

**Financial report 2019**

**Volkswagen Financial Services N.V.**

**Amsterdam**

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## Supervisory Board Report

The balance sheet total and the result for the financial year 2019 of Volkswagen Financial Services N.V. ('FSNV' or 'the Company') are in line with the expected development of the Company.

The solvency and liquidity of the Company remained good. The issuance activities of FSNV in the capital markets were coordinated with Volkswagen Financial Services AG.

The diesel issue, which surfaced in 2015, has been addressed by the ultimate group parent company, Volkswagen AG, by entering into settlement agreements with the authorities in the respective countries.

In 2019, Moody's rated Volkswagen Financial Services AG, the parent company, with Prime-2 / A3 (short term / long term) with stable outlook while Standard & Poor's rated Volkswagen Financial Services AG with A-2 / BBB+ (short term / long term) also with a stable outlook.

The Management Board informed the Supervisory Board in 2019 continuously on the developments regarding issuance activities and risk exposure. Risk limits set by the Supervisory Board were adhered to.

In principle, one third of the Supervisory Board should be female; however, currently there is only one member in the Supervisory Board of the Company. The Company will deal with this recommendation in the future

The Supervisory Board does not divide the responsibilities into sub-committees, but takes charge of all tasks that such committees traditionally would fulfil.

During the Annual General Meeting held on 4 July 2019, BDO Audit & Assurance B.V. was reelected as independent auditors for the fiscal year 2019. The independent auditors audited the annual financial statement of FSNV and issued an unqualified audit opinion.

Amsterdam, 10 March 2020

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Original was signed by  
Frank Fiedler, Chairman of the Supervisory Board

# Management Report

## Business Strategy and Objectives

Volkswagen Financial Services N.V. ('FSNV'), founded in 1983, is one of the funding vehicles of Volkswagen Financial Services AG ('FSAG') and its subsidiaries. FSNV raises funds by issuing bonds and commercial papers in the international capital markets and lends the proceeds to Volkswagen Financial Services companies and joint ventures. FSNV provides the capital market funding as a service within Volkswagen Financial Services Group, thereby achieving an adequate return commensurate with the efforts and associated risks.

## Funding

Basis for the issuing activities are the EUR 35 billion Debt Issuance Programme ('DIP') that adheres to the European Prospectus Directive and is regularly updated, as well as the EUR 5 billion Commercial Paper ('CP') Programme. All issuances are fully guaranteed by FSAG.

Therefore, the FSNV rating by Moody's and Standard & Poor's is derived from the FSAG rating. Moody's assessed the risk with Prime-2 / A3 (short/long term) with a stable outlook while Standard & Poor's assessed the rating with A-2 / BBB+ (short/long term) with a stable outlook in 2019.

Throughout 2019, FSNV raised a EUR equivalent of 2.5 billion under the DIP-programme (2018: EUR 1.0 billion) with multi-tranche bonds and a total EUR equivalent of 0.8 billion with 34 transactions under the mentioned CP Programme (2018: EUR equivalent 1.2 billion). The proceeds were granted to Volkswagen Financial Services Group companies.

In 2019, FSNV also redeemed bonds with a EUR equivalent of 0.7 billion (2018: EUR 0.5 billion) and CPs totalling EUR 1.1 billion (2018: EUR 1.6 billion). Borrowings from VW Group companies amounted to EUR 0.4 billion (2018: EUR 0.2 billion), repayments to EUR 0.3 billion (2018: 1.0 billion).

## Financial results

FSNV generated a profit after tax of EUR 10,6 million in 2019 against EUR 10.4 million in 2018. The Company generates income from the Group financing business. Interest surplus amounted to EUR 16,0 million (2018: EUR 13.7 million).

Given that issuances under the DIP and CP-Programmes are guaranteed by FSAG, the overall financial position is sound.

## Risks

FSNV is exposed to business and financial risks. Business risks comprise inter alia legal, operational, personnel, reputational and compliance risks. FSNV is adhering to the Governance, Risk and Compliance Guidelines of Volkswagen Financial Services AG managing the aforementioned risks within the Group policies.

The main financial risks of FSNV are liquidity risk, credit risk, currency risk and interest rate risk.

Liquidity risk is defined as the risk of not being able to meet own payment obligations in full or when due.

Credit risk is defined as the risk of incurring losses as a result of a default of a borrower or bank.

Currency risk refers to the potential loss in open currency positions arising from adverse changes in exchange rates.

Interest rate risk occurs because of fixed and floating interest rate mismatches between asset and liability items on the balance sheet.

The Supervisory Board has established narrow risk limits to restrict these risks and achieve a low risk exposure.

### **Risk policies**

The Board of Management is responsible for the internal control, the management of risks within the company and for the assessment of the effectiveness of the control systems.

Liquidity risk is contained by extending loan amounts sourced from bond or CP-issuances to Volkswagen Financial Services Group companies at identical tenors as the funded amounts. VW Group borrowers repay their loans on the same due date when FSNV's own payment obligations to the capital markets become due.

Credit risk is addressed by monitoring the financial stability of the Group borrowers and external banks. A fair value and impairment trigger assessment is performed for Group companies at least once a year or in case of need. Banks are monitored centrally at Volkswagen Financial Services AG based on rating and financial analyses. Financial transactions are only conducted with approved banks.

Currency risk is limited by matching funding and lending currency amounts. In case funding and lending currency do not match, derivatives are used to achieve closed positions.

Interest rate risk is contained by matching the fixed and floating interest rate terms of the funding and lending amounts. Mismatches are closed using interest rate derivatives.

For remaining mismatches, the Supervisory Board has defined narrow limits. FSNV uses adequate tools to assess and to monitor risks. On a monthly basis, a detailed mismatch report, containing all relevant risks, is presented to the management. In 2019, limits were not exceeded.

### **Diesel issue**

In September 2015, the California Air Resources Board (CARB) and the US Environmental Protection Agency (EPA) publicly announced that irregularities in relation to nitrogen oxide emissions had been discovered in emission tests on certain vehicles with diesel engines, resulting in violations of US environmental laws.

Depending on the different emissions regulations in the various countries, Volkswagen has rectified and is rectifying the diesel engine software, applied technical measures, compensated owners for reduced residual values or took back affected cars. The financial impact of this incident to the Group is discussed in the quarterly and annual reports of Volkswagen AG.

The majority of FSNV's borrowers have either financed cars with affected diesel engines or have them in their lease car inventory. However, investors and the financial markets assess the risks FSNV is exposed to on the background of the guarantee by FSAG, since investors have full recourse to FSAG. FSNV management has also assessed the impact of the "diesel emission issue" on the borrowers of FSNV by analysing in detail the financial situation of the borrowers as well as budget forecasts and concluded that FSNV is not exposed to higher credit risk.

## **Compliance with tax and regulatory requirements**

The Company had its tax returns up to and including 2016 reviewed by the Dutch Tax Authorities, which resulted in a refund of EUR 1.3 million. For the tax returns for 2017 and 2018, a final assessment has not yet been received.

Due to its issuing activities in the capital markets and the listing at the Luxembourg Stock Exchange, the Company is complying with the regulatory requirements regarding the yearly submission of its annual financial statements to the Dutch Financial Market Authority (the "AFM") and the approval requirements for its prospectuses by the Commission de Surveillance du Secteur Financier of the Grand Duchy of Luxembourg (the "CSSF").

## **Compliance & Integrity**

FSNV's compliance management system is aligned with national and international laws and standards. Its objective is to encourage, reinforce and ensure compliant behavior in the Company in a lasting manner. The focus of FSNV's compliance organization is on preventing corruption, breaches of trust, embezzlement, fraud and money laundering and thereby on reducing the risk of unlawful actions. The Code of Conduct is the key element for raising awareness among staff of correct behavior and finding the right contact person in cases of doubt. Where laws and regulations have been violated, FSNV's whistleblower system is a suitable tool for taking appropriate action.

The Company exercises responsibility in relation to compliance and integrity matters. The most important principles include compliance with laws and regulations, the establishment of secure processes, and dealing openly with mistakes so that they can be avoided or rectified in the future. The Company regards acting with integrity, compliance and honesty as an essential prerequisite for success. For this reason, compliance with national and international laws and regulations, internal rules and voluntary commitments is among the Company's most important principles. In terms of integrity, the Company aims to become a role model for a modern, transparent and successful enterprise.

## **Non-financial matters**

FSNV is not obliged to disclose a non-financial statement and refers to the combined, separate non-financial report of Volkswagen AG for the fiscal year 2019, which will be available on the website [www.volkswagenag.com](http://www.volkswagenag.com).

## **Expectations 2020**

FSNV will continue in 2020 its issuing activities in the capital markets. In line with the long-term business strategy, the Volkswagen Financial Services Group plans to develop new markets and to improve its position in existing markets.

We expect that FSAG will keep FSNV's capital reserve on an adequate level. As several Volkswagen Financial Services companies worldwide are going to use the attractive European funding opportunities, FSNV foresees additional requests for refinancing which will be taken care of with reinstated and increased capital market issuances under the DIP and CP-programmes.

Based on this assumption, we expect a moderate increase in total business volume for FSNV in 2020. Taking into account the expected growth in business volume and the interest environment, the development of interest income should be at a similar level as in previous years. The financial statements have been prepared under the going concern assumption.

In principle, one third of the Management Board should be female; however, currently there are only two Managing Directors in the Management Board of the Company. The Company will deal with this recommendation in the future.

The Management Board declares to the best of their knowledge:

1. the financial statements for 2019 give a true and fair view of the assets, the liabilities, the financial position and the results of the company; and
2. the management report gives a true and fair view of the company's situation as at the balance sheet date, the events that occurred during 2019 and the risks to which the company is exposed.

Amsterdam, 10 March 2020

Original has been signed by  
Thomas Fries, Managing Director

Original has been signed by  
Bernd Bode, Managing Director

## **Financial statements**



## Balance sheet as at 31 December 2019

(after proposed appropriation of profit)

		31 December 2019		31 December 2018	
	Ref.	EUR'000	EUR'000	EUR'000	EUR'000
<i>Assets</i>					
<b>Fixed assets</b>					
Financial fixed assets:					
Shares in participations	4	-		1	
Loans to Volkswagen Group companies	4	5,743,490		3,465,780	
Loans to joint ventures of the Volkswagen Group	4	244,954		223,187	
<b>Total fixed assets</b>			5,988,444		3,688,968
<b>Current assets</b>					
Receivables due from Volkswagen Group companies	5	1,330,444		1,668,427	
Receivables due from joint ventures of the Volkswagen Group	5	276,225		504,486	
Loans to external parties	6	500		500	
Other assets	7	42,972		53,421	
Prepaid and deferred charges	8	14,592		8,912	
<b>Total current assets</b>			1,664,733		2,235,746
<b>Cash at banks and in hand</b>	9		3,691		5,209
<b>Total assets</b>			7,656,868		5,929,923

The accompanying notes are integral parts of these financial statements.

<i>Liabilities</i>		<b>31 December 2019</b>		<b>31 December 2018</b>	
	Ref.	EUR'000	EUR'000	EUR'000	EUR'000
<i>Shareholder's equity and liabilities</i>					
<b>Shareholder's equity</b>	10				
Issued and paid-up share capital		454		454	
Share premium reserve		1,115,000		1,115,000	
Retained earnings		149,779		139,195	
<b>Total shareholder's equity</b>			1,265,233		1,254,649
<b>Long-term liabilities</b>					
Bonds	11	4,996,578		3,138,999	
Liabilities to Volkswagen Group companies	11	397,000		97,000	
<b>Total long-term liabilities</b>			5,393,578		3,235,999
<b>Current liabilities</b>					
Bonds	12	857,969		678,288	
Liabilities to Volkswagen Group companies	12	45,625		255,357	
Commercial papers	12	20,012		417,252	
Other liabilities	13	59,909		59,171	
Deferred income	14	14,542		29,207	
<b>Total current liabilities</b>			998,057		1,439,275
<b>Total shareholder's equity and liabilities</b>			7,656,868		5,929,923

The accompanying notes are integral parts of these financial statements.

## Income statement for the year ended 31 December 2019

		<b>2019</b>		<b>2018</b>	
	Ref.	EUR'000	EUR'000	EUR'000	EUR'000
<b>Net financial income</b>					
Interest income and similar income	16	172,127		163,164	
Interest expenses and similar expenses	16	(156,113)		(149,459)	
Other operating income	17	43		46	
<b>Total net financial income</b>			16,057		13,751
<b>Expenses</b>					
Other operating expenses	18	(39)		(38)	
General and administrative expenses	19	(2,174)		(1,987)	
<b>Total expenses</b>			(2,213)		(2,025)
<b>Profit and (loss) before income taxes</b>			13,844		11,726
Taxation on result on ordinary activities	24		(3,261)		(1,364)
<b>Net profit and (loss) after taxation</b>			10,584		10,361

The accompanying notes are integral parts of these financial statements.

## Cash flow statement for the year ended 31 December 2019

	2019		2018	
	EUR'000	EUR'000	EUR'000	EUR'000
<b>Cash (used in) generated from operations</b>				
Interest received	181,379		161,824	
Interest paid	(106,004)		(154,151)	
Other operating income	3		7	
Guaranty fees paid	(3,150)		(2,500)	
General and other Expenses paid	(2,017)		(2,067)	
Corporate income tax received/ paid	2,175		(685)	
Net cash from/ used in operating activities		72,387		2,428
<b>Cash flow from investment activities</b>				
Loans issued to VW Group companies & JV	(9,141,634)		(16,503,199)	
Collection of loans to VW Group companies & JV	7,509,639		16,873,277	
Net cash from/ used in investment activities		(1,631,996)		370,078
<b>Cash flow from financing activities</b>				
Proceeds from borrowings	2,926,409		1,218,072	
Repayment of borrowings	(1,054,644)		(1,442,630)	
Proceeds from commercial papers	715,827		1,244,402	
Repayment of commercial papers	(1,112,533)		(1,552,665)	
Derivatives	83,032		161,205	
Net cash from/ used in financing activities		1,558,091		(371,616)
<b>Net cash flows</b>		(1,518)		890
<b>Balance as at 1 January</b>		5,209		4,319
<b>Movement</b>		(1,518)		890
<b>Balance as at 31 December</b>		3,691		5,209

The accompanying notes are integral parts of these financial statements.

## Notes to the financial statements

### 1 General

#### 1.1 Activities

Volkswagen Financial Services N.V. ('FSNV' or 'the Company'), founded in 1983, is a 100% subsidiary of Volkswagen Finance Overseas BV ('Overseas'), who in turn is a 100% subsidiary of Financial Services AG ('VWFSAG'). The ultimate parent company is Volkswagen AG (VWAG).

On 1 November 2018, the parent company of Volkswagen Financial Services changed from VWFSAG to Overseas.

FSNV's registered office is located at Paleisstraat 1, 1012 RB Amsterdam, The Netherlands. The Company is registered with the Dutch Register of Commerce under No. 33172400. FSNV maintains a website at [www.vwfs.nl](http://www.vwfs.nl).

The main purpose of the Company is the financing of and participation in Group companies. FSNV has access to several funding sources such as bonds, notes and commercial paper as well as inter-company loans.

All external issuances of financial instruments are guaranteed by FSAG. FSNV has lent more than 95% of the proceeds of these borrowings to Group companies or joint ventures.

Due to its issuing activity in the capital markets, FSNV is subject to the regulatory supervision by the Dutch Financial Market Authority (Autoriteit Financiële Markten, 'AFM') and has to submit its yearly and half-yearly annual reports to the AFM.

Bonds issued by FSNV are listed at the Luxembourg Stock Exchange. The bond prospectuses have been approved by the Commission de Surveillance du Secteur Financier of the Grand Duchy of Luxembourg ('CSSF').

#### 1.2 Related parties

All legal entities that can be controlled, jointly controlled or significantly influenced by FSNV are considered to be related parties. Also entities which can control or significantly influence the Company are considered to be related parties. In addition, statutory directors, other key management of the Company or the ultimate parent company and close relatives are regarded as related parties.

#### 1.3 Consolidation and shares in participations

FSNV holds one share in Volkswagen Finance Belgium S.A., Brussels.  
The ultimate parent company of FSNV is FSAG (Brunswick, Germany). The consolidation, including all subsidiaries of FSNV, is performed at FSAG level. These consolidated financial statements can be obtained from the Company.

#### 1.4 Note to the cash-flow statement

Consolidated cash flows for the whole Volkswagen Financial Services Group are included in the Volkswagen AG consolidated financial statements; therefore a separate cash flow statement for the Company is not required by Dutch law. To be in line with practice in the capital market, FSNV

prepares a cash flow statement, using the direct method, whereas in previous years, the indirect method for the current year and for the comparative figures, whereas in the Financial Statements of previous years, the indirect method was applied. The change of method does not have any effect on the figures.

The cash items disclosed in the cash flow statement are comprised of cash and cash equivalents. Cash flows denominated in foreign currencies have been translated at average exchange rates. Exchange differences affecting cash items are included in the respective amounts.

Cash from loans granted is included in cash from / used in investment activities. Cash from borrowings and the related derivatives, including capital increases/ dividends paid/ received are included in cash from / used in financing activities.

All other movements are included in cash used/ generated from operations.

## **1.5 Estimates**

The preparation of financial statements in conformity with the relevant rules requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. If necessary for the purposes of providing the view required under Section 362(1), Book 2, of the Dutch Civil Code, the nature of these estimates and judgements, including the related assumptions, is disclosed in the notes to the financial statement items in question. Estimates used for accounting of financial fixed assets and impairment of loans granted are disclosed under note 2.6 and 2.11

## **2 Principles of valuation of assets and liabilities**

### **2.1 General**

The financial statements are prepared in accordance with the statutory provisions of Part 9, Book 2 of the Dutch Civil Code and the firm pronouncements in the Guidelines for Annual Reporting in the Netherlands as issued by the Dutch Accounting Standards Board. The financial statements are presented in EUR, which is also the Company's functional currency, and have been prepared on a going concern basis.

In general, assets and liabilities are stated at the amounts at which they were acquired or incurred, or fair value. If not specifically stated otherwise, they are recognized at the amounts at which they were acquired or incurred. The balance sheet and the income statement include references to the notes.

Unless otherwise stated, amounts are shown in thousands of euros (EUR'000). All amounts shown are rounded, so minor discrepancies may arise from addition of these amounts. Negligible discrepancies could also arise in the comparison with the prior year owing to adjustments in the rounding methodology.

### **2.2 Comparison with prior year**

The principles of valuation and determination of result remain unchanged compared to the prior year.

## 2.3 *Foreign currencies*

### *Functional currency*

Items in the financial statements of the Company's borrowers and subsidiaries are stated with due observance of the currency of the primary economic environment in which the respective group company operates (the functional currency). The financial statements are presented in EUR, i.e. the functional and reporting currency of FSNV.

### *Transactions, receivables and liabilities*

Monetary assets and liabilities denominated in foreign currencies are translated at the period end-rate prevailing on the balance sheet date. Investments in participations are stated at the historical exchange rate at the date of the transaction.

Transactions denominated in foreign currencies in the reporting year are recognized in the financial statements at the exchange rate ruling at the transaction date.

In respect of any positions in the balance sheet that are covered by cross currency interest rate swaps or by foreign exchange forward contracts, the differences in values calculated at closing rates at the end of the year and contract rates are allocated to the respective principals of the loans. If the loan taken is denominated in a currency other than EUR, the respective correction is allocated to this loan. Otherwise, the corresponding loan granted is corrected.

The exchange differences resulting from the translation as of balance sheet date, are recorded in the profit and loss account.

### *Hedge accounting*

FSNV applies hedge accounting. Relationships between hedging instruments and hedged items are documented at the inception of the transaction. FSNV also assesses, both at hedge inception and on an ongoing basis, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items. This is done by comparing the critical qualitative characteristics of the hedge instrument with those of the hedged position. If there is an indication of ineffectiveness, the Company measures this potentially ineffective part by conducting a quantitative ineffectiveness analysis.

## 2.4 *Intangible fixed assets*

Intangible fixed assets are carried at historical cost less amortization. Any impairment as at the balance sheet date is taken into account; impairment exists if the carrying amount of the asset (or the cash-generating unit to which it belongs) exceeds its recoverable amount.

Software licences acquired are capitalised at acquisition cost and amortized over the estimated economic life of three years. Expenditures incurred for the production of identifiable software products that are tailor-made for the group are capitalised. Expenditure in connection with maintenance of computer software and expenses related to research activities are recognized in the income statement.

The useful economic life and amortization method is evaluated as per each balance sheet date.

## 2.5 *Tangible fixed assets*

Fixed assets are valued at acquisition or production cost including directly attributable expenses, less straight-line depreciation over the estimated useful economic life, or market value if lower. Directly attributable production costs include the costs of the raw materials and consumables, and also include installation costs.

For computer hardware a depreciation period of 3 years is used.

The useful economic life and depreciation method is evaluated as of each balance sheet date.

## **2.6 Financial fixed assets**

### *Shares in participations*

The investment in the group company is a minority interest and as the Company cannot exercise significant influence, the asset is valued at historical cost.

The share in the group company is specified in note 1.3.

### *Loans to Volkswagen Group companies and joint ventures of the Volkswagen Group and to third parties*

These loans to Volkswagen Group companies, other participating interests and third parties are loans with a remaining term of more than one year. Receivables disclosed under financial fixed assets are recognized initially at fair value of the amount owed. These receivables are subsequently measured at amortized cost. The main rule is that amortized cost equals the carrying amount of the asset net of any repayments on the principal and plus, or net of, the accumulated amortization, calculated using the effective interest method, of the difference between the amount upon initial recognition (including transaction costs) and the repayments. Straight-line amortization in determining amortized cost is allowed as an alternative if straight-line amortization does not lead to significant discrepancies with the effective interest method. If loans are issued at a discount or premium, the discount or premium is recognized through profit or loss over the maturities of the loans using the effective interest method. In addition, transaction costs are included in the initial valuation and recognized in profit or loss as part of the effective interest method. Impairment losses are deducted from amortized cost and expensed in the income statement.

### *Receivables from joint ventures of the Volkswagen Group*

Interest receivables from joint ventures of the Volkswagen Group are receivables with a remaining term of more than one year and are valued at their nominal value.

## **2.7 Current assets**

All current assets have a maturity within one year.

### *Receivables due from Volkswagen Group companies and joint ventures of the Volkswagen Group*

Receivables are recognized initially at fair value and subsequently measured at amortized cost.

### *Other assets*

The swap interest receivables and income tax receivables are shown under other assets and are initially valued at cost and subsequently at their amortized cost value.

### *Prepaid and deferred charges*

Prepaid and deferred charges are initially valued at cost and are amortized over the remaining life of the services or of the bonds.



#### *Cash at banks and in hand*

Cash at banks and in hand represents cash in hand and bank balances. Cash at banks and in hand is carried at nominal value. Cash at banks denominated in foreign currencies are translated at the period end-rate prevailing on the balance sheet date.

### **2.8 Provisions**

Provisions are recognized for legally enforceable or constructive obligations that exist at the balance sheet date, and for which it is probable that an outflow of resources will be required and a reliable estimate can be made.

Provisions are measured at the best estimate of the amount that is necessary to settle the obligation as per the balance sheet date. Provisions for pension are valued on the basis of actuarial principles. The other provisions are carried at the nominal value of the expenditure that is expected to be necessary in order to settle the obligation, unless stated otherwise.

If obligations are expected to be reimbursed by a third party, such reimbursement is included as an asset in the balance sheet if it is probable that such reimbursement will be received when the obligation is settled.

### **2.9 Long-term liabilities**

#### *Bonds*

The bonds are initially valued at fair value with subsequent measurement at their amortized cost value. All long-term bonds have a remaining maturity of more than one year. No assets were pledged as collateral by the Company.

#### *Liabilities to Volkswagen Group companies*

The liabilities to Volkswagen Group companies are initially valued at fair value with subsequent measurement at their amortized cost value. All liabilities have a maturity of more than one year.

### **2.10 Current liabilities**

#### *Bonds*

The bonds are initially valued at fair value with subsequent measurement valued at their amortized cost value. All short-term bonds are payable within one year.

#### *Commercial papers*

The commercial papers are initially valued at fair value with subsequent measurement valued at their amortized cost value.

#### *Liabilities to Volkswagen Group companies*

The liabilities to affiliated companies are initially valued at fair value with subsequent measurement valued at their amortized cost value. All liabilities are payable within one year.

#### *Other liabilities*

The swap interest payables with a run-off period within one year are shown under other liabilities and are valued at their nominal value.

#### *Trade payables*

The trade payables are initially valued at fair value and subsequently at their amortized cost value and are payable within one year.

#### *Other accrued liabilities*

The accruals are based on sound business judgement and valued at the expected costs.

#### *Deferred income*

The deferred income concerns premiums and cost compensations and is amortized over the remaining life of the loans taken.

#### *Deferred income tax*

Deferred tax liabilities are recognized to provide for timing differences between the value of the assets and liabilities for financial reporting purposes on the one hand and for tax purposes on the other. Deferred tax liabilities are calculated based on the tax rate prevailing on the balance sheet date or the rates that will apply in the future, insofar as these have been set down by law.

#### *Current income tax*

The current Dutch nominal tax rate of 25% has been applied.

### **2.11 Financial instruments**

Loans included in financial and current assets, as well as liabilities and derivative financial instruments, are stated at amortized cost. The Company applies hedge accounting to hedging instruments when hedging interest and currency risk on borrowings and lendings. The Company documents the relationship between hedging instruments and hedged items at the inception of the transaction. Both the derivative and the hedged item are stated at amortized cost. The gain or loss relating to any ineffective portion is recognized in the income statement within finance cost. For more information about the value of the assets, assigned as hedged item, see note 4 and 5, of the liabilities see notes 11 and 12 and of the financial instruments see note 23. The Company has no derivative financial instruments other than the ones used for hedging.

#### *Cost price hedge accounting*

The Company applies cost price hedge accounting to hedge interest risk and currency-risk on borrowings. For the following instruments, (Cross currency) interest rate swaps and FX Swaps hedge accounting is applied.

In applying cost price hedge accounting, the initial recognition of, and the accounting policies for, the hedging instrument are dependent on the hedged item, which has the following implications:

- if the hedged item is recognized at cost in the balance sheet, the derivative instrument is also stated at cost;
- as long as the hedged item is not yet recognized in the balance sheet, the hedging instrument is not re-measured (this applies, for instance, to hedging currency risks on future transactions);
- if the hedged item qualifies as a monetary item denominated in a foreign currency, the derivative instrument, where it has currency elements, is also stated at the period end-rate prevailing at the balance sheet date.

The ineffective portion of the hedge is recognized directly in the income statement.

Hedge effectiveness is assessed by comparing the critical characteristics of the hedge instrument with those of the hedged position. If there is an indication of ineffectiveness, the Company measures this potentially ineffective part by conducting a quantitative ineffectiveness analysis.

## **2.12 Impairment of financial assets**

On each balance sheet date, the Company tests whether there are any indications of assets being subject to impairment. If any such indications are present, the recoverable amount of the asset is determined. If this proves to be impossible, the recoverable amount of the cash-generating unit to which the asset belongs is determined. An asset is subject to impairment if its carrying amount is higher than its realisable value; the realisable value is the higher of the fair value less costs to sell and the value in use.

The fair value is determined based on the active market. Impairment is directly recognized as an expense in the income statement.

If it is established that a previously recognized impairment no longer applies or has declined, the increased carrying amount of the assets in question is not set higher than the carrying amount that would have been determined had no asset impairment been recognized.

The value of an asset in use is determined by estimation of the future net cash flows, based on continued use of the asset.

## **2.13 General**

Result is determined as the difference between the realisable value of services rendered and the costs and other charges for the year. Results on transactions are recognized in the year in which they are realised; losses are taken as soon as they are foreseeable.

## **2.14 Revenue recognition**

Revenue from interest income is allocated to the reporting year in which it occurs. Exchange rate differences arising upon the settlement of monetary items are recognized in the income statement in the period that they arise.

## **2.15 Exchange rate differences**

Exchange rate differences arising upon the settlement of monetary items are recognized in the income statement in the year that they arise unless hedged (notes 17 and 18).

## **2.16 Interest income and similar income and interest expenses and similar expenses**

Interest income and expenses are recognized on a pro-rata basis, taking into account the effective interest rate of the assets and liabilities concerned. When recognising the interest charges, the transaction cost on the loans received is taken into account.

## **2.17 Other operating income and expenses**

Other operating income and expenses include income and expenses that are not directly attributable to the interest income and expenses.

## **2.18 General and administrative expenses**

These expenses include expenses such as personnel expenses, office expenses, consulting and audit fees and depreciation and amortization.

### *Depreciation*

Intangible fixed assets are amortized and tangible fixed assets are depreciated over their expected useful lives as from the inception of their use. Future depreciation is adjusted if there is a change in estimated useful life.

Gains and losses upon the sale of tangible fixed assets are included in other operating income or other operating expenses respectively.

### *Labour and other costs*

Services performed by Volkswagen International Finance N.V. ('VIF') for FSNV are charged at a fixed amount. The fixed amount is evaluated in regular intervals. These costs include for example salaries, rental costs and general costs.

## **2.19 Taxation**

Profit tax is calculated on the profit before taxation in the income statement, taking into account any losses carried forward from previous financial years (insofar as these are not included in deferred tax assets), tax-exempt items and non-deductible expenses. Account is also taken of changes in deferred tax assets and deferred tax liabilities owing to changes in the applicable tax rates.

# **3 Financial instruments and risks**

## **3.1 Market risk**

### *General market risk due to events at Volkswagen AG*

Government authorities in a number of jurisdictions worldwide have conducted and are conducting investigations of Volkswagen Group regarding findings of irregularities in relation to exhaust emissions from diesel engines in certain Volkswagen Group vehicles. The results of these and any future investigations and criminal litigations, may have a material adverse effect on Volkswagen Group's business, financial position, results of operations and reputation, as well as the prices of its securities and its ability to make payments under its securities.

Volkswagen Financial Services N.V.'s commercial success largely depends on the financial health and the reputation of the ultimate shareholder Volkswagen AG and due to the events, Volkswagen Financial Services N.V. may not succeed in obtaining funds for financing requests in due time and to the extent necessary.

In addition, because of the investigations, Volkswagen Financial Services N.V. as an issuer may face risks arising from legal disputes with investors claiming damages for alleged breaches of capital market laws.

### *Currency risk*

To avoid currency risk, the loans to FSAG group companies and to joint ventures of the FSAG Group and the related funding are generally matched in currency terms. If not, currency swaps are executed to achieve the matched basis.

In cases where the matching cannot be achieved completely, the Supervisory Board has set small currency limits for individual currencies. Matching policies are closely monitored and enforced. Consequently, currency risk is comparatively remote. In 2019, the limits were not exceeded.

#### *Interest rate risk*

Based on funding requests by FSAG group companies and joint ventures of the FSAG Group FSNV issues notes to investors matching the fixed or variable interest requirement of the FS-related parties. In cases where the investor looks for a different interest structure, FSNV is using interest rate swaps or cross currency interest rate swaps to convert the interest into the structure required by the related parties. The Supervisory Board authorised FSNV to run a certain interest rate risk. A limit system and tools to monitor and manage the risk have been set up. Interest mismatches are permitted within a twelve-month period only. Therefore, the risk is comparatively low. In 2019, no limits were exceeded.

### **3.2 Credit risk**

The risk of default arising from loans granted, account balances and derivative financial instruments involves the risk of default by counterparties.

FSNV is extending loans to FSAG group companies and to joint ventures of FSAG Group, which are granted according to the guidelines and instructions from FSAG, the guarantor of commercial paper and capital market issuances by FSNV. The default risk of FSNV-borrowers has been analysed based on financial reports, planning forecasts and discussions with FSAG headquarters. Based on the analysis, the credit risk of FSNV-borrowers is considered to be remote.

For FSNV's external bank counterparties risk is limited by a limit system centrally managed by FSAG Group Risk Management taking into account also the credit assessments by the international rating agencies. Credit risk with external counterparties materialises from account balances, deposits and derivative transactions with a positive fair value. Given the business purpose of FSNV, account balances and deposits are zero or kept to a minimum. Regarding the derivative transactions, exposure is kept within the risk limits defined by FSAG Group Risk Management.

### **3.3 Liquidity risk**

Based on funding requests by FSAG related parties, FSNV issues commercial paper and bonds to investors. Funds taken from investors are extended with the same maturity to FSAG-Group borrowers.

In cases where this matching cannot be achieved the Supervisory Board has set narrow liquidity risk limits. The Company monitors the limits on a permanent basis. Against the background of the relatively narrow limits and the strong financial solidity of the Volkswagen Group, the liquidity risk is remote. In 2019, no limits were exceeded. Notes issued by FSNV have the benefit of a Guarantee and Negative Pledge (The Guarantee) given by Volkswagen Financial Services AG (The Guarantor).

The Debt Issuance Program under which FSNV is issuing bonds, is regularly updated to incorporate current developments. FSNV also continues to issue Commercial Papers based on the existing EUR 5 billion Commercial Paper Program to finance the requirements of FSAG group companies and joint ventures of FSAG group

Based on the diversified funding strategy, Volkswagen Financial Service AG acted flexibly to refinance its activities with the increased issuance of secured bonds (ABS), direct bank deposits and bank credit facilities.

## 4 Financial fixed assets

### *Shares in participations*

The Company's interests in other companies consists of 1 share in VW Finance Belgium S.A. (VFB) located in Brussels, Belgium which represents less than 5% of the total equity of the entity. The carrying amount is EUR 0.10 as at 31 December 2019 (2018: EUR 500). In 2018 VFB decreased its capital and repaid FSNV EUR 499.90. The repayment was recorded in 2019. The Company has not identified any indicator of impairment in 2019 (2018: nil).

### *Loans to Volkswagen Group companies and joint ventures of the Volkswagen Group included in financial fixed assets*

The breakdown of the loans to Volkswagen Group companies and joint ventures of the Volkswagen Group is as follows:

	Original currency	Weighted average interest rate (%)	31 December 2019	
			Book value	Market value
			EUR'000	EUR'000
<b>Fixed asset loans to Volkswagen Group companies</b>	GBP	2.14	4,450,532	4,541,354
	PLN	2.48	388,000	384,214
	KRW	2.72	210,000	210,320
	SEK	0.95	273,672	273,851
	EUR	0.45	421,286	422,849
			5,743,490	5,832,589
<b>Fixed asset loans to joint ventures Of the Volkswagen Group</b>	NOK	2.52	222,954	223,976
	EUR	1.57	22,000	22,330
			244,954	246,306
<b>Total loans to Volkswagen Group companies and joint ventures of the Volkswagen Group</b>			5,988,444	6,078,896

The market values are determined based on discounted cash flows. Specific credit spreads per counterparty were not included in the model used to determine the market value. Since all loans are to Volkswagen Group companies and joint ventures, the credit spread applicable to these loans is equal to the credit spread for the Volkswagen Group.

The weighted average interest rate is calculated for the outstanding loans as per year end, taking into account the duration in the current year.

As at December 31, the following credit spreads were applicable:	<b>2019</b>	<b>2018</b>
	<b>BPS</b>	<b>BPS</b>
For amounts payable within one year:	8.00	14.92
For amounts payable between one year and five years:	76.25	138.50
For amounts payable after five years	129.60	213.63

For comparison, the fixed asset loans overview of 2018:

	Original currency	Weighted average interest rate (%)	31 December 2018	
			Book value	Market value
			EUR'000	EUR'000
<b>Fixed asset loans to Volkswagen Group companies</b>	GBP	1.87	2,889,494	2,905,117
	PLN	2.47	388,000	378,709
	KRW	2.61	140,000	145,042
	EUR	0.37	48,286	48,508
			3,465,780	3,477,376
<b>Fixed asset loans to joint ventures Of the Volkswagen Group</b>	NOK	1.90	201,187	202,155
	EUR	1.57	22,000	22,601
			223,187	224,756
<b>Total loans to Volkswagen Group companies and joint ventures of the Volkswagen Group</b>			3,688,967	3,702,132

**5 Receivables due from Volkswagen Group companies and joint ventures of the Volkswagen Group**

	Original currency	Weighted average interest rate (%)	31 December 2019	
			Book value	Market value
			EUR'000	EUR'000
<b>Current receivables due from Volkswagen Group companies</b>	EUR	0.22	27,000	27,056
	GBP	1.56	705,924	707,955
	PLN	2.46	577,000	581,961
Accrued interest and other receivables	EUR		20,520	20,520
			1,330,444	1,337,492
<b>Current receivables due from joint ventures of the Volkswagen Group</b>	EUR	0.84	28,000	28,031
	NOK	2.33	152,013	152,254
	TRY	12.49	93,012	89,956
Accrued interest and other receivables	EUR		3,200	3,200
			276,225	273,441
<b>Total receivables due from Volkswagen Group companies and joint ventures</b>			1,606,669	1,610,933

For the determination of the market values, see note 4.

As mentioned in note 2.11, the terms of all outstanding loans to Volkswagen Group companies and joint ventures are hedged, using derivatives to match the terms of the bonds and loans from Volkswagen Group companies, used to fund the financing requirements of Volkswagen Group companies and joint ventures. As a result, the Company has principally no exposure to interest rate risk and currency risk.



For comparison, the overview of 2018:

	Original currency	Weighted average interest rate (%)	31 December 2018	
			Book value	Market value
			EUR'000	EUR'000
<b>Current receivables due from Volkswagen Group companies</b>	EUR	0.33	710,379	710,904
	GBP	1.64	500,080	501,347
	PLN	2.47	165,930	165,462
	SEK	0.16	147,637	147,795
	KRW	3.35	100,000	101,193
	CZK	2.21	31,876	31,909
Accrued interest and other receivables			12,525	12,525
			1,668,427	1,671,136
<b>Current receivables due from joint ventures of the Volkswagen Group</b>	TRY	22.06	397,221	389,265
	EUR	0.49	83,031	83,115
Accrued interest and other receivables			24,234	24,234
			504,486	496,614
<b>Total receivables due from Volkswagen Group companies and joint ventures</b>			2,172,913	2,167,750

## 6 Loans to external parties

This balance sheet position contains loans to external parties:

Company	Original currency	Interest rate	Amount In EUR	Maturity
Pon Auto Import Nederland B.V., Leusden	EUR	0.76	200,000	24-05-2020
Pon Automotive B.V., Leusden	EUR	0.76	150,000	24-05-2020
Pon Holdings B.V., Almere	EUR	0.76	150,000	24-05-2020

These Dutch companies do not belong to the Volkswagen Group. The loans are not guaranteed by FSAG. The fair values of these loans approximate their carrying value.

The interest rates charged on the above loans are calculated on 1-year Euribor plus a margin based on market price margin for investment graded companies.

For comparison, the overview of loans to external parties as at 31 December 2018:

<b>Company</b>	<b>Original currency</b>	<b>Interest rate</b>	<b>Amount In EUR</b>	<b>Maturity</b>
Pon Auto Import Nederland B.V., Leusden	EUR	0.77	100,000	24-05-2019
Pon Automotive B.V., Leusden	EUR	0.77	200,000	24-05-2019
Pon Holdings B.V., Almere	EUR	0.77	200,000	24-05-2019

## **7 Other assets**

This account consists of the following:

	<b>31 Dec 2019</b>	<b>31 Dec 2018</b>
	EUR'000	EUR'000
Interest receivables from banks arising from derivatives	40,119	32,278
Income tax receivable	2,704	5,740
Unrealized FX gains and losses	149	15,403
	<b>42,972</b>	<b>53,421</b>

The income tax receivable relates to recoverable income and withholding taxes.

## **8 Prepaid and deferred charges**

	<b>31 Dec 2019</b>	<b>31 Dec 2018</b>
	EUR'000	EUR'000
Prepaid and deferred charges	14,592	8,912
	<b>14,592</b>	<b>8,912</b>

The prepaid and deferred charges mainly consist of deferred emission costs. The deferrals arise from capitalised issuance expenses, which will be amortized during the term of the regarding bond.

## 9 Cash at banks and in hand

	31 Dec 2019	31 Dec 2018
	EUR'000	EUR'000
Cash at Volkswagen Bank account	3,508	4,641
Cash at external bank accounts	183	568
	<u>3,691</u>	<u>5,209</u>

All cash balances are at the free disposal of the Company and bear market interest rates. The credit risk for cash at external bank accounts is based on a risk assessment and within the limits defined by FSAG Group Risk Management.

## 10 Shareholder's equity

	<i>Issued and paid-up share capital</i>	<i>Share premium reserve</i>	<i>Retained earnings</i>	<i>Total equity</i>
	EUR'000	EUR'000	EUR'000	EUR'000
Balance as at 1 January 2018	454	1,115,000	128,834	1,244,288
Result for the year 2018	-	-	10,361	10,361
Balance as at 31 December 2018 / 1 January 2019	<u>454</u>	<u>1,115,000</u>	<u>139,195</u>	<u>1,254,649</u>
Result for the year 2019	-	-	10,584	10,584
Balance as at 31 December 2019	<u>454</u>	<u>1,115,000</u>	<u>149,779</u>	<u>1,265,233</u>

The shareholder's equity consists of the following:

### *Share capital*

On 31 December 2019, the subscribed capital of the Company amounted to EUR 2.3 million, of which an amount of EUR 454,000 was paid-up, representing 454 registered and issued shares of EUR 1,000 each. The Company has no mandatory statutory reserve.

### *Share premium reserve*

There have been no changes to the share premium reserve during 2019.

### *Retained earnings*

At the end of 2019, the total retained earnings amounted to EUR 149,8 million (2018: EUR 139,2 million) and the total equity amounted to EUR 1,3 billion (2018: EUR 1,3 billion).

## 11 Long-term liabilities

	31 Dec 2019	31 Dec 2018
	EUR'000	EUR'000
Bonds listed	4,996,578	3,138,999
Bonds unlisted	-	-
	<u>4,996,578</u>	<u>3,138,999</u>

The breakdown of the long-term bonds is as follows:

	Original currency	Average interest rate as percentage	31 December 2019	
			Book value	Market value
			EUR'000	EUR'000
<b>Maturity longer than 5 years</b>				
Bonds listed	GBP	2.25	411,788	413,399
<b>Maturity less than 5 years</b>				
Bonds listed	EUR	1.35	520,000	527,743
Bonds listed	GBP	1.63	3,470,793	3,529,791
Bonds listed	NOK	2.47	305,304	304,356
Bonds listed	SEK	0.71	288,693	287,470
<b>Total long-term bonds</b>			<u>4,996,578</u>	<u>5,062,759</u>

The market values for the bonds are based on the prices of the Stuttgart stock exchange. In case of non-availability, the market values are determined on the basis of discounted cash flows. Credit spreads were not included in the model used to determine the market value

The weighted average interest rate is calculated for the outstanding loans as per year end, taking into account the duration in the current year.

For comparison purposes, the overview of long-term bonds as at 31 December 2018 is as follows:

	Original currency	Average interest rate as percentage	31 December 2018	
			Book value	Market value
			EUR'000	EUR'000
<b>Maturity longer than 5 years</b>				
Bonds listed	GBP	2.25	390,233	375,123
<b>Maturity less than 5 years</b>				
Bonds listed	GBP	1.82	2,452,894	2,440,323
Bonds listed	NOK	1.82	201,219	201,426
Bonds listed	SEK	0.46	94,653	96,639
<b>Total long-term bonds</b>			<b>3,138,999</b>	<b>3,113,511</b>

The bonds are issued under the existing EUR 35bn DIP Programme and rank pari passu with the existing issuance.

*Liabilities to Volkswagen Group companies excluding interest*

A breakdown of the long-term liabilities to Volkswagen Group companies is as follows:

31 December 2019				
	Original currency	Average interest rate as percentage	Book value	Market value
			EUR'000	EUR'000
<b>Maturity less than 5 years</b>				
VWFSAG	EUR	0.35	97,000	97,040
Volkswagen International Belgium	EUR	0.44	300,000	299,661
			<b>397,000</b>	<b>396,701</b>

For comparison purposes, the overview of 2018 is as follows:

### 31 December 2018

	Original currency	Average interest rate as percentage	Book value	Market value
			EUR'000	EUR'000
<b>Maturity less than 5 years</b>				
VWFSAG	EUR	0.36	97,000	97,069
			97,000	97,069

The credit ratings of the rating agencies are derived from FSAG's rating:

	<b>2019</b>		
Agency	Short-term	Long term	Outlook
Moody's	Prime-2	A3	stable
Standard & Poor's	A-2	BBB+	stable
	<b>2018</b>		
Agency	Short-term	Long term	Outlook
Moody's	Prime-2	A-3	Stable
Standard & Poor's	A-2	BBB+	Stable

## 12 Current liabilities

	31 Dec 2019	31 Dec 2018
	EUR'000	EUR'000
Bonds listed	857,969	678,288
Bonds unlisted	-	-
	857,969	678,288

The breakdown of the current bonds is as follows:

	Original currency	Average interest rate as percentage	31 December 2019	
			Book value	Market value
			EUR'000	EUR'000
<b>Maturity less than 1 year</b>				
Bonds listed	GBP	1.84	705,924	709,861
Bonds listed	NOK	1.93	152,045	151,994
<b>Total current bonds</b>			857,969	861,855

For comparison purposes, the overview of current bonds as at 31 December 2018 is as follows:

	Original currency	Average interest rate as percentage	31 December 2018	
			Book value	Market value
			EUR'000	EUR'000
<b>Maturity less than 1 year</b>				
Bonds listed	GBP	2.63	334,485	336,024
Bonds listed	SEK	0.52	146,331	146,482
Bonds listed	NZD	4.46	165,596	176,817
Bonds listed	CZK	2.09	31,876	31,876
<b>Total current bonds</b>			678,288	691,199

*Liabilities to Volkswagen Group companies*

The breakdown of the current liabilities, including accrued interest to Volkswagen Group companies is as follows:

	Original currency	Average interest rate as percentage	31 December 2019	
			Book value	Market value
			EUR'000	EUR'000
VWFSAG	EUR	0.00	45,000	45,002
Accrued interest	EUR		625	625
			45,625	45,627

For comparison purposes, the overview of current liabilities, including accrued interest to Volkswagen Group companies as at 31 December 2018 is as follows:

	Original currency	Average interest rate as percentage	31 December 2018	
			Book value	Market value
			EUR'000	EUR'000
VWGoAF	USD	2.33	254,310	303,653
Accrued interest	EUR		1,048	1,048
			255,357	304,701

*Commercial papers*

A breakdown of the current liabilities from issued commercial paper as per 31 December 2019 is as follows:

	Original currency	Average interest rate as percentage	31 December 2019	
			Book value	Market value
			EUR'000	EUR'000
<b>Average term 5 months</b>				
Commercial Papers	EUR	-0.36	20,012	20,009
<b>Total commercial papers</b>			20,012	20,009

For comparison the overview of 2018:

	Original currency	Average interest rate as percentage	31 December 2018	
			Book value	Market value
			EUR'000	EUR'000
<b>Average term 5 months</b>				
Commercial Papers	EUR	-0.15	417,252	417,155
<b>Total commercial papers</b>			417,252	417,155



### 13 Other liabilities

	31 Dec 2019	31 Dec 2018
This account consists of the following:	EUR'000	EUR'000
Loan interest payable	52,811	39,402
Unrealized FX gains and losses	-	16,268
Swap interest payable	5,570	2,452
Current income tax	1,133	642
Withholding tax payable	334	318
Accrued liabilities	61	89
	<u>59,909</u>	<u>59,171</u>

### 14 Deferred income

	31 Dec 2019	31 Dec 2018
	EUR'000	EUR'000
Capitalised issue income	14,542	29,207
	<u>14,542</u>	<u>29,207</u>

Capitalised issue income relates to received up-front payments from cross-currency interest rate swaps, compensating the emission costs incurred on bonds.

### 15 Commitments not included in the balance sheet

The following revolving credit facilities are currently outstanding:

Borrower	Currency	Amount in EUR'000	Effective date	Termination date
SkoFIN	CZK	4,000,000	03.09.2012	Open
MAN Financial Services OOO	RUB	3,000,000	02.07.2015	Open
VW Financial Services Russia LLC	RUB	8,000,000	02.07.2015	Open

For comparison, the overview of outstanding revolving credit facilities as at 31 December 2018:

Borrower	Currency	Amount in EUR'000	Effective date	Termination date
LLC VW Bank Rus	RUB	8,000,000	20.02.2012	Open
SkoFIN	CZK	4,000,000	03.09.2012	Open
MAN Financial Services OOO	RUB	3,000,000	02.07.2015	Open
VW Financial Services Russia LLC	RUB	8,000,000	02.07.2015	Open

**16 Financial income and expenses**

	<b>2019</b>	<b>2018</b>
	EUR'000	EUR'000
Interest and similar income	172,127	163,164
Interest and similar expenses	(156,113)	(149,459)
	<u>16,014</u>	<u>13,705</u>

**17 Other operating income**

	<b>2019</b>	<b>2018</b>
	EUR'000	EUR'000
Miscellaneous income	43	46
	<u>43</u>	<u>46</u>

The miscellaneous income previous years relate to Income taxes (TEUR 41) and fees received for hedge accounting services (TEUR 2).

**18 Other operating expenses**

	<b>2019</b>	<b>2018</b>
	EUR'000	EUR'000
Miscellaneous expenses	24	17
Bank charges	15	21
	<u>39</u>	<u>38</u>

**19 General and administrative expenses**

	<b>2019</b>	<b>2018</b>
	EUR'000	EUR'000
Personnel and other third party costs	1,200	1,373
Consulting and auditing fees	105	110
Electronic Data Processing expenses	701	352
General office expenses	165	138
Directors' and Officers' liability insurance	3	14
	<u>2,174</u>	<u>1,987</u>

The personnel and other third party costs is a charge from VIF for services rendered to FSNV. Due to a re-negotiation of the Service Level Agreement in January 2015, the amount charged for these services will fluctuate on a year-to-year basis.

## 20 Independent auditor's fees

The following fees based on invoices and estimated work orders for assurance services incurred in the reporting year:

	2019	2018
	EUR'000	EUR'000
Audit of the financial statements	53	49
Other audit procedures	31	31
Tax services	-	-
Other non-audit services	-	6
	84	86

The audits of the statutory accounts in 2019 and in 2018 were performed by BDO Audit & Assurance B.V.

The other audit procedures relate to the audit of the group reporting packages and were performed by PricewaterhouseCoopers Accountants N.V.

No tax services nor other non-audit services were rendered by either PricewaterhouseCoopers Accountants N.V. or BDO Audit & Assurance B.V.

## 21 Related parties

Related party transactions include:

All loans granted to Volkswagen Group companies and Joint Ventures of Volkswagen Group, including the corresponding interest- and similar income, with exception for the loans mentioned in note 6.

For receivables due from Volkswagen Group companies, see note 4 and 5.

For liabilities to Volkswagen Group companies, see note 11 and 12.

For cash at Volkswagen Bank account, see note 9.

## 22 Average number of employees

The employees are supplied by VIF. The costs regarding the work performed for FSNV are included in the service charges of EUR 1,2 million, which are included in the general and administrative expenses.

## 23 Financial instruments

The Company's policy is to fully hedge its interest rate and exchange rate exposures. The company applies hedge accounting for all derivatives except for short-term FX forwards relating to interest positions. The current hedges are all 100% effective during the year.

The financial instruments of the Company had the following notional amounts:

	<b>Interest swaps</b>	<b>Interest/ currency swaps</b>	<b>FX Contracts</b>	<b>Total</b>
	EUR'000	EUR'000	EUR'000	EUR'000
31 December 2019	4,824,429	1,774,885	224,240	6,823,554
31 December 2018	3,343,618	1,138,551	593,781	5,075,950

The financial instruments of the Company had the following positive or negative market values:

	<b>Interest swaps</b>	<b>Interest/ currency swaps</b>	<b>FX contracts</b>	<b>Total</b>
	EUR'000	EUR'000	EUR'000	EUR'000
31 December 2019				
Positive market value	38,365	8,361	2,458	49,184
Negative fair value	(5,002)	(30,398)	(982)	(36,382)
Total market value	33,363	(22,037)	1,476	12,802
31 December 2018				
Positive market value	18,928	80,800	13,493	113,221
Negative fair value	(10,947)	(5,312)	(25,419)	(41,678)
Total market value	7,981	75,488	(11,926)	71,543

## 24 Taxation

The taxation on the result on ordinary activities can be specified as follows:

	<b>2019</b>	<b>2018</b>
	EUR'000	EUR'000
Result before taxation	13,844	11,726
Taxation on result	3,261	1,364
Effective tax rate	23.6%	11.6%
Applicable tax rate	25.0%	25.0%

The difference between the effective and applicable tax rate is caused by withholding taxes from previous years.

## **25 Profit distribution**

Management proposes to retain the 2019 profit of EUR 10,583,603,80.

## **26 Post balance sheet events**

No post balance sheet events that require disclosure nor adjustment have occurred.

## **27 Members of Management Board and Supervisory Board**

Management Board:

- Thomas Fries, Amsterdam
- Bernd Bode, Hannover

Supervisory Board:

- Frank Fiedler, Braunschweig

The members of Management Board and Supervisory Board have not received any remuneration for 2019 in their capacities as Directors of the Company (2018: nil).

The members of the Management Board are employed by other Volkswagen Group entities and in their functions receive their regular salaries. The member of the Supervisory Board receives a fixed fee for all his supervisory board mandates within the Volkswagen Group from VWFSAG.

Amsterdam, 10 March.2020

Management Board,

Supervisory Board,

Original has been signed by  
T. Fries

Original has been signed by  
F. Fiedler

Original has been signed by  
B. Bode

## **Other information**

### **Profit appropriation according to the Articles of Association**

The Company's Articles of Association provide that appropriation of accrued profit is subject to the decision of the shareholders at the general meeting of shareholders. The Company can only make distributions to the shareholders and other persons entitled up to an amount, which does not exceed the amount of the distributable reserves. The general meeting may resolve to pay dividends from legally distributable reserves.

# Independent auditor's report

To: the shareholder and Supervisory Board of Volkswagen Financial Services N.V.

## A. Report on the audit of the financial statements 2019

### Our opinion

We have audited the financial statements 2019 of Volkswagen Financial Services N.V., based in Amsterdam ('FSNV' or the 'Company').

WE HAVE AUDITED	OUR OPINION
The financial statements comprise: 1. the balance sheet as at 31 December 2019; 2. the income statement for 2019; and 3. the notes comprising of a summary of the accounting policies and other explanatory information.	In our opinion the accompanying financial statements give a true and fair view of the financial position of Volkswagen Financial Services N.V. as at 31 December 2019 and of its result for 2019 in accordance with Part 9 of Book 2 of the Dutch Civil Code.

### Basis for our opinion

We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. Our responsibilities under those standards are further described in the 'Our responsibilities for the audit of the financial statements' section of our report.

We are independent of Volkswagen Financial Services N.V. in accordance with the EU Regulation on specific requirements regarding statutory audit of public-interest entities, the "Wet toezicht accountantsorganisaties" (Wta, Audit firms supervision act), the "Verordening inzake de onafhankelijkheid van accountants bij assurance-opdrachten" (ViO, Code of Ethics for Professional Accountants, a regulation with respect to independence) and other relevant independence regulations in the Netherlands. Furthermore, we have complied with the "Verordening gedrags- en beroepsregels accountants" (VGBA, Dutch Code of Ethics).

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Materiality

Based on our professional judgement we determined the materiality for the financial statements as a whole at € 76 million. The materiality is based on a benchmark of total assets (representing 1% of reported total assets) which we consider to be one of the principal considerations of the users of the financial statements in assessing the financial performance of the Company. We have also taken into account misstatements and/or possible

misstatements that in our opinion are material for the users of the financial statements for qualitative reasons.

We agreed with the Supervisory Board that misstatements in excess of € 3.8 million, which are identified during the audit, would be reported to them, as well as smaller misstatements that in our view must be reported on qualitative grounds.

### Our key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements. We have communicated the key audit matters to the Supervisory Board. The key audit matters are not a comprehensive reflection of all matters discussed.

These matters were addressed in the context of our audit of the financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

VALUATION OF LOANS	OUR AUDIT APPROACH
<p>As discussed in Note 1.1 to the financial statements, the main purpose of FSNV is the financing of companies and joint ventures belonging to the Volkswagen Financial Services AG group ('Volkswagen Group') through offering bonds and issuing commercial papers. The repayment of these financial liabilities is being guaranteed by Volkswagen Financial Services AG.</p> <p>We considered the valuation of the financial instruments granted to related parties as a key audit matter due to the size of the portfolio which consists of loans to (€ 6.0 billion) and receivables due from (€ 1.6 billion) Volkswagen Group companies and joint ventures as of year-end and due to the material impact an impairment may have on the income statement. These are initially recognized at fair value and subsequently measured at amortized cost. The estimation process is considered complex, and significant judgements are made by management in ascertaining the provision for impairment. In particular, judgement arises over the determination of objective evidence of impairment which may have a reliably measurable effect on the present value of estimated future cash</p>	<p>The following procedures were performed to identify potential impairment triggers that affects the valuation of loans:</p> <ol style="list-style-type: none"> <li>1. Discussed the impairment analysis with management and Supervisory Board and challenged the assumptions used by comparing them with external observable data (e.g., data from credit rating agencies).</li> <li>2. Analyzed if there have been any impairment triggers at an individual loan level by challenging the fair values determined by management.</li> <li>3. Tested the acceptability of impairment analysis method prepared by management by validating the mathematical accuracy and consistency of the method per counterparty.</li> </ol> <p>Further, we have also reviewed the latest financial information of Volkswagen Financial Services AG and discussed with its external auditors to assess its ability to cover the repayment of financial securities issued by FSNV in case of default.</p>



<p>flows.</p> <p>In 2015, there were irregularities identified by US authorities relating to nitrogen oxide emissions on certain Volkswagen diesel engines. This prompted Standard &amp; Poor's and Moody's Investor Services to downgrade the credit rating of Volkswagen Financial Services AG. This has an impact to the creditworthiness of the entities within Volkswagen Group with existing loan balances due to FSNV and therefore could affect the valuation of the related accounts.</p> <p>Based on the impairment assessment performed by FSNV, management has concluded that no impairment is necessary as of year-end.</p>	<p>We assessed the adequacy of the disclosures in the financial statements relating to these financial instruments.</p>
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APPROPRIATENESS OF HEDGE ACCOUNTING	OUR AUDIT APPROACH
<p>FSNV entered into derivative contracts to manage its interest rate risks and currency risks relating to the financial instruments issued by the Company as well as the loans granted to Volkswagen Group companies.</p> <p>FSNV's portfolio consists of forward contracts, long-term interest rate swaps and cross currency swaps. As of year-end, the notional amounts of the derivative instruments totaled € 6.8 billion.</p> <p>As discussed in Note 2.11, FSNV applies cost price hedge accounting to its derivative transactions. Management assessed that the hedge is 100% effective by comparing the critical qualitative characteristics of the hedged item and the hedging instrument (derivatives).</p> <p>We have identified this as a key audit matter since inappropriate application of the hedging will have an impact to the income statement.</p>	<p>Our audit procedures included evaluating and validating the design and operating effectiveness of controls over treasury transactions, including key reconciliation and management review of the derivative transactions with authorized banks.</p> <p>The following procedures were performed to ascertain that the use of hedge accounting is appropriate:</p> <ol style="list-style-type: none"> <li>1. Discussed with management the rationale for their expectation at the inception of the hedge that the hedging relationship will be highly effective and their process for reviewing its ongoing effectiveness.</li> <li>2. Reviewed the documentation and hedge effectiveness testing performed by the management to ensure that the hedged transactions comply with the hedge accounting requirements, including designation and documentation requirements.</li> </ol>

## B. Report on other information included in the annual report

In addition to the financial statements and our auditor's report thereon, the annual report contains other information that consists of:

- ▶ the Supervisory Board report;
- ▶ the Management Report; and
- ▶ other information as required by Part 9 of Book 2 of the Dutch Civil Code.

Based on the following procedures performed, we conclude that the other information:

- ▶ is consistent with the financial statements and does not contain material misstatements;
- ▶ contains the information as required by Part 9 of Book 2 of the Dutch Civil Code.

We have read the other information. Based on our knowledge and understanding obtained through our audit of the financial statements or otherwise, we have considered whether the other information contains material misstatements.

By performing these procedures, we comply with the requirements of Part 9 of Book 2 of the Dutch Civil Code and the Dutch Standard 720. The scope of the procedures performed is substantially less than the scope of those performed in our audit of the financial statements.

The management is responsible for the preparation of the other information, including the management report in accordance with Part 9 of Book 2 of the Dutch Civil Code and other information as required by Part 9 of Book 2 of the Dutch Civil Code.

## C. Report on other legal and regulatory requirements

### Engagement

We were engaged by the Supervisory Board as auditor of Volkswagen Financial Services N.V. on 29 September 2016 as of the audit for financial year 2016 and have operated as statutory auditor ever since that financial year.

### No prohibited non-audit services

We have not provided prohibited non-audit services as referred to in Article 5 (1) of the EU Regulation on specific requirements regarding statutory audit of public-interest entities.

## D. Description of responsibilities regarding the financial statements

### Responsibilities of management and the Supervisory Board for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Part 9 of Book 2 of the Dutch Civil Code. Furthermore, management is responsible for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

As part of the preparation of the financial statements, management is responsible for assessing the Company's ability to continue as a going concern. Based on the financial reporting framework mentioned, management should prepare the financial statements using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Management should disclose events and circumstances that may cast significant doubt on the Company's ability to continue as a going concern in the financial statements.

The Supervisory Board is responsible for overseeing the Company's financial reporting process.

### **Our responsibilities for the audit of the financial statements**

Our objective is to plan and perform the audit engagement in a manner that allows us to obtain sufficient and appropriate audit evidence for our opinion.

Our audit has been performed with a high, but not absolute, level of assurance, which means we may not detect all material errors and fraud during our audit.

Misstatements can arise from fraud or errors and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. The materiality affects the nature, timing and extent of our audit procedures and the evaluation of the effect of identified misstatements on our opinion.

We have exercised professional judgement and have maintained professional skepticism throughout the audit, in accordance with Dutch Standards on Auditing, ethical requirements and independence requirements. Our audit included among others:

- ▶ Identifying and assessing the risks of material misstatement of the financial statements, whether due to fraud or error, designing and performing audit procedures responsive to those risks, and obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ▶ Obtaining an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.
- ▶ Evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- ▶ Concluding on the appropriateness of management's use of the going concern basis of accounting, and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause a company to cease to continue as a going concern.



- ▶ Evaluating the overall presentation, structure and content of the financial statements, including the disclosures.
- ▶ Evaluating whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Supervisory Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant findings in internal control that we identify during our audit. In this respect we also submit an additional report to the audit committee in accordance with Article 11 of the EU Regulation on specific requirements regarding statutory audit of public-interest entities. The information included in this additional report is consistent with our audit opinion in this auditor's report.

We provide the Supervisory Board with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Supervisory Board, we determine the key audit matters: those matters that were of most significance in the audit of the financial statements. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, not communicating the matter is in the public interest.

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Amstelveen, 10 March 2020

For and on behalf of BDO Audit & Assurance B.V.,

sgd.  
drs. M.F. Meijer RA

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