

# Südzucker International Finance B.V.

FINANCIAL REPORT for the six-month period 1 March 2010 to 31 August 2010

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# Interim report of the directors

We have pleasure in presenting the interim report of Südzucker International Finance B.V. ('SZIF', also 'the Company') for the six-month period 1 March 2010 up to and including 31 August 2010.

### **Group structure**

SZIF was incorporated on 13 January 1994. The Company is a wholly-owned subsidiary of Südzucker AG, Mannheim/Ochsenfurt, Germany.

The Company's purpose is to finance affiliated companies through, among others, the issuance of public loans.

### Activities during the first half of the financial year

On 8 June 2010 SZIF has paid back the EUR 300 million 6.25% bond.

### Facilities

To facilitate the loans to Südzucker group companies, SZIF has the following facilities at its disposal:

- On 27 February 2002 a 5.75% bond was issued with Deutsche Bank AG to an amount of EUR 500 million for a 10-year period.
- On 30 June/15 August 2005 a 5.25% perpetual hybrid bond was issued to a total amount of EUR 700 million.
- On 30 June 2009 a 2.5% convertible bond was issued to a total amount of EUR 283 million with a final maturity on 30 June 2016. Within a conversion period from 10 August 2009 till 20 June 2016 the bond can be converted when meeting the conversion conditions into ordinary bearer shares with par value of Südzucker AG.

#### Results

The net results for the first half of the financial year ended 31 August 2010 after taxation, amounts to, EUR 1,087,023 (same period 2009/10: EUR 1,373,212).

#### **Financial risk management**

All proceeds of borrowings are lent to affiliated companies. This poses a significant concentration risk to the Company, which is inherent to the activities of the Company. Südzucker AG, Mannheim, has guaranteed the above-mentioned facilities.

All the Company's borrowings are of a long-term nature. The proceeds from borrowings are on lent on a short-term basis. To cover the interest exposure existing through this maturity mismatch the short-term loans have a fixed interest rate. In the loan policy agreement the companies have decided, that they have the intention to use the total amount of the proceeds for a significant period of the year.

The Company is not exposed to currency risk, as all its activities are denominated in euro or fully hedged with currency forwards or currency swaps.

### Outlook for the second half of the financial year 2010/2011

The Company's management anticipates a lower income for the second half of the financial year 2010/11 (like in the previous year 2009/10). The mismatch between the incoming and outstanding facilities will be greater in the second half of the financial year and therefore the expected income at the end of the year will be roughly equal to the income of the first half of the financial year.

The expectation for the second half of the financial year is that we do not expect additions or changes in the normal processes.

### Directors' responsibility statement

All directors confirms that, to the best of his or her knowledge:

- the financial statements which have been prepared in accordance with Part 9 of Book 2 of the Netherlands Civil Code, give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company;
- the Report of Directors includes a fair review of the development and performance of the business and the position of the Company, together with a description of the principal risks and uncertainties they face as required pursuant to section 5:25d(8)/(9) of the Dutch Financial Markets Supervision Act (Wet op het financieel toezicht).

Oud-Beijerland, 28 October 2010

The Managing Directors:

H.H. Scholten

G.P. Nota

Deutsche International Trust Company N.V.

# **Financial statements**

# Balance sheet as at 31 August 2010

Assets					
(in EUR'000)	Notes	31 Augus	st 2010	28 Februa	ary 2010
Fixed Assets					
Loans to the shareholder	4	283,450		283,450	
Loans to affiliated companies	5	30,000		30,000	
	-		313,450		313,450
Current assets					
Receivables from the shareholder	6	373,296		585,472	
Receivables from affiliated companies	7	813,398		802,565	
Other receivables and prepaid expenses		43		427	
Cash at banks	8	32		145,299	
	-		1,186,769		1,533,763

Total assets	1,500,219	1,847,213

(Before appropriation of profit for the period)

Equity and liabilities					
(in EUR'000)	Notes	31 Augus	st 2010	28 Februa	ry 2010
Shareholder's equity	9				
Share capital		2,000		2,000	
Retained earnings		3,540		3,538	
Profit financial year		1,087		862	
	_		6,627		6,400
Long-term provisions					
Deferred tax liabilities	10		323		323
Long-term liabilities					
Bonds	11	500,000		500,000	
Discount at bonds	12	(534)		(708)	
Hybrid bond	11	700,000		700,000	
Discount at hybrid bond	12	(8,884)		(9,695)	
Convertible bond	11	283,450		283,450	
Discount at convertible bond	12	(3,769)		(4,067)	
	_		1,470,263		1,468,980
Current liabilities					
Bonds	11	-		300,000	
Discount at bonds	12	-		(176)	
Liabilities to the shareholder		842		-	
Payable to tax authorities		99		1	
Other payables	13	22,065		71,685	
	_		23,006		371,510
Total equity and liabilities			1,500,219		1,847,213

# Profit and loss account for the six-month period

	Natas	ende	-	ende	-
(in EUR'000)	Notes	31 Augus	t 2010	31 August	2009
Income from financing activities					
the shareholder		18,368		23,988	
affiliated companies		27,434		23,900 24,017	
Interest income bank account		48		103	
			45,850		48,108
Expenses from financing activities					
Interest expenses:		44 700		40.005	
bonds		41,728		43,695	
affiliated companies Amortisation bond discount		- 1,459		- 1,341	
Other financing expenses	14	1,459		1,030	
Other inducing expenses	14	1,040		1,000	
			(44,232)		(46,066)
Results from financing activities		_	1,618		2,042
Other expenses					
Wages and salaries	15	40		45	
Social security and pension expenses		6		8	
Other operating expenses	16	52		74	
			(98)		(127)
Profit before taxation		_	1,520	_	1,915
Taxation			(433)		(542)
Net profit		-	1,087	_	1,373

# Cash flow statement

(in EUR'000)	1 March 31 Augus		1 March 31 Augus	
<b>Cash flow from operating activities</b> Profit after tax Adjustment for movements in deferred tax	1,087	-	1,373 13	
<i>Changes in working capital:</i> Provisions short-term liabilities Liabilities for income tax Interest receivables Interest liabilities Increase in loans to aff. companies I.t. Decrease in loans to aff. companies s.t.	(42) 510 3,143 (48,766) - 198,202	1,087	15 162 (2,146) (10,989) (313,450) 190,886	1,386
		153,047		(135,522)
Net cash from/(used in) operating activities	-	154,134	-	(134,136)
<b>Cash flow from financing activities</b> Dividend paid Cash inflow/outflow of financial liabilities: Proceeds from issuance of bonds Payment from redemption of bond	(860) - (300,000)		(3,800) 279,032	
Amortisation discount	1,459	-	1,341	
Net cash (used in)/from financing activities		(299,401)		276,573
Change in cash and cash equivalents	-	(145,267)	-	142,437
Cash and cash equivalents as at 1 March		145,299		28
Cash and cash equivalents as at 31 August	-	32	-	142,465

# Notes

# General

# 1 Group affiliation and principal activity

Südzucker International Finance B.V. ('SZIF', or the 'Company') was incorporated under Dutch law on 13 January 1994. All shares were issued to Südzucker AG, Mannheim/Ochsenfurt, Germany. The principal activity of the Company is to facilitate the financing of Südzucker AG and group companies.

# 2 Basis of presentation

These financial statements have been prepared in accordance with the provisions of the Netherlands Civil Code, Book 2, Part 9, RJ 394 and the accounting principles generally accepted in the Netherlands.

The accounting policies have been consistently applied and are equal to those of the financial statements for the year ended on 28 February 2010. The 28 February 2010 figures were derived from the audited statutory financial statements for the year then ended.

The financial statements are prepared in thousands of EUR.

# 3 Significant accounting policies

#### 3.1 General

In general, assets and liabilities are stated at the amounts at which they were acquired or incurred. The balance sheet and income statement include references to the notes. The financial statements are expressed in EUR '000.

#### 3.2 Assets and liabilities

In general, assets and liabilities (except for group equity) are stated at the amounts at which they were acquired or incurred, or fair value. If not specifically stated otherwise, they are recognised at the amounts at which they were acquired or incurred. The balance sheet and profit and loss account include references to the notes.

# 3.3 Foreign currencies

#### Transactions, receivables and payables

Transactions denominated in foreign currencies during the reporting period are recognised in the financial statements at the exchange rate ruling at the transaction date.

Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange prevailing at the balance sheet date. Exchange differences resulting from settlement and translation are charged or credited to the income statement.

However during the reporting year, no transactions, assets or liabilities were denominated in foreign currencies.

# 3.4 Loans to shareholder and loans to affiliated companies

Loans to group companies included in financial assets are stated at amortised cost

The interest rate charged on loans to group companies has been set in conformity with the tax ruling obtained from the local tax authorities.

### 3.5 Receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost. When a trade receivable is not collectible, it is written off against the allowance for trade receivables.

### 3.6 Cash and cash equivalents

Cash and cash equivalents consist of cash at banks and deposits with a maturity of less than twelve months. Current account liabilities at banks are recognised under bank overdrafts forming part of current liabilities.

# 3.7 Equity

The Company has no statutory of mandatory reserves. .

### 3.8 Non-current liabilities

Bonds included in non-current liabilities are stated at amortised costs.

Deferred premiums and discounts on bonds are amortised over the term of the bonds. The deferred part of the premiums and discounts is included under the receivables and current liabilities.

# 3.9 Other payables

Other payables include short term liabilities relating to unpaid interest on the bonds. These are stated at amortised cost.

# 3.10 Deferred tax liabilities

Deferred tax liabilities are recognised to provide for timing differences between the value of the assets and liabilities for financial reporting purposes on the one hand and for tax purposes on the other. Deferred tax liabilities are calculated based on the tax rate prevailing on the balance sheet date or the rates that will apply in the future, insofar as these have been set by law.

# Accounting policies for the income statement

#### 3.11 General

Results on transactions are recognised in the year in which they are realised; losses are accrued as soon as they are foreseeable.

Income and expenses are recognised on an accrual basis in accordance with the substance of the relevant agreements.

Premiums and discounts on loans are amortised over the term of the loans in accordance with the effective interest method.

Interest paid and received is recognised on a time-weighted basis, taking account of the effective interest rate of the assets and liabilities concerned. When recognising interest paid, allowance is made for transaction costs on loans received.

### 3.12 Interest income and expense

Income from financing activities is determined as interest income received from inter-company financing activities. Interest income and expense are time apportioned.

# 3.13 Taxation

Corporate income tax is calculated on the profit/loss before taxation in the income statement, taking into account tax-exempt items and non-deductible expenses, and using current tax rates.

### Cash flow statement

The cash flow statement has been prepared using the indirect method. The cash items disclosed in the cash flow statement are comprised of cash and cash equivalents.

#### Financial risk factors

The Company's activities might expose it to a variety of financial risks: market risk (including fair value interest rate risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The Company's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Company's financial performance. SZIF uses derivative financial instruments to cover certain risk exposures.

- Market risk
  - a. Foreign exchange risk

The Company is not exposed to foreign currency risk. All its assets and liabilities are denominated in euro and no transactions in foreign currency were performed during the reporting period.

b. Price risk

The Company's price risk is limited as the bonds issued by the Company. These amounts are secured by Südzucker A.G. and on lent within the Group. The price risk is therefore limited. The Company is not exposed to equity or commodity price risk.

Credit risk

The Company has significant concentrations of credit risk. All of the proceeds of borrowings are lent to affiliated companies.

Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash in order to ensure payment of short-term liabilities.

#### Cash flow interest rate risk

The Company's external borrowings are all at a fixed interest rate until the maturity of these borrowings. The loans lent to the parent company and affiliated companies have a fixed interest rate. As such, the Company's interest rate risk is limited.

# Balance sheet

# 4 Loans to the shareholder > 1 year

The loans to the shareholder consist of a loan of EUR'000 283,450 which bear interest at 2.90% and is linked to the convertible bond with a final maturity on 30 June 2016. When there is a (partial) conversion this loan will decrease accordingly.

The interest will be paid yearly on the 30<sup>th</sup> of June.

#### 5 Loans to affiliated companies > 1 year

The loans to affiliated companies consist of:

• A EUR'000 30,000 loan with a maturity date of 22 April 2014, which bear interest at 6.10%. The interest has to be paid at 28/29 February annual and at the end of the loan.

#### 6 Receivables from the shareholder

(in EUR'000)	31 August 2010	28 February 2010
Loans Interest receivable on loans	371,900 1,396	580,000 5,472
	373,296	585,472

The loan is a short-term loan with no scaled maturity, which bears interest at 5.80% as of 9 June 2010.

#### 7 Receivables from affiliated companies

(in EUR'000)	31 August 2010	28 February 2010	
Loans to affiliated companies Interest receivable on Ioans	812,462 936	802,565	
	813,398	802,565	

The loans to affiliated companies consist of:

- EUR'000 658,362 short-term loans with no scaled maturity, which bear interest at 5.80% as of 9 June 2010.
- EUR'000 154,100 short-term loans with no scaled maturity, which bear interest at 5.85% as of 9 June 2010.

#### 8 Cash at banks

(in EUR'000)	31 August 2010	28 February 2010	
Deposits Current account	- 32	145,200 99	
	32	145,299	

The current accounts are held with Deutsche Bank AG, Amsterdam and ING Bank, Amsterdam. None of this cash is restricted as at 31 August 2010.

#### 9 Shareholder's equity

(in EUR'000)	Paid-up and issued capital	Retained earnings	Profit financial period / year	Total
Shareholder's equity as at 1 March 2010	2,000	3,538	862	6,400
Appropriation of net result 2009/10		862	(862)	-
Dividend payment to the shareholder		(860)		(860)
Net result for the period 1 March 2010 - 31 August 2010			1,087	1,087
	2,000	3,540	1,087	6,627

Referring to article 178c part 1 of the Netherlands Civil Code it should be noted that the authorised share capital of the Company consists of 50,000 common shares of EUR 45.38 each.

As at 31 August 2010 44,075 shares have been issued and fully paid in cash. The retained earnings represent the withheld profits of prior financial years.

#### 10 Deferred tax liabilities

The provision for deferred tax liabilities is recognised in respect of timing differences between the valuation of the bond discounts in these financial statements and the valuation for tax purposes. This provision is of a long-term nature (exceeding one year).

#### 11 Long-term liabilities

SZIF has issued the following bonds as at 31 August 2010:

On 27 February 2002 a 5.75% bond with Deutsche Bank AG, Frankfurt am Main, for an amount of EUR 500 million with a nominal value of EUR 1,000 for a 10-year period.
 The bond has been issued against a rate of 99.38% and cannot be redeemed before the expiry date. Südzucker AG, Mannheim guarantees the bond. The fair value of this loan as at 31 August

2010 amounts to 105.59%.

- On 30 June 2005 SZIF issued a perpetual subordinated bond to an amount of EUR 500 million at a rate of 98.669% with a nominal value of EUR 1,000. This amount was increased on 15 August 2005 by an amount of EUR 200 million at a rate of 99.113%. During the period from the issue date till 30 June 2015 the Bond pays an interest of 5.25%. After this period the bond pays a floating interest and can be repaid subject to the decision of SZIF This hybrid bond is guaranteed by Südzucker AG, Mannheim. The fair value of this loan as at 31 August 2010 amounts to 96.55%.
- On 30 June 2009 SZIF issued a 2.5% EUR 283 million convertible bond with a final maturity on 30 June 2016 at a rate of 100% with a nominal value of EUR 50,000. Within a conversion period from 10 August 2009 through 20 June 2016 the bond can be converted when meeting the conversion conditions into ordinary bearer shares with par value of Südzucker AG. The bond is unconditionally and irrevocably guaranteed by Südzucker AG, Mannheim.
  SZIF has an option of early redemption on or after 10 July 2013, if the Xetra-Quotation on at least

20 of the 30 trading days immediately preceding the publication of the redemption notice exceeds 130% of the then applicable conversion price.

The bondholder has the option to redeem its bonds on 30 June 2014.

The fair value of this convertible bond as at 31 August 2010 amounts to 112.00%.

The fair values of these loans are determined by market quotations of these bonds on 31 August 2010.

# 12 Bond discount

(in EUR'000)	01 March 2010	Movements	31 August 2010	
Bond discount at cost	29,141		29,141	
Amortisation	(14,495)	(1,459)	(15,954)	
Bond EUR 300 million classified as short-term	(176)	176	-	
Bond discount book value long-term	14,470	(1,283)	13,187	

All the bonds will be amortised over the term of these loans in accordance with the effective interest method.

#### 13 Other payables

(in EUR'000)	31 August 2010	28 February 2010	
Interest accrual on bonds Other payables	22,018 47	71,626 59	
	22,065	71,685	

The remaining term of all other payables is less than one year.

# Profit and loss account

# 14 Other expenses financing activities

This item mainly represents the annual commitment fee paid to Südzucker AG for their credit facility.

#### 15 Wages and salaries

(in EUR'000)	ended 31 August 2010	ended 31 August 2009
Wages (incl. management, holiday pay) Bonus	33 7	38 7
	40	45

### 16 Other operating expenses

The operating expenses can be split in:

(in EUR'000)	ended 31 August 2010	ended 31 August 2009
Audit of the financial statements	7	7
Other non-audit services	18	18
Tax advice	16	33
Other expenses	11	16
	52	74

#### 16 Employees

The Company employed 1.5 FTE.

# 17 Commitments and contingencies not included in the balance sheet

There are no commitments and contingencies, which are not included in the balance sheet.

#### 18 Related parties

SZIF is a 100% subsidiary of Südzucker AG, Mannheim/Ochsenfurt, Germany. SZIF supplies short-term and long-term financing to Südzucker AG and other companies in the Südzucker AG group. During the year the Company concluded several short-term financing transactions with its parent and affiliated companies. Refer to note 4 and 5.

# 19 Events after the balance sheet data

There are no events after the balance sheet date.

# 20 Auditor's Report

This six-month report is unaudited.

Oud-Beijerland, 28 October 2010 The Managing Directors:

H.H. Scholten

G.P. Nota

Deutsche International Trust Company N.V.