

## HOLLAND COLOURS HALF YEAR RESULTS 2022/2023

- Revenues at EUR 62.9 million against EUR 54.7 million previous year, an increase of 15%, of which 8% was due to a favorable translation from USD to EUR;
- Operating result amounts to EUR 5.3 million versus EUR 7.9 million previous year;
- Net result of EUR 4.1 million versus EUR 6.1 million prior year resulting in net earnings per share of EUR 4.75 versus EUR 6.99 prior year.

The EMEIA division saw a fractional decrease of revenue. Due to customer inventory destocking and lower market demand in markets Building & Construction and Coatings, Sealants & Adhesives, volumes were down. This effect was largely compensated by sales price increases. Revenue growth in Asia in functional currency was mainly the result of increased sales prices. The revenue of division Americas in functional currency increased due to higher volumes in Q1 and higher sales prices.

The direct contribution margin for the Group was EUR 26.8 million, an increase of EUR 0.8 million compared to the same period last year. The margin as a percentage of revenue ended at 43%, versus 48% in the previous year. The drop is largely explained by an increased difficulty to pass on continued and sharply rising raw material prices, timely and in full to our end markets. The net revaluation of inventories (EUR 0.5 million) favorably impacted the margin with 1% point.

Operating expenses were EUR 21.5 million, up by EUR 3.4 million (19%) from the previous year, primarily due to higher labor-, energy-, consulting-, travel costs and unfavorable exchange rate differences. The increase is to a large extent related to the Groups' ongoing program of process optimizations and IT upgrades.

The operating result was EUR 5.3 million, versus EUR 7.9 million for the previous year. The net result was EUR 4.1 million (EUR 4.75 per share) versus EUR 6.1 million in the previous year (EUR 6.99 per share).

Net cash flow was negative at EUR 4.9 million versus a negative cashflow of EUR 1.9 million last year. The negative net cash flow was a result of unfavorable development in the cash flow from operating activities and from financing activities. These were partially compensated by translation differences in Cash and Cash Equivalents.

The lower cash flow from operating activities is mainly explained by an increase in working capital. The higher working capital is a result of higher inventory because of higher raw material prices and higher stock positions to avoid supply disruptions. The lower cash flow from financing activities is caused by expenditures in fixed assets, such as new machines.



# OUTLOOK 2022/2023

The situation in Ukraine and the current global economic climate contribute to a high level of uncertainty related to market developments. In line with previous years, Holland Colours refrains from making forward-looking statements.

Apeldoorn, October 21st, 2022

#### **Board of Management**

Coen Vinke Eelco van Hamersveld Geert Rutgers



# **Key Figures**

	April 1, 2022/	April 1, 2021/
	September 30, 2022	September 30, 2021
RESULTS (in millions of euros) Revenue Revenue growth versus comparable period Operating result Net result	62,9 15,0 5,3 4,1	54,7 12,7 7,9 6,0
CASH FLOW (in millions of euros) Net cash flow Investments Depreciations	(4,9) 2,7 (1,5)	(1,9) 1,4 1,4
BALANCE SHEET (in millions of euros) Trade working capital Invested capital Shareholders equity (excl. Minority interest) Balance-sheet total	25,7 49,6 60,4 78,9	23,1 38,5 50,0 70,2
RATIOS Return on Sales (ROS) (%) Solvency <sup>2</sup> (%) Return on invested capital <sup>3</sup> (ROI) (%) Working capital (%)	8,4 76,5 22,2 21,6	14,4 74,4 36,5 22,4
FIGURES PER SHARE (In euros) Total net result Growth of earnings per share (%) Equity (excl. Minoritory interest) Closing price	4,8 (32,0) 70,2 123,0	6,99 34,4 58,12 153,50
OTHER DATA Number of outstanding shares Average number of employees (fte's)	860.351 464	860.351 431



#### **Condensed interim consolidated Income Statement**

	Ap	April 1, 2021/		
In thousands of EUR	Septembe	September 30, 2021		
_				
Revenue		62.921		54.709
Cost of Materials		(36.113)		(28.698)
Direct Contribution Margin		26.808		26.011
Personnel Expenses	(12.112)		(10.772)	
Amortization and Impairments	(43)		(44)	
Depreciation and Impairments	(1 454)		(1.398)	
Other Operating Expenses	(7.895)		(5.923)	
Total Operating Expenses		(21.504)		(18.136)
Operating Result		5.304		7.875
Finance Income	68		50	
Finance Expense	(106)		(86)	
Finance Income and Expense		(38)		(36)
Result before Income Tax		5.266		7.839
Income Tax		(1.176)		(1.789)
Net Result		4.090		6.050
Attributable to:				
<ul> <li>Shareholders of the Company</li> </ul>		4.090		6.016
<ul> <li>Non-controlling interest</li> </ul>		-		34
		4.090		6.050
Earnings per share in euros				
Average number of shares issued		860.351		860.351
Earnings per Share from Continued Operations		4,75		6,99
Earnings per Share from Total Net Result		4,75		6,99



## Condensed interim consolidated Statement of Comprehensive Income

	April 1, 2022/	April 1, 2021/	
In thousands of euros	September 30, 2022	September 30, 2021	
Net Result	4.090	6.050	
Items that will not be reclassified to the Income Statement Actuarial result on Employee Benefits, after Tax	-		
Other comprehensive income that could in future be classified to the income statement Foreign Currency Translation Differences	4.044	306	
Other Comprehensive Income and Expenses	4.044	306	
Total Comprehensive Income after Expenses	8.135	6.356	
Attributable: Shareholders of the Company Non-controlling Interest	8.135 - 8.135	6.322 34 6.356	



#### **Condensed interim consolidated Balance Sheet**

	April 1, 2022/	April 1, 2021/
In thousands of EUR	September 30, 2022	September 30, 2021
Non-Comment Asserts		
Non-Current Assets	05	440
Intangible Assets	25 23.336	112 19.765
Property, Plant and Equipment	23.330	1.481
Right-of-Use Assets Deferred Tax Assets	1.526	456
Long-Term Receivables	1.520	60
Long-Term Receivables	25.857	21.874
Current Assets	23.037	21.074
Inventory	21.677	16.411
Trade and Other Receivables	18.335	18.555
Income Tax Receivables	1.001	363
Cash and Cash Equivalents	12.029	13.004
	53.042	48.332
Total Assets	78.899	70.206
Equity		
Share Capital	1.953	1.953
Share Premium Reserve	1.219	1.219
Other Reserves	4.027	(1.327)
Retained Earnings	53.181	50.003
Equity Attributable to Shareholders of the Company	60.380	51.848
Non-Controlling Interest	-	375
Total Equity	60.380	52.223
Non Comment Link William		
Non-Current Liabilities		
Long-Term Debt Lease Liabilities	457	017
	457 1.138	917 1.029
Employee Benefit Obligations Deferred Tax Liabilities	272	33
Deletted Tax Clabilities	1.867	1.979
Current Liabilities	1.007	1.373
Lease Liabilities	406	483
Trade and Other Liabilities	14.348	14.443
Income Tax Liabilities	1.810	995
Employee Benefit Obligations	88	84
	16.652	16.005
Total Equity and Liabilities	78.899	70.206

Unaudited



## Condensed interim consolidated Statement of Changes in Equity

In thousands of EUR	Equity attributable to Shareholders of the Company								
	Share Capital	Premium Reserve	Currency Reserve	Legal Reserves	Retained Earnings	Total	Controlling Interest	Total Equity	
As at March 31, 2021	1.953	1.219	(1.399)	(234)	48.719	50.258	341	50.599	
Net result 1st half year 2021/2022	-	-	200	-	6.016	6.016	34	6.050	
Other Comprehensive Income	4.052	4.040	306	(02.4)		306	275	306	
Total Comprehensive Income	1.953	1.219	(1.093)	(234)	54.735	56.580	375	56.955	
Transfer of Reserve for Intangible Assets	-	-	-	_	_	_	_	-	
Dividends paid	-	-	-	-	(4.732)	(4.732)	_	(4.732)	
As at September 30, 2021	1.953	1.219	(1.093)	(234)	50.003	51.848	375	<b>52.22</b> 3	
Net result 2st half year 2021/2022	_	_	_	_	4.163	4.163	30	4.193	
Other Comprehensive Income	_	-	1.237	_	82	1.319	15	1.334	
Total Comprehensive Income			1.237		4.245	5.482	45	5.527	
Transfer of Reserve for Intangible Assets	-	-	-	72	(72)	-	-	-	
Dividends paid	-	-	-	-	-	-		-	
As at March 31, 2022	1.953	1.219	145	(162)	54.176	57.330	420	57.750	
Net Result for the 1st half year 2022/2023	_	_	_	_	4.090	4.090	_	4.090	
Other Comprehensive Income	_	_	4.044	_		4.044	_	4.044	
Buy out of minority shareholder	_	_	-	_	_	-	(420)	(420)	
Total Comprehensive Income	-	-	4.044		4.090	8.135	(420)	7.715	
Transfer of Reserve for Intangible Assets	_	_	_	_	_	_	_	_	
Dividends paid		-	-	-	(5.085)	(5.085)		(5.085)	
As at September 30, 2022	1.953	1,219	4.189	(162)	53,181	60.380	_	60.380	
				(.02)					



#### **Condensed interim consolidated Statement of Cash Flows**

	April 1, 2022/	April 1, 2021/
In thousands of euros	September 30, 2022	September 30, 2021
Operating Result	5,304	7,875
Adjustments for:		
Amortisation of Intangible Assets and Impairments	43	44
Depreciation of Property, Plant and Equipment and Impairments	1,207	1,398
Depreciation of Right-of-Use Assets	247	
IFRS 16: reversal of lease costs	(266)	
Changes in Provisions	(51)	(70)
Exchange-rate Differences  Cash Flow from Operating Activities before Changes in Working Capital,	(439)	(353)
Tax and Interest	6.045	8.894
lax and interest	0,045	0,094
Changes in Working Capital	(2,684)	(3,882)
Income Tax Paid	(1,759)	(689)
Interest Received	-	0
Interest Paid	(6)	(11)
Cash Flow from Operating Activities	1,596	4,312
Capital Expenditures in Intangible Assets	(2,666)	(1,445)
Disposal of Property, Plant and Equipment	- '	-
Capital Expenditures in Property, Plant and Equipment	-	
Cash Flow from Investment Activities	(2,666)	(1,445)
Dividends Paid	(5,085)	(4,732)
Cash Flow from Financing Activities	(5,085)	(4,732)
Exchange-rate and Translation Differences on Cash and Cash Equivalents	1,225	(7)
Net Cash Flow	(4,930)	(1,873)
Cash and Cash Equivalents as at April 1	16,959	14,877
Cash and Cash Equivalents as at September 30	12,029	13,004
Net Cash Flow	(4,930)	(1,873)



## Segment Information for the first half year of 2022/2023

		Adjustments				
					and	
Segments (first half year of 2022/2023)	EMEIA	Americas	Asia	Other	iminations	Total
Revenue	29.217	25.239	8.465	-	-	62.921
Inter segmental transactions	771	14	-	-	(785)	-
Revenue Including Intersegmental Transactions	29.988	25.253	8.465	-		63.706
Depreciation, Amortisation and Impairments	(813)	(498)	(219)	(95)	127	(1.497)
Operating Result	818	2.629	1.107	4.145	(3.395)	5.304
Financial Income	1	6	8	53	-	68
Financial Expense	(65)	(5)	(7)	(29)	-	(106)
Tax	-	-	-	-	(1.176)	(1.176)
Net Result	-	-	-	-	4.090	4.090
Non-current Assets	12.926	7.080	3.326	65.553	(63.028)	25.857
Current Assets	25.271	23.246	11.255	4.193	(10.923)	53.042
Liabilities	17.269	6.425	2.381	9.457	(17.012)	18.520
Total Investments	2.265	229	158	14	(0)	2.666
Average Number of Employees (in FTE)	204	102	137	22	-	464

## Segment Information for the first half year of 2021/2022

				Adjustments and			
Segments (first half year of 2021/2022)	<b>EMEIA</b>	Americas	Asia	Other I	Other liminations		
Revenue	29.534	18.401	6.774	-	-	54.709	
Inter segmental transactions	590	29	-	-	(619)	-	
Revenue Including Intersegemental Transactions	30.124	18.430	6.774	-	(619)	54.709	
Depreciation, Amortisation and Impairments	(626)	(350)	(170)	(125)	(170)	(1.442)	
Operating Result	3.673	2.029	984	1.189	-	7.875	
Financial Income	2	4	9	35		50	
Financial Expense	(37)	-	(4)	(25)	(20)	(86)	
Tax	-	-	-	-	(1.789)	(1.789)	
Net Result	-	-	-	-	6.050	6.050	
Assets	37.311	22.901	12.525	59.559	(62.089)	70.207	
Liabilities	18.319	4.457	2.603	7.397	(14.792)	17.984	
Total Investments	953	271	163	58	-	1.445	
Average Number of Employees (in FTE)	204	98	111	18	-	431	



### **NOTES**

#### **Basis of preparation**

The interim financial information regarding the period ending September 30, 2022 has been prepared in accordance with the principles for consolidation and financial reporting, as described in the annual report of Holland Colours NV for the fiscal year 2021/2022 and do not include all the information and disclosures required for the annual financial statements. Accordingly, they should be read in conjunction with the financial statements for the year ended March 31, 2022, which have been prepared in accordance with IFRS EU.

#### **Audit**

No audit nor review was performed on the information presented in this half year report.

## **COMPANY PROFILE**

Holland Colours develops and manufactures groundbreaking solid and liquid color concentrates, masterbatches, and additive concentrates for rigid and flexible PVC for the building and construction industry, and for the production of PET and polyolefin-based packaging. We also produce color concentrates for use in coatings, sealants & adhesives and other applications.

As a company, we set out to deliver customer peace of mind through superior product performance, world-leading product stewardship, and outstanding technical service. Our experts co-design color and functional solutions with our customers, develop solutions to support recycling, and actively contribute to creating a more sustainable industry overall.

Holland Colours is a Dutch company, founded in 1979 and listed on the Euronext Amsterdam Stock Exchange. With committed employee shareholders and production locations in the Americas, Europe, and Asia, we serve customers in every continent. To find out more, visit us at hollandcolours.com.

# KEY DATES (indicative)

June 1, 2023 Publication of 2022/2023 financial statements July 13, 2022 Annual General Meeting of Shareholders

#### Holland Colours NV

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