

A large, vibrant collage of various images including people, flags, symbols, and scenes of daily life. The word "CÓRIO" is prominently displayed in a dark blue box on the left. The collage includes images of people in various settings, flags of several countries (Turkey, Italy, Germany, France, Spain), symbols like a medical cross and a graduation cap, and scenes of daily life such as shopping, dining, and social activities. The overall theme is multicultural and lifestyle-oriented.



# ANNUAL REPORT 2012





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**GERARD GROENER (1958)**

**CEO and chairman of the Management Board**  
Appointed from 1 May 2012 to 1 May 2016

Dutch nationality

**Ancillary positions** Chairman of the board of the Dutch Urban Land Institute (from 1 January 2009)  
Member of the Supervisory Board Bouwinvest (from 7 December 2010), vice chairman EPRA Executive Board

**THE MAJORITY OF OUR SHOPPING CENTRES PERFORMED WELL AND WE MADE IMPORTANT STEPS FORWARD IN OUR CSR-STRATEGY, WHICH MAKES ME VERY PROUD.**

From the very start 2012 promised to be a challenging year, and it kept its promise. Except for Germany, consumer spending was down in all of our markets. With less disposable income due to austerity measures or a tendency to save more because of growing uncertainty about the future, people are spending less than in previous years. Germany stood out during the year, but even there towards the end of the year, retail sales were down. Still, we posted a steady total direct result and our portfolio showed resilience in tough times, with stable net rental income and new retail contracts supporting a stable occupancy rate and footfall. The majority of our shopping centres performed well and we made important steps forward in our CSR-strategy, which makes me very proud.

## **FURTHER SPECIALISATION**

Since Corio began back in 2001, we have increasingly focused on developing and running European retail property operations in a sustainable way. Responding to the desire for further specialisation, we believe now is the time to take the next step, by focusing fully on Favourite Meeting Places: places where people go for any reason, whether just to meet friends or have a good time, have a bite or a drink, and to return regularly. And to shop not because they need to, but because they want to. Always finding something that goes beyond their expectations.

## **FAVOURITE MEETING PLACES**

In our view Favourite Meeting Places (FMPs) deliver enhanced growth opportunities by delighting the 400 million\* visitors we welcome every year. We strongly believe that our innovative offering will help us outperform and stay on track to achieve our overarching goal of growing operating income. Our Favourite Meeting Places will offer us further opportunities, through redevelopments and extensions, to adapt to and anticipate ever-changing consumer needs, adding different and new formats and services and tapping new income streams as the retail landscape changes. For that reason we have made the strategic decision to scale back our exposure to Traditional Retail Centres (TRCs), which are heavily anchored by food and daily needs and offer a stable income, but given their lower growth prospects have a somewhat higher running yield.

Choosing to focus on FMP centres at the expense of traditional centres will mean disposing of a € 1.4 billion portfolio consisting of 40 centres. As a result the remaining (Favourite Meeting Place) portfolio will also have an average size per centre that is much larger than today. This will allow for higher efficiency in the operations and create additional shareholder value. The proceeds of the disposal plan will be used to fund our pipeline and to lower our leverage, which at the end of 2012 was at 40.3%.

We continue to take a conservative approach to financing to ensure it is as supportive as possible to our business. Within that conservative profile we further sophisticated our debt portfolio in 2012 by increasing our credit facilities. This creates more flexibility and supports a Euro Commercial Paper programme that resulted in lower average financing costs. A wide range of sources is now available to Corio to fund future commitments and reduce risk.

## **ASSET ALLOCATION**

In the run-up to the larger disposal plan over the next three to four years, in 2012 we already sold 12 projects with combined sales proceeds of € 329.4 million. The committed pipeline was reduced as projects were taken into operation. There will be a further decline of that committed pipeline in 2013. In 2012 we opened six centres or parts of centres, generating an additional annualised income of € 15.4 million. In combination with improvements on running operations we are convinced we can enhance operating income and as a result create shareholder value.

## **SUSTAINABILITY**

We believe shopping centres have an important social role. Our Favourite Meeting Places are places where people relax, socialise, feel at home and get inspired. We are determined to contribute positively to the economic and social development of the regions where Corio sites are located. We create jobs. We look after our visitors. We foster social interaction. Sustainability lies at the root and at the core of our business. Our success is being recognised. We won prizes, including the Green Brick Award in the Netherlands, for outstanding sustainability performance, plus another from the VBDO for being the most sustainable listed property investor in the Netherlands. We take initiatives. We organise multiple activities for the communities our centres are located in. A full overview of these are presented in our CSR report. To us, social responsibility is not a matter of ticking the boxes. It's very much tied to our overall Favourite Meeting Places strategy, which cannot deliver the goods unless managed in a conscious and sustainable way. >>





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## MANAGEMENT

A changing retail landscape calls for additional knowledge and skills. At the same time it is more important than ever to focus on today's operations, driving net operating income and rigorously managing our assets and pipeline. The organisation will be much more cash flow driven and vigorous execution will be key. Agility and efficiency will drive this culture shift.

In 2012 there were a number of management changes and we invested in improving the quality of our teams. Strict performance management focused on output and execution was given a lot of attention, while at the same time allowing room for fresh ideas and innovation initiatives to bloom.

Among numerous pilots and initiatives undertaken in 2012, our customer relationship management platform Britelayer stands out. After two years of piloting and testing in Le Gru, the system was rolled out into other centres like Campania and recently Alexandrium. We aim to implement it in all our FMPs. The insights we get from these customer relationship systems will enable us to customise even more our offerings and service to visitors. We see these innovations as necessary to be successful in our field over the next years.

## OUTLOOK 2013

Looking forward into the near future, 2013 will, without doubt, once again bring very challenging market circumstances. For Corio 2013 is a transition year in which the execution of our strategy will have our primary focus. That is why we have set ourselves some firm goals for the year 2013. Our disposal programme will be one of our prime focal points. We are strongly committed to our target of selling our TRC portfolio in the coming 3 to 4 years. Furthermore we will focus on improving the performance of our FMP portfolio. We are determined to increase the occupancy rate of our centres in Germany and France and we will continue to roll out our FMP strategy. We will make important steps towards creating a higher quality, stronger portfolio and consequently increase shareholder value.

## SUCCESS

The retail environment is changing rapidly and radically. Demand has overtaken supply, customers shop and share their experiences with their friends in real time. New trends are born, boom and become bygone again in no time. As a host, we are being assessed, judged and rated all the time. Reputation damage or loss of customers is one tweet away. But so is success. Please follow us and let us know what you think of our Favourite Meeting Places on Twitter, via @CorioIR, @CorioCSR and @CorioHR.

*Gerard Groener,  
Chief Executive Officer Corio N.V.*



**I WOULD LIKE TO THANK  
OUR CUSTOMERS FOR  
VISITING US, OUR  
TENANTS FOR DOING  
BUSINESS WITH US, OUR  
SHAREHOLDERS FOR  
SUPPORTING US AND  
OF COURSE OUR STAFF  
FOR GIVING THE BEST  
THEY HAVE IN IDEAS AND  
ENERGY TO CORIO IN  
2012.**

# WHO WE ARE AND WHAT WE HAVE TO OFFER



**CORIO IS A RETAIL PROPERTY COMPANY. OUR CORE BUSINESS IS TO CREATE FAVOURITE MEETING PLACES THROUGH SELECTING, DEVELOPING, AND OPERATING SHOPPING CENTRES IN EUROPE. OUR VISION IS TO CREATE PLACES WHERE PEOPLE LIKE TO MEET AND RETURN TO, ANY TIME OF THE DAY, FOR ANYTHING AND IN ANY MOOD.**

## VISION

The retail environment is changing rapidly. The market is moving from being supply-driven to demand-driven. Retail is evolving from a shopping experience to a social experience. And sustainability is increasingly being integrated in daily life. We are adapting to these new realities. Our skills, combined with technological opportunities, are enabling us to create something new. To create places where people connect with shopping centres and with each other: places where individuals can relax, socialise, feel at home and be inspired.

## WHY

People have been going to markets for thousands of years not just to fulfill basic needs, but to participate in a communal experience with others, to share experiences, get news and ideas, receive education, escape from their daily life, find friends and feel a sense of community.

Today, in an increasing urbanising world, where the demise of traditional societal institutions and the rise of a networking society redefine social reality, we believe it is our purpose to contribute by creating meaningful meeting occasions.

Favourite Meeting Places are our answer. It is how we shift from metres to meaning. From channel-thinking to customer-thinking. And from a Traditional Retail Centre to a vibrant destination that enriches consumer lives and that takes care of and serves the consumer and community.

## MISSION

To improve our position as a leading European retail property investor by continuously adapting our centres to the changing needs and demands of our customers.

### IN DOING THAT CORIO WANTS TO:

- > Team up with retailers that are best in class and help them outperform
- > Be shortlisted by municipalities in developing large-scale, city centre projects
- > Be a top environmental and social performer among sector peers
- > Sustain a strong financial profile
- > Provide investors access to high quality retail property exposure in continental Europe's main markets
- > Be a preferred employer for professionals



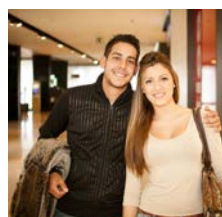
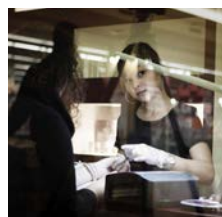
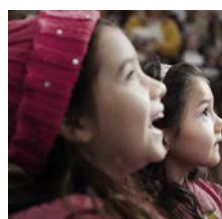
## FURTHER SPECIALISATION: FULL FOCUS ON FAVOURITE MEETING PLACES



### MID TERM OBJECTIVES

**Increase the quality of the portfolio through:**

- > Disposal of € 1.4 billion
- > An enhanced concept & tenant mix
- > Higher footfall and conversion rates
- > Overall NRI growth of the FMP portfolio of 4% - 6% per year
- > Leverage of 35% - 38%
- > 10% reduction in operational and administrative expenses relative to Gross Theoretical Rental Income
- > Higher revenues from other income streams besides rent
- > Culture moving towards more agility, cash flow driven and vigorous execution



## WHERE WE COME FROM

Since 2000, Corio has grown from a Dutch mixed retail fund to a pan-European real estate company with a clear focus on retail. The company has a presence in the largest consumer markets in continental Europe, management is fully in-sourced and the business has a solid financial position. In the changing retail landscape Corio is now ready to enter the next phase and take advantage of future opportunities and dynamics in the industry.

In December of 2012, Corio announced its intentions to fully focus its portfolio on the Favourite Meeting Place concept. FMPs are places where people browse, buy, eat, drink and return to regularly, not because they need to, but because they want to. We are convinced that Favourite Meeting Places will generate greater economic activity, as reflected in rising footfall and conversion rates. Over time, these centres will deliver higher capital value and cash flow growth, driven by their greater appeal for tenants as well as their redevelopment and extension opportunities.

## SUBSTANTIAL DIVESTMENTS

Despite being good performing centres, part of Corio's portfolio will not be able to fully adapt to the FMP concept. These so-called Traditional Retail Centres (TRC) focus on daily needs, are pure convenience based and often, but not always, smaller assets. The decision to further specialise has triggered the disposal of this part of the portfolio. TRCs make up 17% of Corio's total portfolio value and will be divested gradually over the next 3-4 years.

## LOWER LEVERAGE AND GREATER EFFICIENCY

The proceeds of the divestments will enable Corio to finance the company at lower leverage levels. The focus on a smaller number of, on average, larger assets also means we can improve the efficiency of the organisation, lowering operational and administrative expenses.

All in all, the full focus on FMPs will lead to a superior quality shopping centre portfolio, enhanced growth opportunities and a more sound capital structure with lower leverage. This serves as a solid platform to drive future profitable growth.

## AGILITY

The company will be more focused on the output than on the process, efficiency being the key word. The implementation of a new performance management system that is focused on execution and output is supportive in making this change. This translates into strict targets, stringent cost controls and benchmarking. Vigorous execution of our strategy is what it is all about. More agility and a cash flow driven mindset is key in making that happen.



## ADAPTABILITY AND FLEXIBILITY

We recognise the importance of understanding and adapting quickly to the changing demands and habits of people, and the trends that guide them. We create our centres to be adaptable to change. Everything is done in house with centres managed, marketed and leased by Corio people. We believe this is the only way to create the flexibility that enables us to adapt.

## SUSTAINABILITY

To be successful, we believe our centres should be socially, environmentally and financially sustainable. We see sustainability as a catalyst for growth, which we define as contributing positively to the economic and social development of the regions where our sites are located in. In upgrading our sites for example, we create new and attractive amenities, generate jobs and build communities.

## CRITICAL MASS

In each country we need critical mass to operate efficiently and attract the best possible team. Corio has achieved this in all of its core markets. Size is not the ultimate and sole objective, but it matters: to run an effective marketing strategy on a shopping centre level, the centre needs to be dominant in its catchment area. This then offers us a range of opportunities to gain market share by commercialising, redeveloping or extending the centre.

## FLEXIBLE FUNDING

We have built similar flexibility into the funding programme of our company with fixed and floating debt and well balanced maturities from a wide variety of sources. Our diversified and solid capital base ensures that we have enough headroom to act quickly when opportunities arise.

## OPERATIONAL EXCELLENCE

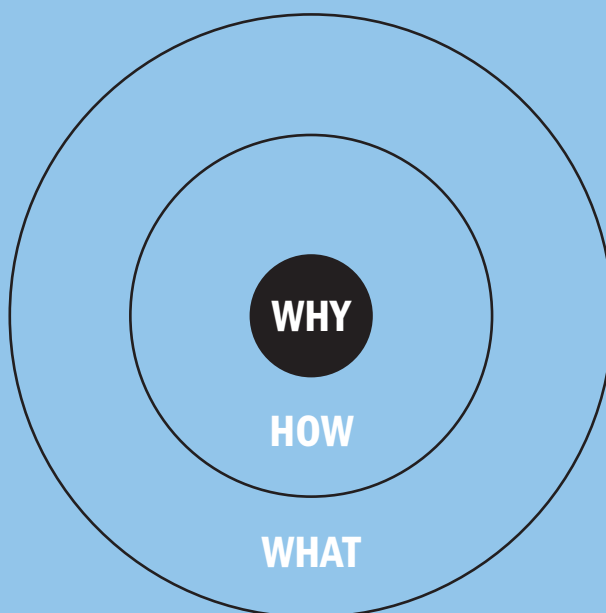
Operational excellence ensures that we run our business in the most profitable way. Strong cooperation between centre marketing, leasing and design & development ensures we create maximum value and opportunities when (re) developing and extending our portfolio. In-depth research and analysis of consumer needs supports these plans so that we can detect trends and needs at an early stage. This enables us to expand our business and create new sources of income for our centres.

## INNOVATION

Corio has set up an internal platform, called LaunchLab, focused on helping Corio to innovate and execute the Favourite Meeting Place strategy. The programme aims to discover new strategic insights, as well as support innovative ideas to quickly move into action, boosting revenues from other income streams.

One tangible innovation that arose from the platform in 2012 is Britelayer: a customer relationship management platform that offers a multichannel brand experience to consumers and provides new insights for FMP management teams to cater for consumer needs. In 2013 Corio is planning to implement Britelayer services in various centres throughout the portfolio, following Le Gru, Campania and Alexandrium.

# WHY



## From metres to meaning

People have been going to markets for thousands of years not just to fulfill basic needs, but to participate in a communal experience with others, to share experiences, get news and ideas, receive education, escape from their daily life, find friends and feel a sense of community.

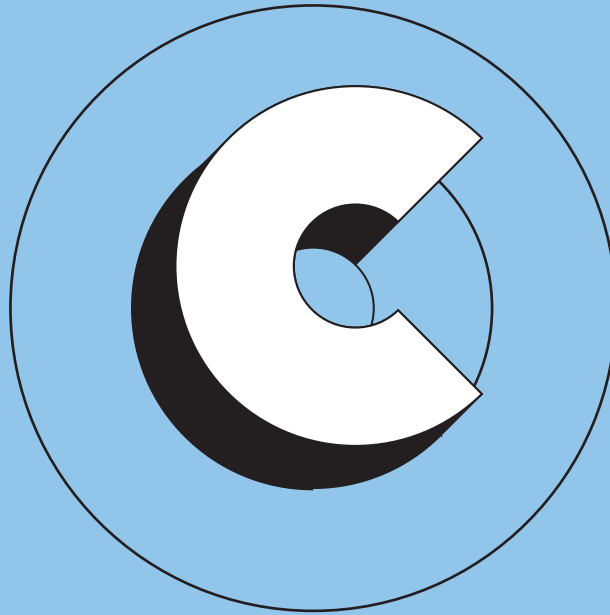
Today, in an increasing urbanising world, where the demise of traditional societal institutions and the rise of a networking society redefine social reality, we believe it is our purpose to contribute by creating meaningful meeting occasions.

Favourite Meeting Places are our answer. It is how we shift from metres to meaning. From channel-thinking to customer-thinking. And from a Traditional Retail Centre to a vibrant destination that enriches consumer lives and that takes care of and serves the consumer and community.

**A FAVOURITE MEETING PLACE,  
EXPLAINED BY MEANS OF 6 C'S >>**



# HOW



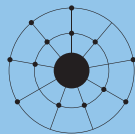
## From core to community



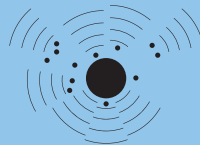
Identify high potential locations



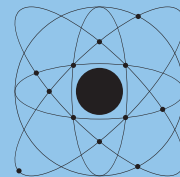
Involve with the needs of local demand, consumers, businesses and institutions



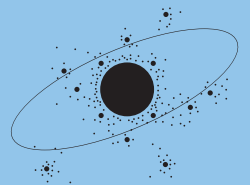
Develop partnerships and quality environment for shopping, entertainment and services



As a respected authority, create a brand, channels and platform to engage with community members through all relevant (social) media



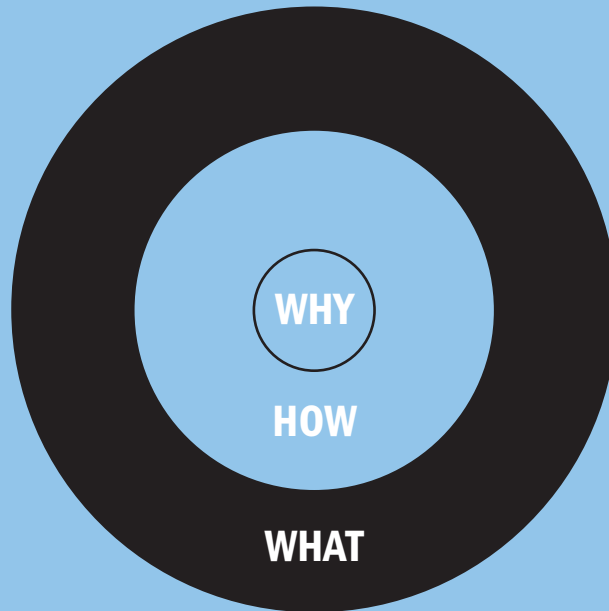
Build loyal relations with consumers and business partners through relevant propositions and personalised experiences



Activate social, economic and cultural dynamics as a meaningful Favourite Meeting Place: establish ownership

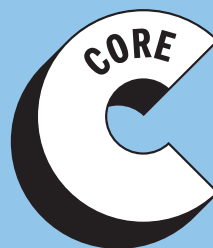


# WHAT

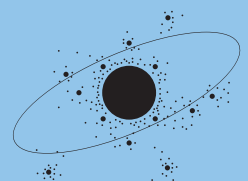
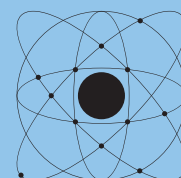
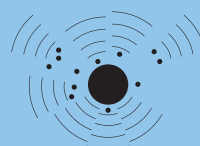
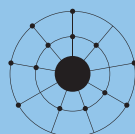


From Traditional  
Shopping Centres to  
Favourite Meeting Places





Identify high potential locations





Team Ocupasion



Retail café



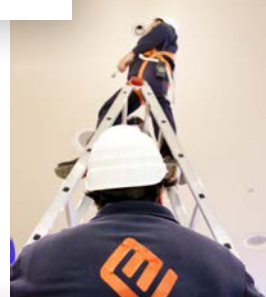
Meet business partners



Expo Real



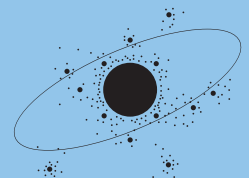
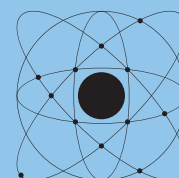
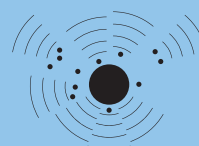
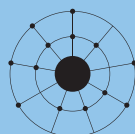
Bread &amp; Butter



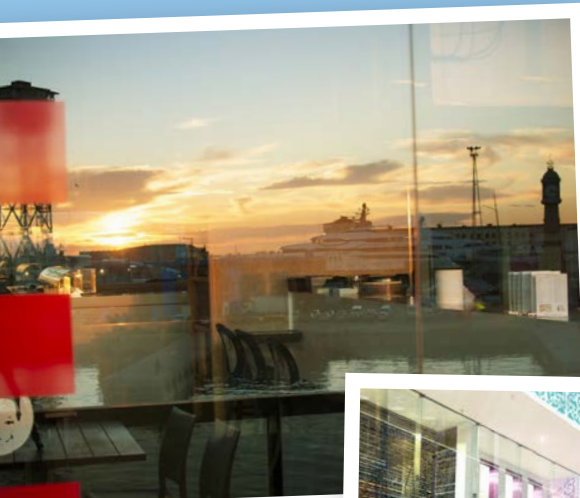
Consumer survey



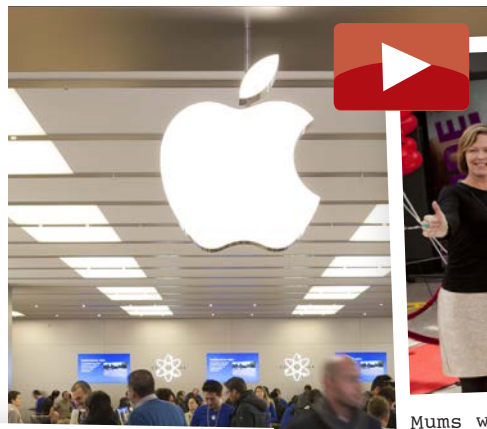
Involve with the needs of local demand, consumers,  
businesses and institutions







Maremagnum Top Floor



Mums with Guts entrepreneurial contest



Gru Landia "Kids World"



Centrum Galerie Dresden redevelopment



Markthal: food experience



Pop Up store Arneken Galerie

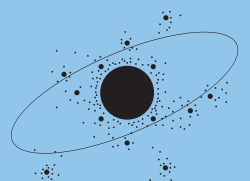
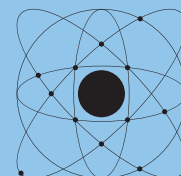
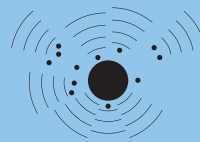


De Buren click &amp; collect service



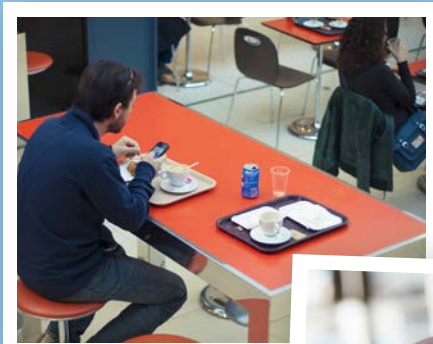
Meet Opportunitiy in NHC

Develop partnerships and quality environment for shopping, entertainment and services

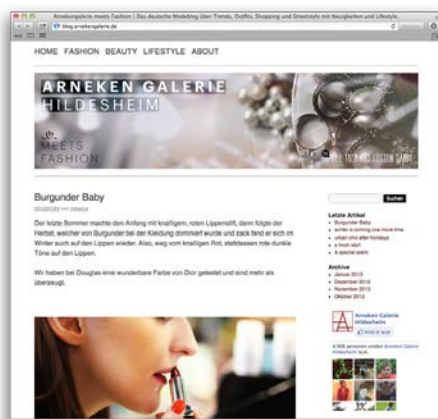




Info kiosk 365



Porta di Roma



Fashion Blog Arneken Galerie



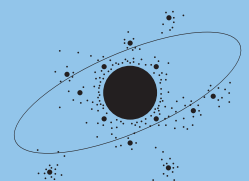
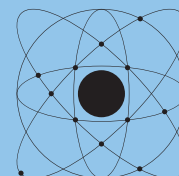
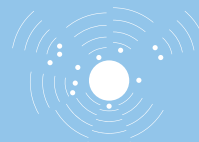
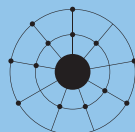
Branding shopping centres



Let's meet Harrie



As a respected authority, create a brand, channels and platform to engage with community members through all relevant (social) media







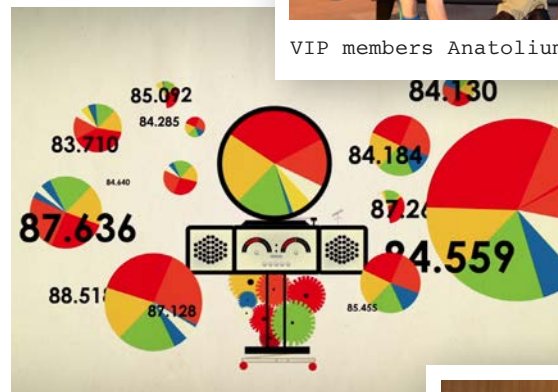
Earn a trip to miniworld



VIP members Anatolium



Personal shoppers



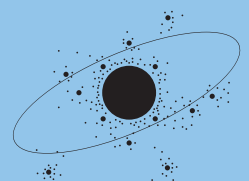
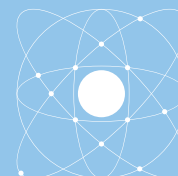
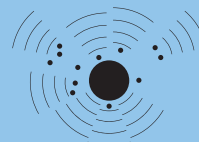
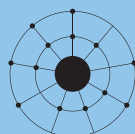
GruKey loyalty program Le Gru



UP loyalty program Alexandrium

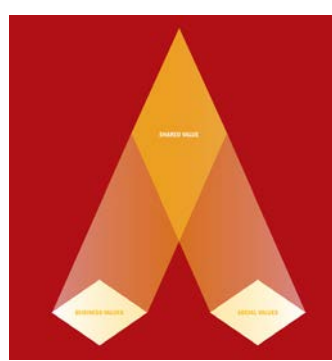


Build loyal relations with consumers and business partners through relevant propositions and personalised experiences





MasterPeace community



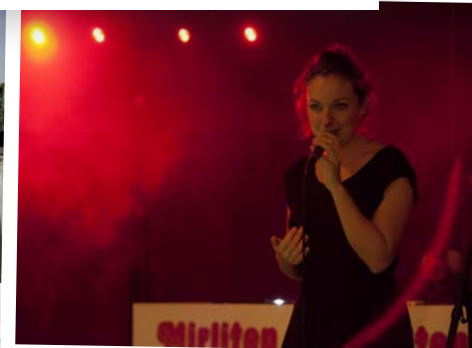
FMP = Shared Value



Community event Campania



L'Orto slow food movement Campania



Mirliton theater in Hoog Catharijne



Cinema in construction area



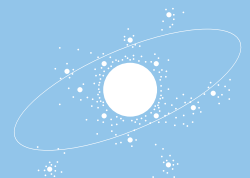
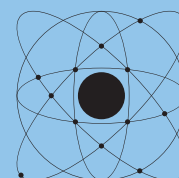
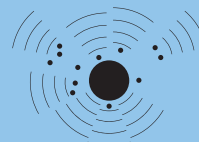
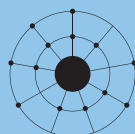
Marriage proposal in Tekira



Employment at Gran Turia

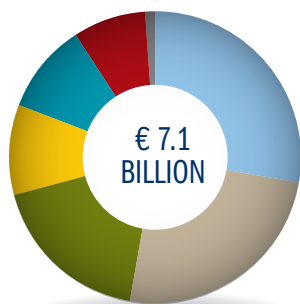


Activate social, economic and cultural dynamics as a meaningful Favourite Meeting Place: establish ownership



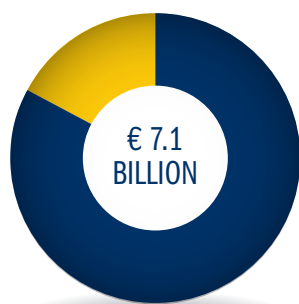


## GEOGRAPHIC SPREAD BY VALUE



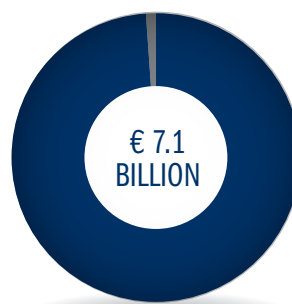
- NETHERLANDS 28%
- FRANCE 25%
- ITALY 18%
- SPAIN/PORTUGAL 10%
- GERMANY 10%
- TURKEY 8%
- OTHER 1%

## FMP TRC SPREAD BY VALUE



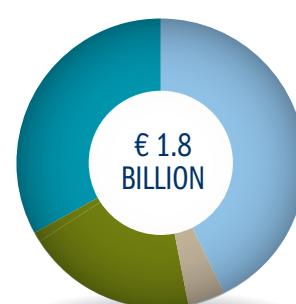
- FMP 83%
- TRC 17%

## SECTOR SPREAD BY VALUE



- RETAIL 99%
- OTHER 1%

## PIPELINE SPREAD BY VALUE



- NETHERLANDS 41%
- FRANCE 5%
- ITALY 20%
- GERMANY 34%

## STRUCTURE OF CORIO

### SUPERVISORY BOARD

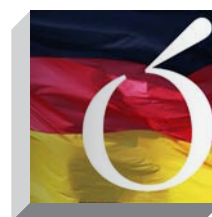
DERK DOIJER *CHAIRMAN*  
ROBERT VAN DER MEER *VICE CHAIRMAN*  
GOBERT BEIJER  
ROEL VAN DEN BERG  
JAAP BLOKHUIS  
JOHN CARRAFIELL

### MANAGEMENT BOARD

GERARD GROENER *CEO*  
BEN VAN DER KLIFT *CFO*  
FREDERIC FONTAINE *COO/CDO*

LEGAL & COMPLIANCE  
RISK MANAGEMENT  
TREASURY  
FINANCE & CONTROL  
TAX  
INFORMATION MANAGEMENT

INVESTOR RELATIONS  
HUMAN RESOURCES MANAGEMENT  
CORPORATE PR & COMMUNICATIONS  
INVESTMENT STRATEGY & ACQUISITIONS  
RESEARCH & CONCEPTS  
CORPORATE SOCIAL RESPONSIBILITY  
TRC DISPOSAL TEAM



OFFICE SUPPORT

MARKETING  
LEASING  
CENTER MANAGEMENT

BUSINESS SUPPORT



	2012	2011
Number of visitors	415 million	410 million
Retail contracts	6,200	6,250
Leasable area retail	1.8 million m <sup>2</sup>	1.9 million m <sup>2</sup>
Average Occupancy retail	96.6%	96.2%
Operational portfolio	€ 6.6 billion	€ 7.0 billion
Pipeline (committed and deferrable)	€ 1.8 billion	€ 1.9 billion
Net rental income retail (including EAI*)	€ 422.2 million	€ 412.9 million
Net rental income FMP (including EAI*)	€ 342.5 million	€ 323.3 million
Net rental income TRC (including EAI*)	€ 79.7 million	€ 89.6 million
Like-for-like NRI retail	-0.6%	1.9%
Like-for-like NRI FMP	0.0%	2.1%
Direct result	€ 262.0 million	€ 267.0 million
Indirect result	€ -246.0 million	€ -48.8 million
Net result	€ 16.0 million	€ 218.2 million
Market capitalisation	€ 3.3 billion	€ 3.1 billion
Dividend per share	€ 2.76	€ 2.76
NAV per share	€ 42.44	€ 45.57
NNNAV per share	€ 41.20	€ 47.15

\* Equity Accounted Investees.



- > Further disposal of offices and Traditional Retail Centres of € 329 million
- > Opening of Vredenburg and Singelborch (Hoog Catharijne in Utrecht), Arneken Galerie in Hildesheim, top floor in Maremagnum, Tarsu shopping centre in Tarsus and Metropole in Almere
- > Further diversification of funding by Euro Commercial Paper Program and Euro Medium Term Note program and 2 bonds strengthening liquidity and financial flexibility
- > Connecting to the consumer via implementation of Loyalty Programs and a large number of consumer oriented pilots in all our centres
- > Ongoing efforts in sustainability rewarded with awards
- > Proposed change for Governance structure will give shareholders more influence
- > Implementation 6C model enhancing the further focus on FMP

## **D.C. DOIJER**

**DERK, 1949**

Chairman of the Supervisory Board  
attendance rate 100%  
Dutch nationality / First appointed in 2005  
Current term of office expires in 2013

Chairman of the Selection & Appointment Committee attendance rate 100%  
Member of the Audit Committee attendance rate 100%

**Supervisory directorships** Lucas Bols Holding B.V. (chairman), Koninklijke Ahold N.V. and ZBG Groep



## **R.A.H. VAN DER MEER**

**ROBERT, 1949**

Vice-chairman of the Supervisory Board  
attendance rate 100%  
Dutch nationality / First appointed in 2004  
Current terms of office expires in 2015

Chairman of the Audit Committee  
attendance rate 100%

**Present positions** Professor of Finance, University of Groningen, director Stichting Vrienden van UMC, Stichting Corpus, Stichting GITP International and deputy justice (raadsheer-plaatsvervanger) with the Enterprise Chamber (High Court Amsterdam).

**Supervisory directorships** European Asset Trust N.V., BNP Paribas OBAM N.V., Kas Bank N.V. and Teslin Capital Management N.V.



## **G.A. BEIJER**

**GOBERT, 1950**

Member of the Supervisory Board  
attendance rate 100%  
Dutch nationality  
First appointed in 2009  
Current term of office expires in 2013

Chairman of the Remuneration Committee  
attendance rate 100%

**Present position** Independent advisor and associate of Boer & Croon

**Supervisory directorships** Staedion.



## **R.C. VAN DEN BERG**

**ROEL, 1957**

Member of the Supervisory Board  
attendance rate 100%  
Dutch nationality / First appointed in 2011  
Current term of office expires in 2015  
Member of the Remuneration Committee attendance rate 100%  
Member of the Selection & Appointment Committee attendance rate 100%

**Present positions** Founder/co-owner of the 'Access to Quality' network organisation, vice-chairman of the 'Joop naar Moldavië' Foundation, member of the creative board of the Academy for I&M, partner Business School Knowmads in Amsterdam.

**Supervisory directorships** Member of the advisory board of My Cognition, member of the advisory board of the foundation GGTO.



## **J.G. BLOKHUIS**

**JAAP, 1958**

Member of the Supervisory Board  
attendance rate 100%  
Dutch nationality  
First appointed in 2012  
Current term of office expires in 2016

Member of the Remuneration Committee attendance rate 100%  
Member of the Selection & Appointment Committee attendance rate 100%

**Present position** Independent advisor

**Supervisory directorships** Rabo Vastgoed Groep.



## **J.A. CARRAFIELL**

**JOHN, 1965**

Member of the Supervisory Board  
attendance rate 100%  
American nationality  
First appointed in 2012  
Current term of office expires in 2016

Member of the Audit Committee  
attendance rate 100%

**Present positions** Founder and managing partner of GreenOak, director of Grupo Lar (Spain) and a member of the Dean's Council of the Yale School of Architecture

**Supervisory directorships** None.





## TO THE GENERAL MEETING OF SHAREHOLDERS

**Herewith we present the 2012 annual report and financial statements as drawn up by the Management Board. PricewaterhouseCoopers Accountants N.V. has audited the financial statements and issued an unqualified auditors' report on these statements. We recommend that you adopt the financial statements as presented and declare a dividend payable in cash and/or in shares of € 2.76 per share for 2012 in accordance with the Management Board's proposal. The objective of Corio's dividend policy, to be found on Corio's website [www.corio-eu.com](http://www.corio-eu.com), is to at least comply with the requirements for a Dutch fiscal investment institution (FBI) imposed on tax-exempt investment institutions and, except in special circumstances, to maintain the level of dividend on a per share basis and preferably increase this dividend by the average rate of inflation in the euro area. Corio will propose a new dividend policy to the AGM that is more sustainable and linked to the operational performance of the company.**

### COMPOSITION OF THE SUPERVISORY BOARD

Corio's Supervisory Board consists of six members: Mr. Derk Doijer (chairman), Mr. Robert van der Meer (vice-chairman), Mr. Gobert Beijer, Mr. Roel van den Berg, Mr. Jaap Blokhuis and Mr. John Carrafiell. Each member provides a particular talent and/or background in order to provide the Supervisory Board with a broad range of expertise in line with the Supervisory Board profile. For further information we refer you to the curriculum vitae in this report. All members of the Supervisory Board have adequate time available to give sufficient attention to the concerns of the company.

As of 1 January 2013 the Act on Management and Supervision ('Wet Bestuur en Toezicht') came into effect. With this Act, statutory provisions were introduced to ensure a balanced representation of men and women in management boards and supervisory boards of companies governed by this Act. Balanced representation of men and women is deemed to exist if at least 30% of the seats are filled by men and at least 30% are filled by women.

Corio has currently no seats taken by women. Since Corio does not comply with the law in this respect, it has looked into the reasons for non-compliance. The Supervisory Board recognises the benefits of diversity, including gender balance. However, the Supervisory Board feels that gender is only one part of diversity. Supervisory Board and Management Board members will continue to be selected on the basis of wide ranging experience, backgrounds, skills, knowledge and insights.

During the search for two new Supervisory Board members in 2012 there was a preference for female candidates. Unfortunately, no such candidates were found or were available to fulfill these positions. The Supervisory Board continues to strive for more diversity in both the Supervisory Board and Management Board. For more information on the rules of the Supervisory Board please refer to the profile of the Supervisory Board on Corio's website [www.corio-eu.com](http://www.corio-eu.com).

All members of the Supervisory Board are independent according to the criteria as set out in the Dutch corporate governance code.

The terms of Mr. Doijer and Mr. Beijer will lapse and therefore the Supervisory Board will nominate them for reappointment at the 2013 General Meeting (AGM 2013).

### MEETINGS OF THE SUPERVISORY BOARD

In 2012 the Supervisory Board met with the Management Board in plenary sessions on 11 occasions (four by means of a telephone conference). The Supervisory Board also

had seven private meetings (two by means of a telephone conference), of which five preceded a Supervisory Board Meeting. None of the members of the Supervisory Board was frequently absent from meetings. The attendance rate was 100% for the plenary sessions. For the individual attendance rates of the members please refer to their curriculum vitae in this report.

The financial performance of Corio was discussed extensively both in general and in preparation for the publication of the quarterly reports, half-yearly figures, the annual report and financial statements. The external auditors presented the results of their examinations at the meetings at which the half yearly figures and financial statements of the year were discussed.

The Supervisory Board and the Audit Committee discussed the audit findings with the external auditors. The Supervisory Board met with the external auditor without any Management Board member present at least once. Furthermore, investment proposals were reviewed, paying attention to items such as sustainability and the possibilities to turn a shopping centre into a Favourite Meeting Place and to optimise financial performance. During a Supervisory Board meeting in Berlin in September 2012 Corio's strategy was discussed with the Management Board paying specific attention to executing the Favourite Meeting Places strategy, funding and execution thereof.

The departure of the COO, strategy, risk management and control systems, sustainability of the dividend policy, compliance, financing, CSR, targets, HR | organisation, monitoring sales program, development of the pipeline, the annual budget and opportunities were also discussed. Various scenarios that take into account market conditions and their impact on operations and the financing of Corio were reviewed and discussed. Another important topic was the enhancement of the corporate governance structure of the company. The necessary amendments to the Articles of Association that are required to implement the proposed changes in the corporate governance structure will be put forward to the AGM 2013.

Without the Management Board present the Supervisory Board discussed its own performance, the performance of the committees, as well as its individual members. The evaluation was led by the chairman of the Supervisory Board and entailed reviewing and discussing the frequency, attendance and subjects of the meetings as well as the level of participation of the members during discussions. All members of the Supervisory Board were asked to complete a survey





regarding the Supervisory Board meetings and the meetings of the committees of which they were a member. The outcome was that the Supervisory Board as a whole and its individual members performed well. Special attention will be paid to the permanent education of the Supervisory Board members.

Bearing in mind the current economic environment, the Supervisory Board took a more active role when advising the Management Board on execution and the strategic direction of Corio.

The performance of the Management Board as a whole, as well as its individual members was also discussed and evaluated. During these discussions the Management Board was not present. As with the Supervisory Board, the evaluation was led by the chairman of the Supervisory Board.

The chairman of the Supervisory Board and the chairman of the Management Board met regularly to discuss general matters affecting Corio.

#### **REPORT OF THE SELECTION & APPOINTMENT COMMITTEE**

The Selection Committee met three times in 2012. To fill the vacancy resulting from the departure of the COO, the Selection & Appointment Committee conducted a search together with a professional recruitment agency. The search placed an emphasis on operational and real estate knowledge and there was a preference for female candidates in the event of two candidates, one male, one female, with similar quality credentials. Candidates were proposed by the recruitment agency as well as members of the Supervisory Board. The search process and the candidates were discussed during the Selection & Appointment Committee meetings. The Selection & Appointment Committee also discussed the re-appointment of Mr. Doijer and Mr. Beijer.

#### **REPORT OF THE REMUNERATION COMMITTEE**

The Remuneration Committee met three times during 2012. Items discussed include the short-term and long-term incentives of the Management Board, the performance of the members of the Management Board, the remuneration of the second echelon, the long-term incentive plan, the remuneration policy, the remuneration of the CDO and the remuneration report. The Remuneration Committee conducted scenario analyses in order to assess whether the maximum cash value of the Phantom Performance shares is still reasonable. The Remuneration Committee advised that the outcome of the scenario analyses is in line with the spirit and principles of the Performance Phantom Share Plan.

The remuneration report was adopted by the Supervisory Board. Further information on the structure and background of the remuneration policy can be found in the remuneration report in this annual report and on Corio's website [www.corio-eu.com](http://www.corio-eu.com). The process followed in 2012, was in line with the remuneration policy approved at the Extraordinary General Meeting of Shareholders on 10 December 2004 and the proposed amendment adopted by the General Meeting of Shareholders on 29 April 2008.

#### **REPORT OF THE AUDIT COMMITTEE**

The Audit Committee met five times in 2012. The main topics of discussion were the quarterly reported numbers, the auditor's report, the management letters and an assessment of the performance of the external auditor. With regard to the performance of the external auditor, the Audit Committee concluded that their performance was adequate. The Audit Committee met with the external auditor without any Management Board member present at least once in 2012. Risk management, the disposal plan, valuations, accounting policies, audit fees, IT systems, treasury activities and policies and the company's financial results and position were discussed. In addition the policy on the use of external auditors for audit and non-audit services was also discussed and an

amendment was proposed and approved by the Supervisory Board. The amendment concerned the approval thresholds for audit services and non-audit services by the external auditor. For more information on the approach for non audit services and the steps in place to protect statutory auditor independence please refer to the aforementioned policy which is available on Corio's website [www.corio-eu.com](http://www.corio-eu.com)

At least once every four years the Supervisory Board and the Audit Committee conduct a thorough assessment of the functioning of the external auditor.

The Audit Committee discussed the management letter with the external auditor and advised to the Supervisory Board that no matters in the management letter were applicable for disclosure.

The Audit Committee advised the Supervisory Board to present PricewaterhouseCoopers Accountants N.V. to the Annual General Meeting of Shareholders as external auditor for 2012. The Supervisory Board agreed.

In addition the Audit Committee reviewed whether to appoint an internal auditor and came to the conclusion that this was not necessary at this time. On the basis of the conclusion of the Audit Committee, the Supervisory Board recommended not to appoint an internal auditor. During 2013 the Audit Committee will again review whether to appoint an internal auditor.

#### **PERSONNEL**

We would like to take this opportunity to express our appreciation and thanks to the Management Board and Corio's employees for their hard work and dedication during this eventful year.

*Utrecht, 13 February 2013  
The Supervisory Board*

# SHAREHOLDERS' INFORMATION & INVESTOR RELATIONS

THE MANAGEMENT BOARD, TOGETHER WITH THE INVESTOR RELATIONS DEPARTMENT, IS COMMITTED TO PROVIDING SHAREHOLDERS, DEBT HOLDERS, OTHER STAKEHOLDERS AND ALL OTHER INTERESTED PARTIES WITH INFORMATION ON AN EQUAL BASIS, SIMULTANEOUSLY, ON TIME AND IN A CLEAR AND CONSISTENT MANNER.



## MAJOR SHAREHOLDERS

Stichting Pensioenfond ABP (through direct and indirect holdings) and BlackRock Inc. own more than 5% of the issued share capital. ABP informed the Netherlands Authority for the Financial Markets (AFM) on 2 February 2010 that it owns 36.77% of the issued share capital. ABP informed Corio that it held 32.65% at year-end 2012 (year-end 2011: 32.29%). BlackRock Inc. owns 5.04% of Corio's shares since 15 November 2012 (on 7 February 2013 BlackRock Inc. registered 4.96%).

## SHARE

Corio N.V.'s shares are listed on NYSE Euronext in Amsterdam. Corio is part of the AEX index. The Corio shares are included in several relevant leading indices, including the European Public Real Estate Association, the Global Property Research, the Euronext100, FTSE4good, DJSI Europe and World and ASPI index.

## COST RATIO

Under the Dutch Financial Supervision Act (Wft), investment institutions are required to disclose their cost ratios. The cost ratio is defined as total costs (property operating expenses, general expenses and taxes), excluding interest charges, as a percentage of the weighted average net asset value for the past five quarters. Corio's cost ratio for 2012 was 2.6% (2011: 2.3% and 2010: 2.4%).

## DIVIDEND

Corio's current dividend policy is aimed at increasing the dividend per share by the average rate of inflation in the euro zone. Corio will propose a new dividend policy to the AGM that is more sustainable and linked to the operational performance of the company.

## PRICE AND TURNOVER OF CORIO SHARES



## FIVE YEAR OVERVIEW

	2012	2011	2010	2009	2008
Share price period end (€)*	34.32	33.61	48.02	47.69	32.89
Average share price (€)*	34.94	41.78	45.61	37.43	50.63
Highest closing share price (€)*	40.93	50.23	53.95	49.20	62.66
Lowest closing share price (€)*	31.45	28.83	36.74	25.87	30.71
Average number of daily traded shares (€)*	405,037	384,103	309,044	300,800	438,421
Number of outstanding shares	96,186,136	92,291,961	91,002,947	76,363,025	66,253,702
Market capitalisation period end (x € billion)	3.3	3.1	4.4	3.6	2.2

\* On NYSE Euronext Amsterdam.





### NEW POLICY THAT WILL BE PRESENTED AT THE AGM OF 18 APRIL 2013

Corio distributes its dividends at least once per year. The objective of Corio's dividend policy is at least to comply with the FBI requirements and distribute 80% - 90% of its total direct result in dividend. Corio may propose to the General Meeting of Shareholders to pay this dividend, within the FBI requirements, in cash or in shares or a combination thereof.

### CURRENT POLICY

Corio pays a dividend at least once a year. The objective of Corio's dividend policy is to at least comply with the requirements imposed on FBIs and, except in special circumstances, to increase the dividend by the average rate of inflation in the euro area, on a per share basis.

In accordance with the Management Board's recommendation, Corio's Supervisory Board proposes that a dividend of € 2.76 per share be distributed for 2012 (2011: € 2.76 in cash or shares). This represents a pay-out ratio of approximately 101%. The dividend is payable in cash or stock, within the constraints imposed by the company's FBI status. The dividend yield is thus 7.9% on the basis of the average price in 2012. The dividend proposal will be submitted to the AGM on 18 April 2013. The dividend will become payable on 3 June 2013.

## FINANCIAL CALENDAR

	2013	2014
Full year	13 February	12 February
First quarter update	15 May	7 May
Half-year results	7 August	6 August
First three quarters update	7 November	5 November
General Meeting of Shareholders	18 April	17 April
Ex dividend	22 April	
Start of period of choice	25 April	
End of period of choice	29 May	
Dividend payable	3 June	

Corio will no longer publish extended results press releases for the first quarter and first three quarters. Corio will publish updates which include the main company events and key performance indicators in relation to the respective reporting period.

For annual and semi-annual results, Corio will continue to provide a detailed press release, presentation and webcast. In addition, Corio will continue to publish annual reports and semi-annual reports containing in-depth information on its operations, financials and execution of its strategy.

**For further information on Corio's investor relations activities, please contact our Investor Relations department at [investor.relations@nl.corio-eu.com](mailto:investor.relations@nl.corio-eu.com) or by phone: +31 30 2346743. Follow us on Twitter @CORIOIR.**

**Corio aims to be in close contact with its investors through participating actively in conferences, organising road shows and meeting investors individually at our offices or at properties throughout our portfolio. Corio organised a Capital Markets Day on 4 December 2012 to inform investors analysts about our strategy going forward. The Favourite Meeting Places concept as the core of our business, the consequent disposal program, and a full demonstration of our largest redevelopment, Hoog Catharijne were shown. Presentations are available on our website: [www.corio-eu.com](http://www.corio-eu.com)**





**BEN VAN DER KLIFT (1959)**

**CFO and member of the Management Board**

Appointed from 1 May 2010 to 1 May 2014

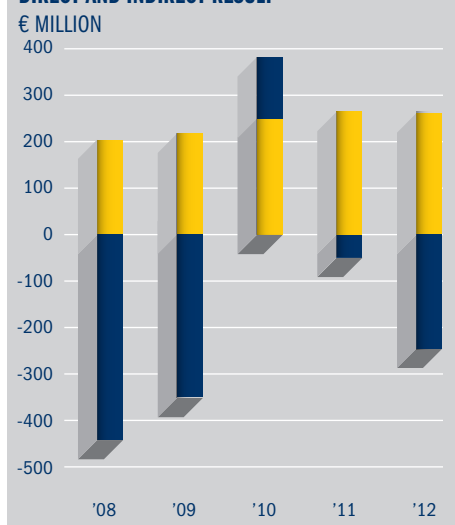
Dutch nationality

**Ancillary positions** Member of the advisory board of the mortgage fund Syntus Achmea Vastgoed B.V.

## INTRODUCTION

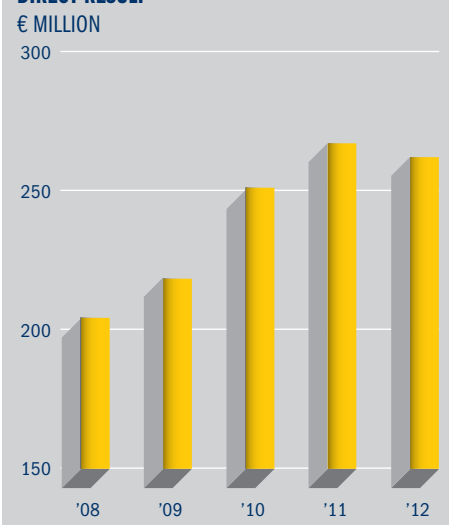
In 2012 we saw a contraction of the Euro-zone economy as well as weaker than expected growth in large emerging countries. Global growth continued below expectations, despite unconventional monetary measures adopted in the major economies to boost demand. This suggests there are structural weaknesses that continue to create downside risks for the global economy. US economic growth accelerated in the third quarter, although the outlook remained uncertain due to potential fiscal tightening. The Euro-zone entered a recession in the same quarter and was forecast to struggle well into 2013. Private sector confidence remains fragile and unemployment in the Euro-zone as a whole is high. Countries like Spain and Italy are having a particularly tough time and the pace of growth in the core Euro-zone countries was slowing too as 2012 came to a close. In the second half of the year, however, the financial markets turned more positive about the Euro-zone's future, and confidence in the banking sector improved. Yields of periphery government bonds came in, after increasing steadily from the beginning of the year, and investor appetite for debt and equity improved. This was the result of strong words by the ECB president, an improved political environment around the euro crisis, and the introduction in August of the Outright Monetary Transactions programme. Under this

## DIRECT AND INDIRECT RESULT



programme, the ECB pledged to buy Euro-zone government bonds provided that countries take actions to restore long-term stability. Throughout the year, and especially towards the end, there was strong demand for investment grade paper Corio took advantage of these improved market conditions by issuing bonds in December. The total value of Corio's portfolio came to € 7.1 billion per year-end 2012 compared to € 7.4 billion at the end of 2011. This predominantly reflects asset disposals amounting to € 329.4 million and a negative revaluation of € 219.6 million, which were partly offset by acquisitions of € 22.8 million and investments of € 181.1 million. Net rental income was virtually unchanged at € 397.5 million in 2012. This is the balance of negative like-for-like net rental income of 0.6% and the effect of disposals of € 14.4 million, offset by € 16.7 million from development projects being taken into operation and acquisitions of € 1.4 million. The latter relates to Metz St Jacques acquired in 2011. Net rental income for the FMP portfolio (including net rental income for Equity Accounted Investees) rose 5.9% in 2012 to

## DIRECT RESULT



€ 342.5 million. The increase of € 19.2 million mainly reflects new developments coming into operation. The like-for-like for the retail portfolio was 0.6% negative, whereas the like-for-like for the FMP portfolio was flat. The direct result per share decreased from € 2.91 to € 2.77, reflecting difficult market circumstances, the disposal of properties in 2011 and 2012 and increased share capital related to our 50% stock dividend in 2012.

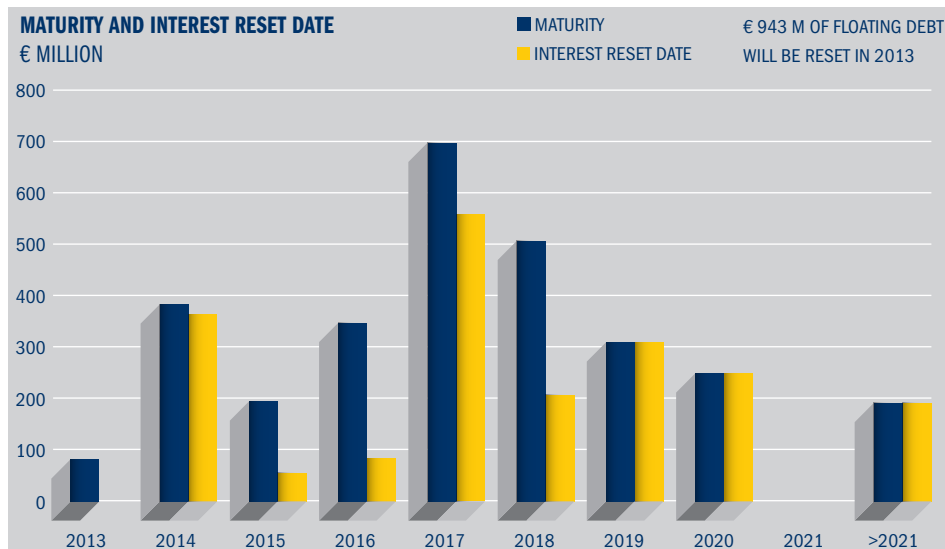
## DISPOSALS

In line with our strategy to focus on FMP, to fund the pipeline and maintain a sound leverage, we intensified our disposal programme in 2012. In the course of 2012 Corio sold the offices in Böblingen, Germany (€ 14.7 million) and Le Balzac (€ 79.7 million) and Clair de Ville (€ 39.3 million) in Paris, France. The remaining offices in the portfolio at year-end 2012 are the offices attached to our shopping centres Almere and Hoog Catharijne in the Netherlands, which are not on the sales list, and two remaining smaller offices in France that we expect to sell. From the retail centres on the disposal list we

## TRC AND OFFICES DISPOSALS

City	Project name	GLA	(€ mln)
Almelo (Netherlands)	De Schelfhorst	6,600	14.0
Amstelveen (Netherlands)	De Groenhof	6,900	24.2
Oegstgeest (Netherlands)	Lange Voort	14,600	43.7
Nieuw Vennep (Netherlands)	Getsewoud	7,800	23.2
Rotterdam (Netherlands)	Nesselande	8,900	26.2
Utrecht (Netherlands)	Parkwijk	5,500	14.9
Velsen (Netherlands)	Velserbroek	8,700	25.9
Mulhouse (France)	La Galerie	7,500	8.9
Sainte Genevieve des Bois (France)	La Croix Blanche	6,600	13.7
Courbevoie (France)	Le Balzac	15,200	79.7
Rueil Malmaison (France)	Clair de Ville	10,600	39.3
Böblingen (Germany)	Rondahaus	13,700	14.7
Other			1.0
<b>Total</b>			<b>329.4</b>





	31-12-12	31-12-11
Leverage (%)	40.3	41.0
Average interest on net debt in the 4th quarter (%)	3.7	4.1
Average duration of debt (year)	4.7	5.1
% loans with a fixed interest rate	69	64
Interest cover ratio	3.4	3.3
Headroom	750.0	548.5

sold La Galerie Mulhouse (€ 8.9 million) and three out of four units of our retail park La Croix Blanche in Sainte-Geneviève (€ 13.7 million) in France and in the Netherlands De Schelfhorst in Almelo (€ 14.0 million), De Groenhof in Amstelveen (€ 24.2 million), Lange Voort in Oegstgeest (€ 43.7 million), Velsersbroek in Velsen (€ 25.9 million), and a package of three assets Nesseland in Rotterdam, Getsewoud in Nieuw Vennep and Parkwijk in Utrecht for a total of € 64.3 million.

These sales generated a total consideration of € 329.4 million and a loss compared to book value of € 20.0 million. This reflects an impairment of € 15.3 million on the disposal of the office of Balzac and € 4.7 million on the remaining sales at an average discount on book value of 1.9%. The annualised net rental income related to these disposals is around € 22.7 million. Following our strategic update in December 2012 we took a more vigorous stance on disposals. We identified a list of € 1.4 billion Traditional Retail Centres across our portfolio to be disposed of in the coming three to four years to enable Corio to fully focus on its FMP centres. We have installed a dedicated team to implement this sales programme.

#### LIKE-FOR-LIKE NET RENTAL INCOME

Like-for-like net rental growth including Equity Accounted Investees in 2012 was 0.6% negative. The like-for-like for the FMP portfolio was flat. The retail portfolio displayed growth in like-for-like of 0.6 % negative and the office portfolio (1% of

total portfolio at year-end 2012) registered like-for-like rental income growth of 4.1%.

The adverse economic environment had a negative impact on consumer confidence in 2012. We saw, however, that prime properties are still able to generate positive like-for-like, despite pressure on overall consumer spending, while more secondary centres are facing pressure. The overall like-for-like for our FMP centres, however, was flat due to specific conditions: our properties Centrum Galerie in Dresden and Grand Littoral in Marseille are currently being refurbished, which has an impact on the ongoing operations and in Italy, where operational expenses and service charges increased as one off effect in 2012 due to higher real estate tax (€ 0.9 million), together with a negative adjustment on recoverable service charges from previous years of € 1.0 million.

#### DIRECT RESULT

The direct result was € 262.0 million, which is only slightly lower than € 267.0 million earned in 2011. Like-for-like net rental income was 0.6% negative. The administrative overhead was € 5.3 million higher in 2012 due to growth in Germany and Italy, more investments in innovation (Britelayer), more consultancy costs and delayed cost reductions in the Netherlands and France following a decrease in the size of the portfolio through sales. We anticipate a stronger impact of cost reductions in 2013 due to the delayed effects of our disposal programme and increased focus on efficiency. The continuing decline in interest rates

contributed a positive € 9.3 million to our direct result. The average interest rate fell from 4.2% in 2011 to 3.9% in 2012.

Per share, the direct result fell 4.8% from € 2.91 to € 2.77 per share. Of this, 1.9% reflects a lower net direct result attributable to shareholders and the remainder can be attributed to the expanded share capital as a consequence of our 50% stock dividend payout in 2012.

#### INDIRECT RESULT

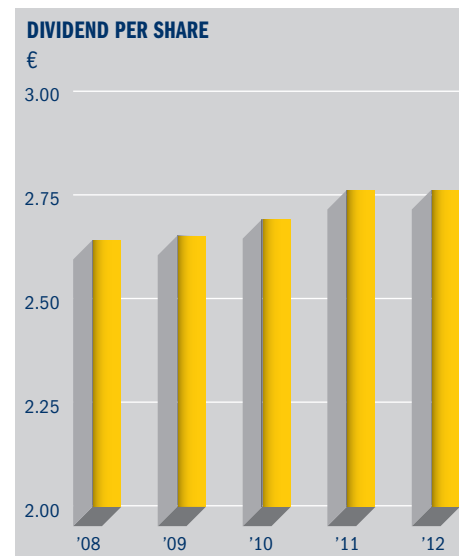
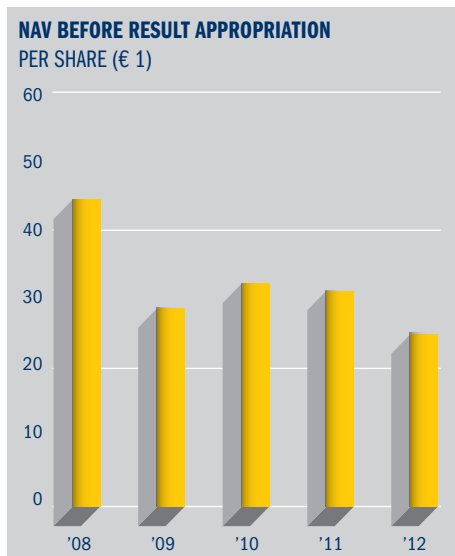
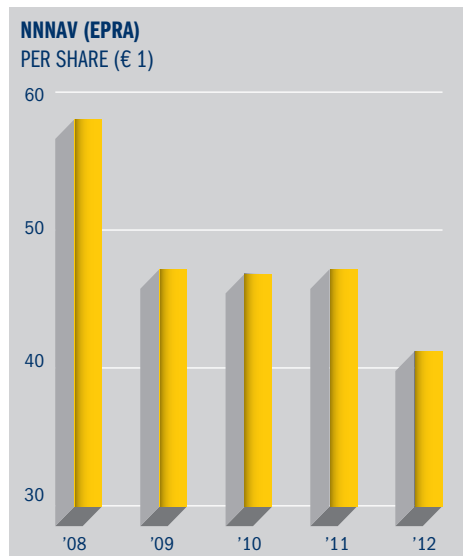
The revaluations of our operational properties across our portfolio were € 243.7 million negative (3.6%) including the profit and loss results of asset sales. Spain, Italy and Centrum Galerie Dresden in Germany especially faced pressure on asset values, even though Dresden and the majority of our Italian assets are FMP. The FMP properties outperformed the traditional portfolio but non-the-less suffered a negative revaluation of 2.8% versus 5.5% negative for TRC. The development portfolio (FMP) saw a positive revaluation of € 24.1 million (4.2%). The other components of indirect result, totaling € 29.3 million negative, concern negative revaluations of EAI's (€ 7.1 million), indirect taxes and finance expenses (€ 6.7 million), provisions for a VAT court case in Italy (€ 12.9 million) and an impairment on our turn-key development Leidsche Rijn in Utrecht, the Netherlands (€ 14.1 million). This impairment reflects a higher anticipated yield than agreed with the developer in 2007 and lagging residential development in that part of the city of Utrecht.

#### PIPELINE

In 2012 Corio took six projects in Germany, the Netherlands, Spain, and Turkey into operation. The value of the total pipeline fell accordingly from € 1.9 billion to € 1.8 billion. The committed pipeline went from € 926 million to € 887 million at the end of 2012. In 2013 around € 510 million of the committed pipeline will be taken into operation, of which € 97 million has already been paid. In Germany Boulevard Berlin will enter Corio's portfolio as of 15 January 2013 and the refurbishment of Centrum Galerie in Dresden will be finalised. In the Netherlands the third phase of CityPlaza Nieuwegein and Oosterheem in Zoetermeer will start operations and in France the refurbished zone Azur in Grand Littoral will open. At year-end 2012 the anticipated net initial yield of the total pipeline was 7.4% compared with 7.2% at year-end 2011.

#### FINANCING ACTIVITIES

The most notable financing transaction in 2012 was the issuance of two private placements of bonds under our newly launched EMTN programme. The total size was € 235 million, with a four-and-a-half and ten year maturity.



The dealers under the EMTN program are the seven Corio relationship banks. In April we successfully launched our ECP programme with a maximum issuance size of € 500 million, having increased the committed facilities available by entering into a 3-year additional revolving credit facility of € 50 million in February. At year-end 2012 a headroom of € 750 million undrawn revolving credit facilities was freely available. Shareholders' equity at year-end 2012 amounted to € 4,082.5 million (year-end 2011: € 4,206.0 million) or € 42.44 per share (2011: € 45.57). The decrease is due primarily to the negative revaluation of the property portfolio. In May Corio increased its share capital by issuing 3.9 million shares as stock dividend.

At year-end 2012, leverage was 40.3% (2011: 41.0%). The interest cover ratio was 3.4 (2011: 3.3). Our private debt stipulates thresholds of a maximum of 55% and minimum 2.2 for leverage and interest cover respectively. The average duration of net debt decreased to 4.7 years at the end of 2012 (2011: 5.1 years).

### INTEREST RATE EXPOSURE

The average interest rate on borrowings in the fourth quarter of 2012 was 3.7% (2011: 4.1%). The average rate for the year was 3.9% (2011: 4.2%). Corio's policy is to arrange at least two thirds of its long term debt at fixed rates. Fixed rate debt with a remaining maturity of one year is considered as floating debt. At year-end 2012, long-term fixed-rate borrowings accounted for 69% of the group's interest-bearing net debt.

The interest expense decreased in 2012 due to lower interest rates. This was partly offset by a higher average borrowing amount. Net finance expenses fell to € 111.0 million from € 115.3 million in 2011.

In 2013 about € 943 million of net borrowings will face an interest rate reset. This consists

of € 250 million of debt reset on a monthly basis and of € 606 million reset quarterly, € 84 million reset semi annually and € 3 million of debt repayments.

### CURRENCY EXPOSURE

Corio's currency risk derives from its investments in Turkey and Bulgaria. Our US dollar investments in Akmerkez and Adacenter are hedged by a \$ 190 million loan and an \$ 81 million swap contract to avoid currency fluctuations having an impact on the group's results. The value of these investments is \$ 296.3 million. A 10% depreciation of the US dollar to the Euro will result in a loss on the investment of € 20.4 million and in a gain on the combined hedge instruments thereon of € 18.7 million (2011: € 19.0 million). On 31 December 2012 these investments were covered by loans and swaps amounting to \$ 271 million. Corio receives US dollar-denominated rental income from the shopping centres Akmerkez and Adacenter in Turkey, which is partly offset by US dollar interest on a \$ 190 million loan.

### TAX STATUS

Corio strives to optimise its tax burden in order to achieve the highest possible return on its investment activities. Corio therefore continuously explores possibilities to improve its tax structure within the boundaries of the law. As a result Corio's current structure consists of a mix of taxable structures and tax exempt structures. Currently, Corio has activities in seven countries: France, Italy, the Netherlands, Spain, Turkey, Germany and one centre in Portugal. In the Netherlands and France Corio uses specific tax regimes (FBI and SIIC respectively) that result in an effective tax rate of 0% on the investment profit realised on virtually the entire local portfolio.

Activities in Italy, Spain, Turkey, Germany and Portugal are taxed at the normal statutory

tax rate, be it that the effective tax rate may be lower as a result of the combined effect of interest charges, depreciation and other operating expenses. In Germany we were able to structure Corio's local activities for those assets that have become operational in 2011 in such a way that we were able to pay a lower statutory tax rate of 15.75%, down from 32%, on income from the operational asset portfolio. The assets that became operational in 2012 and become operational in 2013 will enjoy the lower tax rate from 2013 and 2014 respectively. In Spain a law change on the limit of interest deductibility adversely impacted the company's investment structure. Corio is investigating alternative investment structures and expects to implement an improved structure during 2013. The tax-friendly regimes in the Netherlands and France are subject to certain conditions. Corio constantly monitors these conditions to ensure proper compliance.

One of these conditions in France stipulates that if a shareholder with an ultimate interest in Corio of more than 10% is not liable for tax, the SIIC must pay 20% tax on both its income and any capital gains that it has realised relative to the respective number of shares of that particular shareholder on any dividends distributed by Corio to its shareholders, including dividends from the SIIC. Corio is of the opinion that this law violates relevant EU legislation and will contest any assessment to this extent.

### DIVIDEND

The General Meeting of Shareholders will be invited to approve a dividend of € 2.76 per share (2011: € 2.76) in cash or stock, in line with our policy and within the constraints imposed by the company's FBI status.



(x € million)	2012	2011	2010*	2009	2008
<b>FINANCIAL</b>					
Gross rental income	475.6	460.3	429.6	390.8	397.9
Property operating expenses (including service charges)	-78.1	-63.8	-61.7	-53.8	-51.9
Net rental income	397.5	396.5	367.9	337.0	346.0
Share of direct result of equity accounted investees	22.7	21.0	18.1	8.7	15.2
Revaluations (including result on sales)	-219.6	2.6	164.4	-389.7	-355.4
Share of indirect result of equity accounted investees	-7.1	-15.5	3.0	-5.6	-96.7
Total result	16.0	218.2	375.7	-131.9	-239.6
Direct result	262.0	267.0	251.0	218.2	204.1
Indirect result	-246.0	-48.8	124.7	-350.1	-443.7
Invested in property	7,082.9	7,426.5	6,988.8	5,885.5	6,038.7
Total assets	7,631.0	7,961.2	7,816.9	6,291.2	6,408.4
Shareholders' equity (excluding non-controlling interest)	4,082.5	4,206.0	4,195.6	3,384.1	3,458.5
Leverage (%)	40.3	41.0	38.2	40.4	40.1
Interest coverage ratio	3.4	3.3	3.7	3.4	2.6
Average number of issued shares (million)	94.66	91.80	87.25	72.16	66.25
Figures per share (€ 1)					
Total result	0.17	2.38	4.31	-1.83	-3.62
Direct result	2.77	2.91	2.88	3.02	3.08
Indirect result	-2.60	-0.53	1.43	-4.85	-6.70
Shareholders' equity	42.44	45.57	46.10	44.32	52.20
Dividend	2.76**	2.76**	2.69**	2.65**	2.64**
Highest closing shareprice	40.93	50.23	53.95	49.20	62.66
Lowest closing share price	31.45	28.83	36.74	25.87	30.71
Share price at year-end	34.32	33.61	48.02	47.69	32.89
Average stock exchange turnover on NYSE (shares per day)	405,037	384,103	309,044	300,800	438,421
Market capitalisation year-end (€ billion)	3.3	3.1	4.4	3.6	2.2
<b>BUSINESS</b>					
Average financial occupancy rate retail (%)	96.6	96.2	96.2	96.3	97.7
Like-for-like retail (%)	-0.6	1.9	1.9	1.7	4.0
Reletting and renewal retail, increase in rent (%)	0.0	6.6	3.8	7.2	16.6
Share portfolio in retail (%)	99	97	96	94	92
Pipeline (€ billion)	1.8	1.9	2.5	2.0	2.7
Average Net Theoretical Yield retail portfolio (%)	6.6	6.5	6.5	6.7	6.1
Total footfall in Corio centres (million)	415	410	400	360	345

\* Numbers are restated with regard to Equity Accounted Investees where appropriate.

\*\* In cash or shares.





## VALUATION POLICY AND METHODS

Corio's valuation policy entails a quarterly appraisal of fair value for the operational and development portfolio. All valuations comply with IFRS and all external valuations are performed in compliance with the valuation standards in the 'Red Book' of the Royal Institute of Chartered Surveyors (RICS) and the International Valuation Standards of the International Valuation Standard Committee (IVSC). External valuations are performed twice a year at 30 June and 31 December for all operational investment properties that generate rental income and all investment properties under development. The external valuations are carried out by independent certified appraisers with recognised and relevant professional qualifications and experience within the local market and the category of properties to be valued. Corio provides the appraiser with adequate information to conduct a comprehensive valuation. Each of Corio's business units works with at least two independent appraisers. At least once every three years a rotation or change in appraisers takes place. To assure the independence of the appraisers, valuation fees are not directly related to the current market value of the properties.

Following the international and centrally organised tender of appraisers at the end of 2010, external valuations at 30 June 2012 and 31 December 2012 were conducted for the second year by the three appointed appraisers for Corio: CB Richard Ellis (CBRE), DTZ and Jones Lang LaSalle (JLL). The appraisers provided a central point of contact for Corio within their international central valuation

services department. A part of the portfolio was still valued by its existing appraisers. This concerns the remaining French office portfolio (JLL France), the Real Estate Investment Trust Akmerkez (EVA) and the joint venture Porta di Roma (Cushman & Wakefield).

For the valuations at half year and year-end 2012 half the portfolio was appraised on the basis of a full valuation and half on the basis of an update valuation. The valuation methods used are the discounted cash flow method and the direct capitalisation method, in which market parameters concerning rents, yields and discount rates are based on comparable and current market transactions. Properties under € 25 million in value may be valued on the basis of either the discounted cash flow method, applying a 10 year holding period, or the extended direct income capitalisation method, or both depending on market practice. However, properties above € 25 million are always valued by using both methods. In all cases reference transactions for both market rent and yield are included in the valuation report. For development projects the residual value method is used. The residual value is derived by determining the market value of the property upon completion using one of the above methods, less all estimated remaining cost including profit and risk allowance. Internal valuations are performed at 31 March and 30 September each year.

The local business units conduct these internal valuations in consultation with Corio Holding and with the external appraisers. They provide a market letter to Corio with the latest quarterly

update for each home country of the property investment market and of estimated yield and rent movements. The methodology of internal valuations is based on the direct capitalisation method. This entails updating the value of the last external valuation by factoring in recent, relevant changes in market parameters such as yields and rents and/or changes in the property such as occupancy and rents. If there are no significant changes in the market as evidenced by market transactions for both rents and yields or in the property, the last external valuations are updated only on the basis of quarterly changes in rental income i.e. by indexation and re-lettings and renewals. For investment property under development an assessment of the total remaining costs is also made.

The valuation numbers reported below are excluding equity accounted investees unless otherwise stated.

## INVESTMENT MARKET

In 2012 the volume of European real estate investments amounted to € 120 billion, matching the level recorded in 2011. After a relatively slow start in the first half of 2012, with € 50 billion of investments, European real estate investment rose to € 70 billion in the second half of 2012. Strong activity in central London was the main driver of the increase in commercial real estate investment volumes in Europe in the third quarter of the year. Europe's second largest market, Germany, was the driver behind the significant increase in investment in the last quarter of the year. Total activity in Germany for the second half of the year was



## EUROPEAN RETAIL INVESTMENTS

(€million)	Q1 2011	Q2 2011	Q3 2011	Q4 2011	Q1 2012	Q2 2012	Q3 2012	Q4 2012
Benelux	309	270	417	585	332	194	564	403
France	324	333	434	1,381	204	876	721	1,445
Germany	3,869	2,542	2,253	2,210	1,307	1,903	1,584	4,423
Italy	801	129	822	584	994	119	169	23
Spain/Portugal	363	150	40	219	47	282	16	456
Sweden/Denmark	489	659	345	665	66	290	399	951
UK	5,138	2,165	2,089	2,267	2,248	1,696	2,745	2,863
CEE	1,090	1,193	1,389	1,172	198	609	389	634
Other	382	346	405	866	519	269	510	2,291
<b>Europe Total</b>	<b>12,764</b>	<b>7,787</b>	<b>8,193</b>	<b>9,948</b>	<b>5,915</b>	<b>6,238</b>	<b>7,097</b>	<b>13,489</b>
% of all Investments	44%	30%	29%	28%	24%	26%	25%	32%

Source: CBRE, KTI, Property Data.

€ 15.8 billion, an increase of 68% on the first half of 2012, reversing a dip in the third quarter.

Southern Europe underperformed as activity in Italy, Spain and Portugal fell significantly. There was some activity, however, in Spain in the final weeks of 2012, with € 922 million of transactions completed in that period.

### EUROPEAN RETAIL INVESTMENT ACTIVITY

Investments in retail property accounted for 28% of the total market in 2012. Activity seen across the European region for the retail segment also showed a very slow start in the first quarter of this year, with only of € 5.9 billion of investments being transacted, but showed a remarkable recovery in the following quarters, amounting to a full year volume of € 32.7 billion. However the 2012 figure is still down on the 2011 and 2010 levels by respectively 15% and 11%. A lack of product supply and scarcity of new debt were the main issues facing investors.

The focus of investors remains on prime property and risk avoidance within the current very uncertain economic landscape in the Euro zone. This is behind the activity in Western European Markets as shown by the renewed strength of the German market and the limited activity in Southern Europe. This is also a factor in the type of product that is changing hands, with turnover being dominated by transactions involving large, well let, very well located buildings. However the scarcity of this kind of product is broadening investor demand to good performing more secondary assets in the stronger markets. In general transactions are taking longer to complete, impacting on overall market activity.

Geographically the UK, Germany and the Nordic Countries showed the largest retail investment volumes in 2012. Germany and the Nordics also saw the highest increase in activity compared to 2011. In the Benelux region year-on-year investment activity turned out weaker, despite a small recovery in the second half of the year due to the completion of a few large

transactions in Belgium and the Netherlands. In the Southern and Eastern European countries retail investment activity almost came to a stand still and volumes remained at levels below € 2 billion.

The 2012 quarterly performance in Germany lagged previous years until the last quarter, when investments surged to more than 2.5 times the average volume of three previous quarters and more than twice the volume of the last quarters of 2011 and 2010. This mainly reflected a few large transactions such as the acquisition of the KaDeWe department store in Berlin and 16 Karstadt department stores in Germany by Signa Prime Selection from AG Highstreet-Konsortium for € 1.1 billion. With little new development completions, a lack of product supply continues to be the main stumbling block to retail investment activity in this market.

France also recovered well in the second half of 2012 after a strong dip in activity in Q1. The total investment volume for the year came to € 3.3 billion, more than 30% higher than the 2011 volume. This shows that investor appetite for retail high street locations and prime shopping centres retail has not faded, but the limited availability of prime opportunities has kept investment volumes at a low level.

In today's risk-averse market investors have been avoiding the economically underperforming Southern Europe region. This shows very clearly in the latest results as the already weak investment activity levels deteriorated further. With virtually no investment transactions in Italy and Portugal, the only activity was shown in Spain, where La Caixa completed the sale and leaseback of a large part of its branches to Inmobiliaria Grupo Carso for € 428 million.

In Turkey the investment market has been gaining momentum since the second half of 2011 as European investors expanded their geographic focus to take in Turkey's strong economic prospects, encouraged also by

its relatively favourable yield levels. This is underlined by the acquisition of the Redevco shopping centres Gordion, Erzurum and Magnesia by private equity fund Blackstone in the second half of 2012.

### YIELDS FOR THE PORTFOLIO

Yields for prime properties stabilised across most European markets as investors remained focussed on the very best products in the market and the scarcity of this kind of product increased further. Exceptions were the Southern European countries, where yields for prime properties are widening as a result of the persisting sovereign debt and Euro crises.

In Italy, yields increased in the second half of 2012. Amid a dearth of shopping centre deals, international investor sentiment turned more risk averse towards the Italian market. The performance of Italian treasury bonds on international capital markets is also putting upwards pressure on prime net yields. In addition, taxation measures adopted in the beginning of 2012 have undermined Italian real estate attractiveness which has led to a decrease of investment volume in shopping centres and of average deal size. Prime yields consequently shifted by 25-40 bps, from 6.2% to 6.6%. Yield pressure on secondary properties is higher, at 40-50 bps. In Spain too, where the economic situation is negatively affecting market sentiment, yields moved out during the second half of the year, although to a lesser extent because the Spanish market already faced relative large yield shifts in 2011 and in the first half of 2012. Yields increased by around 5-10 bps for prime shopping centres and by up to 20 bps elsewhere. In Portugal prime yields rose again by 50 bps. In Turkey prime yields remained virtually stable throughout the year.

In all markets there is an ongoing polarisation between prime and secondary yields. The expectation of higher supply of secondary assets to sell, especially in the least strong Southern European markets, combined with weaker


**WEIGHTED AVERAGE NET THEORETICAL YIELDS\* FOR THE PORTFOLIO IN OPERATION INCLUDING EQUITY ACCOUNTED INVESTEEES\*\***

	31-12-2012			30-06-2012			31-12-11			difference in basis points		
	NTY (rounded)			NTY (rounded)			NTY (rounded)			2011-2012		
	Total	FMP	TRC	Total	FMP	TRC	Total	FMP	TRC	Total	FMP	TRC
Retail												
Netherlands	6.5%	6.3%	7.3%	6.5%	6.3%	7.0%	6.5%	6.3%	6.8%	2	-3	48
France	6.0%	5.6%	7.0%	6.1%	5.8%	6.9%	6.1%	5.7%	7.2%	-6	-4	-16
Italy	6.6%	6.5%	7.1%	6.4%	6.3%	6.9%	6.2%	6.1%	6.7%	40	40	41
Spain/Portugal	7.5%	7.0%	8.8%	7.3%	6.9%	8.2%	7.2%	7.0%	7.8%	30	1	107
Germany	6.2%	6.2%		6.3%	6.3%		6.5%	6.5%		-29	-29	
Turkey	8.2%	8.1%	8.4%	8.5%	8.5%	8.4%	8.4%	8.4%	8.3%	-24	-27	12
<b>Total</b>	<b>6.6%</b>	<b>6.4%</b>	<b>7.5%</b>	<b>6.6%</b>	<b>6.4%</b>	<b>7.2%</b>	<b>6.5%</b>	<b>6.4%</b>	<b>7.1%</b>	<b>8</b>	<b>5</b>	<b>34</b>
Other	10.7%			9.6%			8.5%			224		
<b>Total Corio</b>	<b>6.7%</b>			<b>6.6%</b>			<b>6.6%</b>			<b>7</b>		

\* The Net Theoretical Yield (NTY) is calculated as an output yield by dividing the Net Theoretical Rental Income by the Net Market Value. The Net Theoretical Rental Income is the sum of the annualised contractual rent (excl. discounts and rent incentives) plus turnover based rent plus other income plus market rent for vacancy minus total non-recoverable operating expenses.

\*\* In the calculation of the yields the property values of equity accounted investees have been taken into account.

investor demand for lower performing assets, is seen weighing on secondary yields into 2013.

The yield movements were also reflected in the valuations of 2012. On an annual basis the yield increased for the Italian and Spanish portfolios whereas average yields remained stable or even fell slightly in the other home countries. As a result, the overall average yield for the Corio retail portfolio increased by 8 bps to 6.6% on a rounded weighted average basis. This includes the property valuations for all operational properties in the portfolio, that is also the properties in which Corio has an interest of less than 100%. When dividing the retail portfolio into Favourite Meeting Places and Traditional Retail Centres, it appears that the yield increase in 2012 was largely caused by the TRC portfolio, the yield of which increased by 34 bps to 7.5%. For the FMP portfolio the average yield increased only 5 bps to an average of 6.4%.

Within the FMP portfolio in the Netherlands, yields for the prime properties Hoog Catharijne in Utrecht and Stationade in Almere contracted slightly as new projects in these centres became operational in the second half of 2012. Non-prime and lower performing properties in the FMP portfolio such as 't Circus in Almere and the Centre of Spijkenisse faced a yield increase. On balance, the yield for the FMP portfolio slipped only 3 bps and was therefore stable at 6.3% on a weighted average basis. The yield for the TRC portfolio moved out with 48 bps to 7.3%, although this did not affect the country average, which stabilised at 6.5%. This reflects the fact that part of the TRC portfolio was sold during the year and therefore its effect on the total yield diminished.

In France stable to slightly lower yields for the strongest properties in the FMP portfolio balanced out the yield increase for less prime

properties in both the FMP and the TRC Portfolio. On average retail yields actually declined by 6 bps to 6.0%. The weighted average yield for the FMP portfolio was 5.6% compared to 7.0% for the TRC portfolio. The drop in yield for the TRC portfolio of 16 bps in 2012 was due to lower market rental levels for a number of properties, which caused the weighted average yield calculated on the potential rent to fall compared to year-end 2011.

In line with yield increases in the market, the rounded weighted average yield of the predominantly prime Italian operating retail portfolio increased with 20 bps in the first half and an additional 20 bps in the second half of 2012 to 6.6%. The weighted average yield of FMP portfolio was 6.5% compared to 7.1% for the TRC portfolio.

For the Spanish portfolio, including the property in Portugal, the overall weighted average yield increased 30 bps in 2012 and reached 7.5% at year-end. However, the disparity between the FMP portfolio and the TRC portfolio was larger than in the case of Italy as the FMP portfolio remained virtually stable at 7.0%, while the yield for the TRC portfolio increased by 66 bps to 7.9%. This is when excluding the property in Portugal. It increased by 107 bps to 8.8% including this property.

For the four German properties in operation, the weighted average yield decreased by 10 bps to 6.2% in the second half of 2012, after falling 20 bps in the first half of 2012. This reflected the yield for the property Forum in Duisburg at a level of 5.9% and higher yields for the less established Arneken Galerie in Hildesheim (6.5%), Königsgalerie in Duisburg (6.4%) and for Centrum Galerie in Dresden (6.5%), which partly went into redevelopment.

The yield for Turkey fell 20 bps in 2012 to 8.2%. This was mainly caused by the reletting and renewal of contracts at a lower level in a few centres, causing the gross potential rent, and consequently the weighted average yield, to decrease.

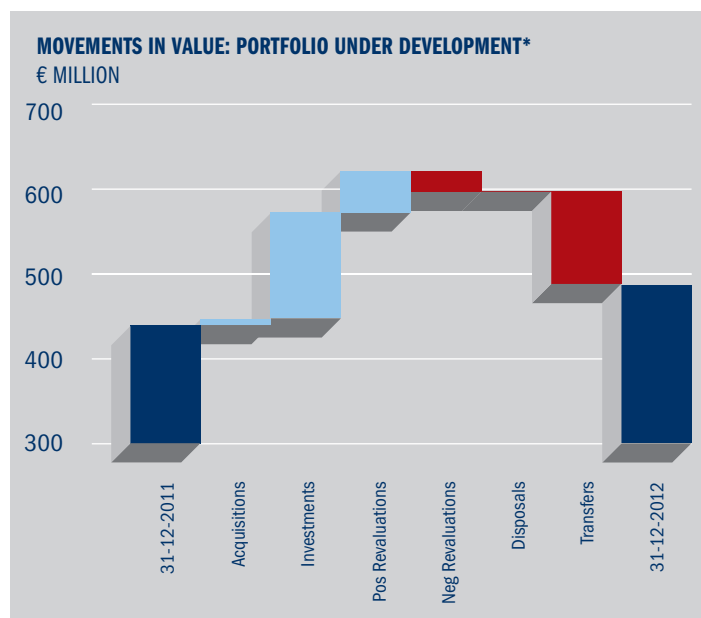
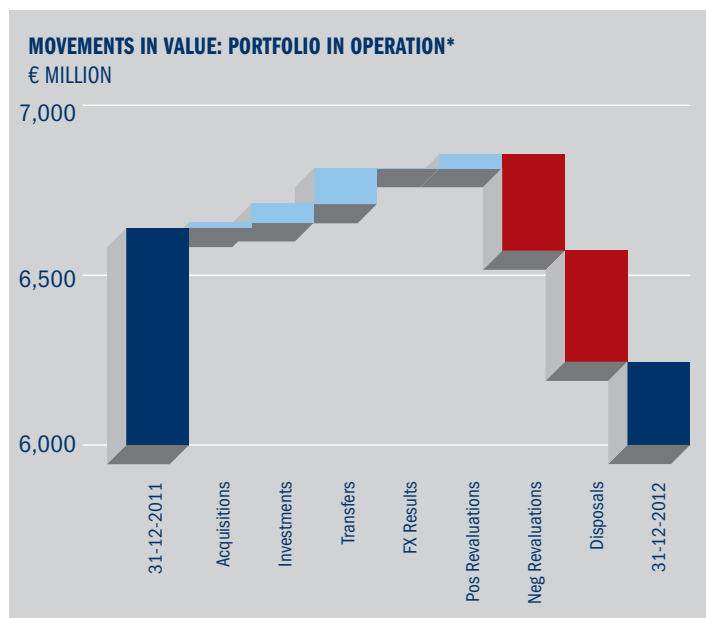
#### VALUE OF THE PORTFOLIO

In 2012 the value of the operational investment property portfolio fell to € 6,228.0 million from € 6,624.6 million. Total revaluations over this period were € 243.7 million negative. This amount is the balance of € 42.0 million in positive revaluations and € 285.7 million in negative revaluations, both including results on disposals. Other effects on total value were mainly caused by new additions to the portfolio, either by acquisitions or developments coming on stream, investments in the portfolio and by disposals.

#### ACQUISITIONS RELATED TO SHOPPING CENTRES

Middenwaard in Heerhugowaard, the Netherlands and Saint Jacques in Metz, France, where additional parts of respectively € 11.5 million and € 4.3 million were acquired. Other additions to the portfolio were extensions and redevelopments coming on stream in different home countries. In the second half of the year this related mainly to projects in the Netherlands. These were the two New Hoog Catharijne projects De Vredenburg and Singelborch (total € 64.6 million retail and € 2.6 million offices) in Utrecht and the Metropole project (€ 9.4 million) in Almere that houses the largest Primark in the Netherlands. The extensions of Campania in Naples, Italy (€ 8.2 million) and Quais d'Ivry in Ivry Sur Seine, France (€ 1.5 million) were completed and added to the respective operational properties. Other significant completions all occurred in the first half of 2012. These included Arneken Galerie in Hildesheim Germany (€ 104.5 million); shopping centre Tarsu in Tarsus Turkey





\* Investments include capitalised interest, positive revaluations include profit on sales and negative revaluations include loss on sales

(€ 42.8 million); the transformed top floor of Maremagnum in Barcelona Spain (€ 23.3 million) and the latest phase of CityPlaza in the centre of Nieuwegein, the Netherlands (€ 10.2 million). The redevelopment of properties making up a substantial part of Centrum Galerie in Dresden, Germany were started in 2012 and transferred to the development portfolio. In the last quarter the property St Jacques in Metz, France went into redevelopment and was removed from the operational portfolio. The disposals relate to two offices in France and ten retail assets from the TRC portfolio in the Netherlands and France.

The value of the property portfolio under development, including land, increased to € 486.6 million from € 440.0 million. Total positive revaluations contributed € 24.1 million to this increase, of which € 48.5 million were positive revaluations and € 24.4 million were impairments. Further new investments in development projects contributed positively to the value. Finally, one project was acquired, namely the extension of Campania in Naples, Italy (€ 7.0 million). The value was reduced, conversely, by the earlier mentioned projects which became operational and were transferred from the pipeline to the operational portfolio.

#### REVALUATION OF THE PORTFOLIO

In 2012 the total revaluation came out negative as the economic and political crisis in the European Union continued and investment market conditions did not improve. For operational properties the revaluation was 3.6% negative. This was partly offset, however, by a positive revaluation of the development portfolio of 4.2%, resulting in a revaluation of 3.0% negative for the total investment portfolio.

The main exceptional devaluation relates to Centrum Galerie Dresden in Germany, where the large negative revaluation at half year was a result of a significant downward adjustment of the estimated rental value by the appraiser. In France the negative revaluation mostly relates to the office property Le Balzac, which was disposed of for a net amount of € 79.7 million, lower than the book value at 30 June 2012 of € 89.8 million. The property was sold to the second bidder after the first bidder in the tender unexpectedly and at the last moment decided to cancel the transaction. This loss has been included in the total negative revaluation amount. In case of Spain and Italy, the negative revaluations were caused by overall increasing yields as a result of the ongoing economic and sovereign debt crisis. In Italy in particular, yields widened in the second half of the year, reflecting the appraisers' view of investment market sentiment as having taken a turn for the worse. For the Netherlands the negative revaluation for the operational portfolio was offset by the positive revaluation of the Nieuw Hoog Catharijne development project. This project was valued externally at fair value as per year-end 2012, resulting in a positive revaluation of € 42.5 million.

When looking at the FMP portfolio the revaluation percentages were considerably less negative in all home countries. Overall revaluation for the FMP operational portfolio was 2.8% negative as compared to 5.5% negative for the TRC portfolio.

#### THE NETHERLANDS

The largest positive revaluations in the operational retail portfolio in the Netherlands (total € 18.5 million including profit on sales) were for Alexandrium in Rotterdam (up € 7.0

million) and for the completed Metropole project in Almere, which attracted the new anchor Primark and contributed to the positive revaluation of Almere Centrum (total up € 3.0 million). The recently renovated and extended City Plaza in Nieuwegein (up € 2.7 million) and Middenwaard in Heerhugowaard (up € 1.9 million) also showed positive revaluations. Positive results on the sales of Velsbroek in Velsen (€ 1.5 million) and Groenhof in Amstelveen (€ 1.2 million) contributed to the positive revaluation too.

With regard to properties under development, total revaluations were positive (total up € 37.0 million). This was mainly caused by the positive revaluation of the Nieuw Hoog Catharijne project (up € 42.5 million) which was valued at Fair Value at the end of the year. Using the principles of the residual valuation method, the external appraiser determined the value of the property upon completion and deducted all estimated remaining cost including a profit and risk allowance. The valuation upon completion now includes the optimisation of rents towards the higher market rent and the increase in retail area arising from the redevelopment plan. This resulted in a positive revaluation of € 42.5 million at year-end 2012, including the revaluations of the completed Nieuw Hoog Catharijne projects Singelborch and Vredenburg with anchor tenants C&A, Zara and The Sting which was € 11.2 million positive. Part of the positive revaluation of Nieuw Hoog Catharijne was offset by some impairments. The most important was for the Leidsche Rijn Centre Project. For this project an external valuation was conducted and as a result the current value was impaired. The value for this turn key development is now expected to be lower than



## REVALUATION OF THE PORTFOLIO YTD 2012 EXCLUDING EQUITY ACCOUNTED INVESTEEES

(€ million)	Netherlands	France	Italy	Spain/ Portugal	Germany	Turkey	Bulgaria	Total	Total %
Retail	-30.5	-12.8	-45.0	-58.0	-58.2	-14.0		-218.5	-3.4%
Retail (%)	-1.5%	-0.8%	-3.8%	-7.8%	-10.5%	-4.2%		-3.4%	
FMP	-6.5	-5.6	-39.7	-26.1	-58.2	-6.1		-142.2	-2.8%
FMP (%)	-0.5%	-0.5%	-3.4%	-5.2%	-10.5%	-2.1%		-2.8%	
TRC	-24.0	-7.2	-5.3	-31.9		-7.9		-76.2	-5.5%
TRC (%)	-4.2%	-1.4%	-14.4%	-13.4%		-17.8%		-5.5%	
Other	-9.2	-16.1						-25.3	-11.9%
Other (%)	-18.3%	-10.8%						-11.9%	
<b>Total operational</b>	<b>-39.7</b>	<b>-28.8</b>	<b>-45.0</b>	<b>-58.0</b>	<b>-58.2</b>	<b>-14.0</b>		<b>-243.7</b>	<b>-3.6%</b>
<b>Total operational (%)</b>	<b>-1.9%</b>	<b>-1.6%</b>	<b>-3.8%</b>	<b>-7.8%</b>	<b>-10.2%</b>	<b>-4.2%</b>		<b>-3.6%</b>	
<b>Total development</b>	<b>37.0</b>	<b>-5.1</b>		<b>-1.2</b>		<b>-6.7</b>		<b>24.1</b>	<b>4.2%</b>
<b>Total development (%)</b>	<b>26.0%</b>	<b>-4.1%</b>		<b>-4.9%</b>		<b>-10.6%</b>	<b>-0.1%</b>	<b>4.2%</b>	
<b>Total revaluation</b>	<b>-2.7</b>	<b>-33.9</b>	<b>-45.0</b>	<b>-59.2</b>	<b>-58.2</b>	<b>-20.7</b>		<b>-219.6</b>	<b>-3.0%</b>
<b>Total %</b>	<b>-0.1%</b>	<b>-1.8%</b>	<b>-3.7%</b>	<b>-7.7%</b>	<b>-7.7%</b>	<b>-5.2%</b>	<b>-0.1%</b>	<b>-3.0%</b>	

the expected investment amount. The main reason for this is the delay in the completion of this new residential area in Utrecht due to the economic crisis.

### FRANCE

For France the most noticeable positive revaluations for the operational portfolio (total € 19.8 million excluding equity accounted investees) were for TNL in Nice (up € 7.8 million), Les Portes de Chevreuse in Coignieres (up € 5.5 million), Galerie Echirolles Grand Place (up € 2.7 million), Mondeville 2 (up € 1.1 million) and Les Trois Moulins (up € 1.1 million). These revaluations were the result of rental growth through re-lettings and renewals and/or indexations. Negative revaluations (total down € 27.6 million) mainly related to the loss on the earlier mentioned sale of office Le Balzac in Courbevoie Paris (down € 15.3 million).

The revaluation of the equity accounted investees Le Kupka (office) in Paris and Le Mayol in Toulon, both 40% ownership, was respectively slightly negative (down € 1.4 million) and positive (up € 1.9 million).

For the development properties the expected sale price on the property Le Newton in Clamart Paris led to a positive revaluation (up € 5.1 million). The Zone Azur and Zone Emeraude of the centre of Grand Littoral in Marseille that are under redevelopment received a negative revaluation (down € 9.6 million).

### ITALY

While in the first half Italian properties received only relatively small negative revaluations and for secondary properties only, appraisers marked yields considerably higher for prime properties at year-end, causing negative revaluations for nearly all Corio's Italian properties (total down € 45 million excluding equity accounted investees). The only positive revaluation was for Campania (up € 0.5 million)

because of the ongoing good performance of the centre which was reflected in higher rents. Revaluations were relatively lower for the more prime and better performing properties and this included Grand Reno in Bologna (down € 4.3 million) and GrandEmilia in Modena (down € 5.5 million). The highest negative revaluations were for Le Vele and Millennium on Sardinia (down € 9.6 million) and Globo in Busnago (total down € 8.4 million for Globo I-11). The property valuations of equity accounted investees Città Fiera in Udine (49%) and Porta di Roma (50%) were also negative (respectively down € 4.3 and € 5.1 million). For the development properties Palazzo del Lavoro and Marghera an impairment test was conducted and no revaluation was adopted.

### SPAIN/PORTUGAL

Following a further yield increase in the second half of 2012 and decreasing income for some centres, year-end revaluations were negative for all properties in Spain/Portugal, adding an additional € 32.0 million to the negative revaluations of the first half of 2012 (total down € 58.0 million on a year to date basis). However, relatively smaller decreases were seen for better performing properties with a stable competitive position, including Maremagnum in Barcelona (down € 2.2 million, mainly because of lower parking income) and Ruta de la Plata (down € 0.1 million).

### GERMANY

On a year to date basis total revaluations for the German portfolio were negative (total down € 58.2 million). This mainly concerned Centrum Galerie Dresden (down € 43.9 million) and reflects a far more negative view of the appraiser at half year valuations regarding the expected performance of the centre, particularly the estimated rental value after the initiated redevelopment to improve the centre. Increasing vacancy prior to the redevelopment and uncertainties surrounding the reletting in the

new situation also affected the valuation in a negative way.

### TURKEY

On a year to date basis revaluations for the Turkish portfolio were negative (total down € 14.0 million). For the operational portfolio the year to date revaluations were positive for the recently opened Tarsu in Tarsus (up € 2.7 million), reflecting successful steps towards maturity of the centre. There were also small positive revaluations for Tekira in Tekirdağ (up € 0.4 million), which reflected a rental increase and Teras Park in Denizli (up € 0.1 million). The negative revaluations in Turkey (total down € 17.3 million) can be attributed to the shopping centres Adacenter in Adapazari (down € 7.9 million), Anatolium in Bursa (down € 7.0 million) and 365 in Ankara (down € 2.3 million).

The value of the Corio Lulin land in Sofia, Bulgaria remained stable at € 11.5 million.

**PORTA DI ROMA ROME**  
**VALUE € 474 MILLION**  
**TOTAL GLA 130,000 M<sup>2</sup>**  
**NUMBER OF CONTRACTS 121**



**HOOG CATHARIJNE UTRECHT**  
**VALUE € 424 MILLION**  
**TOTAL GLA 98,500 M<sup>2</sup>**  
**NUMBER OF CONTRACTS 150**



**GRAND LITTORAL MARSEILLE**  
**VALUE € 341 MILLION**  
**TOTAL GLA 109,200 M<sup>2</sup>**  
**NUMBER OF CONTRACTS 176**



**SHOPVILLE LE GRU TURIN**  
**VALUE € 314 MILLION**  
**TOTAL GLA 78,500 M<sup>2</sup>**  
**NUMBER OF CONTRACTS 170**



**CAMPANIA MARCIANISE**  
**VALUE € 306 MILLION**  
**TOTAL GLA 108,000 M<sup>2</sup>**  
**NUMBER OF CONTRACTS 193**



**GRAND PLACE GRENOBLE**  
**VALUE € 304 MILLION**  
**TOTAL GLA 94,100 M<sup>2</sup>**  
**NUMBER OF CONTRACTS 130**



**ALEXANDRIUM ROTTERDAM**  
**VALUE € 275 MILLION**  
**TOTAL GLA 108,000 M<sup>2</sup>**  
**NUMBER OF CONTRACTS 176**



**FORUM DUISBURG DUISBURG**  
**VALUE € 241 MILLION**  
**TOTAL GLA 57,800 M<sup>2</sup>**  
**NUMBER OF CONTRACTS 86**



**CITYPLAZA NIEUWEGEIN**  
**VALUE € 208 MILLION**  
**TOTAL GLA 53,300 M<sup>2</sup>**  
**NUMBER OF CONTRACTS 109**



**TOTAL**  
**VALUE € 3,089 MILLION**  
**TOTAL GLA 901,800 M<sup>2</sup>**  
**NUMBER OF**  
**CONTRACTS 1,461**

**CENTRUM GALERIE DRESDEN**  
**VALUE € 202 MILLION**  
**TOTAL GLA 64,400 M<sup>2</sup>**  
**NUMBER OF CONTRACTS 150**





# TOP 10 TENANTS

CORIO ANNUAL REPORT 2012

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**INDITEX ZARA, BERSCHKA,  
STRADIVARIUS, PULL & BEAR**  
RENT € 12.6 MILLION  
% OF TOTAL RENT 2.6  
NUMBER OF CONTRACTS 77



**METRO MAKRO, METRO,  
MEDIAMARKET**  
RENT € 11.7 MILLION  
% OF TOTAL RENT 2.4  
NUMBER OF CONTRACTS 20



**HENNES & MAURITZ H&M**  
RENT € 9.0 MILLION  
% OF TOTAL RENT 1.9  
NUMBER OF CONTRACTS 22



**AHOLD ALBERT HEIJN, ETOS,  
GALL & GALL**  
RENT € 8.0 MILLION  
% OF TOTAL RENT 1.7  
NUMBER OF CONTRACTS 42



**CARREFOUR CARREFOUR,  
CHAMPION**  
RENT € 5.7 MILLION  
% OF TOTAL RENT 1.2  
NUMBER OF CONTRACTS 9



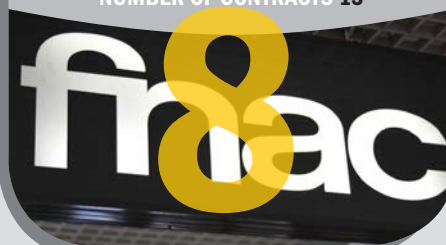
**BLOKKER BLOKKER,  
MARSKRAMER, BART SMIT**  
RENT € 5.3 MILLION  
% OF TOTAL RENT 1.1  
NUMBER OF CONTRACTS 55



**COFRA GROUP C&A**  
RENT € 4.1 MILLION  
% OF TOTAL RENT 0.9  
NUMBER OF CONTRACTS 13



**PPR GROUP FNAC, PUMA,  
REDCATS**  
RENT € 4.0 MILLION  
% OF TOTAL RENT 0.8  
NUMBER OF CONTRACTS 13



**THE STING LADY STING, THE STING**  
RENT € 3.9 MILLION  
% OF TOTAL RENT 0.8  
NUMBER OF CONTRACTS 8



**TOTAL**  
RENT € 67.7 MILLION  
% OF TOTAL RENT 14.1  
NUMBER OF CONTRACTS 263

**KINGFISHER CASTORAMA, KOCTAS**  
RENT € 3.4 MILLION  
% OF TOTAL RENT 0.7  
NUMBER OF CONTRACTS 4





## FRÉDÉRIC FONTAINE (1958)

**CDO and Member of the Management Board**  
CEO of Corio France\*

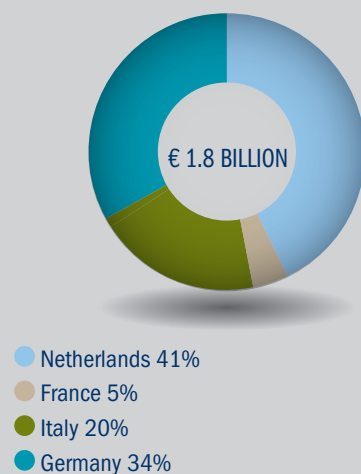
Appointed from 1 May 2012 to 1 May 2016  
As from 1 January 2013 CDO/COO  
and Member of the Management Board

French nationality

**Ancillary positions** Member of the board  
of CNCC (Conseil National des Centres  
Commerciaux de France) and FSIF (Fédération  
des Sociétés Immobilières et Foncières)

\* CEO of Corio France until 1 January 2013

## PIPELINE SPREAD BY VALUE (%)



The year 2012 was a very active development year. Corio opened six retail projects, which were either new developments or extensions of existing FMPs, representing 173,350 m<sup>2</sup> of GLA. In parallel, major progress has been made in eight projects, whereby more than 200,000 m<sup>2</sup> of GLA was either created or renovated. Corio's development activity is focused on creating new, successful retail destinations combined with ongoing investments in our existing properties, which we fine-tune to our customers wishes, thus adding value to our portfolio and executing our Favourite Meeting Places strategy.

The top floor of the Barcelona harbour centre Maremagnum is an innovative concept that shows how our strategy works in practice. The renovated retail space opened in April 2012, offering visitors a high quality dining experience with a view on Barcelona's marina. Another example is the Markthal project in downtown Rotterdam, due to open in 2014, featuring a

unique mix of fresh market, restaurants and specialised retail.

Besides such innovative concepts we work closely with prime retailers to create outstanding flagships as we did in the first phase (Vredenburg) of the Hoog Catharijne redevelopment in Utrecht, where the flagship stores Zara and The Sting opened recently. Other examples include the Primark-anchored centre in Almere, the Netherlands, the Apple store in Porta di Roma, Italy, and Hollister in the German capital, Berlin.

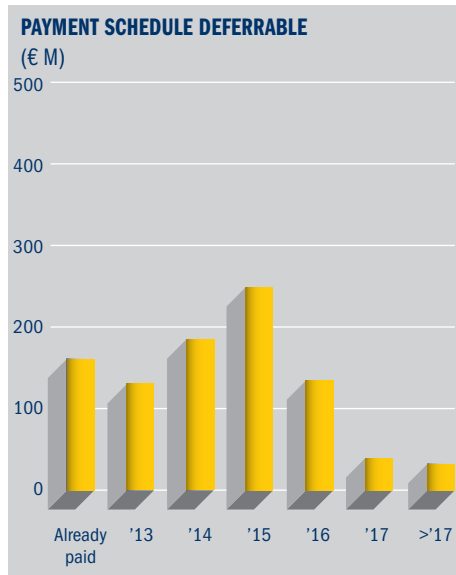
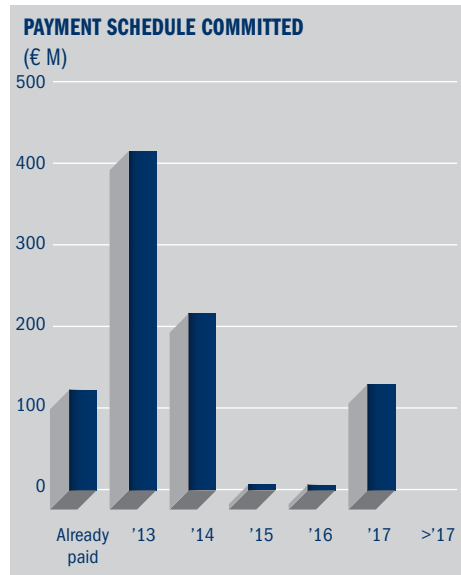
Corio is very selective when choosing the location of new projects. The Marghera project in the Venice region will become the city's prime mall when it opens in 2014. Most of the pipeline consists of investments in renovation/extension schemes such as CityPlaza in the Netherlands, Porta di Roma and Campania in Italy, and Grand Littoral and St Jacques in France. These developments feature high quality design and re-tenanting to provide a new commercial offering that fits with contemporary customer demand, bringing together all the components of our Favourite Meeting Place strategy, from entertainment and leisure to services and social activities.

## PIPELINE

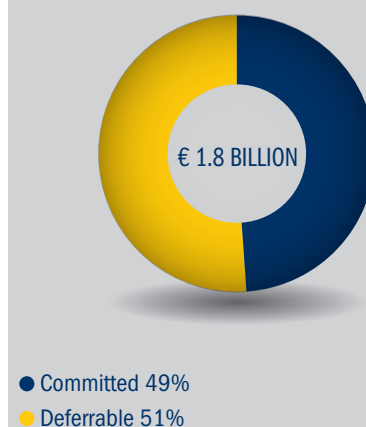
As of 31 December 2012, there were 16 projects in Corio's pipeline. All of them qualify as a Favourite Meeting Place. The pipeline consists of our own (re)development projects, accounting for 45% of the total pipeline in value and turnkey projects (55%). The pipeline projects are divided into committed and deferrable, depending on the status of the projects. Unlike projects in the committed pipeline, projects in the deferrable pipeline have not yet been launched and are in full control of Corio, who decides when the time is right to







**PIPELINE SPREAD COMMITTED/DEFERRABLE**  
BY VALUE (%)



commit. We provide precise definitions of these classifications in the definition list in the back of this report.

Corio continually evaluates the risk/return profile of projects in the light of changing market circumstances and Corio's short and long-term strategy. Due to the dynamics and long lead times of retail projects of this kind, the amounts to be invested, completion dates and anticipated yields may be subject to change and are therefore closely monitored.

The value of projects in the committed pipeline on 31 December 2012 decreased to € 887.3 million (including € 123.4 million already invested) from € 926.0 million (including € 251.6 million already invested) on 31 December 2011. The committed pipeline consists of nine projects, five of which are new developments and four relate to existing centres. During 2012 six projects were taken from the committed pipeline into operation: Metropole in Almere, Vredenburg and Singelborch in Utrecht (both parts of New Hoog Catharijne), the top floor of Maremagnum, Arneken Galerie in Hildesheim and Tarsu in Tarsus. The Leidsche Rijn project near Utrecht has been transferred from Deferrable to the Committed pipeline. After the balance sheet date Corio took Oosterheem in Zoetermeer into operation on 2 January and Boulevard Berlin on 15 January 2013. On 31 December 2012, the yield on the total costs (projected net rental income as a percentage of investments, including financing and management costs) of the projects in the committed pipeline was 6.3%.



Projects in the deferrable pipeline on 31 December 2012 represented a total investment of € 920.6 million (2011: € 955.9 million), including € 159.6 million (2011: € 110.3 million) already invested. This pipeline category consisted of seven projects, three of which are new developments and four are extensions of existing centres. On 31 December 2012, the yield on the total costs as defined above was 8.5% for this part of the pipeline.

For a complete overview of the committed pipeline, see the pipeline overview in the back of this report.

#### ALREADY INVESTED AND SECURITIES

It is Corio's policy to obtain securities such as bank guarantees for amounts that Corio has invested in projects that can be cancelled or waived. The amounts already invested in Corio's own developments are already part of Corio's development portfolio. They are therefore included in Corio's consolidated balance sheet as 'investment property under development'.





## HOOG CATHARIJNE UTRECHT

Hoog Catharijne is the Netherlands' most visited shopping centre, with its more than 26 million annual visitors. The vast complex is mid-way through a 10-year redevelopment scheme that foresees the creation of the most spectacular retail destination in the Netherlands, spread out over 157,000 m<sup>2</sup> of GLA. Vredenburg, the first phase completed, attracted high interest from prime retailers. This bodes well for the next phases that will progressively open until 2018, offering outstanding opportunities for international and national retailers to open amazing flagships and launch innovative concepts and services.



## MARKTHAL ROTTERDAM

The Markthal project features a high quality, sheltered, fresh market mixed with restaurants, retail units and a supermarket. The first phase construction of the car park, owned by the municipality is now completed. Construction of the retail part started in the third quarter of 2012 and completion is forecast for the second quarter of 2014. The project's outstanding architecture and innovative commercial concepts, together with the high footfall in this part of the city will produce an exciting new destination in Rotterdam.



## GRAND LITTORAL MARSEILLE

The renovation of the centre and reconfiguration of the two parts, Azur and Emeraude, has started. The project will allow Corio to reposition the centre by adding new flagship anchors and attractive inside and outside event areas and restaurants, together with new facades and an updated look and feel. Renovation will be completed in June 2013, with the zone Azur re-opening forecast for the third quarter of 2013 and zone Emeraude for the second quarter of 2014.



## MARGHERA VENICE

Marghera is a 38,800 m<sup>2</sup> GLA shopping centre which opening is foreseen in the second quarter of 2014. The construction is on time and on budget. This high quality centre together with the existing Multiplex cinema and Leroy Merlin store located next door will constitute the main retail destination in the Venetian region. Leasing campaign will start in the second quarter of 2013 but already major retailers have showed their interest for this new Corio prime mall in Italy.



## PALAZZO DEL LAVORO TURIN

Corio is on its way to transforming this iconic building into a new generation centre of 28,000 m<sup>2</sup> GLA. It will offer an exceptional opportunity for consumers to meet and socialise in a place with high quality restaurants, unique events, a fresh market and appealing brands. The licensing process is still going on and should be completed early 2014. The opening is forecast for 2016.



## CENTRUM GALERIE DRESDEN

Since its opening in September 2009 Centrum Gallery has experienced good footfall owing to its prime location on Prager Strasse, the best retail street in Dresden. However, because of conceptual weaknesses and a poor merchandising mix it cannot capture its full potential. A reconfiguration project has therefore been launched to improve the centre. A new powerful design for flagships and high quality food court has been produced and construction started in the third quarter of 2012. The new centre is forecast to open in the first quarter of 2014.



## LEIDSCHER RIJN UTRECHT

Leidsche Rijn Centrum will be positioned as the second city centre of Utrecht. The shopping centre is located in the biggest suburb of the Netherlands, Leidsche Rijn with 80,000 inhabitants in 2024, coming from 52,000 in 2012. Upon completion the retail GLA of the centre will be 45,000 m<sup>2</sup> coupled with a theatre, restaurants, cafés and a large residential area. It will become an open air centre with an outstanding commercial atmosphere which will offer good opportunities for retailers, with a impressive architecture and surprising and lively squares. Corio will become the owner of the first phase of 26,500 m<sup>2</sup> GLA. The opening is foreseen early 2017.

# PROJECTS COMING INTO OPERATION IN 2012



## BOULEVARD BERLIN BERLIN

(after balance sheet date)

Corio has acquired Boulevard Berlin from Multi for € 366.0 m at a net initial yield of 6.0%. Boulevard Berlin is one of the largest shopping centres in Berlin, with 86,000 m<sup>2</sup> of GLA and 850 parking spaces. It is located in the popular shopping destination Schloßstraße and will contribute to Corio's results as of 15 January 2013.

With its location, tenant mix, size and potential for organising events, Boulevard Berlin definitely fits within Corio's strategy to create Favourite Meeting Places. Corio will rapidly implement a full range of marketing activities to publicise the name Boulevard Berlin through all possible social media, radio commercials, exhibitions and high quality events.



## METROPOLE ALMERE

The redeveloped theatre Metropole in Almere was fully let when it opened on 12-12-12. In addition to the opening of the largest Primark in the Netherlands, with a Gross Leasable Area of 6,250 m<sup>2</sup>, the retailers Sneakers, Elégance Shop, Backwerk, Different and Sapph also signed leases for a total of 500 m<sup>2</sup> GLA.

Since its opening, the Metropole project has been a big success and has generated a significant increase in footfall and value for the centre. In addition to the Metropole, Corio also owns the adjacent Stationsplein in Almere, a large part of the Stationsstraat and shopping centre 't Circus. Currently, the Corio part of the shopping area in Almere (30,700 m<sup>2</sup> GLA) has a financial occupancy rate of 96%.



## ARNEKEN GALERIE HILDESHEIM

Arneken Galerie was already the largest shopping destination in Hildesheim at its opening in March 2012. Its perfect central location together with attractive commercial offering (H&M, Saturn, Douglas, Das Depot and Esprit) create a new and valuable retail experience for local consumers.



## TARSU TARSUS

Tarsu shopping centre opened in April. It is the first modern shopping experience in the city of Tarsus. Most of the best Turkish brands and many popular international ones created a unique and undisputed shopping destination for the 500,000 inhabitants of the region. Tenants include: Tesco hypermarket, LC Waikiki, Mango, Koton, Defacto, Teknosa, Deichmann plus a Cinema and an appealing food court.



## VREDENBURG AND SINGELBORCH UTRECHT

The first parts of New Hoog Catharijne opened in the last half of 2012. The new Vredenburg, with 6,000 m<sup>2</sup> of GLA, welcomed the flagship stores of Zara (2,750 m<sup>2</sup> GLA) and The Sting (2,900 m<sup>2</sup> GLA). The former office Singelborch was transformed into 4,200 m<sup>2</sup> GLA of retail space and welcomed its first tenant C&A (3,200 m<sup>2</sup> GLA). This new space within Hoog Catharijne will be used in the first years to house tenants that need to move because of the successive phases of redevelopment within Hoog Catharijne before the opening of the new northern part of the New Hoog Catharijne.



## TOP FLOOR MAREMAGNUM BARCELONA

The top floor restructuring was completed in April 2012. It consists of 4,100 m<sup>2</sup> GLA of former shops and bars that have been rebuilt into high quality inside-outside restaurants and a local farmers' market. Some of the most famous restaurant operators in Barcelona have opened here and offer outstanding lunches and dining opportunities with a view on the sea and the marina.



In December of 2012, Corio announced its intentions to fully focus its portfolio on the Favourite Meeting Place (FMP) concept. FMPs are attractive shopping and leisure destinations - places that people go to by choice to window shop, meander, shop, eat and drink and return to regularly, not because they need to, but because they want to. We are convinced that Favourite Meeting Places will generate greater economic activity, reflected in an increase in footfall and conversion rates. Over time, these centres will deliver higher capital value and cash flow growth, based on their greater appeal for tenants, for redevelopment and extension opportunities.

From now on we report our performance in a segmented way, whereby we will show the performance of the properties that meet our Favourite Meeting Places definition separately from the Traditional Retail Centres. The other

properties consist of the remaining offices and two industrial properties. They account for 1% of total assets by valuation.

## PORTFOLIO

At year-end 2012, Corio's share of retail in the portfolio was 99%. FMPs represent approximately 80% of Corio's total portfolio value. FMPs are expected to deliver higher capital value and cash flow growth over time, driven by greater appeal for tenants, redevelopment and extension opportunities. Corio has become a real pure retail play. The average size of our Favourite Meeting Places centres is 29,740 m<sup>2</sup> and € 127.5 million, relative to Traditional Retail Centres with 13,809 m<sup>2</sup> and € 37.7 million.

Just over 40,000 m<sup>2</sup> of GLA was added to the FMP portfolio in 2012. This is the effect of a number of developments coming into operation

in 2012: Vredenburg and Singelborch (both part of Corio's major redevelopment of Hoog Catharijne), the redevelopment of the Metropole in Almere, a small extension of Campania in Marcanise, the redevelopment of the top floor in Maremagnum in Barcelona, the newly constructed Arneken Galerie in Hildesheim and the newly constructed Tarsu shopping centre in Tarsus.

In 2012 a number of projects in the TRC portfolio were sold, as well as two office buildings. Total proceeds for these disposals were € 329.4 million.

The table below shows clearly that on average, FMPs have a higher annual rent per m<sup>2</sup>, a higher overall occupancy rate, higher value per m<sup>2</sup> and lower Net Theoretical Yield, demonstrating the higher quality of these assets. The occupancy rates in the Netherlands, Italy and France were

## OPERATIONAL PORTFOLIO YEAR-END

	Lettable area* (x 1,000 m <sup>2</sup> )		Annualised rent*** (€ million)		Occupancy rate (%)		Value** (€ million)	
	2012	2011	2012	2011	2012	2011	2012	2011
FMP	1,368	1,332	405.4	384.4	97%	97%	5,851	5,850
TRC	456	527	103.9	115.5	90%	93%	1,295	1,560
Other	93	131	14.9	25.6	82%	92%	115	266
<b>Total</b>	<b>1,917</b>	<b>1,990</b>	<b>524.2</b>	<b>525.6</b>	<b>94%</b>	<b>96%</b>	<b>7,260</b>	<b>7,677</b>

## FMP (BY COUNTRY YEAR-END 2012)

	Netherlands	France	Italy	Spain/ Portugal	Germany	Turkey	Total
Lettable floor area (x 1,000 m <sup>2</sup> )*	381	213	285	116	149	225	1,368
Occupancy rate (financial) (%)	97%	98%	98%	91%	94%	94%	97%
Value of operational portfolio (€ million)**	1,523	1,189	1,595	501	538	505	5,851
Total annualised rent (€ million)***	101	70	110	39	37	48	405
Annualised rent per m <sup>2</sup> per year (€)***	265	329	386	336	248	213	296
Value per m <sup>2</sup> (€)	4,000	5,590	5,600	4,320	3,610	2,240	4,280
NTY (%)	6.3%	5.6%	6.5%	7.0%	6.2%	8.1%	6.4%

## TRC (BY COUNTRY YEAR-END 2012)

	Netherlands	France	Italy	Spain/ Portugal	Germany	Turkey	Total
Lettable floor area (x 1,000 m <sup>2</sup> )*	147	159	56	69		25	456
Occupancy rate (financial) %	95%	88%	95%	83%		96%	90%
Value of operational portfolio (€ million)**	373	468	211	206		37	1,295
Total annualised rent (€ million)***	28	36	16	20		4	104
Annualised rent per m <sup>2</sup> per year (€)***	191	226	286	290		160	228
Value per m <sup>2</sup> (€)	2,540	2,940	3,770	2,990		1,480	2,840
NTY (%)	7.3%	7.0%	7.1%	8.8%		8.4%	7.5%

\* Lettable floor area includes 100% of the lettable floor area of EALs in the case of joint ventures.

\*\* Value includes includes 100% of the property value of EALs in the case of joint ventures.

\*\*\* Annualised rent includes 100% of the rent of EALs in the case of joint ventures.





## RELETTING AND RENEWALS

	FMP	TRC		Total
Home markets	Rent increase (%)	Rent increase (%)	Rent increase (%)	% of total rent
Netherlands	2.8	-0.9	2.0	4.5
France	12.7	5.4	9.4	4.4
Italy	8.8	-6.5	8.8	13.5
Spain / Portugal	-3.1	-24.4	-9.1	10.4
Germany	-13.7		-13.7	0.0
Turkey	-28.9	-29.0	-29.0	9.1
<b>Total</b>	<b>0.4</b>	<b>-5.1</b>	<b>0.0</b>	<b>6.9</b>

strong for the FMP properties in 2012.

Offices with a GLA of 47,000 m<sup>2</sup> of strategic importance for the retail portfolio in the Netherlands are still owned by Corio. Corio plans to sell properties in the French offices and industrial portfolio, with a total GLA of 44,400 m<sup>2</sup>.

The annualised rent of the FMP portfolio (including EAI) rose 5.5% to € 405.4 million at year-end 2012 from € 384.4 million at year-end 2011. Net rental income for the FMP portfolio (including Net rental income for EAI) rose 5.9% in 2012 to € 342.5 million. The increase of € 19.2 million can be mainly attributed to developments coming into operation.

The annualised rent of the total portfolio (including Equity Accounted Investees) fell slightly to € 524.2 million at year-end 2012 from € 525.6 million at year-end 2011. Net rental income for the total portfolio increased slightly to € 434.5 million from € 433.1 million. The total contribution of developments and acquisitions to the 2012 result was € 18.1 million. At the same time, € 14.4 million in net rental income was lost through disposals. The like-for-like income growth for the retail portfolio as a whole was 0.6% negative, whereas the like-for-like performance of the FMP portfolio was steady.

In 2012, 6.9% (2011: 7.7%) of the annual rent, or 521 rental contracts, were re-let or renewed resulting on average in a stable (2011: 6.6%) rent. The performances varied quite widely, however, among our six home countries. The FMPs showed better re-letting and renewal results than the TRCs. The most striking number occurred in Turkey: Corio agreed with tenants to lower the Minimum Guaranteed Rents to the level of the rent after discounts granted in 2011 and 2012. Corio Italia reported very good results in the re-letting of Campania near Naples. The rental increase for these contracts was on average around 14%.

The expiration of retail leases is well spread over the years and only a relatively small portion, 9%, will qualify for re-letting or renewal in 2013.

### FOOTFALL AND SALES

Footfall was stable in Corio's retail portfolio, as 415 million people visited our centres in 2012. Tenant turnover fell 0.8%, with performance varying widely over the different home markets. Detailed information on footfall and sales per country is available in the review per country.

### OFFICE AND INDUSTRIAL PORTFOLIO

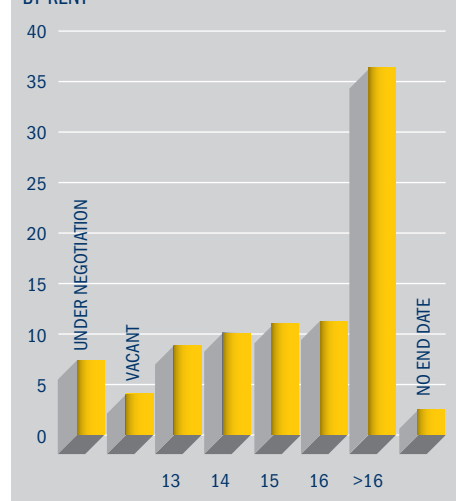
The office and industrial portfolio accounted for only 1% of the total portfolio at year-end 2012. The value of the office and industrial portfolio was € 89.6 million.

### OPERATING AND ADMINISTRATIVE EXPENSES

Operating expenses rose by € 14.3 million in 2012, to € 78.1 million. Operating expenses also increased as a percentage of the gross theoretical rental income, from 13.0% in 2011 to 15.3% in 2012, reflecting mainly the effect of an increase in non-recoverable service charges of € 7.3 million to € 19.1 million and a € 2.5 million increase in the bad debt allowance to € 11.7 million.

Administrative expenses increased by € 5.3 million to € 45.4 million in 2012. As a percentage of the gross theoretical rental income, administrative expenses increased 70 bps to 8.9% in 2012 due to an increase in staff levels and overhead in the run-up to properties coming into operation.

### EXPIRATION OF RETAIL LEASE CONTRACTS BY RENT



**MARCH** Start of all-year Sunday opening in Almere City > In Nieuwegein the second phase of the redevelopment of City Plaza opened

**MAY** Launch of the 'Mums with Guts' contest, a marketing event combining a good cause that also inspires creating of new store concepts

**JUNE** Disposal of three TRCs: Groenhof in Amstelveen, De Schelfhorst in Almelo and Velserbroek in Velsen.

> In Hoog Catharijne the redeveloped Singelborch Building is taken into operation

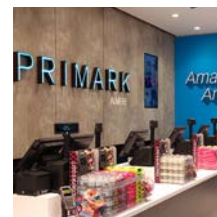
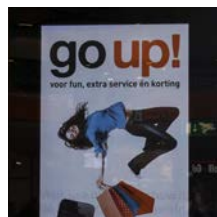
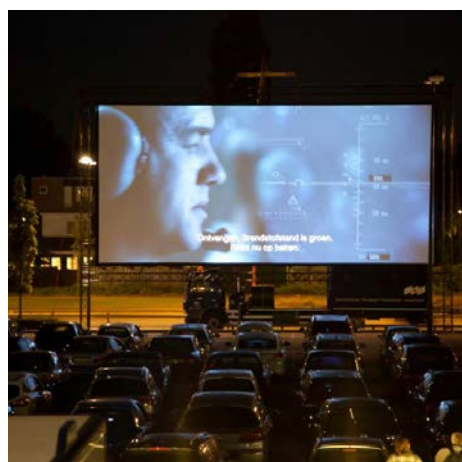
**JULY** Disposal of Lange Voort in Oegstgeest > seven new units in Middenwaard in Heerhugowaard begin operations.

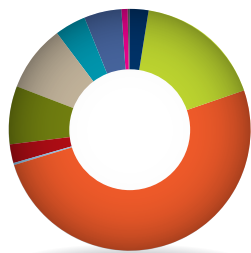
**SEPTEMBER** Drive-in cinema event in shopping centre Middenwaard in Heerhugowaard > Agreement with De Buren for internet pick-up points at seven centres > De Vredenburg part the Hoog Catharijne redevelopment is completed

**OCTOBER** Re-opening of the Mirliton Theatre in Hoog Catharijne and start of series of small-scale cultural performances > Marketing event "pop-up cinema" in the construction area of Hoog Catharijne, in cooperation with the Dutch Film Festival > Opening of Oosterheem in Zoetermeer, handed over to Corio in January 2013

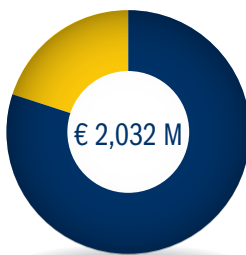
**DECEMBER** Disposal of three TRCs: Nesselande in Rotterdam, Parkwijk in Utrecht and Getsewoud in Nieuw Venne

> Zara opens flagship store in Vredenburg in Utrecht > Opening of the largest Primark in the Netherlands in the former Metropole centre in Almere > Start of the campaign UP Alexandrium, a loyalty programme supported by Britelayer > Realisation of Europe's largest "green roof" (22,000 m<sup>2</sup>) in Alexandrium shopping Centre





- FOOD AND TOBACCO
- RESTAURANTS AND BARS
- FASHION
- VEHICLES
- HOUSEHOLD EQUIPMENT/DIY
- CULTURE, GIFTS AND LEISURE
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- SERVICES
- ENTERTAINMENT
- SUPERMARKETS/HYPERMARKETS
- DEPARTMENT STORES
- SPECIALTY LEASING



- FMP 82%
- TRC/OTHER 18%



## KEY RETAIL PORTFOLIO INDICATORS

	FMP	TRC	Total
Footfall change	-1.5%	-3.6%	-1.8%
Turnover change	n/a	n/a	n/a
Total annual rent (€ m)	101	28	129
Reletting renewal	2.8%	-0.9%	2.0%
Year-end occupancy rate	97%	95%	96%
Revaluation	-0.5%	-4.2%	-1.5%
Value in € per m <sup>2</sup>	4,000	2,540	3,590
Like-for-like rental growth	3.3%	-2.5%	1.4%

## KEY ECONOMIC INDICATORS

	GDP		Unemployment		Inflation		Retail sales	
	2012	2011	2012	2011	2012	2011	2012	2011
The Netherlands	-0.9%	1.0%	5.3%	4.4%	2.6%	2.5%	-4.1%	1.0%
Euro area	-0.4%	1.5%	11.3%	10.2%	2.5%	2.7%	-8.0%	1.6%

Sources: Eurostat, Economist intelligent unit



Corio has been operating in a challenging environment in the Netherlands. Decreasing consumption has been the driver behind the renewed economic decline. Austerity measures, such as a VAT rise, public spending cuts and an increase in the retirement age, combined with decreasing house prices and rising unemployment, kept Dutch consumers from spending more.

### VISITOR NUMBERS, SALES AND NET RENTAL INCOME

Footfall in the Dutch FMP portfolio has declined slightly over the past few years, in line with the market and in line with the falling consumer confidence during the summer. In 2012 the decline was 1.5%. Because of extensive redevelopments Hoog Catharijne in Utrecht, this centre saw a decline of 4.1% in footfall. Footfall of the FMP portfolio excluding Hoog Catharijne grew 0.2%.

Thanks to the introduction of Sunday openings, Alexandrium in Rotterdam and Pieter Vreedeplein in Tilburg contributed positively with respectively 4.9% and 4.7%.

Corio started in December with the 'soft' launch of the Britlayer loyalty program: 'UP Alexandrium' [www.upalexandrium.nl](http://www.upalexandrium.nl). The system is fully operational as from January 2013. Corio plans to implement the Loyalty Program in at least 10 additional FMPs in order to boost footfall and sales for these shopping centres.

Due to the very limited number of turnover-based leases in the Dutch market, it is not possible to determine the level and development of turnover in the Dutch portfolio.

As a result of the strength of our portfolio, the overall like-for-like net rental income for retail still amounted to 1.4%, consisting of 3.3% for FMP and 2.5% negative for TRC.

Jan Willem Weissink  
CEO Corio Nederland







**MAY** Opening of new anchor tenants in Quais D' Ivry: Neones Fitness (2,200m<sup>2</sup>)

**JUNE** Le Balzac office in Courbevoie sold, strengthening the focus on FMPs

**JULY** Corio France strengthened its strategic focus on FMPs by disposing the TRC La Galerie in Mulhouse and the main part of La Croix Blanche in St. Genevieve des Bois ➤ Mondeville2 gets BREEAM in use 'Good' certificate

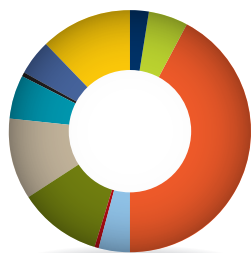
**SEPTEMBER** Start of redevelopment works in Grand Littoral in Marseille

**OCTOBER** Opening of new anchor tenants in Quais D' Ivry: Babou (3,500m<sup>2</sup>)

**DECEMBER** Disposition of Clair de Ville office in Rueil Malmaison ➤ Start of redevelopment of St. Jacques in Metz

**JANUARY 2013** Frederic Fontaine appointed as CDO/COO of Corio N.V. ➤ Eric Damiron joined Corio France as COO in May, as from 1 January 2013 he is appointed as CEO of Corio France





- FOOD AND TOBACCO
- RESTAURANTS AND BARS
- FASHION
- VEHICLES
- HOUSEHOLD EQUIPMENT/DIY
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- ENTERTAINMENT
- SUPERMARKETS/HYPERMARKETS
- DEPARTMENT STORES
- SPECIALTY LEASING



- FMP 71%
- TRC/OTHER 29%



## KEY RETAIL PORTFOLIO INDICATORS

	FMP	TRC	Total
Footfall change	-1.7%	-1.7%	-1.7%
Turnover change	-0.9%	-3.0%	-1.4%
Total annual rent (€ m)	70	36	106
Reletting renewal	12.7%	5.4%	9.4%
Year-end occupancy rate	98%	88%	93%
Revaluation	-0.5%	-1.4%	-0.8%
Value in € per m <sup>2</sup>	5,590	2,940	4,450
Like-for-like rental growth	0.1%	1.8%	0.6%

## KEY ECONOMIC INDICATORS

	GDP		Unemployment		Inflation		Retail sales	
	2012	2011	2012	2011	2012	2011	2012	2011
France	0.1%	1.7%	10.5%	8.4%	2.8%	2.7%	-1.4%	3.3%
Euro area	-0.4%	1.5%	11.3%	10.2%	2.5%	2.7%	-8.0%	1.6%

Sources: Eurostat, Economist intelligent unit and National Council of Shopping Centres



The French economy fared relatively well thanks to buoyant consumer spending. Consumer spending was supported by still growing real disposable income during the first months of 2012. Over summer, however, increasing uncertainty over the sustainability of French public finances negatively affected consumer and producer confidence and led to higher unemployment and a slowdown of economic activity in line with the European trend.

### VISITOR NUMBERS, SALES AND NET RENTAL INCOME

Footfall in the French FMPs fell 1.7% in 2012, reflecting the high cautiousness of consumers. Despite the falling consumer confidence over the year, Grand Place in Grenoble and Centre Deux in Saint Etienne outperformed with an increase in footfall. Underperformers were Côte de Nacre in Caen, Mondeville 2 in Caen and TNL in Nice.

French retail sales fell in 2012 and turnover in Corio's reporting centres slipped 1.4%. The FMPs performed better, down only 0.9%. The National Council of Shopping Centres (CNCC) sales index eased 1.5%. Outperforming Corio centres in 2012 were Grand Place in Grenoble and Grand Littoral in Marseille. The average occupancy to cost ratio increased slightly to a level of 10.9%, which is still very solid for French centres.

The retail like-for-like in Corio's French centres was 0.6%, of which 0.1% for the FMP portfolio and 1.8% for TRC. The low growth for the FMP assets was highly influenced by lower like-for-like for Grand Littoral, which was negatively impacted by ongoing construction works in the centre that depressed footfall. Without Grand Littoral, the like for like net rental income for FMP would have been 1.6% higher.

**Eric Damiron**  
CEO Corio France





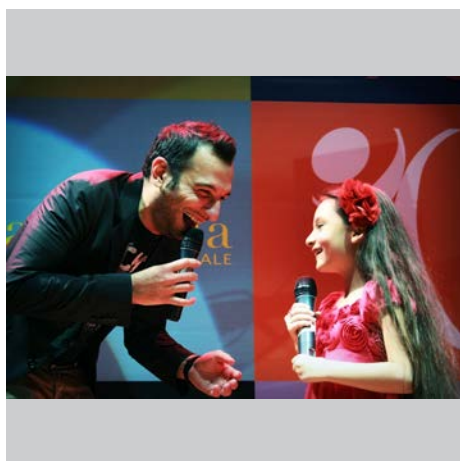
**APRIL** The third Apple store of the portfolio opened in the Porta di Roma shopping centre in Rome

**JUNE** Campania Key was implemented successfully, in the first three months 16,000 subscribers were registered

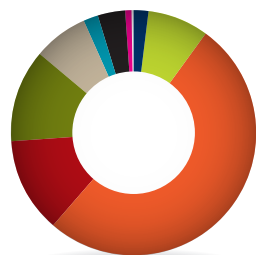
**OCTOBER** An additional 4,160 m<sup>2</sup> of GLA at Campania shopping centre in Marcianise was acquired, bringing the total area owned to 68,800 m<sup>2</sup>

**NOVEMBER** Redevelopment work of Porta di Roma started

**DECEMBER** Footfall up by 5.1% despite challenging market







- FOOD AND TOBACCO
- RESTAURANTS AND BARS
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- FMP 93%
- TRC 7%



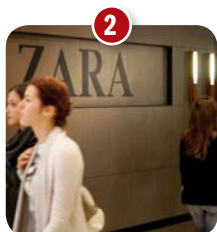
## KEY RETAIL PORTFOLIO INDICATORS

	FMP	TRC	Total
Footfall change	5.0%	5.2%	5.1%
Turnover change	1.9%	-4.9%	1.3%
Total annual rent (€ m)	110	16	126
Reletting renewal	8.8%	-6.5%	8.8%
Year-end occupancy rate	98%	95%	98%
Revaluation	-3.4%	-14.4%	-3.8%
Value in € per m <sup>2</sup>	5,600	3,770	5,300
Like-for-like rental growth	-0.8%	-5.9%	-1.3%

## KEY ECONOMIC INDICATORS

	GDP		Unemployment		Inflation		Retail sales	
	2012	2011	2012	2011	2012	2011	2012	2011
Italy	-2.2%	0.4%	10.5%	8.4%	3.2%	3.7%	-1.5%	2.0%
Euro area	-0.4%	1.5%	11.3%	10.2%	2.5%	2.7%	-8.0%	1.6%

Sources: Eurostat, Economist intelligent unit



Italy entered into a new recession in 2012. The country suffered from a declining export demand as the global economic activity slowed down combined with falling domestic demand throughout the year. A weak labour market, together with policy restructuring, austerity measures and relatively high inflation depressed real disposable income. Consumer confidence fell and retail sales plummeted.

### VISITOR NUMBERS, SALES AND NET RENTAL INCOME

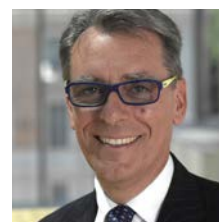
In 2012, thanks to their high quality, the Italian FMPs have continued to deliver a good performance, outperforming the weak Italian market. The results were favourably influenced by the liberalisation of trading hours and additional openings.

Footfall in the Corio Italy shopping centres, on a like-for-like basis, rose 5.1% compared to 2011, mainly due to an increase in visitors to Shopville Gran Reno in Bologna (+11.0%), Le Gru in Turin, after the full conversion and opening of the last part of the former IKEA (+5.4%) and Il Globo in Busagno (+4.0%).

Despite all the challenging economic environment, the sales within Corio's FMP portfolio were robust, rising 1.9% year-on-year. The increase was mainly due to stronger performances at Campania (+5.8%) and Grand Emilia (+3.0%). The average occupancy cost ratio of the Italian centres remained at a sustainable 11.7%, a moderate increase compared to 2011.

However, our operations in Italy showed negative like-for-like net rental income growth of 1.3%, of which 0.8% negative for FMP and 5.9% negative for TRC. Like-for-like net rental income was impacted by higher operational expenses. Operational expenses showed a one-off increase related to a correction for previous years of € 1.0 million (in FMP portfolio) and an increase of around € 0.9 million in real estate tax due to austerity measures.

**Ermanno Niccoli**  
CEO Corio Italia

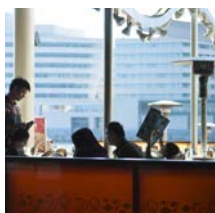
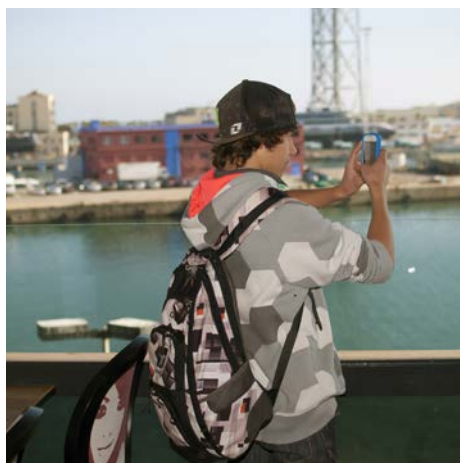


**MARCH** Opening of the top floor restaurant area in Maremagnum (4,500 m<sup>2</sup>)

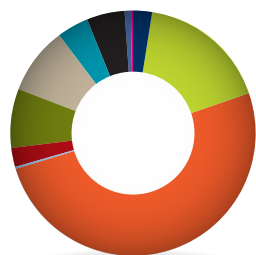
**JULY** Mercadona signs lease contract commitment in Sexta Avenida > Príncipe Pío is the first shopping centre in the Corio portfolio to obtain a ISO 14001 certificate

**SEPTEMBER** Gran Turia wins silver medal in the Spanish Association of Shopping centres in the category “Best social CSR action”

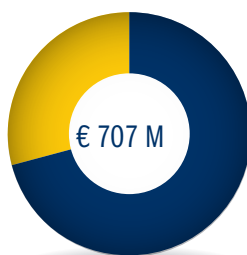
**DECEMBER** The first H&M in the city of Jaen signs lease contract in La Loma (1,700 m<sup>2</sup>), alongside the existing Inditex offering in the centre (2,800 m<sup>2</sup>)







- FOOD AND TOBACCO
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- FMP 71%
- TRC 29%



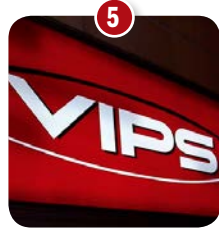
## KEY RETAIL PORTFOLIO INDICATORS

	FMP	TRC	Total
Footfall change	-4.5%	-4.0%	-4.4%
Turnover change	-4.5%	-11.1%	-9.1%
Total annual rent (€ m)	39	20	59
Reletting renewal	-3.1%	-24.4%	-9.1%
Year-end occupancy rate	91%	83%	88%
Revaluation	-5.2%	-13.4%	-7.8%
Value in € per m <sup>2</sup>	4,320	2,990	3,820
Like-for-like rental growth	1.6%	-6.0%	-0.9%

## KEY ECONOMIC INDICATORS

	GDP		Unemployment		Inflation		Retail sales	
	2012	2011	2012	2011	2012	2011	2012	2011
Spain	-1.5%	0.4%	25.0%	21.7%	2.4%	2.4%	-6.30%	-2.2%
Euro area	-0.4%	1.5%	11.3%	10.2%	2.5%	2.7%	-8.00%	1.6%

Sources: Eurostat, Economist intelligent unit



The beleaguered Spanish consumers cut back their spending considerably throughout the year. After the drop in 2011, retail sales fell further. Falling economic activity led to continuing increasing unemployment and decreasing consumer confidence. Renewed austerity measures and high inflation put further pressure on the real disposable income. Trade has offset the domestic recession to some extent as export rose.

### VISITOR NUMBERS, SALES AND NET RENTAL INCOME

In 2012, footfall fell 4.4% compared to the previous year due to the economic recession in Spain. The inner city centres Príncipe Pío in Madrid maintained well above 12 million visitors, and Maremagnum in Barcelona attracted 9.4 million visitors, making them the most visited shopping centres in Corio's Spanish portfolio.

However, even these two most popular centres suffered declines of respectively 4.3% and 7.7% in footfall. The other centres in the portfolio in 2012 also suffered a decrease in footfall levels and sales. Turnover, too, fell, in line with the lower visitor numbers. However, the occupancy costs ratio averaged 15% for the whole Spanish portfolio, which is high but still at an affordable level.

Our FMP portfolio reported 1.6% like-for-like growth on net rental income, coming from well positioned centres like Príncipe Pío, Maremagnum and Ruta de la Plata. Our TRC portfolio, however, reported 6.0% negative like-for-like growth on net rental income.

**Christophe Mouton**  
CEO Corio España





**JANUARY** The sole office in Germany was sold for € 14.7 million

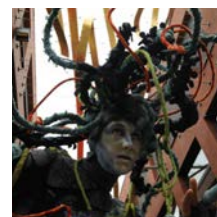
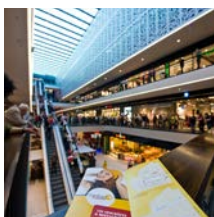
**MARCH** Opening of Arneken Galerie, a new FMP of 27,800 m<sup>2</sup> in the city centre of Hildesheim

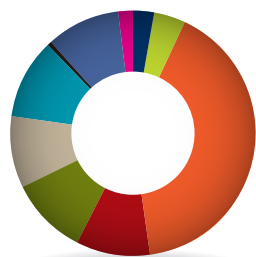
**JULY** Jörg Banzhaf was appointed as CEO of Corio Deutschland

**SEPTEMBER** Corio invested € 33 million in the refurbishment of Centrum Galerie Dresden to optimise its tenant mix and improve its design

**DECEMBER** Königsgalerie in Duisburg was awarded with the BREEAM in use 'very good' award

**JANUARY 2013** Acquisition of Boulevard Berlin for € 366 million. With a GLA of 86,000 m<sup>2</sup> Boulevard Berlin is one of Berlin's the largest shopping centres located in the popular shopping destination Schloßstraße





- FOOD AND TOBACCO
- RESTAURANTS AND BARS
- FASHION
- VEHICLES
- HOUSEHOLD EQUIPMENT/DIY
- CULTURE, GIFTS AND LEISURE
- HEALTH AND BEAUTY
- SERVICES
- ENTERTAINMENT
- SUPERMARKETS/HYPERMARKETS
- DEPARTMENT STORES
- SPECIALTY LEASING



- FMP 100%



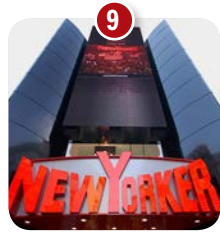
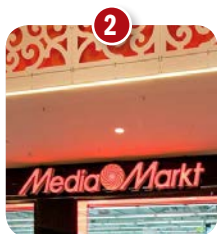
## KEY RETAIL PORTFOLIO INDICATORS

	FMP
Footfall change	-2.2%
Turnover change	-5.5%
Total annual rent (€ m)	37
Year-end occupancy rate	94%
Revaluation	-10.5%
Value in € per m <sup>2</sup>	3,610
Like-for-like rental growth	-5.2%

## KEY ECONOMIC INDICATORS

	GDP		Unemployment		Inflation		Retail sales	
	2012	2011	2012	2011	2012	2011	2012	2011
Germany	0.8%	3.0%	5.5%	5.9%	1.9%	2.3%	2.00%	2.6%
Euro area	-0.4%	1.5%	11.3%	10.2%	2.5%	2.7%	-8.00%	1.6%

Sources: Eurostat, Economist intelligent unit



The German market, a relatively strong performer in recent years, experienced slowing output growth throughout the second half of 2012. Falling domestic and international industrial orders stalled production in the last months of the year. However, low unemployment and rising disposable income helped underpin relatively high consumer confidence and rising consumer spending.

**VISITOR NUMBERS, SALES AND NET RENTAL INCOME**  
Footfall for the Corio Germany centres increased a robust 26.8%, from 18.4 million visitors in 2011 to 23.3 million visitors in 2012. All centres welcomed more people in 2012 compared to the year before. However, this strong growth is also due to the addition of Arneken Galerie in Hildesheim to the portfolio. Total tenant turnover decreased 5.5%.

In Germany our like-for-like net rental income (for the two operational FMP centres only) of 5.2% negative was strongly influenced by our turnaround of Centrum Galerie Dresden. We are currently refurbishing the centre, which led in 2012 to an increase in vacancy and discounts to tenants who are suffering from the construction activities.

Corio has acquired Boulevard Berlin from Multi Corporation for € 366.0 million at a net initial yield of 6.0%. Boulevard Berlin is one of the largest shopping centres in Berlin with 86,000 m<sup>2</sup> GLA and 850 parking spaces, located in the popular shopping destination Schloßstraße. Boulevard Berlin will add to Corio's result as of 15 January 2013. The acquisition was part of the Multi transaction that was announced on 25 March 2010. Next to the handover of Boulevard Berlin Corio and Multi have ended their cooperation in Germany and will continue their activities independently.

**Jörg Banzhaf**  
CEO Corio Deutschland





**MARCH** Grand opening of Tarsu, in Tarsus. This successful in-house development has quickly been embraced by the people of Tarsus as their FMP > Anatolium has won an award at Arkiparc Real Estate Meeting in the Shopping Centre category by courtesy of votes of the visitors, participants, press and speakers > O-Kart loyalty programme and iPhone applications were implemented in Tarsu

**MAY** Teras Park Outlet established a library for Denizli Buldak Kadıköy Primary School in cooperation with the Association to Support Modern Life and Renovation Club on 17 May. Teras Park donated 500 books and 136 toys collected during the Library Week to the school

**JULY** Tarsu was granted the highest BREEAM rating in Turkey of 'very good' > Cem Alfar was appointed as CEO of Corio Türkiye

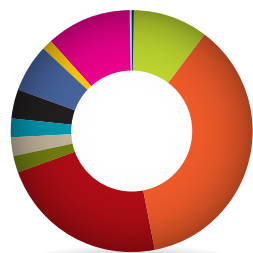
**AUGUST** Successful marketing campaigns during the festive season of Ramadan and other religious holidays as well as major events such as back to school.

**SEPTEMBER** Successful O-Kart introduction in Teraspark shopping centre in Denizli

**DECEMBER** Total footfall grew by 11%. Total tenant turnover increased by 7.7%







- FOOD AND TOBACCO
- RESTAURANTS AND BARS
- FASHION
- VEHICLES
- HOUSEHOLD EQUIPMENT/DIY
- CULTURE, GIFTS AND LEISURE
- HEALTH AND BEAUTY
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- ENTERTAINMENT
- SUPERMARKETS/HYPERMARKETS
- DEPARTMENT STORES
- SPECIALTY LEASING



- FMP 91%
- TRC 9%



## KEY RETAIL PORTFOLIO INDICATORS

	FMP	TRC	Total
Footfall change	8.0%	-13.5%	2.1%
Turnover change	7.6%	1.7%	6.8%
Total annual rent (€ m)	48	4	52
Reletting renewal	-28.9%	-29.0%	-29.0%
Year-end occupancy rate	94%	96%	94%
Revaluation	-2.1%	-17.8%	-4.2%
Value in € per m <sup>2</sup>	2,240	1,480	2,170
Like-for-like	-2.4%	-12.2%	-3.2%

## KEY ECONOMIC INDICATORS

	GDP		Unemployment		Inflation		Retail sales	
	2012	2011	2012	2011	2012	2011	2012	2011
Turkey	3.2%	8.5%	8.1%	8.8%	9.1%	10.4%	8.20%	12.8%
Euro area	-0.4%	1.5%	11.3%	10.2%	2.5%	2.7%	-8.00%	1.6%

Sources: Eurostat, Economist intelligent unit



In Turkey economic activity slowed and shifted away from private consumption, towards exports as the soft landing scenario played out. Growth in private consumption slowed sharply in 2012, reflecting a strong base effect of 2011 and slower employment growth. Growth in the job market slowed down but remained strong enough to create new jobs and lower the unemployment rate. Combined with declining inflation, disposable income has been rising throughout the year.

### VISITOR NUMBERS, SALES AND NET RENTAL INCOME

Corio Turkey welcomed 8.0% more visitors in its FMPs. The breakdown of this number shows strong performance in 365; up by 4.4%, in Tekira's footfall rose by 3.5%, in Teraspark by 0.5%, and in Anatolium by 1.5%. Despite an increasingly challenging market with a slowdown of consumer spending growth, marketing campaigns around Turkish religious festive days and major events during the year supported the shopping centres in attracting consumers.

Retailer turnover of the FMPs in Turkey showed a strong growth of 7.6%. In Tekira turnover growth was highest with 18.0%, in Teraspark in 365 turnover grew only by 0.2%. The expansion of Corio's loyalty programme in Turkey, the O-Kart contributed to this continued growth. After the introduction of the O-Kart in Teraspark in 2012, now already in 4 FMPs the loyalty system is in place. With the O-Kart, Corio increases customer satisfaction and uses the customer data to adapt its commercial offer.

Our Turkish operation reported negative like-for-like rental growth of 3.2%, of which a negative 2.4% for the FMP properties and 12.2% negative for the TRCs. This contrasts with very high positive like-for-like rental growth of 28.4% in 2011, indicating a relatively higher level of volatility in this emerging market.

**Cem Alfaz**  
CEO Corio Türkiye



Key performance indicator	YE 2012	YE 2011	Target
Consumer surveys held (%)	◇ 66	63	50% of all centres every year
NRI invested in 3E projects (%)	◇ 0.29	0.24	Implement community strategy by year-end 2012
Vacant GLA used for 3E projects (%)	◇ 0.85	1.58	
Man hours invested in 3E projects (%)	◇ 0.40	0.35	
Electricity intensity (kWh / m <sup>2</sup> )	◇ 97.49	101.6	-15% by 2015 (2007-2015)
Carbon emissions intensity (tonnes CO <sub>2</sub> / m <sup>2</sup> )	◇ 0.028	0.031	-15% by 2015 (2007-2015)
Green leases signed (%)	◇ 57	20	50% green leases at year-end 2012
Standard green lease in place (%)	83	83	100% compliant at year-end 2012
Green supplier contracts (%)	81	39	100% compliant at year-end 2012
BREEAM certifications (%)	◇ 20	11	100% new developments BREEAM good
Code of conduct for suppliers (%)	80	92	Increase active supply chain management

◇ Key Performance Indicators on which limited assurance is provided

## WE ARE CONVINCED THAT CORPORATE SOCIAL RESPONSIBILITY (CSR) IS CRUCIAL IN EXECUTING OUR STRATEGY OF CREATING FAVOURITE MEETING PLACES.

Corio has chosen a company-specific shared value approach as a basis for CSR. This means that we have the ambition to optimise performance on elements that create value environmentally, socially and economically at the same time. The case for this approach is clear. It helps us build strong and meaningful relations with consumers and anticipate their changing demands and needs. This helps us sustain and increase visitor count and loyalty towards our visitors. It deepens the relationship with retailers, who often have sustainability goals of their own, while fuelling innovative partnerships and helping to sustain high occupancy levels. It enables us to provide our employees a sound work environment where they can get the best out of themselves. It helps us hedge against rising energy prices, changing legislation and resource scarcity. It embeds our centres in the communities in which we operate, securing our license to operate and to grow.

### PERFORMANCE REVIEW

The year 2012 was a successful one for CSR within Corio. We made good progress towards implementing and executing our CSR strategy and on key performance indicators.

Our progress on CSR was recognised by the outside world in 2012, when Corio was included in the Green Star category by GRESB, a relevant sustainability benchmark initiated by a large group of institutional investors that includes APG and PGGM. This award in turn led to Corio's winning the Green Brick Award for the most sustainable listed real estate fund in the Netherlands by VBDO.

Corio showed progress socially and environmentally because of the integration of CSR into FMP and the proper execution of the strategy by means of actionable targets; linking CSR to operational performance. Grand Littoral in Marseille won the CSR award organised by the French National Council, lifting waste recycling rates from 45% at the end of 2010 to 53% at the end of 2012. Gran Turia centre won the Spanish shopping centre council silver medal for the Jornadas de-Occupasion ('Employment days') programme in the CSR category.

There is a clear connection between the vitality of our centres and the socio-economical development in the catchment areas we operate in and serve. We do not operate in isolation. The more the catchment area thrives, the more successful our centres are. Being able to measure and therefore manage this connection make our centres stronger and more resilient, which will translate into an enhanced performance. Corio's Social Return on Investment (SROI) project aims at exactly this: to design a measurement methodology and translate it into management practices in order to enhance our economic performance by

addressing the related needs of the catchment area. A milestone was reached in 2012: as a result of our on-going partnership with Erasmus University, a social impact measurement method has been delivered. This method links a company's social return on investment to its return on investment.

### CSR ASSURANCE

The CSR report has received limited assurance on a selected set of Key Performance Indicators.

WE REFER TO THE CSR REPORT 2012 FOR FULL PERFORMANCE DATA AND ACTIVITIES  
[WWW.CORIO-EU.COM/CSR.HTML](http://WWW.CORIO-EU.COM/CSR.HTML)





## PUTTING CONSUMERS FIRST

An increasing number of consumers are showing purchasing behaviour that can be summarised as 'conscious consuming': making responsible purchases based on their environmental and social impact. A more sustainable brand is increasingly a more desirable brand. Our centres are brands of their own. We engage in innovative partnerships with tenants and manufacturers in order to reach consumers together. Rather than just transmitting information, we create two-way communication with consumers and engage them in our CSR ambitions. By walking the talk when it comes to sustainability and communicating our efforts and results in our centres, we are adapting to this consumer demand.

- > **Consumer satisfaction surveys were held in 66% of the portfolio (2011: 63%)**
- > **5 out of 6 business units have implemented complaint procedures**
- > **67% of the centres has a communication strategy in place regarding our sustainability results on centre level (2011: 67%)**



## ROOTED IN SOCIETY

Our future success depends on our ability to increase our positive social impacts. This ability defines our licence to operate and our licence to grow. We increase our social impact by investing in three areas that directly influence the economic success of our centres: Employment, Education and Entrepreneurship (the 3E strategy):

- > **100% of business units have applied a local 3E communication strategy on their centres**
- > **121 projects in 3E scope were initiated in Corio centres (2011: 90), examples are:**
  - Netherlands Mums with Guts in de Kopspijker in Spijkenisse
  - France Forum de la Formation et de l'Emploi (Education and Employment Forum)
  - Spain Príncipe Pío has collaborated with Universities from Madrid carrying out educational sessions in the centre for students of Facility management. Also organises environmental workshops for young children
  - Italy Education on public transportation and the consequences of CO<sub>2</sub> emission on health and safety in Porta di Roma
  - Germany HY! Pop up store in Dresden provides temporary employment for students and is a platform for local brands and designers
  - Turkey The allocation of space to members of a public training association where they can sell their home made products in Tarsu

Besides the delivery of a social impact measurement methodology, 2012 produced the following results:

	2012	2011
NRI invested in 3E projects (%)	0.29%	0.24%
Vacant GLA used for 3E projects (%)	0.85%	1.58%
Man hours invested in 3E projects (%)	0.40%	0.35%



## LEADERSHIP AND OUR CULTURE

The Corio organisation in The Netherlands has been included in the Great Place to Work 2012- list for medium-size companies, on the 7th place. Corio Italia was already included in this list. Great Place to Work examines the level of trust, pride and working enjoyment within organisations.

In 2011, Corio started with the implementation of a group wide HR performance management scheme, ensuring regular review and appraisal of employees within the group. This implementation has been brought further in 2012, aligning the approach to employee target setting. 2013 will see the full implementation of the HR performance management scheme.

Corio Nederland among other business units, integrated a CSR target in the business score cards of each and every employee, linking performance on CSR to individual remuneration.

- 2012 produced the following results:**
- > **Employee development: 56% of employees received training (2011: 53%)**
  - > **29% women in management positions (2011: 30%)**
  - > **16% turnover (2011: 12%)**



## SUSTAINABILITY IN OUR OPERATIONS

To Corio, sustainability means finding the optimal mix in the integration of social, environmental, aesthetic and economic quality in our centres. To achieve sustainable operations it is crucial to approach environmental management in a systematic way and to collaborate with our tenants.

We measure environmental sustainability in our operations by various criteria including our use of natural resources, electricity and emission of CO<sub>2</sub>. We achieve progress through more sustainable building design, management and stakeholder engagement: the signing of green leases, green clauses and the code of conduct.

### 2012 produced the following results:

**> 57% of new leases is a green lease, which is any kind of official agreement in which Corio and the tenant have made arrangements on what they expect of each other in terms of CSR and how to collaborate on this topic (2011: 20%)**

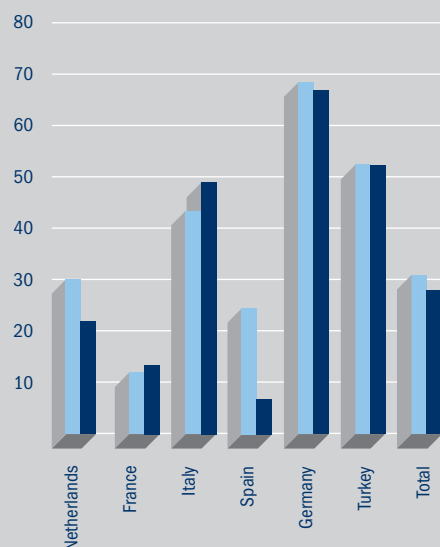
**> 15% less electricity was consumed in 2009-2012, which contributed to a 39% decrease in carbon footprint (tonnes CO<sub>2</sub>/m<sup>2</sup>)**

### CARBON EMISSION INTENSITY

LIKE-FOR-LIKE TONNES CO<sub>2</sub>/M<sup>2</sup>

■ 2012

■ 2011



### ELECTRICITY INTENSITY

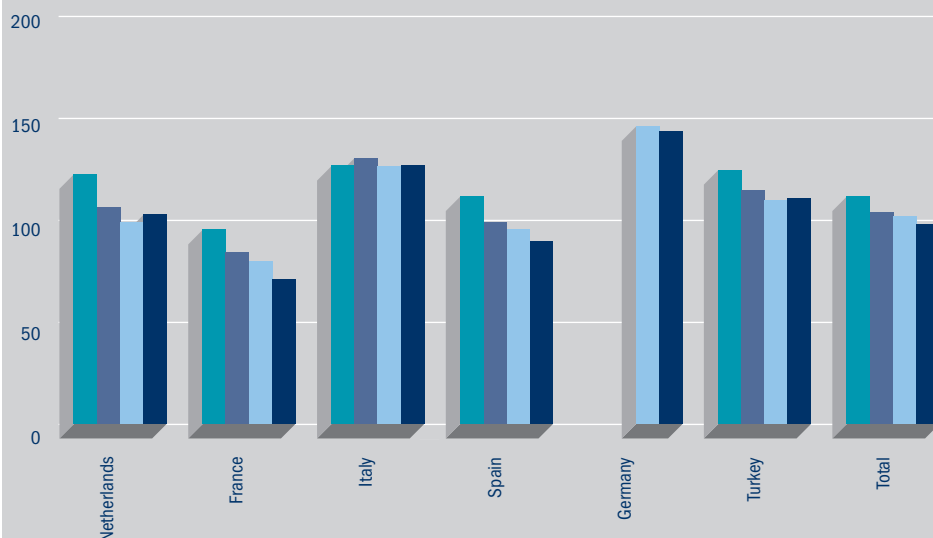
LIKE-FOR-LIKE KWH/M<sup>2</sup>

■ 2009

■ 2011

■ 2010

■ 2012



## CREATING SUSTAINABLE CENTRES

Corio integrates sustainability fully in the concept, design and construction, in order to create flexible and future-proof centres. We realise this ambition through obtaining BREEAM certificates from an independent agency and getting suppliers to sign our code of conduct.

**> 20% of (re)developments received a BREEAM certificate 'Good' or better (2011: 11%)**

**> 80% suppliers (developers) have signed the Corio code of conduct (2011: 92%)**





## OUR APPROACH TO GEARING UP

### INTERNATIONAL PROGRAMMES

In 2011 Corio began the following international CSR programmes, which are designed to facilitate result delivery within planning and scope by organising them according to project management best practice. The programmes will be evaluated and optimised on the basis of lessons learned, after which the best practices resulting from this evaluation will be applied to other centres in our portfolio.

We assessed our situation in 2011 as being in the second gear of CSR maturity. Our agenda in 2012, meanwhile, focussed on consolidating this stage and we succeeded in doing so during the past year. Stakeholder engagement became more prevalent, also as a result of the programme 'spreading our roots' as above, which could not and cannot be done without the close involvement of our stakeholders. In 2012 we made the leap to gear three with an outlook to consolidate this stage of partnership in 2013.

### OUTLOOK

Corio made excellent progress in 2012 and now ranks amongst the top CSR performers. However, to stand still is to slide back. In 2013 we will continue to move the agenda forward, adjusted to the current circumstances in terms of pace, on a selected amount of areas already underway in execution.

### The focus will be on:

> Stakeholder engagement, which provides opportunities to further align business practices with societal needs and expectations. This will help to drive long-term sustainability and shareholder value. It facilitates the early detection of trends and future issues and helps to prioritise them. It creates a mutual understanding of each other's interests, dilemmas, role in society and contribution to society. It creates, moreover, a basis for collective action, partnerships and alliances. Engagement with our stakeholders takes place in various forms, on various levels of our organisation and throughout the value chain. However, a strategic stakeholder dialogue has not yet been set up structurally. To this end, a process will be initiated in 2013 that brings our most important stakeholders together, creating new solutions and direction.

> In 2013, the Social Return On Investment methodology will gradually be integrated into local management practices, dashboards and reporting lines. Adjacent to this process, execution of the successful SROI pilots will be scaled up and rolled out. Several pilots are in

### Programme 1 CSR performance management

The current CSR performance management approach has been refined and translated into a roadmap towards 2020. This new model has been further adapted to the FMP proposition and the shared value approach, meaning that it integrates overall strategy and CSR strategy and also social/environmental performance with economic performance. Implementation will take place in 2013.

### Programme 2 Reaching for zero

For the existing portfolio, a concept was finalised in 2012 to calculate the economic benefits of a substantial increase in energy efficiency. The concept will be tested through two pilot projects in 2013. The outcomes of the pilots will determine the roll out through the Corio core portfolio in 2014.

### Programme 3 Spreading our roots

In our aim to maximise local impact by investing in 3E community programs, we have developed a format for 3E investments throughout the portfolio. This format includes a methodology to determine our social impact on society. We are able to link this Social Return on Investment to the success of our centres.



scope for upscaling: the Corio employment days concept in Valencia, Mums with Guts in Spijkenisse and the urban farm in Naples. These pilots will be translated into workable formats and rolled out through the FMP portfolio, starting in 2013.

> Energy efficiency and cost reduction: with rising energy prices and increasing environmental regulation, energy efficiency has become a clear business case for real estate. During 2012 a concept case was built, based on environmental and financial data. This case shows substantial room for efficiency and cost reduction. In order to test the case in practice and learn from the numbers, two pilots will be initiated within the FMP portfolio in 2013. This will enable us to experiment with innovative performance contracts in a controlled way,

reducing risks and enhancing energy and cost efficiency. The best practice learnings will be applied to future envisaged improvements.

> A Corio group version of the green lease is to be set up, not only to harmonise leasing contracts and integrate best practice, but also to create a contract that resolves the split incentive. The split incentive refers to the fact that investments in the area of energy efficiency made by the owner come back to the tenant, by means of lower service charges. An innovative green lease resolves this issue by sharing the benefits of energy efficiency. The expectation of the market is that this could impact valuations in due time.



THIS REPORT GIVES AN OVERVIEW OF THE REMUNERATION OF THE MANAGEMENT BOARD AND THE SUPERVISORY BOARD, AND EXPLAINS HOW THE REMUNERATION POLICY FOR THE MANAGEMENT BOARD WAS APPLIED IN 2012

## INTRODUCTION

The remuneration policy of Corio was approved at the General Meeting of Shareholders on 29 April 2008. Details of the remuneration policy can be found on Corio's website.

## REMUNERATION POLICY OBJECTIVE AND SCOPE

The remuneration policy relates to the level and structure of the remuneration package for the Management Board. The objective of the remuneration policy is to enable Corio to recruit directors for the Management Board with the necessary management skills, required background and experience in the real estate market. The policy should furthermore contribute to the company's performance and profitable growth objectives, as well as motivate and retain members of the Management Board by offering a competitive package.

The remuneration policy applies in all aspects to the members of the Management Board with full responsibility at the holding level. For members of the Management Board primarily responsible for a country, the annual salary, short-term incentive, level of long-term incentive and pension contributions are based on the local remuneration market.

Corio will review the remuneration policy of the Management Board in 2013 and, if necessary, will propose changes in the AGM of 2014.

## A. LEVEL OF THE REMUNERATION PACKAGES

To meet the objectives of the remuneration policy, levels of compensation (both fixed and variable income) are set in line with levels of comparable Dutch and European companies. Additionally for external reference of the size of the overall remuneration package, a specific labour market reference group has been defined. The Supervisory Board reviews this reference group periodically and updates it if and when required. The labour market reference group includes property investment companies that primarily focus on retail, operating in a number of European markets (pan-European strategy) and Dutch listed companies comparable in terms of size and complexity operating in the property sector. The labour market reference group consisted of the following companies in 2012.

*Beni Stabili*  
*Capital Shopping Centres*  
*(formerly Liberty International)*  
*Deutsche Euroshop*  
*Eurocommercial Properties*  
*Hammerson*  
*IVG Immobilien*  
*Klépierre*  
*Mercialys*  
*Redevco*  
*Unibail-Rodamco*  
*VastNed Retail*  
*Wereldhave*

The determination of pay levels is also based on more generic information about compensation practices at Dutch listed companies of comparable size and complexity, internal pay differentials and the remuneration committee's insights and experience

## B. STRUCTURE OF THE REMUNERATION PACKAGES

The total remuneration of the Management Board of Corio consists of:

- Base salary
- Short-term incentive scheme
- Long-term incentive scheme
- Pension and other benefits
- Contract with a severance clause

The remuneration package is based on an equal balance between fixed and variable components. Through this Corio aims to offer a performance-oriented package in a balanced and controlled setting.

## BASE SALARY

Salary increases are determined by the Supervisory Board, based on the principle that the individual's annual salary will reach the reference level within three years after being appointed to the Management Board, provided that personal performance is satisfactory. Annual salaries are assessed and revised on 1 May each year, taking into account factors such as annual or other general change in salaries at Corio, and, for individual directors whose salary has not yet reached the standard level, the growth rate.

In 2012, the base salary levels of the Management Board have been adjusted in line with an update of the labour market reference group. The base salary of Mr. Groener was increased from € 410,000 to € 452,000. The base salary of Mr. Van der Klift was increased from € 304,000 to € 312,000. Mrs. Zijlstra's base salary was increased from € 275,000 to € 297,000. The base salary of Mr. Fontaine was increased from € 260,000 to € 275,000.



## VARIABLE REMUNERATION

All members of the Management Board are eligible for variable remuneration if they achieve certain pre-agreed performance criteria that support Corio's short and long-term objectives. The variable remuneration components are linked to both short-term and long-term objectives of Corio. The annual short-term variable remuneration for on-target performance is 40% of base salary and has a maximum of 60% of base salary in case of excellent performance. The long-term variable remuneration consists of an annual award of performance phantom shares of 60% of base salary. The actual number of shares that will vest, after three years, depends on the total shareholders return, and can range from 0 to 1.5 times the number of shares initially awarded.

Variable remuneration is aligned with Corio objectives of delivering both annual operational results and long-term shareholders return. By structuring the long-term incentives to track long-term performance indicators, and deriving short-term incentives from a multi-faceted mix of financial and non-financial objectives, the Supervisory Board kept in mind the risk profile attached to both performance objectives. The Supervisory Board has the discretionary authority to adjust any annual variable remuneration of the Management Board. The Supervisory Board has the right to reduce, cancel or claw back bonuses, either in full or in part, that have already been awarded if subsequently it is discovered that they had been wrongly awarded (on the basis of incorrect financial data or otherwise).

## A. SHORT TERM INCENTIVE SCHEME

The short-term incentive scheme relates to the operational results of the company and includes financial and non-financial indicators that are relevant to the company's value creation. Two-thirds of the short-term incentive performance criteria consist of the metric 'controlled growth in the company's Operating Result'; one-third relates to measurable individual qualitative targets. The controlled growth of Operating Result consists of targets related to 'direct result', 'managing the profitability of the pipeline in line with secured funding', administration expenses and a disposal program. Individual qualitative targets are related to HR, CSR, innovation and improving asset performance. The targets on direct result and direct result per share were not achieved. The target on profitability of the pipeline was outperformed. The target on secured funding was achieved. The results on administration expenses as a percentage of GTRI and the disposal program were below target. The individual qualitative targets were partly achieved.

After assessment and discussion with the Remuneration Committee and approval of the Supervisory Board, Mr. Groener's annual bonus was set at 19.4% and Mr. Van der Klift's was set at 19.2% of the annual base salary. Mr. Fontaine's annual bonus was for 50% determined by the achieved targets as Management Board member and was set at 14.6% of the annual base salary. Mr. Fontaine will receive a separate annual bonus as CEO of Corio France, also pro rata for 50%.

## B. LONG TERM INCENTIVE SCHEME

Under the 'Performance Phantom Share Plan', conditional share units are awarded annually. Three years after the award date, vested units are paid out in cash. The number of units that vest depends on the 'total shareholder return' generated by Corio during the three-year vesting period, compared to the total shareholder returns generated by companies included in a pre-defined peer group, in that same period. The amount payable in respect of the vested units is the value of the units as at the payment date. Unvested units forfeit.

The units represent the average value of Corio shares over a three month period, starting January 1st. This three-month average aims to minimize the influence of short-term share price volatility. The three-month average also applies when calculating the relative total shareholders return of Corio and of the companies included in the performance reference group. The rules of the plan contain a provision to ensure that movements in the share price related to exceptional transactions do not affect the value of the units; e.g., in case of a take-over, the unit value is 'frozen' by limiting the value to the amount measured over the three-month period preceding the month before the notice of a change in control is made public.

The annual award value of units does not exceed 60% of annual base salary as determined after 1 May of the award year. The applied percentage is determined by the Supervisory Board and is put down in the individual employment contract. The percentage amounted in 2012 to 60% for Mr. Groener, 60% for Mr. Van der Klift, 60% for Mrs. Zijlstra and 20% for Mr. Fontaine.





The following scale applies to determine the number of units that vest, depending on the relative total shareholders return generated. The percentage of the units vesting ranges from 0% for below median performance, to 150% of the awarded number of units if Corio ranks first in the performance reference group. The scale used to determine the number of units to be paid out is as follows:

#### POSITION PERCENTAGE PAY-OUT\*

1. 150%
2. 130%
3. 110%
4. 90%
5. 70%
6. 0%
7. 0%
8. 0%
9. 0%

\* This percentage applies to the number of units that have been awarded (conditionally) three years before the vesting date.

The performance reference group consists of Corio and eight other listed property companies that primarily focus on retail. The performance reference group used for awards in 2012 consisted of Corio and the following companies.

*Deutsche Euroshop*  
*Capital Shopping Centres*  
*Eurocommercial Properties*  
*Unibail-Rodamco*  
*Hammerson*  
*VastNed Retail*  
*Klépierre*  
*Wereldhave*

The Supervisory Board reviews the performance reference group periodically and adjusts it if necessary.

In 2012, conditional units were awarded under the plan rules to Mr. Groener, Mr. Van der Klift, Mrs. Zijlstra and Mr. Fontaine for the year 2012. The awarded shares for the year 2009, based on ranking in the performance reference group, did not result in a pay-out for Mr. Groener and Mr. Fontaine.

In 2012 the Supervisory Board conducted the scenario analyses in order to assess whether the maximum cash value of the Phantom Performance shares is still reasonable. The Supervisory Board concluded that the outcome of the scenario analyses is in line with the principles of the Performance Phantom Share Plan.

Financial information with an overview of total cost to the company in 2012 can be found on page 98 of this annual report. Financial information on the long-term incentive awards can be found on page 99 of this report.

At the end of 2012, there were no other outstanding unvested shares or share options than the rights detailed in the scheme above.

#### PENSIONS

Corio pays an annual contribution to each member of the Management Board. It is assumed that members of the Management Board retire at the age of 65 and therefore there are no agreed arrangements for the early retirement of Management Board members.

The company contribution to the CEO, CFO and COO for personal pension plan financing has been set at 20% of base annual salary. This percentage is generally in line with Dutch market practice of average cost levels for pension schemes.

Further information about the costs of the pension contributions by the company can be found on page 98 of this annual report.

#### OTHER FRINGE BENEFITS

Corio provides a package of fringe benefits for its Management Board, in line with those applicable to other employees. These include items such as accident insurance, disability insurance arrangements, a lease car and directors' and officers' liability insurance. Corio does not provide any loans to the members of the Management Board.

#### EMPLOYMENT CONTRACT AND SEVERANCE TERMS

The full terms and conditions of employment of the members of the Management Board are recorded in individual employment contracts. Members of the Management Board are appointed for periods of four years. If this is considered reasonable, the relevant director may be eligible for severance pay up to a maximum of one, or in special cases a maximum of two years annual salary.

#### CHANGES IN COMPOSITION OF THE MANAGEMENT BOARD

In 2012 Mr. Groener and Mr. Fontaine were reappointed by the Supervisory Board, after hearing the General Meeting on 19 April 2012, for another period of 4 years. In 2012 it was decided that Mr Fontaine will assume full membership of the Management Board as CDO as of 2013 and will no longer combine this with a country responsibility which he had up till then for Corio France. Mrs. Zijlstra's employment with Corio ended per 1 December 2012. In line with the Corporate Governance Code she received a severance payment of 1 year annual salary and a pro rata short term bonus for 2012 of € 48,000.

#### REMUNERATION POLICY AND IMPLEMENTATION IN FUTURE YEARS

In 2012 we have reviewed the consistency and soundness of other remuneration levels within Corio against the remuneration policy of the Management Board and concluded to be fully in line and consistent with this policy.

#### SUPERVISORY BOARD REMUNERATION

On 21 April 2011 the AGM approved an adjustment in the remuneration of the Supervisory Board. This means that as of 1 May 2011, the annual remuneration comprises of € 45,000 for the chairman, € 40,000 for the vice-chairman and € 35,000 each for other members. Supervisory Board members also receive the following annual fixed payment for the Supervisory Board committees of which they are a member:

#### Audit Committee

Chairman € 10,000  
 Members € 7,500

#### Remuneration Committee

Chairman € 7,500  
 Members € 5,000

#### Selection and Appointment Committee

Chairman € 7,500  
 Members € 5,000

The remuneration is not related to the results. Supervisory Board members are not eligible to receive company shares as part of their remuneration. Financial information on the remuneration level in 2012 can be found on page 100 of this annual report. Corio will review the remuneration of the Supervisory Board in 2013.

*On behalf of the Remuneration Committee*  
*Govert Beijer, Chairman*

# CORIO CORPORATE GOVERNANCE & RISK MANAGEMENT



CORIO IS A PUBLIC COMPANY GOVERNED BY DUTCH LAW WITH A TWO-TIER BOARD. CORIO IS MANAGED BY A MANAGEMENT BOARD, WHICH IS SUPERVISED BY A SUPERVISORY BOARD. BOTH BOARDS ARE RESPONSIBLE FOR PROPER CORPORATE GOVERNANCE WITHIN CORIO AND ARE ACCOUNTABLE TO THE GENERAL MEETING OF SHAREHOLDERS.

## INTRODUCTION

Corio strives to maintain a corporate governance structure that best serves the interests of all stakeholders and that complies with the recommendations of the Dutch Corporate Governance Code (the 'Code'). The company has complied with the applicable principles and best practice provisions and will continue to do so in 2013. A checklist specifying the extent to which Corio currently complies with the principles and best practice provisions and an overview of the company's corporate governance structure can be found on the website [www.corio-eu.com](http://www.corio-eu.com).

## MANAGEMENT BOARD

The Management Board is responsible for setting the broad management parameters. It is responsible for setting the corporate strategy and policies, and for achieving the corporate objectives. The Management Board is accountable to the Supervisory Board, and both are in turn accountable to the General Meeting. The Management Board must consist of at least two members, who are appointed by the Supervisory Board provided that advice has been received from the Works Council and the General Meeting has been notified. Please refer to the paragraph Proposed Changes in Corporate Governance in this regard. The Supervisory Board is at liberty to also appoint one of the members as chairman of the Management Board, which is the case with Corio. The Supervisory Board determines the number of members. Members of the Management Board are appointed for



a maximum period of four years, their term of office expiring on the day of the General Meeting four years after the year in which they were appointed, unless they step down earlier. Since 20 September 2012 Corio's Management Board consists of three members, namely Mr. Gerard Groener (CEO), Mr. Ben van der Klift (CFO) and Mr. Frédéric Fontaine (CDO).

The company has a remuneration policy for its Management Board, which was adopted by the General Meeting held on 29 April 2008 at the proposal of the Supervisory Board. For further information, please refer to the remuneration report on 2012 elsewhere in this annual report. Corio strives to ensure that every type of actual or perceived conflict of interest between the company and members of the Management Board is avoided. No such conflicts arose during 2012.

## SUPERVISORY BOARD

The role of the Supervisory Board is to oversee the Management Board's functioning and general developments within the company and its associated business, and to support the Management Board by advising. The Supervisory Board is responsible for the quality of its own performance. It should consist of at least three members. The members of the Supervisory Board are (re-) appointed by the General Meeting following their nomination by the Supervisory Board. The General Meeting and the Works Council may recommend persons to the Supervisory Board for nomination. Members of the Supervisory Board must step down no later than the date of the first General Meeting

held four years after the date of their (re-) appointment. A member of the Supervisory Board can be a member for a maximum of twelve years. The level of remuneration received by members of the Supervisory Board is determined by the General Meeting. The Supervisory Board has appointed an Audit Committee, a Remuneration Committee and a Selection Committee from among its members. The task of these committees is to do preparatory work in support of the Supervisory Board's decision-making process. Rules have been drawn up for each committee and can be found on the Corio website [www.corio-eu.com](http://www.corio-eu.com). For more information on the composition of the Supervisory Board and the committees please refer to the Report of the Supervisory Board elsewhere in this Annual Report.

At the 2013 Annual General Meeting the Supervisory Board will propose the reappointment of two members of the Supervisory Board: Mr. Doijer and Mr. Beijer. Corio strives to ensure that every type of actual or perceived conflict of interest between the company and members of the Supervisory Board is avoided. One such perceived conflict arose during 2012. The Supervisory Board meeting regarded the agreement on the final completion of the 2010 transaction with Multi Corporation. In 2010 Mr. Carrafiell was partly involved as an advisor of the main shareholder of Multi Corporation in the transaction between Corio and Multi Corporation. Therefore, in accordance with article 11 of the Supervisory Board rules he took no part in the discussion

of and decisionmaking regarding this topic. Pursuant to the Dutch Financial Supervision Act and the Dutch Civil Code, transactions between the company and persons with a direct interest in it, including the members of the Management Board and Supervisory Board and major shareholders, are disclosed in the notes to the financial statements. In 2012 no transactions took place between the company and another party with a direct interest.

#### **COMPANY SECRETARY**

The Supervisory Board is supported by the Company Secretary. The Company Secretary ensures that the correct company law procedures are followed and that the Supervisory Board acts in accordance with its legal and statutory obligations and powers, and the applicable corporate governance rules.

#### **SHAREHOLDERS**

General Meetings of Shareholders are convened by either the Management Board or the Supervisory Board. They are held at least once a year to discuss the company's business over the last year, adopt the annual accounts, decide on the dividend proposal and to discharge the members of the Management Board and the members of the Supervisory Board with regard to their fulfillment of their duties. Other tasks include appointing members of the Supervisory Board and filling vacancies. Shareholder approval is required for resolutions which have a substantial impact on the company and its risk profile. In compliance with the company's Articles of Association, the Management Board and/or the Supervisory Board will also put resolutions proposed by shareholders on the agenda of General Meetings of Shareholders. Shareholders representing shares with a total nominal value of at least € 10 million may ask the Management Board and/or Supervisory Board to convene a General Meeting. Shareholders are entitled to cast one vote for each ordinary share they hold, and if necessary they can vote by proxy. Resolutions of the General Meeting are carried by a simple majority of the votes cast, unless the law or Articles of Association prescribe a larger majority. To ensure that shareholders wishing to vote by proxy are given sufficient opportunity to perform a thorough analysis, the agenda and underlying documents are made available on Corio's website and at its offices not later than 42 calendar days before the General Meeting. The Management Board and the Supervisory Board provide the General Meeting with all required information unless an important interest of the company dictates otherwise.

#### **REMUNERATION**

In addition to the remuneration policy as laid down for the Supervisory Board and the Management Board of Corio, there is a written

remuneration policy for all other positions within Corio. This remuneration policy is based on the following principles:

- > Employees receive a remuneration package in line with local market practice. This remuneration package is periodically checked internally by the Management Board and the human resource manager and externally benchmarked by consultants and adjusted when necessary;
- > The remuneration package consists of a fixed income part, a possible short term variable income part and a number of employment benefits;
- > Remuneration of employees is linked to a performance management system, by which compensation is made dependent upon achieving individual and organisational results;
- > The level of variable income related to the fixed income depends on the position level of employees, but does not exceed 50% of the fixed income.

#### **EXTERNAL AUDITORS**

The external auditors are appointed by the General Meeting on the recommendation of the Supervisory Board, which receives advice on this matter from both the Audit Committee and the Management Board. The remuneration of the external auditors and their terms of engagement to provide non-audit services are proposed by the Audit Committee and approved by the Supervisory Board after it has consulted the Management Board. The external auditors report the findings of their audit of the financial statements simultaneously to the Management Board and the Supervisory Board. The external auditors can be questioned by the General Meeting regarding their auditors' report on the fairness of the financial statements. The external auditors, therefore, are entitled to attend and address the General Meeting. The contents of the financial statements are primarily the responsibility of the Management Board. On the recommendation of the Supervisory Board and subject to the approval of the General Meeting on 18 April 2013 PricewaterhouseCoopers Accountants N.V. will be reappointed to carry out the audit of the 2013 financial statements.

#### **REGULATORS**

Financial supervision in the Netherlands is carried out by the Dutch Central Bank (DNB) and the Dutch Financial Markets Authority (AFM). DNB is responsible for prudential supervision, which means that its role is to ensure that parties can meet their financial obligations in the financial markets. See [www.dnb.nl](http://www.dnb.nl). The AFM is responsible for supervision regarding the correct treatment of and proper provision of information to financial market participants. The AFM issued Corio a license under the Dutch Investment Institutions

(Supervision) Act (WTB) on 19 June 2006. Following the introduction of the Dutch Financial Supervision Act (WFT) on 1 January 2007, the license was automatically converted into a WFT license.

#### **RULES, REGULATIONS AND POLICIES**

The company strives to prevent insider trading in shares and other financial instruments within the meaning of the Dutch Financial Supervision Act. By way of safeguards, it has drawn up a Compliance Code that applies to Corio's employees and Rules on Investments that apply to the Management Board and Supervisory Board. Corporate compliance officers and local compliance officers are appointed at Corio's business units. The compliance officer reports on these matters quarterly to the chairman of the Management Board and the Supervisory Board. Corio has further policies such as a Code of Conduct which sets out the fundamental principles governing how Corio and its employees should behave. Corio also has an Internal Breach Reporting Procedure (whistleblower policy) by which employees can report their suspicions of abuses to their superiors and/or a locally appointed confidential counselor. In late 2011 Corio made it possible, in jurisdictions where it is allowed, for employees to report their suspicions anonymously. We received 7 reports under the whistleblower policy in 2012. All these reports and two outstanding reports received in previous years, have been investigated and closed. None of which will have a reputational or significant financial impact on the company. For further information regarding these policies and to review the policies themselves we refer you to Corio's website: [www.corio-eu.com](http://www.corio-eu.com).

#### **FINANCIAL MARKETS, COMMUNICATION POLICY AND POLICY REGARDING BILATERAL CONTRACTS WITH SHAREHOLDERS**

Analysts' reports and valuations are not assessed, commented upon or corrected by the company before publication, other than to verify their factual content. The company refrains from actions that might affect the independence of analysts in relation to the company, and vice versa. The company makes every effort to improve participation in and communication with the international investment world by disseminating all important new information immediately. It does this by using the services of a press release distribution service and by publishing such press releases along with other important information on its website. Corio adopted an outline policy regarding bilateral contracts with (potential) shareholders. The policy can be found on Corio's website [www.corio-eu.com](http://www.corio-eu.com).





### FURTHER FINANCIAL INFORMATION WITHIN THE MEANING OF ARTICLE 10 OF THE TAKEOVER DIRECTIVE

Corio has an authorised capital of € 1,200,000,000, which is divided into 120,000,000 shares, each with a nominal value of € 10. One vote can be cast for each share. Under the legal requirements for reporting holdings in listed companies Stichting Pensioenfonds ABP (ABP) and Algemene Pensioen Groep N.V. (APG) on 3 February 2010 registered as 36.77% shareholder in Corio; ABP as indirect shareholder and APG (a subsidiary of ABP) as direct shareholder. On 7 February 2013 BlackRock Inc. was registered as 4.96% shareholder in Corio. ABP has informed Corio that its indirect interest in the company was 32.65% as at year-end 2012. Disclosure is required once a shareholder's interest amounts to 5% or more of the issued capital and again if the interest reaches, exceeds or falls below certain threshold values (5%, 10%, 15%, 20%, 25%, 30%, 40%, 50%, 60%, 75% and 95%). Corio is a two-tier board company, which means that Management Board members are appointed by the Supervisory Board after the recommendations of the Works Council have been duly considered and the General Meeting has been informed. Members of the Management Board may be dismissed by the Supervisory Board after the recommendations of the Works Council have been duly considered, but not without first having heard the views of the General Meeting concerning the proposed dismissal. Members of the Supervisory Board are appointed by the General Meeting following nomination by the Supervisory Board. The General Meeting and the Works Council may recommend persons to the Supervisory Board for nomination. The General Meeting may pass a resolution of no confidence in the Supervisory Board by a simple majority of the votes cast representing at least one third of the issued capital. Such a resolution results in the immediate dismissal of the members of the Supervisory Board. In addition, the Enterprise Division of the Amsterdam Court of Appeal may dismiss an individual member of the Supervisory Board on legal grounds at the request of the company, a representative of the General Meeting or the Works Council. Corio is an investment company with variable capital as referred to in Section 76a of Book 2 of the Dutch Civil Code. This means that the Management Board has the power to issue shares and to repurchase shares, subject to the approval of the Supervisory Board. A resolution to amend the Articles of Association, dissolve the company or a legal merger or split up of the company can only be adopted by the General Meeting following a proposal by the Supervisory Board. The long-term agreements which Corio has with its lenders include a provision that

gives the lenders the option of demanding early repayment of their loans in the event of a change in control of Corio. This would be the case, for example, after a takeover.

### PROPOSED CHANGES IN CORPORATE GOVERNANCE

In light of Corio's best in class ambitions in all areas, Corio reviewed its corporate governance structure. As a result, Corio will propose a number of changes to the shareholders during the Annual General Meeting (AGM) to be held on 18 April 2013. The first and most significant amendment concerns the proposed abolition of the large company regime that is currently incorporated within Corio in combination with granting the General Meeting the authority to approve an appointment or dismissal of a member of the Management Board and Supervisory Board as proposed by the Supervisory Board. An appointment or dismissal of a member of the Management Board and Supervisory Board which is not proposed by the Supervisory Board can be approved by the General Meeting by qualified majority of 2/3 of the votes representing more than 50% of the issued share capital. The second amendment is that investments and divestments of more than 20% (currently 33⅓%) of the total balance sheet will be put before the General Meeting for approval. The necessary amendments to the Articles of Association that are required to implement these changes in the corporate governance structure will be put forward to the AGM. The authorization of Corio to issue or buy its own shares remains unlimited. However, Corio will adopt the policy to limit, in line with market practice, its authorization to 10% of the issued shares for a period of 18 months in case of general share issuance and buybacks and an additional 10% of the issued shares in case of share issuance for M&A purposes. Corio's major shareholder APG has already indicated that it supports all proposed changes.

## RISK MANAGEMENT AND INTERNAL CONTROL SYSTEMS

### INTRODUCTION

Corio manages its operations from a holding company that is managed by the Management Board and which encompasses the following functions: Investor Relations, Corporate PR & Communications, Investment Strategy & Acquisitions, Treasury, Research & Concepts, CSR, TRC Disposal team, Finance & Control, Legal & Compliance, Information Management, Tax, Risk Management and Human Resources Management. The operations are managed primarily by six business units, which are

directly linked to the countries in which Corio is active, and are structured according to local conditions and insights. These business units are responsible for operational functions within their individual areas of activity. This concerns the primary processes, development, letting and centre management and support processes. The management of the business units monitors the effectiveness and efficiency of these processes. Corio is an organisation with a combination of centralized specialist functions and decentralized operations that can respond quickly and appropriately to changing market circumstances, seize opportunities and identify risks at an early stage.

Monthly KPI reports and quarterly full business reports, closing the quarter and forecasting for the remainder of the year, are produced by the business units to inform the holding company. These reports are based on an approved annual budget, approved di/investment proposals and comply with the accounting manual. Consultative structures such as frequent Management Board meetings, business unit CEO meetings, separate CFO meetings and expert meetings (for example on CSR, research, valuations and accounting), provide overview and enable hands-on management by the Management Board. Group-wide policies and codes such as the investment procedure, valuation policy, screening policies, authorisation schedules, financing policy, insurance policy, compliance code and the code of conduct contain our business rules and principles and, furthermore, provide guidance for our activities.

Every year, the strategy is evaluated by the Management Board in consultation with the Supervisory Board and adjusted where necessary. Decisions are taken on the basis of the strategy and are approved by the Management Board. Special cases, as laid down in the Management Board rules, require the approval of the Supervisory Board. Minutes are made of all decisions taken by the Management Board and Supervisory Board.

### HOW WE MANAGE RISKS

Corio has a structured, pro-active risk management framework that has been developed based on the guidance of the Committee of Sponsoring Organisations of the Treadway Commission (COSO). It focuses on material strategic, operational, compliance and financial reporting risks. The corporate risk manager is responsible for maintaining and continuously improving this framework. The business units and the holding company go through a systematic process of identifying and evaluating risks and controls and, where necessary, improving the way in which risks are managed.



In the above described reports and consultative structures, business units and staff functions report on their activities, including on the effectiveness of their risk management activities. Each year, business unit management signs a letter of representation that contains financial reporting statements and also statements regarding risk management, corporate social responsibility, integrity and compliance with the code of conduct, the accounting manual, statutory provisions and compliance with other rules and regulations. The outcomes of the internal risk and control evaluation process and the letter of representation process are discussed in the Management Board and reported to the Audit Committee. The aforementioned processes make the risks and the areas requiring improvement in the internal control systems transparent. It is always possible, however, for circumstances to arise in which unidentified risks become apparent or in which the impact of identified risks is greater than originally estimated.

#### OUR RISK PROFILE AND APPETITE

Opportunities, such as entering new markets or buying existing portfolios, and important business risks, such as the economic turmoil, are identified and assessed continuously. The resulting choices Corio has made and will make in the future reflect our corporate values and risk appetite and mean that we avoid certain risks and take on other risks. Our strategic choices determine both our playing field as well as the rules of our game. On the one hand they define the side lines of the pitch, such as our choice to move towards a pure retail investment portfolio or adding in-house development projects. On the other hand they set the basic rules of the game, such as having in-house management and our focus on CSR. On the Risk Management Section of our website we describe these strategic choices, their impact on the Corio risk profile and how we manage these risks.

#### OUR RISKS

Some of the key risks we face daily are:

- > **Competitive risks;** the risk that consumers increasingly use other shopping channels, such as e- & m-commerce. In-house research teams monitor and predict developments and assess their impact on our business. We also engage other parties in discussions about developments, innovative products and/or retail concepts, consumer behaviour, etc.
- > **Economic risks;** the risk that consumer confidence will decline, leading to reduced consumer spending that in a turn leads to a fall out of tenants. Our in-house decentralised leasing management strives to optimise the tenant mix. While we can respond in a flexible manner to market trends and catchment area needs, the timing of any changes in the tenant mix might be influenced by local leasing

regulations and the availability of quality tenants.

- > **Valuation risks;** An important part of Corio's valuation process are external valuations that are performed twice a year by external international appraisers on a rotational basis. Nonetheless we are dependent on the market's view on valuation models used and the risk profile associated by the market with retail real estate centres in the different territories we are present.
- > **Investment selection risks;** the risk that the projects Corio selects as investments are not actually FMPs, either at present or in the future. Risks of declining market position in changing (local) market situations is managed by monitoring planning legislation and market pipeline, with our local management ensuring alignment with (changing) catchment area characteristics.
- > **Asset allocation risks;** we execute periodic hold/sell analyses to determine the right assets to be held, redeveloped or sold, in order to manage our risk-return profile. The market liquidity, that could adversely impact the progress of our disposal plan, is also assessed in our asset allocation process.
- > **Construction risks;** Corio in-sources (re) development activities in order to increase the sourcing of product and improve returns. With in-house experience and knowhow on successful developing quality centres we mitigate the related construction risks.
- > **Tax risks;** The retention of the tax-exempt status and compliance with (changing) local tax regimes is continuously monitored.
- > **Funding risks;** Corio's funding policy aims to assure the continuity, funding diversification and our flexibility in order to not restrict management in achieving strategic targets. It also aims to keep funding costs as low as possible. Information on the financing structure, key ratios and risk appetite is provided in this report and the notes to the financial statements.
- > **Risk of non compliance with rules and legislation;** We manage the compliance risks through our group wide and local policies and procedures and the continuous training on and effectiveness monitoring of these policies.

The Risk Management Section of the website contains a more detailed description of the risks Corio faces. A description of Corio's environment and market developments, their impact on strategy and the way in which Corio is responding to them is contained in the Management Board Report sections in this annual report. The indicators for the social, environmental and economic performance are described in the CSR section of this report.

## DECLARATIONS

### CORPORATE GOVERNANCE 'IN CONTROL' STATEMENT

Corio's risk management approach has been developed in order to prevent material errors in financial reporting and to flag and mitigate failures in the management of strategic, operational and legal/regulatory risks in good time. The risk management and internal control systems reduce risks to an acceptable level but do not entirely exclude errors of judgement in the decision-making process, human error, the deliberate evasion of control processes by staff or third parties, or unforeseen circumstances. Therefore the presence and effectiveness of these systems cannot provide absolute assurance with regard to the achievement of objectives. The risk management process as executed in 2011 will be repeated each year, paying constant attention to the implementation of action plans and the process for monitoring the effectiveness of control measures. The Management Board believes that Corio's risk management and internal control systems satisfy the standards ensuing from the principles and the best practice provisions of the Dutch corporate governance code. These systems have shown themselves to be reasonably effective in the year under review and thus offer reasonable assurance that the financial reporting does not contain any material misstatements.

### DECLARATION PURSUANT TO ARTICLE 5:25C OF THE DUTCH FINANCIAL SUPERVISION ACT (WFT)

The Management Board declares that to the best of its knowledge

- (i) the financial statements give a true and fair view of the assets, liabilities, financial position and the income statement of Corio and the related companies included in the consolidated financial statements, (ii) the annual report gives a true and fair view of the situation at the balance sheet date and of the events at Corio and its related companies included in the consolidated financial statements during the financial year, as well as of the principal risks run by the issuer that are described in the annual report.

### DECREE ON CORPORATE GOVERNANCE

The statements as required by the Decree on Corporate Governance are published on the website [www.corio-eu.com](http://www.corio-eu.com).

The EPRA Reporting and Accounting Committee published the updated EPRA Best Practices Recommendations (BPR) in August 2011. The BPRs contain recommendations concerning the determination of key performance indicators for measuring the performance of the property portfolio. Corio recognises the importance of standardising the reporting of performance indicators from the perspective of comparability and improving the quality of information provided to investors and other users of the annual report.

The EPRA BPR Checklist is available on Corio's website: [www.corio-eu.com](http://www.corio-eu.com).

## SUMMARY

(€ million)	2012	2011
Direct result	262.0	267.0
Adjusted NAV	4,299.7	4,436.4
NNNAV (EPRA definition)	3,963.1	4,351.2
EPRA Net Initial Yield retail (%)	5.8	5.8
EPRA 'topped up' NIY retail (%)	5.9	6.0
Vacancy rate (%)	5.0	4.0

## RECONCILIATION ADJUSTED NAV AND NNNAV

	Total (€ million)		Per share (€)	
	2012	2011	2012	2011
Equity balance sheet	4,082.5	4,206.0	42.44	45.57
Fair value of financial instruments	1.6	1.8	0.02	0.02
Deferred tax (nominal)	272.2	287.0	2.83	3.11
Goodwill as a result of deferred tax	-56.6	-58.4	-0.59	-0.63
<b>Adjusted NAV</b>	<b>4,299.7</b>	<b>4,436.4</b>	<b>44.70</b>	<b>48.07</b>
Fair value of financial instruments	-1.6	-1.8	-0.02	-0.02
Change loans to market value	-297.6	-40.8	-3.09	-0.44
Deferred tax (EPRA)	-37.4	-42.6	-0.39	-0.46
<b>NNNAV (EPRA definition)</b>	<b>3,963.1</b>	<b>4,351.2</b>	<b>41.20</b>	<b>47.15</b>
Share price period end			34.32	33.61
Premium/Discount to NNNAV			-16.7%	-28.7%





Corio recognises direct and indirect result as shown in the table below. Direct result reflects recurring income from core operational activities and certain company-specific adjustments. Unrealised changes in valuation, gains or losses on disposal of properties, and certain other items do not provide an accurate picture of the company's underlying operational performance and are therefore categorised as direct and indirect result.

## GROUP RESULTS

(€ million)	2012	2011
Gross rental income	475.6	460.3
Property operating expenses (including service charges)	-78.1	-63.8
<b>Net rental income</b>	<b>397.5</b>	<b>396.5</b>
Administrative expenses	-45.4	-40.1
<b>Operating income</b>	<b>352.1</b>	<b>356.4</b>
Share of result of equity accounted investees (direct)	22.7	21.0
<b>EBIT</b>	<b>374.8</b>	<b>377.4</b>
Net finance expenses (direct)	-103.5	-105.2
Current tax	-6.0	-5.3
Other direct result	-0.7	2.7
<b>Direct result</b>	<b>264.6</b>	<b>269.6</b>
Non-controlling interest (direct)	2.6	2.6
<b>Direct result (excluding non-controlling interest)</b>	<b>262.0</b>	<b>267.0</b>
Net revaluation on investment properties	-199.6	-2.9
Result on sale of investment properties	-20.0	5.5
Share of result of equity investees (indirect)	-7.1	-15.5
Impairment of goodwill	-1.8	-4.1
Net finance expenses (indirect)	-7.5	-10.1
Deferred tax expense/current tax	14.2	-21.7
Other income/expenses	-27.1	-1.4
<b>Indirect result</b>	<b>-248.9</b>	<b>-50.2</b>
Non-controlling interest (indirect)	-2.9	-1.4
<b>Indirect result (excluding non-controlling interest)</b>	<b>-246.0</b>	<b>-48.8</b>
<b>Net result (including non-controlling interest)</b>	<b>15.7</b>	<b>219.4</b>
<b>Attributable to:</b>		
Shareholders	16.0	218.2
Non-controlling interest	-0.3	1.2
<b>Net result</b>	<b>15.7</b>	<b>219.4</b>
<b>Result per share (€) based on weighted number of shares</b>		
Direct result	2.77	2.91
Indirect result	-2.60	-0.53
<b>Net result</b>	<b>0.17</b>	<b>2.38</b>
Average weighted number of shares (million)	94.7	91.8



## EPRA NET INITIAL YIELD AND TOPPED-UP NET INITIAL YIELD DISCLOSURE

		x € million
Investment property - wholly owned		6,714.6
Investment property -share of JVs/Funds (proportional property value)		585.6
<b>Trading property (including share of JVs)</b>		<b>7,300.1</b>
Less Developments		-486.6
<b>Completed Property Portfolio</b>	<b>B1</b>	<b>6,813.5</b>
Allowance for Estimated purchasers' costs		352.0
<b>Gross up completed property portfolio valuation</b>	<b>B2</b>	<b>7,165.5</b>
Annualised cash passing rental income		479.4
Property outgoings		-64.1
<b>Annualised net rents</b>	<b>A</b>	<b>415.4</b>
Add: notional expiration of rent free periods or other lease incentives		9.4
<b>Topped up net annualised rent</b>	<b>C</b>	<b>424.8</b>
EPRA NIY	A/B2	5.8%
EPRA "topped-up"NIY	C/B2	5.9%
Adjustments from EPRA NIY to Corio NTY		
EPRA topped-up annualised rent	C	424.8
Add: annualised market rent for vacancy		35.8
Letting and marketing fees and provisions for doubtful debtors		-5.9
<b>Net Theoretical Income Corio Valuations</b>	<b>D</b>	<b>454.7</b>
Net Theoretical Yield Corio valuations	D/B1	6.7%

## WEIGHTED AVERAGE YIELDS INCLUDING EQUITY ACCOUNTED INVESTEEES

	31-12-12		31-12-11	
	EPRA Net Initial Yield*	EPRA "topped-up" Yield **	EPRA Net Initial Yield*	EPRA "topped-up" Yield **
<b>Retail</b>				
Netherlands	5.7%	5.7%	5.6%	5.8%
France	5.0%	5.2%	5.3%	5.5%
Italy	6.1%	6.1%	5.6%	5.6%
Spain/Portugal	6.5%	6.7%	5.9%	6.1%
Germany	5.4%	5.5%	6.5%	6.5%
Turkey	7.0%	7.6%	7.8%	8.4%
<b>Total</b>	<b>5.8%</b>	<b>5.9%</b>	<b>5.8%</b>	<b>6.0%</b>

\* EPRA Net Initial Yield (NIY) is calculated as the annualised rental income based on cash rents at balance sheet date less non-recoverable property operating expenses divided by the Gross Market Value of the property. Annualised rental income includes any CPI indexation and estimated turnover rents, car park income or other recurring operational income but not include any provisions for doubtful debtors and letting and marketing fees.

\*\* The EPRA "topped-up" Net Initial Yield (NIY) is calculated by making an adjustment to the EPRA NIY for unexpired lease incentives including the annualised cash rent that will apply at the expiry of the lease incentives.



## INVESTMENT PROPERTY LIKE-FOR-LIKE NET RENTAL INCOME

(€ million)		2012									2011		
		Like-for-like NRI	Acqui-sitions	Disposals	Deve-lopment property	Total	Like for like NRI	Acqui-sitions	Disposals	Deve-lopment property	Total	Like for like %	Total Δ
Netherlands	FMP	63.8			21.9	85.7	61.8			17.0	78.8	3.3%	8.7%
	TRC	29.9		2.4		32.3	30.6		8.1		38.7	-2.5%	-16.5%
	Other	0.3			3.7	4.0	0.3			5.1	5.4	-19.0%	-26.9%
	Total	94.0	-	2.4	25.6	122.0	92.7	-	8.1	22.1	122.9	1.4%	-0.8%
France	FMP	56.3	4.3		5.3	65.9	56.2	2.9		1.5	60.6	0.1%	8.7%
	TRC	22.0				22.0	21.7		2.1		23.8	1.8%	-7.2%
	Other	5.9		2.3		8.2	5.6		8.0		13.6	5.5%	-39.6%
	Total	84.2	4.3	2.3	5.3	96.1	83.5	2.9	10.1	1.5	97.9	0.9%	-1.9%
Italy	FMP	85.0			1.9	86.9	85.7			1.4	87.1	-0.8%	-0.2%
	TRC	7.8				7.8	8.3				8.3	-5.9%	-5.9%
	Total	92.8	-	-	1.9	94.7	94.0	-	-	1.4	95.4	-1.3%	-0.7%
Spain / Portugal	FMP	31.2			0.5	31.7	30.7				30.7	1.6%	3.3%
	TRC	14.6				14.6	15.5				15.5	-6.0%	-6.0%
	Total	45.8	-	-	0.5	46.3	46.2	-	-	-	46.2	-0.9%	0.2%
Germany	FMP	22.9			11.3	34.2	24.1			5.9	30.0	-5.2%	13.8%
	Other			0.1		0.1			1.2		1.2		-91.7%
	Total	22.9	-	0.1	11.3	34.3	24.1	-	1.2	5.9	31.2	-5.2%	9.8%
Turkey	FMP	35.1			3.1	38.2	36.0			0.1	36.1	-2.4%	6.0%
	TRC	3.0				3.0	3.4				3.4	-12.2%	-12.3%
	Total	38.1	-	-	3.1	41.2	39.3	-	-	0.1	39.4	-3.2%	4.4%
Total	FMP	294.2	4.3	-	44.0	342.5	294.5	2.9	-	25.9	323.3	0.0%	5.9%
	TRC	77.3	-	2.4	-	79.7	79.4	-	10.2	-	89.6	-2.7%	-11.1%
	Other	6.2	-	2.4	3.7	12.3	5.9	-	9.2	5.1	20.2	4.1%	-39.3%
		377.7	4.3	4.8	47.7	434.5	379.8	2.9	19.4	31.0	433.1	-0.6%	0.3%
Reconciliation to income statement													
NRI equity accounted investees						-36.9					-36.6		
NRI income statement						397.5					396.5		

The table above includes Net Rental Income from Equity Accounted Investees for the Corio share. Other includes offices and industrial.





## INVESTMENT PROPERTY INCLUDING EQUITY ACCOUNTED INVESTEEES - VALUATION DATA

		Fair Value investment property (€ m)	Valuation movement in the year (€ m)	EPRA NIY %	Reversion %
<b>Retail</b>					
<b>Netherlands</b>	FMP	1,522.9	-6.5	5.5%	2.1%
	TRC	372.5	-24.0	6.4%	-1.9%
	Total	1,895.4	-30.5	5.7%	1.3%
<b>France</b>	FMP	1,106.6	-3.7	4.7%	3.5%
	TRC	467.5	-7.2	5.6%	-5.1%
	Total	1,574.1	-10.9	5.0%	0.3%
<b>Italy</b>	FMP	1,357.9	-44.8	6.1%	-3.1%
	TRC	119.2	-9.6	6.4%	-5.7%
	Total	1,477.0	-54.4	6.1%	-3.3%
<b>Spain / Portugal</b>	FMP	501.1	-26.1	6.2%	-0.7%
	TRC	206.3	-31.9	7.3%	-7.1%
	Total	707.4	-58.0	6.5%	-2.8%
<b>Germany</b>	FMP	537.7	-58.2	5.4%	-7.6%
<b>Turkey</b>	FMP	505.3	-5.9	7.0%	4.2%
	TRC	36.5	-7.9	7.2%	12.7%
	Total	541.8	-13.9	7.0%	4.7%
<b>Total Retail</b>	<b>FMP</b>	<b>5,531.5</b>	<b>-145.3</b>	<b>5.7%</b>	<b>0.2%</b>
	<b>TRC</b>	<b>1,201.9</b>	<b>-80.6</b>	<b>6.3%</b>	<b>-4.0%</b>
<b>Total Retail</b>		<b>6,733.4</b>	<b>-225.9</b>	<b>5.8%</b>	<b>-0.7%</b>
<b>Total Other</b>		<b>80.1</b>	<b>-26.6</b>	<b>6.4%</b>	<b>-0.5%</b>
<b>Total Corio</b>		<b>6,813.5</b>	<b>-252.5</b>	<b>5.8%</b>	<b>-0.6%</b>
Reconciliation:					
Add: Value of investment property under redevelopment		486.6			
Subtract: Proportional Property Value of EAI		585.6			
Add: Equity value of Equity Accounted Investees		368.3			
<b>Investment property value per balance sheet</b>		<b>7,082.9</b>			

# FINANCIAL STATEMENTS

CONSOLIDATED INCOME STATEMENT		
Net sales	1,000,000	1,000,000
Cost of sales	(500,000)	(500,000)
Gross profit	500,000	500,000
Operating expenses	(200,000)	(200,000)
Operating income	300,000	300,000
Financial income	10,000	10,000
Financial expense	(5,000)	(5,000)
Income before taxes	305,000	305,000
Income taxes	(60,000)	(60,000)
Net income	245,000	245,000

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CONSOLIDATED  
INCOME  
STATEMENT

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME		
Net income	245,000	245,000
Other comprehensive income	10,000	10,000
Comprehensive income	255,000	255,000

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CONSOLIDATED  
STATEMENT OF  
COMPREHENSIVE  
INCOME

CONSOLIDATED STATEMENT OF FINANCIAL POSITION		
Assets	1,000,000	1,000,000
Liabilities	500,000	500,000
Equity	500,000	500,000

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CONSOLIDATED  
STATEMENT  
OF FINANCIAL  
POSITION

CONSOLIDATED STATEMENT OF CASH FLOWS		
Cash flows from operating activities	300,000	300,000
Cash flows from investing activities	(100,000)	(100,000)
Cash flows from financing activities	(50,000)	(50,000)
Net change in cash	150,000	150,000

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CONSOLIDATED  
STATEMENT  
OF CASH FLOWS

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY		
Equity at beginning of period	500,000	500,000
Net income	245,000	245,000
Other comprehensive income	10,000	10,000
Equity at end of period	755,000	755,000

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CONSOLIDATED  
STATEMENT  
OF CHANGES IN  
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CONSOLIDATED  
FINANCIAL  
STATEMENTS

COMPANY STATEMENT OF FINANCIAL POSITION		
Assets	1,000,000	1,000,000
Liabilities	500,000	500,000
Equity	500,000	500,000

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COMPANY  
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INDEPENDENT  
AUDITORS'  
REPORT

COMPANY INCOME  
STATEMENT

# CONSOLIDATED INCOME STATEMENT



For the year-ended 31 December (€ million)	Note	2012	2011
<b>Gross rental income</b>	<b>2</b>	<b>475.6</b>	<b>460.3</b>
Service charges recovered from tenants		94.2	82.6
Service charges		-113.3	-94.4
<b>Net service charges</b>		<b>-19.1</b>	<b>-11.8</b>
<b>Property operating expenses</b>	<b>3</b>	<b>-59.0</b>	<b>-52.0</b>
<b>Net rental income</b>		<b>397.5</b>	<b>396.5</b>
Proceeds from sales of investment property		329.4	136.3
Carrying amount of investment property sold		-349.4	-130.8
<b>Results on sales of investment property</b>	<b>8,9</b>	<b>-20.0</b>	<b>5.5</b>
Valuation gains		86.4	194.8
Valuation losses		-286.0	-197.7
<b>Net valuation gain/loss on investment property</b>	<b>8,9</b>	<b>-199.6</b>	<b>-2.9</b>
<b>Administrative expenses</b>	<b>4</b>	<b>-45.4</b>	<b>-40.1</b>
<b>Impairment of assets</b>	<b>13</b>	<b>-1.8</b>	<b>-8.1</b>
<b>Other income and expenses</b>	<b>5</b>	<b>-27.8</b>	<b>5.5</b>
<b>Results before finance expenses and tax</b>		<b>102.9</b>	<b>356.4</b>
Finance costs		-123.0	-129.4
Finance income		12.0	14.1
<b>Net finance expenses</b>	<b>6</b>	<b>-111.0</b>	<b>-115.3</b>
<b>Share of result of equity accounted investees (net of income tax)</b>	<b>10</b>	<b>15.6</b>	<b>5.4</b>
<b>Result before tax</b>		<b>7.5</b>	<b>246.4</b>
Current tax		-6.6	-4.3
Deferred tax		14.8	-22.7
<b>Tax</b>	<b>7</b>	<b>8.2</b>	<b>-27.0</b>
<b>Net result</b>		<b>15.7</b>	<b>219.4</b>
Attributable to:			
Shareholders		16.0	218.2
Non-controlling interest		-0.3	1.2
<b>Net result</b>		<b>15.7</b>	<b>219.4</b>
Weighted average number of shares		94,664,641	91,804,608
<b>Result per share (€)</b>			
Basic earnings per share	20	0.17	2.38
Diluted earnings per share	20	0.17	2.38

The notes on pages 74 to 108 are an integral part of these consolidated financial statements.



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year-ended 31 December (€ million)	Note	2012	2011
<b>Net result attributable to shareholders</b>		<b>16.0</b>	<b>218.2</b>
Net result attributable to non-controlling interest		-0.3	1.2
<b>Net result</b>		<b>15.7</b>	<b>219.4</b>
Other comprehensive income:			
Foreign currency translation differences for foreign operations		1.7	-0.4
Effective portion of the changes in fair value of the cash flow hedges		-13.6	-24.1
<b>Other comprehensive income for the year, net of tax *</b>		<b>-11.9</b>	<b>-24.5</b>
<b>Total comprehensive income</b>		<b>3.8</b>	<b>194.9</b>
Attributable to:			
Shareholders		4.1	193.7
Non-controlling interest		-0.3	1.2
<b>Total comprehensive income</b>		<b>3.8</b>	<b>194.9</b>

\* Effective tax rate for comprehensive income is nil.

The notes on pages 74 to 108 are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION



(€ million)	Note	31 December 2012	31 December 2011
<b>ASSETS</b>			
Investment property	8	6,228.0	6,624.6
Investment property under development	9	486.6	440.0
Investment in equity accounted investees	10	368.3	361.9
Other property related investments	11	135.5	170.8
Derivative financial instruments	12	33.9	31.1
Intangible assets	13	60.6	62.9
Property, plant and equipment	14	23.7	23.5
Deferred tax assets	15	22.5	22.5
Other non-current receivables	16	47.2	21.8
<b>Total non-current assets</b>		<b>7,406.3</b>	<b>7,759.1</b>
Trade and other receivables	17	139.5	176.4
Other property related investments	11	75.0	0.4
Derivative financial instruments	12	-	1.0
Cash and cash equivalents	18	10.2	24.3
<b>Total current assets</b>		<b>224.7</b>	<b>202.1</b>
<b>Total assets</b>		<b>7,631.0</b>	<b>7,961.2</b>
<b>EQUITY</b>			
Share capital		961.8	922.9
Share premium		1,425.8	1,464.8
Reserves		1,678.9	1,600.1
Net result for the year		16.0	218.2
<b>Total shareholders' equity</b>		<b>4,082.5</b>	<b>4,206.0</b>
Non-controlling interest		48.0	48.3
<b>Total equity</b>	<b>19</b>	<b>4,130.5</b>	<b>4,254.3</b>
<b>LIABILITIES</b>			
Loans and borrowings	21	2,761.9	2,746.8
Employee benefits	22	1.1	1.2
Provisions	24	16.7	2.2
Deferred tax liabilities	15	294.7	309.4
Derivative financial instruments	12	35.4	31.8
Other non-current payables	25	31.9	34.4
<b>Total non-current liabilities</b>		<b>3,141.7</b>	<b>3,125.8</b>
Bank overdraft		17.3	-
Loans and borrowings	21	175.3	408.6
Trade and other payables	26	166.1	170.4
Derivative financial instruments	12	0.1	2.1
<b>Total current liabilities</b>		<b>358.8</b>	<b>581.1</b>
<b>Total liabilities</b>		<b>3,500.5</b>	<b>3,706.9</b>
<b>Total equity and liabilities</b>		<b>7,631.0</b>	<b>7,961.2</b>

The notes on pages 74 to 108 are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS



For the year-ended 31 December (€ million)	Note	2012	2011
<b>Cash flows from operating activities</b>			
Result before tax		7.5	246.4
<b>Adjustments for:</b>			
Share of result of equity accounted investments	10	-15.6	-5.4
Net finance costs	6	111.0	115.3
Depreciation/Amortisation/Impairment		8.4	12.7
Negative goodwill		-	-1.3
Acquisition-related costs		0.1	1.0
Valuation gains and losses		199.6	2.9
Gains and losses on disposals		20.0	-5.5
Change receivables		11.5	-9.1
Change payables		-0.7	-38.2
Change in provisions and employee benefits		14.4	-
<b>Cash generated from operations</b>		<b>356.2</b>	<b>318.8</b>
Finance income received		12.1	14.6
Finance expense paid		-129.1	-116.7
Tax paid		-6.6	-4.3
<b>Net cash from/(used in) operating activities</b>		<b>232.6</b>	<b>212.4</b>
<b>Cash flows from investing activities</b>			
Proceeds from sale of investment property		329.4	136.3
Acquisition through business combinations, net of cash		-0.1	-45.2
Acquisition of investment property		-22.8	-110.0
Investment in investment property	8	-56.4	-50.2
Investment in other property related investments		-35.9	41.5
Investment in investment property under development	9	-124.7	-285.8
Investment in property, plant and equipment and other intangible assets		-5.0	-4.7
Dividends received	10	7.6	-
<b>Net cash used in investing activities</b>		<b>92.1</b>	<b>-318.1</b>
<b>Cash flows from financing activities</b>			
Proceeds from loans and borrowings		377.9	338.0
Repayments of loans and borrowings		-605.8	-318.3
Dividends paid	19	-127.5	-183.3
Cash settlement net investment hedges		-0.7	0.2
<b>Net cash from/(used in) financing activities</b>		<b>-356.1</b>	<b>-163.4</b>
<b>Net increase in cash and cash equivalents</b>		<b>-31.4</b>	<b>-269.1</b>
Cash and cash equivalents at 1 January		24.3	293.4
<b>Cash and cash equivalents at 31 December*</b>		<b>-7.1</b>	<b>24.3</b>

\*Reconciliation of cash and cash equivalents at 31 December.

Cash and cash equivalents	18	10.2	24.3
Bank overdraft		-17.3	-
<b>Net cash and cash equivalents</b>		<b>-7.1</b>	<b>24.3</b>

The notes on pages 74 to 108 are an integral part of these consolidated financial statements.



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY



(€ million)	Note	Share capital	Share premium	General reserve	Revaluation reserve	Associates reserve	Hedge reserve	Translation reserve	Net result for the year	Total	Non-controlling interest	Total equity
<b>FOR THE YEAR ENDED 31 DECEMBER 2011</b>												
Balance as at 31 December 2010		910.0	1,477.8	143.5	1,231.1	44.2	29.9	-16.6	375.7	4,195.6	46.5	4,242.1
Profit appropriation 2010				236.9	144.2	-5.4			-375.7	-		-
Balance as at 1 January 2011		910.0	1,477.8	380.4	1,375.3	38.8	29.9	-16.6	-	4,195.6	46.5	4,242.1
Net result									218.2	218.2	1.2	219.4
Other comprehensive income							-24.1	-0.4		-24.5		-24.5
<b>Total comprehensive income</b>		-	-	-	-	-	-24.1	-0.4	<b>218.2</b>	<b>193.7</b>	<b>1.2</b>	<b>194.9</b>
Dividends to shareholders		12.9	-13.0	-183.3						-183.3		-183.3
Share issue										-		-
Non-controlling interest due to acquisitions										-	0.6	0.6
Additional share premium non-controlling interest										-		-
Balance as at 31 December 2011	19	922.9	1,464.8	197.1	1,375.3	38.8	5.8	-17.0	218.2	4,206.0	48.3	4,254.3
<b>FOR THE YEAR ENDED 31 DECEMBER 2012</b>												
Balance as at 31 December 2011		922.9	1,464.8	197.1	1,375.3	38.8	5.8	-17.0	218.2	4,206.0	48.3	4,254.3
Profit appropriation 2011				143.0	76.0	-0.8			-218.2	-		-
Balance as at 1 January 2012		922.9	1,464.8	340.1	1,451.3	38.0	5.8	-17.0	-	4,206.0	48.3	4,254.3
Net result									16.0	16.0	-0.3	15.7
Other comprehensive income							-13.6	1.7		-11.9		-11.9
<b>Total comprehensive income</b>		-	-	-	-	-	-13.6	1.7	<b>16.0</b>	<b>4.1</b>	<b>-0.3</b>	<b>3.8</b>
Dividends to shareholders		38.9	-39.0	-127.4						-127.5		-127.5
Share issue										-		-
Non-controlling interest due to acquisitions										-		-
Additional share premium non-controlling interest										-		-
Balance as at 31 December 2012	19	961.8	1,425.8	212.7	1,451.3	38.0	-7.8	-15.3	16.0*	4,082.5	48.0	4,130.5

\* The proposed profit appropriation is included in other information. € 93.1 million of the result for 2012 will be deducted from (2011: € 75.2 million incorporated in) the non-distributable reserves.

The notes on pages 74 to 108 are an integral part of these consolidated financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## REPORTING ENTITY

Corio N.V. (the Company) and its subsidiaries (together, the group) is a closed-end property investment fund and is licensed under the Dutch Act on Financial Supervision (Wet op het Financieel Toezicht: 'WFT'). The Company is domiciled in Utrecht, the Netherlands. The financial statements have been prepared by the Management Board and were authorised for publication on 13 February 2013. The financial statements will be presented to the Annual General Meeting of Shareholders for approval on 18 April 2013.

For the company financial statements of Corio, use has been made of the exemption provided by Section 402, Book 2, of the Netherlands Civil Code. The financial statements have been prepared in compliance with the Financial Supervision Act 2007.

## TAX STATUS

Corio has the tax status of an investment company in accordance with section 28 of the Dutch 'Wet op de vennootschapsbelasting 1969'. This means that no corporation tax is due in the Netherlands, provided that certain conditions are met. The main conditions concern the requirement to distribute the taxable profit as dividend and the restrictions with respect to financing of investments with loans. The subsidiaries in France have a similar status. Subsidiaries in other countries have no specific tax status.

## BASIS OF PREPARATION

### STATEMENT OF COMPLIANCE

The consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards ('IFRS') as adopted by the European Union.

## BASIS OF MEASUREMENT

The consolidated financial statements have been prepared on the basis of historical cost except for investment property, investment property under development, financial assets at fair value through income statement and derivatives, which are recognised at fair value. Unless otherwise stated, the figures are presented in millions of euros rounded to one decimal place.

## FUNCTIONAL AND PRESENTATION CURRENCY

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in euros, which is the Company's functional currency and the Group's presentation currency.

## USE OF ESTIMATES AND ASSUMPTIONS

The preparation of financial statements in accordance with IFRS requires management to make judgements, estimates and assumptions that affect the application of the accounting policies and the reported amounts of assets, liabilities, income and expenses. The estimates and related assumptions are based on historical experience and various other factors considered appropriate. Actual results may differ from these estimates. The estimates and underlying assumptions are constantly reviewed. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

## CHANGES IN ACCOUNTING POLICIES

The following new standards, amendments to standards and interpretations relevant to Corio are applied for the first time for the financial year beginning 1 January 2012. Unless otherwise mentioned, these changes had no impact on income statement and equity.

### (A) CHANGES IN ACCOUNTING POLICIES

Corio has not changed her current accounting policies.

### (B) NEW AND AMENDED STANDARDS ADOPTED BY THE GROUP

Amendment to IFRS 7, 'Financial instruments: Disclosures', on transfer of financial assets. These amendments are as part the IASBs comprehensive review of off balance sheet activities. The amendments promote transparency in the reporting of transfer transactions and improve users' understanding of the risk exposures relating to transfers of financial assets and the effect of those risks on an entity's financial position, particularly those involving securitisation of financial assets. The adoption of this amendment did not have a significant impact on the disclosures of financial instruments of Corio.

Amendment to IAS 12, 'Income taxes', on deferred tax. Currently IAS 12, 'Income taxes', requires an entity to measure the deferred tax relating to an asset depending on whether the entity expects to recover the carrying amount of the asset through use or sale. It can be difficult and subjective to assess whether recovery will be through use or through sale when the asset is measured using the fair value model in IAS 40 Investment Property. Hence this amendment introduces an exception to the existing principle for the measurement of deferred tax assets or liabilities arising on investment property measured at fair value. The adoption of this amendment did not have a significant impact on the balance sheet and income statement of Corio.

### (C) NEW STANDARDS, AMENDMENTS AND INTERPRETATIONS ISSUED BUT NOT EFFECTIVE FOR THE FINANCIAL YEAR BEGINNING 1 JANUARY 2012 AND EARLY ADOPTED

Corio has not early adopted new and amended standards.

**(D) NEW STANDARDS, AMENDMENTS AND INTERPRETATIONS ISSUED BUT NOT EFFECTIVE FOR THE FINANCIAL YEAR BEGINNING 1 JANUARY 2012 AND NOT EARLY ADOPTED**

Amendment to IAS 1, 'Financial statement presentation', regarding other comprehensive income. In June 2011, the IASB issued 'Presentation of items of other comprehensive income' (amendments to IAS 1). The amendments improved the consistency and clarity of the presentation of items of other comprehensive income (OCI). The amendments also highlighted the importance that the Board places on presenting income statement and OCI together and with equal prominence. The amendments issued in June 2011 retain the requirement to present income statement and OCI together, but focus on improving how items of OCI are presented. The main change resulting from the amendments was a requirement for entities to group items presented in OCI on the basis of whether they are potentially reclassifiable to income statement subsequently (reclassification adjustments). The amendments did not address, which items are presented in OCI. Based on our assessment we expect the effect of the new standard on the balance sheet and income statement to be limited. Corio intends to adopt the amendments to IAS 1 no later than the accounting period beginning on 1 January 2013.

Amendment to IAS 19, 'Employee benefits' was amended in June 2011. The impact on the group will be as follows: to eliminate the corridor approach and recognise all actuarial gains and losses in OCI as they occur; to immediately recognise all past service costs; and to replace interest cost and expected return on plan assets with a net interest amount that is calculated by applying the discount rate to the net defined benefit liability (asset). Based on our assessment we expect that the effect of the new standard on the balance sheet and income statement is not material. Corio intends to adopt the amendments to IAS 19 no later than the accounting period beginning on 1 January 2013.

IAS 27, 'Separate financial statements', IAS 27 (revised 2011) includes the provisions on separate financial statements that are left after the control provisions of IAS 27 have been included in the new IFRS 10. Based on our assessment we expect the effect of the new standard on the balance sheet and income statement to be limited. Corio intends to adopt IAS 27 no later than the accounting period beginning on 1 January 2014.

IAS 28, 'Associates and joint ventures', IAS 28 (revised 2011) includes the requirements for joint ventures, as well as associates, to be equity accounted following the issue of IFRS 11. Based on our assessment we expect the effect of the new standard on the balance sheet and income statement to be limited. Corio intends to adopt IAS 28 no later than the accounting period beginning on 1 January 2014.

Amendments to IAS 32, 'Financial instruments: Presentation', on asset and liability offsetting. These amendments are to the application guidance in IAS 32 'Financial instruments: Presentation', and clarify some of the requirements for offsetting financial assets and financial liabilities on the statement of financial position. Corio intends to adopt the amendments to IAS 32 no later than the accounting period beginning on 1 January 2014.

Amendment to IFRS 1, 'First time-adoption', on government loans. This amendment addresses how a first-time adopter would account for a government loan with a below-market rate of interest when transitioning to IFRS. It also adds an exception to the retrospective application of IFRS, which provides the same relief to first-time adopters granted to existing preparers of IFRS financial statements when the requirement was incorporated into IAS 20 in 2008.

Amendment to IFRS 7, 'Financial instruments: Disclosures', on asset and liability offsetting. This amendment includes new disclosures to facilitate comparison between those entities that prepare IFRS financial statements to those that prepare financial statements in accordance with US GAAP. Based on our assessment we expect the effect of the new standard on the balance sheet and income statement to be limited. Corio intends to adopt the amendment to IFRS 7 no later than the accounting period beginning on 1 January 2013.

IFRS 9, 'Financial instruments', addresses the classification, measurement and recognition of financial assets and financial liabilities. IFRS 9 was issued in November 2009 and October 2010. It replaces the parts of IAS 39 that relate to the classification and measurement of financial instruments. IFRS 9 requires financial assets to be classified into two measurement categories: those measured as at fair value and those measured at amortised cost. The determination is made at initial recognition. The classification depends on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument. For financial liabilities, the standard retains most of the IAS 39 requirements. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch. The group is yet to assess IFRS 9's full impact and intends to adopt IFRS 9 no later than the accounting period beginning on or after 1 January 2015.

IFRS 10, 'Consolidated financial statements' builds on existing principles by identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements of the parent company. The standard provides additional guidance to assist in the determination of control where this is difficult to assess. Based on our assessment we expect the effect of the new standard on the balance sheet and income statement to be limited. Corio intends to adopt IFRS 10 no later than the accounting period beginning on or after 1 January 2014.

IFRS 11, 'Joint arrangements'. IFRS 11 is a more realistic reflection of joint arrangements by focusing on the rights and obligations of the parties to the arrangement rather than its legal form. There are two types of joint arrangements: joint operations and joint ventures. Joint operations arise where a joint operator has rights to the assets and obligations relating to the arrangement and therefore accounts for its share of assets, liabilities, revenue and expenses. Joint ventures arise where the joint venturer has rights to the net assets of the arrangement and therefore equity accounts for its interest. Proportional consolidation of joint ventures is no longer allowed. Based on our assessment we expect the effect of the new standard on the balance sheet and income statement to be limited. Corio intends to adopt IFRS 11 no later than the accounting period beginning on or after 1 January 2014.

IFRS 12, 'Disclosures of interests in other entities'. IFRS 12 includes the disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose vehicles and other off balance sheet vehicles. The group is yet to assess IFRS 12's full impact and intends to adopt IFRS 12 no later than the accounting period beginning on or after 1 January 2014.



IFRS 13, 'Fair value measurement'. IFRS 13 aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. The requirements, which are largely aligned between IFRSs and US GAAP, do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs or US GAAP. Based on our assessment we expect the effect of the new standard on the balance sheet and income statement to be limited. Corio intends to adopt IFRS 13 no later than the accounting period beginning on or after 1 January 2013.

There are no other IFRSs or IFRIC interpretations that are not yet effective that would be expected to have a material impact on the group.

## **CHANGES IN PRESENTATION**

Corio has not made changes in her presentation.

## **SIGNIFICANT ACCOUNTING POLICIES**

The consolidated financial statements for 2012 relate to the Company and its subsidiaries (together referred to as the 'Group') and to the Group's investments in associates and interests in joint ventures.

## **BASIS OF CONSOLIDATION**

### **SUBSIDIARIES**

Subsidiaries are all entities (including special purpose entities) over which the Corio has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the group controls another entity. Corio also assesses existence of control where it does not have more than 50% of the voting power but is able to govern the financial and operating policies by virtue of de-facto control. De-facto control may arise in circumstances where the size of the Corio's voting rights relative to the size and dispersion of holdings of other shareholders give Corio the power to govern the financial and operating policies, etc.

Subsidiaries are fully consolidated from the date on which control is transferred to Corio. They are deconsolidated from the date that control ceases.

A list of consolidated subsidiaries has been filed with the Chamber of Commerce in Utrecht.

### **ASSOCIATES**

Associates are all entities over which Corio has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting. Under the equity method, the investment is initially recognised at cost, and the carrying amount is increased or decreased to recognise the investor's share of the income statement of the investee after the date of acquisition. Corio's investment in associates includes goodwill identified on acquisition.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income is reclassified to income statement where appropriate. Corio's share of post-acquisition income statement is recognised in the income statement and its share of postacquisition movements in other comprehensive income is recognised in other comprehensive income with a corresponding adjustment to the carrying amount of the investment. When Corio's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the group does not recognise further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate.

Corio determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount adjacent to 'share of profit/ (loss) of an associate' in the income statement.

Profits and losses resulting from upstream and downstream transactions between Corio and its associate are recognised in the group's financial statements only to the extent of unrelated investor's interests in the associates. Unrealised losses are eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by Corio. Dilution gains and losses arising in investments in associates are recognised in the income statement.

### **JOINT VENTURES**

Joint ventures are those entities over whose activities the Company has joint control with other shareholders on the basis of a contractual agreement. Corio applies the equity method when accounting for joint ventures.

### **TRANSACTIONS ELIMINATED ON CONSOLIDATION**

Intragroup balances and any unrealised gains and losses arising from intragroup transactions are eliminated in preparing the consolidated financial statements.

### **FOREIGN CURRENCY**

#### **FOREIGN CURRENCY TRANSACTIONS AND BALANCES**

Transactions in foreign currencies are translated into the functional currency at the spot exchange rate on the transaction date. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into the functional currency at the exchange rate prevailing at that date. Exchange differences arising on translation are recognised in the income statement, except when deferred in other comprehensive income as qualifying cash flow hedges and qualifying net investment hedges.

## OPERATIONS OUTSIDE THE EURO AREA

The assets and liabilities of operations outside the euro area, including goodwill and fair value adjustments arising on consolidation, are translated into euros at the exchange rates prevailing at the reporting date. The income and expenses of such operations are translated into euros at average exchange rates. Exchange differences arising on translation of the net investment in operations outside the euro area and from the related hedges are recognised in other comprehensive income. They are released to income statement upon disposal.

## BUSINESS COMBINATIONS

Corio applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through income statement. Any contingent consideration to be transferred by the group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with IAS 39 either in income statement or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

Goodwill is initially measured as the excess of the aggregate of the consideration transferred and the fair value of non-controlling interest over the net identifiable assets acquired and liabilities assumed. For Corio the goodwill on business combinations relates to the difference between the undiscounted deferred tax liabilities recognised in accordance with IAS 12 on purchase price allocation adjustments and the fair value of such deferred tax liabilities. If this consideration is lower than the net assets of the subsidiary acquired, the difference is recognised in the income statement.

## INVESTMENT PROPERTY

Investment property covers investments in property held for the purpose of generating rental income, for capital appreciation or for a combination of both. Investment property is carried at fair value. When the Group undertakes redevelopment of an existing investment property for continued future use as investment property, the property continues to be treated as investment property. Only in cases of major reconstruction whereby at least 20% of the net rental income related to the redeveloped part of the centre is at risk, that part of the centre will be transferred to investment property under development. Gains and losses arising from changes in fair value are recognised in income statement. The portfolio is appraised every six months (30 June and 31 December) by independent external valuers who hold a recognised and relevant professional qualification and have experience relating to the location and category of the property being appraised. The fair value is based on fair market value, i.e. the estimated amount for which a property could exchange on the date of valuation between knowledgeable and willing parties in an arm's length transaction after proper marketing. Market values have been determined on the evidence of recent market transactions for similar properties in similar locations to the Group's investment property. Appraisals require the use of both the conventional method and the net present value method. The conventional method involves valuation based on capitalisation at net initial yields for similar transactions. The net present value method gives an amount derived from the projected cash flows for at least the next ten years. At 31 March and 30 September the properties are valued by the Group itself. Estimated costs a purchaser will necessarily incur to acquire the property are deducted from the property value.

The fair value of investment property reflects, among other things, rental income from current leases and assumptions about rental income from future leases in the light of current market conditions. The fair value also reflects, on a similar basis, any cash outflows that could be expected in respect of the property.

Subsequent expenditure is capitalised to the asset's carrying amount only when it is probable that future economic benefits associated with the expenditure will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance costs are expensed when incurred. When part of an investment property is replaced, the carrying amount of the replaced part is derecognised.

An investment property shall be derecognised on disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposal.

Property held under finance leases and leased out under operating leases is classified as investment property and carried at fair value. Property held under operating leases may be classified as investment property on a property-by-property basis if the property meets the definition of investment property and the Group recognises it at fair value.

Own use property is re-classified to, or from, investment property providing that there has been a change in use.

## INVESTMENT PROPERTY UNDER DEVELOPMENT

Investment property under development is initially recognised at cost price. Subsequently, when the fair value of the complete investment is reliably determinable the property under development is measured at fair value. The portfolio is appraised every six months (30 June and 31 December) by independent external valuers who hold a recognised and relevant professional qualification and have experience relating to the location and category of the property being appraised. The fair value is based on residual value method. In this method, the market value upon completion is being determined using either the discounted cash flow model or the capitalisation method and subsequently the estimated remaining costs of the development at valuation date

are subtracted to arrive at the market value of the development project. A project is completed and transferred to investment property when it is ready for its intended use as an investment property, being the earlier of rental contract start date or technical completion date. At 31 March and 30 September the properties under development are valued by the Group itself.

All costs directly associated with the purchase and construction of a property and all subsequent capital expenditure, connected with the development, qualify as attributable costs are capitalised. General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets. Subsequent expenditure is capitalised to the asset's carrying amount only when it is probable that future economic benefits associated with the expenditure will flow to the Group and the cost of the item can be measured reliably. Capitalisation of borrowing costs starts with the commencement date of preparatory development activities giving rise to payments and interest charges. Capitalisation of borrowing costs continues until the assets are substantially ready for their intended use.

## **OTHER INVESTMENTS, NON-CURRENT**

### **LOANS AND RECEIVABLES**

Loans and receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less impairment losses, if applicable.

## **DERIVATIVE FINANCIAL INSTRUMENTS**

The sole purpose of the derivative financial instruments contracted by the Company is to cover exchange rate and interest rate risks arising from operating, financing and investing activities. The Group does not hold any derivatives for trading purposes. Derivatives that do not qualify for hedge accounting are, however, accounted for as trading instruments. Derivative financial instruments are carried at fair value. Transaction expenses related to derivative financial instruments are accounted for in the income statement.

Changes in the fair value of derivatives that do not qualify for hedge accounting are recognised in the income statement as they arise.

## **HEDGE ACCOUNTING**

Corio hedges the interest rate risk related to its loans and the currency risk related to its loans and related to its subsidiaries with a functional currency other than the euro. If possible, hedge accounting is applied to these transactions.

On initial designation of the hedge, Corio formally documents the relationship between the hedging instrument(s) and hedged item(s), including the risk management strategy and objectives and strategy in undertaking the hedge transaction, together with the methods that will be used to assess the effectiveness of the hedging relationship. Corio makes an assessment, both at inception of the hedge relationship as well as on an ongoing basis, whether the hedging instruments are expected to be "highly effective" in offsetting the changes in the fair value or cash flows of the respective hedged items during the period for which the hedge is designated, and whether the actual results of each hedge are within a range of 80-125 percent. Any ineffective portion of changes in the fair value of the derivative is recognised immediately in income statement (net finance expenses).

## **CASH FLOW HEDGE ACCOUNTING**

When a derivative is designated as the hedging instrument in a hedge of the variability in cash flows attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction that could affect income statement, the effective portion of changes in the fair value of the derivative is recognised in other comprehensive income and presented in the hedge reserve in equity. The amount recognised in other comprehensive income is removed and included in income statement under the same line item in the statement of comprehensive income as the hedged item. Any ineffective portion of changes in the fair value of the derivative is recognised immediately in income statement (net finance expenses).

If the hedging instrument no longer meets the criteria for hedge accounting, expires or is sold, terminated, exercised, or the designation is revoked, then hedge accounting is discontinued prospectively. The cumulative gain or loss previously recognised in other comprehensive income and presented in the hedge reserve in equity remains there until the forecast transaction affects income statement. If the forecast transaction is no longer expected to occur, then the balance in other comprehensive income is recognised immediately in income statement.

## **FAIR VALUE HEDGE ACCOUNTING**

Changes in the fair value of a derivative hedging instrument designated as a fair value hedge are recognised in income statement, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. Corio only applies fair value hedge accounting for hedging fixed interest risk on borrowings.

If the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item for which the effective interest method is used, is amortised to income statement over the period to maturity.

## **HEDGE OF NET INVESTMENT IN FOREIGN OPERATION**

Corio applies hedge accounting to foreign currency differences arising between the functional currency of foreign operations and the parent entity's functional currency (euro), regardless of whether the net investment is held directly or through an intermediate parent.

Foreign currency differences arising on the retranslation of a financial liability or foreign exchange forward/swap contract designated as a hedge of a net investment in a foreign operation are recognised in other comprehensive income to the extent that the hedge is effective, and are presented in other comprehensive income. To the extent that the hedge is ineffective, such differences are recognised in income statement. When the hedged part of a net investment is disposed of, the relevant amount in the translation reserve is transferred to income statement as part of the income statement in disposal.



## INTANGIBLE ASSETS

Intangible assets mainly relate to goodwill. Goodwill only arises upon a business combination. For the initial measurement, reference is made to the accounting policy for business combinations.

Goodwill is recognised in the consolidated statement of financial position as an intangible asset or, for associates, included in the carrying amount of the investments in equity accounted investees. Goodwill is carried at cost less any accumulated impairment losses. An impairment test is performed annually, or more frequently if deemed necessary. The impairment test is performed on the smallest group of assets, the cash-generating units, which are usually individual shopping centres. Goodwill impairment losses are not reversed. For goodwill, the method applied is fair value less costs to sell: the recoverable amount of the cash-generating unit comprises the fair value of the included property as determined by external valuers as well as the fair value of recognised deferred tax liabilities. The deferred tax liabilities are generally represented in the cash-generating unit at a recoverable value of zero. This reflects the fact that property transactions normally take the form of share deals, and the deduction of deferred tax liabilities on the purchase and sale of property companies is generally difficult in the Group's home markets. The recoverable amount is compared with the carrying amount of the included property and deferred tax liabilities.

Other intangible assets mainly relate to software (including project costs for developing the software in line with IAS 38), which have finite useful lives and are measured at cost less accumulated amortisation and accumulated impairment losses. Software is generally amortised over a period of three years. Amortisation is recognised within the administrative expenses.

## PROPERTY, PLANT AND EQUIPMENT

Items of property, plant and equipment are measured at historical cost less accumulated depreciation and accumulated impairment losses. Historical cost of an item of property, plant and equipment includes its purchase price and any direct attributable costs. When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment. The useful lives are reviewed each year.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Depreciation is charged to income statement on a straight-line basis over the estimated useful lives of items of property, plant and equipment, based on a component approach, taking into account their residual lives. Buildings are depreciated over a period of 25 years and the remaining assets are depreciated over a period between three to ten years. Depreciation is recognised within the administrative expenses.

Gains and losses on disposals are determined by comparing proceeds with carrying amount and are included in the income statement.

## DEFERRED TAX / INCOME TAX

Income tax expense comprises current and deferred tax. Current tax and deferred tax is recognised in income statement except to the items recognised directly in equity or in other comprehensive income in which case, the tax is also recognised in equity or other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. Current tax payable also includes any tax liability arising from the declaration of dividends.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable income statement;
- temporary differences related to investments in subsidiaries and jointly controlled entities to the extent that it is probable that they will not reverse in the foreseeable future;
- taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

The carrying value of the Group's investment property is assumed to be realised by sale at the end of use.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

## TRADE AND OTHER RECEIVABLES

Trade and other receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less impairment losses.

## CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise cash balances and call deposits. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

## IMPAIRMENT OF NON FINANCIAL ASSETS

The carrying amounts of the Group's non-financial assets, other than investment property and deferred tax assets, are reviewed at the reporting date to determine whether there is any indication of impairment. If any such indication exists, the recoverable amount of the asset is estimated.

An impairment loss is recognised whenever the carrying amount of an asset or the cash-generating unit exceeds the recoverable amount. Impairment losses are recognised in the income statement as impairment of assets.

The recoverable amount of an asset is the higher of its fair value less costs to sell and its value in use.

An impairment loss is reversed if there is an indication that the impairment loss no longer exists or if there has been a change in the estimates used to measure the recoverable amount at the date of recognition of the impairment loss.

A financial asset not carried at fair value through income statement is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably. For groups of similar assets, such as trade receivables, a collective loss allowance is determined based on historical data of payment statistics for similar financial assets.

Objective evidence that financial assets are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Group on terms that the Group would not consider otherwise or other indications that a debtor will enter bankruptcy.

## EQUITY

Share capital is classified as equity. External costs directly attributable to the issue of new shares are deducted from the proceeds. When share capital recognised as equity is repurchased, the amount of the consideration paid, including directly attributable costs, is recognised as a change in the general reserve in equity. Repurchased shares are classified as treasury shares and deducted from total equity. When treasury shares are reissued the proceeds are credited to the treasury share reserve and any surplus is credited to the share premium reserve. Dividends are recognised as a liability in the period in which they are declared.

The Company measures the non-controlling interest at the non-controlling interest's proportionate share of the acquiree's identifiable assets and liabilities.

## DIVIDEND DISTRIBUTION

Corio distributes its dividends at least once per year. The objective of Corio's dividend policy is at least to comply with the fiscal investment institution (FBI) requirements and, except in special circumstances, to maintain the level of dividend and preferably increase it by the average rate of inflation in the Euro zone. Corio may propose to the General Meeting of Shareholders to pay this dividend, within the fiscal investment institution (FBI) requirements, in cash or in shares or a combination thereof.

## LOANS AND BORROWINGS

Loans and borrowings are initially recognised at fair value, less attributable transaction costs. After initial recognition in the statement of financial position, Loans and borrowings are measured at amortised cost unless they are part of a fair value hedge relationship. Any difference between cost and redemption value is recognised in income statement over the period to maturity using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down.

## EMPLOYEE BENEFITS

### DEFINED CONTRIBUTION PLANS

Obligations to pay contributions under defined contribution plans are charged to income statement as incurred.

### DEFINED BENEFIT PLANS

The Group's net obligations in respect of defined benefit plans are calculated separately for each plan by estimating the amount of future benefit entitlements that employees have built up in return for their service in current and future periods. That benefit obligation is discounted to determine its present value and the fair value of plan assets is deducted together with adjustments for unrecognised past-service costs. The discount rate used is the yield at the reporting date on AA-rated bonds with maturities corresponding to the terms of the obligations under these plans. The calculation is performed by a qualified actuary using the projected unit credit method.

In calculating the Group's obligations in respect of a plan, cumulative unrealised actuarial gains or losses exceeding ten percent of the higher of the present value of the defined benefit obligation and the fair value of the plan assets are recognised in the income statement over the expected average remaining working lives of the employees participating in the plan. Other actuarial gains or losses are not recognised in the income statement. Where the calculation of the obligations results in a gain for the Group, the book profit is limited to the net total of all the unrealised actuarial losses and past service costs and the present value of future refunds from the plan or reductions in future contributions to the plan.

#### **PHANTOM SHARE PLAN**

Under the 'Performance Phantom Share Plan', conditional share units are granted annually. Three years after the grant date, the vested units are paid out in cash. The number of units that vest depends on the 'total shareholder return' generated by Corio N.V. during the three-year period, compared to the total shareholder returns generated by companies in a pre-defined peer group. The amount payable in respect of the vested units is the value of the units as at the vesting date.

Corio recognises the expenses for the services performed by the plan participants linearly spread over the vesting period, which is the period between the performance commencement date and the vesting date. At the end of the reporting period the liability is measured at the fair value of the expected cash outflow required to settle the phantom share units that have not yet vested or the units that have vested but have not yet been paid. The difference between the liability at the year-end and the liability at the comparative year-end is recognised as an income or expense (within the administrative expenses).

#### **PROVISIONS**

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discounting is recognised as finance cost.

#### **TRADE AND OTHER PAYABLES**

Trade and other payables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method.

#### **GROSS RENTAL INCOME**

Gross rental income consists of theoretical rent (including contingent rental income) and rental loss. Rental income from investment property leased out under operating leases is recognised in income statement on a straight-line basis over the term of the lease. The cost of lease incentives, such as free rent and discounts, granted by the Group to its tenants are recognised as a reduction from total rental income and recognised in income statement on a straight-line basis.

#### **SERVICE CHARGES, PROPERTY OPERATING EXPENSES AND ADMINISTRATIVE EXPENSES**

Where there are service contracts with third parties, service charges are recovered from tenants. Service charges in respect of vacant property are expensed. They mainly relate to gas, water, electricity, cleaning and security. Property operating expenses comprise those costs that are directly attributable to the operation of properties, net of costs charged to tenants. They mainly relate to tax, insurance, lease hold, maintenance and professional fees. They are expensed as incurred. Administrative expenses are expenses that are not directly attributable to the operation of properties (including salaries of staff not directly involved with properties, office overheads, advice, valuation and audit fees, listing costs and promotion costs).

#### **FINANCE INCOME/COSTS**

Finance expenses relates to interest payable on borrowings (calculated using the effective interest rate method), less capitalised interest (see the accounting policy on investment property under development). Interest income is recognised in the income statement as it accrues. Gains and losses on foreign exchange and the net result on hedges (including ineffectiveness) are included in the finance expenses on a net basis. The effective interest method is a method of calculating the amortised cost of a financial asset or financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts throughout the expected life of the financial instrument, or a shorter period where appropriate, to the net carrying amount of the financial asset or financial liability.

#### **DIVIDEND INCOME**

Dividend income is recognised as a reduction of the carrying amount of equity accounted investees on the date on which the dividend is declared.

#### **CASH FLOW STATEMENT**

Cash flows from operating activities are reported using the indirect method, whereby net result before tax is adjusted for the effects of transactions of non-cash nature and for any deferrals or accruals of past or future operating cash receipts or payments. Dividends received from EAI are included in investing activities. Dividends paid is represented as financing activities.

#### **EARNINGS PER SHARE**

The company presents basic and diluted earnings per share (EPS). The earnings per ordinary share are calculated by dividing the income statement attributable to the Group's shareholders by the weighted average number of issued ordinary shares during the reporting period. In calculating the diluted earnings per share, the income statement attributable to the Group's shareholders and the weighted average number of issued ordinary shares during the reporting period are adjusted for all potential dilutive effects on the ordinary shares.



## SEGMENT REPORTING

The Management Board is the group's chief operating decision-maker. Management has determined the operating segments based on the information reviewed by the Management Board for the purposes of allocating resources and assessing performance. As of 2012 the Management Board considers the business from both a geographic and portfolio perspective. Geographically, management considers the performance in the Netherlands, France, Italy, Spain/Portugal, Germany, Turkey and other countries and not allocated. From a portfolio perspective, management separately considers Favorite Meeting Places (FMP) and Traditional Retail Centres (TRC). The segmental format is based on Corio's management structure and on the internal reporting lines at Corio. Interest expense and liabilities are not attributed to specific segments, as they are managed centrally.

## CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements are continually evaluated and are based on historical experience as adjusted for current market conditions and other factors.

## CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS

Management makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates, assumptions and management judgements that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are outlined below.

### (a) Principal assumptions underlying management's estimation of fair value

The portfolio is appraised every six months (30 June and 31 December) by independent external valuers who hold a recognised and relevant professional qualification and have experience relating to the location and category of the property being appraised. At 31 March and 30 September the properties are valued by the Group itself. Market values have been determined on the evidence of recent market transactions for similar properties in similar locations to the Group's investment property. Appraisals require the use of both the conventional method and the net present value method. The conventional method involves valuation based on capitalisation at net initial yields for similar transactions. The net present value method gives an amount derived from the projected cash flows for at least the next ten years, using discounted cash flow projections based on estimates of future cash flows, supported by the terms of any existing lease and other contracts and by external evidence such as current market rents for similar properties in the same location and condition, and using discount rates that reflect current market assessments of the uncertainty in the amount and timing of the cash flows. The future rental rates were estimated depending on the actual location, type and quality of the properties, and taking into account market data and projections at the valuation date (Note 8 to the consolidated financial statements).

In addition, investment properties with a carrying value of € 486.6 million were not in use as of 31 December 2012, as they were in the process of construction. Some properties under construction or development require approval or permits from oversight bodies at various points in the development process, including approval or permits in respect of initial design, zoning, commissioning, compliance with environmental regulations and other matters. Based on the Group's historical experience with similar developments in similar locations, all relevant permits and approvals are expected to be obtained, but the completion date of the development may vary depending on, among other factors, the timeliness of obtaining approvals and any remedial action required by the Group (Note 9 to the consolidated financial statements).

### (b) Estimated impairment of goodwill

The group tests annually whether goodwill has suffered any impairment, in accordance with the accounting policy. The recoverable amounts of cash-generating units (CGU) have been determined based on value-in-use calculations. These calculations require the use of estimates.

An impairment charge of € 1.8 million arose in Portugal (included in the Spain/Portugal operating segment) during the course of the 2012 year, resulting in the carrying amount of the CGU being written down to its recoverable amount (Note 13 to the consolidated financial statements).

### (c) Fair value of derivatives and other financial instruments

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. The group uses its judgement to select a variety of methods and make assumptions that are mainly based on market conditions existing at the end of each reporting period (Note 27 to the consolidated financial statements).

### (d) Business combinations

The Group determines whether acquisition of investment property or the acquisition of shares in an investment company is a business combination. The Group did not acquire any investment property that classifies as a business combination in 2012 (Note 30 to the consolidated financial statements).

## CRITICAL JUDGEMENTS IN APPLYING THE GROUP'S ACCOUNTING POLICIES

The Group did not make any critical accounting judgements in 2012 or 2011.



# 1 SEGMENTED INFORMATION

## BUSINESS SEGMENT INFORMATION 2012

The Management Board assesses the performance of the operating segments based on a measure of operating profit. The operating profit or loss of the Group's reportable segments reported to the Management Board are measured in a manner consistent with that in profit or loss. A reconciliation of operating profit to profit before tax is therefore not presented separately.

(€ million)	Netherlands	France	Italy	Spain/ Portugal	Germany	Turkey	Other countr. + not alloc.	Total
<b>Favourite Meeting Places (FMP)</b>								
Gross rental income	109.2	66.1	80.2	40.4	43.0	33.5	-	372.4
Net service charges	-3.1	-2.5	-2.0	-2.2	-2.6	-1.6	-	-14.0
Property operating expenses	-16.8	-4.5	-6.0	-6.3	-6.2	-5.6	-	-45.4
<b>Net rental income FMP</b>	<b>89.3</b>	<b>59.1</b>	<b>72.2</b>	<b>31.9</b>	<b>34.2</b>	<b>26.3</b>	<b>-</b>	<b>313.0</b>
<b>Traditional Retail Centres (TRC)</b>								
Gross rental income	38.0	40.4	2.4	18.6	0.1	3.7	-	103.2
Net service charges	-0.8	-2.9	-0.1	-1.1	-	-0.2	-	-5.1
Property operating expenses	-4.5	-5.3	-0.2	-3.0	-	-0.6	-	-13.6
<b>Net rental income TRC</b>	<b>32.7</b>	<b>32.2</b>	<b>2.1</b>	<b>14.5</b>	<b>0.1</b>	<b>2.9</b>	<b>-</b>	<b>84.5</b>
Gross rental income	147.2	106.5	82.6	59.0	43.1	37.2	-	475.6
Net service charges	-3.9	-5.4	-2.1	-3.3	-2.6	-1.8	-	-19.1
Property operating expenses	-21.3	-9.8	-6.2	-9.3	-6.2	-6.2	-	-59.0
<b>Net rental income Total</b>	<b>122.0</b>	<b>91.3</b>	<b>74.3</b>	<b>46.4</b>	<b>34.3</b>	<b>29.2</b>	<b>-</b>	<b>397.5</b>
<b>Results on sales of investment property FMP</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Results on sales of investment property TRC</b>	<b>-3.2</b>	<b>-16.8</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-20.0</b>
<b>Results on sales of investment property Total</b>	<b>-3.2</b>	<b>-16.8</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-20.0</b>
<b>Net valuation gain/loss on investment property FMP</b>	<b>22.5</b>	<b>-15.8</b>	<b>-39.7</b>	<b>-27.3</b>	<b>-58.2</b>	<b>-6.0</b>	<b>-</b>	<b>-124.5</b>
<b>Net valuation gain/loss on investment property TRC</b>	<b>-22.0</b>	<b>-1.3</b>	<b>-5.3</b>	<b>-31.9</b>	<b>-</b>	<b>-14.6</b>	<b>-</b>	<b>-75.1</b>
Valuation gains	58.2	24.4	0.5	-	-	3.3	-	86.4
Valuation losses	-57.7	-41.5	-45.4	-59.2	-58.2	-23.9	-	-286.0
<b>Net valuation gain/loss on investment property Total</b>	<b>0.5</b>	<b>-17.1</b>	<b>-45.0</b>	<b>-59.2</b>	<b>-58.2</b>	<b>-20.6</b>	<b>-</b>	<b>-199.6</b>
Administrative expenses	-9.5	-8.3	-4.8	-3.0	-5.7	-6.5	-7.7	-45.4
Impairment of assets	-	-	-	-	-	-	-1.8	-1.8
Other income/expenses	-14.8	2.3	-12.9	-0.3	-	-2.1	-	-27.8
<b>Results before finance expenses</b>	<b>95.1</b>	<b>51.4</b>	<b>11.6</b>	<b>-16.1</b>	<b>-29.6</b>	<b>-</b>	<b>-9.5</b>	<b>102.9</b>
Finance costs	-	-	-	-	-	-	-123.0	-123.0
Finance income	-	-	-	-	-	-	12.0	12.0
<b>Net finance expenses</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-111.0</b>	<b>-111.0</b>
Share of results of equity accounted investees	-	6.0	-1.2	-	-	11.1	-0.3	15.6
<b>Result before tax</b>	<b>95.1</b>	<b>57.5</b>	<b>10.4</b>	<b>-16.1</b>	<b>-29.6</b>	<b>11.1</b>	<b>-120.8</b>	<b>7.5</b>
Current tax	-0.1	-0.8	-2.0	-3.5	0.6	-0.5	-0.3	-6.6
Deferred tax	-	-0.4	1.7	13.4	-	0.1	-	14.8
<b>Tax</b>	<b>-0.1</b>	<b>-1.2</b>	<b>-0.3</b>	<b>9.9</b>	<b>0.6</b>	<b>-0.4</b>	<b>-0.3</b>	<b>8.2</b>
<b>Net result</b>	<b>95.0</b>	<b>56.2</b>	<b>10.1</b>	<b>-6.2</b>	<b>-29.0</b>	<b>10.7</b>	<b>-121.1</b>	<b>15.7</b>
Non-controlling interest	-	0.4	-	0.1	-2.0	1.2	-	-0.3
<b>Net result attributable to shareholders</b>	<b>95.0</b>	<b>55.8</b>	<b>10.1</b>	<b>-6.3</b>	<b>-27.0</b>	<b>9.5</b>	<b>-121.1</b>	<b>16.0</b>



The amounts provided to the Management Board in respect of total assets and total liabilities are measured in a manner consistent with that of the consolidated financial statements.

(€ million)	Netherlands	France	Italy	Spain/ Portugal	Germany	Turkey	Other countr. + not alloc.	Total
<b>Favourite Meeting Places (FMP)</b>								
Investment property	1,566.5	1,051.5	1,120.8	501.1	537.7	323.1	-	5,100.7
Investment property under development	93.1	188.7	7.5	-	146.4	-	-	435.7
Investment in equity accounted investees	-	63.2	36.7	-	-	190.5	-	290.4
<b>Investments FMP</b>	<b>1,659.6</b>	<b>1,303.4</b>	<b>1,165.0</b>	<b>501.1</b>	<b>684.1</b>	<b>513.6</b>	<b>-</b>	<b>5,826.8</b>
<b>Traditional Retail Centres (TRC)</b>								
Investment property	372.5	480.8	31.2	206.3	-	36.5	-	1,127.3
Investment property under development	-	26.0	-	-	-	13.3	11.6	50.9
Investment in equity accounted investees	-	20.3	57.6	-	-	-	-	77.9
<b>Investments TRC</b>	<b>372.5</b>	<b>527.1</b>	<b>88.8</b>	<b>206.3</b>	<b>-</b>	<b>49.8</b>	<b>11.6</b>	<b>1,256.1</b>
Investment property	1,939.0	1,532.3	1,152.0	707.4	537.7	359.6	-	6,228.0
Investment property under development	93.1	214.7	7.5	-	146.4	13.3	11.6	486.6
Investment in equity accounted investees	-	83.5	94.3	-	-	190.5	-	368.3
Other assets	27.9	16.1	138.2	61.0	37.8	77.8	189.3	548.1
<b>Total assets</b>	<b>2,060.0</b>	<b>1,846.6</b>	<b>1,392.0</b>	<b>768.4</b>	<b>721.9</b>	<b>641.2</b>	<b>200.9</b>	<b>7,631.0</b>
<b>Additions to non-current assets</b>	<b>82.3</b>	<b>34.9</b>	<b>8.1</b>	<b>2.7</b>	<b>57.1</b>	<b>14.4</b>	<b>2.1</b>	<b>201.6</b>





## BUSINESS SEGMENT INFORMATION 2011

The Management Board assesses the performance of the operating segments based on a measure of operating profit. The operating profit or loss of the Group's reportable segments reported to the Management Board are measured in a manner consistent with that in profit or loss. A reconciliation of operating profit to profit before tax is therefore not presented separately.

(€ million)	Netherlands	France	Italy	Spain/ Portugal	Germany	Turkey	Other countr. + not alloc.	Total
<b>Favourite Meeting Places (FMP)</b>								
Gross rental income	102.2	63.1	77.1	38.9	34.5	31.2	-	347.0
Net service charges	-1.7	-1.8	-0.2	-2.1	-2.1	-0.4	-	-8.3
Property operating expenses	-16.6	-3.9	-5.5	-6.1	-2.4	-4.8	-	-39.3
<b>Net rental income FMP</b>	<b>83.9</b>	<b>57.4</b>	<b>71.4</b>	<b>30.7</b>	<b>30.0</b>	<b>26.0</b>	<b>-</b>	<b>299.4</b>
<b>Traditional Retail Centres (TRC)</b>								
Gross rental income	45.0	41.9	2.5	18.8	1.3	3.8	-	113.3
Net service charges	-0.6	-2.0	-	-0.9	-	-	-	-3.5
Property operating expenses	-5.3	-4.3	-0.2	-2.4	-0.1	-0.4	-	-12.7
<b>Net rental income TRC</b>	<b>39.1</b>	<b>35.6</b>	<b>2.3</b>	<b>15.5</b>	<b>1.2</b>	<b>3.4</b>	<b>-</b>	<b>97.1</b>
Gross rental income	147.2	105.0	79.6	57.7	35.8	35.0	-	460.3
Net service charges	-2.3	-3.8	-0.2	-3.0	-2.1	-0.4	-	-11.8
Property operating expenses	-21.9	-8.2	-5.7	-8.5	-2.5	-5.2	-	-52.0
<b>Net rental income Total</b>	<b>123.0</b>	<b>93.0</b>	<b>73.7</b>	<b>46.2</b>	<b>31.2</b>	<b>29.4</b>	<b>-</b>	<b>396.5</b>
<b>Results on sales of investment property FMP</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Results on sales of investment property TRC</b>	<b>1.0</b>	<b>4.5</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5.5</b>
<b>Results on sales of investment property Total</b>	<b>1.0</b>	<b>4.5</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5.5</b>
<b>Net valuation gain/loss on investment property FMP</b>	<b>40.2</b>	<b>14.5</b>	<b>26.2</b>	<b>11.9</b>	<b>-39.0</b>	<b>-30.5</b>	<b>-</b>	<b>23.3</b>
<b>Net valuation gain/loss on investment property TRC</b>	<b>2.7</b>	<b>-5.9</b>	<b>-0.9</b>	<b>-10.7</b>	<b>-1.3</b>	<b>-9.0</b>	<b>-1.1</b>	<b>-26.2</b>
Valuation gains	78.9	51.1	30.1	18.6	9.6	6.5	-	194.8
Valuation losses	-36.0	-42.5	-4.8	-17.4	-49.9	-46.0	-1.1	-197.7
<b>Net valuation gain/loss on investment property Total</b>	<b>42.9</b>	<b>8.6</b>	<b>25.3</b>	<b>1.2</b>	<b>-40.3</b>	<b>-39.5</b>	<b>-1.1</b>	<b>-2.9</b>
Administrative expenses	-10.0	-6.2	-2.8	-1.8	-3.0	-7.2	-9.1	-40.1
Impairment of assets	-	-	-	-0.5	-	-	-7.6	-8.1
Other income/expenses	-	0.1	0.7	0.2	-0.5	2.5	2.5	5.5
<b>Results before finance expenses</b>	<b>156.9</b>	<b>100.0</b>	<b>96.9</b>	<b>45.3</b>	<b>-12.6</b>	<b>-14.8</b>	<b>-15.3</b>	<b>356.4</b>
Finance costs	-	-	-	-	-	-	-129.4	-129.4
Finance income	-	-	-	-	-	-	14.1	14.1
<b>Net finance expenses</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-115.3</b>	<b>-115.3</b>
Share of results of equity accounted investees	-	3.0	3.2	-	-	-0.8	-	5.4
<b>Result before tax</b>	<b>156.9</b>	<b>103.0</b>	<b>100.1</b>	<b>45.3</b>	<b>-12.6</b>	<b>-15.6</b>	<b>-130.6</b>	<b>246.4</b>
Current tax	-0.4	-0.2	-2.3	-	-0.2	-0.9	-0.3	-4.3
Deferred tax	0.5	-0.3	-16.0	-5.6	0.9	-2.4	0.2	-22.7
<b>Tax</b>	<b>0.1</b>	<b>-0.5</b>	<b>-18.3</b>	<b>-5.6</b>	<b>0.7</b>	<b>-3.3</b>	<b>-0.1</b>	<b>-27.0</b>
<b>Net result</b>	<b>157.0</b>	<b>102.5</b>	<b>81.8</b>	<b>39.7</b>	<b>-11.9</b>	<b>-18.9</b>	<b>-130.8</b>	<b>219.4</b>
Non-controlling interest	-	2.6	-	0.7	-1.0	-1.1	-	1.2
<b>Net result attributable to shareholders</b>	<b>157.0</b>	<b>99.9</b>	<b>81.8</b>	<b>39.0</b>	<b>-10.9</b>	<b>-17.8</b>	<b>-130.8</b>	<b>218.2</b>



The amounts provided to the Management Board in respect of total assets and total liabilities are measured in a manner consistent with that of the consolidated financial statements.

(€ million)	Netherlands	France	Italy	Spain/ Portugal	Germany	Turkey	Other countr. + not alloc.	Total
<b>Favourite Meeting Places (FMP)</b>								
Investment property	1,468.1	1,145.8	1,149.7	500.8	549.6	280.6	-	5,094.6
Investment property under development	87.7	92.9	8.4	24.9	135.7	35.4	-	385.0
Investment in equity accounted investees	-	58.6	38.4	-	-	188.3	-	285.3
<b>Investments FMP</b>	<b>1,555.8</b>	<b>1,297.3</b>	<b>1,196.5</b>	<b>525.7</b>	<b>685.3</b>	<b>504.3</b>	<b>-</b>	<b>5,764.9</b>
<b>Traditional Retail Centres (TRC)</b>								
Investment property	569.0	626.6	36.5	238.1	14.7	45.2	-	1,530.1
Investment property under development	0.9	22.4	-	0.1	-	20.0	11.6	55.0
Investment in equity accounted investees	-	18.9	57.7	-	-	-	-	76.7
<b>Investments TRC</b>	<b>569.9</b>	<b>667.9</b>	<b>94.2</b>	<b>238.2</b>	<b>14.7</b>	<b>65.2</b>	<b>11.6</b>	<b>1,661.7</b>
Investment property	2,037.0	1,772.4	1,186.2	738.9	564.3	325.8	-	6,624.6
Investment property under development	88.6	115.3	8.4	25.0	135.7	55.4	11.6	440.0
Investment in equity accounted investees	-	77.5	96.1	-	-	188.3	-	361.9
Other assets	37.3	16.9	114.9	57.3	32.3	103.1	172.9	534.7
<b>Total assets</b>	<b>2,162.9</b>	<b>1,982.1</b>	<b>1,405.6</b>	<b>821.2</b>	<b>732.3</b>	<b>672.6</b>	<b>184.5</b>	<b>7,961.2</b>
<b>Additions to non-current assets</b>								
	<b>173.0</b>	<b>140.4</b>	<b>73.8</b>	<b>9.3</b>	<b>70.0</b>	<b>32.4</b>	<b>1.0</b>	<b>499.9</b>



## 2 GROSS RENTAL INCOME

(€ million)	2012	2011
Theoretical rent	510.6	491.3
Rental loss	-35.0	-31.0
	<b>475.6</b>	<b>460.3</b>

The Group leases investment property to third parties on the basis of operating leases. Contingent rental income (turnover rent) amounts to 1.4% of the gross rental income in 2012 (2011: 1.1%). Rental loss consists primarily of vacancy and lease incentives.

The maturities of the lease contracts in existence on 31 December can be analysed as follows:

(€ million)	2012	2011
First year	71.7	75.6
Second to fifth year	190.3	198.1
More than five years	164.2	182.4

## 3 PROPERTY OPERATING EXPENSES

(€ million)	2012	2011
Municipal taxes	10.4	9.4
Insurance	1.0	1.0
Maintenance	3.1	3.3
Property managers' fee	10.8	10.6
Professional fees	3.2	2.7
Promotion and marketing	4.6	4.1
Lease hold	10.7	10.7
Addition to provision for bad debts	11.7	9.2
Other operating expenses	3.5	1.0
	<b>59.0</b>	<b>52.0</b>

## 4 ADMINISTRATIVE EXPENSES

(€ million)	2012	2011
Salaries	36.1	33.2
Social security charges	6.8	6.2
Contributions to defined contribution plan	3.8	3.3
Net benefit expense for defined benefit plan	0.1	0.2
Other staff costs	11.8	10.4
Office expenses	16.9	15.0
Advice, valuation and audit fees	9.1	7.5
Listing and promotional costs	2.4	3.0
Other administrative expenses	1.1	1.5
Charged to operating expenses	-19.0	-19.3
Charges to property portfolio	-10.3	-10.3
Charged to third parties	-13.4	-10.6
	<b>45.4</b>	<b>40.1</b>

In 2012, the Group employed an average of 549 full-time equivalent staff (2011: 517 FTEs). On average, 358 of these were employed outside the Netherlands (2011: 319 FTEs).

Where administrative expenses relate directly to the operation of the property portfolio, they are charged to operating expenses. Where administrative expenses relate directly to the development of the property portfolio, they are capitalised.

The administrative expenses include the remuneration of the Management Board and the Supervisory Board (see note 23).





## 5 OTHER INCOME AND EXPENSES

(€ million)	2012	2011
Other income	3.5	8.1
Other expenses	-31.3	-2.6
	<b>-27.8</b>	<b>5.5</b>

In Italy Corio has been challenged by the local tax authorities in relation to the recovery by Corio of VAT paid on the acquisition of the Marcianise shopping centre in Naples. The courts have ruled against Corio's position in two instances. The second ruling was issued at the end of March 2012. Corio will appeal the decision of the courts at the Italian Supreme Court in Rome since it is of the opinion that the rulings in both instances lack sufficient grounds and are based on a narrow and formal Interpretation of the law. Notwithstanding the aforementioned appeal, Corio recorded an expense in other expenses of € 12.9 million related to this court ruling.

Furthermore a provision of € 14.1 million related to a turnkey project has been recorded in other expenses (see note 24).

## 6 NET FINANCE EXPENSES

(€ million)	2012	2011
<b>Finance costs</b>		
Interest expense	125.5	134.0
Net result on hedges		
- Change in fair value of hedging instrument (fair value hedges)	-23.6	-35.5
- Change in fair value of hedged items (fair value hedges)	23.6	35.5
Change in fair value of derivative financial instruments	-	-0.1
Net foreign exchange differences	-0.8	5.3
Other finance expenses	8.7	4.5
Less: capitalised interest	-10.4	-14.3
	<b>123.0</b>	<b>129.4</b>
<b>Finance income</b>		
Interest income	-12.0	-14.1
	<b>-12.0</b>	<b>-14.1</b>
	<b>111.0</b>	<b>115.3</b>

The net finance expenses decreased from € 115.3 million to € 111.0 million due to decrease of the average interest rate from 4.2% (2011) to 3.9% in 2012. This decrease is partly offset by a slightly higher average borrowing amount.

## 7 TAX

(€ million)	2012	2011
<b>Current tax</b>		
Current year	6.6	4.3
	<b>6.6</b>	<b>4.3</b>
<b>Deferred tax</b>		
Origination of temporary differences investment property and investment property under development	-14.7	21.2
Recognition of tax losses	-0.1	1.5
	<b>-14.8</b>	<b>22.7</b>
	<b>-8.2</b>	<b>27.0</b>

The temporary differences related to investment property and investment property under development are mainly due to the combined effect of negative revaluations and fiscal amortisation in Italy and Spain. Recognition of tax losses relates to the increase of loss positions in Turkey and the release in Spain, France, Italy, Turkey and Germany related to the absorption of losses and booking of allowances for prudence reasons. The Netherlands and France are exempt for their tax status.



## EFFECTIVE TAX RATE AND TAX BURDEN

(€ million)		2012		2011
Net profit before tax		7.5		246.4
Tax at standard Dutch rate	25.0%	1.9	25.0%	61.6
Adjustment for tax rates in other countries	67.9%	5.1	4.4%	10.8
Exempt because of tax status	-497.2%	-37.4	-23.5%	-57.9
Tax exempt income (in non tax exempt countries)	9.5%	0.7	-0.9%	-2.2
Non-deductible expenses	66.5%	5.0	2.0%	5.0
Allowances on tax losses carried forward	165.3%	12.4	0.9%	2.3
Reversals of allowances on tax losses carried forward	-3.3%	-0.2	-0.2%	-0.4
Tax adjustments due to prior year tax calculations	-4.6%	-0.3	0.3%	0.7
Other than corporation tax	60.3%	4.5	2.9%	7.1
Change in tax rate during the year	1.3%	0.1	-	-
<b>Tax</b>	<b>-109.1%</b>	<b>-8.2</b>	<b>10.9%</b>	<b>27.0</b>

The 2012 effective tax rate differs from the effective tax rate over 2011, notably due to the relation between negative revaluation of the portfolio and the movement in the lines 'Exempt because of tax status' and 'Allowances on tax losses carried forward'. The increase is notably due to the losses incurred in Germany and Turkey that cannot be recognised.

## 8 INVESTMENT PROPERTY

(€ million)	2012	2011
Balance as at 1 January	6,624.6	6,300.8
Acquisitions	15.8	105.2
Acquisition through business combinations	-	53.9
Investments	56.4	50.2
Transfer from property under development	105.8	220.2
Carrying value of sales	-349.4	-123.7
Revaluations	-223.7	16.9
Other	-1.5	1.1
<b>Balance as at 31 December</b>	<b>6,228.0</b>	<b>6,624.6</b>

The carrying amount of the investment property includes leasehold property. The total prepaid amount in respect of lease hold for 2012 is € 12.0 million (2011: € 12.2 million). The investment properties include € 19.9 million (2011: € 22.3 million) of operating leased property. The result on sales of investment property and investment property under development amounts € 20.0 million negative (2011: € 5.5 million positive). Investment property on the disposal list as at 31 December 2012 amounts to € 1,178.2 million (excluding EAI) (2011: € 670.0 million) of which € 50.9 million (2011: € 20.0 million) investment property under development.

### ESTIMATES

The appraisal of the portfolio implies a net theoretical yield of 6.6% (2011: 6.6%). If the yields used for the appraisals of investment properties on 31 December 2012 had been 100 basis points higher than is currently the case, the value of the investment would decrease with 13.1% (2011: 13.2%). In this situation, the shareholders' equity would be € 743.3 million lower (2011: € 1.016 million). The debt ratio in this case rises from 40.3% to 45.3% (2011: 41.0% to 47.7%).

A sensitivity analysis with possible changes in yield and net theoretical rental income (NTRI) result in the following changes in portfolio value:

### SENSITIVITIES OF OPERATIONAL PORTFOLIO VALUE (EXCL EQUITY ACCOUNTED INVESTEEES)

Change in Portfolio Value (in%)		Change in Yield		
2012		50 base points	100 base points	150 base points
	6.6%	7.1%	7.6%	8.1%
Change in NTRI		-7.0%	-13.1%	-18.4%
-5%	-5%	-11.6%	-17.4%	-22.5%
-10%	-10%	-16.3%	-21.8%	-26.6%
-15%	-15%	-20.9%	-26.1%	-30.6%

effect of change in yield only	effect of change in NTRI only	combined effect of change in yield and NTRI
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The appraisal of the portfolio is based on the assumption that the euro area countries are able to meet future financial obligations, the overall stability of the euro and the sustainability of the Euro as single currency.



## SECURITY

As at 31 December 2012, loans for notional amounts of € 437.7 million (2011: € 542.7 million) have been secured by assets and mortgaging properties with a carrying amount of € 1,375.6 million (2011: € 1,461.9 million). In 2012, the cover ratio (amount of mortgage loans/carrying amount of property) was 31.8% (2011: 37.1%).

## 9 INVESTMENT PROPERTY UNDER DEVELOPMENT

(€ million)	2012	2011
Balance as at 1 January	440.0	336.8
Acquisitions	7.0	64.5
Investments	114.3	271.5
Transfer to investment portfolio	-105.8	-220.2
Transfer to other investments	-3.4	-
Capitalised interest	10.4	14.3
Carrying value of sales	-	-7.1
Revaluations	24.1	-19.8
<b>Balance as at 31 December</b>	<b>486.6</b>	<b>440.0</b>

The 2012 investments consist of several projects in the Netherlands and Germany. The largest objects which are valued at fair value are Nieuw Hoog Catharijne in the Netherlands, Saint Jacques and Grand Littoral in France and Centrum Galerie in Germany. Another downtown project in a prime city in Germany was valued at cost since it is not possible to make a reliable estimate of the fair value.

In 2011 the acquisition of € 64.5 million related to a project in Germany. The investments in 2011 consisted of several projects in the Netherlands and Germany.

## 10 INVESTMENTS IN EQUITY ACCOUNTED INVESTEEES

(€ million)	2012	2011
<b>Investment in associates</b>		
Balance as at 1 January	188.3	183.8
Dividends received	-7.3	-
Share of results	11.1	-0.8
Exchange differences	-1.6	5.3
<b>Balance as at 31 December</b>	<b>190.5</b>	<b>188.3</b>
<b>Interests in joint ventures</b>		
Balance as at 1 January	173.6	167.4
Dividends received	-0.3	-
Share of results	4.5	6.2
<b>Balance as at 31 December</b>	<b>177.8</b>	<b>173.6</b>
<b>Balance as at 31 December</b>	<b>368.3</b>	<b>361.9</b>

The investments in equity accounted investees consist of the associate Akmerkez and the joint ventures.





Summarised financial information for the equity accounted investees as at year-end 2012 and 2011:

#### INVESTMENT IN ASSOCIATE:

(€ million)	2012		2011	
	100%	Corio share (46.92%)	100%	Corio share (46.92%)
Assets	407.1	191.0	403.4	189.4
Liabilities	-1.1	-0.5	-2.5	-1.1
<b>Net assets</b>	<b>406.0</b>	<b>190.5</b>	<b>400.9</b>	<b>188.3</b>
Gross rental income	34.1	16.0	28.9	13.6
Expenses (including financing income)	-10.6	-5.0	-10.8	-5.1
Revaluations	0.2	0.1	-19.8	-9.3
<b>Result</b>	<b>23.7</b>	<b>11.1</b>	<b>-1.7</b>	<b>-0.8</b>

On 31 December 2012, the market capitalisation of Akmerkez (46.92%) is € 165.8 million (2011: € 120.9 million). The carrying amount of Akmerkez is € 190.5 million (2011: € 188.3 million). Based on the external valuation of the property and the fact that the liquidity of the shares of Akmerkez on the local stock exchange is low, the lower market capitalisation of Akmerkez does not trigger an impairment.

#### INTEREST IN JOINT VENTURES:

	2012	2011
International Shopping Centre Investment S.A. (Porta di Roma)	50.00%	50.00%
C.C.D.F. Spa (Città Fiera)	49.00%	49.00%
SNC Murier (Mayol)	40.00%	40.00%
SNC Haven (Mayol)	40.00%	40.00%
SCI Kupka C (Le Kupka)	40.00%	40.00%
SCI Pivoines (Brie-Comte-Robert)	33.33%	33.33%
SCI Crocus (Brie-Comte-Robert)	33.33%	33.33%
SCI Sureau (Brie-Comte-Robert)	33.33%	33.33%
SCI Sorbiers (Brie-Comte-Robert)	33.33%	33.33%
SCI Les Silenes (Brie-Comte-Robert)	33.33%	33.33%
SCI Primeveres (Brie-Comte-Robert)	33.33%	33.33%

#### CORIO'S SHARE OF THESE JOINT VENTURES IS:

(€ million)	2012	2011
Non-current assets	407.1	415.5
Current assets	56.3	52.5
	<b>463.4</b>	<b>468.0</b>
Non-current liabilities	271.1	277.5
Current liabilities	24.8	27.2
	<b>295.9</b>	<b>304.7</b>
Net rental income	25.0	26.6
Revaluation	-7.2	-6.2
Other expenses	-13.3	-14.2
<b>Net result for the year</b>	<b>4.5</b>	<b>6.2</b>

Corio's share in 2012 in the equity of the joint ventures amounts to € 167.5 million (assets € 463.4 million minus liabilities € 295.9 million). The goodwill of C.C.D.F. Spa of € 10.3 million is part of the equity value of the joint ventures resulting in a total investment of € 177.8 million.



## 11 OTHER PROPERTY RELATED INVESTMENTS

(€ million)	2012	2011
Other property related investments, non-current	135.5	170.8
Other property related investments, current	75.0	0.4

Other property related investments, comprises of loans and receivables. The loans and receivables under 'other investments, non-current' relates to financing provided to the seller for their remaining non-controlling interest in certain acquired German subsidiaries (interest 12 months Euribor plus 200 basis points, secured by a pledge on the shares), a loan provided for prefinancing an Italian investment (interest partly 4.3% fixed, partly 6 months Euribor plus 200 basis points and partly 3 months Euribor plus 200 basis points, all secured by bank guarantees) and 50% of the financing to the joint venture International Shopping Centre Investment S.A. (Porta di Roma) (interest 5.0%, not secured). The loans and receivables under 'other investments, current' relates to a loan provided for a turnkey project (interest 8.0%, secured by a second mortgage).

## 12 DERIVATIVE FINANCIAL INSTRUMENTS

(€ million)	2012	2011
<b>Derivative financial instruments, assets</b>		
Derivative financial instruments, non-current assets	33.9	31.1
Derivative financial instruments, current assets	-	1.0
<b>Derivative financial instruments, liabilities</b>		
Derivative financial instruments, non-current liabilities	35.4	31.8
Derivative financial instruments, current liabilities	0.1	2.1

The derivative financial instruments represent the fair value of the derivatives, mainly swaps.

## 13 INTANGIBLE ASSETS

(€ million)	2012	2011
<b>Goodwill</b>		
<b>Gross amount as at 31 December previous year</b>	<b>78.4</b>	<b>78.4</b>
Fully impaired goodwill cash-generating units	-10.4	-
<b>Gross amount as at 1 January</b>	<b>68.0</b>	<b>78.4</b>
Acquisitions through business combinations	-	-
<b>Gross amount as at 31 December</b>	<b>68.0</b>	<b>78.4</b>
<b>Accumulated impairments as at 31 December previous year</b>	<b>-20.0</b>	<b>-15.9</b>
Fully impaired goodwill cash-generating units	10.4	-
<b>Accumulated impairments as at 1 January</b>	<b>-9.6</b>	<b>-15.9</b>
Impairment of goodwill	-1.8	-4.1
<b>Accumulated impairments as at 31 December</b>	<b>-11.4</b>	<b>-20.0</b>
<b>Carrying amount goodwill</b>	<b>56.6</b>	<b>58.4</b>
<b>Other Intangible assets</b>		
<b>Cost as at 1 January</b>	<b>18.1</b>	<b>17.8</b>
Acquired/divested software	0.9	4.4
Impairment of Intangible assets	-	-4.0
Transfer from property, plant and equipment	0.4	-0.1
<b>Cost as at 31 December</b>	<b>19.4</b>	<b>18.1</b>
<b>Accumulated amortisation as at 1 January</b>	<b>-13.6</b>	<b>-12.2</b>
Acquired/divested software	-	0.3
Transfer from depreciation property, plant and equipment	-0.2	-
Amortisation charge for the year	-1.6	-1.7
<b>Accumulated amortisation 31 December</b>	<b>-15.4</b>	<b>-13.6</b>
<b>Carrying amounts other intangible assets</b>	<b>4.0</b>	<b>4.5</b>
<b>Balance as at 31 December</b>	<b>60.6</b>	<b>62.9</b>



The goodwill on business combinations relates mainly to the difference between the undiscounted deferred tax liabilities recognised in accordance with IAS 12 on purchase price allocation adjustments and the fair value of such deferred tax liabilities (see note 15). The impairment of the intangible assets in 2011 is the result of the decision not to continue the implementation of the new real estate management system in a number of countries.

The goodwill can be divided over the following cash-generating units:

(€ million)	1 January 2012			Movements 2012		31 December 2012		
Cash-generating unit	Gross amount	Accumulated impairments	Carrying amount	Additions	Impairments	Gross amount	Accumulated impairments	Carrying amount
Odisea (Maremagnum) Spain	21.6	-7.7	13.9	-	-	21.6	-7.7	13.9
Comes Srl (Marcianise) Italy	20.1	-	20.1	-	-	20.1	-	20.1
TIM Trakya Is Merkezi Yatirim ve Ticaret AS (Tekira) Turkey	6.4	-0.6	5.8	-	-	6.4	-0.6	5.8
Príncipe Pío Gestion SA (Príncipe Pío Gestion) Spain	10.7	-	10.7	-	-	10.7	-	10.7
Shopping centre Forum Duisburg, Germany	5.8	-	5.8	-	-	5.8	-	5.8
Shopping centre Espaço Guimarães, Portugal	3.1	-1.3	1.8	-	-1.8	3.1	-3.1	-
<b>Goodwill related to tax liabilities</b>	<b>67.7</b>	<b>-9.6</b>	<b>58.1</b>	<b>-</b>	<b>-1.8</b>	<b>67.7</b>	<b>-11.4</b>	<b>56.3</b>
Other Goodwill	0.3	-	0.3	-	-	0.3	-	0.3
<b>Total Goodwill</b>	<b>68.0</b>	<b>-9.6</b>	<b>58.4</b>	<b>-</b>	<b>-1.8</b>	<b>68.0</b>	<b>-11.4</b>	<b>56.6</b>

Each item of goodwill was tested for impairment. The following table provides details of the impairment tests.

Cash-generating unit (€ million) 2012	Goodwill before impairment	Carrying value investment property	Deferred tax liabilities	Total carrying amounts	Fair value investment property	Fair value deferred tax liabilities	Total fair value	Impairment charge
Odisea (Maremagnum) Spain	13.9	124.0	-24.6	113.3	124.0	-	124.0	-
Comes Srl (Marcianise) Italy	20.1	305.7	-47.8	278.1	305.7	-	305.7	-
TIM Trakya Is Merkezi Yatirim ve Ticaret AS (Tekira) Turkey	5.8	72.0	-7.2	70.5	72.0	-	72.0	-
Príncipe Pío Gestion SA (Príncipe Pío Gestion) Spain	10.7	170.8	-26.6	154.9	170.8	-	170.8	-
Shopping centre Forum Duisburg, Germany	5.8	241.4	-9.9	237.3	241.4	-	241.4	-
Shopping centre Espaço Guimarães, Portugal	1.8	64.3	-	66.1	64.3	-	64.3	-1.8
<b>Goodwill related to tax liabilities</b>	<b>58.1</b>	<b>978.2</b>	<b>-116.1</b>	<b>920.2</b>	<b>978.2</b>	<b>-</b>	<b>978.2</b>	<b>-1.8</b>

The carrying values / fair values of the cash-generating units (the investment properties) are based on net initial yields varying from 5.9% to 11.0%. The carrying amounts of deferred tax liabilities are depending on the country tax rates applied to the difference between the fair value and the tax book values of these cash-generating units. If the yields used for the appraisals of investment properties on 31 December 2012 had been 100 basis points higher than is currently the case, this would have caused higher impairment amounts for the following cash-generating units:

- TIM Trakya Is Merkezi Yatirim ve Ticaret AS (Tekira) Turkey: impairment € 0.1 million
- Shopping centre Forum Duisburg, Germany: impairment € 1.5 million





## 14 PROPERTY, PLANT AND EQUIPMENT

(€ million)	2012	2011
<b>COST</b>		
Balance as at 1 January	33.4	33.2
Investments/divestments	3.3	0.7
Transfer	0.1	-0.5
<b>Balance as at 31 December</b>	<b>36.8</b>	<b>33.4</b>
<b>DEPRECIATION AND IMPAIRMENT</b>		
Balance as at 1 January	-9.9	-10.2
Investments/divestments	-	3.4
Depreciation charge for the year	-3.7	-3.3
Transfer	0.5	0.2
<b>Balance as at 31 December</b>	<b>-13.1</b>	<b>-9.9</b>
<b>CARRYING AMOUNT</b>		
As at 1 January	23.5	23.0
As at 31 December	23.7	23.5

The property, plant and equipment consists mainly of buildings and furniture.

## 15 DEFERRED TAX

Deferred tax assets and liabilities are attributable to the following items:

(€ million)	Assets		Liabilities		Total
	2012	2011	2012	2011	2012
Investment property and investment property under development			294.7	309.4	294.7
Tax losses	22.5	22.5			-22.5
<b>Balance as at 31 December</b>					<b>272.2</b>

### MOVEMENTS IN DEFERRED TAX

(€ million)	2012	2011
Balance as at 1 January	287.0	263.2
Movement arising from revaluations	-14.7	21.2
Movement arising from acquisitions through business combinations	-	1.1
Deferred tax assets credited/charged to the income statement	-0.1	1.5
<b>Balance as at 31 December</b>	<b>272.2</b>	<b>287.0</b>

Movements arising from revaluations are recognised through income statement. All tax losses that are expected to be utilised within the local statutory period for loss compensation have been recognised. In 2012 deferred tax assets have not been recognised for an amount of € 26.7 million (2011: € 14.9 million) of which € 12.4 million (2011: € 10.5 million) relates to tax losses. The deferred tax assets have a long term nature and are to be recognised when future taxable profits are probable. The deferred tax liabilities are in general long term, only the deferred tax liabilities related to the investment property on the disposal list (€ 29.5 million) is short to medium term. The expiry date of unused tax losses differs per country and is between 5 years up to an unlimited period of time.

## 16 OTHER NON-CURRENT RECEIVABLES

(€ million)	2012	2011
Other non-current receivables	47.2	21.8
<b>Balance as at 31 December</b>	<b>47.2</b>	<b>21.8</b>

This item mainly relates to reclaimable VAT and an advanced payment on a turnkey project in 2012.



## 17 TRADE AND OTHER RECEIVABLES

(€ million)	2012	2011
Trade receivables	54.5	46.0
Tax and social security	41.3	40.0
Advance payments on development projects	–	35.4
Other receivables	43.7	55.0
<b>Balance as at 31 December</b>	<b>139.5</b>	<b>176.4</b>

The tax item mainly concerns reclaimable VAT.

See note 27 for more information on the Group's financial risks.

## 18 CASH AND CASH EQUIVALENTS

(€ million)	2012	2011
Bank balances	8.5	21.6
Call deposits	1.5	2.5
Cash	0.2	0.2
<b>Balance as at 31 December</b>	<b>10.2</b>	<b>24.3</b>

The cash and cash equivalents are freely available to the company.

## 19 EQUITY

### SHARE CAPITAL

The authorised capital comprises 120 million shares each with a nominal value of € 10. As at 31 December 2012, 96,186,136 shares were issued (31 December 2011: 92,291,961). The number of shares issued increased due to stock dividend on 23 May 2012 (3,894,175). The shareholders are entitled to receive the dividends declared in the second quarter of the year and are entitled to cast one vote per share at meetings of the Company.

### SHARE PREMIUM

Share premium consists of capital paid on shares in excess of the nominal value. For tax reasons a total of € 1,045.7 million (2011: € 1,084.7 million) is recognised as share premium and can in certain circumstances be distributed tax-free.

(€ million)	2012	2011
Balance as at 1 January	1,464.8	1,477.8
Dividend paid	-127.4	-61.5
Issue of shares due to stock dividend	88.4	48.5
<b>Balance as at 31 December</b>	<b>1,425.8</b>	<b>1,464.8</b>

### REVALUATION RESERVE

The revaluation reserve concerns the revaluation of the property investments. The (unrealised) positive difference between the cumulative increase in the fair value of the property owned at the end of the year minus the deferred tax to which this gives rise has been included in the revaluation reserve. The revaluation reserve as at year-end has been determined at individual property level, taking into account deferred tax.

### ASSOCIATES RESERVE

This reserve comprises the retained earnings of associates.

### HEDGE RESERVE

The hedge reserve comprises the effective portion of the cumulative net change in the fair value of hedge instruments designated as cash flow hedges where the hedged transaction has not yet taken place.

### TRANSLATION RESERVE

The translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of operations outside the euro area, as well as from the translation of financial liabilities and foreign exchange forward/swap contracts designated as a hedge of a net investment in an operation outside the euro area.



## RESULT APPROPRIATION

The dividend proposal for 2012 is € 265.5 million (2011: € 254.7 million) which is € 2.76 per share (2011: € 2.76). This dividend proposal has not been recognised in the financial statements.

The dividend for 2012 may be taken in cash or in shares. Of the dividend for 2011 € 127.4 million was paid out in stock and € 127.4 million in cash. The objective of Corio's dividend policy is to at least comply with the requirements imposed on fiscal investment institution (FBI) and, except in special circumstances, to maintain the level of dividend and preferably increase it by the average rate of inflation in the euro area.

An amount of € 1,489.3 million (2011: € 1,414.1 million) relates to non-distributable reserves. The non-distributable reserves are the revaluation reserve, the associates reserve and translation reserve.

## 20 EARNINGS PER SHARE

### NET RESULT PER ORDINARY SHARE

The calculation of earnings per share as at 31 December 2012 is based on the net result for the period which is attributable to the shareholders, amounting to € 16.0 million (2011: € 218.2 million), and the weighted average number of shares in issue during the year-ended 31 December 2012, calculated as follows:

	2012	2011
Net result attributable to shareholders (€ million)	16.0	218.2
Weighted average number of ordinary shares	94,664,641	91,804,608
Earnings per share (€)	0.17	2.38

The earnings per share are not subject to any potential dilutive effects.

## 21 LOANS AND BORROWINGS

This note gives information on the contractual conditions of the Group's loans and borrowings. See note 27 for more information on the Group's interest rate and currency risks and note 8 for secured loans.

(€ million)	2012	2011
<b>Long-term</b>		
Mortgaged bank loans	458.6	498.0
Other loans	1,537.4	1,500.4
Bonds	765.9	748.4
	<b>2,761.9</b>	<b>2,746.8</b>
<b>Short-term</b>		
Mortgaged bank loans	9.7	44.8
Other loans	165.6	363.9
	<b>175.3</b>	<b>408.6</b>
	<b>2,937.2</b>	<b>3,155.4</b>

## 22 EMPLOYEE BENEFITS

### PENSION PLAN

The liability in respect of the defined benefit plans can be analysed as follows:

(€ million)	2012	2011
Present value of funded obligations	9.6	8.2
Fair value of plan assets	-7.8	-6.4
<b>Present value of net obligations</b>	<b>1.8</b>	<b>1.8</b>
Unrecognised actuarial gains and losses	-0.7	-0.6
<b>Recognised liability for defined benefit obligations</b>	<b>1.1</b>	<b>1.2</b>

Corio has predominantly a limited number of plans with defined benefit elements. Stichting Pensioenfonds ABP ('ABP') is a pension provider for a number of Corio employees. This plan qualifies as a multi-employer defined benefit plan, with a fixed contribution. ABP is, however, unable to extract details of the benefits and obligations for each company. The plan is therefore not included in the employee benefit calculation and is instead accounted for as a defined contribution plan, with actual expenses recognised as such. In 2012, the contributions to ABP concerning the pension plan were € 0.2 million (2011: € 0.2 million). The defined benefit plan that is included in the employee benefit calculation is the Dutch plan that ended in 1995.





The existing pension scheme for Corio's employees in the Netherlands was converted into a defined contribution plan on 1 January 2007. This means that Corio is no longer required to recognise a liability for those employees who were employed by Corio and are covered by this plan.

The plan assets do not include shares issued by the Company or investments in the Company's property portfolio.

Movements in the present value of net obligations were as follows :

(€ million)	2012	2011
<b>Present value of funded obligations</b>		
As at 1 January	8.2	8.0
Interest cost	0.3	0.4
Benefits paid	-0.5	-0.5
Actuarial gains and losses	1.6	0.3
<b>As at 31 December</b>	<b>9.6</b>	<b>8.2</b>
<b>Fair value of plan assets</b>		
As at 1 January	6.4	6.0
Employer contributions	0.2	0.2
Benefits paid	-0.5	-0.5
Expected return on plan assets	0.2	0.2
Actuarial gains and losses	1.5	0.5
<b>As at 31 December</b>	<b>7.8</b>	<b>6.4</b>

#### NET BENEFIT EXPENSE

(€ million)	2012	2011
Current service costs	-	-
Interest cost	0.3	0.4
Expected return on plan assets	-0.2	-0.2
Actuarial gain/loss subject to amortisation	-	-
<b>Total net benefit expense included in administrative expenses</b>	<b>0.1</b>	<b>0.2</b>

#### PRINCIPAL ACTUARIAL ASSUMPTIONS AT THE REPORTING DATE

expressed as weight averages	2012 Liabilities	2011 Liabilities
Discount rate as at 31 December	2.9%	4.3%
Expected return on plan assets as at 31 December	2.9%	3.3%
Future salary increases per annum	n/a	n/a
Future pension increases per annum	2.0%	2.0%

Projected mortality tables 2012-2062 are used including reduction factors that are taken from the ES-P2A tables. The discount rate used is based upon an AA corporate bond yield curve approach. This yield curve uses data from AA rate iBoxx bond indices produced by the International Index Company.



## 23 REMUNERATION

### REMUNERATION OF THE MANAGEMENT BOARD IN 2012

(€ thousands)	Salary	Severance payment/ compensation	Bonus	Pension charges	Social security Charges	Phantom share plan	Total
G.H.W. Groener	438	-	88	113	71	-	710
B.A. van der Klift	309	-	60	62	55	-	486
F.J. Zijlstra	267	495	-	53	56	-	871
F.Y.M.M. Fontaine	272	-	41	47	103	-	463
	<b>1,286</b>	<b>495</b>	<b>189</b>	<b>275</b>	<b>285</b>	<b>-</b>	<b>2,530</b>

Mrs. Zijlstra resigned from the Management Board as per 1 December 2012. In line with the Corporate Governance Code Mrs. Zijlstra received a severance payment of 1 year annual salary of € 297,000 and a compensation covering her notice period (including pension charges) of € 150,000 and a short term bonus of € 48,000.

The Phantom shares awarded in 2012 have a value of € 638,000 (based on a pay-out ratio of 100%).

The Dutch government proposed several tax law changes for 2013, among which the so-called “crisis tax”. The crisis tax is an additional final levy charge of 16%, payable by the employer in 2013. The total amount of the crisis tax is € 217,000 of which € 157,000 relates to the Management Board. This amount is included in the social security charges in the table above.

### REMUNERATION OF THE MANAGEMENT BOARD IN 2011

(€ thousands)	Salary	Severance payment/ compensation	Bonus	Pension charges	Social security Charges	Phantom share plan	Total
G.H.W. Groener	391	-	185	101	8	-	685
B.A. van der Klift	302	-	56	61	8	-	427
F.J. Zijlstra	252	-	65	51	8	-	376
F.Y.M.M. Fontaine	264	-	98	55	90	-	507
	<b>1,209</b>	<b>-</b>	<b>404</b>	<b>268</b>	<b>114</b>	<b>-</b>	<b>1,995</b>

The Phantom shares awarded in 2011 have a value of € 625,000 (based on a pay-out ratio of 100%).

### SHARES AND OPTIONS

As per 31 December 2012, the number of Corio shares and options owned by the members of the Management Board and the Supervisory Board are as follows:

G.H.W. Groener	1,084 shares
G.A. Beijer	9,231 shares



## PHANTOM SHARE PLAN

### OVERVIEW OF OUTSTANDING PHANTOM SHARES DURING THE YEAR:

	Outstanding 1 January	Granted	Awarded units (#)		Forfeited	Liabilities (€ thousands)	
			Vested			Outstanding 31 December	31 December
G.H.W. Groener							
2009	6,784	-	-6,784	-	-	-	-
2010	4,709	-	-	-	4,709	-	-
2011	4,943	-	-	-	4,943	-	-
2012		7,445	-	-	7,445	-	-
	16,436	7,445	-6,784	-	17,097	-	-
B.A. van der Klift							
2010	2,625	-	-	-	2,625	-	-
2011	3,808	-	-	-	3,808	-	-
2012		5,139	-	-	5,139	-	-
	6,433	5,139	-	-	11,572	-	-
F.J. Zijlstra							
2010	1,881	-	-	-1,881	-	-	-
2011	3,208	-	-	-3,208	-	-	-
2012		4,892	-	-4,892	-	-	-
	5,089	4,892	-	-9,981	-	-	-
F.Y.M.M. Fontaine							
2009	1,481	-	-1,481	-	-	-	-
2010	1,072	-	-	-	1,072	-	-
2011	1,069	-	-	-	1,069	-	-
2012		1,510	-	-	1,510	-	-
	3,622	1,510	-1,481	-	3,651	-	-
	31,580	18,986	-8,265	-9,981	32,320	-	-

The liability of the outstanding phantom shares for the years 2010, 2011 and 2012, taking into account the vesting period and the expected relative total shareholders return, is included in the accruals within trade and other payables for € 0.0 million (31 December 2011: € 0.0 million for the years 2009, 2010 and 2011). During the year 2012, expenses, related to the phantom shares have been included in the administrative expenses for € 0.0 million. For 2010 and 2011 the expense was € 0.1 million and € 0.0 million respectively.

Based on the ranking in the performance reference group, there was no pay-out for the Phantom Shares awarded in 2009. This resulted in an amount of € 0.0 million. As per the end of 2012 no remaining liability exists for the company on the granted Phantom Shares in 2009.

The fair values of the outstanding Phantom Shares have been estimated using a valuation technique based on the development of the total shareholders return (share price development, if applicable corrected for rights issues, and dividend yield) of Corio and its peers.

The performance period for the phantom shares awarded in 2010 ended at 31 December 2012, and the total intrinsic value of these vested awards was € 0.0 million (31 December 2011: € 0.0 million for the phantom shares awarded in 2009).





## REMUNERATION OF THE SUPERVISORY BOARD

(€ thousands)	Remuneration 2012	Remuneration 2011
D.C. Doijer	58	47
R.A.H. van der Meer	50	46
G.A. Beijer	43	42
R.C. van den Berg	42	23
J.G. Blokhuis	30	-
J.A. Carrafiell	28	-
B. Vos	20	58
W. Borgdorff	14	40
	<b>285</b>	<b>256</b>

J.G. Blokhuis and J.A. Carrafiell were appointed as members of the Supervisory Board on 19 April 2012. B. Vos and W. Borgdorff resigned from the Supervisory Board as per 19 April 2012.

The Management Board and the Supervisory Board have been identified as key management personnel.

## 24 PROVISIONS

(€ million)	2012	2011
Balance as at 1 January	2.2	2.2
Provisions made during the year	14.9	0.3
Provisions utilised during the year	-0.2	-0.1
Provisions released during the year	-0.2	-0.2
<b>Balance as at 31 December</b>	<b>16.7</b>	<b>2.2</b>
Long term	16.7	2.2
Short term	-	-

The item includes a provision of € 14.1 million related to a turnkey project in the Netherlands. The other provisions relate mainly to legal disputes and personnel indemnities.

## 25 OTHER NON-CURRENT PAYABLES

(€ million)	2012	2011
Other non-current payables	31.9	34.4
<b>Balance as at 31 December</b>	<b>31.9</b>	<b>34.4</b>

This item relates to security deposits longer than one year.

## 26 TRADE AND OTHER PAYABLES

(€ million)	2012	2011
Taxes and social security	24.8	24.5
Rent invoiced in advance	9.7	8.9
Security deposits	4.3	2.5
Interest payable	39.8	45.9
Accruals	32.5	40.3
Other payables	55.0	48.3
<b>Balance as at 31 December</b>	<b>166.1</b>	<b>170.4</b>

Other payables relate to accounts payable and invoices yet to be received for maintenance of and investments in the portfolio.

The liability of the outstanding phantom shares awarded for the years 2010, 2011 and 2012 is included in Accruals for € 0.0 million (31 December 2011: € 0.0 million for the years 2009, 2010 and 2011). For further information on the phantom share plan, please refer to note 23.

## 27 FINANCIAL INSTRUMENTS

### FINANCIAL RISKS

The Group is exposed to a number of financial risks, i.e. credit risk, liquidity risk and market risk (mainly currency risk and interest rate risk).

The overall risk management policy focuses on the unpredictable nature of the financial markets, with the emphasis on minimising any negative impacts on the financial performance of the Group. The Group makes use of derivative financial instruments and non-derivative financial instruments to hedge certain risk exposures. The derivative contracts are not used for trading purposes at all.

The regular way purchases and sales of financial assets are accounted for is based on settlement date.

The risk management activities are conducted according to a policy approved by the Management Board and Supervisory Board.

### CREDIT RISK

The credit risk is defined as the unforeseen losses on assets if counterparties should default.

The creditworthiness of tenants is closely monitored by checking their credit rating and keeping a close watch on the accounts receivable. Rents are in general payable in advance and part of the rent payable is secured by means of bank guarantees or guarantee deposits. There are no significant credit risk concentrations.

Corio has a counterparty risk policy for treasury related transactions in place. Corio has defined credit limits for counterparty risk exposures arising from cash, deposits and derivative financial instruments. Limits have been determined per credit rating scale for individual counterparties and cumulatively for all counterparties within a credit rating scale. Financial transactions are only entered into with financial institutions having a credit rating of at least A- (Standard & Poor's and Fitch) or A3 (Moody's). If there is a deviation in the rating for a counterparty provided by the rating agencies, the most conservative credit rating prevails. Furthermore, Corio has defined credit limits for counterparties which have provided revolving credit facilities, as a counterparty default would cause Corio's liquidity risk to increase. These limits apply to the inception date, when Corio enters into a new credit facility, and they have been determined per credit rating scale for individual counterparties with the minimum credit rating set at BBB+ (Standard & Poor's and Fitch) or Baa1 (Moody's). Exposures are monitored on a regular basis.

The carrying amounts of the financial assets represent the maximum credit risk. The combined carrying amount on the reporting date was made up as follows:

(€ million)	Note	2012	2011
Loans and receivables (excluding taxes)	11,17	308.7	307.6
Derivative financial instruments (assets)	12	33.9	32.1
Cash and cash equivalents	18	10.2	24.3
		<b>352.8</b>	<b>364.0</b>

The loans and receivables line includes an amount of € 15.7 million relating to financing provided to the seller for their remaining non-controlling interest in certain acquired German subsidiaries, a loan provided for prefinancing an Italian investment and € 74.6 million for financing of the turnkey development projects with several developers in Germany, for which security will be provided by the borrowers in the form of a pledge of the retained shares and mortgages respectively. A loan to the joint venture International Shopping Centre Investment S.A. (Porta di Roma) is not secured as this is regarded financing of our own shopping centre. The joint venture partner provided an equal loan.

The ageing analysis of the trade receivables is as follows:

(€ million)	2012		2011	
	Gross	Provision	Gross	Provision
Not due	13.8	–	18.8	–
Overdue by 0-60 days	9.8	1.5	8.2	1.3
Overdue by between 61 days and one year	31.9	10.6	21.5	8.7
Overdue by more than one year	23.4	12.3	19.4	11.9
	<b>78.9</b>	<b>24.4</b>	<b>67.9</b>	<b>21.9</b>

Movements in the provision for bad debts during the year were as follows:

(€ million)	2012	2011
Balance as at 1 January	21.9	14.9
Added	14.3	11.0
Use of provision	-9.1	-2.2
Release	-2.7	-1.8
<b>Balance as at 31 December</b>	<b>24.4</b>	<b>21.9</b>

The bad debt provision is used to record impairment losses unless the Group is satisfied that no recovery of the amount owing is possible. At that point the amounts are considered irrecoverable and are written off against the financial asset directly. With respect to the accounts receivable, the Group holds guarantee deposits from its tenants totalling € 36.2 million (2011: € 36.9 million) in addition to bank guarantees.

### LIQUIDITY RISK

Managing the liquidity risk involves ensuring the availability of adequate credit facilities. The greater part of the Group's finance is provided by US private placements, bonds, a long-term revolving credit facility and by mortgages and other loans. Corio has been assigned credit ratings by Standard & Poor's (BBB+) and Moody's (Baa1).

Fluctuations in the liquidity requirement are accommodated by means of several revolving credit facilities of in total € 905 million, of which € 75 million expires in 2014, € 50 million in 2015, € 265 million in 2016 and € 515 million in 2017. As at year-end 2012, borrowing under the facility stood at € 0 million (2011: € 315 million). The interest and repayment obligations for 2013 and 2014 are guaranteed by means of the available facilities.

Existing investment commitments are partly financed with disposals. The group aims to have sufficient financing available to cover net committed cash flow at least 18 months ahead. As at year-end 2012, the average maturity of the finance arrangements was 4.7 years (2011: 5.1 years).

Corio must at all times meet its obligations under the loans it has taken out, including the interest cover ratio. The interest cover ratio is calculated by dividing the net rental income plus dividends received by the net interest payable. This must not be less than 2.2. The 2012 interest cover ratio was 3.4 (2011: 3.3). Corio must also meet leverage requirements: the total amount of liabilities adjusted for accounts payable in the ordinary course of business and for deferred tax liabilities may not exceed 55% of the total assets less goodwill. At year-end 2012, the leverage was 40.3% (2011: 41.0%). During the period, the Group did not breach any of its loan covenants, nor did it default on any other of its obligations under its loan agreements.

The ratios to which Corio has committed itself are monitored periodically. The consolidated cash flow plan, which is updated on the basis of investment and disposal proposals and any fluctuations in income and expenditure, is the most important basis for this analysis. It is Corio's policy to have a minimum headroom (sum of unused committed credit facilities, cash and cash equivalents less negative bank balances managed at group level, less drawing on uncommitted facilities, less commercial paper issued) enough to cover 100% of the committed net cash flows for the coming 18 months. At year-end 2012, the headroom was € 750 million (2011: € 549 million).

Apart from these obligations and commitments, Corio's investment institution tax status imposes financing limits.



The following are the effective, contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting agreements at year-end.

2012 (€ million)	Carrying amount	2013	2014	2015	2016	2017	>2017
Loans and borrowings	-2,937.2	-186.1	-478.2	-295.1	-475.4	-613.2	-1,387.2
Financial derivatives	-35.5						
- Cash inflows		63.4	406.1	43.8	43.5	404.6	173.4
- Cash outflows		-49.8	-413.2	-33.6	-33.9	-423.0	-172.7
Other current liabilities	-55.0	-55.0	-	-	-	-	-
<b>Total</b>	<b>-3,027.7</b>	<b>-227.5</b>	<b>-485.3</b>	<b>-284.9</b>	<b>-465.8</b>	<b>-631.6</b>	<b>-1,386.5</b>

2011 (€ million)	Carrying amount	2012	2013	2014	2015	2016	>2016
Loans and borrowings	-3,155.4	-183.1	-445.0	-480.7	-292.6	-446.3	-1,752.1
Financial derivatives	-33.9						
- Cash inflows		73.3	65.6	410.5	43.5	43.4	590.7
- Cash outflows		-64.9	-57.2	-417.0	-38.8	-40.0	-601.1
Other current liabilities	-48.4	-48.4	-	-	-	-	-
<b>Total</b>	<b>-3,237.7</b>	<b>-223.1</b>	<b>-436.6</b>	<b>-487.2</b>	<b>-287.9</b>	<b>-442.9</b>	<b>-1,762.5</b>

In 2012, Corio N.V. launched an Euro Medium-Term Note (EMTN) and an Euro Commercial Paper (ECP) programme. The ECP programme gives Corio efficient and flexible access to working capital, in addition to the customary sources of capital. Under the EMTN programme, a total of € 235 million of senior unsecured debt was raised in 2012. The total outstanding amount under the ECP programme per 31 December 2012 was € 140 million. The maximum total financing available under these programmes is € 3 billion.

### CURRENCY RISK

With the exception of Turkey and Bulgaria, Corio operates in euro countries only. For foreign operations in Turkey, functional currencies are used that are based on the economic risk attached to the rental cash flows. These currencies are either the euro or the USD.

Besides the currency risk related to foreign operations with a functional currency other than the euro, the main currency risk relates to US private placements in USD and GBP. It is Corio's policy to fully hedge the currency risk related to loans and to hedge the majority of the currency risk related to foreign operations. The US private placement is hedged with cross-currency swaps, with the exception of a loan of USD 190 million which is used to hedge part of the currency risk related to foreign operations with functional currency USD. The remaining currency risk of the foreign operations is hedged with currency swaps.

The following table analyses the Group's currency exposure as at 31 December arising from financial instruments:

(€ million)	2012			2011		
	USD	GBP	TRY	USD	GBP	TRY
Loans and borrowings	-970.1	-68.6	-	-989.3	-67.0	-
Cash and cash equivalents	0.4	-	0.1	0.3	-	-
Loans and receivables	-	-	-	-	-	-
<b>Balance sheet exposure, gross</b>	<b>-969.7</b>	<b>-68.6</b>	<b>0.1</b>	<b>-989.0</b>	<b>-67.0</b>	<b>-</b>
Cross-currency swaps	826.1	68.6	-	842.4	67.0	-
Currency swaps	-61.4	-	-	-62.6	-	-
<b>Net position</b>	<b>-205.0</b>	<b>-</b>	<b>0.1</b>	<b>-209.2</b>	<b>-</b>	<b>-</b>

### SENSITIVITY ANALYSIS

Corio's currency risk derives from its investments in Akmerkez and Adacenter. The value of these investments is USD 296.3 million (2011: USD 295.5 million). These investments are hedged by a USD 190 million (2011: USD 190 million) loan and by currency swap contracts for an amount of USD 81 million (2011: USD 81 million). A 10% depreciation of the USD against the EUR would have resulted in a loss on the investment of € 20.4 million (2011: € 20.8 million) and a gain on the related hedging instruments thereon of € 18.7 million (2011: € 19.0 million) in other comprehensive income. A 10% appreciation of the USD against the EUR would have resulted in a gain on the investment of € 22.5 million (2011: € 22.8 million) and a loss on the related hedging instruments thereon of € 20.5 million (2011: € 20.9 million) in other comprehensive income. The balance of these amounts will affect equity.





## INTEREST RATE RISK

Although the automatic inflation adjustment in rental contracts provides a certain degree of protection, this is insufficient to cover an increase in interest rates in the same period. Corio's policy is to manage fixed interest rates in the longer term for around two-thirds of the loan portfolio. The interest rate risk is managed by contracting both fixed and floating loans and interest rate swaps. The actual fixed portion of the loan portfolio is stated in the table below, which includes the effects of interest rate swaps.

2012 (€ million)	Fixed rate	Floating rate	Total
Short-term loans	–	32.4	32.4
Long-term loans	2,025.1	860.1	2,885.2
<b>Total</b>	<b>2,025.1</b>	<b>892.5</b>	<b>2,917.6</b>
% of total	69%	31%	100%

2011 (€ million)	Fixed rate	Floating rate	Total
Short-term loans	–	40.5	40.5
Long-term loans	1,995.0	1,087.4	3,082.4
<b>Total</b>	<b>1,995.0</b>	<b>1,127.9</b>	<b>3,122.9</b>
% of total	64%	36%	100%

The notional amount of the loans and borrowings is stated at the hedged foreign exchange rates. The cash position available at corporate level (2012: a debit position of € 15.8 million; 2011: a credit position of € 8.5 million) is added or deducted from the loan portfolio.

According to Corio's interest rate risk policy, fixed debt with a maturity of less than one year is considered as floating debt. Furthermore, a portion of floating debt is labelled as short term financing of Corio's yearly dividend payments in the second quarter. This results in a fixed part of the loan portfolio as at 31 December 2012 of 69% (31 December 2011: 64%).

## SENSITIVITY ANALYSIS

An immediate increase of 100 basis points in the variable interest rate as at 31 December 2012 would increase the theoretical interest expense for 2013 by € 12.2 million (31 December 2011: € 9.7 million), assuming that the composition of the financing is unchanged. If the interest rate would rise by 100 basis points gradually during the year, the interest expense for 2013 would increase by € 5.9 million (31 December 2011: € 5.2 million). These calculations take into account interest rate swap transactions. The sensitivity to changes in the variable interest rate in 2013 is reduced by using short-term interest rate swaps and by fixing part of the variable interest rate at year-end 2012.

The effect of an immediate increase of 100 basis points in the short term interest rates at the start of 2012 would have resulted in higher finance costs of € 11.7 million.

An immediate increase of 100 basis points in the interest rates as at 31 December 2012 would have an impact on the fair value of derivative financial instruments used in cash flow hedge relationships. As a result, the amount in the hedge reserve would have increased by € 4.2 million (31 December 2011: increase € 8.2 million).

A decrease of 100 basis points in the interest rates have an equal but opposite effect for all scenarios mentioned above.

## CAPITAL MANAGEMENT

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. When doing so, the Group takes into account:

- the requirements imposed as a result of the financing covenants as mentioned at Liquidity risk;
- a capital structure required to remain an investment grade rated company;
- the requirements imposed on a fiscal investment institution (FBI).

## HEDGE ACCOUNTING

Corio hedges the interest rate risk related to its loans and the currency risk related to its loans and related to its subsidiaries with a functional currency other than the euro. If possible, hedge accounting is applied to these transactions.

Corio uses the following types of hedges:

- Cash flow hedges used to hedge the risk on future foreign currency cash flows and floating interest rate cash flows;
- Fair value hedges used to convert the foreign currency and euro fixed interest rate on financial liabilities into a euro floating interest rate;
- Net investment hedges used to hedge the investment value of our foreign operations.



Reference is made to the tables below for further details about Corio's hedges:

2012 (€ million)	Risks being hedged	Notional amount	Fair value assets	Fair value liabilities
<b>Cash flow hedge accounting</b>				
Cross currency interest rate swaps	Currency	887.4	2.2	-31.5
Interest rate swaps	Interest	125.0	-	-2.8
<b>Fair value hedge accounting</b>				
Cross currency interest rate swaps	Currency, interest	7.4	-	-1.1
Interest rate swaps	Interest	500.0	31.7	-
<b>Hedge of net investment in foreign operation</b>				
Loans and borrowings in currency	Currency	144.0	-	-
Foreign exchange forwards/swaps	Currency	61.4	-	-0.1
<b>No hedge accounting</b>				
Foreign exchange forwards/swaps	Currency	-	-	-
Interest rate swaps	Interest	-	-	-
		<b>1,725.2</b>	<b>33.9</b>	<b>-35.5</b>

2011 (€ million)	Risks being hedged	Notional amount	Fair value assets	Fair value liabilities
<b>Cash flow hedge accounting</b>				
Cross currency interest rate swaps	Currency	798.4	23.2	-27.2
Interest rate swaps	Interest	656.6	1.1	-3.7
<b>Fair value hedge accounting</b>				
Cross currency interest rate swaps	Currency, interest	7.2	-	-1.0
Interest rate swaps	Interest	500.0	7.8	-
<b>Hedge of net investment in foreign operation</b>				
Loans and borrowings in currency	Currency	146.8	-	-
Foreign exchange forwards/swaps	Currency	62.6	-	-2.0
<b>No hedge accounting</b>				
Foreign exchange forwards/swaps	Currency	-	-	-
Interest rate swaps	Interest	-	-	-
		<b>2,171.6</b>	<b>32.1</b>	<b>-33.9</b>

The following table shows the period in which the cash flows on the derivatives, to which cash flow hedge accounting applies, are expected to occur:

2012 (€ million)	Sum of cash flows	2013	2014	2015	2016	2017	>2017
Interest cash inflows							
- Foreign currency interest		49.9	46.5	30.6	30.4	19.6	13.2
- Floating interest		0.5	0.4	0.6	0.4	-	-
Interest cash outflows		-45.4	-42.8	-28.8	-28.0	-17.6	-11.9
<b>Net cash flows impact on income statement</b>	<b>17.6</b>	<b>5.0</b>	<b>4.1</b>	<b>2.4</b>	<b>2.8</b>	<b>2.0</b>	<b>1.3</b>
Foreign currency notional cash inflows		-	338.9	-	-	378.6	153.8
Notional cash outflows		-	-358.0	-	-	-401.5	-159.7
<b>Net foreign currency impact on hedged loans</b>	<b>-47.8</b>	<b>-</b>	<b>-19.1</b>	<b>-</b>	<b>-</b>	<b>-22.8</b>	<b>-5.9</b>
<b>Net cash flows of hedging instruments</b>	<b>-30.2</b>	<b>5.0</b>	<b>-15.0</b>	<b>2.4</b>	<b>2.8</b>	<b>-20.8</b>	<b>-4.6</b>

2011 (€ million)	Sum of cash flows	2012	2013	2014	2015	2016	>2016
Interest cash inflows							
- Foreign currency interest		50.6	50.4	46.9	30.9	30.8	33.6
- Floating interest		9.6	2.3		-	-	-
Interest cash outflows		-53.5	-50.6	-41.3	-27.3	-27.4	-29.4
<b>Net cash flows impact on income statement</b>	<b>25.6</b>	<b>6.7</b>	<b>2.1</b>	<b>5.6</b>	<b>3.6</b>	<b>3.4</b>	<b>4.2</b>
Foreign currency notional cash inflows		-	-	343.5	-	-	544.3
Notional cash outflows		-	-	-358.0	-	-	-561.2
<b>Net foreign currency impact on hedged loans</b>	<b>-31.4</b>	<b>-</b>	<b>-</b>	<b>-14.5</b>	<b>-</b>	<b>-</b>	<b>-16.9</b>
<b>Net cash flows of hedging instruments</b>	<b>-5.8</b>	<b>6.7</b>	<b>2.1</b>	<b>-8.9</b>	<b>3.6</b>	<b>3.4</b>	<b>-12.7</b>



## FAIR VALUE OF FINANCIAL INSTRUMENTS

The financial statements have been prepared on a historical cost basis, except for property investments and some of the financial instruments, which are carried at fair value. The carrying amounts of the financial instruments and their fair values were as follows:

(€ million)	Note	2012		2011	
		Carrying amount	Fair value	Carrying amount	Fair value
Loans and receivables (excluding taxes)	11, 17	308.7	308.7	307.6	307.6
Derivative financial instruments (assets)	12	33.9	33.9	32.1	32.1
Cash and cash equivalents	18	10.2	10.2	24.3	24.3
Loans and borrowings	21	-2,937.2	-3,234.8	-3,155.4	-3,196.2
Derivative financial instruments (liabilities)	12	-35.5	-35.5	-33.9	-33.9
Other payables excluding taxes	25, 26	-173.2	-173.2	-180.3	-180.3

The fair value of the loans and borrowings, as well as the derivative financial instruments are measured on the basis of the swap yield curve at year-end plus (only for loans and borrowings) credit spreads applicable to the Group. The fair value of non-current loans and receivables are measured on the basis of the swap yield curve at year-end plus credit spreads applicable to the counterparties. All other items of the statement of financial position are short-term and therefore their fair value equals the carrying amount.

## FAIR VALUE HIERARCHIES

The fair values of financial instruments are measured at three levels:

- Level 1 Financial instruments, whose fair value is based on quoted prices in active markets for identical assets or liabilities, are not applicable for Corio.
- Level 2 Financial instruments, whose fair value is based on a valuation technique whose inputs include only observable market data, either directly (i.e., as prices) or indirectly (i.e., derived from prices). The derivatives, with assets totalling € 33.9 million (2011: € 32.1 million) and liabilities of € 35.5 million (2011: € 33.9 million) are categorised at level 2.
- Level 3 Financial instruments, whose fair value is determined in whole or in part using a valuation technique based on assumptions that are not based on available observable market data, are not applicable for Corio.

In 2012 there were no transfers between level 1, level 2 and level 3, nor were any transfers into or out of level 3.

In 2012, Corio N.V. launched an Euro Medium-Term Note (EMTN) and an Euro Commercial Paper (ECP) programme. The ECP programme gives Corio efficient and flexible access to working capital, in addition to the customary sources of capital. Under the EMTN programme, a total of € 235 million of senior unsecured debt was raised in 2012. The total outstanding amount under the ECP programme per 31 December 2012 was € 140 million. The maximum total financing available under these programmes is € 3 billion.

## 28 CONTINGENT LIABILITIES

As at 31 December 2012, Corio's total future committed pipeline amounts to € 763.8 million (2011: € 696.7 million). These committed pipeline investments are made up as follows:

### COMMITTED PIPELINE INVESTMENTS

(€ million)	2012	2011
First year	416.4	398.0
Second to fourth year	347.4	298.7
Fifth year and more	-	-

Projects in the deferrable pipeline on 31 December 2012 represented a total investment of € 920.6 million (2011: € 955.9 million), including € 159.6 million (2011: € 110.3 million) already invested.

Minimum lease commitments totalling € 459.8 million (2011: € 386.8 million), mainly related to ground leases, are made up as follows:

### LEASE COMMITMENTS

(€ million)	2012	2011
First year	13.5	12.1
Second to fourth year	41.7	34.2
Fifth year and more	404.6	340.5

Guarantees totalling € 72.5 million (2011: € 88.0 million) have been granted for other possible acquisitions.

In February 2012 Corio received a letter from the Bursa municipality requesting to return the title of the land on which our Anatolium project is located. This request follows after a lawsuit of the former landowners against the municipality, this lawsuit is not yet finalized. The loss of title could materially impact the value of the property, however Corio has an indemnification of the vendor for any damage that we may suffer. Moreover we could claim (part of) the purchase price as payment of undue amount. In addition we are legally contesting the Municipality's request in which we have strong position. We therefore consider it very unlikely that we could lose the title of the land.

For 2006 the Italian tax authorities have issued an assessment for a total amount of € 58.6 million (including penalties and interest) of VAT which according to the tax authorities was incorrectly claimed back by Corio because the underlying transaction is allegedly considered as void by the Tax Authorities. We are legally contesting this assessment in which we have a strong position. We therefore consider it very unlikely that this will lead to material disbursements for the company.

## 29 RELATED PARTIES

Qualifying as related parties of the Group are its subsidiaries, joint ventures, associates, members and close family members of the Supervisory Board and Management Board) and Stichting Pensioenfonds ABP (through direct and indirect holdings). Transactions with related parties take place at arm's length.

Members and close family members of the Supervisory Board and Management Board do not have any material interest in Corio's voting shares and do not have options on the shares. In 2011 one of the Management Board members (B.A. van der Klift) purchased Eurobonds with a nominal value of € 30,000 which were placed by the company at an 4.625% interest rate in October 2010. The Group has not granted any loans to the members of the Supervisory Board and Management Board. The remuneration of the members of the Supervisory Board and Management Board in 2012 was respectively € 0.3 million and € 2.5 million (2011: respectively € 0,3 million and € 2.0 million). For more information on the remuneration and Corio shares owned by the members of the Management Board and the Supervisory Board we refer to note 23. Pursuant to the Dutch Authority on Financial Supervision, the members of the Supervisory Board and Management Board of Corio report that they held no personal interest in the Company's investments in 2012.

To the best of Corio's knowledge, ABP is the only shareholder which can be considered a related party within the meaning of the Decree on the Supervision of the Conduct of Financial Undertakings (under the WFT) in that it holds more than 20% of the voting rights conferred by Corio shares. Per 31 December 2012, ABP holds approximately 32.65% of the Corio shares. ABP acts as pension fund provider for a number of employees. In 2010 this agreement was extended by five years. The pension contributions are determined according to the ABP retirement plans. In 2012 these contributions amounted to € 1.0 million (2011: € 0.9 million). In 2009 Corio contracted a floating-rate inflation linked loan of € 200 million for seven years from a subsidiary of ABP. The balance of this loan as per 31 December 2012 amounts to € 210.5 million and the interest expense for the year then ended amounts to € 10.7 million. As per 31 December 2012 Corio has a loan receivable of € 86 million towards its joint venture International Shopping Centre Investment S.A. (Porta di Roma). An amount of € 4.3 million is received as interest income on this loan.

## 30 BUSINESS COMBINATIONS

### SUMMARY OF THE MOST IMPORTANT ACQUISITIONS IN 2012

Corio did not acquire any business combinations during 2012.





## SUMMARY OF THE MOST IMPORTANT ACQUISITIONS IN 2011

(€ million) Company name	Acquisition date	Interest	Consideration	Goodwill
Shopping centre Globo III, Busnago	3 January 2011	100%	46.8	-1.3
<b>Total</b>			<b>46.8</b>	<b>-1.3</b>

This acquisition is the result of Corio's objective to expand in existing markets if a shopping centre fits in Corio's strategy. Control is obtained by acquiring the majority of the shares resulting in a majority of the voting power in this company.

The acquisition of shopping centre Globo III resulted in a negative goodwill. This amount has been included in 'other income'. The negative goodwill is caused by the fact that the net initial yield of 6.3% at which Corio acquired this shopping centre was agreed upon with the seller in a preliminary agreement dated 9 December 2008 and the current market yield is lower.

### SUMMARY OF THE SALES AND RESULT FOR THE FULL YEAR 2011

(€ million) Company name	Sales	Result
Shopping centre Globo III, Busnago	3.5	3.4

### SUMMARY OF THE SALES AND RESULT AS FROM DATE OF ACQUISITION 2011

(€ million) Company name	Sales	Result
Shopping centre Globo III, Busnago	3.5	3.4

### SUMMARY OF RECOGNISED AMOUNTS

Pre-acquisition carrying amounts were measured on the basis of the applicable IFRS immediately prior to the actual acquisition. The amounts of the assets, liabilities and contingent liabilities recognised on the acquisition date represent the fair value on the basis of the accounting policies applied by Corio.

Net assets and liabilities of business combinations on date of acquisition:

2011 (€ million)	Carrying amount	Fair value adjustment	Recognised amount
Investment property	48.8	5.1	53.9
Deferred tax assets	0.3	-0.3	-
Trade and other receivables	1.1	-	1.1
Cash and cash equivalents	2.7	-	2.7
Deferred tax liabilities	-	-1.1	-1.1
Other payables (current)	-5.0	-3.4	-8.4
<b>Net assets and liabilities (Equity)</b>			<b>48.2</b>
<b>Non-controlling interest</b>			
<b>Equity</b>	<b>47.9</b>	<b>0.2</b>	<b>48.2</b>
<b>Negative goodwill (income statement)</b>			<b>-1.3</b>
<b>Consideration</b>			<b>46.8</b>

The trade and other receivables comprise gross contractual amounts due of € 1.1 million, of which nil was expected to be uncollectible at the acquisition date. The consideration is fully paid with cash.

### ADDITIONAL INFORMATION PRIOR YEAR BUSINESS COMBINATIONS

As disclosed in the 2011 financial statement, the previous year's business combination disclosures were based on preliminary calculations. During the measurement period, one year from acquisition date, provisional amounts may be adjusted retrospectively. Corio has not adjusted the provisional amounts.

### ACQUISITION-RELATED COSTS

Acquisition-related costs related to the Business Combinations are included in the income statement as part of 'other income and expense' for an amount of € 1.1 million, of which € 0.5 million relates to additional costs for acquisitions in 2010.

## EVENTS AFTER THE REPORTING PERIOD

Oosterheem (Zoetermeer) was taken into operation on 2 January 2013 (€ 39.5 million).

Corio has acquired Boulevard Berlin from Multi Corporation for € 366.0 million at a net initial yield of 6.0%. Boulevard Berlin is one of the largest shopping centres in Berlin with 86,000 m<sup>2</sup> GLA and 850 parking spaces, located in the popular shopping destination Schloßstraße. Boulevard Berlin will add to Corio's result as of 15 January 2013. The acquisition was part of the Multi transaction that was announced on 25 March 2010. Next to the handover of Boulevard Berlin Corio and Multi have ended their cooperation in Germany and will continue their activities independently.

# COMPANY STATEMENT OF FINANCIAL POSITION

## BEFORE PROFIT APPROPRIATION

(€ million)	Note	31 December 2012	31 December 2011
Intangible assets	1	3.3	4.0
Investments	2	29.5	29.3
Property, plant and equipment	3	1.2	1.3
Financial fixed assets	4	6,883.1	6,587.6
<b>Total non-current assets</b>		<b>6,917.1</b>	<b>6,622.2</b>
Current assets	5	526.5	819.3
<b>Total assets</b>		<b>7,443.6</b>	<b>7,441.5</b>
Shareholders' equity			
Issued capital		961.8	922.9
Share premium		1,425.8	1,464.8
Legal and statutory reserves		1,474.0	1,397.1
Other reserves		204.9	203.0
Net result for the year		16.0	218.2
<b>Total shareholders' equity</b>	<b>6</b>	<b>4,082.5</b>	<b>4,206.0</b>
Non-current liabilities	7	2,348.5	2,272.1
Bank overdraft		44.1	48.6
Current liabilities	8	968.5	914.8
<b>Total equity and liabilities</b>		<b>7,443.6</b>	<b>7,441.5</b>

The notes on pages 110 to 114 are an integral part of these company financial statements.

# COMPANY INCOME STATEMENT

(€ million)	Note	2012	2011
Company result		-83.6	-137.8
Result of subsidiaries after tax		99.6	356.0
<b>Net result of the year</b>		<b>16.0</b>	<b>218.2</b>

The notes on pages 110 to 114 are an integral part of these company financial statements.

# NOTES TO THE COMPANY FINANCIAL STATEMENTS

The company financial statements form part of the financial statements of Corio N.V. ('Corio' or 'the Company') for 2012. The company financial statements presented are in accordance with Part 9, Book 2, of the Netherlands Civil Code.

For the company financial statements of Corio, use has been made of the exemption provided by Section 402, Book 2, of the Netherlands Civil Code. The financial statements have been prepared in compliance with the Financial Supervision Act 2007.

## BASIS FOR THE RECOGNITION AND MEASUREMENT OF ASSETS AND LIABILITIES AND THE DETERMINATION OF THE RESULT

In establishing the basis for the recognition and measurement of assets and liabilities and the determination of the result for its company financial statements, Corio makes use of the option provided by Section 362, subsection 8, Book 2, of the Netherlands Civil Code whereby the basis for the recognition and measurement of assets and liabilities and the determination of the result (accounting policies) used for Corio's company financial statements are the same as that for the consolidated financial statements. Subsidiaries in which Corio has a controlling interest are presented applying the equity method based on the accounting policies as applied in the consolidated accounts. The consolidated figures are prepared according to the standards laid down by the International Accounting Standards Board and adopted by the European Union (EU-IFRS). See pages 74 to 82 for a description of these accounting policies.

The share of the results of subsidiaries, associates and joint ventures consists of Corio's share of the results of these entities. Results on transactions in which assets and liabilities have been transferred between Corio and other entities in the Group and between these entities themselves have not been included where they can be deemed to be unrealised.

## 1 INTANGIBLE ASSETS

Intangible assets comprises software.

(€ million)	2012	2011
<b>Cost</b>		
Balance as at 1 January	16.0	15.9
Investments	0.5	4.1
Impairment of assets	-	-4.0
<b>Balance as at 31 December</b>	<b>16.5</b>	<b>16.0</b>
<b>Amortisation and impairment</b>		
Balance as at 1 January	-12.0	-10.8
Amortisation charge for the year	-1.2	-1.2
<b>Balance as at 31 December</b>	<b>-13.2</b>	<b>-12.0</b>
<b>Carrying amount</b>		
As at 1 January	4.0	5.1
As at 31 December	3.3	4.0

## 2 INVESTMENTS

(€ million)	2012	2011
As at 1 January	29.3	24.6
Revaluation/investments	0.2	4.7
As at 31 December	29.5	29.3



### 3 PROPERTY PLANT AND EQUIPMENT

Property, plant and equipment comprises IT hardware.

(€ million)	2012	2011
<b>Cost</b>		
Balance as at 1 January	3.0	2.4
Investments/divestments	0.7	0.6
<b>Balance as at 31 December</b>	<b>3.7</b>	<b>3.0</b>
<b>Depreciation and impairment</b>		
Balance as at 1 January	-1.7	-1.0
Depreciation charge for the year	-0.8	-0.7
<b>Balance as at 31 December</b>	<b>-2.5</b>	<b>-1.7</b>
<b>Carrying amount</b>		
As at 1 January	1.3	1.4
As at 31 December	1.2	1.3

### 4 FINANCIAL FIXED ASSETS

(€ million)	2012	2011
Investments in subsidiaries	6,624.4	6,353.1
Investments in equity accounted investees	227.1	226.6
Derivative financial instruments	31.6	7.9
<b>As at 31 December</b>	<b>6,883.1</b>	<b>6,587.6</b>

#### INVESTMENTS IN SUBSIDIARIES

(€ million)	2012	2011
As at 1 January	6,353.1	6,014.2
Capital contributions	183.3	-
Changes accounted for directly in equity	-11.6	-17.1
Results of subsidiaries	99.6	356.0
<b>As at 31 December</b>	<b>6,624.4</b>	<b>6,353.1</b>

#### INVESTMENTS IN EQUITY ACCOUNTED INVESTEEES

(€ million)	2012	2011
<b>Investment in associates</b>		
Balance as at 1 January	188.3	183.8
Dividends received	-7.4	-
Share of results	11.1	-0.8
Exchange differences	-1.6	5.3
<b>Balance as at 31 December</b>	<b>190.4</b>	<b>188.3</b>
<b>Interests in joint ventures</b>		
Balance as at 1 January	38.3	34.7
Share of results	-1.6	3.6
<b>Balance as at 31 December</b>	<b>36.7</b>	<b>38.3</b>
<b>Balance as at 31 December</b>	<b>227.1</b>	<b>226.6</b>





The investments in equity accounted investees consist of the associate Akmerkez and the interest in the joint venture International Shopping Centre Investment S.A. (Porta di Roma).

The following entities are the legal owners of shares of Akmerkez GYO A.S.: Bocan B.V. (7.7%), Corio Nederland Kantoren B.V. (7.9%), Corio N.V. (8.5%), Corio Real Estate España S.A. (<0.1%), Hoog Catharijne B.V. (7.5%), Patio Onroerend Goed B.V. (7.3%), Shopville GranReno SpA (<0.1%), SNC Les Ailes (<0.1%), VIB North America B.V. (8.0%). Corio N.V. has beneficial ownership.

## 5 CURRENT ASSETS

(€ million)	2012	2011
Derivatives financial instruments	-	1.0
Trade and other receivables	3.1	1.4
Receivables from entities in the Group	523.4	816.9
<b>As at 31 December</b>	<b>526.5</b>	<b>819.3</b>

## 6 SHAREHOLDERS' EQUITY

(€ million)	Share capital	Share premium	General reserve	Revaluation reserve	Associates reserve	Hedge reserve	Translation reserve	Net result for the year	Total equity
Balance as at 31 December 2010	910.0	1,477.8	143.5	1,231.1	44.2	29.9	-16.6	-375.7	4,195.6
Profit appropriation 2010			236.9	144.2	-5.4			-375.7	-
Balance as at 1 January 2011	910.0	1,477.8	380.4	1,375.3	38.8	29.9	-16.6	-	4,195.6
<b>Net result</b>								<b>218.2</b>	<b>218.2</b>
Other comprehensive income						-24.1	-0.4		-24.5
<b>Total comprehensive income</b>	-	-	-	-	-	<b>-24.1</b>	<b>-0.4</b>	<b>218.2</b>	<b>193.7</b>
Dividends to shareholders	12.9	-13.0	-183.3						-183.3
<b>Balance as at 31 December 2011</b>	<b>922.9</b>	<b>1,464.8</b>	<b>197.1</b>	<b>1,375.3</b>	<b>38.8</b>	<b>5.8</b>	<b>-17.0</b>	<b>218.2</b>	<b>4,206.0</b>

(€ million)	Share capital	Share premium	General reserve	Revaluation reserve	Associates reserve	Hedge reserve	Translation reserve	Net result for the year	Total equity
Balance as at 31 December 2011	922.9	1,464.8	197.1	1,375.3	38.8	5.8	-17.0	218.2	4,206.0
Profit appropriation 2011			143.0	76.0	-0.8			-218.2	-
Balance as at 1 January 2012	922.9	1,464.8	340.1	1,451.3	38.0	5.8	-17.0	-	4,206.0
<b>Net result</b>								<b>16.0</b>	<b>16.0</b>
Other comprehensive income						-13.6	1.7		-11.9
<b>Total comprehensive income</b>	-	-	-	-	-	<b>-13.6</b>	<b>1.7</b>	<b>16.0</b>	<b>4.1</b>
Dividends to shareholders	38.9	-39.0	-127.4						-127.5
<b>Balance as at 31 December 2012</b>	<b>961.8</b>	<b>1,425.8</b>	<b>212.7</b>	<b>1,451.3</b>	<b>38.0</b>	<b>-7.8</b>	<b>-15.3</b>	<b>16.0*</b>	<b>4,082.5</b>

\* The proposed profit appropriation is included in other information. € 93.1 million of the result for 2012 will be deducted from (2011: € 75.2 million incorporated in) the non-distributable reserves.

Legal and statutory reserves, which are non-distributable reserves, comprise the revaluation reserve, associates reserve and translation reserve. Other reserves comprise general reserve and hedge reserve.

For more information, reference is made to note 19 to the consolidated financial statements.

## 7 NON-CURRENT LIABILITIES

(€ million)	2012	2011
Bonds	765.9	748.4
Loans to entities in the Group	876.0	878.9
Other loans	686.7	629.8
Derivative financial instruments	19.9	15.0
<b>As at 31 December</b>	<b>2,348.5</b>	<b>2,272.1</b>



## 8 CURRENT LIABILITIES

(€ million)	2012	2011
Loans and borrowings	139.2	315.0
Derivative financial instruments	0.1	0.6
Amounts owed to entities in the Group	793.2	560.5
Accruals	36.0	38.7
<b>As at 31 December</b>	<b>968.5</b>	<b>914.8</b>

## 9 REMUNERATION

For information on the remuneration, please refer to note 23 of the consolidated financial statements.

## 10 LIST OF GROUP COMPANIES AND ASSOCIATES

Most important shareholdings:

Name	Registered office	Share in capital	Consolidate
NETHERLANDS Corio Nederland B.V. (previously CNR)	Utrecht	100%	yes
NETHERLANDS CCA German Retail I B.V.	Utrecht	100%	yes
NETHERLANDS CCA German Retail II B.V.	Utrecht	100%	yes
FRANCE Corio SA	Parijs	100%	yes
SPAIN Corio Real Estate España SL	Madrid	100%	yes
ITALY Corio Italia S.r.l.	Milan	100%	yes
ITALY CCDF S.p.a.	Udine	49%	no
TURKEY Corio Yatirim Holding AS	Istanbul	100%	yes
TURKEY Akmerkez Gayrimenkul Yatirim Ortakligi Anonim Sirketi	Istanbul	47%	no
TURKEY Tan Gayrimenkul Yatirim Insaat Turizm Pazarlama ve Ticaret S.A.	Denizli	51%	yes
BULGARIA Corio Lulin EOOD	Sofia	100%	yes
LUXEMBOURG Reluxco International S.A.	Luxembourg	100%	yes

## 11 INFORMATION PURSUANT TO THE FINANCIAL SUPERVISION ACT (WFT)

Pursuant to the Financial Supervision Act (WFT), the members of the Supervisory Board and Management Board of Corio report that they held no personal interest in the Company's investments in 2012. To the best of Corio's knowledge, ABP (through direct and indirect holdings) is the only shareholder which can be considered a related party within the meaning of the Decree on the Supervision of the Conduct of Financial Undertakings (under the WFT) in that it holds more than 20% of the voting rights conferred by Corio shares.

### COST RATIO

The WFT requires investment institutions to report cost ratios. This requirement was introduced to ensure the availability of clear and comparable information on cost levels. With effect from 2006 and in compliance with the Further Rules for Supervision of the Market Conduct of Investment Institutions, issued by the Dutch regulator the Netherlands Authority for the Financial Markets (AFM), the cost ratio is total costs (property operating expenses, general expenses and taxes), excluding interest charges, as a percentage of the weighted average net asset value for the past five quarters. In 2012, Corio's cost ratio worked out at 2.6% compared to 2.3% in 2011.

## 12 RELATED PARTIES

Qualifying as related parties of the Group are its subsidiaries, joint ventures, associates, members and close family members of the Supervisory Board and Management Board) and Stichting Pensioenfonds ABP (through direct and indirect holdings). Transactions with related parties take place at arm's length.

Members and close family members of the Supervisory Board and Management Board do not have any material interest in Corio's voting shares and do not have options on the shares. In 2011 one of the Management Board members (B.A. van der Klift) purchased Eurobonds with a nominal value of € 30,000 which were placed by the company at an 4.625% interest rate in October 2010. The Group has not granted any loans to the members of the Supervisory Board and Management Board. The remuneration of the members of the Supervisory Board and Management Board in 2012 was respectively € 0.3 million and € 2.5 million (2011: respectively € 0.3 million and € 2.0 million). For more information on the remuneration and Corio shares owned by the members of the Management Board and the Supervisory Board we refer to note 23 of the 'consolidated financial statements'. Pursuant to the Dutch Authority on Financial Supervision, the members of the Supervisory Board and Management Board of Corio report that they held no personal interest in the Company's investments in 2012.

To the best of Corio's knowledge, ABP is the only shareholder which can be considered a related party within the meaning of the Decree on the Supervision of the Conduct of Financial Undertakings (under the WFT) in that it holds more than 20% of the voting rights conferred by Corio shares. Per 31 December 2012, ABP holds approximately 32.65% of the Corio shares. ABP acts as pension fund provider for a number of employees. In 2010 this agreement was extended by five years. The pension contributions are determined according to the ABP retirement plans. In 2012 these contributions amounted to € 1.0 million (2011: € 0.9 million). In 2009 Corio contracted a floating-rate inflation linked loan of € 200 million for seven years from a subsidiary of ABP. The balance of this loan as per 31 December 2012 amounts to € 210.5 million and the interest expense for the year then ended amounts to € 10.7 million. As per 31 December 2012 Corio has a loan receivable of € 86 million towards its joint venture International Shopping Centre Investment S.A. (Porta di Roma). An amount of € 4.3 million is received as interest income on this loan.

## 13 CONTINGENT LIABILITIES

Corio has provided a guarantee pursuant to Section 403 of Part 9, Book 2, of the Netherlands Civil Code in respect of several of its subsidiaries in the Netherlands. The majority of the Dutch Corio entities are part of the Corio VAT-group and therefore legally bear joint and several liability. Corio N.V. forms a tax group for corporate income tax along with a number of Dutch subsidiaries and, under the standard conditions, each of the subsidiaries is liable for the tax payable by all the subsidiaries that are part of the tax group.

## 14 AUDIT FEES

The table below shows the fees charged by the PwC network in respect of activities for Corio N.V. and its subsidiaries.

(€ thousands)	2012	2011
Audit of the financial statements	591	525
Other audit engagements	560	176
Other non-audit services	75	365
<b>Total</b>	<b>1,226</b>	<b>1,066</b>

An amount of € 567,000 (2011: € 494,000) relates to work performed in the Netherlands, of which € 190,000 (2011: € 164,000) relates to the audit of the financial statements and € 331,000 (2011: € 38,000) relates to the other audit engagements and € 46,000 (2011: € 292,000) to other non-audit services.

*Utrecht, 13 February 2013*

*The Supervisory Board*

*The Management Board*

## PROVISIONS OF THE ARTICLES OF ASSOCIATION CONCERNING RESULT APPROPRIATION

The result appropriation is subject to the provision of Article 34, paragraph 2, of Corio's articles of association, which states that the result shown by the income statement as adopted by the General Meeting of Shareholders is at the disposal of the General Meeting.

In order to comply with the requirements imposed on fiscal investment institution (FBI), Corio must, as a minimum, distribute its entire taxable profit in cash. If it appears after notification that the dividend to be paid in shares is such that the amount paid in cash is lower than the taxable profit for the year, then a pro-rata discount will be applied to the payment in shares so that the distribution requirement in cash is complied with. The pro-rata discount will be paid in cash.

## PROPOSAL FOR RESULT APPROPRIATION

For 2012, a dividend of € 265.5 million, which is € 2.76 (in cash or in shares) per share is proposed. Of the result for 2012 amounting to € 16.0 million, € 93.1 million of the result for 2012 will be deducted from (2011: € 75.2 million incorporated in) the non-distributable reserves. The remainder of the result will be appropriated to the general reserve.

## EVENTS AFTER THE REPORTING PERIOD

Oosterheem (Zoetermeer) was taken into operation on 2 January 2013 (€ 39.5 million).

Corio has acquired Boulevard Berlin from Multi Corporation for € 366.0 million at a net initial yield of 6.0%. Boulevard Berlin is one of the largest shopping centres in Berlin with 86,000 m<sup>2</sup> GLA and 850 parking spaces, located in the popular shopping destination Schloßstraße. Boulevard Berlin will add to Corio's result as of 15 January 2013. The acquisition was part of the Multi transaction that was announced on 25 March 2010. Next to the handover of Boulevard Berlin Corio and Multi have ended their cooperation in Germany and will continue their activities independently.



To the General Meeting of Shareholders of Corio N.V.

## REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements 2012 of Corio N.V., Utrecht, as set out on pages 68 to 115. The financial statements include the consolidated financial statements and the company financial statements. The consolidated financial statements comprise the consolidated statement of financial position as at 31 December 2012, the consolidated income statement, the consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended and the notes, comprising a summary of significant accounting policies and other explanatory information. The company financial statements comprise the company statement of financial position as at 31 December 2012, the company income statement for the year then ended and the notes, comprising a summary of accounting policies and other explanatory information.

## MANAGEMENT BOARD'S RESPONSIBILITY

The Management Board is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and with Part 9 of Book 2 of the Dutch Civil Code, and for the preparation of the Management Board report in accordance with Part 9 of Book 2 of the Dutch Civil Code. Furthermore, the Management Board is responsible for such internal control as it determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

## AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Management Board, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## OPINION WITH RESPECT TO THE CONSOLIDATED FINANCIAL STATEMENTS

In our opinion, the consolidated financial statements give a true and fair view of the financial position of Corio N.V. as at 31 December 2012, and of its result and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union and with Part 9 of Book 2 of the Dutch Civil Code.

## OPINION WITH RESPECT TO THE COMPANY FINANCIAL STATEMENTS

In our opinion, the company financial statements give a true and fair view of the financial position of Corio N.V. as at 31 December 2012, and of its result for the year then ended in accordance with Part 9 of Book 2 of the Dutch Civil Code.

## REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

Pursuant to the legal requirement under Section 2: 393 sub 5 at e and f of the Dutch Civil Code, we have no deficiencies to report as a result of our examination whether the Management Board report, to the extent we can assess, has been prepared in accordance with Part 9 of Book 2 of this Code, and whether the information as required under Section 2: 392 sub 1 at b-h has been annexed. Further, we report that the Management Board report, to the extent we can assess, is consistent with the financial statements as required by Section 2: 391 sub 4 of the Dutch Civil Code.

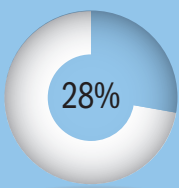
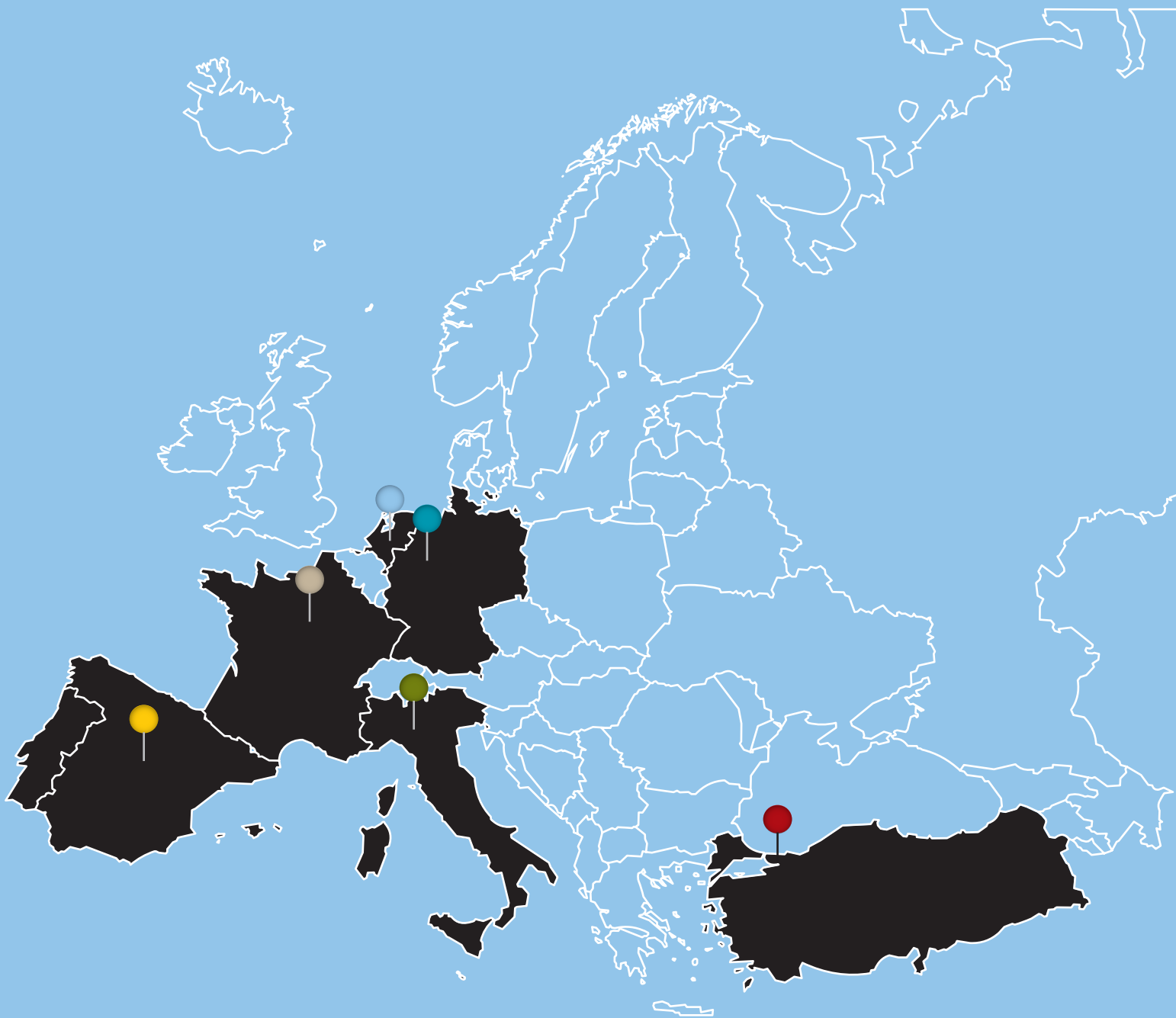
Amsterdam, 13 February 2013  
PricewaterhouseCoopers Accountants N.V.

Original version signed by drs. P. J. van Mierlo RA

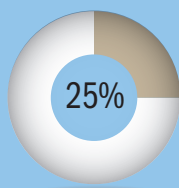
# PORTFOLIO

CORIO ANNUAL REPORT 2012

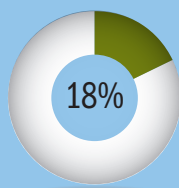
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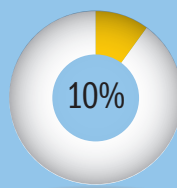
**NETHERLANDS**



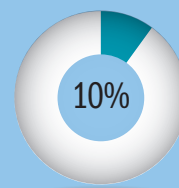
**FRANCE**



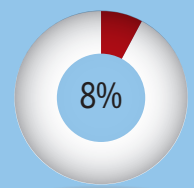
**ITALY**



**SPAIN/PORTUGAL**



**GERMANY**



**TURKEY**

1% relates to offices/industrials

[illegible]

## NETHERLANDS

RETAIL									
Alkmaar	De Mare <i>lease hold</i>	Europaboulevard 26-28. 314-316. 461-465. Europaplein 1	1984	2005	10,500	18,800	2.42		98%
Almere	Centrum	Stadhuisplein/Stationsstraat c.a./ Grote Markt ca.	1986	2009	30,700	30,700	7.88		96%
Alphen aan den Rijn	De Aarhof	De Aarhof 1-99	1974	1992	9,400	11,200	3.37		99%
Amersfoort	Emiclaer	Emiclaerhof/De Beurs/Het Masker	1993	1993	19,700	19,700	4.52		98%
Amsterdam	Reigersbos <i>lease hold</i>	Reigersbos 3-196	1984	2004	12,500	12,500	2.86		100%
Amsterdam	ArenA Arcade <i>lease hold</i>	ArenA Boulevard 51-77	2000	2000	4,100	14,400	0.58		100%
Amsterdam	Villa ArenA <i>lease hold</i>	ArenA Boulevard 2-242	2001	2001	50,400	75,100	5.94		87%
Arnhem	Presikhaaf	Hanzestraat 1-225 c.a.	1967	1987	33,700	33,700	5.14		95%
Dordrecht	Sterrenburg	P.A. de Kokplein 93-173	1983	1993	13,100	13,100	2.80		96%
Dordrecht	Slangenburg	Slangenburg 5-9	1980	2010	1,500	1,500	0.26		90%
Emmen	De Weiert	Baander 165	1999	1999	2,700	27,200	0.50		100%
Goirle	De Hovel	De Hovel 19 c.a.	1973	2007	5,400	5,400	1.11		85%
Heerhugowaard	Middenwaard	Middenwaard 1-129/Parelhof 80-108	1974	2011	35,400	45,400	10.00	0.81	97%
Heerlen	Corio Center	Corio Center 3-46	1998	1998	18,400	18,400	4.18		99%
Leiderdorp	Meubelplein Leiderdorp	Elisabethhof 1.4.8.9	1986	2002	13,800	35,100	0.98		100%
Nieuwegein	Cityplaza	Plein/Passage/Markt/Boogstede/Raadstede	1983	2010	44,400	53,300	13.47		99%*
Purmerend	Weidevenne	Weidevenne	2006	2006	8,100	8,100	1.85		100%
Rijswijk	In de Bogaard	In de Bogaard J 5-J 67	1963	2002	19,800	57,300	5.31		97%
Rotterdam	Alexandrium Shopping Centre <i>lease hold</i>	Poolsterstraat 3-177 c.a.	1984	2002	45,200	108,000	15.31	2.17	100%
Spijkennisse	Kopspijker <i>lease hold</i> Stadsplein/ Kolkplein	Nieuwstraat 105-211/Stadsplein/ Kolkplein	1988	2011	17,700	56,200	4.00		92%*
Spijkennisse	Maaswijk	Hadewychplaats 2-62	1996	2009	6,100	6,100	1.31		95%
Tegelen	Kerkstraat	Kerkstraat 1-81	1992	1992	2,800	2,800	0.52		82%
Tilburg	Centrum	P.Vreedeplein/Emmapassage 1-29/ Heuvelstraat 36-38	1991	2008	33,800	33,800	7.50		97%
Utrecht	Springweg Parkeergarage <i>lease hold</i>	Parkeergarage Strosteeg 83	1974	2000	-	-	0.15	2.59	
Utrecht	Hoog Catharijne <i>lease hold</i>	Stationsstraverse c.a.	1975	1996	63,600	98,500	20.99	6.35	94%
Veldhoven	City Passage	Meent 1-83/Meiveld 174	1995	1995	7,400	7,400	2.33		97%
Zeist	Belcour	Emmaplein 1-29. 210-252 c.a.	1996	1996	6,900	51,000	1.76		92%
Zwolle	Stadshagen	Wade 1	2004	2004	11,500	11,500	2.58		92%

OFFICES								
Almere	Stationade	Stationsplein 5. 35-41	1986	1986	4,800	4,800	0.63	66%
Rotterdam	Alexandrium Shopping Centre	Poolsterstraat 145	1984	2006	1,400	1,400	0.18	0%**
Utrecht	Hoog Catharijne	Hoog Catharijne	1975	1996	42,200	42,200	7.92	78%

<b>Total Netherlands retail</b>	<b>528,600</b>	<b>856,200</b>	<b>129.6</b>	<b>11.9</b>	<b>96%</b>
<b>Total Netherlands offices</b>	<b>48,400</b>	<b>48,400</b>	<b>8.7</b>		<b>75%</b>
<b>TOTAL NETHERLANDS</b>	<b>577,000</b>	<b>904,600</b>	<b>138.3</b>	<b>11.9</b>	<b>95%</b>

- \* Financial occupancy (partly) covered by rental guarantee
- \*\* Strategic vacancy: in the process of transformation to retail space

FRANCE								
RETAIL								
Caen	C.C. Mondeville 2	RN 13 Caen	1994	1995	15,900	93,300	8.10	100%
Caen	C.C. Côte de Nacre	1-5 Avenue du Maréchal Juin	1999	1970	30,200	32,500	3.87	98%
Cherbourg	C.C. Cotentin	RN 13-50470 La Glacerie	2001	1989	6,000	21,700	2.83	97%
Cholet	Marques Avenue Cholet	La Séguinière-Zone de la Mernardière Rue du Bocage	2006	2005	8,300	8,300	2.06	89%
Coignières (Paris)	Les Portes de Chevreuse	Route National 10	2009	2009	36,200	36,200	5.08	96%
Courbevoie (Paris)	C.C. Charras	Rue Baudin	2006	1973	6,300	13,900	1.41	79%
Grenoble	C.C. Grand Place	55.63 Grand Place	1998	2001	53,800	94,100	16.66	96%
Issy les Moulineaux (Paris)	C.C. Les Trois Moulins	3 Allée Sainte Lucie 92130	2001	1992	7,400	15,300	4.01	100%
Ivry-sur-Seine (Paris)	C.C. Quais d' Ivry	30 Boulevard Paul Vaillant Couturier	2001	2008	32,500	60,000	4.51	89%
Laval	C.C. La Mayenne	46 Avenue de Latre de Tassigny ZAC La Grivonniere	2001	1999	7,200	17,200	2.63	98%
Marseille	C.C. Grand Littoral	11 av St Antoine ZAC Saint-Andre	2008	2007	32,800	109,200	17.01	91%
Montreuil	C.C. La Grande Porte	235 Rue Etienne Marcel	2001	1991	6,200	18,400	3.10	92%
Nice	C.C. Nice TNL	15 bd du general Delfino	1996	2002	19,500	29,600	6.41	99%
Orgeval (Paris)	C.C. Art de Vivre	Route National 13	2005	1975	20,600	20,600	4.14	92%
Orgeval (Paris)	Capteur	2050 Route des Quarante Sous 78630	2008	2008	8,600	8,600	0.96	100%
Rouen	Galerie de L'Espace du Palais	Rue Saint-Lo	1993	1998	9,400	11,600	1.90	81%
Sainte Geneviève des Bois (Paris)	La Croix Blanche	Rue des Petits Champs	2001	1986	1,400	6,600	0.13	100%
Saint-Etienne	C.C. Centre Deux	1-7 Rue des Docteurs Charcot	1979	2011	28,200	39,000	6.21	94%
Toulon	C.C. Mayol 40% Corio-interest	Rue du Murier	1994	1990	18,750	42,500	7.76	100%
Toulouse	Fashion Village Nailloux 75% Corio-interest	Moulin de Nailloux -Le Moulin- Chemin du Gril- 31560 Nailloux	2009	2009	22,000	22,000	7.29	72%
OFFICES								
Echirolles Grenoble	Le Stratège	15.17.19 Ave. S. Allende 38130	1999	1999	1,400	1,400	0.15	20%
Puteaux (Paris)	Le Kupka <i>lease hold</i> 40% Corio-interest	14 rue Hoche La Défense 7	1990	1992	13,000	13,000	4.87	100%
INDUSTRIALS								
Brétigny (Paris)	Paris sud Brétigny	Zac de la Maison Neuve Rue du Poitou 91220	2002	2002	19,400	19,400	0.78	49%
Clamart (Paris)	Newton TNT	3 Avenue Newton	2006	2006	10,600	10,600	0.41	100%
Total France retail					371,300	700,600	105.9	93%
Total France offices					14,400	14,400	5.0	98%
Total France industrials					30,000	30,000	1.2	67%
TOTAL FRANCE					415,700	745,000	112.1	93%
EQUITY ACCOUNTED INVESTEEES								
C.C. Mayol 40% Corio-interest, GLA of the Corio part 7,500								
Le Kupka 40% Corio-interest, GLA of the Corio part 5,200								
* Financial occupancy (partly) covered by rental guarantee								





City	Project name Lease hold % Corio-Interest	Address	Year of Acquisition	Year of Con- struction/ Renovation	GLA Corio Part	GLA Total	Annualised Rent (€m)	Parking Income (€m)	Occupancy Rate
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## ITALY

<b>RETAIL</b>									
Bufoletta (Rome)	Porta di Roma <i>50% Corio-interest</i>	Via A. Lionello 201-Roma	2010	2007	73,400	130,000	32.94		95%
Busnago	Globo I-II-III	Via Italia. 197	2004	2006	30,500	88,800	11.02		100%
Casalecchio di Reno (Bologna)	Shopville Gran Reno	Via M. Monroe. 2 Casalecchio di Reno	2001	1993	13,900	38,800	6.90		100%
Caserta (Naples)	Campania	A1 - Uscita Caserta Sud S.S. 87 Loc. Aurno	2006	2007	68,800	108,000	20.20		96%
Grugliasco (Turin)	Shopville Le Gru	Via Crea. 10 Grugliasco	2001	2010	46,600	78,500	21.71		100%
Martignacco (Udine)	Città Fiera <i>49% Corio-interest</i>	Via A. Bardelli. 4 Martignacco	2007	1992	48,400	94,500	13.49		95%
Modena	GrandEmilia	Via Emilia Ovest. 1480	2001	1996	19,800	55,000	9.14		100%
Sardinia (Cagliari)	Le Vele & Millennium	Via delle Serre snc-Quartucciu (CA)	2010	2001	31,900	44,400	8.41		99%
Senigallia	Il Maestrale	S.S. 16 Adriatica Nord. 89	2003	2011	7,400	19,800	2.48		94%
<b>TOTAL ITALY</b>					<b>340,700</b>	<b>657,800</b>	<b>126.3</b>		<b>98%</b>
<b>EQUITY ACCOUNTED INVESTEEES</b>									
Porta di Roma 50% Corio-interest, GLA of the Corio part 36,700									
Città Fiera 49% Corio-interest, GLA of the Corio part 23,700									

## SPAIN/PORTUGAL

<b>RETAIL</b>									
Barcelona	Maremagnum <i>lease hold</i>	Moll de Spanya 2ª Pta. Edif. Maremagnum	2006	2012	21,500	22,000	7.14	1.23	95%
Cáceres	Ruta de la Plata	C/Londres 1	2000	1993	8,400	19,200	3.10		99%
El Plantio (Madrid)	Sexta Avenida	Avenida de la Victoria. 2	2000	2007	15,300	15,300	5.24	0.09	82%
Irún	Txingudi	Barrio de Ventas 80	1999	1997	9,900	34,700	2.93		93%
Jaén	La Loma	Ctra. Bailén	2000	1991	9,700	27,900	2.44		94%
Madrid	Gran Vía de Hortaleza	Gran Vía Hortaleza s/n	2001	2001	6,100	20,100	3.74		95%
Madrid	Príncipe Pío <i>lease hold</i> <i>95% Corio-interest</i>	Pº de la Florida s/n	2009	2004	28,700	28,700	13.16	1.19	97%
Torrelodones (Madrid)	Espacio Torrelodones	Avenida Fontanilla s/n	2010	2006	21,700	30,000	5.43		98%
Palencia	Las Huertas	Avenida de Madrid 37	2000	1989	6,300	19,200	1.40		94%
Parla (Madrid)	El Ferial	C/Pinto s/n	2000	1995	8,500	24,200	2.79		77%
Valencia	Gran Turia	Pza. de Europa s/n	2001	2000	18,200	58,300	4.77		81%
Guimarães	Espaço Guimarães	Rua 25 de Abril nº 210	2010	2009	30,700	48,700	6.99		79%
<b>TOTAL SPAIN/PORTUGAL</b>					<b>185,000</b>	<b>348,300</b>	<b>59.1</b>	<b>2.5</b>	<b>88%</b>



City	Project name Lease hold % Corio-Interest	Address	Year of Acquisition	Year of Con- struction/ Renovation	GLA Corio Part	GLA Total	Annualised Rent (€m)	Parking Income (€m)	Occupancy Rate
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## GERMANY

<b>RETAIL</b>									
Dresden	Centrum Galerie 95% Corio-interest	Prager Straße 15	2010	2009	44,800	64,400	11.13		93%
Duisburg	Königsgalerie 95% Corio-interest	Kuhstraße 33	2011	2011	18,300	18,300	3.69		93%*
Duisburg	Forum Duisburg 95% Corio-interest	Königstraße 48	2010	2008	57,800	57,800	15.11		98%
Hildesheim	Arneken Galerie 95% Corio-interest	Arnekenstraße 18	2012	2012	27,700	27,700	6.58		89%*
<b>TOTAL GERMANY</b>					<b>148,600</b>	<b>168,200</b>	<b>36.5</b>		<b>94%</b>

\* Financial occupancy (partly) covered by rental guarantee

## TURKEY

<b>RETAIL</b>									
Adapazari	Adacenter	Yeni sakarya Cad. No:324-54200 Erenler/Adapazari	2007	2007	24,900	24,900	3.63		95%
Ankara	365 lease hold	Birlik Mah. 428.cad. No:41 Yıldiz- Cankaya/Ankara	2008	2008	23,000	26,700	5.84		98%
Bursa	Anatolium	Alasar Mah.Yeni Yalova Cad. No:487 Osmangazi/Bursa	2010	2010	83,400	83,400	11.99		100%*
Denizli	Teras Park 51% Corio-interest	55 Sok.No.1 20125 Yenisehir/Denizli	2009	2009	44,600	44,600	5.38		89%
Istanbul	Akmerkez 47% Corio-interest	Akmerkez AVM Nispetiye Cad. 34337 Etiler/Istanbul	2005	2012	15,700	33,400	15.55	0.70	92%
Tarsu	Tarsus	Tarsu	2012	2012	27,500	27,500	4.32		90%
Tekirdağ	Tekira	Hukümet cad. No:304 59100 Merkez/ Tekirdag	2009	2008	30,900	30,900	5.15		99%
<b>TOTAL TURKEY</b>					<b>250,000</b>	<b>271,400</b>	<b>51.9</b>	<b>0.7</b>	<b>94%</b>
<b>EQUITY ACCOUNTED INVESTEEES</b>									
Akmerkez 47% Corio-interest, GLA of the Joint Venture 33,400									
* Financial occupancy (partly) covered by rental guarantee									

## TOTAL PORTFOLIO

Total retail (including equity accounted investees)	1,824,200	3,002,500	509.3	15.1	95%
Total offices	62,800	62,800	13.8		84%
Total industrial	30,000	30,000	1.2		67%
Total (including equity accounted investees)	1,917,000	3,095,300	524.3	15.1	94%

Investment property (€m)	Retail	Offices/industrials	Total including property value of Equity Accounted Investees	Total including equity value of Equity Accounted Investees	Development portfolio	Balance sheet total investment property	% of Balance sheet
Netherlands	1,895.4	43.5	1,939.0	1,939.0	93.1	2,032.1	28.7%
France	1,574.1	36.6	1,610.6	1,615.8	214.7	1,830.5	25.8%
Italy	1,477.0		1,477.0	1,246.3	7.5	1,253.8	17.7%
Spain	707.4		707.4	707.4		707.4	10.0%
Germany	537.7		537.7	537.7	146.4	684.1	9.7%
Turkey	541.8		541.8	550.1	13.3	563.4	8.0%
Other					11.6	11.6	0.2%
Corio Total	6,733.4	80.1	6,813.5	6,596.3	486.6	7,082.9	100.0%

The values of equity accounted investees are accounted for as Corio ownership part.



Project	Additional m <sup>2</sup> developed	Already Invested incl. capitalised Interest (x € m)	Capitalised Interest (x € m)	Total Investment (x € m)	Expected opening date	Pre let m <sup>2</sup>	Pre let €	YoC
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## NETHERLANDS

Nieuwegein	City Plaza	8,600	0.6	0.3	45.5	Q4 2013	44%	100%	7.0%
Rotterdam	Markthal	11,300	0.7	0.0	46.0	Q3 2014	16%	100%	6.3%
Zoetermeer	Oosterheem	12,000	1.1	0.1	39.5	Q1 2013	96%	100%	6.4%
Utrecht	Leidsche Rijn Centrum	26,500	3.0	0.3	135.0	Q1 2017	0%	0%	5.8%
<b>Total Netherlands committed</b>			<b>5.4</b>	<b>0.8</b>	<b>265.9</b>				
<b>Total Netherlands deferrable</b>			<b>62.5</b>	<b>9.1</b>	<b>475.9</b>				
<b>TOTAL PIPELINE NETHERLANDS</b>			<b>67.9</b>	<b>9.9</b>	<b>741.8</b>				

## FRANCE

Marseille	Grand Littoral - Azur	15,100	7.9	1.6	10.8	Q3 2013	37%	47%	8.1%
Marseille	Grand Littoral - Emeraude	14,200	1.8	1.4	15.0	Q2 2014	0%	0%	8.1%
Metz	Saint Jacques	16,400	0.1	0.0	7.7	Q2 2014	0%	0%	12.7%
<b>Total France committed</b>			<b>9.8</b>	<b>3.0</b>	<b>33.5</b>				
<b>Total France deferrable</b>			<b>20.9</b>	<b>1.8</b>	<b>59.2</b>				
<b>TOTAL PIPELINE FRANCE</b>			<b>30.7</b>	<b>4.8</b>	<b>92.7</b>				

## ITALY

Venice	Marghera	38,800	22.7	0.0	188.3	Q2 2014	0%	0%	6.7%
<b>Total Italy committed</b>			<b>22.7</b>	<b>0.0</b>	<b>188.3</b>				
<b>Total Italy deferrable</b>			<b>5.4</b>	<b>0.2</b>	<b>168.3</b>				
<b>TOTAL PIPELINE ITALY</b>			<b>28.0</b>	<b>0.2</b>	<b>356.5</b>				

## GERMANY

Berlin	Schloßstraße	86,000	74.6	0.0	366.0	Q1 2013	88%	100%	6.0%
Dresden	Centrum Galerie	1,000	11.0	0.0	33.6	Q1 2014	0%	0%	6.4%
<b>Total Germany committed</b>			<b>85.6</b>	<b>0.0</b>	<b>399.6</b>				
<b>Total Germany deferrable</b>			<b>70.8</b>	<b>4.0</b>	<b>217.3</b>				
<b>TOTAL PIPELINE GERMANY</b>			<b>156.4</b>	<b>4.0</b>	<b>616.9</b>				

<b>Total committed</b>			<b>123.4</b>	<b>3.8</b>	<b>887.3</b>				<b>6.3%</b>
<b>Total deferrable</b>			<b>159.6</b>	<b>15.2</b>	<b>920.6</b>				<b>8.5%</b>
<b>TOTAL PIPELINE</b>			<b>283.0</b>	<b>19.0</b>	<b>1,807.9</b>				<b>7.4%</b>

## EPRA BPR

Corio will follow European Public Real Estate Association's (EPRA) Best Practices Recommendations as far as possible and where relevant. You can find the EPRA BPR checklist summary table on Corio's website ([www.corio-eu.com](http://www.corio-eu.com)) with a reference where the relevant disclosures can be found in Corio's annual report 2012.

## DEFINITIONS

**EPRA Net Assets Value** is the balance sheet NAV excluding the mark-to-market on effective cash flow hedges and related debt adjustments, deferred taxation on revaluations and goodwill.

**EPRA Net Initial Yield** is calculated as the annualised rental income based on the cash rents passing at balance sheet date, less non-recoverable property operating expenses, divided by the gross market value of the property. Annualised rental income includes any CPI indexation and estimated turnover rents, car park income or other recurring operational income but not include any provisions for doubtful debtors and letting and marketing fees. The EPRA "topped-up" Net Initial Yield (NIY) is calculated by making an adjustment to the EPRA NIY for unexpired lease incentives including the annualised cash rent that will apply at the expiry of the lease incentives.

**EPRA Vacancy Rate** is a percentage expressing the Estimated Rental Value (ERV) of vacant space divided by ERV of occupied space at a certain date. The opposite is **Occupancy rate**.

**Annualised Rent** is the annualised contractual rent applying at balance sheet date with ERV being added in case of vacant space.

**Average financial occupancy rate** is calculated as gross potential rent minus strategic and real vacancy expressed as a percentage of gross potential rent in a given period.

**Development property** is property under development on the reporting date and to be included in the investment property portfolio upon completion.

**Direct result** reflects the recurring income arising from core operational activities. Unrealised changes in valuation, gains or losses on disposal of properties and certain other company specific items do not provide an accurate picture of the company's underlying operational performance. The exact calculation can be found in the annual report.

**Estimated rental value (ERV)** is the rental value estimated by external valuers at which space would be let in the market conditions prevailing at the date of valuation.

**Equity Accounted Investees (EAI)** are entities that qualify as Joint Venture or Associate and are accounted for on an equity basis

**Favourite Meeting Place FMPs** are places where people browse, buy, eat, drink and return to regularly, not because they need to, but because they want to. They are typically located downtown, at transport hubs or in the heart of a larger community and are able, next to convenience, to offer also a wide variety in services and events.

**Gross Leasable Area** Corio part is any part of a property, expressed in physical m<sup>2</sup> and owned by Corio, available for exclusive use and occupancy by a tenant.

**GLA Total** is GLA of the Total Shopping Centre including parts owned by third parties. In case of down town centres GLA Total does not include the whole city centre.

**Gross theoretical rent income** is total gross rent (including received turnover rent) that Corio would have received in case of full occupancy in the reporting period.

**Indirect result** is calculated as total result minus direct result.

**Interest coverage ratio (ICR)** is calculated as total net rental income and dividends received from minority interests, divided by interest paid or otherwise due less interest income, in the past 12 months.

**Lease incentive** concerns any consideration or expense borne by the property company, in order to secure a lease.

**Leverage** is calculated as total liabilities less deferred tax and creditors, divided by the balance sheet total less goodwill.

**Like-for-like net rental income** compares the growth of the net rental income of a portfolio that has been consistently in operation during comparable periods. It excludes rental income from properties under development in those periods. The 2012 like-for-like income growth thus compares the rental income of the stabilised portfolio with exactly the same portfolio in 2011. In case of renovation, expansion or refurbishment of an operational property, the additional NRI is excluded, unless it does not exceed € 0.5 million of NRI on a case by case basis. NRI from controlling stakes are fully included, NRI from joint ventures are included on the basis of Corio's pro rata share.

**Market value** is the estimated amount for which a property should exchange on the date of valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently, and without compulsion.

**Net rental income (NRI)** is gross rental income for the period less ground rents payable and other non-recoverable property operating expenses such as insurance, real estate taxes, marketing and other vacant property costs.

**Net Theoretical Yield (NTY)** is calculated as an output yield by dividing the Net Theoretical Rental Income by the Net Market Value. The Net Theoretical Rental Income is the sum of the annualised contractual rent plus turnover based rent plus other income plus market rent for vacancy minus total non-recoverable operating expenses.

**EPRA NNNNAV** is the EPRA NAV adjusted to reflect the fair value of debt and derivatives and to include the real deferred taxation on revaluations.

**Occupancy cost ratio** is calculated as total costs of occupying space (rent, turnover rent, and service charges as invoiced by Corio) as borne by the tenant, divided by turnover (ex VAT) achieved by the tenant over a specific period.

**Parking Income:** source of income which originated from parking tickets only.

**Property operating expenses** are the expenses relating to operating property for a certain period of time for the account of the landlord (including service charges not recoverable because of vacancy).

**Service charges costs** related to services provided by third parties and are usually recoverable from tenants.

**Sales-based rent** any element of rent received or receivable that varies according to a tenant's level of turnover.

**Traditional Retail Centres** are the Corio centres that do not qualify as FMP.

## PIPELINE

### A project is committed if:

- The project has been approved by the Management Board and, if required, the Supervisory Board;
- All authorities and relevant stakeholders in the project are committed;
- The Management Board has a high degree of certainty that the project will become operational within an agreed period;
- Corio can no longer withdraw from the project without a penalty and the project cannot be deferred.

### A project is deferrable if:

- The project has been approved by the Management Board and, if required, the Supervisory Board, or the Management Board has given a mandate to negotiate;
- The parties involved have signed an exclusive declaration of intent;
- Corio can no longer withdraw from the project without a penalty, but the project can be deferred at Corio's sole and absolute discretion.

**A redevelopment, refurbishment, extension or revitalisation of existing properties** in the portfolio is considered a profitable investment because Corio believes it will generate additional income for that property.

**The amounts already invested** in all pipeline projects do not match the amounts under 'investment property under development' in the balance sheet for the following reasons:

- Investments in turnkey projects are included in other items on the balance sheet and are therefore not included in investment property under development.
- The amounts already invested in pipeline projects are included at fair market value in Corio's consolidated balance sheet.
- Holdings of land are included at fair market value under 'investment property under development'. Most of these land holdings relate to potential retail projects or extensions of existing centres. Corio owns several plots of land. These projects are not included in the pipeline as these are not yet under development.



**CORIO N.V.**

Hoog Catharijne, Van Duvenborch Building  
Stationsplein 97, 3511 ED Utrecht  
P.O. Box 8243, 3503 RE Utrecht, The Netherlands  
**T** +31 (0)30 234 64 64 **F** +31 (0)30 233 35 78  
**E** [corio@nl.corio-eu.com](mailto:corio@nl.corio-eu.com), **I** [www.corio-eu.com](http://www.corio-eu.com)

**CORIO NEDERLAND**

Hoog Catharijne, Van Duvenborch Building  
Stationsplein 97, 3511 ED Utrecht  
P.O. Box 8243, 3503 RE Utrecht, The Netherlands  
**T** +31 (0)30 234 64 64 **F** +31 (0)30 233 35 78  
**E** [info@nl.corio-eu.com](mailto:info@nl.corio-eu.com), **I** [www.corio-eu.com](http://www.corio-eu.com)

**CORIO FRANCE**

Tour Exaltis, 61, rue Henri Régnauld  
92075 Paris La Défense cedex, France  
**T** +33 (0) 1 474 53 000 **F** +33 (0) 1 474 55 850  
**E** [info@fr.corio-eu.com](mailto:info@fr.corio-eu.com), **I** [www.corio-eu.com](http://www.corio-eu.com)

**CORIO ITALIA**

Via Fabio Filzi 25, 20124 Milan, Italy  
**T** +39 026 69 63 49 **F** +39 026 69 77 11  
**E** [info@it.corio-eu.com](mailto:info@it.corio-eu.com), **I** [www.corio-eu.com](http://www.corio-eu.com)

**CORIO ESPAÑA**

Paseo de la Castellana 93 5º Planta  
28046 Madrid, Spain  
**T** +34 91 426 17 77 **F** +34 91 435 56 44  
**E** [info@es.corio-eu.com](mailto:info@es.corio-eu.com), **I** [www.corio-eu.com](http://www.corio-eu.com)

**CORIO DEUTSCHLAND**

Königstraße 13  
47051 Duisburg, Germany  
**T** +49 203 4196 1500, **F** +49 203 4196 1501  
**E** [info@de.corio-eu.com](mailto:info@de.corio-eu.com), **I** [www.corio-eu.com](http://www.corio-eu.com)

**CORIO TÜRKİYE**

KANYON Ofis Blok Büyükdere Cad. No:185 Kat 18  
Levent, Istanbul - 34394 TR, Turkey  
**T** +90 212 371 30 00 **F** +90 212 353 54 42  
**E** [info@tr.corio-eu.com](mailto:info@tr.corio-eu.com), **I** [www.corio-eu.com](http://www.corio-eu.com)

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This financial information contains forward-looking information with respect to the financial position, plans and objectives, activities and market conditions in which the company operates. By their nature, forward-looking statements and forecasts imply risks and uncertainties, as they relate to known and unknown events and circumstances which may or may not happen in the future. The forward-looking statements and forecasts in this report are based on management's current insights and assumptions. The actual results and developments may deviate from those expected, under the influence of factors such as: general economic circumstances, results on the financial markets, changes in interest rate levels and exchange rates, changes in the law and regulatory framework and in the policy of governments and/or regulatory authorities.

**QUESTIONS**

Should you have any questions, please contact the Investor Relations Department:  
[investor.relations@nl.corio-eu.com](mailto:investor.relations@nl.corio-eu.com)  
or +31 (0) 30 234 67 43.

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