

# **X5 REPORTS SECOND QUARTER 2011 RESULTS**<sup>(1)</sup>:

# SOLID GROSS MARGIN OF 23.5% AND EBITDA MARGIN OF 7.1%

# NET PROFIT OF USD 73.5 MLN

# PROGRESS ON MORE EFFICIENT STAFF COSTS MANAGEMENT

**Amsterdam, 25 August 2011 -** X5 Retail Group N.V., Russia's largest retailer in terms of sales (LSE ticker: "FIVE"), today published its interim report for the second quarter and first half of 2011. The full version of the report including condensed consolidated interim financial statements for the six months ended 30 June 2011 is available on our corporate website at http://www.x5.ru/en/investors/financial\_reports

# Q2 2011 Highlights

- Net sales increased 41% year-on-year in RUR terms to RUR 112,626 mln or 52% in USD terms to USD 4,021 mln;
- Gross profit totaled USD 946 mln, for a gross margin of 23.5%;
- EBITDA amounted to USD 285 mln, for an EBITDA margin of 7.1%;
- Net profit increased 195% year-on-year to USD 73 mln, for a net margin of 1.8%;

# H1 2011 Highlights

- Net sales increased 44% year-on-year in RUR terms to RUR 225,181 mln or 52% in USD terms to USD 7,867 mln;
- Gross profit totaled USD 1,860 mln, for a gross margin of 23.6%;
- EBITDA amounted to USD 566 mln, for an EBITDA margin of 7.2%;
- Net profit increased 64% year-on-year to USD 170 mln for a net margin of 2.2%.

# X5 Retail Group CEO Andrei Gusev commented:

"We continue to execute on our priorities for strengthening margins, driving organic growth and integrating Kopeyka. In the second quarter of 2011, we successfully maintained X5's price leadership while managing supplier inflation, which resulted in a solid gross margin of 23.5% and helped drive EBITDA margin of 7.1%.

Stepped up expansion, LFL sales and the acquisition of Kopeyka drove top-line growth of 41% this quarter. Our organic expansion program is on track to meet the Company's objectives of 540 new stores this year. In Q2 2011 we nearly doubled the number of new stores added compared to the second quarter last year. As of mid-August 2011 we have also rebranded about 500 Kopeyka stores as X5 discounters plus a few supermarkets. We expect to complete the integration by the end of 2011 and deliver substantial synergies in 2012."

 $<sup>^{(1)}\;</sup>$  Numbers in this press-release were reviewed by PricewaterhouseCoopers.



# X5 Retail Group CFO Kieran Balfe added:

"Our focus on efficiency and productivity programs helped to reduce staff costs year on year despite the Russian social tax rise. However, EBITDA performance was weighed down this quarter as we took lower sales from Kopeyka stores during the integration and rebranding process, resulting in lower operating margin. In addition, Other Expenses rose substantially in part due to a doubtful debts provision we decided to take this quarter following a conservative assessment of receivables.

We are focused on strengthening cash generation through a combination of top-line growth, operational efficiency and working capital improvement. Net debt rose compared to last year due to the acquisition of Kopeyka, but we improved average interest rate in part by renegotiating Kopeyka's debt on X5's more favorable terms. Higher operating profit, reversal of negative forex effects and an improved effective tax rate resulted in a net profit of USD 73 mln."



# **Income Statement – Key Trends and Developments**

Income Statement Highlights <sup>(1)(2)</sup>	
---	--

USD mln	Q2 2011	Q2 2010	% change y-o-y	H1 2011	H1 2010	% change y-o-y
Net Sales	4,021.4	2,640.9	52%	7,866.8	5,183.6	52%
incl. Retail	4,006.0	2,637.7	52%	7,832.1	5,172.0	51%
Gross Profit	946.2	637.8	48%	1,859.8	1,231.9	51%
Gross Margin, %	23.5%	24.1%		23.6%	23.8%	
EBITDA	284.9	220.3	29%	566.0	398.8	42%
EBITDA Margin, %	7.1%	8.3%		7.2%	7.7%	
<b>Operating Profit</b>	172.9	146.9	18%	347.6	258.1	35%
Operating Margin, %	4.3%	5.6%		4.4%	5.0%	
Net Profit	73.5	24.9	195%	170.3	103.8	64%
Net Margin, %	1.8%	0.9%		2.2%	2.0%	

#### **Net Sales & Gross Margin Performance**

USD mln	Q2 2011	Q2 2010	% change y-o-y	H1 2011	H1 2010	% change y-o-y
Net Sales	4,021.4	2,640.9	52%	7,866.8	5,183.6	52%
incl. Retail	4,006.0	2,637.7	52%	7,832.1	5,172.0	51%
Hypermarkets	594.7	487.8	22%	1,153.4	958.9	20%
Supermarkets	880.6	630.5	40%	1,740.0	1,276.6	36%
Soft Discounters	2,048.9	1,496.1	37%	3,937.2	2,909.2	35%
Convenience stores <sup>(3)</sup>	26.3	19.2	37%	49.1	19.2	155%
Online <sup>(4)</sup>	1.2	4.0	(69%)	7.8	8.0	(3%)
Kopeyka <sup>(5)</sup>	454.3	-	n/a	944.6	-	n/a
Gross Profit	946.2	637.8	48%	1,859.8	1,231.9	51%
Gross Margin, %	23.5%	24.1%		23.6%	23.8%	

For the second quarter 2011 X5 reported net sales of USD 4,021 mln, a year-on-year increase of 52% in USD terms. In RUR terms net revenue for the quarter increased 41% year-on-year. For first half 2011, net sales totaled USD 7,867 mln - a year-on-year increase of 52% in USD terms and 44% in RUR terms. This performance was driven by an 11% increase in like-for-like (LFL)<sup>(6)</sup> sales, a 16% increase from organic store expansion and a 17% contribution from acquired Kopeyka stores.

<sup>&</sup>lt;sup>(1)</sup> Please note that in this and other tables of the press-release immaterial deviations in calculation of % change, subtotals and totals are explained by rounding. Kopeyka results are consolidated from 1 December 2010.

<sup>&</sup>lt;sup>(2)</sup> X5's operational currency is the Russian Ruble (RUR), while the Company's presentation currency is the U.S. Dollar (USD). As RUR/USD rate has substantially changed in the past twelve months, comparisons of the Company's financial results either with the corresponding period a year ago (for income statement) or with the beginning of the year (for statement of financial position) have been substantially affected by these movements. For more information please see pages 6-7 of this press-release.

<sup>&</sup>lt;sup>(3)</sup> Consolidated from 1 April 2010.

<sup>&</sup>lt;sup>(4)</sup> Online business was sold on 29 April 2011.

<sup>&</sup>lt;sup>(5)</sup> Consolidated from 1 December 2010.

<sup>(6)</sup> Like-for-like (LFL) comparisons of retail sales between two periods are comparisons of retail sales in local currency (including VAT) generated by the relevant stores. The stores that are included in LFL comparisons are those that have operated for at least twelve full months preceding the beginning of the last month of the reporting period. Their sales are included in LFL calculation starting from the first day of the month following the month of the store opening.



Soft discounters delivered solid LFL growth of 9% in Q2 2011, driven by higher basket. Supermarkets continued to demonstrate strong performance in Q2 2011 with 18% LFL growth on a 9% rise in traffic and 9% basket increase. Hypermarkets LFL growth was 4% in Q2 2011, on 5% higher basket and 1% lower traffic. Hypermarket performance was solid in Central region (+10% LFL), but was adversely affected by high competition in Saint-Petersburg (-1% LFL).

For first half 2011 gross margin totalled 23.6%, down 20 bp year-on-year from 23.8% in H1 2010.

USD mln	Q2 2011	Q2 2010	% change y-o-y	H1 2011	H1 2010	% change y-o-y
Staff Costs	(320.5)	(233.2)	37%	(653.0)	(462.4)	41%
% of Net Sales, incl.	8.0%	8.8%		8.3%	8.9%	
ESOP	21.5	(8.4)	n/a	25.9	(33.7)	n/a
% of Net Sales	(0.5%)	0.3%		(0.3%)	0.7%	
Lease Expenses	(146.8)	(87.5)	68%	(282.7)	(171.3)	65%
% of Net Sales	3.7%	3.3%		3.6%	3.3%	
Other Store Costs	(56.2)	(36.7)	53%	(104.2)	(69.2)	51%
% of Net Sales	1.4%	1.4%		1.3%	1.3%	
D&A	(112.0)	(73.3)	53%	(218.4)	(140.6)	55%
% of Net Sales	2.8%	2.8%		2.8%	2.7%	
Utilities	(88.9)	(48.5)	83%	(174.3)	(103.5)	68%
% of Net Sales	2.2%	1.8%		2.2%	2.0%	
Third Party Services	(31.1)	(19.1)	63%	(55.8)	(33.5)	67%
% of Net Sales	0.8%	0.7%		0.7%	0.6%	
Other Expenses	(67.0)	(24.3)	175%	(117.9)	(52.9)	123%
% of Net Sales	1.7%	0.9%		1.5%	1.0%	
Total SG&A	(822.5)	(522.6)	57%	(1,606.5)	(1,033.4)	55%
% of Net Sales	20.5%	19.8%		20.4%	19.9%	

# Selling, General and Administrative Expenses (SG&A)

Second quarter 2011 SG&A expenses as a percentage of revenue increased by 70 bp year-onyear to 20.5%. A significant portion of the increase is attributable to Kopeyka consolidation and integration effects: lost days of sales from Kopeyka stores closed temporarily for rebranding, inventory clearance sales and stores with lower sales densities put pressure on operating expenses as a percentage of revenues, particularly in relation to staff costs, leasing, utilities and other expenses associated with Kopeyka.

Other expenses increased 80 bp to 1.7% as percent of sales in Q2 2011. This was almost entirely due to a provision for doubtful debtors' accounts X5 decided to make based on a conservative assessment of the Group statement of financial position. Kopeyka integration effects also played a role in higher Other Expenses this quarter.

X5 achieved significant economy in terms of personnel costs management. Cost control and productivity initiatives, ESOP program favorable effect in addition to a one-off reversal of accrued personnel bonuses helped to keep down overall staff costs as percent of sales from 8.8% in Q2 2010 to 8.0% in Q2 2011. In June 2011 X5 employed about 93,700 people.



Second Quarter & First Half 2011

USD mln	Q2 2011	Q2 2010	% change y-o-y	H1 2011	H1 2010	% change y-o-y
Operating Profit	172.9	146.9	18%	347.6	258.1	35%
Finance Costs (Net)	(77.5)	(29.9)	159%	(153.4)	(65.1)	136%
Net FX Result	4.2	(72.4)	n/a	36.6	(35.8)	n/a
Share of (Loss)/Income of Associates	-	(0.002)	n/a	-	0.4	n/a
Profit before Tax	99.7	44.6	124%	230.8	157.7	46%
Income Tax Expense	(26.2)	(19.7)	33%	(60.5)	(53.9)	12%
Net Profit	73.5	24.9	195%	170.3	103.8	64%
Net Margin, %	1.8%	0.9%		2.2%	2.0%	

#### **Non-Operating Gains and Losses**

# Finance Costs

First half 2011 net finance costs increased 136% year-on-year in USD terms and 124% in RUR terms due to higher debt. The effective weighted average interest rate on X5's total debt for the first half 2011 was about 7.8% per annum. The decrease compared to the Q1 2011 average rate of about 8% per annum is attributable to more favorable borrowing terms X5 negotiated on Kopeyka credit lines, as well as the lower annual rate on bonds series 04 resulting from the put option exercise and improved terms for other credit facilities.

# Foreign Exchange (FX) Result

The Company posted a USD 37 mln net FX gain for the first half of 2011. This is primarily a non-cash item, resulting from revaluation of the Company's long-term USD-denominated debt and ESOP.

# Income Tax

In first half 2011, X5 reported income tax expense of USD 60 mln. Effective tax rate for the first six months of 2011 of 26% was higher than the statutory tax rate as inventory shrinkage is only partially tax deductible in Russia. ESOP program favorable effect and an FX gain realized in H1 2011 had a positive impact on the effective tax rate for the period.

# **Consolidated Cash Flow – Key Trends and Developments**

USD mln	Q2 2011	Q2 2010	% change y-o-y	H1 2011	H1 2010	% change y-o-y
Net Cash Flows (Used in)/Generated from Operating Activities	(65.6)	(9.5)	589%	9.3	(139.0)	n/a
Net Cash from Operating Activities before Changes in Working Capital	293.3	238.6	23%	590.7	448.8	32%
Change in Working Capital	(241.7)	(176.9)	37%	(361.6)	(448.9)	(19%)
Net Interest and Income Tax Paid	(117.2)	(71.2)	65%	(219.8)	(138.9)	58%
Net Cash Used in Investing Activities	(171.6)	(84.9)	102%	(269.8)	(136.8)	97%
Net Cash Generated from/(Used in) Financing Activities	244.7	130.0	88%	120.8	(29.9)	n/a
Effect of Exchange Rate Changes on Cash & Cash Equivalents	5.3	(7.7)	n/a	20.4	(1.6)	n/a
Net Increase/(Decrease) in Cash & Cash Equivalents	12.8	27.8	(54%)	(119.2)	(307.3)	(61%)



First half 2011 net cash generated from operating activities totaled USD 9.3 mln versus a USD 139 mln outflow for operating activities a year ago. The change in working capital in the first half of 2011 was caused mainly by the seasonal factors, such as de-stocking after New Year and Orthodox Christmas holidays, which resulted in reduction in inventories and a corresponding reduction in accounts payable. We experienced similar effects in the first half of 2010. Another factor that affected working capital in the first half of 2011 compared to the same period last year was the reduction in payable days under the New Retail Law.

Net cash used in investing activities totaled USD 270 mln in the first half of 2011 compared to USD 137 mln for the same period last year.

Net cash generated from financing activities in the first half 2011 amounted to USD 121 mln.

USD mln	30-Jun-11	% in total	31-Mar-11	% in total	31-Dec-10	% in total
Total Debt	4,098.4		3,795.3		3,684.8	
Short-Term Debt	634.8	15%	593.4	16%	508.0	14%
Long-Term Debt	3,463.7	85%	3,201.9	84%	3,176.8	86%
Net Debt	3,946.9		3,656.5		3,414.0	
Denominated in USD	388.8	10%	382.2	10%	385.8	11%
Denominated in RUR	3,558.1	90%	3,274.3	90%	3,028.2	89%
FX, EoP	28.08		28.43		30.48	
Net Debt/EBITDA (RUR) <sup>(1)</sup>	3.59x <sup>(2)</sup>		3.42x <sup>(3)</sup>		3.70x <sup>(4)</sup>	

# **Liquidity Update**

As of the end of June 2011, the Company's total debt amounted to USD 4,098 mln (at RUR exchange rate of 28.08), out of which 15% was short-term (USD 635 mln) and 85% long-term (USD 3,464 mln). Ruble-denominated borrowings accounted for 90% of X5 net debt at 30 June, 2011.

As of 30 June 2011, the Company had access to RUR-denominated credit facilities of approximately RUR 125.9 billion (approximately USD 4.5 billion). Of this amount, approximately RUR 57.1 billion (approximately USD 2.0 billion) represented available undrawn credit lines with major Russian and international banks.

# Effect of RUR/USD Exchange Rate Movements on Presentation of X5's Results and Their Dynamics

X5's operational currency is the Russian Ruble (RUR), while the Company's presentation currency is the U.S. Dollar (USD). As RUR/USD rate has substantially changed in the past twelve months, comparisons of the Company's financial results either with the corresponding period a year ago (for income statement) or with the beginning of the year (for statement of financial position) have been substantially affected by these movements:

<sup>&</sup>lt;sup>(1)</sup> Debt covenants are set in RUR terms in accordance with loan facilities the Group maintains.

<sup>&</sup>lt;sup>(2)</sup> Based on pro-forma EBITDA of RUR 30,861 mln, i.e. including Kopeyka from 1 July 2010.

<sup>&</sup>lt;sup>(3)</sup> Based on pro-forma EBITDA of or RUR 30,359 mln, i.e. including Kopeyka from 1 April 2010.

<sup>&</sup>lt;sup>(4)</sup> Based on pro-forma EBITDA of RUR 28,131 mln, i.e. including Kopeyka from 1 January 2010.



- Comparisons of income statement figures with respective periods last year reflect a positive translational effect from RUR/USD rate movements, resulting in a difference between year-on-year change in RUR and the respective change in USD of approximately 5% for H1 2011. For reference, to translate its income statement figures from RUR to USD for reporting purposes, the Company applied RUR/USD rate of 28.62 for H1 2011 (average for the period) and RUR/USD rate of 30.07 for H1 2010 (average for the period).
- Comparisons of statement of financial position figures as at 30 June 2011 to statement of financial position figures as at 31 December 2010 reflect a positive translational effect from RUR/USD rate movement, resulting in a difference between change in RUR and the respective change in USD of approximately 8%. For reference, to translate its statement of financial position figures from RUR to USD for reporting purposes, the Company applied RUR/USD rate of 28.08 as at 30 June 2011 and RUR/USD rate of 30.48 as at 31 December 2010.

# **Risks and Uncertainties**

The Company has assessed the risks for the second half of 2011 and believes that the risks identified are in line with those presented in the Annual Report 2010. For a detailed description of all risk factors, we refer to the Annual Report 2010. While we regularly review the risk profile of the Company, and closely monitor the impact all risk factors may have on our business, financial condition and operational results, it is important to understand that these risks are not the only ones that X5 faces. Some risks may not yet be known to X5, and certain risks that X5 does not currently believe to be material could become material in the future.

For a description of the financial risks faced by the Company we refer to note 19 of the consolidated condensed interim financial statements and the Company's Annual Report 2010.

By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances, a number of which are beyond X5 Retail Group N.V.'s control. As a result, actual future results may differ materially from the plans, goals and expectations set out in these forward-looking statements.

Any forward-looking statements made by or on behalf of X5 Retail Group N.V. speak only as at the date of this announcement. Save as required by any applicable laws or regulations, X5 Retail Group N.V. undertakes no obligation publicly to release the results of any revisions to any forward-looking statements in this document that may occur due to any change in its expectations or to reflect events or circumstances after the date of this document.

Forward looking statements:

This announcement includes statements that are, or may be deemed to be, "forward-looking statements". These forward-looking statements can be identified by the fact that they do not only relate to historical or current events. Forward-looking statements often use words such as" anticipate", "target", "expect", "estimate", "intend", "expected", "plan", "goal" believe", or other words of similar meaning.

X5 Retail Group

Condensed Consolidated Interim Financial Statements and Review Report

30 June 2011

Provided under IAS 34 as adopted by the EU

#### Contents

# DIRECTORS' RESPONSIBILITY STATEMENT

# **REVIEW REPORT**

# FINANCIAL STATEMENTS

Condensed Consolidated Interim Statement of Financial Position	12
Condensed Consolidated Interim Income Statement	.13
Condensed Consolidated Interim Statement of Comprehensive Income	.14
Condensed Consolidated Interim Statement of Cash Flows	
Condensed Consolidated Interim Statement of Changes in Equity	-

Notes to the Condensed Consolidated Interim Financial Statements

1	Principle Activities and Group Structure	17
2	Summary of Significant Accounting Policies	17
3	Adoption of New and Revised Standards and Interpretations	
4	Segment Reporting	21
5	Acquisition of Subsidiaries	
6	Related Party Transactions	23
7	Property, Plant and Equipment and Intangible Assets	25
8	Goodwill	
9	Loans Originated	26
10	Available-for-Sale Investments	26
11	Borrowings	27
12	Share Capital	
13	Earnings per Share	27
14	Expenses	27
15	Finance Income and Costs	28
16	Share-Based Payments	28
17	Income Tax	29
18	Seasonality	
19	Financial Risks Management	
20	Commitments and Contingencies	
21	Subsequent Events	32

#### DIRECTORS' RESPONSIBILITY STATEMENT

This report contains the half-yearly financial statements of X5 Retail Group N.V. ("the Company") for the six months ended 30 June 2011, the half-yearly management report and the responsibility statement by the Company's Management Board (the "Management Board").

The following statement, which should be read in conjunction with the independent auditors' responsibilities stated in the review report, is made with a view to distinguishing the respective responsibilities of the Management Board and those of the independent auditors in relation to the condensed consolidated interim financial statements of X5 Retail Group N.V. and its subsidiaries (the "Group").

The Management Board is responsible for the preparation of the condensed consolidated interim financial statements that present fairly the financial position of the Group at 30 June 2011, and the results of its operations, cash flows and changes in shareholders' equity for the six months then ended, in compliance with International Accounting Standard 34 "Interim Financial Reporting".

In preparing the condensed consolidated interim financial statements, the Management Board is responsible for:

- Selecting suitable accounting principles and applying them consistently;
- Making judgments and estimates that are reasonable and prudent;
- Stating whether IFRS as adopted by the European Union and IFRS as issued by the International Accounting Standards Board have been followed, subject to any material departures disclosed and explained in the condensed consolidated interim financial statements; and
- Preparing the condensed consolidated interim financial statements on a going concern basis, unless it is inappropriate to presume that the Group will continue in business for the foreseeable future.

The Management Board is also responsible for:

- Designing, implementing and maintaining an effective and sound system of internal controls, throughout the Group;
- Maintaining proper accounting records that disclose, with reasonable accuracy at any time, the financial position of the Group, and which enable them to ensure that the condensed consolidated interim financial statements of the Group comply with International Accounting Standard 34 "Interim Financial Reporting";
- Maintaining statutory accounting records in compliance with local legislation and accounting standards in the respective jurisdictions in which the Group operates;
- Taking such steps as are reasonably available to them to safeguard the assets of the Group; and
- Preventing and detecting fraud and other irregularities.

The Management Board hereby declares that to the best of their knowledge, the half-yearly financial statements included in this interim report, which have been prepared in accordance with International Accounting Standard 34 "Interim Financial Reporting", give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company and the undertakings included in the consolidation taken as a whole, and the half-yearly management report includes a fair review of the information required pursuant to section 5:25d (8) / (9) of the Dutch Financial Markets Supervision Act (*Wet op het financieel toezicht*).

Andrey Gusev Chief Executive Officer 24 August 2011 Kieran Balfe Chief Financial Officer 24 August 2011



1

# **Review Report**

To: the management board of X5 Retail Group N.V.

# Introduction

We have reviewed the accompanying condensed consolidated interim financial information for the six-month period ended 30 June 2011 of X5 Retail Group N.V., Amsterdam, which comprises the condensed balance sheet as at 30 June 2011, the condensed income statement, the condensed statement of comprehensive income, the condensed statement of changes in equity, the condensed statement of cash flows and the selected explanatory notes for the six-month period then ended. The management board is responsible for the preparation and presentation of this (condensed) interim financial information in accordance with IAS 34, 'Interim Financial Reporting' as adopted by the European Union. Our responsibility is to express a conclusion on this interim financial information based on our review.

# Scope

We conducted our review in accordance with Dutch law including standard 2410, Review of Interim Financial Information Performed by the Independent Auditor of the company. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with auditing standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

# Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated interim financial information as at 30 June 2011 is not prepared, in all material respects, in accordance with IAS 34, 'Interim Financial Reporting' as adopted by the European Union.

Amsterdam, 24 August 2011 PricewaterhouseCoopers Accountants N.V.

Peter Dams RA

*PricewaterhouseCoopers Accountants N.V., Thomas R. Malthusstraat 5, 1066 JR Amsterdam, P.O. Box 90357, 1006 BJ Amsterdam, The Netherlands T: +31 (0) 88 792 00 20, F: +31 (0) 88 792 96 40, www.pwc.nl* 

'PwC' is the brand under which PricewaterhouseCoopers Accountants N.V. (Chamber of Commerce 34180285), PricewaterhouseCoopers Belastingadviseurs N.V. (Chamber of Commerce 34180287), PricewaterhouseCoopers Compliance Services B.V. (Chamber of Commerce 34180287), PricewaterhouseCoopers Compliance Services B.V. (Chamber of Commerce 34180287), PricewaterhouseCoopers Compliance Services B.V. (Chamber of Commerce 34180287), PricewaterhouseCoopers B.V. (Chamber of Commerce 34180287), PricewaterhouseCoopers Compliance Services B.V. (Chamber of Commerce 34180287), PricewaterhouseCoopers Compliance Services B.V. (Chamber of Commerce 34180287), PricewaterhouseCoopers Compliance Services are governed by General Terms and Conditions ('algemene voorwaarden'), which include provisions regarding our liability. Purchases by these companies are governed by General Terms and Conditions of Purchase ('algemene inkoopvoorwaarden'). At www.pwc.nl more detailed information on these companies is available, including these General Terms and Conditions and the General Terms and Conditions of Purchase, which have also been filed at the Amsterdam Chamber of Commerce.

	Note	30 June 2011	31 December 2010
ASSETS			
Non-current assets			
Property, plant and equipment	7	3,965,368	3,602,412
Investment property		154,071	145,643
Goodwill	8	2,177,890	1,999,041
Intangible assets	7	735,857	718,854
Prepaid leases	7	78,160	86,419
Available-for-sale investments	10	4,310	-
Other non-current assets		21,410	7,457
Deferred tax assets		129,574	131,191
Current assets		7,266,640	6,691,017
Inventories of goods for resale		856,446	1,015,742
Indemnification asset		48,402	43,737
Loans originated	9	35,963	1,314
Current portion of non-current prepaid lease	7	18,555	13,443
Trade and other accounts receivable		441,144	381,656
Current income tax receivable		59,982	76,149
VAT and other taxes recoverable		303,160	263,170
Cash and cash equivalents		151,526	270,762
		1,915,178	2,065,973
TOTAL ASSETS		9,181,818	8,756,990
EQUITY AND LIABILITIES Equity attributable to equity holders of the parent Share capital	12	93,717	93,712
Share premium	12	2,049,592	2,049,144
Cumulative translation reserve	12	(396,247)	(574,268)
Accumulated profit		641,221	470,980
Share based payment reserve	16	6,746	5,965
enale based payment receive	10	2,395,029	2,045,533
Non-controlling interest		1,756	1,658
Total equity		2,396,785	2,047,191
New every liebilities			
Non-current liabilities	11	3,463,651	0 176 700
Long-term borrowings	11	, ,	3,176,792
Long-term finance lease payable Deferred tax liabilities		2,171	2,737
		264,537 1,580	261,409 135
Long-term deferred revenue Share-based payments liability	16		
Other non-current liabilities	10	8,757	13,157 1,339
		<u>1,237</u> 3,741,933	3,455,569
Current liabilities		, ,	
Trade accounts payable		1,476,545	1,851,062
Short-term borrowings	11	634,785	508,004
Share-based payments liability	16	13,292	76,141
Short-term finance lease payables		1,739	1,680
Interest accrued		22,847	16,678
Short-term deferred revenue		17,775	13,165
Current income tax payable		26,222	47,249
Provisions and other liabilities		849,895	740,251
		3,043,100	3,254,230
Total liabilities		6,785,033	6,709,799
TOTAL EQUITY AND LIABILITIES		9,181,818	8,756,990

# *X5 Retail Group Condensed Consolidated Interim Income Statement for the six months ended 30 June 2011*

(expressed in thousands of US Dollars, unless oth	herwise stated)
---	-----------------

	Note	Six months ended 30 June 2011	Six months ended 30 June 2010
Revenue		7,866,793	5,183.642
Cost of sales		(6,006,948)	(3,951,728)
Gross profit		1,859,845	1,231,914
Selling, general and administrative expenses		(1,606,463)	(1,033,416)
Lease/sublease and other income		94,187	59,650
Operating profit		347,569	258,148
Finance costs	15	(155,225)	(66,475)
Finance income	15	1,851	1,411
Share of income of associates		-	443
Net foreign exchange result		36,637	(35,830)
Profit before tax		230,832	157,697
Income tax expense	17	(60,493)	(53,912)
Profit for the period		170,339	103,785
Profit for the period attributable to:			
Equity holders of the parent		170,241	104,065
Non-controlling interest		98	(280)
Basic earnings per share for profit attributable to the			
equity holders of the parent (expressed in USD per share)	13	2.51	1.53
Diluted earnings per share for profit attributable to the			
equity holders of the parent (expressed in USD per share)	13	2.51	1.53

Andrey Gusev Chief Executive Officer 24 August 2011

Kieran Balfe Chief Financial Officer 24 August 2011

The accompanying Notes on pages 17 to 32 are an integral part of these condensed consolidated interim financial statements.

	Six months ended 30 June 2011	Six months ended 30 June 2010
Profit for the period	170,339	103,785
Other comprehensive income/(loss)		
Exchange differences on translation from functional to presentation currency	170.001	(EQ 007)
Cash flow hedges	178,021	(58,237) 7,045
Other comprehensive income for the period	178,021	(51,192)
Total comprehensive income for the period	348,360	52,593
Total comprehensive income/(loss) for the period		
attributable to:		
Equity holders of the parent	348,262	52,593
Non-controlling interest	98	-

Andrey Gusev Chief Executive Officer 24 August 2011

Kieran Balfe Chief Financial Officer 24 August 2011

# X5 Retail Group Condensed Consolidated Interim Statement of Cash Flows for the six months ended 30 June 2011

(expressed in thousands of US Dollars, unless otherwise stated)

	Note	Six months ended 30 June 2011	Six months ended 30 June 2010
Profit before tax		230,832	157,697
Adjustments for:			
Depreciation and amortisation	7	218,408	140,616
Loss on disposal of property, plant and equipment		4,746	3,494
Finance costs, net	15	153,374	65,064
Impairment of trade and other accounts receivable		32,997	4,299
Share-based payments (income)/expense	16	(25,934)	33,749
Amortisation of deferred expenses		7,013	9,018
Net foreign exchange (gain)/loss		(36,637)	35,830
Income from associate		-	(443)
Other non-cash items		5,941	(492)
Net cash from operating activities before changes in		500 740	440.000
working capital		590,740	448,832
Increase in trade and other accounts receivable		(98,871)	(83,095)
Decrease in inventories		243,482	75,408
Decrease in trade accounts payable		(528,965)	(385,557)
Increase/(decrease) in other accounts payable and deferred			
revenue		22,726	(55,670)
Net cash generated from/(used in) operations		229,112	(82)
Interest paid		(146,835)	(50,630)
Interest received		489	1,114
Income tax paid		(73,474)	(89,395)
Net cash flows generated from/(used in) operating activities		9,292	(138,993)
activities		5,252	(150,995)
Cash flows from investing activities:			
Purchase of property, plant and equipment		(232,077)	(114,728)
Proceeds from sale of property, plant and equipment		1,715	330
Non-current prepaid lease		(3,109)	(4,127)
Investments in subsidiaries	-	8,984	(5,262)
Short-term loans issued	9	(34,935)	-
Purchase of intangible assets		(10,347)	(13,041)
Net cash used in investing activities		(269,769)	(136,828)
Cash flows from financing activities:		100.000	050.044
Proceeds from loans		466,388	252,811
Repayment of loans	10	(344,882)	(280,102)
Proceeds from sale of treasury shares	12	379	- (0 504)
Principal payments on finance lease obligations		(1,063)	(2,584)
Net cash generated from/(used in) financing activities		120,822	(29,875)
Effect of exchange rate changes on cash and cash		<b>22</b> (12)	
equivalents		20,419	(1,564) ( <b>307,260</b> )
Net decrease in cash and cash equivalents		(119,236)	(307,260)
Movements in cash and cash equivalents			
Cash and cash equivalents at the beginning of the period		270,762	411,681
Net decrease in cash and cash equivalents		(119,236)	(307,260)
Cash and cash equivalents at the end of the period		151,526	104,421

Andrey Gusev Chief Executive Officer 24 August 2011 Kieran Balfe Chief Financial Officer 24 August 2011

The accompanying Notes on pages 17 to 32 are an integral part of these condensed consolidated interim financial statements.

#### X5 Retail Group Condensed Consolidated Interim Statement of Changes In Equity for the six months ended 30 June 2011 (expressed in thousands of US Dollars, unless otherwise stated)

	Attributable to the shareholders of the Company				_					
					Share				-	
					based	Cumulative		Total	Non-	
	Number of			Hedging	payment	translation		shareholders'	controlling	
		capital	•	reserve	reserve	reserve	profit		interest	Total
Balance as at 1 January 2010	67,813,947	93,712	2,049,144	(10,108)		(559,576)	199,292	1,772,464	-	1,772,464
Other comprehensive income for the period	-	-	-	7,045	-	(58,237)	-	(51,192)	-	(51,192)
Profit for the period	-	-	-	-	-	-	104,065	104,065	(280)	103,785
Total comprehensive income for the period	-	-	-	7,045	-	(58,237)	104,065	52,873	(280)	52,593
Acquisition of subsidiaries	-	-	-	-	-	-	-	-	2,100	2,100
Share based compensation (Note 16)	-	-	-	-	967	-	-	967	-	967
Balance as at 30 June 2010	67,813,947	93,712	2,049,144	(3,063)	967	(617,813)	303,357	1,826,304	1,820	1,828,124
Other comprehensive income/(loss) for the period	-	-	-	3,063	-	43,545	-	46,608	-	46,608
Profit/(loss) for the period	-	-	-	-	-	-	167,623	167,623	(162)	167,461
Total comprehensive income/(loss) for the period	-	-	-	3,063	-	43,545	167,623	214,231	(162)	214,069
Share based compensation (Note 16)	-	-	-	-	4,998	-	-	4,998	-	4,998
Balance as at 31 December 2010	67,813,947	93,712	2,049,144	-	5,965	(574,268)	470,980	2,045,533	1,658	2,047,191
Other comprehensive income for the period	-	-	-	-	-	178,021	-	178,021	-	178,021
Profit/(loss) for the period	-	-	-	-	-	-	170,241	170,241	98	170,339
Total comprehensive income/(loss) for the period	-	-	-	-	-	178,021	170,241	348,262	98	348,360
Share based compensation (Note 16)	-	-	-	-	781	-	-	781	-	781
Sale of treasury shares (Note 12)	3,211	5	448	-	-	-	-	453	-	453
Balance as at 30 June 2011	67,817,158	93,717	2,049,592	-	6,746	(396,247)	641,221	2,395,029	1,756	2,396,785

Andrey Gusev Acting Chief Executive Officer 24 August 2011

Kieran Balfe Chief Financial Officer 24 August 2011

# 1 PRINCIPLE ACTIVITIES AND GROUP STRUCTURE

These condensed consolidated interim financial statements are for the economic entity comprising X5 Retail Group N.V. (the "Company") and its subsidiaries (the "Group").

X5 Retail Group N.V. is a joint stock limited liability company established in August 1975 under the laws of the Netherlands. The principal activity of the Company is to act as a holding company for a group of companies that operate retail grocery stores. The Company's address and tax domicile is Prins Bernhardplein 200, 1097 JB Amsterdam, the Netherlands.

The main activity of the Group is the development and operation of grocery retail stores. As at 30 June 2011 the Group operated a retail chain of 2,683 soft-discount, supermarket, hypermarket and convenience stores under the brand names "Pyaterochka", "Perekrestok", "Karusel", "Pyaterochka-Maxi" and "Kopeyka" in major population centres in Russia, including but not limited to Moscow, St. Petersburg, Nizhniy Novgorod, Rostov-on-Don, Kazan, Samara, Lipetsk, Chelyabinsk, Perm, Ekaterinburg and Kiev, Ukraine (31 December 2010: 2,469 soft-discount, supermarket, hypermarket stores and convenience stores under the brand names "Pyaterochka", "Perekrestok", "Karusel", "Pyaterochka-Maxi" and "Kopeyka" in and "Copeyka". The Group's multiformat store network comprises 1,606 soft discount stores under "Pyaterochka" brand, 306 supermarkets under "Perekrestok" brand, 70 hypermarkets under "Karusel" and "Pyaterochka" brand, including 316 "Kopeyka" stores rebranded as "Pyaterochka" and "Perekrestok" (31 December 2010: 1,392 soft discount stores under "Pyaterochka" brand, 301 supermarkets under "Perekrestok" brand and 660 stores under "Kopeyka" brand).

In addition as at 30 June 2011, the Group's franchisees operated 705 stores (31 December 2010: 665 stores) across Russia.

As at 30 June 2011 the Company's principal shareholder is the Alfa Group Consortium, through its holding company CTF Holdings Limited ("CTF"), owning 47,86% of total issued shares in the Company, both directly (0.7%) and indirectly through Luckyworth Limited (25.54%) and Cesaro Holdings Limited (21.62%). CTF, registered in Gibraltar, is under the common control of Mr Fridman, Mr Khan and Mr Kousmichoff (the "Shareholders"). None of the Shareholders individually controls and/or owns 50% or more in CTF. As at 30 June 2011 the Company's shares are listed on the London Stock Exchange in the form of Global Depositary Receipts (GDRs), with each GDR representing an interest of 0.25 in an ordinary share (Note 12). As at 30 June 2011 the ultimate parent company of the Group is CTF Holdings Ltd. ("CTF"), an Alfa Group Consortium company registered at Suite 2, 4 Irish Place, Gibraltar, owning directly 0.7% of total issued shares. CTF is under the common control of Mr Fridman, Mr Khan and Mr Kousmichoff (the "Shareholders"). None of the Shareholders individually controls and/or owns 50% or more on control of Mr Fridman, Mr Khan and Mr Kousmichoff (the "Shareholders"). None of the Group is CTF Holdings Ltd. ("CTF"), an Alfa Group Consortium company registered at Suite 2, 4 Irish Place, Gibraltar, owning directly 0.7% of total issued shares. CTF is under the common control of Mr Fridman, Mr Khan and Mr Kousmichoff (the "Shareholders"). None of the Shareholders individually controls and/or owns 50% or more in CTF.

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 Basis of preparation

These condensed consolidated interim financial statements for the six months ended 30 June 2011 have been prepared in accordance with IAS 34, 'Interim Financial Reporting' as adopted by the European Union. These condensed consolidated interim financial statements should be read in conjunction with the consolidated financial statements for the year ended 31 December 2010 which have been prepared in accordance with IFRS as adopted by the European Union.

The accounting policies applied are consistent with those of the consolidated financial statements for the year ended 31 December 2010, except for the standards and interpretations which became effective for the Group from 1 January 2011 (Note 3) and change in accounting policy related to inventory accounting.

In 2011 the Group changed the method of inventory cost accounting from first-in, first-out (FIFO) to weighted average after implementation of SAP R3 platform, the effect on the inventory cost is not significant.

Management prepared these condensed consolidated interim financial statements on a going concern basis. In making this judgment management considered the Group's financial position, current intentions, profitability of operations and access to financial resources (Note 19).

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.2 Foreign currency translation and transactions

#### (a) Functional and presentation currency

*Functional currency.* The functional currency of each of the Group's consolidated entities is the currency of the primary economic environment in which the entity operates. The functional currencies of the Group's entities are the national currency of the Russian Federation, Russian Ruble ("RUR") and the national currency of Ukraine, Ukrainian Hryvnia ("UAH"). Currently the Group's Ukraine business unit's contribution to the financial results of the Group is immaterial. The Group's presentation currency is the US Dollar ("USD"), which management believes is the most useful currency to adopt for users of these condensed consolidated interim financial statements.

**Translation from functional to presentation currency.** The results and financial position of each Group entity (none of which have a functional currency that is the currency of a hyperinflationary economy) are translated into the presentation currency.

#### (b) Transactions and balances

Monetary assets and liabilities denominated in foreign currencies are translated into each entity's functional currency at the official exchange rate of the Central Bank of Russian Federation ("CBRF") at the respective balance sheet dates. Foreign exchange gains and losses resulting from the settlement of the transactions and from the translation of monetary assets and liabilities into each entity's functional currency at period-end official exchange rates of the CBRF are recognized in profit or loss. Translation at period-end rates does not apply to non-monetary items.

At 30 June 2011, the official rate of exchange, as determined by the Central Bank of the Russian Federation, was USD 1 = RUR 28.0758 (31 December 2010: USD 1 = RUR 30.4769). Average rate for the six months ended 30 June 2011 was USD 1 = RUR 28.6242 (six months 2010: USD 1 = RUR 30.0676).

#### 3 ADOPTION OF NEW AND REVISED STANDARDS AND INTERPRETATIONS

Certain new interpretations became effective for the Group from 1 January 2011:

**Amendment to IAS 24, Related Party Disclosures** (issued in November 2009 and effective for annual periods beginning on or after 1 January 2011). IAS 24 was revised in 2009 by: (a) simplifying the definition of a related party, clarifying its intended meaning and eliminating inconsistencies; and by (b) providing a partial exemption from the disclosure requirements for government-related entities. The amendment did not have any material effect on the Group financial statements.

**IFRIC 19, Extinguishing Financial Liabilities with Equity Instruments** (effective for annual periods beginning on or after 1 July 2010). This IFRIC clarifies the accounting when an entity renegotiates the terms of its debt with the result that the liability is extinguished through the debtor issuing its own equity instruments to the creditor. A gain or loss is recognised in profit or loss based on the fair value of the equity instruments compared to the carrying amount of the debt. IFRIC 19 did not have any material effect on the Group financial statements.

**Prepayments of a Minimum Funding Requirement – Amendment to IFRIC 14** (effective for annual periods beginning on or after 1 January 2011). This amendment will have a limited impact as it applies only to companies that are required to make minimum funding contributions to a defined benefit pension plan. It removes an unintended consequence of IFRIC 14 related to voluntary pension prepayments when there is a minimum funding requirement. The amendment did not have any material effect on the Group financial statements.

*Classification of Rights Issues – Amendment to IAS 32* (issued on 8 October 2009; effective for annual periods beginning on or after 1 February 2010). The amendment exempts certain rights issues of shares with proceeds denominated in foreign currencies from classification as financial derivatives. The amendment did not have any material effect on the Group financial statements.

The following new standards, amendments to standards and interpretations have been issued but are not effective for 2011 and have not been early adopted:

*IFRS 10, Consolidated financial statements* (issued in May 2011 and effective for annual periods beginning on or after 1 January 2013; not yet adopted by the EU), replaces all of the guidance on control and consolidation in IAS 27 "Consolidated and separate financial statements" and SIC-12 "Consolidation - special purpose entities". IFRS 10 changes the definition of control so that the same criteria are applied to all entities to determine control. This definition is supported by extensive application guidance.

# 3 ADOPTION OF NEW AND REVISED STANDARDS AND INTERPRETATIONS (continued)

Improvements to International Financial Reporting Standards (issued in May 2010 and effective from 1 January 2011). The improvements consist of a mixture of substantive changes and clarifications in the following standards and interpretations: IFRS 1 was amended (i) to allow previous GAAP carrying value to be used as deemed cost of an item of property, plant and equipment or an intangible asset if that item was used in operations subject to rate regulation, (ii) to allow an event driven revaluation to be used as deemed cost of property, plant and equipment even if the revaluation occurs during a period covered by the first IFRS financial statements and (iii) to require a first-time adopter to explain changes in accounting policies or in the IFRS 1 exemptions between its first IFRS interim report and its first IFRS financial statements; IFRS 3 was amended (i) to require measurement at fair value (unless another measurement basis is required by other IFRS standards) of non-controlling interests that are not present ownership interest or do not entitle the holder to a proportionate share of net assets in the event of liquidation, (ii) to provide guidance on acquiree's share-based payment arrangements that were not replaced or were voluntarily replaced as a result of a business combination and (iii) to clarify that the contingent considerations from business combinations that occurred before the effective date of revised IFRS 3 (issued in January 2008) will be accounted for in accordance with the guidance in the previous version of IFRS 3; IFRS 7 was amended to clarify certain disclosure requirements, in particular (i) by adding an explicit emphasis on the interaction between qualitative and quantitative disclosures about the nature and extent of financial risks, (ii) by removing the requirement to disclose carrying amount of renegotiated financial assets that would otherwise be past due or impaired, (iii) by replacing the requirement to disclose fair value of collateral by a more general requirement to disclose its financial effect, and (iv) by clarifying that an entity should disclose the amount of foreclosed collateral held at the reporting date and not the amount obtained during the reporting period; IAS 1 was amended to clarify the requirements for the presentation and content of the statement of changes in equity (this amendment was early adopted by the Group); IAS 27 was amended by clarifying the transition rules for amendments to IAS 21, 28 and 31 made by the revised IAS 27 (as amended in January 2008); IAS 34 was amended to add additional examples of significant events and transactions requiring disclosure in a condensed interim financial report, including transfers between the levels of fair value hierarchy, changes in classification of financial assets or changes in business or economic environment that affect the fair values of the entity's financial instruments; and IFRIC 13 was amended to clarify measurement of fair value of award credits. The Group does not expect the amendments to have any material effect on its financial statements.

**Disclosures – Transfers of Financial Assets – Amendments to IFRS 7** (issued in October 2010 and effective for annual periods beginning on or after 1 July 2011; not yet adopted by the EU). The amendment requires additional disclosures in respect of risk exposures arising from transferred financial assets. The amendment includes a requirement to disclose by class of asset the nature, carrying amount and a description of the risks and rewards of financial assets that have been transferred to another party yet remain on the entity's balance sheet. Disclosures are also required to enable a user to understand the amount of any associated liabilities, and the relationship between the financial assets and associated liabilities. Where financial assets have been derecognised but the entity is still exposed to certain risks and rewards associated with the transferred asset, additional disclosure is required to enable the effects of those risks to be understood. The Group is currently assessing the impact of the amended standard on disclosures in its financial statements.

**Recovery of Underlying Assets** – **Amendments to IAS 12** (issued in December 2010 and effective for annual periods beginning on or after 1 January 2012; not yet adopted by the EU). The amendment introduced a rebuttable presumption that an investment property carried at fair value is recovered entirely through sale. This presumption is rebutted if the investment property is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the investment property over time, rather than through sale. SIC-21, *Income Taxes – Recovery of Revalued Non-Depreciable Assets*, which addresses similar issues involving non-depreciable assets measured using the revaluation model in IAS 16, *Property, Plant and Equipment*, was incorporated into IAS 12 after excluding from its scope investment properties measured at fair value. The Group does not expect the amendments to have any material effect on its financial statements.

*IFRS 11, Joint arrangements*, (issued in May 2011 and effective for annual periods beginning on or after 1 January 2013; not yet adopted by the EU), replaces IAS 31 "Interests in Joint Ventures" and SIC-13 "Jointly Controlled Entities—Non-Monetary Contributions by Ventures". Changes in the definitions have reduced the number of "types" of joint arrangements to two: joint operations and joint ventures. The existing policy choice of proportionate consolidation for jointly controlled entities has been eliminated. Equity accounting is mandatory for participants in joint ventures.

**Amendments to IAS 1, Presentation of financial statements**, (issued June 2011, effective for annual periods beginning on or after 1 July 2012; not yet adopted by the EU), changes the disclosure of items presented in other comprehensive income (OCI). The amendments require entities to separate items presented in OCI into two groups, based on whether or not they may be recycled to profit or loss in the future. The suggested title used by IAS 1 has changed to 'statement of profit or loss and other comprehensive income'.

# 3 ADOPTION OF NEW AND REVISED STANDARDS AND INTERPRETATIONS (continued)

**IFRS 12, Disclosure of interest in other entities**, (issued in May 2011 and effective for annual periods beginning on or after 1 January 2013; not yet adopted by the EU), applies to entities that have an interest in a subsidiary, a joint arrangement, an associate or an unconsolidated structured entity; it replaces the disclosure requirements currently found in IAS 28 "Investments in associates". IFRS 12 requires entities to disclose information that helps financial statement readers to evaluate the nature, risks and financial effects associated with the entity's interests in subsidiaries, associates, joint arrangements and unconsolidated structured entities. To meet these objectives, the new standard requires disclosures in a number of areas, including significant judgements and assumptions made in determining whether an entity controls, jointly controls or significantly influences its interests in other entities, extended disclosures on share of non-controlling interests in group activities and cash flows, summarised financial information of subsidiaries with material non-controlling interests, and detailed disclosures of interests in unconsolidated structured entities.

*IFRS 13, Fair value measurement* (issued in May 2011 and effective for annual periods beginning on or after 1 January 2013; not yet adopted by the EU), aims to improve consistency and reduce complexity by providing a precise definition of fair value, and a single source of fair value measurement and disclosure requirements for use across IFRSs.

*IFRS 9, Financial Instruments Part 1: Classification and Measurement* (issued in November 2009, effective for annual periods beginning on or after 1 January 2013, with earlier application permitted; not yet adopted by the EU).IFRS 9 replaces those parts of IAS 39 relating to the classification and measurement of financial assets. IFRS 9 was further amended in October 2010 to address the classification and measurement of financial liabilities. Key features of the standard are as follows:

- Financial assets are required to be classified into two measurement categories: those to be measured subsequently at fair value, and those to be measured subsequently at amortised cost. The decision is to be made at initial recognition. The classification depends on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument.
- An instrument is subsequently measured at amortised cost only if it is a debt instrument and both (i) the objective
  of the entity's business model is to hold the asset to collect the contractual cash flows, and (ii) the asset's
  contractual cash flows represent only payments of principal and interest (that is, it has only "basic loan features").
  All other debt instruments are to be measured at fair value through profit or loss.
- All equity instruments are to be measured subsequently at fair value. Equity instruments that are held for trading
  will be measured at fair value through profit or loss. For all other equity investments, an irrevocable election can
  be made at initial recognition, to recognise unrealised and realised fair value gains and losses through other
  comprehensive income rather than profit or loss. There is to be no recycling of fair value gains and losses to
  profit or loss. This election may be made on an instrument-by-instrument basis. Dividends are to be presented in
  profit or loss, as long as they represent a return on investment.
- Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward unchanged to IFRS 9. The key change is that an entity will be required to present the effects of changes in own credit risk of financial liabilities designated as at fair value through profit or loss in other comprehensive income

**Amended IAS 19, Employee benefits**, (issued June 2011, effective for periods beginning on or after 1 January 2013; not yet adopted by the EU), makes significant changes to the recognition and measurement of defined benefit pension expense and termination benefits, and to the disclosures for all employee benefits. The changes will affect most entities that apply IAS 19 and may significantly change performance indicators and the volume of disclosures.

Unless otherwise described above, the new interpretations are not expected to significantly affect the Group's condensed consolidated interim financial statements.

# 4 SEGMENT REPORTING

The Group identifies retailing operations as a single reportable segment.

The Group is engaged in management of retail stores located in Russia and Ukraine. The Group identified the segment in accordance with the criteria set forth in IFRS 8 and based on the way the operations of the Company are regularly reviewed by the chief operating decision maker to analyze performance and allocate resources among business units of the Group.

The chief operating decision-maker has been determined as the Management Board. The Management Board reviews the Group's internal reporting in order to assess performance and allocate resources. Management has determined a single operating segment being retailing operations including royalties, advertising, communications and rent income based on these internal reports data.

The segment represents the Group's retail business in the European part of Russia and Ukraine. Currently the Group's Ukraine business unit's contribution to the financial results of the Group is immaterial.

Within the segment all business components demonstrate similar economic characteristics and are alike as follows:

- the products and customers;
- the business processes are integrated and uniform: the Company manages its store operations centrally, sources products centrally, support functions like Purchasing, Logistics, Development, Finance, Strategy, HR, IT, etc. are centralized;
- the Group's activities are limited to a common market zone (i.e. Russia) with uniform legislation and regulatory environment.

The Management Board assesses the performance of the operating segment based on a measure of sales and adjusted earnings before interest, tax, depreciation, and amortization (EBITDA). Other information provided to the Management Board is measured in a manner consistent with that in the financial statements.

The accounting policies used for segments are the same as accounting policies applied for these condensed consolidated interim financial statements.

The segment information for the period ended 30 June 2011 is as follows:

	Six months ended 30 June 2011	Six months ended 30 June 2010
Retail sales	7,856,549	5,176,001
Other revenue	10,244	7,641
Revenue	7,866,793	5,183,642
EBITDA	565,977	398,764
Capital expenditure	208,194	124,184
	30 June 2011	31 December 2010
Total assets	9,181,818	8,756,990
Total liabilities	6,785,033	6,709,799

Assets and liabilities are presented in a manner consistent with that in the condensed consolidated interim financial statements. Capital expenditure does not include additions to intangible assets (Note 7).

A reconciliation of EBITDA to total profit before tax is provided as follows:

	Six months ended 30 June 2011	Six months ended 30 June 2010
EBITDA	565,977	398,764
Depreciation and amortization	(218,408)	(140,616)
Operating profit	347,569	258,148
Finance cost, net	(153,374)	(65,064)
Net foreign exchange result	36,637	(35,830)
Share of income of associates	-	443
Profit before income tax	230,832	157,697
Income tax expense	(60,493)	(53,912)
Profit for the period	170,339	103,785

# 5 ACQUISITION OF SUBSIDIARIES

#### Narodny retail chain

In June 2011 the Group acquired 100% of the voting shares of OOO Pik, which operates stores in Kazan and Naberezhnie Chelny under the Narodny brand.

If the acquisition of Narodny had occurred on 1 January 2011, the Group's revenue for the six months ended 30 June 2011 would have been USD 7,911,360 and the Group's profit for the six months ended 30 June 2011 would have been USD 170,465.

Details of assets and liabilities acquired and the related goodwill are as follows:

	Provisional values at the acquisition date
Cash and cash equivalents	384
Inventories of goods for resale	3,074
Trade and other accounts receivable	5,056
Intangible assets (Note 7)	8,322
Property, plant and equipment (Note 7)	5,821
Short-term borrowings	(6,515)
Trade and other accounts payable	(7,554)
Provisions and liabilities for tax uncertainties (Note 20)	(854)
Deferred tax liability	(2,058)
Net assets acquired	5,676
Goodwill (Note 8)	3,782
Total acquisition cost	9,458
Net cash inflow arising from the acquisition	384

The Group assigned provisional values to net assets acquired based on estimates of the independent appraisal. The Group will finalise the purchase price allocation within 12 month from the acquisition date.

The purchase consideration comprises deferred consideration of USD 10,383 compensated by indemnification asset deducted from consideration transferred for the business combination.

An indemnification asset of USD 925, equivalent to the fair value of the indemnified liability, has been recognised by the Group. The selling shareholders of Narodny have contractually agreed to indemnify potential tax and other contingencies that may become payable in respect of the Narodny, indemnification arrangement is capped to USD 18,165.

Acquisition-related costs recognized as other expense in the consolidated statement of comprehensive income were immaterial.

The goodwill recognised is attributable to: i) the business concentration in the Russian regions and ii) expected cost synergies from the business combination.

#### Other acquisitions

In 2011 the Group acquired several businesses by purchasing lease agreements of other retail chains in Russian regions.

These businesses did not prepare financial statements immediately before the acquisition, therefore, it is impracticable to disclose revenue and net profit of the Group for the period ended 30 June 2011 as though the acquisition date had been the beginning of that period.

Details of assets and liabilities acquired and the related goodwill are as follows:

	Provisional values at the acquisition date
Intangible assets (Note 7)	1,117
Trade and other accounts payable	(66)
Deferred tax assets	(223)
Net assets acquired	828
Goodwill (Note 8)	7,298
Total acquisition cost	8,126
Net cash outflow arising from the acquisition	8,126

# 5 ACQUISITION OF SUBSIDIARIES (continued)

#### Other acquisitions (continued)

The Group assigned provisional values to net assets acquired, in estimating provisional values of lease rights direct references to observable prices in an active market are used (market approach). The Group will finalise the purchase price allocation within 12 month from the acquisition date.

The purchase consideration comprises cash and cash equivalents of USD 8,126.

The goodwill recognised is attributable to: i) the business concentration in the Russian regions and ii) expected cost synergies from the business combination.

#### **Retail Express**

In April 2010 the Group acquired an additional 20% of the voting shares of Retail Express Limited, the purchase brought the Group's total ownership interest to 60% of Retail Express Ltd.

The Group has finalized the purchase price allocation within 12 months from the acquisition date. Details of assets and liabilities acquired and the related goodwill are as follows:

#### Effect of change in purchase price allocation on the Consolidated Statement of Financial Position as at

	31 December 2010
Trade and other accounts receivable	149
Deferred tax assets	(121)
Trade and other accounts payable	392
Deferred tax liability	(35)
Net assets acquired	385
Non-controlling interest	(157)
Goodwill (Note 8)	(228)

# 6 RELATED PARTY TRANSACTIONS

Parties are generally considered to be related if one party has the ability to control the other party, is under common control or can exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form. Related parties may enter into transactions which unrelated parties might not, and transactions between related parties may not be effected on the same terms, conditions and amounts as transactions between unrelated parties.,

The nature of the relationships for those related parties with which the Group entered into significant transactions or had significant balances outstanding at 30 June 2011 are provided below. The ultimate controlling party is disclosed in Note 1.

# 6 RELATED PARTY TRANSACTIONS (continued)

# Alfa Group

The following transactions were carried out with members or management of Alfa Group:

	Relationship	Six months ended 30 June 2011	Six months ended 30 June 2010
CTF Holdings Ltd. Management services received Recharged expenses	Ultimate parent company	688 63	622 311
<b>Alfa-Bank</b> Interest expense on loan	Under common control		
received Commission income		7,063 520	2,866
Interest income Bank charges		132 520	718 618
Rent revenue	Under significant influence of	169	459
VimpelCom Communication services received Commission for mobile phone payments processing rendered	CTF Holdings Ltd.	2,946	2,224
by the Group to VimpelCom Rent revenue		414 93	439 59
<i>Alfainsurance</i> Insurance expenses	Under common control	513	98
<i>Megafon</i> Commission for mobile phone	Under significant influence of CTF Holdings Ltd		
payments processing rendered by the Group to Megafon Rent revenue		305 152	292 145

The condensed consolidated interim financial statements include the followings balances with members of the Alfa Group:

	Relationship	30 June 2011	31 December 2010
CTF Holding Ltd.	Ultimate parent company		
Other accounts payable		56	7
Alfa-Bank	Under common control		
Cash and cash equivalents		18,502	43,274
Receivable from related party		306	306
Short-term loans payable		250,394	127,966
Other accounts payable		11	307
Long-term loans payable		106,854	98,435
	Under significant influence of		
VimpelCom	CTF Holdings Ltd.		
Receivable from related party		541	346
Other accounts payable		624	743
Alfalnsurance	Under common control		
Receivable from related party		605	69
Other accounts payable		76	-
	Under significant influence of		
Megafon	CTF Holdings Ltd		
Receivable from related party	3	157	189
Other accounts payable		298	95

# 6 RELATED PARTY TRANSACTIONS (continued)

#### Alfa-Bank

The Group has an open credit line with Alfa-Bank with a maximum limit of RUR 15,100 million or USD 537,830 (31 December 2010: RUR 15,100 million or USD 495,457). At 30 June 2011 the Group's liability under this credit line amounted to USD 357,247 with interest rates 4.40 - 7.83% p.a. (31 December 2010: USD 226,401), available credit line was USD 180,583 (31 December 2010: USD 269,056). The Group has certain purchase agreements under which the Group settles its liabilities to Alfa-Bank in accordance with factoring arrangements concluded between vendors of goods and Alfa-Bank.

#### Key executive management personnel

The Group's key management personnel consists of Management and Supervisory Board members, having authority and responsibility for planning, directing and controlling the activities of the Group as a whole. Members of the Management Board and Supervisory Board of the Group receive compensation in the form of short-term compensation in cash (including, for Management Board members, an annual cash bonus and share-based payments (Note 16)). For the six months ended 30 June 2011 members of the Management Board and Supervisory Board of the Group were entitled to total short-term compensation of USD 6,908 (six months ended 30 June 2010: USD 4,219), including accrued annual target bonuses of USD 1,070 (six months ended 30 June 2010: USD 1,676) payable on an annual basis subject to meeting annual performance targets and termination payment of USD 2,928 (six months ended 30 June 2010: zero). As at 30 June 2011 the total number of GDRs for which options were granted to members of the Management Board and Supervisory Board under the ESOP was 525,000 (31 December 2010: 2,676,250 GDRs) and conditional rights under LTI plan was 258,885. The total intrinsic value of vested share options amounted to USD 5,313 as at 30 June 2011 (31 December 2010: USD 57,038).

# 7 PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS

	2011		2010	
	Property, plant and equipment	Intangible assets	Property, plant and equipment	Intangible assets
Cost				
Balance as at 1 January	4,362,204	903,198	3,550,018	633,323
Additions	208,194	10,346	124,184	13,373
Assets from acquisitions (Note 5)	5,821	9,439	3,328	5,692
Disposals	(21,700)	(999)	(15,637)	(9,917)
Translation movement	375,513	77,360	(112,127)	(19,678)
Balance as at 30 June	4,930,032	999,344	3,549,766	622,793
Accumulated Depreciation				
Balance as at 1 January	(759,792)	(184,344)	(559,932)	(137,212)
Depreciation charge	(151,681)	(63,155)	(107,208)	(30,631)
Disposals	13,457	999	3,840	9,833
Translation movement	(66,648)	(16,987)	20,725	5,084
Balance as at 30 June	(964,664)	(263,487)	(642,575)	(152,926)
Net Book Value				
Balance as at 1 January	3,602,412	718,854	2,990,086	496,111
Balance as at 30 June	3,965,368	735,857	2,907,191	469,867

The buildings are mostly located on leased land. Land leases with periodic lease payments are disclosed as part of commitments under operating leases (Note 20). Certain land leases are prepaid for a 49 year term. Such prepayments are presented as prepaid leases in the statement of financial position and amount to USD 96,715 (31 December 2010: USD 99,862).

# 8 GOODWILL

Movements in goodwill arising on the acquisition of subsidiaries are:

	2011	2010
Cost:		
Gross book value at 1 January	4,174,858	2,970,518
Acquisition of subsidiaries (Note 5)	11,080	9,439
Translation to presentation currency	353,849	(91,118)
Gross book value at 30 June	4,539,787	2,888,839
Accumulated impairment losses:		
Accumulated impairment losses at 1 January	(2,175,817)	(2,192,557)
Translation to presentation currency	(186,080)	66,854
Accumulated impairment losses at 30 June	(2,361,897)	(2,125,703)
Carrying amount at 30 June	2,177,890	763,136
Carrying amount at 1 January	1,999,041	777,961

#### Goodwill Impairment Test

For the purposes of impairment testing, goodwill is allocated to a single cash-generating unit (CGU) being the retailing operation in Russia. This represents the lowest level within the Group at which the goodwill is monitored for internal management purposes.

The CGU to which goodwill has been allocated is tested for impairment annually or more frequently if there are indications that the CGU might be impaired. Goodwill is tested for impairment at the CGU level by comparing carrying values of CGU assets including allocated goodwill to their recoverable amounts. The recoverable amount of CGU is determined as the higher of fair value less cost to sell or value in use.

There was no impairment of goodwill from 31 December 2008. No events indicating triggers of goodwill impairment occurred in the six months ended 30 June 2011. The Group will perform an annual impairment test of goodwill at 31 December 2011.

# 9 LOANS ORIGINATED

In 2011 the Group provided a secured by shares loan in the amount of RUR 1 bln or USD 35,618 to A5 Pharmacy Retail Limited.

# 10 AVAILABLE-FOR-SALE INVESTMENTS

In May 2011 the Group acquired 8.45% stake in A5 Pharmacy Retail Limited, pharmacy chain. The Group calculated fair value of investments based on estimates of the independent appraisal. Change of the fair value of investment during the reporting period was not significant.

# 11 BORROWINGS

		30 June 2011		31 December 2010			
	Interest rate, % p.a.	Current During 1 year	Non- current In 1 to 3 years	Total	Current During 1 year	Non- current In 1 to 3 vears	Total
USD Club Ioan	USD Libor+2.5%	-	389,870	389,870	-	388,595	388,595
RUR Club loan	MosPrime+2.5%	-	439,953	439,953	-	405,292	405,292
RUR Bonds	7.75%-16.5% MosPrime+2.7%-	138,530	667,818	806,348	253,589	556,769	810,358
RUR Bilateral Loans	3.1%	8,248	1,116,709	1,124,957	5,790	1,494,738	1,500,528
RUR Bilateral Loans	7.83%-7.85%	42,565	849,301	891,866	36,620	232,963	269,583
RUR Bilateral Loans	4.4%-4.6%	443,442	-	443,442	210,005	98,435	308,440
USD Non-bank loans	12%	2,000	-	2,000	2,000	-	2,000
Total borrowings		634,785	3,463,651	4,098,436	508,004	3,176,792	3,684,796

In June 2011 the Group fulfilled its obligations in respect of RUR 8 billion corporate bonds. As a result of put option realization bonds with notional amount of RUR 1.9 bln remained at the X5 Finance account. The new annual rate for the next 6 semi-annual coupons is 7.75%.

All borrowings at 30 June 2011 are shown net of related transaction costs of USD 32,870 which are amortized over the term of loans using the effective interest method (31 December 2010: USD 30,219).

In accordance with loan facilities the Group maintains an optimal capital structure by tracking certain requirements: the maximum level of Net Debt/EBITDA (4.00 / 4.25 after acquisition), minimum level of EBITDA/Net Interest expense (2.75).

# 12 SHARE CAPITAL

In 2011 the Group transferred 12,844 GDRs in order to fulfil its obligation under Employee Stock Option Program.

As at 30 June 2011 the Group had 190,000,000 authorized ordinary shares of which 67,817,158 ordinary shares are outstanding and 76,060 ordinary shares are held as treasury stock.

#### 13 EARNINGS PER SHARE

Basic earnings per share are calculated by dividing the profit or loss attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the year, excluding treasury shares.

Earnings per share are calculated as follows:

	Six months ended 30 June 2011	Six months ended 30 June 2010
Profit attributable to equity holders of the Parent	170,241	104,065
Weighted average number of ordinary shares in issue	67,815,053	67,813,947
Effect of share options granted to employees	111,140	263,360
Weighted average number of ordinary shares for the purposes of		
diluted earnings per share	67,926,193	68,077,307
Basic earnings per share for profit from continuing operations (expressed in USD per share)	2.51	1.53
Diluted earnings per share for profit from continuing		
operations (expressed in USD per share)	2.51	1.53

#### 14 EXPENSES

Among other expenses charged for the six months ended 30 June 2011 are operating lease expenses, which include USD 286,271 of minimum lease payments (six months ended 30 June 2010: USD 173,794) and contingent rents of USD 14,265 (six months ended 30 June 2010: USD 12,887).

# 15 FINANCE INCOME AND COSTS

	Six months ended	Six months ended
	30 June 2011	30 June 2010
Interest expense	150,479	59,112
Interest income	(1,851)	(1,411)
Other finance costs, net	4,746	7,363
	153,374	65,064

# 16 SHARE-BASED PAYMENTS

#### Employee stock option program

In 2007 the Group introduced an employee stock option program (ESOP) for its key executives and employees. Each option that may be granted under the ESOP carries the right to one GDR. The program ran in four tranches granted over the period to 19 May 2009. The vesting requirement of the program is the continued employment of participants.

In total, during the six months ended 30 June 2011 the Group recognized income related to the ESOP in the amount of USD 25,367 (expenses during six months ended 30 June 2010: USD 32,167). At 30 June 2011 the share-based payments liability amounted to USD 22,049 (31 December 2010: USD 89,298). The equity component was effectively zero at 30 June 2011 (31 December 2010: zero). The total intrinsic value of vested share options amounted to USD 12,572 as at 30 June 2011 (31 December 2010: USD 83,162).

Details of the share options outstanding during the six months ended 30 June 2011 are as follows:

	Number of share options	Weighted average exercise price, USD
Outstanding at the beginning of the period	4,056,550	25.7
Exercised during the period	(2,703,850)	24.8
Cancelled during the year	(191,500)	24.1
Outstanding at the end of the period	1,161,200	28.3
Exercisable at 30 June 2011	1,161,200	28.3

The fair value of services received in return for the share options granted to employees is measured by reference to the fair value of the share options granted which is determined at each reporting date. The estimate of the fair value of the services received is measured based on the Black-Scholes model. Expected volatility is determined by calculating the historical volatility of the Group's share price over the period since May 2006. Management assumes that holders will exercise the options on the expiry date of the options due to behavioral considerations. Other key inputs to the calculation of ESOP liability at 30 June 2011 were as follows:

Expected GDR price	45.66
Expected volatility	53%
Risk-free interest rate	3%
Dividend yield	0%

#### Employee stock plan

In 2010 the Group introduced its next generation long term incentive plan in the form of a Restricted Stock Unit Plan (RSU Plan) for its key executives and employees. Each Restricted Stock Unit (RSU) that may be granted under the RSU Plan carries the right to one GDR. The program runs in four tranches granted over the period to 19 May 2014. Over the period of four calendar years starting 2010, the RSU Plan provides for the annual grant of conditional rights to RSUs, subject to i) the achievement of specific performance criteria of the Group (KPIs) and ii) continuous employment with the Group until the completion of the vesting period. The KPIs mainly relate to (i) the performance of the Group compared to the performance of a selected group of comparable competitors in achieving sustained growth and an increasing presence in its markets of operation and (ii) maintain agreed profitability ratio of the Group at a pre-defined level.

# 16 SHARE-BASED PAYMENTS (continued)

#### Employee stock plan (continued)

Members of the Supervisory Board may be granted conditional RSUs not subject to performance criteria. The General Meeting of Shareholders determines the number of conditional RSUs granted to members of the Supervisory Board. The RSU Plan was approved by Annual General Meeting of Shareholders on 25 June 2010. The first and second tranche will vest on 19 May 2013 and 19 May 2014. Upon vesting the RSUs will be converted into GDRs registered in the participant's name. Subsequently, GDRs are subject to a two-year lock-in period during which period the GDRs cannot be traded.

In total, during the six months ended 30 June 2011 the Group recognized income related to the RSU plan in the amount of USD 567 (expenses during six months ended 30 June 2010: USD 1,582). At 30 June 2011 the equity component was USD 6,746 (31 December 2010: USD 5,965). The fair value of services received in return for the conditional RSUs granted to employees is measured by reference to the market price of the GDRs which is determined at grant date.

Details of the conditional rights outstanding during the six months ended 30 June 2011 are as follows:

	Number of conditional rights	Weighted average fair value, USD
Outstanding at the beginning of the period	832,702	35.50
Granted during the period	590,163	36.00
Forfeited during the period	(371,005)	35.50
Outstanding at the end of the period	1,051,860	35.78

#### 17 INCOME TAX

	Six months ended 30 June 2011	Six months ended 30 June 2010
Current income tax charge	(70,410)	(50,680)
Deferred income tax benefit/(expenses)	9,917	(3,232)
Income tax expense	(60,493)	(53,912)

#### 18 SEASONALITY

The Group experiences seasonal effects on its business – increased customer activity in December results in an increase in sales made by the Group. The majority of expenses have the same trend as sales with the following exceptions:

- Volume of repair and maintenance work increases in the May-September period as the ambient temperature is conductive to this activity. In addition, the lower level of customer activity enables the Group to minimize missed profits;
- Utility expenses are normally higher during winter period due to increased electricity and heating service consumption.

#### 19 FINANCIAL RISKS MANAGEMENT

#### Currency risk

The Group is exposed to foreign exchange risk arising from currency exposure with respect to the US Dollar borrowings. From operational perspective the Group does not have any substantial currency exposures due to the nature of its operations being all revenues and expenses fixed in the local currency (RUR). All other transactions in the foreign currency except for financing arrangements are insignificant.

The Group has significantly reduced its foreign currency exposure through refinancing of the syndicated loan, foreign exchange risk is mostly limited to USD 400,000 tranche of the new club (Note 11). Foreign exchange risk is therefore considered to be insignificant.

As a part of its currency risk mitigation policy the Group attracts new loans and refinances existing ones primarily in the local currency (RUR).

# 19 FINANCIAL RISKS MANAGEMENT (continued)

#### Interest rates risk

As the Group has no significant interest-bearing assets, the Group's income and operating cash inflows are substantially independent of changes in market interest rates. Interest rate risk (MosPrime and LIBOR rate risk) arising from floating rate borrowings is managed through the balanced credit portfolio, using different types of financing instruments on the basis of fixed and floating rates.

#### Liquidity risk

Liquidity risk is defined as the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. Liquidity risk is managed by the Group Treasury.

The following is an analysis of the contractual undiscounted cash flows payable under financial liabilities and as at the balance sheet date at spot foreign exchange rates:

	30 June 2011		31 December 2010	
_	During 1 year	In 1 to 3 years	During 1 year	In 1 to 3 years
Borrowings	910,951	3,770,893	782,376	3,554,263
Trade accounts payable	1,476,545	-	1,851,454	-
Finance lease liabilities	1,739	2,171	1,680	2,737
Other finance liabilities	403,125	-	438,165	-
	2,792,360	3,773,064	3,073,675	3,557,000

At 30 June 2011 the Group has negative working capital of USD 1,127,922 (31 December 2010: USD 1,188,798) including short-term borrowings of USD 634,785 (31 December 2010: USD 508,004).

At 30 June 2011 the Group had available bank credit lines of USD 2,032,367 (31 December 2010: USD 1,129,063).

Management regularly monitors the Group's operating cash flows and available credit lines to ensure that these are adequate to meet the Group's ongoing obligations and its expansion programs. Part of the short term liquidity risk is seasonal, with the highest peak in 1st quarter and strong cash generation in 4th quarter, therefore the Group negotiates the maturity of short-term credit lines for the 4th quarter, if required, when the free cash flow allows for the repayment of short-term debts. Part of the existing lines in the local currency (RUR) are provided on a rolling basis which is closely monitored by detailed cash flow forecasts and are managed by Group Treasury.

The Group's capital expenditure program is highly discretionary. The Group optimizes its cash outflows by managing the speed of execution of current capex projects and by delaying future capital extensive programs, if required.

The Group is carefully monitoring its liquidity profile by maximizing the drawdown periods within revolving credit facilities as well as extending existing credit facilities or obtaining new credit lines. The Group manages liquidity requirements by the use of both short-term and long-term projections and maintaining the availability of funding. Based on the review of the current liquidity position of the Group management considers that the available credit lines and expected cash flows are more than sufficient to finance the Group's current operations.

# 20 COMMITMENTS AND CONTINGENCIES

#### Commitments under operating leases

At 30 June 2011, the Group operated 1,783 stores through rented premises (31 December 2010: 1,612 stores). There are two types of fees in respect of operating leases payable by the Group: fixed and variable. For each store fixed rent payments are defined in the lease contracts. The variable part of rent payments is predominantly denominated in RUR and normally calculated as a percentage of turnovers. Fixed rent payments constitute the main part of operating lease expenses of the Group as compared to the variable fees.

The present value of future minimum lease payments and their nominal amounts under non-cancellable operating leases of property are as follows (net of VAT):

	30 June 2011 (present value)	31 December 2010 (present value)	30 June 2011 (nominal value)	31 December 2010 (nominal value)
During 1 year	326,605	309,303	350,245	331,691
In 2 to 5 years	680,372	646,304	994,505	947,133
Thereafter	259,297	264,161	807,781	825,790
	1,266,274	1,219,768	2,152,531	2,104,614

#### 20 COMMITMENTS AND CONTINGENCIES (continued)

#### Commitments under operating leases (continued)

A discount rate applied in determining the present value of future minimum lease payments is based on the Group's weighted average cost of capital (12-15%).

#### Capital expenditure commitments

At 30 June 2011 the Group contracted for capital expenditure of USD 89,222 (net of VAT) (31 December 2010: USD 83,425).

#### Taxation environment

Russian tax, currency and customs legislation is subject to varying interpretations, and changes, which can occur frequently. Management's interpretation of such legislation as applied to the transactions and activity of the Group may be challenged by the relevant regional and federal authorities. Recent events within the Russian Federation suggest that the tax authorities may be taking a more assertive position in their interpretation of the legislation and assessments, and it is possible that transactions and activities that have not been challenged in the past may be challenged as not having been in compliance with Russian tax laws applicable at the relevant time. In particular, the Supreme Arbitration Court issued guidance to lower courts on reviewing tax cases providing a systematic roadmap for anti-avoidance claims, and it is possible that this will significantly increase the level and frequency of tax authorities scrutiny. As a result, significant additional taxes, penalties and interest may be assessed. Fiscal periods remain open to review by the authorities in respect of taxes for three calendar years preceding the year of review. Under certain circumstances reviews may cover longer periods.

Russian transfer pricing legislation introduced on 1 January 1999 provides the possibility for tax authorities to make transfer pricing adjustments and impose additional tax liabilities in respect of all controllable transactions, provided that the transaction price differs from the market price by more than 20%. Controllable transactions include transactions with interdependent parties, as determined under the Russian Tax Code, and all cross-border transactions (irrespective of whether performed between related or unrelated parties), transactions where the price applied by a taxpayer differs by more than 20% from the price applied in similar transactions by the same taxpayer within a short period of time, and barter transactions. There is no formal guidance as to how these rules should be applied in practice. The arbitration court practice in this respect is contradictory.

Inter-company transactions undertaken by the companies of the Group are potentially subject to transfer pricing controls established by Article 40 of the Russian Tax Code. Tax liabilities arising from inter-company transactions are determined using actual transaction prices. It is possible with the evolution of the interpretation of the transfer pricing rules in the Russian Federation and the changes in the approach of the Russian tax authorities, that such transfer prices could potentially be challenged in the future. Given the brief nature of the current Russian transfer pricing rules, the impact of any such challenge cannot be reliably estimated; however, it may be significant to the financial condition and operations of the entity.

The Group includes companies incorporated outside of Russia. Tax liabilities of the Group are determined on the assumption that these companies are not subject to Russian profits tax because they do not have a permanent establishment in Russia. The Russian tax legislation does not provide detailed rules on taxation of foreign companies. It is possible that with the evolution of the interpretation of these rules and the changes in the approach of the Russian tax authorities, the non-taxable status of some or all of the foreign companies of the Group in Russia may be challenged. The impact of any such challenge cannot be reliably estimated.

Russian tax legislation does not provide definitive guidance in many areas. From time to time, the Group adopts interpretations of such uncertain areas that reduce the overall tax rate of the Group. As noted above, such tax positions may come under heightened scrutiny as a result of recent developments in administrative and court practices; the impact of any challenge by the tax authorities cannot be reliably estimated; however, it may be significant to the financial condition and operations of the entity.

Management regularly reviews the Group's taxation compliance with applicable legislation, laws and decrees and current interpretations published by the authorities in the jurisdictions in which the Group has operations. Furthermore, management regularly assesses the potential financial exposure relating to tax contingencies for which the three years tax inspection right has expired but which, under certain circumstances, may be challenged by the regulatory bodies. From time to time potential exposures and contingencies are identified and at any point in time a number of open matters may exist.

# 20 COMMITMENTS AND CONTINGENCIES (continued)

#### Taxation environment (continued)

Management estimates that possible exposure in relation to the aforementioned risks, as well as other profits tax and non-profits tax risks (e.g. imposition of additional VAT liabilities), that are more than remote, but for which no liability is required to be recognised under IFRS, could be several times the additional accrued liabilities and provisions reflected on the statement of financial position at that date (and potentially in excess of the Group's profit before tax for the year). This estimation is provided for the IFRS requirement for disclosure of possible taxes and should not be considered as an estimate of the Group's future tax liability.

Provisions and liabilities for tax uncertainties recognized on acquisitions (Note 5) are attributable to profit tax and non-profits tax risks with expiration within three years from the year when acquisition occurred.

At the same time management has recorded liabilities for income taxes and provisions for taxes other than income taxes in the amount of USD 180,509 at 30 June 2011 (31 December 2010: USD 165,896) in these condensed consolidated interim financial statements as their best estimate of the Group's liability related to tax uncertainties as follows:

Balance at 1 January 2010	
Increases due to acquisitions during the year recorded as part of the purchase price allocation	78,414
Release of provision	(60,262)
Translation movement	657
Balance at 31 December 2010	165,896
Increases due to acquisitions during the year recorded as part of the purchase price allocation	854
Release of provision	(375)
Translation movement	14,134
Balance at 30 June 2011	180,509

# 21 SUBSEQUENT EVENTS

In July 2011 the Group signed with Sberbank new agreement for partial conversion of existing indebtedness under Sberbank loans of the Group in the amount of RUR 15.2 bln to fixed rate basis and extension of tranches to 5 years.

In July 2011 the Group repaid all loans from Narodny acquisition (Note 5).