2002. During 2005, the District Court of Amsterdam awarded ING's claim and the Company paid €1.2 million (US \$1.4 million). The Company filed an appeal in November 2005. The respective court hearing took place on February 7, 2007. On October 28, 2008, the Amsterdam Court of Appeal dismissed the Company's appeal regarding the ING litigation.

## ICE

In 2006, facilities at certain U.S. subsidiaries of the Company ("the U.S. Subsidiaries") were searched by agents from U.S. Immigration and Customs Enforcement ("ICE"), in connection with allegations of the hiring of illegal aliens not eligible for U.S. employment. On December 19, 2008, the U.S. Subsidiaries entered into a "non-prosecution" agreement with the investigating U.S. Attorney's Office ("U.S. Attorney"), in which the U.S. Attorney agreed it would not criminally prosecute the U.S. Subsidiaries for offenses related to this investigation. The U.S. Subsidiaries agreed to undertake certain compliance and cooperation obligations and to pay approximately USD \$20.7 million with approximately USD \$2.6 million paid in Q1 2009, then approximately USD \$6 million due in each of January 2010, January 2011, and January 2012. The Company has agreed to guarantee the making of these payments by the U.S. Subsidiaries. As of December 31, 2009 a provision of US \$1.3 million (2008: US \$2.1 million) was recorded for future estimable legal defense costs. As of December 31, 2009 a current liability of US \$6.1 million was recorded for the payment January 15, 2010 (2008: US \$2.6 million) and a non-current liability of US \$10.6 million was recorded for the payments in 2011 and 2012 (2008: US \$15.3 million).

The Company is a defendant in various other legal matters arising in the normal course of business. In the opinion of management, after consultation with legal counsel, the ultimate resolution of these matters is not expected to have a material effect on the accompanying consolidated financial statements.

## Insurance

The Company carries a broad range of insurance, including general and business auto liability, directors and officers, commercial property, business interruption and a general umbrella policy.

IFCO SYSTEMS North America is self-insured for certain medical claims up to US \$0.1 million per person per year and is self-insured for workers compensation claims up to US \$0.3 million per incident per year. Provisions for expected future payments are accrued based on IFCO SYSTEMS North America's estimate of its aggregate liability for all open and unreported claims. Management has accrued US \$11.2 million and US \$10.7 million as of December 31, 2009 and 2008, respectively, and believes this amount is adequate to cover known and unreported medical and workers compensation claims. During 2009, the Company made changes according to IAS 8 (see Note 2 for further explanation).

## Leasing arrangements

The Company leases certain facilities and machinery under noncancellable operating leases. Lease payments are expensed on a straight-line basis over the term of the lease. Minimum future rental payments under these leases as of December 31, 2009 and 2008 are as follows:

US \$ in thousands	Amount 2009	Amount 2008
2009	–	19,196
2010	20,824	13,877
2011	15,576	9,699
2012	10,767	5,991
2013	6,150	4,053
2014	3,559	–
Thereafter	2,248	3,369
	<b>59,124</b>	<b>56,185</b>

Expenses under operating leases were approximately US \$24.3 million and US \$26.2 million for 2009 and 2008, respectively.

## 15. Employee benefit plans

### Stock option plan

In March 2000, the Company's Board of Directors (the Board) approved the 2000 Stock Option Plan, (the Stock Option Plan). The Stock Option Plan provides for the granting of stock options to directors, executive officers and other employees of the Company and terminates in March 2010. In general, the terms of the option awards are established by the Board.

During 2003, the Board granted options to purchase an aggregate of approximately 1.5 million ordinary shares of the Company to certain managers and members of the Board. The exercise price for each of these options was equal to the value of the Company's ordinary shares on the date of issuance. The options expire between 3 and 5 years from the date of their vesting.

During 2004, the Board granted options to purchase an aggregate of approximately 0.8 million ordinary shares of the Company to certain managers. The exercise price for each of these options was equal to the value of the Company's ordinary shares on the date of issuance. The options expire 5 years from the date of their vesting, which is contingent upon certain defined operational targets being met during each of 2004, 2005 and 2006.

During 2005, the Board of Managing Directors granted options to purchase an aggregate of approximately 0.04 million ordinary shares of the Company to certain managers. The exercise price for each of these options was equal to the value of the Company's ordinary shares on the date of issuance. The options expire 5 years from the date of their vesting, which is contingent upon certain defined operational targets being met during each of 2005 through 2009.

During 2006, the Board of Managing Directors granted options to purchase an aggregate of approximately 0.1 million ordinary shares of the Company to certain managers. The exercise price for each of these options was equal to the value of the Company's ordinary shares on the date of issuance. The options expire 5 years from the date of their vesting, which is contingent upon certain defined operational targets being met during each of 2007, 2008 and 2009.

During 2008, the Board of Managing Directors granted options to purchase an aggregate of approximately 0.4 million ordinary shares of the Company to certain managers and with the permission of the remuneration committee to a member of the Board of Managing Directors. The exercise price for each of these options was equal to the value of the Company's ordinary shares on the date of issuance. The options expire 5 years from the date of their vesting, which is contingent upon certain defined operational targets being met during each of 2008, 2009 and 2010. The stock options of the member of the Board of Managing Directors terminated in 2009.

During 2009, the Company recorded total stock based compensation income of US \$0.03 million (2008, stock based compensation expense of US \$0.4 million). The portion of that income arising from equity-settled share-based payment transactions was US \$0.2 million in 2009 (US \$0.4 million expense in 2008).

US \$, except number of options	Year ended December 31, 2009			Year ended December 31, 2008		
	Number of Options	Exercise Price Range	Weighted Average Exercise Price	Number of Options	Exercise Price Range	Weighted Average Exercise Price
Outstanding, beginning of period	968,871	2.20 – 13.93	7.83	850,934	2.31 – 14.62	5.66
Granted	–	–	–	427,500	10.59 – 12.25	12.14
Exercised	(169,668) <sup>(2)</sup>	2.30 – 5.26	4.12	(69,333) <sup>(1)</sup>	2.36 – 7.74	3.47
Expired	(21,664)	2.09 – 2.09	2.09	–	–	–
Forfeited	(450,832)	4.75 – 14.03	11.28	(240,230)	4.28 – 15.54	7.70
Outstanding, end of period <sup>(3)</sup>	326,707	2.28 – 14.42	5.46	968,871	2.20 – 13.93	7.83
Options exercisable at end of year	288,367		4.45	488,036		4.00
Weighted average fair value of options granted during year	–			3.35		
Weighted average remaining contractual life of options, outstanding at end of period			1.69			4.14

<sup>(1)</sup> The weighted average share price at the date of exercise for the options exercised is US \$11.82.

<sup>(2)</sup> The weighted average share price at the date of exercise for the options exercised is US \$9.57.

<sup>(3)</sup> Additional are options over 171,996 shares that have not been recognized in accordance with IFRS 2 as the options were granted on or before November 7, 2002.

Fair value of the options was estimated at the date of grant using the Black-Scholes option-pricing model using the following assumptions:

	1st grant	2nd grant
Risk free interest rate	4.61%	4.62%
Dividend yield	3.00%	3.00%
Volatility factor	29.1%	29.1%
Weighted average expected life	7.50 years	7.00 years

At the grant date, the expected volatility of the Company reflected the assumption that the historical volatility is indicative of future trends, which may also not necessarily be the actual outcome.

## Performance units program

In March 2008, the Company's Remuneration Committee approved the IFCO SYSTEMS N.V. Performance Units Program 2008, (the Performance Units Program). The Performance Units Program provides for the granting of performance units to employees of the Company or its subsidiaries in the United States, Europe and other countries and terminates December 31, 2010. In general, the terms of the performance unit awards are established by the Board of Managing Directors.

During 2008, the Board of Managing Directors granted approximately 0.4 million performance units to receive either cash in Euro or shares currently existing or created by the Company to certain managers. The performance target for each of these performance units was equal to the value of the Company's ordinary shares on the date of issuance. The performance units expire December 31, 2010, which is contingent upon certain defined operational targets being met during each of 2008, 2009 and 2010.

The Company measured the fair value of the liability of these share based payment transactions with cash alternatives at each reporting date during 2008 and 2009, with any changes in fair value recognized in profit or loss for the period. For 2009 the Company recorded US \$0.2 million stock based compensation expense for the performance units. For 2008 the Company recorded no stock based compensation expense for the performance units. The carrying amount of the liability as of December 31, 2009 is US \$0.2 million.

The fair value of the performance units was remeasured at December 31, 2009 using the Black-Scholes option-pricing model using the following assumptions:

	December 31, 2009
Risk free interest rate	0.78%
Dividend yield	3.00%
Volatility factor	58.3%
Weighted average expected life	1.00 year

## Employee benefit plan

IFCO SYSTEMS North America sponsors a defined contribution profit-sharing plan (the Plan). Eligible employees may contribute up to the maximum amount permitted under Internal Revenue Service regulations to their account. The Company matches the contributions of participating employees on the basis of the percentages specified in the Plan. The employee and Company matching contributions are invested at the direction of the individual employee. Employer contributions to the plan were US \$1.3 million and US \$1.6 million during 2009 and 2008.

## German annuity assurance

The Company has paid and expensed US \$0.8 million during 2009 and US \$0.9 million during 2008 for German annuity assurance.

# 16. Business segments

The Company is organized based on the products and services that it offers. Under this organization structure, the Company's continuing operations includes two primary business segments: the RPC Management Services operations (RPC Management Services) and the Pallet Management Services operations (Pallet Management Services). The RPC Management Services segment rent RPCs primarily for use in agricultural markets. The Pallet Management Services segment recycles wooden pallets in the United States. The Corporate column contains corporate related items not allocated to reportable segments. The Pallet Pooling segment, which leased pallets in Canada primarily for use in agricultural and industrial markets, is shown as a discontinued operation, as it was sold during 2005.

The accounting policies for the segments are the same as those described in Notes-Summary of significant accounting policies.

The Company has adopted IFRS 8 “Operating Segments” and has changed its segment measurement from income from operations to EBITDA.

US \$ in thousands			Total	Unallocated  Corporate	Year ended December 31, 2009	
	Continuing Operations				Discontinued Operation	Total Operations
	RPC Management Services	Pallet Management Services			Pallet Pooling	
Third party revenues	398,471	337,455	735,926	–	–	735,926
EBITDA	116,943	22,988	139,931	(10,921)	–	129,010
Net finance costs				(44,031)		(44,031)
Depreciation expense				(39,617)		(39,617)
Amortization of other assets				(1,247)		(1,247)
Stock-based compensation income				31		31
Foreign currency gain, net				2,292		2,292
Nonrecurring items				(15,987)		(15,987)
Profit from continuing operations before taxes						30,451
Assets and liabilities						
Total assets	762,900	191,018	953,918	42,546	1	996,465
Total liabilities	401,160	59,172	460,332	313,134	–	773,466
Goodwill	91,541	118,826	210,367	–	–	210,367
Other segment information						
Capital expenditures	(55,038)	(1,989)	(57,027)	(1,048)	–	(58,075)
Operating cash flows <sup>(1)</sup>	116,722	18,279	135,001	(10,443)	–	124,558
Investing cash flows	(55,030)	(1,710)	(56,740)	(1,048)	–	(57,788)
Financing cash flows	(37,655)	(16,528)	(54,183)	33,033	–	(21,150)

<sup>(1)</sup> Operating cash flows presented above are prior to interest and income tax payments.

US \$ in thousands	Continuing Operations		Total	Unallocated  Corporate	Year ended December 31, 2008	
	RPC Management Services	Pallet Management Services			Discontinued Operation	Total Operations
					Pallet Pooling	
Third party revenues	358,282	377,606	735,888	–	–	735,888
EBITDA	86,791	30,409	117,200	(7,631)	–	109,569
Net finance costs				(27,921)		(27,921)
Depreciation expense				(42,053)		(42,053)
Amortization of other assets				(1,196)		(1,196)
Stock-based compensation expense				(431)		(431)
Foreign currency loss, net				(3,585)		(3,585)
Nonrecurring items				(34,012)		(34,012)
Profit from continuing operations before taxes						371
Assets and liabilities						
Total assets	664,560	197,501	862,061	25,647	1	887,709
Total liabilities	422,697	60,931	483,628	181,325	–	664,953
Goodwill	86,491	118,826	205,317	–	–	205,317
Other segment information						
Capital expenditures	(85,521)	(1,902)	(87,423)	(1,530)	–	(88,953)
Operating cash flows <sup>(1)</sup>	50,092	22,104	72,196	(15,054)	–	57,142
Investing cash flows	(85,486)	(1,760)	(87,246)	(1,530)	–	(88,776)
Financing cash flows	36,417	(20,365)	16,052	18,813	–	34,865

<sup>(1)</sup> Operating cash flows presented above are prior to interest and income tax payments.

The Company's revenue by country, based on the location of the customer, is as follows:

US \$ in thousands	Year ended December 31, 2009	Year ended December 31, 2008
Spain	95,426	86,090
Italy	53,194	47,202
Germany	42,490	40,929
Switzerland	40,050	39,409
France	19,401	19,712
Norway	15,463	17,335
South America	12,709	5,962
United Kingdom	11,022	12,406
Netherlands	4,794	4,972
Other	14,224	12,829
Europe and rest of world	308,773	286,846
United States	427,153	449,042
Total	735,926	735,888



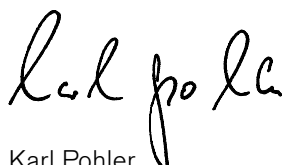
The Company's total assets by geographical segments are as follows:

US \$ in thousands	Year ended December 31, 2009	Year ended December 31, 2008
Europe and rest of world	672,998	576,683
United States	323,466	311,025
Canada	1	1
<b>Total</b>	<b>996,465</b>	<b>887,709</b>

The Company's capital expenditures from continuing operations by geographical segment are as follows:

US \$ in thousands	2009	2008
Europe (2008 includes the cash paid for the acquisition of STECO, net of cash acquired)	26,662	60,036
United States	31,413	28,917
<b>Total</b>	<b>58,075</b>	<b>88,953</b>

Amsterdam, February 26, 2010



Karl Pohler  
Chief Executive Officer



Dr. Michael W. Nimtsch  
Chief Financial Officer



# Annex

# Cautionary note

## Cautionary note regarding forward looking statements

Some of the statements contained in this report discuss future expectations, contain projections of results of operations or financial condition of IFCO, or state other forward-looking information. These statements may include financial information and/or statements for periods following the period covered by this report. You can find many of these statements by looking for words like believes, expects, anticipates, estimates, or similar expressions used in this report.

These forward-looking statements may be affected by known and unknown risks, uncertainties and other factors that could cause the actual results to differ materially from those contemplated by the statements. The forward-looking information is based on various factors and was derived using numerous assumptions that we believe to be reasonable. Risks and uncertainties are included in a separate section of this report.

Important factors that could cause our actual results to be materially different from the forward-looking statements are also discussed throughout this report.



# Address register

## Group headquarter

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Netherlands

### Contact:

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Dr. Michael W. Nimtsch, CFO, Managing Director  
Wolfgang Orgeldinger, COO, Managing Directors  
David S. Russell,  
President IFCO SYSTEMS North America, Managing Director  
Robert J. Verdonk, Managing Director  
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# Financial calendar \*

March 2010	Press and analyst's conference on annual results
March 2010	General meeting of shareholders for the fiscal year 2009
May 2010	Publication of the 1st quarterly report
August 2010	Publication of the 2nd quarterly report
November 2010	Publication of the 3rd quarterly report
March 2011	Publication of the 2010 annual report
* Preliminary dates. You will find the exact dates at: <a href="http://www.ifcosystems.de">http://www.ifcosystems.de</a> or <a href="http://www.ifcosystems.com">http://www.ifcosystems.com</a>	





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In addition to an annual report at the end of each fiscal year, IFCO SYSTEMS N.V. publishes quarterly reports, supplemented by press releases. A press conference as well as an annual analysts' conference give the journalists and analysts additional opportunities to review developments of our business. The annual report as well as quarterly reports are filed with Frankfurt Stock Exchange and the Netherlands Authority for the Financial Markets. All of these financial reports are available on the Internet at: <http://www.ifcosystems.de> or <http://www.ifcosystems.com>

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# **Separate Financial Statements 2009**

in accordance with IFRS

For identification purposes  
 **ERNST & YOUNG**  
ACCOUNTANTS LLP



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## Introduction

IFCO is engaged in two main business segments. We operate a worldwide RPC Management Services business and a Pallet Management Services business in North America.

Increasing market dynamics and globalization in commerce are placing increasing demands and complexity on logistics providers. Today, products have to be transported intelligently, efficiently, safely and above all, rapidly. At the same time, the protection of our global environment is becoming more and more important. While these requirements place high demands on logistics management and reusable transport containers, we believe they also create significant growth opportunities for well-positioned logistics service providers.

We have market leading positions in multi-billion US Dollar markets which we believe offer significant future growth potential in our proven RPC Management Services business and our Pallet Management Services business. Our broad range of solutions and continued improvements to our products and services allow us to meet our customers' requirements in an individual and client focused manner.

Barriers to entry in both businesses are very high in light of the large financial investments necessary for a comparable RPC pool and the development of a geographic network infrastructure which would be required to compete with both of our key businesses. In addition, we possess extensive market knowledge and unique pool management expertise, and are proud to employ quality and talented management, who possess a great deal of in-depth industry experience.

We believe our innovative system solutions optimize the flow of goods through our clients' supply chains, providing them with sustained cost reductions and enhancing their competitive strength. Our products support IFCO's ecological responsibility and contribute to climate protection.

## ***RPC Management Services***

Supporting the produce market has been, historically, the primary focus of IFCO's RPC Management Services segment. Since its foundation in 1992, IFCO has managed the delivery of almost 4 billion containers worldwide and made RPCs the most efficient and ecological packaging method for fruits and vegetables.

In our core markets, Europe, South America and the United States, some 390 million tons of fruit and vegetables are produced annually. These products must make their way quickly and without damage from producers to consumers – and often across country borders. In many instances, the period between harvest and consumption is no more than a few days.

Consequently, retailers and producers are calling for flexible, effective, cost efficient, environmentally friendly and state-of-the-art product distribution solutions. This puts stringent demands on transport containers and their utilization from producers through retailers to consumers. IFCO's 21 different RPC models are well equipped to meet these demands.

We believe our core competence is the efficient management of a worldwide rental pool of over 102 million RPCs used to transport fruit and vegetables.

## ***Pallet Management Services***

IFCO is North America's leading Pallet Management Services company, specializing in environmentally sustainable pallet programs throughout the supply chain. We believe IFCO offers the only true singlesource and national solution to pallet needs. IFCO programs include the procurement, reconditioning and distribution of wood pallets to and from the manufacturing, distribution and retail sectors. Pallets are used in virtually all industries to transport products.

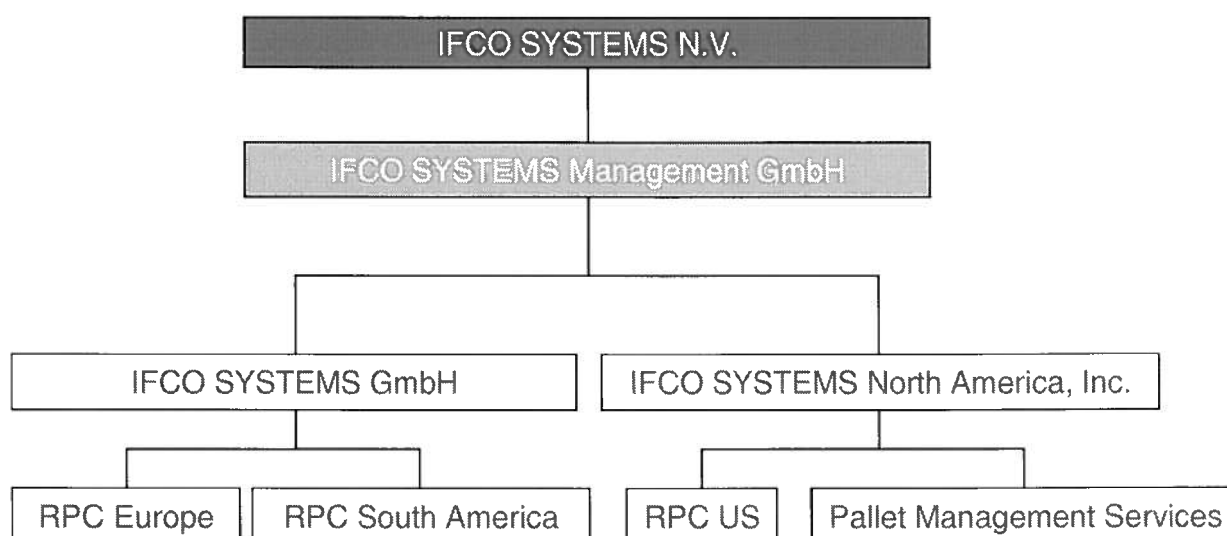
In 2009, we believe the US pallet market size was approximately US \$6.8 billion. While the overall pallet market size declined during 2009 as a result of lower volumes and pricing pressure resulting from the recent economic recession, we believe this market size should continue to grow over the long-term as overall industrial activity develops.

## Corporate

### Corporate and operating structure

#### Corporate information

Our registered name is IFCO SYSTEMS N.V.. We were incorporated under the laws of the Netherlands on March 31, 1999. Our registered seat is in Amsterdam, the Netherlands, at our principal executive offices located at Evert van de Beekstraat 310, 1118 CX Schiphol Centrum, the Netherlands. We also maintain operations headquarters in Pullach, Germany, and in Houston, Texas in the United States.



IFCO SYSTEMS N.V. is a holding company with a number of operating subsidiaries, which are shown above. This chart does not reflect the exact and entire legal structure of IFCO SYSTEMS. Our significant subsidiaries are described in the following table along with our principal indirect subsidiaries:

<i>Subsidiary</i>	<i>Jurisdiction of Organization</i>	<i>Percentage Ownership</i>	<i>Direct or Indirect Ownership by IFCO SYSTEMS N.V.</i>
<i>IFCO SYSTEMS Management GmbH<sup>(1)</sup></i>	<i>Germany</i>	<i>100.0%</i>	<i>Indirect</i>
<i>IFCO SYSTEMS GmbH<sup>(2)</sup></i>	<i>Germany</i>	<i>100.0%</i>	<i>Indirect</i>
<i>IFCO SYSTEMS North America, Inc.<sup>(3)</sup></i>	<i>Delaware (US)</i>	<i>100.0%</i>	<i>Indirect</i>
<i>Reusable Container Company LLC<sup>(4)</sup></i>	<i>Delaware (US)</i>	<i>100.0%</i>	<i>Indirect</i>

(1) This subsidiary is also a holding company and owns all of the capital stock of IFCO SYSTEMS GmbH (indirect), IFCO SYSTEMS North America, Inc. (indirect) and Reusable Container Company LLC (indirect). The business

address of IFCO SYSTEMS Management GmbH is Zugspitzstrasse 7, 82049 Pullach, Germany. Its registered seat is Munich.

(2) IFCO SYSTEMS GmbH has operating subsidiaries in Germany and in other countries mainly in Europe but also in South America. Its percentage ownership – in some cases together with IFCO SYSTEMS Holding GmbH - in the European and South American subsidiaries is always greater than 99%. IFCO SYSTEMS GmbH also has a 99.0% interest in a Hong Kong subsidiary and a 33.3% interest in a Japanese joint venture. The business address of IFCO SYSTEMS GmbH is Zugspitzstrasse 7, 82049 Pullach, Germany. Its registered seat is Munich.

(3) We conduct our Pallet Management Services operations through indirect wholly owned subsidiaries of IFCO SYSTEMS North America, Inc. The registered address for IFCO SYSTEMS North America, Inc. is 13100 Northwest Freeway, Suite 625, Houston, Texas 77040, US.

(4) The shareholder of Reusable Container Company LLC is IFCO SYSTEMS North America, Inc. The registered address of Reusable Container Company LLC, the legal entity in which we conduct our RPC related operations in the United States, is 4343 Anchor Plaza Parkway, Suite 230, Tampa, Florida 33634, US.

## ***Report of the Supervisory Board***

The Board of Managing Directors has authorized the separate financial statements for 2009 and submitted to the Audit Committee for review. Based on the recommendation of the Audit Committee, the Supervisory Board approved the separate financial statements 2009. Ernst & Young Accountants LLP have audited the separate financial statements and approved them without qualification.

## **Board Structure**

### **Supervisory Board**

According to the articles of association:

The Company has a Supervisory Board, consisting of at least three (3) natural persons, the precise number of whom is determined by the General Meeting of Shareholders. Presently the Supervisory Board consists of six (6) natural persons.

The Supervisory Board members are appointed by the General Meeting of Shareholders for a maximum term of four (4) years, provided that, unless a Supervisory Board member retires earlier, his appointment term expires on the day of the next General Meeting of Shareholders to be held in the fourth year after the year of his appointment. At expiration of this term a Supervisory Board member can be reappointed with due observance of the provisions in the previous sentence, provided always that a Supervisory Board member may not serve more than three (3) consecutive four-year terms. A Supervisory Board member may at any time be suspended and dismissed by the General Meeting of Shareholders.

The duty of the Supervisory Board is to supervise the policies of the Board of Managing Directors and the general course of affairs of the Company and its affiliated business. It shall

give advice to the Board of Managing Directors. The Supervisory Board can give instructions to the Board of Managing Directors outlining the Company's general financial, social, economic, investment, staffing and environmental policy.

The Supervisory Board has established an Audit Committee, a Remuneration Committee and a Selection and Appointment Committee whose duties, responsibilities and processes are set out in separate charters (see below).

The Supervisory Board shall meet as often as a Supervisory Board member or the Board of Managing Directors may deem necessary. In the meeting of the Supervisory Board each Supervisory member has a right to cast one (1) vote. All resolutions by the Supervisory Board shall be adopted by an absolute majority of the votes cast.

## Members of the Supervisory Board

<i>Name</i>	<i>Age</i>	<i>Position</i>	<i>Nationality</i>
<i>Dr. Bernd Malmström</i>	<i>68</i>	<i>Chairman</i>	<i>German</i>
<i>Michael Phillips</i>	<i>48</i>	<i>Vice Chairman I</i>	<i>Canadian</i>
<i>Christoph Schoeller</i>	<i>52</i>	<i>Vice Chairman II</i>	<i>Swiss</i>
<i>Hervé Defforey</i>	<i>59</i>		<i>French</i>
<i>Ralf Gruss</i>	<i>37</i>		<i>German</i>
<i>Korbinian Knoblach (from March 27, 2009)</i>	<i>32</i>		<i>German</i>
<i>Dr. Philipp Gusinde (until March 27, 2009)</i>	<i>39</i>		<i>German</i>

On March 27, 2009 the General Meeting of Shareholders accepted the resignation of Dr. Philipp Gusinde as of March 27, 2009. In the same shareholder meeting Mr. Korbinian Knoblach was appointed as member of the Supervisory Board.

The General Meeting of Shareholders also reappointed all other Supervisory Board members for a further period of four (4) years as of March 27, 2009. Dr. Bernd Malmström was reappointed as chairman of the Supervisory Board.

The Supervisory Board aims for an appropriate combination of knowledge and experience amongst its members:

**Dr. Bernd Malmström** became member of the Supervisory Board of the Company in December 2005. He was elected as Chairman of the Supervisory Board of IFCO on September 26, 2006. Mr. Malmström studied law at the universities of Kiel and Freiburg (Germany) and holds a PhD in law. Mr. Malmström works as a lawyer. Prior to that, he has held various management positions at Deutsche Bahn AG, Stinnes AG, Schenker-Rhenus-Group and VEBA AG. Mr. Malmström also serves as a member of the Board of the following companies: BLG Logistics Group AG & Co. KG (Advisory Board), Deutsche Afrika-Linien GmbH & Co. KG (Advisory Board), time:matters GmbH (Chairman of the Advisory Board), Fraport AG (Advisory Board until December 31, 2009), HHLA Intermodal GmbH (Supervisory Board), K+S AG (Supervisory Board), VTG AG (Supervisory Board), Lehnkering GmbH (Chairman of the Supervisory Board), Stinnes Corporation, New York (Chairman of the Supervisory Board until December 31, 2009)

and Schweizer Bundesbahn SBB AG (Board of Administration). Mr. Malmström was initially appointed for a period of four (4) years and was reappointed for another period of four (4) years on March 27, 2009.

**Michael Phillips** was Director C in the Board of Directors of the Company since December 2003. He resigned as member of the Board of Directors in August 2005, and became member and first vice chairman of the Supervisory Board of IFCO in August 2005. He is a graduate in engineering chemistry from Queen's University in Kingston, Canada, and also holds an MBA from INSEAD, where he graduated with distinction. Upon graduating from University, Mr. Phillips worked at Ciba Geigy Canada Ltd. as a manager in the plastics additives division. He then spent three years at OTTO Waste Management Ltd. in Cologne. Mr. Phillips currently works for and is a director of Apax Partners Beteiligungsberatung GmbH. He is also a Director of Xerium Technologies Inc, Tommy Hilfiger Holding Sarl, Mueller Brot GmbH, and Anker Brot AG. Mr. Phillips was initially appointed for a period of four (4) years and was reappointed for another period of four (4) years on March 27, 2009.

**Christoph Schoeller** was Chairman of the Board of Directors of the Company since December 2002, and a Director B as of March 2000. He resigned as member of the Board of Directors in August 2005, and became member and second vice chairman of the Supervisory Board of the Company in August 2005. He graduated in mechanical engineering from the Swiss University ETH Zurich in 1982. In 1992, he co-founded IFCO SYSTEMS GmbH and MTS with his brother, Martin Schoeller. Mr. Schoeller was responsible for advancing both IFCO SYSTEMS Europe's and MTS's market and product development and logistics network. In 1982, Mr. Schoeller joined the Schoeller group of companies and presently serves as one of its Managing Directors. Mr. Schoeller was a member of the Supervisory Board of Trans-o-flex Schnell-Lieferdienst AG, a logistics company, and was formerly a member of the Supervisory Board of Danzas Holding AG, a logistics company, until its merger with Deutsche Post AG. Mr. Schoeller is also a member of the Supervisory Board of Syntek Capital AG. On January 18, 2008, Mr. Schoeller became a Supervisory Board member of Schoeller Arca Systems N.V.. Mr. Schoeller was initially appointed for a period of four (4) years and was reappointed for another period of four (4) years on March 27, 2009.

**Hervé Defforey** became member of the Supervisory Board of the Company in August 2005. Mr. Defforey holds a degree in Business Administration/Economics from the University of St. Gallen Switzerland. Mr. Defforey is an operating partner of GRP Ventures, USA. Prior to joining GRP Ventures, USA he held various management positions at Carrefour S.A., Azucarrera EBRO S.A., BMW AG, Chase Manhattan Bank N.A. and Nestlé. He also serves on the Boards of Kyriba Sas, Ulta, Inc. and X5 Retail Group (chairman of the Supervisory Board). Mr. Defforey was initially appointed for a period of four (4) years and was reappointed for another period of four (4) years on March 27, 2009.

**Ralf Gruss** was a Director C of the Board of Directors of the Company since December 2003. He resigned as member of the Board of Directors, and became member of the Supervisory Board of the Company in August 2005. He holds a degree with distinction in financial economics and industrial engineering from the University of Karlsruhe and studied financial economics as well as business administration at the London School of Economics and the University of Massachusetts (Boston). Upon graduating, Mr. Gruss worked as a project manager for Arthur D. Little International Inc.. Mr. Gruss is currently employed by and is a director of Apax Partners Hong Kong Ltd.. He also serves on the Supervisory Board of LR Global Holding GmbH. Mr.

Gruss was initially appointed for a period of four (4) years and was reappointed for another period of four (4) years on March 27, 2009.

**Korbinian Knoblach** became member of the Supervisory Board of the Company in March 2009. He attended the University of Regensburg (Germany), Tulane University in New Orleans (USA) and holds a degree with distinction in business administration from Leipzig Graduate School of Management (HHL). Mr. Knoblach is currently employed by Apax Partners Beteiligungsberatung GmbH, he joined Apax Partners in 2002 focusing on leveraged transactions in the financial services and business services space. Mr. Knoblach was appointed for a period of four (4) years.

**Dr. Philipp Gusinde** was a Director C in the Board of Directors of the Company since December 2003. He resigned as member of the Board of Directors in August 2005, and became member and Chairman of the Supervisory Board of the Company in August 2005. He resigned as Chairman on September 26, 2006. Dr. Gusinde studied economics at the University of St. Gallen (Switzerland) and Indiana University (USA), graduating with a first class degree in accounting and controlling, after having successfully completed a trainee program at Deutsche Bank. He joined Apax Partners in 2000 as a member of the Leveraged Transactions team focusing on opportunities in the Business Services sector. Dr. Gusinde resigned from the Company's Supervisory Board in March 2009.

Mr. Knoblach has been employed by Apax Partners Beteiligungsberatung GmbH ("Apax Partners") since 2002, and was employed by Apax Partners L.P. ("Apax Partners US") from 2007 to 2009. Mr. Gruss has been employed by Apax Partners since 2000. In 2009, he transferred and is currently being employed by Apax Partners Hong Kong Limited ("Apax Partners Hong Kong"). Mr. Phillips has been employed by Apax Partners since 1992.

Mr. Gruss has been a director of Apax Partners between 2006 and 2009, and currently serves as a director of Apax Partners Hong Kong and Apax Investment (Shanghai) Company Ltd ("Apax Partners Shanghai").

Mr. Phillips is a director of Apax Partners, Apax Partners Holdings Ltd. ("Apax Partners Holdings"), Apax Partners Worldwide Holdings Ltd ("Apax Partners Worldwide Holdings"), Apax Partners US Holdings Ltd ("Apax Partners US Holdings"), and Apax Partners Hong Kong, and he is a partner and member of the executive committee of Apax Partners LLP ("Apax LLP").

Apax Partners, Apax Partners US, Apax Partners Hong Kong, Apax Partners Shanghai, and Apax Partners Holdings have entered into a sub-investment advisory agreement with Apax LLP. Apax Partners Worldwide Holdings, Apax Partners US Holdings, Apax Partners US, Apax Partners Hong Kong, and Apax Partners Shanghai are members of the Apax LLP group of companies. Apax LLP is investment advisor to Apax Partners Europe Managers Ltd ("Apax Europe"). Apax Europe is the discretionary investment manager and custodian of the limited partnerships which collectively constitute the Apax Europe V Fund, which is the beneficial owner of Cortese N.V.. Neither Mr. Knoblach, Mr. Gruss, Mr. Phillips nor Dr. Gusinde are employed by, or are directors of, Apax Europe, the Apax Europe V Fund or Cortese N.V..



## **Conflict of interest of members of the Supervisory Board**

On January 18, 2008, Mr. Schoeller became a supervisory board member of Schoeller Arca Systems N.V., the supplier of RPCs to the Company. Mr. Schoeller does not take part in any discussion and/or decision of the Supervisory Board regarding the relationship of the Company with Schoeller Arca Systems N.V.. In the opinion of the Board of Managing Directors and the Supervisory Board the individual agreements entered into with Schoeller Arca Systems N.V. during 2008 are not of such a material nature that they require approval by the Supervisory Board. In the opinion of the Supervisory Board, only Mr. Schoeller has a conflict of interest (and only as described above), and the Company has complied with BPP III.6 of the Dutch Corporate Governance Code dealing with that subject.

## **Independence of the members of the Supervisory Board**

Mr. Schoeller indirectly owns 18.2% in capital stock of the Company. Mr. Schoeller and some of his family members directly hold 2.2% in capital stock of the Company. Mr. Schoeller can therefore not be regarded as independent in application of the criteria listed in BPP III. 2.2. of the Corporate Governance Code.

The other members of the Supervisory Board are independent. The Supervisory Board members who have been members of the Board of Managing Directors in the past, were non-executives and not responsible for the management of the Company. Accordingly, in the opinion of the Supervisory Board the Company complied with the BPP III.2.1 of the Corporate Governance Code (Independency of Supervisory Board members).

## **Board of Managing Directors**

According to the articles of association:

The Board of Managing Directors is in charge of managing the Company. It shall consist out of one or more Managing Directors.

The Managing Directors are appointed by the General Meeting of Shareholders. They are appointed for a maximum period of four (4) years, provided that, unless a Managing Director resigns at an earlier date, his appointment term ends on the day of the next General Meeting of Shareholders to be held in the fourth year after the year of his appointment. A Managing Director can be reappointed for consecutive periods of not more than four (4) years and with due observance of the provisions in the preceding sentence. The Managing Directors may at any time be suspended or dismissed by the General Meeting of Shareholders. The Supervisory Board can draw up a rotation schedule for the Managing Directors.

The Board of Managing Directors meets frequently and as often as a Managing Director requests a meeting. In the meeting of the Board of Managing Directors each Managing Director has a right to cast one (1) vote. All resolutions by the Board of Managing Directors shall be adopted by an absolute majority of the votes cast. The Board of Managing Directors visits the subsidiaries of the Company on a regular basis. Periodically, the Board of Managing Directors receives detailed management reports of the subsidiaries of the Company.

The Board of Managing Directors shall timely provide the Supervisory Board with any such information as may be necessary for the Supervisory Board to perform its duties.

## Members of the Board of Managing Directors

<i>Name</i>	<i>Age</i>	<i>Position</i>
<i>Karl Pohler</i>	<i>56</i>	<i>Managing Director (Chief Executive Officer)</i>
<i>Dr. Michael W. Nimtsch</i>	<i>52</i>	<i>Managing Director (Chief Financial Officer)</i>
<i>Wolfgang Orgeldinger</i>	<i>52</i>	<i>Managing Director (Chief Operating Officer)</i>
<i>David S. Russell</i>	<i>50</i>	<i>Managing Director (President IFCO SYSTEMS North America)</i>
<i>Robert J. Verdonk (since March 2009)</i>	<i>61</i>	<i>Managing Director</i>
<i>Helmut Hoerz (until June 2009)</i>	<i>49</i>	<i>Managing Director (Chief Sales Officer)</i>
<i>Douwe Terpstra (until March 2009)</i>	<i>51</i>	<i>Managing Director</i>

**Karl Pohler** was Director A of the Company since December 2000. On August 29, 2005 he became Chief Executive Officer of the Board of Managing Directors. Prior to joining IFCO, Mr. Pohler was the chairman of the Board of Management of Computer 2000 AG, Munich and, at the same time, European president of Computer 2000/Tech Data Corp.. From 1997 to 1999, he served as CEO of Sony Deutschland GmbH, Cologne. From 1993 to 1996, Mr. Pohler chaired the Board of Management of Computer 2000 Deutschland GmbH, Munich. From 1980 to 1992, he was active in executive management functions for Digital Equipment GmbH, Munich.

**Dr. Michael W. Nimtsch** became Chief Financial Officer of the Company in October 2000 and member of the Board of Managing Directors effective April 1, 2008. Dr. Nimtsch also became a Managing Director of IFCO SYSTEMS GmbH and IFCO SYSTEMS Management GmbH in September 2000. He is also serving as Managing Director and Supervisory Board member in subsidiaries of the Company. Before joining the Company, Dr. Nimtsch served as Chief Financial Officer of Hagemeyer Deutschland GmbH, an electrical infrastructure materials supplier, and was responsible for finance, purchasing, foreign subsidiaries, retail and human resources. Prior to Hagemeyer Deutschland GmbH, Dr. Nimtsch served as a Tax Advisor and Public Chartered Accountant for Deloitte & Touche and PricewaterhouseCoopers. He holds a degree in business economics from the University of Munich.

**Wolfgang Orgeldinger** became Chief Operating Officer of the company in January 2002 and member of the Board of Managing Directors effective April 1, 2008 and previously served as Chief Information Officer of IFCO with responsibility for e-logistics and IT since December 2000. Mr. Orgeldinger also became a Managing Director of IFCO SYSTEMS GmbH and IFCO SYSTEMS Management GmbH in February 2001 and is serving as Managing Director and Supervisory Board member in subsidiaries of the Company. Before joining IFCO Mr. Orgeldinger was a member of the Executive Board of Computer 2000 AG, Europe's leading IT distributor, where he was responsible for the company's European logistics, IT, technical services, and configuration and assembly operations. From 1997 to 1999, Mr. Orgeldinger served as Managing Director of the Computer 2000 Deutschland GmbH, prior to that he worked there for 3 years as Director IT & Logistics. Before joining Computer 2000, Mr. Orgeldinger worked for nine years for Digital Equipment in various management positions in the area of marketing, sales, consulting, IT and operations.

**David S. Russell** became President of IFCO SYSTEMS North America Inc. (Pallet Management Services and RPC US) in January 2002 and member of the Board of Managing Directors effective April 1, 2008. He joined IFCO SYSTEMS North America in May 2000 as Senior Vice President with responsibility for sales and marketing and as General Manager for the US RPC business. Prior to joining IFCO, he served, beginning in March 1999, as a Director and President and Chief Executive Officer of General Rental, Inc., a privately held equipment rental company in Pompano Beach, Florida. From October 1996 to August 1998, Mr. Russell was Vice President/General Manager of Ryder TRS, Inc., a privately held company with publicly traded bond debt in Denver, Colorado. Beginning in 1982, Mr. Russell also served in various management positions, including as an Officer, at Ryder System, Inc., a publicly traded company, until the sale of its Consumer Truck Rental Division in October 1996.

**Robert J. Verdonk** became member of the Board of Managing Directors on March 27, 2009 and was appointed for a period of four (4) years. He graduated in business economics at the Free Reformed University of Amsterdam and obtained a doctoral degree in tax economics at the University of Amsterdam. He joined Arthur Andersen & Co as tax consultant in 1973 and was admitted as International tax partner in 1984. In 1994, he became Head of Tax with NV Koninklijke Bijenkorf Beheer KBB, where he worked until 2001. Presently, Mr. Verdonk holds a number of Director functions in the Netherlands and Luxembourg.

**Helmut Hoerz** became Chief Sales Officer and member of the Board of Managing Directors of the Company in April 2008. Prior to joining IFCO, he was COO of EDEKA AG from June 2003 to December 2005, where he was responsible for global sourcing and marketing across the entire group. Prior to joining EDEKA, Mr. Hoerz held business positions with the METRO Group. From 1998 to 2002 he was CEO in charge of the extra consumer markets, and prior to that he spent several years on the Executive Board of METRO subsidiary Real-GmbH. From 1979 to 1991 he was active in several management functions within the food retail industry. Mr. Hoerz was dismissed as Managing Director in June 2009.

**Douwe HJ Terpstra** became Managing Director on August 29, 2005 and was appointed for a period of four (4) years. Mr. Terpstra has a well established experience in international corporate structuring and management. Mr. Terpstra is an employee of Fortis Intertrust since 1993. Fortis Intertrust is a world leader in trust and corporate services for private and corporate clients and is the result of the merger in 2002 of MeesPierson Trust and Intertrust Group. Mr. Terpstra resigned in March 2009.

## **Executive Management Committee**

The Board of Managing Directors together with the Selection and Appointment Committee has appointed Executive Managers (Executive Management Committee) to execute the managerial responsibilities of the Company's business. The Executive Managers promote the interest of the Company and enhance the Company's value. They are also responsible for achieving the Company's aims, strategy, policy and results. The Executive Management Committee directs the preparation of the Company's quarterly and annual financial statements. The Executive Management Committee also informs the Board of Managing Directors and the Supervisory Board regularly, promptly and comprehensively regarding all issues related to Company's strategy implementation, business operational and financial budgeting and development, the structure and operation of the internal risk management and control systems, compliance with legislation and regulations and emerging risks inherent in the Company's business activities.

Major decisions of the Executive Management Committee require the prior approval of the Board of Managing Directors or the Supervisory Board respectively.

The current members of the Executive Management Committee, bound to IFCO by an employment agreement, are:

<i>Name</i>	<i>Age</i>	<i>Position</i>
<i>Karl Pohler</i>	<i>56</i>	<i>Chief Executive Officer</i>
<i>Dr. Michael W. Nimtsch</i>	<i>52</i>	<i>Chief Financial Officer</i>
<i>Wolfgang Orgeldinger</i>	<i>52</i>	<i>Chief Operating Officer</i>
<i>David S. Russell</i>	<i>50</i>	<i>President, IFCO SYSTEMS North America</i>
<i>Helmut Hoerz (until June 2009)</i>	<i>49</i>	<i>Chief Sales Officer Europe</i>

## Activities of the Supervisory Board

The Supervisory Board held six (6) meetings in 2009; all were held together with the Board of Managing Directors.

The items discussed included a number of recurring subjects, such as Company's strategy, acquisitions, the financial and operational performance of the Company in 2009, business plan 2010, stock option issues, share buy back program and corporate governance issues.

On March 2, 2010, the Supervisory Board conducted a meeting with the external accountants of the Company and discussed the consolidated and separate financial statements for the year 2009. Following that discussion the Supervisory Board approved the consolidated and separate financial statements for the year 2009.

The Supervisory Board is acting in accordance with the Company's Supervisory Board Charter, which was amended on February 25, 2009.

The Supervisory Board, the Board of Managing Directors and Executive Management Committee are acting in accordance with the Company's Code of Ethics.

The Supervisory Board discussed on its own, without the Board of Managing Directors or the Executive Management Committee being present, both their functioning and that of their individual members as well as the competence and the composition of the Supervisory Board. The functioning of the individual members of the Board of Managing Directors and the Executive Management Committee is assessed through a review of the responsibilities and the compliance with strategic, financial and operational targets, of the Company. The competence and the composition of the Supervisory Board is an important factor for the Company's corporate governance. Each of the members of the Supervisory Board has specific competencies, which ensure adequate and timely supervision of and advise to the Board of Management and the Executive Management Committee. The Supervisory Board reviews its composition in light of these targets.

The Supervisory Board discussed the corporate strategy, the financial and operational performance and the business plan of the Company as well as the risks of the business. The discussion with the Board of Managing Directors and the Executive Management Committee regarding the structure and operation of internal risk management and internal control systems was delegated to the Audit Committee.

## **Supervisory Board Committees**

In order to fulfill the requirements of the Dutch Corporate Governance Code and the rules of the Frankfurt Stock Exchange, the Supervisory Board has established committees whose duties, responsibilities and processes are set out in separate charters.

### **Audit Committee**

Effective September 6, 2005 the Supervisory Board adopted a charter of the Audit Committee. This charter was amended on November 20, 2006.

Pursuant to its charter, the Audit Committee is to be composed of at least three Supervisory Board members. All members of the Audit Committee are required to be financially literate and at least one member shall be a financial expert as defined in BPP III.3.2. of the Dutch Corporate Governance Code.

The Audit Committee is currently composed of Ralf Gruss (Chairman), Hervé Defforey and Korbinian Knoblach (since March 2009). Dr. Philipp Gusinde resigned in March 2009. All of them are financially literate and Mr. Defforey is qualified as the financial expert.

According to the charter, the Audit Committee shall meet as often as it determines necessary, but not less frequently than quarterly.

The Audit Committee met four (4) times in 2009. The main items discussed in these meetings were: annual and interim financial statements, earnings releases, audit findings, audit fees, external audit planning, internal audit planning and results, internal control, risk management system, tax planning, tax structure and acquisition accounting.

According to the charter the responsibilities of the Audit Committee are the following:

#### *Purpose*

The Committee shall provide assistance to the Supervisory Board in fulfilling its oversight responsibility to the Company and its stakeholders as appropriate under Dutch corporate law, relating to the integrity of the Company's financial statements; the financial reporting process; the systems of internal accounting and financial controls; the performance of the Company's

independent auditors; the independent auditor's qualifications and independence; the operation of the internal risk management and control systems; the system of internal auditing; the supply of financial information by the Company; compliance with recommendations by external auditors; the Company's tax planning policy; the financing of the Company; information and communication technology systems; and the Company's compliance with ethics policies, codes of conduct and legal and regulatory requirements.

#### Duties and Responsibilities

- The primary responsibility of the Committee is to oversee the Company's financial reporting process on behalf of the Supervisory Board and report the results of their activities to the Supervisory Board.
- The Committee should take appropriate actions to set the overall corporate "tone" for quality financial reporting, sound business risk practices, and ethical behavior.
- Amongst others, the following shall be the principal duties and responsibilities of the Committee:

#### *Independent auditors*

- . The Committee shall be directly responsible for the recommendation(s) regarding the appointment, termination, and replacement (subject to shareholder appointment and/or ratification), the compensation, and the oversight of the work of the independent auditors, including resolution of disagreements between management and the auditor regarding financial reporting. The Committee shall pre-approve all audit and non-audit services provided by the independent auditors.

#### *Plan of audit*

- . The committee shall discuss with the internal auditors and the independent auditors the overall scope and plans for their respective audits, including the adequacy of staffing and compensation.

#### *Internal controls*

- . The Committee shall discuss with management and the independent auditors the adequacy and effectiveness of the accounting and financial controls, including the Company's policies and procedures to assess, monitor, and manage business risk and legal and ethical compliance programs. The Committee shall meet separately periodically with management and the independent auditors to discuss issues and concerns warranting Committee attention. The Committee shall provide sufficient opportunity for the independent auditors to meet privately with the members of the Committee. The Committee shall review with the independent auditor any audit problems or difficulties and management's response.

The Committee shall review management's assertion on its assessment of the effectiveness of internal controls as of the end of the most recent fiscal year and the independent auditors' report on management's assertion.

The Committee shall meet with internal audit or invite internal audit in the Audit Committee Meeting to discuss the adequacy and effectiveness of the internal accounting and financial controls and the management of business risks.

#### *Review of quarterly and annual reports*

- . The Committee shall review the interim financial statements and disclosures with management and the independent auditors and approve them prior to the filing of each of the Company's quarterly reports.

The Committee shall review (but not approve) the financial statements and disclosures to be included in the Company's annual financial statements and any annual report together with management and the independent auditors, and make a recommendation to the Supervisory Board of the Company, including a judgment about the quality, not just the acceptability, of accounting principles, the reasonableness of significant judgments, and the clarity of the disclosures in the financial statements.

#### *Earnings releases*

- . The Committee shall review and discuss quarterly and annual earnings press releases.

#### *Regulatory and accounting initiatives*

- . The Committee shall discuss with management and the independent auditors the effect on the Company of regulatory and accounting initiatives, as well as off-balance sheet structures, if any, reflected in the Company's financial statements or affecting its financial condition or results of operations.

#### *Risk Assessment and Management*

The Committee shall discuss with management the Company's major financial risk exposures and the steps management has taken to monitor and control such exposures, including the Company's risk assessment and risk management policies.

#### *Reports*

- . The Committee shall review with management and the independent auditors any disclosure by the Company with respect to the Committee's policies and procedures and/or the fees paid by the Company for audit and non-audit services to the independent auditors.

## **Remuneration Committee**

Effective September 6, 2005 the Supervisory Board adopted a charter of the Remuneration Committee. This charter was amended on November 20, 2006 and further amended on February 25, 2009.

The Remuneration Committee is composed of Michael Phillips (Chairman), Ralf Gruss, Korbinian Knoblach (since March 2009) and Dr. Bernd Malmström. Dr. Philipp Gusinde resigned in March 2009.

The Remuneration Committee shall advise the Supervisory Board and counsel and provide guidance to the Supervisory Board in the Supervisory Board's responsibility with respect to remuneration policy for the Company, including remuneration of the Company's Executive Management Committee, and shall participate in other actions related to remuneration as directed by the Supervisory Board, including the annual performance evaluation of the Executive Management Committee.

The Remuneration Committee met once in 2009. The Committee discussed as main items the new German Act on the Appropriateness of Executive Remuneration and BoMD Bonus 2009 issues.

The responsibilities of the Remuneration Committee shall include the following:

#### *Remuneration Policy*

>The Remuneration Committee shall review the objectives, structure, cost and administration of all remuneration policies and programs regarding the Company's remuneration policy and with respect to the Company's Executive Management Committee.

#### *Stock Option Plans*

> The Remuneration Committee shall review and make recommendations to the Supervisory Board with respect to the Company's policy and plans with respect to the grant of stock options or other stock awards.

> The Remuneration Committee shall review any proposals from the Board of Managing Directors for the grant of stock awards.

> Grant of stock options by the Board of Managing Directors should require the prior approval of the Remuneration Committee, though the Remuneration Committee should have the discretion to pre-approve certain types and quantities of option issuances.

#### *Board of Managing Directors*

>The Remuneration Committee shall be responsible for negotiating and approving any employment agreements, amendments to employments, or other agreements for remuneration to be entered into between the Company and any member of the Company's Executive Management.

>The Remuneration Committee shall monitor the appropriateness of the remuneration of the Executive Management Committee, including base salaries, incentive compensation, stock options, stock awards and other forms of compensation, including direct and indirect incentives and benefits.

#### *Performance Evaluations*

>The Remuneration Committee shall evaluate the performance of the Executive Management Committee and communicate such evaluation to the respective members of the Executive Management Committee.



## **Selection and Appointment Committee**

Effective September 6, 2005 the Supervisory Board adopted a charter of the Selection and Appointment Committee. This charter was amended on November 20, 2006 and further amended on February 25, 2009

The Selection and Appointment Committee is composed of Michael Phillips (Chairman), Hervé, Defforey, Ralf Gruss, Korbinian Knoblach (since March 2009), Dr. Bernd Malmström and Christoph Schoeller. Dr. Philipp Gusinde resigned in March 2009.

The Selection and Appointment Committee did not meet in 2009.

The Selection and Appointment Committee shall provide assistance to and oversight of the Supervisory Board in connection with the Supervisory Board fulfilling its responsibility to the shareholders, other stakeholders and the investment community with respect to selection and appointment of Managing Directors, other members of the Executive Management Committee and members of the Supervisory Board for the Company.

The responsibilities of the Selection and Appointment Committee shall include management succession planning and review of management development.

## **Remuneration**

### **Summary Remuneration Policy**

The amount and structure of the remuneration which the members of the Board of Managing Directors and the Executive Management receive from the Company for their work is such that the Company can retain its highly qualified and expert managers. The remuneration of the Company's management consists of a fixed and a variable part. The variable part is linked to previously-determined, measurable and influenceable targets, which must be achieved partly in the short term and partly in the long term. The variable part of the remuneration is designed to strengthen management's commitment to the Company and its objectives. The remuneration structure is composed in a way that it promotes the interests of the Company in the medium and long term, does not encourage management members to act in their own interests and neglect the interests of the Company and does not 'reward' failing management members upon termination of their employment. The level and structure of remuneration is determined in the light of, among other things, the results, the share price performance and other developments relevant to the Company.

In deviation from best practice provision II.2.12 of the Dutch Corporate Governance Code, the Company does not draw up a separate remuneration report as the relevant information regarding the remuneration of the individual management board members and other key components have been reflected in the annual accounts of the Company.

## Remuneration of members of the Board of Managing Directors

The Board of Managing Directors received in 2009 a total compensation of EUR 3.0 million from indirect subsidiaries of the Company.

<i>Name</i>	<i>Fix Remuneration in EUR</i>	<i>Optional variable Remuneration in EUR</i>	<i>Total Remuneration in EUR</i>
<i>Karl Pohler</i>	<i>879,688</i>	<i>-</i>	<i>879,688</i>
<i>Dr. Michael W. Nimtsch</i>	<i>636,162</i>		<i>636,162</i>
<i>Wolfgang Orgeldinger</i>	<i>629,817</i>		<i>629,817</i>
<i>David S. Russell</i>	<i>438,850</i>		<i>438,850</i>
<i>Robert J. Verdonk</i>	<i>12,000</i>		<i>12,000</i>
<i>Helmut Hoerz (until June 2009)</i>	<i>318,132</i>	<i>75,000</i>	<i>393,132</i>
<i>Douwe HJ Terpstra (until March 2009)</i>	<i>0</i>	<i>-</i>	<i>0</i>
<i>Total</i>	<i>2,914,649</i>	<i>75,000</i>	<i>2,989,649</i>

No loans from the Company or pension schemes are provided to members of the Board of Managing Directors.

It is expected that the remuneration policy will remain unchanged during 2010.

## Employment agreements with the Members of the Board of Managing Directors / Executive Management Committee

The members of the Board of Managing Directors / Executive Management Committee are bound by the terms of an employment agreement. The employment agreements provides for a comprehensive remuneration plan that includes base salary and executive bonus.

Mr. Verdonk is compensated in accordance with a service agreement dated March 27, 2009.

## Remuneration of the members of the Supervisory Board

The General Meeting of Shareholders approved on August 18, 2005 an amendment to the remuneration of the Directors of the Supervisory Board.

Effective as of the date of that meeting, no remuneration shall (and has) be(en) paid to any then appointed member of the Supervisory Board. Each member shall however be reimbursed for travel expenses reasonably incurred in connection with meetings of the Supervisory Board,

meetings of any committee of the Supervisory Board, or otherwise in connection with actual Supervisory Board service.

On a General Meeting of Shareholders held on December 15, 2005, Mr. Bernd Malmström was appointed as a member of the Supervisory Board. Mr. Malmström is entitled to an annual remuneration of EUR 80,000. Since his appointment as chairman to the Supervisory Board he is entitled to an annual remuneration of EUR 160,000. The remuneration policy for all other members of the Supervisory Board as approved by the General Meeting of Shareholders on August 18, 2005 continues to apply.

For 2009, the Supervisory Board received the following compensation:

<i>Name</i>	<i>Remuneration in EUR</i>	<i>Out of pocket expenses in EUR</i>
<i>Dr. Bernd Malmström</i>	<i>160,000</i>	<i>7,649</i>
<i>Michael Phillips</i>	<i>-</i>	<i>1,231</i>
<i>Christoph Schoeller</i>	<i>-</i>	<i>1,195</i>
<i>Hervé Defforey</i>	<i>-</i>	<i>-</i>
<i>Ralf Gruss</i>	<i>-</i>	<i>5,152</i>
<i>Korbinian Knoblach (from March 27, 2009)</i>		
<i>Dr. Philipp Gusinde (until March 27, 2009)</i>	<i>-</i>	<i>27,344</i>
<i>Total</i>	<i>160,000</i>	<i>42,571</i>

No stock options or loans from the Company or pension schemes are provided to the members of the Supervisory Board.

It is expected that the remuneration policy will remain unchanged during 2010.

## **Appreciation**

The Supervisory Board would like to express its thanks to the Board of Managing Directors and all the employees of the Company for their continued contribution and commitment in 2009.

Amsterdam, March 2, 2010

The Supervisory Board

# Financial reporting

## *Management's discussion and analysis*

### **Basis of presentation**

The Management's Discussion and Analysis that follows sets the context for fiscal 2009 with a summary of highlights for the year and in comparison to 2008. We also discuss important operational topics including cash flows, liquidity and capital resources and risk management. The discussion concludes with our outlook for 2010.

Beginning 2005, our separate financial statements have been prepared in accordance with IFRS as adopted by the EU.

Within this report we only present the separate financial statements of IFCO SYSTEMS N.V.. These statements do not reflect the development of our group. Therefore we refer to our consolidated financial statements within our annual report.

### **Operations**

> Management charge income decreased significantly (by EUR 0.5 million) compared to prior year, because the chargeable expenses related to management and holding activities had reduced.

> General and administrative expenses (G&A) decreased by EUR 0.2 million due to a reduction of stock compensation expenses.

> Net result increased significantly from a loss of EUR – 16.4 million in 2008 to a profit of EUR 6.5 million in 2009. This increase is mainly caused by a dividend of EUR 26.2 million from IFCO SYSTEMS Luxembourg S.ar.l (2008: EUR 0.0 million). That increase was partly compensated by a significant increase of interest expenses in connection with the refinancing of the group in 2009. In addition a positive change in net foreign currency effects has increased the net result. Net foreign currency gains of EUR 0.4 million have occurred in 2009 compared to net foreign currency losses of EUR - 1.1 million in 2008. Furthermore the one time impairment of the investment in IFCO Online AG in an amount of EUR 1.1 million had been necessary in 2008 only.

> Basic result per ordinary share increased accordingly to EUR 0.12 in 2009 from EUR - 0.30 in 2008.

## Liquidity and Cash Flows

- > Cash at year end increased from EUR 5.7 million to EUR 13.3 million. That cash amount consists mainly of the deposited interest payment to bondholders at year end. The balance sheet includes a corresponding current liability in the same amount. The refinancing in 2009 with new Senior Secured Notes in a volume of EUR 200 million that replaced the further Senior Secured Notes in a volume of EUR 110 million increased the deposited interests from EUR 5.7 million to EUR 11.0 million at year end 2009.
- > The Company's net indebtedness increased from EUR 134.2 million to EUR 180.4 million as a result of the refinancing of the group and cash needs to pay interests on the Senior Secured Notes and for the purchase of treasury shares. In connection with the refinancing the loans to subsidiaries have increased by EUR 81.5 million to EUR 90.5 million.
- > As of December 31, 2009, IFCO SYSTEMS' shareholders' equity amounted to EUR 188.9 million, or 42.2% of total assets, as compared to EUR 195.3 million, or 54.3% of total assets, as of December 31, 2008.

## Risk management

Our internal risk management policies are integral parts of how we plan and execute our business strategies. We use a comprehensive set of internal risk management and control systems to anticipate, measure, monitor and manage our exposure to risk. The most important of these are our enterprise-wide processes for strategic planning, management reporting and internal audit. The Board of Managing Directors can assess, that as regard to financial reporting risks, the internal risk management and control systems provide a reasonable assurance that the financial reporting does not contain any errors of material importance and that the risk management and control systems worked properly in the year 2009. The coordination of these processes and procedures are intended to ensure that our Board of Managing Directors, Executive Management Committee and Supervisory Board are informed about material risks on a timely basis.

The company has adequate control systems in place which address internal and external business risks. The company is constantly working on improving these systems. In order to address these potential risks, the Company is emphasizing the internal audit function which covers both its European and USA business activities. Additionally, a compliance officer function is installed to oversee the Company's corporate compliance programs.

Our focus is to be in compliance with applicable external regulations and with our internal charters, guidelines and understanding of business ethics. We are strongly geared to manage our organization and processes to avoid any risk we are exposed to.

Below we describe the major categories of risks that could materially affect our business, our strategies, our financial condition and our results of operations. The risks we describe here are not necessarily the only ones we face. Additional risks not known to us, or that we now consider less significant, could also adversely affect our business.

## **Competition**

We face competition in all industry sectors in which we operate. We expect aggressive competition from other reusable container providers and from the traditional packaging companies, in particular producers of cardboard boxes. In addition, there are relatively few barriers that prevent entry on a local or regional level into the traditional packaging and pallet industries. The effect of this competition could limit our ability to grow, increase pricing pressure on our products and otherwise affect our financial results.

The market for pallet recycling services is highly fragmented and competitive, resulting in intense pricing competition. Other pallet systems may include pallets fabricated from non-wooden components like plastic as cost-effective, durable alternatives to wooden pallets. Increased competition from pallet pooling companies or providers of other alternatives to wooden pallets could make it more difficult for us to attract and retain customers and may force us to reduce prices, which may decrease our profitability.

## **Retail relationships**

Our RPC Management Services business segment is dependent on our relationships with a relatively small number of large retailers. Our inability to maintain these relationships or cultivate new relationships on similar terms will impair our ability to remain competitive in the markets in which we operate.

Our Pallet Management Services business segment sources the majority of our pallets for reconstruction from businesses that use pallets, including large and small retailers.

The loss of one or more of these retail relationships would have a material negative impact on our revenues, profitability and cash flows.

## **RPC Management Services' pool risks**

Despite our experience with container pooling and transport, and the relative durability and reliability of RPCs, our pool of RPCs is subject to shrinkage due to unforeseen loss and damage during transport in the product distribution cycle. Increased loss of or damage to RPCs may increase our costs in maintaining our current RPC Management Services' pool, thus requiring additional capital investments, which could limit our profitability. We have implemented operational, logistic and analytical tools in order to reduce and minimize those risks. Additionally our depreciation policy considers these risks.

## **Supplier risk**

We procure our green RPCs used in our RPC Management Services' business exclusively from two suppliers under separate contracts for our European and US businesses. Our RPC Management Services' operations depend upon obtaining deliveries of RPCs on a timely basis and on commercially reasonable terms. We have maintained long-term relationships with these suppliers. If these suppliers ever become unwilling or unable to supply us with RPCs at all or on conditions acceptable to us, we may be unable to find alternative suppliers on a timely or cost-

effective basis. This would limit our ability to supply our customers with RPCs on a timely basis and, thus, adversely affect our results of operations. However, if these contracts were terminated, IFCO has the right to use the RPC production moulds and has access to the mould's design drawings.

### **Credit risk**

We provide certain of our customers customary financing for our sales to them. We face a number of general risks in providing this financing, including delayed payments from customers or difficulties in the collection of receivables. We manage these credit risks using defined processes for assessing customer creditworthiness and through our group emphasis on collecting receivables fully and timely.

### **Environmental risk**

Our operations are subject to various environmental laws and regulations, including those dealing with the handling and disposal of waste products, fuel storage and air quality. Failure to comply with such laws and regulations can have serious consequences, including civil and criminal fines and penalties, and orders to limit or shut down operations. We manage these risks with strict internal procedures and through our internal management reporting tools.

See Notes to the consolidated financial statements for further discussion of existing environmental matters.

### **Foreign currency risk**

Foreign currency risk is the risk that we will incur economic losses due to adverse changes in foreign currency exchange rates.

Our operating subsidiaries in countries other than those countries participating in the European Monetary Union and adopting the Euro as their national currency use their local currency as their functional currency. In North America we are using the US-Dollar.

We incur currency transaction risk whenever one of our operating subsidiaries enters into either a purchase or sales transaction using a currency other than its functional currency. Our currency risk arises from foreign currency receivables as well as from firm commitments to purchase services and supplies in the future in currencies other than the subsidiary's functional currency. Additionally, the indirect intercompany financing from IFCO SYSTEMS N.V. via IFCO SYSTEMS Hungary Kft. to IFCO SYSTEMS North America Inc. is subject to currency transaction risk.

### **Interest rate risk**

The Company's exposure to the risk of changes in market interest rates is limited because the majority of the Company's interest bearing debt (Senior Secured Notes) has fixed interest rates.

The Subsidiary's exposure to the risk of changes in market interest rates is limited and relates only to the working capital facility.

### **Commodity price risk**

We are subject to market risk with respect to certain commodities. Plastic granulate is a significant component of cost of goods sold for our RPCs, used pallets are the principal raw material cost in our Pallet Management Services business segment, and energy, particularly diesel fuel, represents a significant cost in each of our key business segments. To the extent that we purchase new RPCs made from new, virgin material instead of recycled RPCs, any increase in the cost of new granulate will increase cost of goods sold resulting in decreased profitability unless there is a corresponding increase in the prices we charge our customers. Similarly, increases in energy costs or in the cost of used pallets could create pressure on our gross margin if we do not increase customer prices. We may be limited in the scope and timing of cost increases, if any, that we are able to pass along to customers. In addition, price increases could reduce revenues if lower volumes result.

We do not enter into futures contracts on commodity markets to hedge our exposure to the commodities described above.

### **Internal control over financial reporting**

Our Internal controls over financial reporting are designed to provide reasonable, but no absolute, assurance regarding the reliability of management and financial reporting in accordance with IFRS. Our procedures include the maintenance of an accounting manual that is designed to enable it to conform to IFRS and controls that ensure that:

- Commitments and expenditures are appropriately authorized by management;
- Records are maintained which accurately and fairly reflect transactions;
- Any unauthorized acquisition, use or disposal of the company's assets that could have a material effect on the Financial Statements should be detected on a timely basis;
- Transactions are recorded as required to permit the preparation of financial statements;

During the year we monitored the proper functioning of the above mentioned controls. Due to inherent limitations however internal controls over financial reporting may not prevent or detect misstatements. Risk management and control systems provide therefore reasonable assurance that the financial reporting does not contain any material inaccuracies. No material weaknesses were identified during the year.

Based on this we are of opinion that the internal risk management and control systems provide a reasonable assurance that the financial reporting does not contain any errors of material importance and that the risk management and control systems worked properly in the year under review.



## Corporate governance

Sound corporate governance is a high priority to IFCO. The confidence of our stakeholders is essential if their cooperation in and with the Company shall be effective. The guidelines on which our corporate governance rests are good entrepreneurship, enterprise continuity, operational and corporate control maintenance and enhancement, and decision making integrity and transparency of our Executive Management and supervision thereof. The Executive Management, the Board of Managing Directors and the Supervisory Board have overall responsibility for weighing up the interests, generally with a view to ensuring the continuity of the enterprise. In doing so, the Company endeavors to create long-term shareholder value.

The Company has implemented a code of ethics to act in accordance with the highest standards of honesty, integrity and fairness and expect the same in their relationships with others while maintaining a work and business climate fostering such standards. The code of ethics is specifically intended to provide for a number of implementing requirements in the area of avoidance of conflicts of interest by the Supervisory Board, the Board of Managing Directors, the Executive Management Committee and employees of the Company. The Company has also established arrangements in regard of a whistleblower function.

As a Dutch public limited company, we apply principles and best practice statements of the amended Dutch Corporate Governance Code which came into effect as from January 1, 2009 (*Code Frijns*). The Dutch Corporate Governance Code is also reflected in the Company's Articles of Association.

The Board of Managing Directors and the Supervisory Board are responsible for the corporate governance structure of the Company and the compliance with the Corporate Governance Code. They are accountable for this to the General Meeting of Shareholders.

The Company does not have any existing or potential anti-takeover measures in place.

## Outlook

### IFCO SYSTEMS N.V.

The ultimate holding of the IFCO SYSTEMS group will carry on in providing financial, consultancy and management services to its subsidiaries. We do not anticipate significant changes in the business development of IFCO SYSTEMS N.V. during 2010.

### IFCO SYSTEMS Group

As the financial crisis that unfolded in 2008 spread to the worldwide economy in 2009, we experienced challenging economic climates in many of our markets. While the economies in both Europe and the United States, our two key markets, remained in weakened states during 2009, it is expected that these economies will begin to recover in the second half of 2010.

We believe that our RPC Management Services business will not suffer materially from the worldwide economic downturn, as the grocery food retail industry, which is our main customer base, has not been as strongly affected as other industries.

Accordingly, the European RPC Management Services business will continue to leverage our leadership position and market experience to meet or exceed overall market development. We plan to increase our sales initiatives and to continue to expand our geographic presence in Western Europe, Central Eastern Europe (CEE) and South America. In the United States, we have seen increases in the overall RPC penetration among grocery food retailers and plan to grow in excess of this market development. Based on our solid RPC business model, we expect that the RPC Management Services businesses will continue to grow in 2010. Our investments to support this growth will be carefully aligned with our business development and are targeted to continually increase the return on our invested capital.

Our Pallet Management Services business has significantly been negatively affected by the overall economic decline in the United States in 2009, primarily as a result of pressure on prices from lower market demand. Nevertheless, we remain confident that the key competitive advantages of the Pallet Management Services business – the breadth of service offerings, the national network and the value proposition at a national and local level – have not changed and should allow our Pallet Management Services segment to stabilize revenues and increase profitability in 2010.

We believe that on our current assessment of the markets and our business the trends described above should result in overall gains in both revenues and operational profitability in 2010 as compared to 2009.

Financially, we expect to be able to fund our capital, operational and debt service requirements through our own operating cash flows.

## **Responsibility Statement**

To the best of our knowledge, and in accordance with all International Financial Reporting Standards (IFRS) as adopted by the European Union, the separate financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company, and the Company's management report includes a fair review of the development and performance of the business and the position of the Company, together with a description of the principal opportunities and risks associated with the expected development of the Company.

**IFCO SYSTEMS N.V. statements of financial position**  
before appropriation of net result

EUR in thousands	Notes	December 31, 2009	December 31, 2008
<b>Assets</b>			
Non-current assets:			
Investments	(1),(3)	332,531	332,531
Other financial assets	(3)	90,528	9,008
Total non-current assets		423,059	341,539
Current assets:			
Receivables	(3)	11,095	12,419
Other current assets		53	76
Cash and cash equivalents		13,276	5,703
Total current assets		24,424	18,198
Total assets		447,483	359,737
<b>Equity and liabilities</b>			
Equity attributable to equity holders of the parent:			
Ordinary share capital, € 0.01 par value, 100,000,000 shares authorized; 54,222,214 issued and outstanding as of 2009 and 2008, respectively		542	542
Treasury shares		(16,075)	(6,122)
Capital reserves		355,869	358,785
Retained earnings		(157,917)	(141,555)
Net profit/(loss)		6,506	(16,362)
Total equity	(6)	188,925	195,288
Non-current liabilities:			
Interest bearing loans and borrowings, net of current maturities	(7)	182,705	108,536
Deferred interest income, net of current maturities		6,625	0
Total non-current liabilities		189,330	108,536
Current liabilities:			
Current maturities of interest bearing loans and borrowings	(3)	11,000	31,395
Trade and other payables	(3)	56,643	24,152
Other liabilities	(3)	1,585	366
Total current liabilities		69,228	55,913
Total liabilities		258,558	164,449
Total equity and liabilities		447,483	359,737

## IFCO SYSTEMS N.V. statements of comprehensive income

EUR in thousands, except share and per share amounts	Notes	Year ended December 31,	
		2009	2008
Management charges to subsidiaries		435	950
General and administrative expenses <sup>(1)</sup>	(11)	(760)	(952)
Impairment of investment		0	(1,140)
Dividend income		26,203	0
Other operating income		393	43
Profit (loss) from operating activities		26,271	(1,099)
Foreign currency gains		1,377	168
Foreign currency losses		(967)	(1,259)
		410	(1,091)
Interest expense		(27,124)	(16,315)
Interest income		6,936	2,143
Profit (loss) of finance activities		(20,187)	(14,172)
Profit (loss) before taxes		6,494	(16,362)
Income tax provision	(8)	12	0
Net profit/(loss) and total comprehensive income		6,506	(16,362)

- (1) Different to prior year presentation stock based compensation expenses are included in general and administrative expenses

EUR in thousands, except share and per share amounts	Notes	Year ended December 31,	
		2009	2008
Net profit/(loss) per share – basic		0,12	(0,30)
Net profit/(loss) per share – diluted		0,12	(0,30)
Shares on which net profit is calculated:	(6)		
Basic		52,719,166	53,718,928
Effect of dilutive stock options and warrant exchange		154,561	0
Diluted		52,873,727	53,718,928

## IFCO SYSTEMS N.V. statements of changes in equity

EUR in thousands, except share amounts	Ordinary Shares	Treasury Shares	Ordinary Shares	Treasury Shares	Capital Reserve	Retained Earnings	Net Profit/(Loss)	Total Equity
	Shares	Shares	Amount	Amount				
<b>Balance at January 1, 2008</b>	<b>54,222,214</b>	<b>269,946</b>	<b>542</b>	<b>(2,319)</b>	<b>358,512</b>	<b>(129,630)</b>	<b>(11,925)</b>	<b>215,180</b>
Stock-based compensation expense	–	–	–	–	273	–	–	273
Buyback of treasury shares	–	548,426	–	(3,960)	–	–	–	(3,960)
Exercise of stock options funded by treasury shares	–	(69,333)	–	662	(505)	–	–	157
Appropriation of net result of previous year	–	–	–	–	–	(11,925)	11,925	–
Net profit/(loss)	–	–	–	–	–	–	(16,362)	(16,362)
Total comprehensive income for the year	–	–	–	–	–	–	(16,362)	(16,362)
<b>Balance at December 31, 2008</b>	<b>54,222,214</b>	<b>749,039</b>	<b>542</b>	<b>(5,617)</b>	<b>358,280</b>	<b>(141,555)</b>	<b>(16,362)</b>	<b>195,288</b>
Stock-based compensation income	–	–	–	–	(142)	–	–	(142)
Buyback of treasury shares	–	2,389,348	–	(13,206)	–	–	–	(13,206)
Exercise of stock options funded by treasury shares	–	(169,668)	–	2,748	(2,269)	–	–	479
Appropriation of net result of previous year	–	–	–	–	–	(16,362)	16,362	–
Net profit/(loss)	–	–	–	–	–	–	6,506	6,506
Total comprehensive income for the year	–	–	–	–	–	–	6,506	6,506
<b>Balance at December 31, 2009</b>	<b>54,222,214</b>	<b>2,968,719</b>	<b>542</b>	<b>(16,075)</b>	<b>355,869</b>	<b>(157,917)</b>	<b>6,506</b>	<b>188,925</b>

## IFCO SYSTEMS N.V. cash flow statements

EUR in thousands	Year ended December 31,	
	2009	2008
Cash flows from continuing operating activities:		
Net profit/(loss)	6,506	(16,362)
Adjustments for:		
Stock-based compensation expense	(22)	273
Foreign currency (income) loss, net	(52)	1,275
Impairment of investment	0	1,140
Net finance costs <sup>(1)</sup>	12,126	13,193
Cash generated from continuing operations, excluding the cash flow effect of changes in working capital	<b>18,558</b>	<b>(481)</b>
Changes in working capital of continuing operations:		
Receivables <sup>(1)</sup>	2,233	351
Trade and other payables <sup>(1)</sup>	33,340	8,307
Other assets and liabilities	638	(132)
Cash flow effect of changes in operating assets and liabilities	36,211	8,526
Cash generated from continuing operations before income tax payments and interests received	<b>54,769</b>	<b>8,045</b>
Interests received	0	980
Cash generated from operating activities	<b>54,769</b>	<b>9,025</b>
Cash flows from investing activities:		
Increase of other financial assets <sup>(1)</sup>	(81,520)	0
Net cash used in investing activities	<b>(81,520)</b>	<b>0</b>
Cash flows from financing activities:		
Principal payments of long-term debt	(110,215)	0
Proceeds from the issuance of long-term debt	200,000	0
Increase/(Decrease) of interest bearing debt <sup>(1)</sup>	(26,634)	6,210
Interests paid	(24,338)	(11,438)
Interests received	8,238	0
Net proceeds from exercise of stock options	843	157
Net payments for treasury share buyback	(13,570)	(3,960)
Net cash generated from/(used in) financing activities	<b>34,324</b>	<b>(9,031)</b>
Net increase (decrease) in cash and cash equivalents	7,573	(6)
Cash and cash equivalents, beginning of period	5,703	5,709
Cash and cash equivalents, end of period	<b>13,276</b>	<b>5,703</b>

(1) Net finance costs (interest income and interest expense) have been excluded

## **Notes to separate financial statements**

(EUR in thousands, except per share amounts or unless otherwise stated)

### **1. Business, organization and basis of presentation**

The separate financial statements of IFCO SYSTEMS N.V. (IFCO SYSTEMS or the Company) for the year ended December 31, 2009 were authorized by the Board of Managing Directors on February 26, 2010.

IFCO SYSTEMS N.V. is a Netherlands holding company with direct shares (100%) in IFCO SYSTEMS Luxembourg S.à.r.l and IFCO SYSTEMS Netherlands B.V.. IFCO SYSTEMS Luxembourg S.à.r.l is the holding for the following operating companies: IFCO SYSTEMS GmbH and its 100.0% owned subsidiaries in Europe and South America, IFCO SYSTEMS North America, Inc. and its subsidiaries. The Company's headquarter is located in Amsterdam, Evert van de Beekstraat 310, 1118 CX Schiphol Centrum, the Netherlands. Its European operations headquarters are in Pullach, Germany, and its North American operations headquarters are in Houston, Texas.

In Europe, North America and South America, IFCO SYSTEMS is involved in the organization and administration of the rental, distribution and purchase of reusable plastic containers (RPC) and offers a comprehensive RPC Management Services system. After the Company has collected, sanitized and cleaned the RPCs, they are rented primarily to producers of fresh fruit and vegetables in exchange for a one-time usage fee. The producers' goods are transported in the RPCs to various intermediaries and ultimately to retailers for sale to consumers. IFCO SYSTEMS delivers the empty RPCs to customers' bulk warehouses and collects the empty RPCs from regional service points again.

Aside from the RPC Management Services business in the United States, IFCO SYSTEMS North America principally offers Pallet Management Services. The wide range of Pallet Management Services offerings range from consultancy services and comprehensive pallet services programs including, on or off site sort/repair of pallets, reverse logistics services to web-based tracking/data management services.

The functional currency of the North American operations is the US Dollar, functional currency of the South American operations is the individual local currency and the primary functional currency of IFCO SYSTEMS N.V. and for most of the European operations is the Euro, the currency of their primary economic environment in which they operate. Those functional currencies reflect the respective regional currency influence on sales prices for goods and services, influences on labor, material and other costs and the currency in which funds from financing activities are generated.

The separate financial statements are prepared in Euros. Unless otherwise noted, all amounts are shown in thousands Euros.

## 2. Summary of significant accounting policies

### Statement of compliance

The separate financial statements of the Company have been prepared in accordance with all International Financial Reporting Standards (IFRS) as adopted by the European Union and with Part 9 of Book 2 of the Netherlands Civil Code.

### Changes in accounting policies

The accounting policies adopted are consistent with those of the previous year except as follows:

The Company has adopted the following new and revised IFRS and IFRIC interpretations as of January 1, 2009.

- IAS 1 – Presentation of Financial Statements – Revised
- IAS 23 - Borrowing Costs – Revised
- IAS 32 Financial Instruments - Presentation and IAS 1 Presentation of Financial Statements - Puttable Financial Instruments and Obligations Arising on Liquidation
- IFRS 2 Share based Payment (Revised)
- IFRS 7 Financial Instruments: Disclosures
- IFRIC 9 Reassessment of Embedded Derivatives and IAS 39 Financial Instruments: Recognition and Measurement
- IFRIC 13 Customer Loyalty Programmes
- IFRIC 15 Agreement for the Construction of Real Estate
- IFRIC 16 Hedges of a Net Investment in a Foreign Operation
- IFRIC 18 Transfers of Assets from Customers
- Improvements to IFRSs (May 2008)

When the adoption of the standard or interpretation is deemed to have an impact on the financial statements of performance of the Company, its impact is described below:

- IAS 1 – Presentation of Financial Statements - Revised  
The standard separates owner and non-owner changes in equity. The statement of changes in equity includes only details of transactions with owners, with non-owner changes in equity presented as a single line. In addition, the standard introduces the statement of comprehensive income: it presents all items of recognized income and expense, either in one single, or in two linked statements. The Company has elected to present one statement.
- IAS 23 - Borrowing Costs – Revised  
The standard has been revised to require capitalization of borrowing costs when such costs relate to a qualifying asset. A qualifying asset is an asset that necessarily takes a substantial period of time to get ready for its intended use or sale. In accordance with the transitional requirement in the Standard, the Company has adopted this prospective change. Accordingly, borrowing costs are capitalized on qualifying assets with a commencement date after January 1, 2009. No changes have been made for borrowing costs incurred prior to this date that have been expensed. This revised standard did not have any impact on the Company's financial position or performance.



- IAS 32 Financial Instruments - Presentation and IAS 1 Presentation of Financial Statements - Puttable Financial Instruments and Obligations Arising on Liquidation  
The revisions provide a limited scope exception for puttable instruments to be classified as equity if they fulfill a number of specified features. The amendments to the standards did not have any impact on the financial position or performance of the Company, as the Company has not issued such instruments.
- IFRS 2 Share based Payment (Revised)  
The revised standard clarifies the definition of a vesting condition and describes the treatment for an award that is effectively cancelled. This revised standard did not have any impact on the Company's financial position or performance.
- IFRS 7 Financial Instruments: Disclosures  
The amended standard requires additional disclosure about fair value measurement and liquidity risk. Fair value measurements are to be disclosed by source of inputs using a three level hierarchy for each class of financial instrument. In addition, a reconciliation between the beginning and ending balance for Level 3 fair value measurements is now required, as well significant transfers between Level 1 and Level 2 fair value measurements. The amendments also clarify the requirements for liquidity risk disclosures. The fair value measurement disclosures and the liquidity risk disclosures did not have any impact on the Company's financial statements.
- IFRIC 9 Reassessment of Embedded Derivatives and IAS 39 Financial Instruments: Recognition and Measurement  
These amendments to IFRIC 9 require an entity to assess whether an embedded derivative must be separated from a host contract when the entity reclassifies a hybrid financial asset out of the fair value through profit or loss category. This assessment is to be made based on circumstances that existed on the later of the date the entity first became a party to the contract and the date of any contract amendments that significantly change the cash flows of the contract. IAS 39 now states that if an embedded derivative cannot be reliably measured, the entire hybrid instrument must remain classified as at fair value through profit or loss. This interpretation did not have any impact on the Company's financial statements as no embedded derivatives currently exist.
- IFRIC 13 Customer Loyalty Programmes  
This Interpretation requires customer loyalty award credits to be accounted for as a separate component of the sales transaction in which they are granted and therefore part of the fair value of the consideration received is allocated to the award credits and deferred over the period that the award credits are fulfilled. This interpretation did not have any impact on the Company's financial statements as no such schemes currently exist.
- IFRIC 15 Agreement for the Construction of Real Estate  
The interpretation clarifies when and how revenue and related expenses from the sale of a real estate unit should be recognized if an agreement between a developer and a buyer is reached before the construction of the real estate is completed. Furthermore, the interpretation provides guidance on how to determine whether an agreement is within the scope of IAS 11 or IAS 18. IFRIC 15 did not have any impact on the financial statement because the Company does not conduct such activity.
- IFRIC 16 Hedges of a Net Investment in a Foreign Operation  
IFRIC 16 provides guidance on the accounting for a hedge of a net investment. As such it provides guidance on identifying the foreign currency risks that qualify for hedge

accounting in the hedge of a net investment, where within the group the hedging instruments can be held in the hedge of a net investment and how an entity should determine the amount of foreign currency gain or loss, relating to both the net investment and the hedging instrument, to be recycled on disposal of the net investment. IFRIC 16 did not have any impact on the financial position or performance of the Company, as the Company has not entered into hedges.

➤ **IFRIC 18 Transfers of Assets from Customers**

IFRIC 18 became effective for transfers of assets from customers received on or after July 1, 2009. The IFRIC clarifies the requirements of IFRSs for agreements in which an entity receive from a customer an item of property, plant and equipment that the entity must then use either to connect the customer or provide the customer with ongoing access to a supply of goods or services (such as supply of electricity, gas or water). In some cases, the entity receives cash from a customer which must be used only to acquire or construct the item of property, plant and equipment in order to connect the customer to a network or provide the customer with ongoing access to a supply of goods or services (or to do both). This IFRIC did not have any impact on the financial position or performance of the Company.

**Improvements to IFRSs**

In May 2008 the Board issued its first omnibus of amendments to its standards, primarily with a view to removing inconsistencies and clarifying wording. There are separate transitional provisions for each standard. The adoption of the following amendments resulted in changes to accounting policies but did not have any impact on the financial position or performance of the Company.

- **IAS 1 Presentation of Financial Statements: Assets and liabilities classified as held for trading in accordance with IAS 39 Financial Instruments**  
Recognition and Measurement are not automatically classified as current in the balance sheet.
- **IAS 8 Accounting Policies, Change in Accounting Estimates and Errors**  
Clarification that only implementation guidance that is an integral part of an IFRS is mandatory when selecting accounting policies.
- **IAS 10 Events after the Reporting Period**  
Clarification that dividends declared after the end of the reporting period are not obligations.
- **IAS 16 Property, Plant and Equipment**  
Replace the term 'net selling price' with 'fair value less costs to sell'.  
Items of property, plant and equipment held for rental that are routinely sold in the ordinary course of business after rental, are transferred to inventory when rental ceases and they are held for sale.
- **IAS 18 Revenues**  
Replacement of the term 'direct costs' with 'transaction costs' as defined in IAS 39.
- **IAS 19 Employee Benefits**  
Revised the definition of 'past service costs', 'return on plan assets' and 'short term' and 'other long-term' employee benefits. Amendments to plans that result in a reduction in

benefits related to future services are accounted for as curtailment. Deleted the reference to the recognition of contingent liabilities to ensure consistency with IAS 37.

- **IAS 20 Accounting for Government Grants and Disclosures of Government Assistance**  
Loans granted in the future with no or low interest rates will not be exempt from the requirement to impute interest. The difference between the amount received and the discounted amount is accounted for as government grant. Also, revised various terms used to be consistent with other IFRS.
- **IAS 23 Borrowing Costs**  
The definition of borrowing costs is revised to consolidate the two types of items that are considered components of 'borrowing costs' in to one - the interest expense calculated using the effective interest rate method calculated in accordance with IAS 39.
- **IAS 27 Consolidated and Separate Financial Statements**  
When a parent entity accounts for a subsidiary at fair value in accordance with IAS 39 in its separate financial statements, this treatment continues when the subsidiary is subsequently classified as held for sale.
- **IAS 28 Investment in Associates**  
If an associate is accounted for at fair value in accordance with IAS 39, only the requirement of IAS 28 to disclose the nature and extent of any significant restrictions on the ability of the associate to transfer funds to the entity in the form of cash or repayment of loans applies.  
An investment in an associate is a single asset for the purpose of conducting the impairment test. Therefore, any impairment test is not separately allocated to the goodwill included in the investment balance.
- **IAS 29 Financial Reporting in Hyperinflationary economies**  
Revised the reference to the exception to measure assets and liabilities at historical cost, such that it notes property, plant and equipment as being an example, rather than implying that it is a definitive list. Also, revised various terms used to be consistent with other IFRS.
- **IAS 31 Interest in Joint Ventures**  
If a joint venture is accounted for at fair value, in accordance with IAS 39, only the requirements of IAS 31 to disclose the commitments of the venturer and the joint venture, as well as summary financial information about the assets, liabilities, income and expense will apply.
- **IAS 34 Interim Financial Reporting**  
Earnings per share are disclosed in interim financial reports if an entity is within the scope of IAS 33.
- **IAS 36 Impairment of Assets**  
When discounted cash flows are used to estimate 'fair value less cost to sell' additional disclosure is required about the discount rate, consistent with disclosures required when the discounted cash flows are used to estimate 'value in use'.
- **IAS 38 Intangible Assets**  
Expenditure on advertising and promotional activities is recognized as an expense when the Company either has the right to access the goods or has received the service.

The reference to there being rarely, if ever, persuasive evidence to support an amortization method of intangible assets other than a straight-line method has been removed.

- **IAS 39 Financial Instruments: Recognition and Measurement**  
Changes in circumstances relating to derivatives are not reclassifications and therefore may be either removed from, or included in, the 'fair value through profit or loss' classification after initial recognition. Removed the reference in IAS 39 to a 'segment' when determining whether an instrument qualifies as a hedge. Require the use of the revised effective interest rate when remeasuring a debt instrument on the cessation of fair value hedge accounting.
- **IAS 40 Investment Property**  
Revision of the scope such that property under construction or development for future use as an investment property is classified as investment property. If fair value cannot be reliably determined, the investment under construction will be measured at cost until such time as fair value can be determined or construction is complete. Also, revised of the conditions for a voluntary change in accounting policy to be consistent with IAS 8 and clarified that the carrying amount of investment property held under lease is the valuation obtained increased by any recognized liability.
- **IAS 41 Agriculture**  
Removed the reference to the use of a pre-tax discount rate to determine fair value. Removed the prohibition to take into account cash flows resulting from any additional transformations when estimating fair value. Also, replaced of the term 'point-of-sale costs' with 'costs to sell'.
- **IFRS 5 Non-current Assets Held for Sale and Discontinued Operations**  
Paragraphs 8A and 36A were added.
- **IFRS 7 Financial Instrument: Disclosures**  
Removal of the reference to 'total interest income' as a component of finance costs.

#### Future changes in accounting policies

- **IAS 24 Related Party Disclosures – Revised definition of related parties**  
The revised IAS 24 was issued in November 2009 and becomes effective for financial years beginning on or after January 1, 2011, with earlier application permitted. The revised version of IAS 24 "Related Party Disclosures" simplifies the disclosure requirements for government-related entities and clarifies the definition of a related party. The revised standard will probably not have any impact on the financial statements and the disclosures made on related parties.
- **IAS 32 Financial Instruments: Presentation – Amendments relating to Classification of Rights Issues**  
These amendments to IAS 32 were issued in October 2009 and become effective for financial years beginning on or after February 1, 2010. For rights issues offered for a fixed amount of foreign currency current practice appears to require such issues to be accounted for as derivative liabilities. The amendment states that if such rights are issued pro rata to an entity's all existing shareholders in the same class for a fixed amount of currency, they should be classified as equity regardless of the currency in which the

exercise price is denominated. The Company expects that this amendment will have no impact on the financial position or performance of the Company.

- **IAS 39 Financial Instruments - Recognition and Measurement - Eligible Hedged Items**  
These amendments to IAS 39 were issued in August 2008 and become effective for financial years beginning on or after July 1, 2009. The amendment addresses the designation of a one-sided risk in a hedged item, and the designation of inflation as a hedged risk or portion in particular situations. It clarifies that an entity is permitted to designate a portion of the fair value changes or cash flow variability of a financial instrument as hedged item. The Company has concluded that the amendment will have no impact on the financial position or performance of the Company, as the Company has not entered into any such hedges.
- **IFRS 2 Share-based Payment – Amendments relating to group cash-settled share-based payment transactions (not yet endorsed by EU)**  
The amendments were issued in June 2009 and become effective for annual periods beginning on or after January 1, 2010. The amendments clarify the scope of IFRS 2. An entity that receives goods or services in a share-based payment arrangement must account for those goods or services no matter which entity in the group settles the transaction, and no matter whether the transaction is settled in shares or cash. The amendments clarify the interaction of IFRS 2 and other standards. The Board clarified that in IFRS 2 a 'group' has the same meaning as in IAS 27 Consolidated and Separate Financial Statements, that is, it includes only a parent and its subsidiaries. The Company expects that this amendment will have no impact on the financial position or performance of the Company.
- **IFRS 3 Business Combinations (Revised) and IAS 27 Consolidated and Separate Financial Statements (Revised)**  
The revised standards were issued in January 2008 and become effective for financial years beginning on or after July 1, 2009. IFRS 3R introduces a number of changes in the accounting for business combinations occurring after this date that will impact the amount of goodwill recognized, the reported results in the period that an acquisition occurs, and future reported results. IAS 27R requires that a change in the ownership interest of a subsidiary (without loss of control) is accounted for as an equity transaction. Therefore, such transactions will no longer give rise to goodwill, nor will it give rise to a gain or loss. Furthermore, the amended standard changes the accounting for losses incurred by the subsidiary as well as the loss of control of a subsidiary. Other consequential amendments were made to IAS 7 Statement of Cash Flows, IAS 12 Income Taxes, IAS 21 The Effects of Changes in Foreign Exchange Rates, IAS 28 Investment in Associates and IAS 31 Interests in Joint Ventures. The changes by IFRS 3R and IAS 27R will probably not affect the financial statements of the Company.
- **IFRS 9 Financial Instruments – Classification and Measurement (not yet endorsed by EU)**  
The new standard was issued in November 2009 and becomes effective for annual periods beginning on or after January 1, 2013. IFRS 9 uses a single approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the many different rules in IAS 39. The approach in IFRS 9 is based on how an entity manages its financial instruments (its business model) and the contractual cash flow characteristics of the financial assets. The new standard also requires a single impairment method to be used, replacing the many different impairment methods in IAS 39. Thus IFRS 9 improves comparability and makes financial statements easier to understand for investors and other

users. This new standard will have no impact on the financial position or performance of the Company.

- **Amendment to IFRIC 14 IAS 19 – Prepayments of a Minimum Funding Requirement**  
The amendment to the IFRIC Interpretation was issued in November 2009 and becomes effective for financial years beginning on or after January 1, 2011. The amendment applies in the limited circumstances when an entity is subject to minimum funding requirements and makes an early payment of contributions to cover those requirements. The amendment permits such an entity to treat the benefit of such an early payment as an asset. The Company has currently no defined benefit schemes and, therefore, this interpretation will have no impact on the financial position or performance of the Company.
- **IFRIC 17 Distributions of Non-cash Assets to Owners**  
IFRIC 17 was issued in November 2008 and becomes effective for financial years beginning on or after July 1, 2009. The interpretation is to be applied prospectively. The interpretation clarifies that a dividend payable should be recognized when the dividend is appropriately authorized and is no longer at the discretion of the entity. Furthermore it clarifies that an entity should measure the dividend payable at the fair value of the net assets to be distributed, and that an entity should recognize the difference between the dividend paid and the carrying amount of the net assets distributed in profit or loss. The interpretation also requires an entity to provide additional disclosures if the net assets being held for distribution to owners meet the definition of a discontinued operation. IFRIC 17 applies to pro rata distributions of non-cash assets except for common control transactions. IFRIC 17 will have no impact on the financial position or performance of the Company, as the Company does not pay pro rata distributions of non-cash assets to owners.
- **IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments (not yet endorsed by EU)**  
IFRIC 19 was issued in November 2009 and becomes effective for annual periods beginning on or after July 1, 2010. IFRIC 19 clarifies the requirements of IFRSs when an entity renegotiates the terms of a financial liability with its creditor and the creditor agrees to accept the entity's shares or other equity instruments to settle the financial liability fully or partially. IFRIC 19 clarifies that the entity's equity instruments issued to a creditor are part of the consideration paid to extinguish the financial liability. IFRIC 19 clarifies that the equity instruments issued are measured at their fair value. If their fair value cannot be reliably measured, the equity instruments should be measured to reflect the fair value of the financial liability extinguished. IFRIC 19 clarifies that the difference between the carrying amount of the financial liability extinguished and the initial measurement amount of the equity instruments issued is included in the entity's profit or loss for the period. The Company expects that this IFRIC will have no impact on the financial position or performance of the Company.

Improvements to IFRSs (not yet endorsed by EU):

In April 2009 the IASB issued a collection of amendments to twelve IFRSs. The amendments are effective for annual periods beginning on or after January 1, 2010. The Company has not yet adopted the following amendments and anticipates that these changes will have no material effect on the financial statements.

- **IFRS 2 Share-based Payment**  
Scope of IFRS 2 and revised IFRS 3  
Clarifies that the contribution of a business on formation of a joint venture and combinations under common control are not within the scope of IFRS 2. Effective for periods beginning on or after July 1, 2009.
- **IFRS 5 Non-current Assets Held for Sale and Discontinued Operations**  
Disclosures  
Clarifies that the disclosures required in respect of non-current assets, disposal groups classified as held for sale, or discontinued operations are only those set out in IFRS 5.
- **IFRS 8 Operating Segments**  
Disclosure of information about segment assets  
Segment assets and liabilities need only be reported when those assets and liabilities are included in measures used by the chief operating decision maker.
- **IAS 1 Presentation of Financial Statements**  
Current/non-current classification of convertible instruments  
The terms of a liability that could at anytime result in its settlement by the issuance of equity instruments at the option of the counterparty do not affect its classification.
- **IAS 7 Statement of Cash Flows**  
Classification of expenditures on unrecognised assets  
Only expenditure that results in a recognized asset can be classified as a cash flow from investing activities.
- **IAS 17 Leases**  
Classification of land and buildings  
The specific guidance on classifying land as a lease has been removed so that only the general guidance remains.
- **IAS 18 Revenue**  
Determining whether an entity is acting as principal or agent  
The Board has added guidance to determine whether an entity is acting as a principal or as an agent. There is no effective date in respect of this amendment; hence, it is effective from the date the amendments were issued.
- **IAS 36 Impairment of Assets**  
Unit of accounting for goodwill impairment testing  
The largest unit permitted for allocating goodwill acquired in a business combination is the operating segment defined in IFRS 8 before aggregation for reporting purposes.
- **IAS 38 Intangible Assets**  
Consequential amendments arising from revised IFRS 3  
If an intangible acquired in a business combination is identifiable only with another intangible asset, the acquirer may recognize the group of intangibles as a single asset provided the individual assets have similar useful lives. This amendment is effective for periods commencing July 1, 2009.

#### Measuring fair value

The valuation techniques presented for determining the fair value of intangible assets acquired in a business combination are only examples and are not restrictive on the methods that can be used. This amendment is effective for periods commencing July 1, 2009.

- **IAS 39 Financial Instruments: Recognition and Measurement**  
**Assessment of loan prepayment penalties as embedded derivatives**  
A prepayment option is considered closely related to the host contract when the exercise price reimburses the lender up to the approximate present value of lost interest for the remaining term of the host contract.

#### Scope exemption for business combination contracts

The scope exemption for contracts between an acquirer and a vendor in a business combination to buy or sell an acquiree at a future date applies only to binding forward contracts, not derivative contracts where further actions are still to be taken.

#### Cash flow hedge accounting

Gains or losses on cash flow hedges of a forecast transaction that subsequently results in the recognition of a financial instrument or on cash flow hedges or recognized financial instruments should be reclassified in the period that the hedged forecast cash flows affect profit or loss.

- **IFRIC 9 Reassessment of Embedded Derivatives**  
**Scope of IFRIC 9 and revised IFRS 3**  
IFRIC 9 does not apply to possible reassessment at the date of acquisition to embedded derivatives in contracts acquired in a combination between entities of businesses under common control of the formation or a joint venture. This amendment is effective for periods commencing July 1, 2009.
- **IFRIC 16 Hedges of a Net Investment in a Foreign Operation**  
**Amendment of the restriction on the entity that can hold hedging instruments**  
Qualifying hedging instruments may be held by any entity within the group, provided the designation, documentation and effectiveness requirements of IAS 39 are met. This amendment is effective for periods commencing July 1, 2009.

The Company will not apply any of the above listed standards or interpretations before their effective dates.

### **Basis of preparation**

The separate financial statements have been prepared on a historical cost basis.

### **Accounting principles**

#### **Foreign currency transactions**

The functional currency of the Company is the EUR, which is the Company's presentation currency. Transactions in foreign currencies are initially recorded at the functional currency rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign



currencies are retranslated at the functional currency spot rate of exchange ruling at the balance sheet date. All differences are taken to income statement. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

## **Revenue recognition**

Revenues of the Company are resulting only from management service charges to group companies. Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Prepayments on the expected year end charges may be arranged.

## **Taxes**

### Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, by the reporting date, in the countries where the Company operates and generates taxable income.

Current income tax relating to items recognized directly in equity is recognized in equity and not in the income statement. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

### Deferred tax

Deferred tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- in respect of taxable temporary differences associated with investments in subsidiaries and associates, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilized except:

- where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss

- in respect of deductible temporary differences associated with investments in subsidiaries and associates, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### Sales tax

Revenues, expenses and assets are recognized net of the amount of sales tax except:

- where the sales tax incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the sales tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable
- receivables and payables that are stated with the amount of sales tax included.

The net amount of sales tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position.

#### **Share-based payments transactions**

Employees of the Company receive remuneration in the form of share-based payment transactions, whereby employees render services as consideration for equity instruments ("equity-settled transactions"). Employees are granted performance units to receive either cash in Euro or shares currently existing or created by the Company ("cash settled transactions").

In situations where equity instruments are issued and some or all of the goods or services received by the entity as consideration cannot be specifically identified, the unidentified goods or services received (or to be received) are measured as the difference between the fair value of the share-based payment transaction and the fair value of any identifiable goods or services received at the grant date. This is then capitalized or expensed as appropriate.

#### Equity-settled transactions

The cost of equity-settled transactions with employees for awards granted after November 7, 2002, is measured by reference to the fair value at the date on which they are granted. The fair value is determined by using an appropriate pricing model.

The cost of equity-settled transactions is recognized, together with a corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled. The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Company's best estimate of the number of equity instruments that will ultimately vest. The income statement expense or credit for a period represents the movement in cumulative expense recognized as at the beginning and end of that period.

No expense is recognized for awards that do not ultimately vest, except for equity-settled transactions where vesting is conditional upon a market or non-vesting condition, which are treated as vesting irrespective of whether or not the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

Where the terms of an equity settled award are modified, the minimum expense recognized is the expense as if the terms had not been modified, if the original terms of the award are met. An additional expense is recognized for any modification that increases the total fair value of the share-based payment transaction, or is otherwise beneficial to the employee as measured at the date of modification.

Where an equity-settled award is cancelled, it is treated as if it vested on the date of cancellation, and any expense not yet recognized for the award is recognized immediately. This includes any award where non-vesting conditions within the control of either the entity or the employee are not met. However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph. All cancellations of equity-settled transactions are treated equally.

The dilutive effect of outstanding options is reflected as additional share dilution in the computation of diluted earnings per share.

#### Cash-settled transactions

The cost of cash-settled transactions is measured initially at fair value at the grant date using an appropriate pricing model. This fair value is expensed over the period until the vesting date with recognition of a corresponding liability. The liability is remeasured to fair value at each reporting date up to and including the settlement date, with changes in fair value recognized in employee benefits expense.

### **Financial assets**

#### Initial recognition and measurement

Financial assets within the scope of IAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale financial assets, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Company determines the classification of its financial assets at initial recognition.

All financial assets are recognized initially at fair value plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs.

Purchase or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the marketplace (regular way trades) are recognized on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

The Company's financial assets include cash and short-term deposits, trade and other receivables and loan and other receivables.

#### Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

##### Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term. This category includes derivative financial instruments entered into by the Company that are not designated as hedging instruments in hedge relationships as defined by IAS 39. Derivatives, including separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets at fair value through profit and loss are carried in the statement of financial position at fair value with changes in fair value recognized in finance income or finance cost in the income statement.

The Company has not designated any financial assets upon initial recognition as at fair value through profit or loss.

Derivatives embedded in host contracts are accounted for as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not held for trading or designated at fair value through profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognized in the income statement. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

##### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortized cost using the effective interest rate method (EIR), less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fee or costs that are an integral part of the EIR. The EIR amortization is included in finance income in the income statement. The losses arising from impairment are recognized in the income statement in finance costs.

##### Held-to-maturity investments

Non-derivative financial assets with fixed or determinable payments and fixed maturities are classified as held-to-maturity when the Company has the positive intention and ability to hold it to maturity. After initial measurement held-to-maturity investments are measured at amortized cost using the effective interest method, less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fee or costs that are an integral part of the EIR. The EIR amortization is included in finance income in the income statement. The losses arising from impairment are recognized in the income statement in finance costs. The Company did not have any held-to-maturity investments during the years ended December 31, 2009 and December 31, 2008.

### Available-for-sale financial investments

Available-for-sale financial investments include equity and debt securities. Equity investments classified as available-for-sale are those, which are neither classified as held for trading nor designated at fair value through profit or loss. Debt securities in this category are those which are intended to be held for an indefinite period of time and which may be sold in response to needs for liquidity or in response to changes in the market conditions.

After initial measurement, available-for-sale financial investments are subsequently measured at fair value with unrealized gains or losses recognized as other comprehensive income in the available-for-sale reserve until the investment is derecognized, at which time the cumulative gain or loss is recognized in other operating income, or determined to be impaired, at which time the cumulative loss is recognized in the income statement in finance costs and removed from the available-for-sale reserve.

For a financial asset reclassified out of the available-for-sale category, any previous gain or loss on that asset that has been recognized in equity is amortized to profit or loss over the remaining life of the investment using the EIR. Any difference between the new amortized cost and the expected cash flows is also amortized over the remaining life of the asset using the EIR. If the asset is subsequently determined to be impaired then the amount recorded in equity is reclassified to the income statement.

### Derecognition

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired
- the Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset.

In that case, the Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset, is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

### **Impairment of financial assets**

The Company assesses at each balance sheet date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the

asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in the interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### Financial assets carried at amortized cost

For financial assets carried at amortized cost the Company first assesses individually whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the assets' carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate.

The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the income statement. Interest income continues to be accrued on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income in the income statement. Loans together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realized or has been transferred to the Company. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance account. If a future write-off is later recovered, the recovery is recognized in the income statement.

#### Available-for-sale financial investments

For available-for-sale financial investments, the Company assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired.

In the case of equity investments classified as available-for-sale, objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. 'Significant' is to be evaluated against the original cost of the investment and 'prolonged' against the period in which the fair value has been below its original cost. Where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognized in the income statement – is removed from other comprehensive income and recognized in the income statement. Impairment losses on equity investments are not reversed through the income statement; increases in their fair value after impairment are recognized directly in other comprehensive income.

In the case of debt instruments classified as available-for-sale, impairment is assessed based on the same criteria as financial assets carried at amortized cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortized cost and the current fair value, less any impairment loss on that investment previously recognized in the income statement.

Future interest income continues to be accrued based on the reduced carrying amount of the asset and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in the income statement, the impairment loss is reversed through the income statement.

## **Financial liabilities**

### Initial recognition and measurement

Financial liabilities within the scope of IAS 39 are classified as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Company determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognized initially at fair value and in the case of loans and borrowings, plus directly attributable transaction costs.

The Company's financial liabilities include trade and other payables, bank overdraft, loans and borrowings.

### Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

#### Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss includes financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are acquired for the purpose of selling in the near term. This category includes derivative financial instruments entered into by the Company that are not designated as hedging instruments in hedge relationships as defined by IAS 39. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognized in the income statement.

The Company has not designated any financial liabilities upon initial recognition as at fair value through profit or loss.

#### Loans and borrowings

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortized cost using the effective interest rate method. Gains and losses are recognized in the income statement when the liabilities are derecognized as well as through the effective interest rate method (EIR) amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fee or costs that are an integral part of the EIR. The EIR amortization is included in finance cost in the income statement.

#### Financial guarantee contracts

Financial guarantee contracts issued by the Company are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Financial guarantee contracts are recognized initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequently, the liability is measured at the higher of the best estimate of the expenditure required to settle the present obligation at the reporting date and the amount recognized less cumulative amortization.

#### Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the income statement.

#### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

#### Fair value of financial instruments

The fair value of financial instruments that are traded in active markets at each reporting date is determined by reference to quoted market prices or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs.

For financial instruments not traded in an active market, the fair value is determined using appropriate valuation techniques. Such techniques may include using recent arm's length market transactions; reference to the current fair value of another instrument that is substantially the same; discounted cash flow analysis or other valuation models.

#### **Treasury shares**

Own equity instruments which are reacquired (treasury shares) are recognized at cost and deducted from equity. No gain or loss is recognized in the income statement on the purchase, sale, issue or cancellation of the Company's own equity instruments. Any difference between the carrying amount and the consideration is recognized in other capital reserves.



## **Leases**

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date: whether fulfillment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset.

Operating lease payments are recognized as an expense in the income statement on a straight line basis over the lease term.

## **Impairment of non-financial assets**

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used.

Impairment losses of continuing operations are recognized in the income statement in those expense categories consistent with the function of the impaired asset.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Company estimates the asset's or cash-generating unit's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the income statement.

The following criteria are also applied in assessing impairment of specific assets:

### **Intangible assets**

Intangible assets with indefinite useful lives are tested for impairment annually as at December 31 either individually or at the cash generating unit level, as appropriate and when circumstances indicate that the carrying value may be impaired.

## **Cash and cash equivalents**

Cash and cash equivalents in the statement of financial position comprise cash at banks and on hand and short-term deposits with an original maturity of three months or less.

For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and short term deposits as defined above, net of outstanding bank overdrafts.

## **Deferred financing costs**

According to IAS 39 'Financial Instruments: Recognition and Measurement', the Company nets deferred financing costs related to the issuance of the Company's debt obligations against those obligations on the Company's statement of financial position.

## **Provisions**

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Company expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the income statement net of any reimbursement. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

## **Changes according to IAS 8 within the consolidated financial statements of the group**

In 2009, the Deutsche Prüfstelle für Rechnungslegung (DPR) selected IFCO on a random basis and reviewed the Company's consolidated 2007 financial statements. As a result of this review, the DPR suggested that the Company correct the following errors:

- The Company's contractual obligations with its retail partners can be interpreted in a way that the Company should accrue the expenses associated with the ultimate collection of its RPCs currently in circulation with the Company's business partners as of each financial position date. Previously, these costs were recognized as they were incurred.
- Due to the relationship between Mr. Christoph Schoeller, one of the Company's Supervisory Board members, and Schoeller Arca Systems (SAS), the main supplier of the Company's RPCs, the Company will now consider SAS to be a related party in the Company's financial statements. Previously, SAS was not considered to be a related party.

Additionally, the Company has corrected its accounting policies and changed its method of calculating required reserves related to the self-insurance provisions of its North American workers compensation programs, which will now be based upon periodic actuarial reviews. Previously, this accounting determination was made based solely upon the periodic loss runs provided by the Company's workers compensation insurance carriers.

As required by IAS 8 and in order to ensure the comparability of its consolidated financial statements, the Company has restated its consolidated opening balances January 1, 2008 and 2008 consolidated financial statements for these changes. These changes had no effect to the separate financial statements of the Company.

## **Significant accounting judgments, estimates and assumptions**

The preparation of the Company's consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

### Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

### Impairment of investments

The Company's impairment test for investments is derived from the value in use of the operating companies. The cash flows are derived from the budget for the next five years and do not include restructuring activities that the Company is not yet committed to or significant future investments that will enhance the asset base of the cash generating unit being tested. The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash-inflows and the growth rate used for extrapolation purposes. The key assumptions used to determine the recoverable amount for the different cash generating units are further explained in Note 3.

### Deferred Tax Assets

Deferred tax assets are recognized for all unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and the level of future taxable profits together with future tax planning strategies.

Further details on deferred taxes are disclosed in Note 8.

## **3. Detail of certain statements of financial position accounts**

### **Investments**

The Company owns 100% of IFCO SYSTEMS Luxembourg S.à.r.l (Luxembourg) and IFCO SYSTEMS Netherlands B.V. (Netherlands). The shares in IFCO Online GmbH (Germany) have been sold in 2009 to the indirect subsidiary IFCO SYSTEMS Management GmbH. In accordance with IAS 27.37(a) these investments have been valued at cost.

All of the following indirect investments (subsidiaries and associates) are 100% interests unless otherwise stated and all entities are incorporated in their respective countries:

- IFCO SYSTEMS Hungary Kft. (Hungary)
- IFCO PS Management Holding, Inc. (USA)
- IFCO SYSTEMS Management GmbH (Germany)
- IFCO SYSTEMS Holding GmbH (Germany)
  - IFCO SYSTEMS GmbH (Germany)
    - IFCO SYSTEMS Skandinavien A/S (Denmark)
    - IFCO SYSTEMS UK Ltd. (Great Britain)
    - IFCO SYSTEMS France S.A.S. (France)
    - IFCO SYSTEMS (Schweiz) GmbH (Switzerland)
    - IFCO SYSTEMS Österreich GmbH (Austria)
    - IFCO SYSTEMS Italia S.r.l. (Italy)
      - STECO Italia Plastic Logistic Systems S.r.l. (Italy)
      - POOL.IT.srl (Italy)
    - IFCO SYSTEMS Espana Srl. (Spain)
      - STECO Logistica S.L. (Spain)
    - IFCO SYSTEMS Hellas Ltd (Greece)
    - IFCO SYSTEMS Poland Sp. z o.o. (Poland)
    - IFCO Lojistik Sistemleri Tic.Ltd.Sti (Turkey)
    - IFCO SYSTEMS Austria GmbH (Austria)
      - STECO International Pool Logistics GmbH (Austria)
      - STECO Österreich Plastic Logistic Systems GmbH (Austria)
      - IFCO SYSTEMS Portugal Lda (Portugal)
      - STECO Slovakia s.r.o. (Slovakia)
      - STECO France S.a.r.l. (France)
      - STECO Hungary Kft. (Hungary)
      - STECO Uluslararası Plastik Ambalaj Lojistik LTD STI (Turkey)
    - ILD Logistik + Transport GmbH (Germany)
  - IFCO SYSTEMS Asia Ltd. (Hong Kong)
  - IFCO Japan Inc. (33.3%) (Japan)
  - IFCO SYSTEMS Argentina S.A. (Argentina)
    - IFCO Chile S.A. (Chile)
    - IFCO Uruguay S.A. (Uruguay)
  - IFCO SYSTEMS do Brasil Servicos de Embalagem LTDA (Brasil)
  - IFCO do Brasil Embalagens LTDA (Brasil)
  - IFCO SYSTEMS North America Holding GmbH
    - IFCO SYSTEMS North America, Inc. (USA)
      - IFCO N.A. Finance Co. (USA)
      - Reusable Container Company, LLC (USA)
      - Pallet Companies, Inc. (USA)
        - Pallet Subs, Inc. (USA)
        - Texas Pallet de Mexico S.A. de C.V. (USA)
      - Drum Holding Company, Inc. (USA)
        - Drum Subs, Inc. (USA)
        - Illinois Drum, Inc. (USA)
        - Zellwood Drum, Inc. (USA)
        - Chicago Drum, Inc. (USA)
        - DSF Realty I, Inc. (USA)
        - DSF Realty II, Inc. (USA)
  - IFCO SYSTEMS Canada, Inc. (Canada)

## Impairment of investments

For IFCO SYSTEMS Luxembourg S.à.r.l and IFCO SYSTEMS Netherlands B.V. the value in use depends on the value in use of the cash generating units of the operating companies.

Value in use has been tested within the consolidated financial statements of the Company. Within the test the following three cash-generating units have been defined:

- RPC-Management-Services Europe
- RPC-Management-Services United States
- Pallet-Management-Services

### RPC Management Services Europe

The recoverable amount of this cash-generating unit has been determined based on the value in use calculation using cash flow projections from financial budgets approved by Executive Management covering a five-year period. The pre-tax discount rate applied to cash flow projections is 11.2% (2008: 12.1%) and cash flows beyond the five-year period are extrapolated using a 1.0% (2008: 1.0%) growth rate.

### RPC Management Services United States

The recoverable amount of this cash-generating unit has been determined based on the value in use calculation using cash flow projections from financial budgets approved by Executive Management covering a five-year period. The pre-tax discount rate applied to cash flow projections is 13.4% (2008: 12.5%) and cash flows beyond the five-year period are extrapolated using a 1.0% (2008: 1.0%) growth rate.

### Pallet Management Services

The recoverable amount of this cash-generating unit has been determined based on the value in use calculation using cash flow projections from financial budgets approved by Executive Management covering a five-year period. The pre-tax discount rate applied to cash flow projections is 10.3% (2008: 10.2%) and cash flows beyond the five-year period are extrapolated using a 1.0% (2008: 1.0%) growth rate.

## Key assumptions used in value in use calculation for October 1, 2009 and 2008

The company projected the cash flows for the five-year period based on detailed assumptions for every cash-generating unit and its specific markets. The model used is the same the company used in prior years providing a profit and loss account, balance sheet and cash flow statement as well as assumptions for key performance indicators.

The calculation of value in use is sensitive to the assumptions for

- Market share – as well as using industry data for growth rates, management assesses how the position of the three cash generating units, relative to its competitors, might change over the budget period.
- Gross margins – key elements for all three cash generating units are logistic costs (e.g. transportation, washing, labor) and material price development for Pallet Management Services. Based on average values achieved in prior periods, these costs are projected by including anticipated efficiency improvements and cost developments related to portfolio changes.
- Future investment needs in the RPC pool to replace broken and lost crates (shrinkage).

Management has assessed these factors and their possible future impacts very carefully to develop the projection.

The Company used rates on European sovereign bonds and BB-rated Euro industrial bonds as the risk free interest rate baseline. In order to cover the additional risks IFCO SYSTEMS, appropriate public market equity risk premiums and estimated risk premiums in relationship with the actual rating of the companies shares were used. The beta factor and the capital structure are based on a peer group analysis.

The Company's fourth quarter 2009 and 2008 annual testing for the value in use of IFCO SYSTEMS Luxembourg S.à.r.l and IFCO SYSTEMS Netherlands B.V. indicated that there was no impairment of recorded investments.

In 2008 the value in use for IFCO Online GmbH depended on the projected intercompany-transactions with the cash generating units of the operating companies of the RPC-Management-Services businesses in the United States and in Europe. IFCO Online had developed Tracking & Tracing technologies. For the use of these technologies, the equipment and additional services IFCO Online will charge service fees to the RPC-Management-Services companies. But the projected intercompany-business seems not to provide sufficient cash flows within the next years. So the investment in IFCO Online GmbH was written of completely in 2008 and sold in 2009.

## Other non-current financial assets

Other non-current financial assets consist of two intercompany notes from IFCO SYSTEMS Holding GmbH in a total volume of EUR 90,528 million. With these two intercompany notes a major part of the proceeds from the issued 10% Guaranteed Senior Secured Notes in the principal amount of €200.0 million have been lend to that indirect subsidiary. The interest rate for that loan amounted to 10.0% per year.

In 2008 other financial non-current assets consisted of a loan receivable to IFCO SYSTEMS Management GmbH in an amount of EUR 9.0 million. The interest rate for that loan amounted to 10.875% per year. Interests have been paid to the Company.

## Receivables

The components of receivables are as follows:

EUR in thousands	As of December 31,	
	2009	2008
Receivables due from group companies:		
- IFCO SYSTEMS Holding GmbH	6,221	0
- IFCO SYSTEMS North America Inc.	4,450	3,842
- IFCO SYSTEMS Luxembourg S.à.r.l.	220	170
- IFCO SYSTEMS Netherlands B.V.	169	109
- IFCO SYSTEMS Hungary Kft.	35	0
- IFCO SYSTEMS Management GmbH	0	8,298
	<u>11,095</u>	<u>12,419</u>

Receivables due from group companies are generally on 30 days terms and interest bearing. Group companies are not obliged to pay the outstanding amounts after that time and can agree to stay with the outstanding amounts - but interests will be charged.

### Deferred interest income, net of current maturities

A significant part from the proceeds of the refinancing with the 10% Guaranteed Senior Secured Notes have been lend to the indirect subsidiary IFCO SYSTEMS Holding GmbH in a volume of EUR 90.5 million. Credit issuance costs in an appropriate portion according to the intercompany loan have been charged to that subsidiary. The interest income has been deferred in line with the maturity of the intercompany loan. The current maturities of the interest income are shown within Other Current Liabilities as described below.

### Current maturities of interest bearing loans and borrowings

Current maturities of interest bearing loans and borrowings consist of the outstanding interest payment to bondholders (2009: EUR 11.0 million; 2008: EUR 5.7 million). In 2008 a loan from IFCO SYSTEMS Hungary Kft. in an amount of EUR 25.7 million was also included (2009: EUR 0 million).

### Trade and other payables

Trade and other payables mainly consist of payables due to indirect subsidiaries.

EUR in thousands	As of December 31,	
	2009	2008
Payables due to group companies:		
- IFCO SYSTEMS Management GmbH	37,955	0
- IFCO SYSTEMS GmbH	13,882	24,106
- IFCO SYSTEMS Hungary Kft.	4,703	0
	<hr/> 56,540	<hr/> 24,106
Trade payables	103	46
	<hr/> 56,643	<hr/> 24,152

As described above regarding receivables due from group companies payables due to group companies are generally on 30 days terms and interest bearing. The Company is not obliged to pay the outstanding amounts after that time and has agreed with the subsidiaries to stay with the outstanding amounts - but interests have been and will be charged to the Company.

## Other current liabilities

The other current liabilities are as follows:

EUR in thousands	As of December 31,	
	2009	2008
Accrual for tax and other advisory	105	147
Audit accrual	54	54
VAT	83	156
Other accruals and liabilities	139	9
Net maturities of deferred interest income	1,204	0
	<u>1,585</u>	<u>366</u>

Due to the short term maturity the book value approximates the fair value for other current liabilities as well as for trade and other payables.

The audit fees agreed with the auditor Ernst & Young Accountants LLP for the financial statements 2009 amounts to TEUR 48 net of expenses and are covered by the audit accrual. These audit expense did not cover the complete audit of the group but only the portion that is regarding the Company.

## Capital reserve

The capital reserve consists of paid in capital from the issuance of stock. There are no restrictions on the use of the capital reserve.

## 4. Detail of certain statement of comprehensive income accounts

The dividend income in an amount of TEUR 26,203 is based on a distribution of share premium from IFCO SYSTEMS Luxembourg S.ar.l. of USD 37,013,689.89 based on a shareholder resolution of that company as of June 19, 2009.

The major components of interest expense (on a historical cost basis) are as follows:

EUR in thousands	Year ended December 31,	
	2009	2008
10% Senior Secured Notes (EUR 200 million)	11,000	0
10 3/8% Senior Secured Notes (EUR 110 million)		
- Current interests	6,088	11,438
- Redemption premium fee	2,853	0
Interest due to group companies	4,159	3,866
Amortization of capitalized debt issuance costs:		
- of 10 3/8% Senior Secured Notes (EUR 110 million)	1,679	1,011
- of 10% Senior Secured Notes (EUR 200 million)	1,330	0
	<u>27,124</u>	<u>16,315</u>



The major components of interest income (on a historical cost basis) are as follows:

EUR in thousands	Year ended December 31,	
	2009	2008
Interest from group companies	6,936	2,142
Other interest	0	1
	<b>6,936</b>	<b>2,143</b>

## 5. Reconciliation of equity to consolidated financial statements

Both the consolidated financial statements and the separate financial statements of the Company have been prepared according to IFRS. The equity recorded in the consolidated financial statements amounts to USD 223.0 million or EUR 154.8 million. The consolidated net result amounts to USD 20.0 million or EUR 14.3 million. The differences of equity and net result of those two financial statements are only a result of the consolidation of the subsidiaries and their respective results. In addition the consolidated financial statements for the group are presented in US Dollar however the separate financial statements of the Company are presented in EUR.

EUR in thousands	Ordinary Shares	Treasury Shares	Capital Reserve	Retained Earnings	Net profit/(loss)	Other Reserves	Total Equity
<b>Equity of IFCO SYSTEMS N.V. separate financial statements at December 31, 2009</b>	<b>542</b>	<b>(16,075)</b>	<b>355,869</b>	<b>(157,917)</b>	<b>6,506</b>	<b>-</b>	<b>188,925</b>
Less:							
Loss from discontinued operations				- (17,570)	(1,219)	-	(13,206)
Plus:							
Profit from subsidiaries			4,347	(23,977)	9,033	(4,743)	(15,340)
<b>Equity of IFCO SYSTEMS N.V. consolidated financial statements at December 31, 2009</b>	<b>542</b>	<b>(16,075)</b>	<b>360,216</b>	<b>(199,464)</b>	<b>14,320</b>	<b>(4,743)</b>	<b>154,796</b>

## Reconciliation of consolidated net profit

EUR in thousands	Year ended December 31,	
	2009	2008 <sup>(1)</sup>
Net profit/(loss) of IFCO SYSTEMS N.V. separate financial statements	6,506	(16,362)
Plus:		
Profit from subsidiaries	9,033	6,934
Less:		
Profit/(loss) from discontinued operations	(1,219)	782
Net profit/(loss) of IFCO SYSTEMS N.V. consolidated financial statements	<b>14,320</b>	<b>(8,646)</b>

(1) Consolidated figures for FY 2008 have been restated. The reconciliation for 2008 has been adjusted accordingly.

## **6. Shares and Earnings per share**

### **Authorized share capital**

The authorized share capital of the Company amounts to €1,400,000 and is divided into 140,000,000 shares consisting of 70,000,000 ordinary shares and 70,000,000 preference shares, each with a nominal value of €0.01 per share. The issued share capital of the Company amounts to €542,222.14 and is divided into 54,222,214 ordinary bearer shares. No preference shares have been issued.

The General Meeting of Shareholders has the power to issue shares.

### **Ordinary shares**

As of December 31, 2009 and December 31, 2008, we had 54,222,214 ordinary bearer shares outstanding (see Statements of Shareholders' Equity). We had approximately 54.0 million ordinary bearer shares outstanding on our German share register and approximately 0.2 million registered ordinary shares outstanding on our New York share register. The Securities Identification Number of our shares is 157 670.

Our ordinary share confers the right to cast one vote in the general meeting. Save where the Articles of Association or the law prescribe a greater majority, all resolutions are passed by an absolute majority of the votes cast. Resolutions of the general meeting to amend the Articles of Association may only be taken at the proposal of the Supervisory Board. The General Meeting of Shareholders may resolve to amend the Articles of Association, provided that such a resolution will be taken with a majority of more than 80% of the votes validly cast at a meeting at which at least 80% of the issued capital is present or represented. If said quorum is not met, a second meeting shall be called, at which second meeting no such quorum shall be required and a simple majority shall suffice.

### **Share buyback**

The Company may acquire fully paid up shares in its own capital subject to and in accordance with the limits prescribed by Dutch law. An acquisition of own shares for value can only be effected if the General Meeting of Shareholders has so authorized the Board of Managing Directors, which authorization shall remain valid for a maximum period of eighteen months and must specify the number of shares which may be acquired, the manner in which they may be acquired and the limits within which the price must be set.

Based on the authorization of the Extraordinary Shareholders' Meeting, held on October 24, 2006, to repurchase up to 1,606,336 shares of the Company, which expired April 24, 2008, the Company had repurchased 826,927 shares.

The Board of Managing Directors resolved on April 25, 2008 to make use of the authorization of the Annual General Shareholders' Meeting, held on March 19, 2008, to repurchase further 2,000,000 shares of the Company either through the Stock Exchange or from one or more individual shareholders through private transactions. The acquisition price should not be lower

than EUR 0.01 and should not exceed the average stock exchange price at the Frankfurt Stock Exchange during five stock exchange days prior to the day of the acquisition by more than 10%. The share buyback started on April 25, 2008 subsequent to the expiry of the old share buyback program on April 24, 2008. The authorization for the repurchase was given until September 18, 2009. The Company had repurchased 810,228 shares.

The Board of Managing Directors resolved on August 10, 2009 to make use of the authorization of the Annual General Shareholders' Meeting, held on March 27, 2009, to repurchase up to 2,000,000 shares of the Company either through the Stock Exchange or from one or more individual shareholders through private transactions. The share buy-back program started on August 12, 2009. The acquisition prices should not be lower than EUR 0.01 and should not exceed the average stock exchange price at the Frankfurt Stock Exchange during five stock exchange days prior to the day of the acquisition by more than 10%. The authorization for the repurchase was given until September 26, 2010. The Company repurchased 1,964,309 shares.

The Board of Managing Directors resolved on November 30, 2009 to make use of the authorization of the General Meeting of Shareholders, held on November 30, 2009, to repurchase up to 2,000,000 shares of the Company either through the Stock Exchange or from one or more individual shareholders through private transactions. The share buyback program started on December 1, 2009. The acquisition prices shall not be lower than EUR 0.01 and shall not exceed the average stock exchange price at the Frankfurt Stock Exchange during five stock exchange days prior to the day of the acquisition by more than 10%. The authorization for the repurchase is given until May 29, 2011.

Bayerische Hypo- und Vereinsbank AG, Munich has been authorized to carry out the purchases from the stock market and will independently and without any influence by IFCO SYSTEMS N.V. decide upon the amount of shares to be purchased as well as the price and time of purchase.

As of February 26, 2010 IFCO records a total of 2,982,533 shares as treasury shares.

## Earnings per share

Basic earnings per share amounts are calculated by dividing net (loss) profit for the year attributable to ordinary equity holders by the weighted average number of ordinary shares outstanding adjusted by the number of shares bought back during the year.

Diluted earnings per share amounts are calculated by dividing the net (loss) profit attributable to ordinary equity holders by the weighted average number of ordinary shares outstanding adjusted by the number of shares bought back during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

The following reflects the income and share data used in the basic and diluted earnings per share computations:

EUR in thousands	As of December 31,	
	2009	2008
Net profit/(loss) attributable to ordinary equity holders	6,506	(16,362)

	2009	As of December 31, 2008
Weighted average number of ordinary shares for basic earnings per share	52,719,166	53,718,928
Effect of dilution:		
Stock options	154,561	0
Weighted average number of ordinary shares adjusted for the effect of dilution	52,873,727	53,718,928

In 2008, the Company had 488,036 stock options that could potentially dilute basic earnings per share in the future, but were not included in the calculation of diluted earnings per share because these stock options are antidilutive for the period.

There have been no other transactions involving ordinary shares or potential ordinary shares between the reporting date and the authorization date of the Company's financial statements.

## 7. Debt

### Senior Secured Notes

#### 10 3/8% Guaranteed Senior Secured Notes

On October 10, 2003, the Company issued 10 3/8% Guaranteed Senior Secured Notes in the principal amount of EUR 110.0 million in a private placement with a maturity on October 15, 2010. The Senior Secured Notes became redeemable on October 15, 2006 with a redemption price equal to the principal amount thereof plus accrued and unpaid interest and a redemption premium (initially 110.4%) and certain additional amounts. The redemption price declined to 102.6% on October 15, 2008. The Company redeemed the Senior Secured Notes effective July 13, 2009.

#### 10% Guaranteed Senior Secured Notes

On July 12, 2009, the Company issued 10% Guaranteed Senior Secured Notes (the "Senior Secured Notes") in the principal amount of EUR 200.0 million in a private placement. The Senior Secured Notes mature on June 30, 2016, and are senior secured obligations of the Company ranking equally with other existing or future senior secured indebtedness in right of payment. Interest on the Senior Secured Notes accrues at the rate of 10% per annum and is payable semi annually in arrears on each June 30 and December 31.

The Senior Secured Notes are guaranteed by certain subsidiaries of the Company, including the Company's U.S. operating subsidiaries and IFCO SYSTEMS GmbH, the Company's principal German operating subsidiary. The Senior Secured Notes are secured by a first priority lien on substantially all of the assets of the Company and the guarantors, except for the assets of IFCO SYSTEMS GmbH and its subsidiaries and subject to certain exclusions for real property located in the United States. The Senior Secured Notes are also secured by a second priority lien on the capital stock of certain subsidiaries of IFCO SYSTEMS GmbH. The carrying amount of assets pledged is EUR 135.3 million.

On and after June 30, 2013, the Senior Secured Notes may be redeemed at the option of the Company at a redemption price equal to the principal amount thereof plus accrued and unpaid

interest and a redemption premium that is initially 105.0% of the principal amount of and certain additional amounts. The redemption price will decline to 102.5% if the redemption occurs on or after June 30, 2014 but before June 30, 2015 and to 100.0% if the redemption occurs on June 30, 2015 or thereafter until maturity.

The indenture governing the Senior Secured Notes contains a number of restrictive covenants that, among other things, limit the Company and its subsidiaries' ability to incur additional debt, make dividends and certain other restricted payments, create certain liens, dispose of assets and capital stock of its subsidiaries, merge or consolidate with another entity, issue guarantees, and otherwise restrict certain corporate activities. The Senior Secured Notes also contain customary events of default, including non-payment of principal, interest or fees when due, breach of covenants contained in the indenture, cross-default to certain other debt, certain events of bankruptcy and insolvency, material judgments and a change of control in certain circumstances.

Upon a "change of control" under the indenture (which includes, among other things, if a person or group acquires over 50% of the voting stock in the Company), each holder of the Senior Secured Notes may require the Company to purchase its Senior Secured Notes at a purchase price in cash equal to 101.0% of the principal amount of the Senior Secured Notes plus accrued and unpaid interest and additional amounts, if any, to the date of purchase.

The Senior Secured Notes are listed on the Euro MTF market of the Luxembourg Stock Exchange. The fair value of the Senior Secured Notes is based on a price quotation of 112.0% of the nominal value at the reporting date.

## Maturities of debt

Long-term debt consists of the following:

EUR in thousands	As of December 31,	
	2009	2008
Senior secured notes	200,000	110,000
Other	0	215
	<b>200,000</b>	<b>110,215</b>
Less: current maturities	(0)	(0)
	<b>200,000</b>	<b>110,215</b>
Less: deferred financing costs	(17,295)	(1,679)
	<b>182,705</b>	<b>108,536</b>

The complete amount of EUR 200.0 million is due in 2016.

## Financial risk management objectives and policies

The Company's principal liabilities, other than derivatives, comprise senior secured notes, a revolving credit facility and finance leases. The main purpose of these financial liabilities is to fund the Company's operations. The Company has various other financial assets and liabilities such as receivables, cash and trade payables, which arise directly from its operations.

The main risk arising from the Company's financial instruments are as follows. There are no significant concentrations of credit risk within the Company.

### Interest rate risk

The Company's exposure to the risk of changes in market interest rates is limited because the majority of the Company's interest bearing debt (Senior Secured Notes) has fixed interest rates. For interest bearing debts due to group companies the interest rates are based on the Senior Secured Notes and fixed, too.

Due to the "interest fix" debt structure, the Company is not engaged in any interest risk hedging agreements.

### Foreign currency risk

Foreign currency risk is the risk that the Company will incur economic losses due to adverse changes in foreign currency exchange rates.

The main business activities are made in the Company's reporting currency, the Euro. Only the payables due to the group company IFCO SYSTEMS Hungary are nominated in the USD. The following table summarizes the value of the US Dollar relative to the Euro.

	2009	As of December 31 2008	Average for Fiscal Year 2009	Average for Fiscal Year 2008
US Dollar relative to 1 Euro	1.4406	1.3919	1.3935	1.4731

The currency risk arises from foreign currency receivables as well as from firm commitments to purchase services and supplies in the future in currencies other than our functional currency. Additionally, the indirect intercompany financing from IFCO SYSTEMS N.V. via IFCO SYSTEMS Hungary Kft. to IFCO SYSTEMS North America is subject to currency transaction risk.

The following table demonstrates the sensitivity to a reasonable possible change

EUR in thousands	Change of USD – EUR exchange rate	Effect on profit before tax
<b>Year ended December 31, 2009</b>		
	+5%	224
	+10%	428
	-5%	(248)
	-10%	(523)
<b>Year ended December 31, 2008</b>		
	+5%	1,223
	+10%	2,335
	-5%	(1,352)
	-10%	(2,854)

### Credit risk

The Company trades only with recognized, creditworthy third parties. It is the Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Company's exposure to bad debts is not significant. The maximum exposure is the carrying amount as disclosed in Note 3. For transactions that do not occur in the country of the relevant operating unit, the Company does not offer credit terms without the approval of the Head of Credit Control. Where applicable the Company uses third party credit insurance to limit its exposure to credit risk. There are no significant concentrations of credit risk within the Company. With respect to credit risk arising from the other financial assets of the Company, which comprise cash and cash equivalents, the Company's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

### Liquidity risk

The Company monitors its risk to a shortage of funds using a twelve month forward looking weekly recurring liquidity planning tool for the group. This tool considers the maturity of both its financial investments (capital expenditure), financial liabilities (trade payables, other financial liabilities) and financial assets (e.g. accounts receivables, other financial assets) and projected cash flows from operations.

The Company's objective is to maintain a balance between continuity of funding and flexibility. The Company monitors the maturity of its financial debt and secures prolongation or substitution in due time.

The table below summarizes the aging of the Company's financial liabilities at December 31, 2009 and December 31, 2008 based on contractual undiscounted payments.

EUR in thousands	Less than 1 year	2 to 3 years	4 to 5 years	More than 5 years	Total
<b>Year ended December 31, 2009</b>					
Interest bearing loans and borrowings:					
Senior Secured Notes	20,000	40,000	40,000	230,000	<b>330,000</b>
Current liabilities	69,228	-	-	-	<b>69,228</b>
<b>Year ended December 31, 2008</b>					
Interest bearing loans and borrowings:					
Senior Secured Notes	11,436	119,262	-	-	<b>130,698</b>
Current liabilities	55,913	-	-	-	<b>55,913</b>

## Capital Management

The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. No changes were made in the objectives, policies or processing during the years 2009 and 2008.

The Company has introduced a Value Based Management tool in order to assess the return of its planned investments.

The Company monitors capital using Return on Capital Employed (ROCE). The Company's target is to reach a ROCE level of 20% at least. The Company calculates ROCE by dividing the last twelve months' reported EBIT by the total average book value of the capital employed which would be required to fund the measured business unit during this measurement period. The Company only considers its continuing operations' EBIT and average book value to calculate ROCE.

## Financial Instruments

Set out below is a comparison by class of carrying amounts and fair values of all of the Company's financial instruments that are carried in the financial statements:

EUR in thousands	Carrying amount		Fair Value	
	2009	2008	2009	2008
<b>Financial assets</b>				
Cash	13,276	5,703	13,276	5,703
Receivables	11,095	12,419	11,095	12,419
<b>Financial liabilities</b>				
Interest bearing loans and borrowings:				
Senior Secured Notes	182,705	108,536	204,630	92,256
Current liabilities	69,228	55,913	69,228	55,913



See Notes – Debt Senior Secured Notes for more information on the determination of the fair value of this financial instrument.

## 8. Income taxes

Caused by the negative taxable results in 2009 and 2008 the Company does not present material income tax provisions for both years.

The differences in income taxes provided and the amounts determined by applying the appropriate tax rate to income from operations before income taxes result from the following:

EUR in thousands	Year ended December 31,	
	2009	2008
Net income / (loss) before tax from continuing operations	6,494	(16,362)
Tax provision at Dutch corporate tax rate (25.5% for 2009 and 2008)	1,656	(4,172)
Increase (decrease) resulting from:		
Tax-exempt income	(6,682)	0
Unrecognized tax losses	5,026	4,172
Corporate tax for prior years	(12)	0
Income tax provision reported in the separate statement of comprehensive income	(12)	0

The Company is in a continuing taxable loss situation, therefore, deferred tax assets (DTA) were recognized for the carryforward of unused tax losses to the extent that the Company has sufficient taxable temporary differences which will result in taxable amounts against which the unused tax losses can be utilized before they expire.

Components of the Company's net deferred tax assets and liabilities are as follows:

EUR in thousands	2009	At December 31, 2008
<b>Deferred income tax assets:</b>		
Carryforward losses	0	428
<b>Deferred income tax liabilities:</b>		
Debt restructuring costs	0	428
Total deferred income tax liabilities	0	428
Deferred income tax asset, net	0	0

At December 31, 2009, the Company has net corporate operating loss carryforwards available of approx. EUR 83.4 million. No deferred tax assets are capitalized for loss carryforwards in an amount of EUR 83.4 million. The Dutch income tax rate for 2009 and 2008 has been 25.5%.

The tax loss carryforwards are available to be offset with future taxable income. However, the Dutch tax law provides for rules which could restrict the utilization of tax loss carry forwards. All loss carryforwards still require final validation from the respective taxing authority and may be adjusted upon further review.

The tax loss carry forwards expire after 9 years as shown in the following table.

EUR in thousands	Amount
Expiration of tax loss carryforwards in the year:	
2012	5,805
2013	6,654
2014	15,076
2015	9,465
2016	11,697
2017	14,948
2018	19,709
Total	<b>83,354</b>

## 9. Related parties

### Shareholding

General Meetings of Shareholders took place on March 27, 2009 and November 30, 2009. The minutes of the General Meeting of Shareholders were sent to the shareholders who attended the meeting before adoption thereof.

There were no major changes to the Company's shareholder structure in 2009.

As of February 26, 2010, 88.9% of IFCO ordinary shares continue to be held by Island International Investment Limited Partnership (Island LP) with Cortese N.V. (a Netherlands Antilles company) as the Managing General Partner of Island LP. A majority of Island LP is beneficially owned by the limited partnerships which collectively make up the Apax Europe V Fund. The ultimate controlling party of these limited partnerships is considered to be Apax Europe V GP Co. Limited, the General Partner of Apax Europe V GP L.P., the General Partner of the limited partnerships. Apax Europe V GP Co. Limited is a company registered in Guernsey.

Executive Management of IFCO continues indirectly to own 8.4% of the share capital of IFCO.

## Supervisory Board

<i>Name</i>	<i>Position</i>
<i>Dr. Bernd Malmström</i>	<i>Chairman</i>
<i>Michael Phillips</i>	<i>Vice Chairman I</i>
<i>Christoph Schoeller</i>	<i>Vice Chairman II</i>
<i>Hervé Defforey</i>	
<i>Ralf Gruss</i>	
<i>Korbinian Knoblach (from March 27, 2009)</i>	
<i>Dr. Philipp Gusinde (until March 27, 2009)</i>	

Mr. Malmström became member of the Supervisory Board of the Company in December 2005. Mr. Malmström is entitled to an annual remuneration of EUR 80,000. He was elected as chairman of the Supervisory Board on September 26, 2006. Since his appointment as chairman to the Supervisory Board he is entitled to an annual remuneration of EUR 160,000.

For 2009, the Supervisory Board received the following compensation:

<i>Name</i>	<i>Remuneration in EUR</i>	<i>Out of pocket expenses in EUR</i>
<i>Dr. Bernd Malmström</i>	<i>160,000</i>	<i>7,649</i>
<i>Michael Phillips</i>	<i>-</i>	<i>1,231</i>
<i>Christoph Schoeller</i>	<i>-</i>	<i>1,195</i>
<i>Hervé Defforey</i>	<i>-</i>	<i>-</i>
<i>Ralf Gruss</i>	<i>-</i>	<i>5,152</i>
<i>Korbinian Knoblach (from March 27, 2009)</i>		
<i>Dr. Philipp Gusinde (until March 27, 2009)</i>	<i>-</i>	<i>27,344</i>
<i>Total</i>	<i>160,000</i>	<i>42,571</i>

For 2008, the Supervisory Board received the following compensation:

<i>Name</i>	<i>Remuneration in EUR</i>	<i>Out of pocket expenses in EUR</i>
<i>Dr. Bernd Malmström</i>	<i>160,000</i>	<i>6,060</i>
<i>Michael Phillips</i>	<i>-</i>	<i>3,545</i>
<i>Christoph Schoeller</i>	<i>-</i>	<i>3,601</i>
<i>Hervé Defforey</i>	<i>-</i>	<i>-</i>
<i>Ralf Gruss</i>	<i>-</i>	<i>6,740</i>
<i>Dr. Philipp Gusinde</i>	<i>-</i>	<i>9,132</i>
<i>Total</i>	<i>160,000</i>	<i>29,078</i>

No stock options or loans from the Company or pension schemes are provided to the members of the Supervisory Board.

Mr. Malmström owns 30.000 shares of the Company since December 2009.

It is expected that the remuneration policy will remain unchanged during 2010.

## Board of Managing Directors / Executive Management Committee

<i>Name</i>	<i>Age</i>	<i>Position</i>
<i>Karl Pohler</i>	<i>56</i>	<i>Managing Director (Chief Executive Officer)</i>
<i>Dr. Michael W. Nimtsch</i>	<i>52</i>	<i>Managing Director (Chief Financial Officer)</i>
<i>Wolfgang Orgeldinger</i>	<i>52</i>	<i>Managing Director (Chief Operating Officer)</i>
<i>David S. Russell</i>	<i>50</i>	<i>Managing Director (President IFCO SYSTEMS North America)</i>
<i>Robert J. Verdonk (since March 2009)</i>	<i>61</i>	<i>Managing Director</i>
<i>Helmut Hoerz (until June 2009)</i>	<i>49</i>	<i>Managing Director (Chief Sales Officer)</i>
<i>Douwe Terpstra (until March 2009)</i>	<i>51</i>	<i>Managing Director</i>

2009 total expensed compensation for the Company's Board of Managing Directors was approximately EUR 5.7 million (EUR 3.0 million in 2008), consisting of EUR 2.9 million (EUR 2.9 million in 2008) in base salaries and EUR 2.8 million in accrued cash incentives for 2009 (EUR 0.1 million in 2008). During 2008, IFCO SYSTEMS recorded total stock based compensation expense of EUR 0.2 million for the stock options of Mr. Hoerz. During 2009, the Company additionally expensed EUR 0.8 million for future base salary commitments until expiration of his contract of employment. Total expensed compensation for the Company's Board of Managing Directors was approximately EUR 6.5 million (EUR 3.2 million in 2008).

For 2009, the Company expensed the following compensation for the Managing Directors:

<i>Name</i>	<i>Fix Remuneration in EUR</i>	<i>Optional variable Remuneration in EUR</i>	<i>Total Remuneration in EUR</i>
<i>Karl Pohler</i>	<i>879,688</i>	<i>939,470</i>	<i>1,819,158</i>
<i>Dr. Michael W. Nimtsch</i>	<i>636,162</i>	<i>663,155</i>	<i>1,299,317</i>
<i>Wolfgang Orgeldinger</i>	<i>629,817</i>	<i>663,155</i>	<i>1,292,972</i>
<i>David S. Russell</i>	<i>438,850</i>	<i>475,892</i>	<i>914,742</i>
<i>Robert J. Verdonk</i>	<i>12,000</i>	<i>-</i>	<i>12,000</i>
<i>Helmut Hoerz (until June 2009)</i>	<i>318,132</i>	<i>75,000</i>	<i>393,132</i>
<i>Douwe HJ Terpstra (until March 2009)</i>	<i>-</i>	<i>-</i>	<i>-</i>
<i>Total</i>	<i>2,914,649</i>	<i>2,741,674</i>	<i>5,656,323</i>

For 2008, the Company expensed the following compensation for the Company's Managing Directors:

<i>Name</i>	<i>Fix Remuneration</i> <i>in EUR</i>	<i>Optional variable Remuneration</i> <i>in EUR</i>	<i>Total Remuneration</i> <i>in EUR</i>
<i>Karl Pohler</i>	<i>842,069</i>	<i>-</i>	<i>842,069</i>
<i>Douwe HJ Terpstra</i>	<i>7,150</i>	<i>-</i>	<i>7,150</i>
<i>Helmut Hoerz</i>	<i>476,981</i>	<i>112,500</i>	<i>589,481</i>
<i>Michael W. Nimtsch</i>	<i>594,132</i>		<i>594,132</i>
<i>Wolfgang Orgeldinger</i>	<i>592,039</i>		<i>592,039</i>
<i>David S. Russell</i>	<i>381,848</i>		<i>381,848</i>
<i>Total</i>	<i>2,894,219</i>	<i>112,500</i>	<i>3,006,719</i>

Mr. Helmut Hoerz received 400,000 stock options in 2008, which will vest over three years dependant on performance. During 2008, IFCO SYSTEMS recorded total stock based compensation expense of EUR 0.3 million for the stock options of Mr. Hoerz.

No loans from the Company or pension schemes are provided to members of the Board of Managing Directors.

It is expected that the remuneration policy will remain unchanged during 2010.

### **Employment agreements with the Members of the Board of Managing Directors / Executive Management Committee**

The members of the Board of Managing Directors / Executive Management Committee are bound by the terms of an employment agreement. The employment agreements provides for a comprehensive remuneration plan that includes base salary and executive bonus.

Mr. Verdonk is compensated in accordance with a service agreement dated March 2009.

### **Employment agreements**

The Company has entered into employment agreements with the members of the Board of Managing Directors. Effective January 1, 2008, the members of the Board of Managing Directors entered into new employment agreements that extend for 4 additional years, up to December 31, 2011. The base salary commitment for the Board of Managing Directors under the terms of these agreements is payable as follows:

<i>EUR in thousands</i>	<i>Amount</i>
<i>2010</i>	<i>2,584</i>
<i>2011</i>	<i>2,584</i>
<i>Total</i>	<i>5,168</i>

Except transactions related to service agreements and compensation of out of pocket expenses, there were no transactions between the Company and related parties during the financial year.

## **10. Commitments and contingencies**

### **Litigation**

ING Barings Limited has claimed the reimbursement of approximately US \$1.6 million in expenses incurred during the Company's financial restructuring in 2001 and 2002. During 2005, the District Court of Amsterdam awarded ING's claim and the Company paid €1.2 million (US \$1.4 million). The Company filed an appeal in November 2005. The respective court hearing took place on February 7, 2007. On October 28, 2008, the Amsterdam Court of Appeal dismissed the Company's appeal regarding the ING litigation.

### **Litigation of indirect subsidiaries in North America**

#### **ACME**

In February 2002, we completed the sale of a majority of the assets of our industrial container services operations to Industrial Container Services, Inc. (ICS).

During Q3 2003, two lawsuits were filed, naming as defendants the Company and certain of its subsidiaries as well as a number of the customers, ICS and certain affiliates of ICS, based upon alleged discharges of contaminants, toxic substances and chemicals from one of our drum facilities in Chicago on or before mid-2001. In the beginning of Q2 2007, the class action allegations were dismissed from one of the cases and a group of unnamed class members filed a separate lawsuit patterned after the other two against certain subsidiaries of the Company. IFCO SYSTEMS N.V. itself was not named a party in this separate lawsuit. At this stage, the Company cannot accurately assess the potential merit or consequences of these claims. The Company intends to defend these claims vigorously. However, if these claims have a negative outcome to the Company or to parties to whom the Company owes indemnities, such claims could have a material adverse effect on the Company's business, liquidity, results of operation and financial condition. As of December 31, 2009 a provision of US \$1.2 million (2008: US \$0.4 million) was recorded for estimated future legal defense costs. During July 2006, one of the Company's subsidiaries was notified of a lawsuit filed by the city of Chicago against one of the Company's subsidiaries requesting that it demolish or otherwise repair the Chicago drum property to a condition suitable to the city of Chicago. The Company also accrued the estimated demolition costs of the Chicago drum facility as had been requested by the city of Chicago. During 2007, the facility demolition was completed, the costs were funded, and the city of Chicago dismissed its complaint against the Company.

#### **ICE**

In 2006, facilities at certain U.S. subsidiaries of the Company ("the U.S. Subsidiaries") were searched by agents from U.S. Immigration and Customs Enforcement ("ICE"), in connection with allegations of the hiring of illegal aliens not eligible for U.S. employment. On December 19, 2008, the U.S. Subsidiaries entered into a "non-prosecution" agreement with the investigating U.S. Attorney's Office ("U.S. Attorney"), in which the U.S. Attorney agreed it would not criminally

prosecute the U.S. Subsidiaries for offenses related to this investigation. The U.S. Subsidiaries agreed to undertake certain compliance and cooperation obligations and to pay approximately USD \$20.7 million with approximately USD \$2.6 million paid in Q1 2009, then approximately USD \$6 million due in each of January 2010, January 2011, and January 2012. The Company has agreed to guarantee the making of these payments by the U.S. Subsidiaries. As of December 31, 2009 a provision of US \$1.3 million (2008: US \$2.1 million) was recorded for future estimable legal defense costs. As of December 31, 2009 a current liability of US \$6.1 million was recorded for the payment January 15, 2010 (2008: US \$2.6 million) and a non-current liability of US \$10.6 million was recorded for the payments in 2011 and 2012 (2008: US \$15.3 million).

The Company is a defendant in various other legal matters arising in the normal course of business. In the opinion of management, after consultation with legal counsel, the ultimate resolution of these matters is not expected to have a material effect on the accompanying consolidated financial statements.

## **Guarantees**

The Company has given guarantees in connection with a revolving credit facility and several crate leasing contracts of an indirect subsidiary.

The guarantee in connection with the revolving credit facility amounts to a maximum of EUR 65.0 million, plus fees and interests. As of December 31, 2009 there were no outstanding cash borrowings and EUR 12.4 million in outstanding letters of credit under the facility.

The guarantee in connection with several crate leasing contracts covers a volume EUR 36.0 million in total. The finance lease obligation for these leasing contracts as of December 31, 2009 amounts to EUR 29.3 million.

## **Insurance**

The Company carries a broad range of insurance, including general and business auto liability, directors and officers, commercial property, business interruption and a general umbrella policy.

## **Leasing arrangements**

The Company leases their facilities under operating leases. Lease payments are expensed on a straight-line basis over the term of the lease. Minimum future rental payments under these leases as of December 31, 2009, are EUR 0.02 million due in 2010.

Expenses under operating leases were EUR 0.03 million for 2009 and 2008.

## 11. Employee benefit plans

### Stock option plan

In March 2000, the Company's Board of Directors (the Board) approved the 2000 Stock Option Plan, (the Stock Option Plan). The Stock Option Plan provides for the granting of stock options to directors, executive officers and other employees of the Company and terminates in March 2010. In general, the terms of the option awards are established by the Board.

During 2003, the Board granted options to purchase an aggregate of approximately 1.5 million ordinary shares of the Company to certain managers and members of the Board. The exercise price for each of these options was equal to the value of the Company's ordinary shares on the date of issuance. The options expire between 3 and 5 years from the date of their vesting.

During 2004, the Board granted options to purchase an aggregate of approximately 0.8 million ordinary shares of the Company to certain managers. The exercise price for each of these options was equal to the value of the Company's ordinary shares on the date of issuance. The options expire 5 years from the date of their vesting, which is contingent upon certain defined operational targets being met during each of 2004, 2005 and 2006.

During 2005, the Board of Managing Directors granted options to purchase an aggregate of approximately 0.04 million ordinary shares of the Company to certain managers. The exercise price for each of these options was equal to the value of the Company's ordinary shares on the date of issuance. The options expire 5 years from the date of their vesting, which is contingent upon certain defined operational targets being met during each of 2005 through 2009.

During 2006, the Board of Managing Directors granted options to purchase an aggregate of approximately 0.1 million ordinary shares of the Company to certain managers. The exercise price for each of these options was equal to the value of the Company's ordinary shares on the date of issuance. The options expire 5 years from the date of their vesting, which is contingent upon certain defined operational targets being met during each of 2007, 2008 and 2009.

During 2008, the Board of Managing Directors granted options to purchase an aggregate of approximately 0.4 million ordinary shares of the Company to certain managers and with the permission of the remuneration committee to a member of the Board of Managing Directors. The exercise price for each of these options was equal to the value of the Company's ordinary shares on the date of issuance. The options expire 5 years from the date of their vesting, which is contingent upon certain defined operational targets being met during each of 2008, 2009 and 2010. The stock options of the member of the Board of Managing Directors terminated in 2009.

During 2009, the Company recorded total stock based compensation income of EUR 0.02 million (2008, stock based compensation expense of EUR 0.3 million). The portion of that income arising from equity-settled share-based payment transactions was EUR 0.2 million in 2009 (EUR 0.3 million expense in 2008).



EUR, except number of options	Year ended December 31, 2009			Year ended December 31, 2008		
	Number	Exercise	Weighted	Number	Exercise	Weighted
	of Options	Price	Average	of Options	Price	Average
		Range	Exercise Price		Range	Exercise Price
Outstanding, beginning of period	968,871	1.58 – 10.01	5.62	850,934	1.58 – 10.01	3.88
Granted	-	-		427,500	7.19 – 8.30	8.23
Exercised	(169,668) <sup>(2)</sup>	1.58 – 3.60	2.83	(69,333) <sup>(1)</sup>	1.58 – 5.40	2.26
Expired	(21,664)	1.58 – 1.58	1.58	-		
Forfeited	(450,832)	3.60 – 10.01	8.20	(240,230)	2.76 – 10.01	5.04
Outstanding, end of period	326,707 <sup>(3)</sup>	1.58 – 10.01	3.79	968,871 <sup>(3)</sup>	1.58 – 10.01	5.62
Options exercisable at end of year	288,367		3.09	488,036		2.87
Weighted average fair value of options granted during year	-			2.27		
Weighted average remaining contractual life of options, outstanding at end of period			1.69			4.14

(1) The weighted average share price at the date of exercise for the options exercised is EUR 7.65.

(2) The weighted average share price at the date of exercise for the options exercised is EUR 6.57.

(3) Additional are options over 171,996 shares that have not been recognized in accordance with IFRS 2 as the options were granted on or before November 7, 2002.

Fair value of the options was estimated at the date of grant using the Black-Scholes option-pricing model using the following assumptions for 2008:

	1 <sup>st</sup> grant	2 <sup>nd</sup> grant
Risk free interest rate	4.61%	4.62%
Dividend yield	3.00%	3.00%
Volatility factor	29.1%	29.1%
Weighted average expected life	7.50 years	7.00 years

At the grant date, the expected volatility of the Company reflected the assumption that the historical volatility is indicative of future trends, which may also not necessarily be the actual outcome.

## Performance units program

### Performance units program

In March 2008, the Company's Remuneration Committee approved the IFCO SYSTEMS N.V. Performance Units Program 2008, (the Performance Units Program). The Performance Units Program provides for the granting of performance units to employees of the Company or its subsidiaries in the United States, Europe and other countries and terminates December 31, 2010. In general, the terms of the performance unit awards are established by the Board of Managing Directors.

During 2008, the Board of Managing Directors granted approximately 0.4 million performance units to receive either cash in Euro or shares currently existing or created by the Company to certain managers. The performance target for each of these performance units was equal to the value of the Company's ordinary shares on the date of issuance. The performance units expire December 31, 2010, which is contingent upon certain defined operational targets being met during each of 2008, 2009 and 2010.

The Company measured the fair value of the liability of these share based payment transactions with cash alternatives at each reporting date during 2008 and 2009, with any changes in fair value recognized in profit or loss for the period. For 2009 the Company recorded US \$0.2 million stock based compensation expense for the performance units. For 2008 the Company recorded no stock based compensation expense for the performance units. The carrying amount of the liability as of December 31, 2009 is US \$0.2 million.

The fair value of the performance units was remeasured at December 31, 2009 using the Black-Scholes option-pricing model using the following assumptions:

Risk free interest rate	0.78%
Dividend yield	3.00%
Volatility factor	58.3%
Weighted average expected life	1.00 year

## 12. Other informations

### Subsequent events

No subsequent events occurred between December 31, 2009 and the authorization date of our 2009 separate financial statements which the Company believes would have a material effect on the separate financial statements or footnotes herein.

## **Profit distribution**

### **Articles of incorporation with respect to profit distributions**

According to Article 20 of the articles of association of the Company:

1. The allocation of profits accrued in a financial year shall be determined by the General Meeting;
2. Distribution of profits shall be made after adoption of the Annual Accounts showing that making such distribution is permissible;
3. The General Meeting may resolve to make an interim distribution of profits and to make distributions at the expense of any reserve;
4. Distributions may be made only up to an amount which does not exceed the amount of Distributable Reserves and, if concerns an interim distribution, the compliance with this requirement is evidenced by an interim statement of assets and liabilities as referred to in Section 2:105 subsection 4 of the Dutch Civil Code. The Company shall deposit the statement of assets and liabilities at the office of the Trade Register within eight days after the day on which the resolution to distribute is published.

### **Appropriation with respect to profit distributions**

Proposed for approval at the annual general meeting of shareholders (not recognized as a liability as at December 31, 2009) is a final dividend for 2009 of EUR 0.12 per share (excluding treasury shares), i.e. a total of EUR 6.1 million.

Awaiting the decision of the General meeting, the net profit of financial year 2009 is separately included in equity.

Amsterdam, February 26, 2010

Karl Pohler  
Chief Executive Officer

Dr. Michael W. Nimtsch  
Chief Financial Officer

To: The Supervisory Board and Shareholders of IFCO SYSTEMS N.V.

## **Auditors' report**

### **Report on the separate financial statements**

We have audited the accompanying separate financial statements 2009 which are part of the financial statements of IFCO SYSTEMS N.V., Amsterdam, which comprise the statements of financial position as at December 31, 2009, the statements of comprehensive income, statements of changes in equity and cash flow statements for the year then ended and a summary of significant accounting policies and other explanatory notes.

### **Management's responsibility**

Management is responsible for the preparation and fair presentation of the separate financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and with Part 9 of Book 2 of the Netherlands Civil Code, and for the preparation of the management's discussion and analysis in accordance with Part 9 of Book 2 of the Netherlands Civil Code. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the separate financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### **Auditor's responsibility**

Our responsibility is to express an opinion on the separate financial statements based on our audit. We conducted our audit in accordance with Dutch law. This law requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the separate financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the separate financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the separate financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the separate financial statements give a true and fair view of the financial position of IFCO SYSTEMS N.V. as at December 31, 2009, and of its result and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union and with Part 9 of Book 2 of the Netherlands Civil Code.

## Report on other legal and regulatory requirements

Pursuant to the legal requirement under 2:393 sub 5 part f of the Netherlands Civil Code, we report, to the extent of our competence, that the management's discussion and analysis is consistent with the separate financial statements as required by 2:391 sub 4 of the Netherlands Civil Code.

Eindhoven, March 2, 2010

Ernst & Young Accountants LLP

signed by P.J.A. Gabriëls