

## **PRESS RELEASE**

Zwolle – 13 May 2014

### **ROODMICROTEC – Trading update**

#### **FIRST QUARTER APPLICATIONS IN EUROS EXCEED 2013 ANNUAL SALES**

#### **GREAT INTEREST IN PRE-SUBSCRIPTION FOR BOND WITH MORTGAGE COVER**

In line with expectations, the first quarter of 2014 showed a strong increase in operations. This was reflected in a significant increase in the number of applications expressed in euros compared to the first quarter of 2013. The total number of applications in euros now even exceeds the full year sales for 2013. The volume has never been this high. The number of customers also increased considerably. The large increase in applications in euros will lead to additional sales especially in the second half of 2014 and in 2015.

Due to RoodMicrotec's late-cyclical nature, the increase in both the number of applications and in sales tend to follow a few months behind more pre-cyclical businesses.

This development ensures a healthy dynamism within the sales organisation.

RoodMicrotec's total sales in the first quarter were almost completely in line with expectations.

The market in which we operate is still reeling from the economic crisis. Our measures aimed at co-financing and collaboration with our partners will contribute to RoodMicrotec's recovery. Operating in tandem with partners is essential in order to break down the negative spiral. But this also requires a different approach. Our intention to issue a bond with mortgage cover, as announced on 8 May, is fully in line with this. The initiative has generally been received positively, both by our business partners and investors. There has already been a significant number of pre-subscriptions.

Pre-subscription is still open. Interested parties can identify themselves on

[obligatie@roodmicrotec.com](mailto:obligatie@roodmicrotec.com)

stating their address, email address, phone number and desired number of bonds.

The brochure relating to the bond can be downloaded from [www.roodmicrotec.com](http://www.roodmicrotec.com) and [www.npex.nl/RoodMicrotec](http://www.npex.nl/RoodMicrotec).

### **Outlook for 2014**

The semiconductor market as a whole shows a clear recovery in 2014. The forecast for 4.1% growth in the full year 2014 remain highly positive. The forecast of 3.4% growth in 2015 is also positive.

Our customers have recently updated their sales forecasts. Analogous to the abovementioned forecasts for the semiconductor market, our customers' sales forecasts and our increasing sales activities, we anticipate a marked sales increase in 2014 compared to 2013. This increase will be realised predominantly in the second half of the year.

A major part of the orders that were postponed in 2013 will be realised in the remainder of the current year.

We maintain our previously stated long-term objective of annual autonomous growth of between 3% and 13% at an average growth of the semiconductor market of 6%, and to improve the operating result and the net result.

### **About RoodMicrotec**

With 40 years' experience as an independent value-added service provider in the area of micro and optoelectronics, RoodMicrotec offers fabless companies, OEMs and other companies a one-stop shopping proposition. With its *powerful solutions* RoodMicrotec has built up a strong position in Europe.

Our services comply with the industrial and quality requirements of the high reliability/space, automotive, telecommunications, medical, IT and electronics sectors.

'Certified by RoodMicrotec' concerns inter alia testing of products to the stringent ISO/TS 16949 standard that applies to suppliers to the automotive industry. The company also has an accredited laboratory for test activities and calibration to the ISO/IEC 17025 standard.

The value-added services comprise inter alia (eXtended) supply chain management, failure & technology analysis, qualification & burn-in, test- & product engineering, production test (including device programming and end-of-line service), ESD/ESDFOS assessment & training, quality & reliability consulting and total manufacturing solutions with partners.

RoodMicrotec has branches in Germany (Dresden, Nördlingen, Stuttgart), the UK (Bath) and the Netherlands (Zwolle).

### **Further information:**

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