



## 2015 FIRST HALF YEAR RESULTS

### CONTINUED CONSISTENT PERFORMANCE IN CHALLENGING MARKETS

#### First half highlights

- **Turnover increased by 12% to €27.0 billion** including a positive currency impact of 10%
- **Underlying sales growth 2.9%** with volume up 1.1% and price up 1.7%
- **Emerging markets underlying sales growth 6.0%** with volume up 1.9% and price up 4.0%
- **Core operating margin at 14.5% up 50bps**
- **Core operating profit up 16%**, operating profit down 13% reflecting profits on disposals in 2014
- **Core earnings per share up 16% to €0.91** including a positive currency impact of 8%

#### Second quarter highlights

- **Underlying sales growth 2.9%** with underlying volume growth 1.3% and price up 1.5%

#### Paul Polman: Chief Executive Officer statement

“The first half demonstrates again the progress we have made in the transformation of Unilever to deliver consistent, competitive, profitable and responsible growth, now in the seventh year.

The sharpened strategies across each of our four categories and a step-up in our innovation pipeline are increasingly driving our growth and margin expansion in a continued challenging environment. Equally, on the cost side we continue to exceed the objectives set with project Half, enabling us to strengthen the investment behind our brands and to extend into premium segments and new markets. During the past six months we have also made major progress in the establishment of our Prestige Personal Care business with the announced acquisitions of **Dermalogica, Murad, Kate Somerville** and **REN**.

We plan for another year of volume growth ahead of our markets, steady improvement in core operating margin and strong cash flow.”

Key Financials (unaudited) Current Rates	First Half 2015	
<b>Underlying Sales Growth (*)</b>	<b>2.9%</b>	
<b>Turnover</b>	<b>€27.0bn</b>	<b>+12%</b>
<b>Operating Profit</b>	<b>€3.8bn</b>	<b>-13%</b>
<b>Net Profit</b>	<b>€2.7bn</b>	<b>-11%</b>
<b>Core earnings per share (*)</b>	<b>€0.91</b>	<b>+16%</b>
<b>Diluted earnings per share</b>	<b>€0.87</b>	<b>-10%</b>
<b>Quarterly dividend payable in September 2015 €0.302 per share</b>		

(\*) Underlying sales growth and core earnings per share are non-GAAP measures (see pages 6 and 7).

## FIRST HALF OPERATIONAL REVIEW: CATEGORIES

(unaudited)	Second Quarter 2015				First Half 2015				Change in core operating margin
	Turnover	USG	UVG	UPG	Turnover	USG	UVG	UPG	
	€bn	%	%	%	€bn	%	%	%	
<b>Unilever Total</b>	<b>14.2</b>	<b>2.9</b>	<b>1.3</b>	<b>1.5</b>	<b>27.0</b>	<b>2.9</b>	<b>1.1</b>	<b>1.7</b>	<b>50</b>
Personal Care	5.1	3.3	1.8	1.5	9.9	3.0	1.0	2.0	(20)
Foods	3.2	-	0.1	(0.1)	6.4	1.4	1.5	(0.1)	30
Refreshment	3.2	2.9	(0.7)	3.7	5.5	2.7	(0.5)	3.3	60
Home Care	2.7	5.9	4.6	1.2	5.2	4.5	2.7	1.7	220

**Our markets:** Consumer demand remains weak and in the markets in which we operate volumes are flat. Emerging markets continue to be subdued whilst in Europe and North America growth is negligible.

**Unilever overall performance:** Underlying sales growth in the first half was broad-based across the four categories. Whilst growth in Refreshment was due to price, volumes drove the performance in Home Care and Foods. Emerging markets grew by 6.0% with an increased contribution from volume. We held volumes in developed markets as pricing continued to decline in Europe.

Gross margin improved by 40bps to 41.9% primarily due to margin-accretive innovations and our continued discipline in driving savings programmes. Brand and marketing investment was up 50bps as we increased support behind our brands in every category. Overheads were reduced by 60bps, helped by savings behind project Half. Core operating margin improved by 50bps to 14.5%. Core operating profit was up by €0.5 billion at €3.9 billion, including a positive currency impact across all categories.

### **Personal Care**

Personal Care growth was driven by volume and price in competitive markets. We have a strong innovation pipeline and expect an acceleration in growth in the second half of the year. Innovations are both growing the core of our brands and extending into new segments. Good growth in deodorants has been supported by the successful dry spray launch in North America and our compressed formats, which we are now rolling from Europe into Latin America. The **Dove** Advanced Hair Series, is establishing itself well across the world, most recently in Asia. **TRESemmé** is extending its reach to more premium ranges with the Perfectly (Un)done and Runway collections. The new **Lifebuoy** with Activ Naturol offering superior germ kill is helping to grow the brand.

Core operating margin was 20bps lower as we increased brand and marketing investment. Core operating profit improved by €0.2 billion to €1.8 billion including a positive currency impact.

### **Foods**

Savoury showed broad-based growth helped by the success of cooking products in emerging markets and soups in Europe. Growth was driven by innovations and market development campaigns behind our global and local brands. We are introducing more natural products like **Knorr** wet soups and healthier ones such as fortified stock cubes in Africa which help address iron deficiency. In dressings, **Hellmann's** demonstrated good growth driven by a strong performance in Latin America and by the successful squeezzy packaging which we have brought from Europe to North America. Spreads performance was impacted by the sustained contraction in developed markets. The new Baking, Cooking & Spreads unit went live on 1 July 2015 which will benefit from future focus as it continues to reposition the business to more attractive segments like melanges and premium cooking oil blends.

Core operating margin improved by 30bps driven by lower overheads. Core operating profit was up by €0.1 billion at €1.2 billion as operational performance and positive currency were partially offset by the prior year disposals.

### **Refreshment**

Refreshment grew solidly in value despite volumes being slightly down against a strong prior year performance. We upgraded the mix in ice cream with innovations behind the premium brands, such as **Magnum** Pink and Black variants, **Ben & Jerry's** Cores range and the new flavours of **Breyer's** Gelato. The recent acquisition **Talenti** started off well, benefitting from increased distribution in the United States. In leaf tea we refreshed the **Lipton** brand with new packaging and extended the premium tea boutiques **T2**. At the same time we are building our presence in faster growing segments where we are underrepresented like green tea.

Core operating margin was up 60bps with a strong overheads reduction. Core operating profit increased by €0.1 billion at €0.6 billion.

## Home Care

Home Care delivered broad-based growth led by innovations in higher margin segments like machine specialist detergents and fabric conditioners. The roll out of the new **Omo** with enhanced formulation and improved cleaning technology continued in Latin America and Asia while **Omo** pre-treaters have built further market share in Brazil. Fabric conditioners performed strongly helped by the launch of **Comfort** intense, a super-concentrated product that delivers long-lasting freshness. In household care we took **Cif**'s improved 'Power and Shine' formulation into 15 European countries.

Core operating margin improved by 220bps driven by improved mix and cost savings programmes. Core operating profit improved by €0.2 billion to €0.4 billion.

### FIRST HALF OPERATIONAL REVIEW: GEOGRAPHICAL AREA

(unaudited)	Second Quarter 2015				First Half 2015				Change in core operating margin
	Turnover	USG	UVG	UPG	Turnover	USG	UVG	UPG	
	€bn	%	%	%	€bn	%	%	%	
<b>Unilever Total</b>	<b>14.2</b>	<b>2.9</b>	<b>1.3</b>	<b>1.5</b>	<b>27.0</b>	<b>2.9</b>	<b>1.1</b>	<b>1.7</b>	<b>50</b>
Asia/AMET/RUB	5.9	3.4	1.6	1.8	11.4	3.4	1.6	1.8	(10)
The Americas	4.6	5.7	1.0	4.6	8.8	5.3	0.4	4.9	(40)
Europe	3.7	(0.9)	1.2	(2.1)	6.8	(0.7)	1.4	(2.0)	270

(unaudited)	Second Quarter 2015				First Half 2015			
	Turnover	USG	UVG	UPG	Turnover	USG	UVG	UPG
	€bn	%	%	%	€bn	%	%	%
Developed markets	6.0	(1.8)	-	(1.8)	11.2	(1.3)	0.1	(1.4)
Emerging markets	8.2	6.5	2.4	4.1	15.8	6.0	1.9	4.0
North America	2.3	(2.2)	(1.3)	(0.9)	4.4	(0.9)	(0.9)	-
Latin America	2.3	13.3	3.3	9.7	4.4	11.2	1.6	9.4

## Asia/AMET/RUB

Growth was driven by both volume and price, and included a strong performance for Foods. India continued to deliver solid volume-driven growth with lower pricing as commodity costs eased. We returned to modest growth in China helped by e-commerce. Volumes were down in Russia as high inflation and interest rates put pressure on consumer demand.

Core operating margin was 10bps lower driven by increased brand and marketing investment.

## The Americas

Latin America delivered double-digit underlying sales growth including strong pricing to recover higher input costs. Importantly, volumes improved despite difficult macro-economic conditions and lower consumer confidence. All categories grew strongly. In North America, overall volumes were slightly down in weak markets in which promotional intensity remained high. The new range of dry spray aerosol deodorants performed well. Ice cream grew on the back of strong innovations in the premium segment while spreads declined.

Core operating margin was down 40bps due to increased brand and marketing investment.

## Europe

Good volume growth was more than offset by price deflation across our markets. We saw broad-based growth in Central and Eastern Europe but weak momentum in the Nordic countries. Home Care performed strongly while ice cream held up well against a high comparator. Falling butter prices weighed on the demand for spreads.

Core operating margin was up 270bps despite higher brand and marketing investment. This was driven by improved gross margins and particularly low overheads which benefitted from project Half, pension plan changes in the Netherlands and lower restructuring costs.

### Finance costs and tax

The cost of financing net borrowings in the first half 2015 was €209 million versus €212 million in 2014. The average interest rate on net debt was lower at 2.7% versus 3.7% in 2014. Pensions financing was a charge of €60 million versus a charge of €47 million in the prior year.

The effective tax rate was 26.8%, lower than 29.4% in 2014 which was primarily impacted by business disposals. The effective tax rate on core earnings was 26.0% versus 23.9% in 2014.

### Joint ventures, associates and other income from non-current investments

Net profit from joint ventures and associates, together with other income from non-current investments contributed €83 million versus €98 million in 2014.

### Earnings per share

Core earnings per share in the first half increased by 16% to €0.91, including a favourable currency impact of 8%. In constant exchange rates, core earnings per share increased by 8%, driven by underlying sales growth, improved core operating margin and the impact from purchasing the Estate shares left in trust by the first Viscount Leverhulme which was announced in May 2014. This measure excludes the impact of business disposals, acquisition and disposal related costs, impairments and other one-off items.

Diluted earnings per share for the first half was down 10% at €0.87 due to the €1.4 billion profit on disposals in 2014, primarily related to the disposal of Ragu and Bertolli pasta sauces brands in the United States.

We recorded an expense of €84 million within non-core items related to Venezuela. Our Venezuelan business has been remeasured at a foreign exchange rate of 208 bolivars per US dollar, being more reflective of the rate at which we expect to remit dividends in the future.

### Pensions

The pension liability net of assets was reduced to €2.5 billion at the end of June 2015 versus €3.6 billion as at 31 December 2014. The decrease in the net pension liability reflects the impact of higher discount rates, strong investment performance and cash contributions.

### Free cash flow

Free cash flow was €1.1 billion, up from €0.8 billion in 2014. This was mainly driven by an increase in core operating profit and a lower seasonal outflow of working capital.

### Net debt

Closing net debt was €11.8 billion versus €9.9 billion as at 31 December 2014 primarily due to an adverse currency impact from the US dollar denominated debt and acquisitions.

### Finance and liquidity

On 27 January 2015 we announced the issuance of €750 million 0.5% fixed rates notes due February 2022. On 28 May 2015 we issued €1.25 billion in bonds on the European markets, being €750 million floating rate notes due June 2018 and €500 million 1.0% fixed rate notes due June 2023.

In March 2015 CHF350 million 3.5% fixed rate notes matured and were repaid.

## COMPETITION INVESTIGATIONS

As previously disclosed, along with other consumer products companies and retail customers, Unilever is involved in a number of ongoing investigations by national competition authorities. These proceedings and investigations are at various stages and concern a variety of product markets. Where appropriate, provisions are made and contingent liabilities disclosed in relation to such matters.

Ongoing compliance with competition laws is of key importance to Unilever. It is Unilever's policy to co-operate fully with competition authorities whenever questions or issues arise. In addition the Group continues to reinforce and enhance its internal competition law training and compliance programme on an ongoing basis.

## PRINCIPAL RISK FACTORS

On pages 49 to 53 of our 2014 Report and Accounts we set out our assessment of the principal risk issues that would face the business through 2015 under the headings: brand preference; portfolio management; sustainability; customer relationships; talent; supply chain; safe and high quality products; systems and information; business transformation; external economic and political risks and natural disasters; treasury and pensions; ethical; legal and regulatory. In our view, the nature and potential impact of such risks remain essentially unchanged as regards our performance over the second half of 2015.

## OTHER INFORMATION

This document represents Unilever's half-yearly report for the purposes of the Disclosure and Transparency Rules (DTR) issued by the UK Financial Conduct Authority (DTR 4.2) and the Dutch Act on Financial Supervision, section 5:25d (8)/(9) (Half-yearly financial reports). In this context: (i) the condensed set of financial statements can be found on pages 9 to 18; (ii) pages 2 to 8 comprise the interim management report; and (iii) the Directors' responsibility statement can be found on page 19. No material related parties transactions have taken place in the first six months of the year.

## NON-GAAP MEASURES

In our financial reporting we use certain measures that are not recognised under IFRS or other generally accepted accounting principles (GAAP). We do this because we believe that these measures are useful to investors and other users of our financial statements in helping them to understand underlying business performance. Wherever we use such measures, we make clear that these are not intended as a substitute for recognised GAAP measures. Wherever appropriate and practical, we provide reconciliations to relevant GAAP measures. Unilever uses 'constant rate' 'underlying' and 'core' measures primarily for internal performance analysis and targeting purposes. The non-GAAP measures which we apply in our reporting are set out below.

### Underlying sales growth (USG)

Underlying Sales Growth or "USG" refers to the increase in turnover for the period, excluding any change in turnover resulting from acquisitions, disposals and changes in currency. The impact of acquisitions and disposals is excluded from USG for a period of 12 calendar months from the applicable closing date. Turnover from acquired brands that are launched in countries where they were not previously sold is included in USG as such turnover is more attributable to our existing sales and distribution network than the acquisition itself. The reconciliation of USG to changes in the GAAP measure turnover is provided in notes 3 and 4.

### Underlying volume growth (UVG)

"Underlying Volume Growth" or "UVG" is part of USG and means, for the applicable period, the increase in turnover in such period calculated as the sum of (1) the increase in turnover attributable to the volume of products sold; and (2) the increase in turnover attributable to the composition of products sold during such period. UVG therefore excludes any impact to USG due to changes in prices. The relationship between the two measures is set out in notes 3 and 4.

### Free cash flow (FCF)

Within the Unilever Group, free cash flow (FCF) is defined as cash flow from operating activities, less income taxes paid, net capital expenditures and net interest payments and preference dividends paid. It does not represent residual cash flows entirely available for discretionary purposes; for example, the repayment of principal amounts borrowed is not deducted from FCF. Free cash flow reflects an additional way of viewing our liquidity that we believe is useful to investors because it represents cash flows that could be used for distribution of dividends, repayment of debt or to fund our strategic initiatives, including acquisitions, if any.

The reconciliation of FCF to net profit is as follows:

€ million (unaudited)	First Half	
	2015	2014
Net profit	2,658	2,995
Taxation	950	1,223
Share of net profit of joint ventures/associates and other income from non-current investments and associates	(83)	(98)
Net finance costs	269	259
<b>Operating Profit</b>	<b>3,794</b>	<b>4,379</b>
Depreciation, amortisation and impairment	666	842
Changes in working capital	(915)	(1,089)
Pensions and similar obligations less payments	(283)	(195)
Provisions less payments	(111)	84
Elimination of (profits)/losses on disposals	3	(1,421)
Non-cash charge for share-based payments	84	118
Other adjustments	(5)	20
<b>Cash flow from operating activities</b>	<b>3,233</b>	<b>2,738</b>
Income tax paid	(987)	(994)
Net capital expenditure	(844)	(789)
Net interest and preference dividends paid	(276)	(197)
<b>Free cash flow</b>	<b>1,126</b>	<b>758</b>
Net cash flow (used in)/from investing activities	(1,205)	895
Net cash flow (used in)/from financing activities	(71)	(1,494)

## NON-GAAP MEASURES (continued)

### **Core operating profit (COP), core operating margin (COM) and non-core items**

Core operating profit (COP) and core operating margin (COM) means operating profit and operating margin, respectively, before the impact of business disposals, acquisition and disposal related costs, impairments and other one-off items, which we collectively term non-core items, due to their nature and frequency of occurrence. The reconciliation of core operating profit to operating profit is as follows:

€ million (unaudited)	First Half	
	2015	2014
<b>Operating profit</b>	3,794	4,379
Non-core items (see note 2)	108	(1,012)
<b>Core operating profit</b>	3,902	3,367
Turnover	26,991	24,098
Operating margin (%)	14.1	18.2
Core operating margin (%)	14.5	14.0

### **Core EPS**

The Group also refers to core earnings per share (core EPS). In calculating core earnings, net profit attributable to shareholders' equity is adjusted to eliminate the post tax impact of non-core items. Refer to note 2 on page 13 for reconciliation of core earnings to net profit attributable to shareholders' equity.

### **Net debt**

Net debt is defined as the excess of total financial liabilities, excluding trade payables and other current liabilities, over cash, cash equivalents and other current financial assets, excluding trade and other current receivables. It is a measure that provides valuable additional information on the summary presentation of the Group's net financial liabilities and is a measure in common use elsewhere.

The reconciliation of net debt to the GAAP measure total financial liabilities is as follows:

€ million (unaudited)	As at 30 June 2015	As at 31 December 2014	As at 30 June 2014
<b>Total financial liabilities</b>	<b>(15,382)</b>	<b>(12,722)</b>	<b>(13,436)</b>
Current financial liabilities:	(6,415)	(5,536)	(5,705)
Non-current financial liabilities	(8,967)	(7,186)	(7,731)
<b>Cash and cash equivalents as per balance sheet</b>	<b>2,710</b>	<b>2,151</b>	<b>3,419</b>
Cash and cash equivalents as per cash flow statement	2,424	1,910	3,090
Add bank overdrafts deducted therein	286	241	329
<b>Other financial assets</b>	<b>868</b>	<b>671</b>	<b>744</b>
<b>Net debt</b>	<b>(11,804)</b>	<b>(9,900)</b>	<b>(9,273)</b>

## CAUTIONARY STATEMENT

This announcement may contain forward-looking statements, including 'forward-looking statements' within the meaning of the United States Private Securities Litigation Reform Act of 1995. Words such as 'will', 'aim', 'expects', 'anticipates', 'intends', 'looks', 'believes', 'vision', or the negative of these terms and other similar expressions of future performance or results, and their negatives, are intended to identify such forward-looking statements. These forward-looking statements are based upon current expectations and assumptions regarding anticipated developments and other factors affecting the Unilever group (the "Group"). They are not historical facts, nor are they guarantees of future performance.

Because these forward-looking statements involve risks and uncertainties, there are important factors that could cause actual results to differ materially from those expressed or implied by these forward-looking statements. Among other risks and uncertainties, the material or principal factors which could cause actual results to differ materially are: Unilever's global brands not meeting consumer preferences; Unilever's ability to innovate and remain competitive; Unilever's investment choices in its portfolio management; inability to find sustainable solutions to support long-term growth; customer relationships; the recruitment and retention of talented employees; disruptions in our supply chain; the cost of raw materials and commodities; the production of safe and high quality products; secure and reliable IT infrastructure; successful execution of acquisitions, divestitures and business transformation projects; economic and political risks and natural disasters; financial risks; failure to meet high ethical standards; and managing regulatory, tax and legal matters. Further details of potential risks and uncertainties affecting the Group are described in the Group's filings with the London Stock Exchange, Euronext Amsterdam and the US Securities and Exchange Commission, including in the Group's Annual Report on Form 20-F for the year ended 31 December 2014 and the Annual Report and Accounts 2014. These forward-looking statements speak only as of the date of this announcement. Except as required by any applicable law or regulation, the Group expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Group's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

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There will be a web cast of the results presentation available at:

<http://www.unilever.com/investor-relations/results-and-publications/quarterly-results/>

The web cast can also be viewed from the Unilever Investor Relations app which you can download from:

<http://itunes.apple.com/us/app/unilever-investor-centre-app/id483403509?mt=8&ign-mpt=uo%3D4>



## INCOME STATEMENT

(unaudited)

€ million	First Half			
	2015	2014	Increase/ (Decrease)	
			Current rates	Constant rates
<b>Turnover</b>	<b>26,991</b>	<b>24,098</b>	<b>12.0%</b>	<b>1.8%</b>
<b>Operating profit</b>	<b>3,794</b>	<b>4,379</b>	<b>(13)%</b>	<b>(20)%</b>
After (charging)/crediting non-core items	(108)	1,012		
<b>Net finance costs</b>	<b>(269)</b>	<b>(259)</b>		
Finance income	72	61		
Finance costs	(281)	(273)		
Pensions and similar obligations	(60)	(47)		
<b>Share of net profit/(loss) of joint ventures and associates</b>	<b>57</b>	<b>61</b>		
<b>Other income/(loss) from non-current investments and associates</b>	<b>26</b>	<b>37</b>		
<b>Profit before taxation</b>	<b>3,608</b>	<b>4,218</b>	<b>(14)%</b>	<b>(21)%</b>
Taxation	(950)	(1,223)		
<b>Net profit</b>	<b>2,658</b>	<b>2,995</b>	<b>(11)%</b>	<b>(18)%</b>
<b>Attributable to:</b>				
Non-controlling interests	169	177		
Shareholders' equity	2,489	2,818	(12)%	(18)%
<b>Combined earnings per share</b>				
Basic earnings per share (euros)	0.88	0.99	(12)%	(17)%
Diluted earnings per share (euros)	0.87	0.97	(10)%	(16)%

## STATEMENT OF COMPREHENSIVE INCOME

(unaudited)

€ million	First Half	
	2015	2014
<b>Net profit</b>	<b>2,658</b>	<b>2,995</b>
<b>Other comprehensive income</b>		
Items that will not be reclassified to profit or loss:		
Remeasurements of defined benefit pension plans net of tax	679	(489)
Items that may be reclassified subsequently to profit or loss:		
Currency retranslation gains/(losses) net of tax	249	11
Fair value gains/(losses) on financial instruments net of tax	39	(62)
<b>Total comprehensive income</b>	<b>3,625</b>	<b>2,455</b>
<b>Attributable to:</b>		
Non-controlling interests	206	191
Shareholders' equity	3,419	2,264

## STATEMENT OF CHANGES IN EQUITY

(unaudited)

€ million	Called up share capital	Share premium account	Other reserves	Retained profit	Total	Non-controlling interest	Total equity
<b>First half - 2015</b>							
1 January 2015	484	145	(7,538)	20,560	13,651	612	14,263
Profit or loss for the period	-	-	-	2,489	2,489	169	2,658
Other comprehensive income net of tax:							
Fair value gains/(losses) on financial instruments	-	-	39	-	39	-	39
Remeasurements of defined benefit pension plans net of tax	-	-	-	679	679	-	679
Currency retranslation gains/(losses)	-	-	211	1	212	37	249
Total comprehensive income	-	-	250	3,169	3,419	206	3,625
Dividends on ordinary capital	-	-	-	(1,687)	(1,687)	-	(1,687)
Movements in treasury stock <sup>(a)</sup>	-	-	108	(242)	(134)	-	(134)
Share-based payment credit <sup>(b)</sup>	-	-	-	84	84	-	84
Dividends paid to non-controlling interests	-	-	-	-	-	(192)	(192)
Currency retranslation gains/(losses) net of tax	-	11	-	-	11	(1)	10
Other movements in equity	-	-	(11)	(68)	(79)	(5)	(84)
<b>30 June 2015</b>	<b>484</b>	<b>156</b>	<b>(7,191)</b>	<b>21,816</b>	<b>15,265</b>	<b>620</b>	<b>15,885</b>
<b>First half - 2014</b>							
1 January 2014	484	138	(6,746)	20,468	14,344	471	14,815
Profit or loss for the period	-	-	-	2,818	2,818	177	2,995
Other comprehensive income net of tax:							
Fair value gains/(losses) on financial instruments	-	-	(62)	-	(62)	-	(62)
Remeasurements of defined benefit pension plans net of tax	-	-	-	(491)	(491)	2	(489)
Currency retranslation gains/(losses)	-	-	(110)	109	(1)	12	11
Total comprehensive income	-	-	(172)	2,436	2,264	191	2,455
Dividends on ordinary capital	-	-	-	(1,580)	(1,580)	-	(1,580)
Movements in treasury stock <sup>(a)</sup>	-	-	(105)	(148)	(253)	-	(253)
Share-based payment credit <sup>(b)</sup>	-	-	-	117	117	-	117
Dividends paid to non-controlling interests	-	-	-	-	-	(168)	(168)
Currency retranslation gains/(losses) net of tax	-	4	-	-	4	(4)	-
Other movements in equity <sup>(c)</sup>	-	-	(159)	(845)	(1,004)	87	(917)
<b>30 June 2014</b>	<b>484</b>	<b>142</b>	<b>(7,182)</b>	<b>20,448</b>	<b>13,892</b>	<b>577</b>	<b>14,469</b>

(a) Includes purchases and sales of treasury stock, and transfer from treasury stock to retained profit of share-settled schemes arising from prior years and differences between exercise and grant price of share options.

(b) The share-based payment credit relates to the non-cash charge recorded against operating profit in respect of the fair value of share options and awards granted to employees.

(c) 2014 includes the impact of the purchase of Estate shares.

## BALANCE SHEET

(unaudited)

€ million

	As at 30 June 2015	As at 31 December 2014	As at 30 June 2014
<b>Non-current assets</b>			
Goodwill	15,414	14,642	14,050
Intangible assets	8,472	7,532	7,041
Property, plant and equipment	11,067	10,472	9,639
Pension asset for funded schemes in surplus	1,024	376	810
Deferred tax assets	1,163	1,286	1,181
Financial assets	617	715	478
Other non-current assets	762	657	620
	<b>38,519</b>	<b>35,680</b>	<b>33,819</b>
<b>Current assets</b>			
Inventories	4,588	4,168	4,328
Trade and other current receivables	6,368	5,029	6,176
Current tax assets	296	281	259
Cash and cash equivalents	2,710	2,151	3,419
Other financial assets	868	671	744
Non-current assets held for sale	37	47	76
	<b>14,867</b>	<b>12,347</b>	<b>15,002</b>
<b>Total assets</b>	<b>53,386</b>	<b>48,027</b>	<b>48,821</b>
<b>Current liabilities</b>			
Financial liabilities	6,415	5,536	5,705
Trade payables and other current liabilities	13,999	12,606	12,654
Current tax liabilities	1,121	1,081	1,654
Provisions	304	418	430
Liabilities associated with assets held for sale	1	1	1
	<b>21,840</b>	<b>19,642</b>	<b>20,444</b>
<b>Non-current liabilities</b>			
Financial liabilities	8,967	7,186	7,731
Non-current tax liabilities	170	161	81
Pensions and post-retirement healthcare liabilities:			
Funded schemes in deficit	1,787	2,222	1,752
Unfunded schemes	1,782	1,725	1,585
Provisions	899	916	1,004
Deferred tax liabilities	1,785	1,534	1,447
Other non-current liabilities	271	378	308
	<b>15,661</b>	<b>14,122</b>	<b>13,908</b>
<b>Total liabilities</b>	<b>37,501</b>	<b>33,764</b>	<b>34,352</b>
<b>Equity</b>			
Shareholders' equity	15,265	13,651	13,892
Non-controlling interests	620	612	577
<b>Total equity</b>	<b>15,885</b>	<b>14,263</b>	<b>14,469</b>
<b>Total liabilities and equity</b>	<b>53,386</b>	<b>48,027</b>	<b>48,821</b>

## CASH FLOW STATEMENT

(unaudited)

€ million	First Half	
	2015	2014
Net profit	2,658	2,995
Taxation	950	1,223
Share of net profit of joint ventures/associates and other income from non-current investments and associates	(83)	(98)
Net finance costs	269	259
<b>Operating profit</b>	<b>3,794</b>	<b>4,379</b>
Depreciation, amortisation and impairment	666	842
Changes in working capital	(915)	(1,089)
Pensions and similar obligations less payments	(283)	(195)
Provisions less payments	(111)	84
Elimination of (profits)/losses on disposals	3	(1,421)
Non-cash charge for share-based compensation	84	118
Other adjustments	(5)	20
<b>Cash flow from operating activities</b>	<b>3,233</b>	<b>2,738</b>
Income tax paid	(987)	(994)
<b>Net cash flow from operating activities</b>	<b>2,246</b>	<b>1,744</b>
Interest received	56	61
Net capital expenditure	(844)	(789)
Other acquisitions and disposals	(405)	1,577
Other investing activities	(12)	46
<b>Net cash flow (used in)/from investing activities</b>	<b>(1,205)</b>	<b>895</b>
Dividends paid on ordinary share capital	(1,687)	(1,577)
Interest and preference dividends paid	(332)	(258)
Purchase of Estate shares	-	(880)
Change in financial liabilities	2,164	1,557
Other movements on treasury stock	(138)	(256)
Other financing activities	(78)	(80)
<b>Net cash flow (used in)/from financing activities</b>	<b>(71)</b>	<b>(1,494)</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>970</b>	<b>1,145</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>1,910</b>	<b>2,044</b>
Effect of foreign exchange rate changes	(456)	(99)
<b>Cash and cash equivalents at the end of the period</b>	<b>2,424</b>	<b>3,090</b>

(unaudited)

**1 ACCOUNTING INFORMATION AND POLICIES**

The accounting policies and methods of computation are in compliance with IAS 34 'Interim Financial Reporting' and except as set out below are consistent with the year ended 31 December 2014. The condensed interim financial statements are based on International Financial Reporting Standards (IFRS) as adopted by the EU and IFRS as issued by the International Accounting Standards Board. With effect from 1 January 2015 we have implemented amendments to IAS 19 'Employee Benefits'. The impact on the Group is not material.

After making appropriate enquiries, the Directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the half year financial statements.

The condensed interim financial statements are shown at current exchange rates, while percentage year-on-year changes are shown at both current and constant exchange rates to facilitate comparison. The income statement on page 9, the statement of comprehensive income on page 9, the statement of changes in equity on page 10 and the cash flow statement on page 12 are translated at exchange rates current in each period. The balance sheet on page 11 is translated at period-end rates of exchange.

The condensed interim financial statements attached do not constitute the full financial statements within the meaning of section 434 of the UK Companies Act 2006. The comparative figures for the financial year ended 31 December 2014 are not the company's statutory accounts for that financial year. Those accounts of Unilever for the year ended 31 December 2014 have been reported on by the Group's auditor and delivered to the Registrar of Companies. The report of the auditor on these accounts was (i) unqualified, (ii) did not include a reference to any matters to which the auditor drew attention by way of emphasis without qualifying their report, and (iii) did not contain a statement under section 498 (2) or (3) of the Companies Act 2006.

**2 SIGNIFICANT ITEMS WITHIN THE INCOME STATEMENT**

In our income statement reporting we disclose the total value of non-core items that arise within operating profit. These are costs and revenues relating to business disposals, acquisition and disposal related costs, impairments and other one-off items, which we collectively term non-core items, due to their nature and frequency of occurrence.

€ million	First Half	
	2015	2014
Acquisition and disposal related costs	(32)	(60)
Gain/(loss) on disposal of group companies <sup>(a)</sup>	8	1,390
Impairments and other one-off items <sup>(b)</sup>	(84)	(318)
Non-core items before tax	(108)	1,012
Tax impact of non-core items	2	(470)
Non-core items after tax	(106)	542
<b>Attributable to:</b>		
Non-controlling interests	-	-
Shareholders' equity	(106)	542

(a) 2014 includes gain of €1,316 million from the disposal of the Ragu & Bertolli brands and related assets.

(b) 2015 relates to foreign exchange loss resulting from remeasurement of the Venezuelan business. 2014 relates to impairment charge recognised on assets related to the Slim.Fast business.

The following table shows the impact of non-core items on profit attributable to shareholders.

€ million	First Half	
	2015	2014
Net profit attributable to shareholders' equity	2,489	2,818
Post tax impact of non-core items	106	(542)
Core profit attributable to shareholders' equity	<b>2,595</b>	<b>2,276</b>

## NOTES TO THE FINANCIAL STATEMENTS

(unaudited)

### 3 SEGMENT INFORMATION - CATEGORIES

Second Quarter	Personal Care	Foods	Refreshment	Home Care	Total
<b>Turnover</b> (€ million)					
2014	4,400	3,105	2,872	2,318	12,695
2015	5,099	3,232	3,233	2,623	14,187
Change (%)	15.9	4.1	12.6	13.2	11.8
<b>Impact of:</b>					
Exchange rates (%)	12.1	8.4	9.3	7.0	9.6
Acquisitions (%)	0.1	-	1.2	-	0.3
Disposals (%)	-	(3.9)	(1.2)	(0.2)	(1.2)
<b>Underlying sales growth (%)</b>	<b>3.3</b>	<b>-</b>	<b>2.9</b>	<b>5.9</b>	<b>2.9</b>
Price (%)	1.5	(0.1)	3.7	1.2	1.5
Volume (%)	1.8	0.1	(0.7)	4.6	1.3

First Half	Personal Care	Foods	Refreshment	Home Care	Total
<b>Turnover</b> (€ million)					
2014	8,554	6,124	4,939	4,481	24,098
2015	9,888	6,441	5,512	5,150	26,991
Change (%)	15.6	5.2	11.6	14.9	12.0
<b>Impact of:</b>					
Exchange rates (%)	12.2	8.7	8.5	9.6	10.1
Acquisitions (%)	0.1	-	1.3	0.5	0.4
Disposals (%)	-	(4.6)	(1.2)	(0.1)	(1.5)
<b>Underlying sales growth (%)</b>	<b>3.0</b>	<b>1.4</b>	<b>2.7</b>	<b>4.5</b>	<b>2.9</b>
Price (%)	2.0	(0.1)	3.3	1.7	1.7
Volume (%)	1.0	1.5	(0.5)	2.7	1.1
<b>Operating profit</b> (€ million)					
2014	1,509	2,431	212	227	4,379
2015	1,704	1,159	556	375	3,794
<b>Core operating profit</b> (€ million)					
2014	1,532	1,097	509	229	3,367
2015	1,751	1,175	602	374	3,902
<b>Operating margin (%)</b>					
2014	17.6	39.7	4.3	5.1	18.2
2015	17.2	18.0	10.1	7.3	14.1
<b>Core operating margin (%)</b>					
2014	17.9	17.9	10.3	5.1	14.0
2015	17.7	18.2	10.9	7.3	14.5

Turnover growth is made up of distinct individual growth components namely underlying sales, currency impact, acquisitions and disposals. Turnover growth is arrived at by multiplying these individual components on a compounded basis as there is a currency impact on each of the other components. Accordingly, turnover growth is more than just the sum of the individual components.

Core operating profit represents our measure of segment profit or loss as it is the primary measure used for the purpose of making decisions about allocating resources and assessing performance of segments. Core operating margin is calculated as core operating profit divided by turnover.

## NOTES TO THE FINANCIAL STATEMENTS

(unaudited)

### 4 SEGMENT INFORMATION – GEOGRAPHICAL AREA

Second Quarter	Asia / AMET / RUB	The Americas	Europe	Total
<b>Turnover</b> (€ million)				
2014	5,107	3,993	3,595	12,695
2015	5,950	4,602	3,635	14,187
Change (%)	16.5	15.2	1.1	11.8
<b>Impact of:</b>				
Exchange rates (%)	12.7	11.6	2.8	9.6
Acquisitions (%)	-	1.0	-	0.3
Disposals (%)	(0.1)	(3.2)	(0.7)	(1.2)
<b>Underlying sales growth (%)</b>	<b>3.4</b>	<b>5.7</b>	<b>(0.9)</b>	<b>2.9</b>
Price (%)	1.8	4.6	(2.1)	1.5
Volume (%)	1.6	1.0	1.2	1.3

First Half	Asia / AMET / RUB	The Americas	Europe	Total
<b>Turnover</b> (€ million)				
2014	9,748	7,639	6,711	24,098
2015	11,449	8,769	6,773	26,991
Change (%)	17.4	14.8	0.9	12.0
<b>Impact of:</b>				
Exchange rate (%)	13.4	12.1	2.7	10.1
Acquisitions (%)	0.2	0.9	-	0.4
Disposals (%)	(0.1)	(3.6)	(1.0)	(1.5)
<b>Underlying sales growth (%)</b>	<b>3.4</b>	<b>5.3</b>	<b>(0.7)</b>	<b>2.9</b>
Price (%)	1.8	4.9	(2.0)	1.7
Volume (%)	1.6	0.4	1.4	1.1
<b>Operating profit</b> (€ million)				
2014	1,376	1,996	1,007	4,379
2015	1,581	1,035	1,178	3,794
<b>Core operating profit</b> (€ million)				
2014	1,354	1,029	984	3,367
2015	1,580	1,145	1,177	3,902
<b>Operating margin</b> (%)				
2014	14.1	26.1	15.0	18.2
2015	13.8	11.8	17.4	14.1
<b>Core operating margin</b> (%)				
2014	13.9	13.5	14.7	14.0
2015	13.8	13.1	17.4	14.5

## NOTES TO THE FINANCIAL STATEMENTS

(unaudited)

### 5 TAXATION

The effective tax rate for the first half was 26.8% compared to 29.4% in 2014. The tax rate is calculated by dividing the tax charge by pre-tax profit excluding the contribution of joint ventures and associates.

Tax effects of components of other comprehensive income were as follows:

€ million	First Half 2015			First Half 2014		
	Before tax	Tax (charge)/ credit	After tax	Before tax	Tax (charge)/ credit	After tax
Fair value gains/(losses) on financial instruments	41	(2)	39	(76)	14	(62)
Remeasurements of defined benefit pension plans	958	(279)	679	(654)	165	(489)
Currency retranslation gains/(losses)	234	15	249	5	6	11
Other comprehensive income	<b>1,233</b>	<b>(266)</b>	<b>967</b>	<b>(725)</b>	<b>185</b>	<b>(540)</b>

### 6 COMBINED EARNINGS PER SHARE

The combined earnings per share calculations are based on the average number of share units representing the combined ordinary shares of NV and PLC in issue during the period, less the average number of shares held as treasury stock.

In calculating diluted earnings per share and core earnings per share, a number of adjustments are made to the number of shares, principally: (i) conversion into PLC ordinary shares in the year 2038 of shares in a group company under the arrangements for the variation of the Leverhulme Trust (refer below) and (ii) the exercise of share options by employees.

On 19 May 2014 Unilever PLC purchased the shares convertible to PLC ordinary shares in 2038. Due to the repurchase the average number of combined share units is not adjusted for these shares from 20 May 2014 to 30 June 2015. For half year 2014 the adjusted average number of share units is calculated based on the number of days the shares were dilutive during the six month period ended 30 June 2014.

Earnings per share for total operations for the six months were calculated as follows:

	2015	2014
<b>Combined EPS – Basic</b>		
Net profit attributable to shareholders' equity (€ million)	2,489	2,818
Average number of combined share units (millions of units)	2,841.0	2,843.7
Combined EPS – basic (€)	0.88	0.99
<b>Combined EPS – Diluted</b>		
Net profit attributable to shareholders' equity (€ million)	2,489	2,818
Adjusted average number of combined share units (millions of units)	2,854.9	2,911.1
Combined EPS – diluted (€)	0.87	0.97
<b>Core EPS</b>		
Core profit attributable to shareholders' equity (see note 2) (€ million)	2,595	2,276
Adjusted average number of combined share units (millions of units)	2,854.9	2,911.1
Core EPS – diluted (€)	0.91	0.78

In calculating core earnings per share, net profit attributable to shareholders' equity is adjusted to eliminate the post tax impact of business disposals, acquisition and disposals and related costs, impairments, and other one-off items.

During the period the following movements in shares have taken place:

	Millions
Number of shares at 31 December 2014 (net of treasury stock)	2,836.8
Net movements in shares under incentive schemes	(4.4)
Number of shares at 30 June 2015	2,841.1



## NOTES TO THE FINANCIAL STATEMENTS

(unaudited)

### 7 ACQUISITIONS AND DISPOSALS

On 2 March 2015 the Group announced that it has signed an agreement to acquire REN Skincare, the iconic British skincare brand. The deal was completed on 1 May 2015.

On 1 May 2015 the Group announced that it has completed the acquisition of the Zest and Camay brands from the Procter & Gamble Company.

On 6 May 2015 Unilever announced that it has acquired leading independent prestige skincare brand, Kate Somerville Skincare LLC.

On 24 June 2015 Unilever announced that it has signed an agreement to acquire Dermalogica, the world's number one professional skin care brand.

### 8 FINANCIAL INSTRUMENTS

The Group is exposed to the risks of changes in fair value of its financial assets and liabilities. The following tables summarise the fair values and carrying amounts of financial instruments and the fair value calculations by category.

€ million	Fair value			Carrying amount		
	As at 30 June 2015	As at 31 December 2014	As at 30 June 2014	As at 30 June 2015	As at 31 December 2014	As at 30 June 2014
<b>Financial assets</b>						
Cash and cash equivalents	2,710	2,151	3,419	2,710	2,151	3,419
Held-to-maturity investments	89	89	74	89	89	74
Loans and receivables	294	208	143	294	208	143
Available-for-sale financial assets	672	671	782	672	671	782
Financial assets at fair value through profit and loss:						
Derivatives	289	296	197	289	296	197
Other	141	122	26	141	122	26
	<b>4,195</b>	<b>3,537</b>	<b>4,641</b>	<b>4,195</b>	<b>3,537</b>	<b>4,641</b>
<b>Financial liabilities</b>						
Preference shares	(124)	(108)	(113)	(68)	(68)	(68)
Bank loans and overdrafts	(1,126)	(1,119)	(1,188)	(1,121)	(1,114)	(1,187)
Bonds and other loans	(14,024)	(11,417)	(12,054)	(13,258)	(10,573)	(11,339)
Finance lease creditors	(222)	(224)	(208)	(208)	(199)	(192)
Derivatives	(272)	(350)	(248)	(272)	(350)	(248)
Other financial liabilities	(454)	(418)	(402)	(454)	(418)	(402)
	<b>(16,222)</b>	<b>(13,636)</b>	<b>(14,213)</b>	<b>(15,381)</b>	<b>(12,722)</b>	<b>(13,436)</b>

€ million	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
	As at 30 June 2015			As at 31 December 2014			As at 30 June 2014		
<b>Assets at fair value</b>									
Other cash equivalents	-	185	-	-	221	-	-	299	-
Available-for-sale financial assets	11	168	493	15	158	498	6	317	459
Financial assets at fair value through profit or loss:									
Derivatives <sup>(a)</sup>	-	341	-	-	417	-	-	233	-
Other	139	-	3	119	-	3	20	-	6
<b>Liabilities at fair value</b>									
Derivatives <sup>(b)</sup>	-	(332)	-	-	(514)	-	-	(542)	-

<sup>(a)</sup> Includes €52 million (2014: €121 million) derivatives, reported within trade receivables, that hedge trading activities.

<sup>(b)</sup> Includes €(60) million (2014: €(164) million) derivatives, reported within trade creditors, that hedge trading activities.

## NOTES TO THE FINANCIAL STATEMENTS

(unaudited)

### 8 FINANCIAL INSTRUMENTS (continued)

There were no significant changes in classification of fair value of financial assets and financial liabilities since 31 December 2014. There were also no significant movements between the fair value hierarchy classifications since 31 December 2014.

The fair value of trade receivables and payables is considered to be equal to the carrying amount of these items due to their short-term nature. The instruments that have a fair value that is different from the carrying amount are classified as Level 2.

#### Calculation of fair values

The fair values of the financial assets and liabilities are defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Methods and assumptions used to estimate the fair values are consistent with those used in the year ended 31 December 2014.

### 9 DIVIDENDS

The Boards have declared a quarterly interim dividend for Q2 2015 at the following rates which are equivalent in value at the rate of exchange applied under the terms of the Equalisation Agreement between the two companies:

Per Unilever N.V. ordinary share:	€ 0.3020
Per Unilever PLC ordinary share:	£ 0.2110
Per Unilever N.V. New York share:	US\$ 0.3282
Per Unilever PLC American Depositary Receipt:	US\$ 0.3282

The quarterly interim dividends have been determined in euros and converted into equivalent sterling and US dollar amounts using exchange rates issued by the European Central Bank on 21 July 2015.

US dollar cheques for the quarterly interim dividend will be mailed on 9 September 2015 to holders of record at the close of business on 7 August 2015. In the case of the NV New York shares, Netherlands withholding tax will be deducted.

The quarterly dividend calendar for the remainder of 2015 will be as follows:

	Announcement Date	NV NY and PLC ADR ex-Dividend Date	NV and PLC ex-Dividend Date	Record Date	Payment Date
Quarterly dividend – for Q2 2015	23 July 2015	5 August 2015	6 August 2015	7 August 2015	9 September 2015
Quarterly dividend – for Q3 2015	15 October 2015	28 October 2015	29 October 2015	30 October 2015	9 December 2015

### 10 EVENTS AFTER THE BALANCE SHEET DATE

On 2 July 2015 Unilever announced that it has signed an agreement to acquire Murad, a leading clinical skincare brand.

The Directors declare that, to the best of their knowledge:

- this condensed set of interim financial statements, which have been prepared in accordance with IAS 34 'Interim Financial Reporting', gives a true and fair view of the assets, liabilities, financial position and profit or loss of Unilever; and
- the interim management report gives a fair review of the information required pursuant to regulations 4.2.7 and 4.2.8 of the Disclosure and Transparency Rules (DTR) issued by the UK Financial Conduct Authority and section 5:25d (8)/(9) of the Dutch Act on Financial Supervision (Wet op het financieel toezicht).

Unilever's Directors are listed in the Annual Report and Accounts for 2014, with the exception of certain changes following the Unilever N.V. and Unilever PLC 2015 AGMs:

The following people retired as a Non-executive Directors on 30 April 2015:

- Kees Storm
- Dr Byron Grote
- Sir Malcolm Rifkind
- Paul Walsh

The following people were appointed as a Non-executive Director:

- Nils Andersen, on 30 April 2015
- Judith Hartmann, on 30 April 2015
- Vittorio Colao, on 1 July 2015

Details of all current Directors are available on our website at [www.unilever.com](http://www.unilever.com).

By order of the Board

Paul Polman  
Chief Executive Officer

Jean-Marc Huët  
Chief Financial Officer

23 July 2015